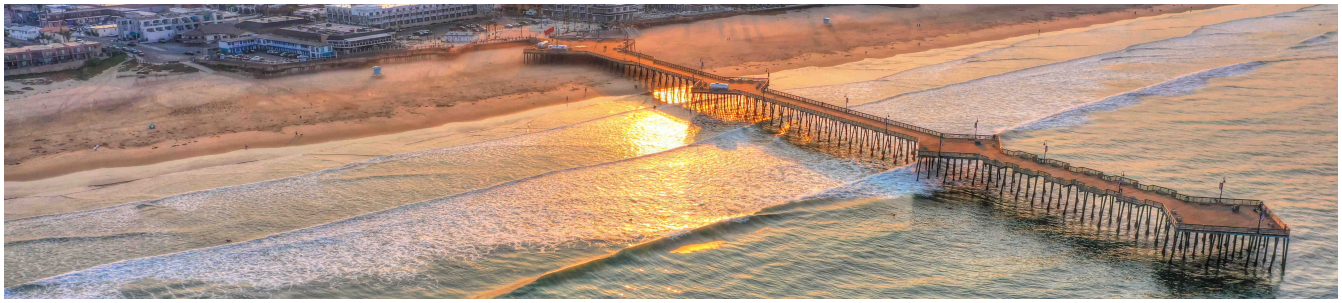
City of Pismo Beach, California

Adopted Budget

FY 2024 & FY 2025



City of Pismo Beach
FY 2024 & FY 2025 Adopted Budgets



Adopted Version

Last updated 09/27/23

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INTRODUCTION

Pismo Beach City Council



Ed Waage
Mayor



Mary Ann Reiss
Mayor Pro Tempore



Marcia Guthrie
Council Member



Stacy Inman
Council Member



Scott Newton
Council Member

Pismo Beach Vision Statement

Our Vision for Pismo Beach

Provide a safe place; maintain its small beach town character; manage growth effectively; and enhance a vibrant tourist-based economy, while becoming a world-renowned tourist destination.



FY 2024 & FY 2025
Adopted Budget Contributors

Executive Management Team

City Manager . . . . . Jorge E. Garcia
Administrative Services Director / City Treasurer . . Nadia K. Feeser
Community Development Director . . . . . Matthew J. Downing
Fire Battalion Chief . . . . . Paul Lee
Management Services Director . . . . . Jorge E. Garcia
Police Chief . . . . . Jeff Smith
Public Works Director / City Engineer . . . . . Benjamin A. Fine
Tourism & Events Director . . . . . Gordon Jackson

Budget Development Team

Administrative Services Director . . . . . Nadia K. Feeser
Finance Manager . . . . . Vanessa Garris
Senior Management Analyst . . . . . Marc Arroyo
Accounting Technician . . . . . Emily France
Accounting Technician . . . . . Julia Goodman
Accounting Clerk . . . . . Brenda Alvarado
Accounting Clerk . . . . . Jessica Benzon
Office Assistant . . . . . Patty Geiselhart
Office Assistant . . . . . Jerilyn Morneau

Photo Credits

Photos courtesy of the City of Pismo Beach Tourism & Events Department



City Manager's Budget Message

July 1, 2023

Honorable Mayor, Council Members, and Pismo Beach residents:

I am pleased to submit the Fiscal Year (FY) 2024 and FY 2025 operating and capital improvement program budget for the City of Pismo Beach. This two-year budget is balanced, funds major efforts toward implementing the City's goals, includes important initiatives to upgrade the City's infrastructure, enhances services to the public, improves public safety, and continues to build the City's cash reserves. With our strong financial position, growing reserves, and the community's desire for enhanced public services, greater public safety, improvements to the quality of life for residents, and sustaining the City's infrastructure and resources, this two-year budget focuses City's services on **Enhancing Quality of Life for Our Community**.

Principal issues facing the City Council in Developing the Budget

Tourism Impact:
Our city's economy is strongly influenced by tourism, driven by collaborative efforts from our City Council, Conference and Visitors Bureau/Lodging Business Improvement District Advisory Board, Pismo Beach Hospitality Association, and strategic use of Lodging Business Improvement District (LBID) funds for projects like the Pismo Preserve and Pier Plaza. This, coupled with the dedication of our local hoteliers and businesses, has made tourism a cornerstone of our local economy. Tourism significantly impacts our Transient Occupancy Tax (TOT) revenues, which reached record levels in FY 2022 following relaxing of some travel restrictions as visitors flocked to the beach. FY 2022 also included a fully year of the TOT rate increase from 10% to 11%. However, FY 2023 saw a decline in TOT revenues due to factors like international travel resuming and unusual weather patterns causing fewer visitors. This decline not only affects TOT revenues but also has repercussions on sales tax, public safety sales tax, and half-cent sales tax revenues.

Looking ahead, our FY 2024 Adopted Budget anticipates a slowdown in projected TOT and LBID assessment revenues, considering historical trends and the forecasted El Nino weather pattern, similar to FY 2023. On a more positive note, the FY 2025 Adopted Budget expects moderate growth in all key revenue sources, thanks to our strategic investments in visitor-focused amenities.

Economic Stability:
Our community's economy remains robust and is on a growth trajectory, particularly with ongoing development in the Downtown area and residential communities. Both local and state economies show stability, with a slight uptick in economic activity and continuous personal income growth for the workforce. While the federal economy is gradually increasing interest rates, the pace has slowed in recent months, and there are positive forecasts for improvements in the unemployment rate.

We use these economic indicators as a foundation for our commitment to ENHANCING OUR COMMUNITY'S QUALITY OF LIFE. We leverage these strengths to make strategic investments that will not only further improve our quality of life but also ensure our long-term sustainability.

Process for Creating City Goals
In preparation for this two-year budget, the Council actively involved the community in shaping our direction through our innovative engagement platform, Pismo Voice. We reached out through multiple channels, including utility bill flyers, social media platforms (e.g., Facebook, Next Door), online surveys, and feedback via the City's website. Our dedicated employees also contributed by sharing departmental insights and suggestions. Based on the extensive input received, the City Council has embraced a set of strategic goals and priorities, which are being funded in this budget. Notably, these goals include substantial investments in:

- Community Character, Beautification, and Quality of Life for Residents;
- Maintain a Focus on Public Safety;
- Water Supply, Conservation, and Central Coast Blue; and
- Traffic, Circulation, and Parking.

How FY 2024 & FY 2025 City Goals Compare to the FY 2022 & FY 2023 City Goals

The FY 2024 & FY 2025 City Goals build upon the success of the FY 2022 & FY 2023 City goals from the last two-year budget. Similar to the last two-year budget, the Council continues to focus on providing resources toward enhancing quality of life for residents; ensuring the safety of the community; providing a sustainable water supply; addressing traffic, circulation, and parking, and supporting regional efforts for housing and homelessness. The majority of these goals are continued from the last two-year budget, with the addition of the term "beautification" to the Community Character and Quality of Life for Residents goal, and a new goal for FY 2024 and FY 2025: Housing and Homelessness. This new goal supports regional efforts to address housing needs and homelessness.

- The Community Character, Beautification and Quality of Life for Residents City Goal includes investing in neighborhoods, including road, sidewalk, beautification, and park improvements and providing exceptional services to the public. This goal also includes completing updates to the Local Coastal Plan/General Plan/Zoning code. New to this goal is the addition of beautification improvements.

- The Maintain a Focus on Public Safety City Goal is another continued and important goal. This includes building the new Public Safety Facility and enhancing Police presence in the downtown area, as well as prioritizing recruitment and retention of Police personnel and supporting technology investments that enhance public safety.

- The Council continues to prioritize Water Supply, Conservation, and Central Coast Blue. This long-term goal and the Council's commitment to achieving a more sustainable water supply, including conservation and focusing on implementing Central Coast Blue, continues to be a top priority.

- Another continued goal is Traffic, Circulation, and Parking, which includes improving traffic flow and parking assets to meet the needs of current and future residents and visitors.

- Finally, the new City goal that was added this year is Housing and Homelessness, which supports regional efforts to address housing needs and homelessness.

These goals reflect our dedication to the well-being and prosperity of our community, building upon past successes and embracing new challenges for the benefit of all residents.

How the City Plans to Accomplish the FY 2024 & FY 2025 City Goals

The Adopted Budget allocates resources to specific projects aligned with our five City Goals. These projects are designed with a keen understanding of our community's needs, built upon strong partnerships, financially supported by the City's stable position, and ultimately aimed at ENHANCING THE QUALITY OF LIFE for our residents. As we move forward, the future looks promising for Pismo Beach, its residents, and visitors, thanks to our strategic investments that will have lasting positive impacts.

Building Reserves for Future Needs

While we strive to enhance the quality of life in our community, we are also committed to responsible financial planning. Therefore, we continue to set aside a portion of savings from prior years and new revenues into reserves. This prudent approach is crucial as we face ongoing challenges such as increasing pension and risk management costs, infrastructure improvements, sustainable water supply development, and the completion of major capital projects like the Public Safety Facility, Central Coast Blue, street paving, and parking enhancements.

Financial Overview

The overall financial goals for the FY 2024 and FY 2025 budget periods are to have a fiscally sound two-year budget, strengthen reserves, enhance current service levels, and address critical capital projects. The FY 2024 and FY 2025 Adopted Budgets present a structurally balanced budget, with excess operating revenues sufficient to cover Adopted Operating Budget expenditures.

The FY 2024 Proposed budget for all funds, net of transfers between funds, includes a total of $57.56 million in revenues and $56.70 million in operating and capital budget for a net $863 thousand million more revenues than expenditures. The operating budget is balanced with a $10.96 million net operating surplus. The $10.10 million of expenditures that exceed revenues are for one-time capital projects that the City will support from accumulated fund balances.

The FY 2025 Proposed budget for all funds, net of transfers between funds, includes a total of $57.56 million in revenues and $53.58 million in operating and capital budget for a net $3.98 million more revenues than expenditures. The operating budget is balanced with a $9.73 million net operating surplus. The $5.74 million of expenditures that exceed revenues are for one-time capital projects

that the City will support from accumulated fund balances.

The Adopted Budget includes work plan budget expenditures for improving services, supporting capital improvements, building reserves, and supporting the community.

- The amounts work plan items that are ongoing in nature and include enhancing service levels and address Council priorities, net of transfers, are $754,525 in FY 2024 and $894,905 in FY 2025.
- The amounts of recommended work plan items that are one-time investments and include capital improvement projects that address critical infrastructure needs and other City goals, net of transfers, total $10,244,290 in FY 2024 and $5,560,300 in FY 2025.
- The General Fund Reserve is maintained at 25% of General Fund budgeted operating expenditures. As such, the proposed budget includes an additional $247 thousand in FY 2024 and an additional $168 thousand in FY 2025 from the General Fund unassigned fund balance to contribute to the General Fund Reserve.
- The City's Fiscal Policy to maintain a contingency reserve of 1% of budgeted General Fund operating expenditures to support unanticipated items that may occur during the budget years is fully funded. Due to several large capital projects that could experience cost overruns, the contingency budget in the proposed budget is increased to approximately 2.5% of budgeted General Fund operating expenditures in FY 2024 and 3.0% in FY 2025, reflecting a total of $1.00 million each year.
- The Risk Management Reserve for unanticipated risk management costs is fully funded and maintained at $250 thousand.
- The proposed budgets maintain the $500 thousand City Facility Reserve.
- The proposed budget includes setting aside $2.0 million in FY 2024 and FY 2025 of the General Fund unassigned fund balance for a Budget Stabilization Set-Aside. This set-aside allows the City to manage a potential economic downturn by drawing down from the set-aside.
- The proposed budget also includes setting aside $1.0 million in FY 2024 and FY 2024 of the General Fund unassigned fund balance for a prepayment to CalPERS to reduce the City's unfunded pension liability. This set-aside allows the City to manage and reduce the City's costly unfunded accrued liability by reducing the 7.0% interest costs.
- The proposed budget adds a TOT 1% set-aside for the Public Safety Facility project, representing the cumulative TOT 1% from FY 2023 through FY 2025, reflecting a $4.35 million set-aside. This set-aside could be used to support the pay-as-you-go portion of the proposed Public Safety Facility project.

This budget document is a comprehensive financial document that accounts for historical transactions and events, and compares the previous year's budgeted expenditures and the Adopted Budgets for FY 2024 and FY 2025. The FY 2023 revised or amended budget, as presented in the ensuing departmental pages, reflects budget amendments approved through August 15, 2023, as well as open encumbrances rolled over from the preceding fiscal year.

All relevant financial information is outlined in the Budget Overview section. This overview summary includes several charts, graphs, and commentary on the budget and items included within it. Following the Budget Overview, there are details of the budget organized by function and department.

Acknowledgements

I extend my gratitude to the dedicated teams at all City departments, from management to staff, for their collaborative efforts in shaping the FY 2024 and FY 2025 budget. Their commitment to interdepartmental cooperation, the well-being of our community, and the City's fiscal soundness has been invaluable. Special appreciation goes to the Administrative Services Department for their exceptional support, including training, calculations, advice, and adherence to critical deadlines throughout the budget preparation process. I would also like to thank the City Council for their unwavering leadership, guidance, and vision. Additionally, my heartfelt thanks go out to all individuals who contributed to making this budget a reality. This document truly reflects a collective team effort.

Closing

Our commitment to ENHANCING THE QUALITY OF LIFE is evident in the strategic investments we are making today, ensuring a sustainable and promising future. With financial stability and prudent community investments, we are elevating the quality of life for both residents and visitors alike. The City of Pismo Beach is poised for a bright future. Furthermore, I am encouraged by the collaborative efforts of our community members, partner agencies, volunteers, business owners, non-profit leaders, and elected officials. Together, we are dedicated to ENHANCING QUALITY OF LIFE for everyone in our city. It is a privilege to work alongside such outstanding individuals.

Respectfully,



Jorge E. Garcia
City Manager

City & Community Information



History of Pismo Beach

The history of people at Pismo Beach starts at least 9,000 years ago with the Chumash people, Native Americans who referred to the area as a place to find *pismu*, or tar. The Pismo Beach region has an interesting history going back in time to 1769, when Don Gaspar de Portola and parties camped in the area. According to the diary of Costanso, a member of the Portola party, "The party continued over the sand dunes and then descended to the beach, along which they walked for several miles before camping for the night. Near their camping place was an Indian village of some forty people." Undoubtedly, the beach walked upon by the Portola party was that known today as Pismo Beach. We invite you to take a look at some of our rich history.

The First Pismo Beach

The City is part of the original 8,838-acre Rancho Pismo. Rancho Pismo was granted to Jose Ortega by Manuel Rinemo Goriod on November 18, 1840. Ortega is thought to have built a small adobe that later became part of the Price Adobe. The rancho was later acquired by Isaac Sparks. Some folktales relate that Sparks won the land from Ortega in a game of monte, but it appears from records kept by John M. Price that the ranch was purchased for 477 head of cattle. Sparks, in 1850, appears to have given John Price El Pizmo Rancho instead of paying him wages in gold, as the deed shows a cost of $1 for the property. Upon Sparks' death, John Michael Price and Captain David Mallagh received a share of the land. Price lived and worked on the rancho until his death in 1902. Price built up sizeable horse and cattle herds, which he moved onto the rancho. Mallagh owned a section of Rancho Pismo around the cave landing area (now Pirate's Cove), where he established a wharf business. Price purchased some of the property in 1854. A portion of the southern part, which is now Grover Beach and Arroyo Grande, was sold to Francisco Branch. This left him with Shell Beach, the Pismo Beach area, and a large section running back into Price Canyon. In 1875, Price took the first step toward funding the community of Pismo Beach when he built a hotel on the road from Arroyo Grande to the People's Wharf in Avila Beach. The hotel was not a success and Price had the hotel moved to the beach in 1884. In 1881, Price leased oceanfront land to the Meherin brothers to build a wharf and a warehouse. This wharf at the end of Main Street was successful and the hotel's new location was next to this operation. The school district was founded in 1888, and the Post Office was also established then.



Parceling Pismo Beach

In February 1886, Price hired R. R. Harris to survey and design a map of the subdivisions of part of the Ranchos El Pismo and San Miguelito, and to also map out and draw a plan for a town to be called "El Pizmo." This was initiated in April 1886. A year later, the Pismo Beach Company again subdivided part of the community and recorded a map of the "Town El Pizmo." It is interesting to note that the Pismo Beach Company is given credit by some for the founding of the present City of Pismo Beach.



Pismo's Pier



Back in 1881, Pismo's original wharf opened for business. Taking off from a point below the present Main Street, remnants of the pilings may still be seen at very low tides. It was not planned for recreation as such—it was a commercial venture designed in part to save freight fees for South County products. Lumber was received, as well as other commodities. Stock was issued to farmers and landowners for $20 a share and the wharf was built for $14,613. The Meherin brothers, Arroyo Grande merchants, started the venture. Most credit is given to D. J. Meherin for its inception, construction and maintenance. In 1882, a year after its completion, Meherin figured the wharf had saved the people of the county $35,000 in decreased freight rates compared with those of the steamer line they would have patronized. Thirty-eight vessels were loaded at the wharf in 1882. Two warehouses were built near the entrance where teams could move cargo in and out. A small hand car track led out to the end of the Pier. The wharf was still active in 1890, but a few years later it gave way during a heavy storm. Probably contributing to the disaster was a load of heavy "bituminous rock" that had been dug in Edna and was waiting in sacks for shipment to San Francisco to be used as paving material. The new Pier that replaced the original was built in 1924 and was much longer than it is today. Some can remember driving cars along its length, then backing out, or using the tight turn around at the end. It is said that it extended out far enough that Navy ships could tie up and the men could come ashore. The Pier had sustained damage several times, but a major storm tore up the south side of the seawall and about 500 feet off the end of the Pier early in its existence. It was never put back. After a 1983 storm washed out most of the wharf, it was rebuilt in its present configuration in 1985-86. The state, county and city all have an interest in the Pier. The Pier at Pismo Beach continues to be one of the community's major attractions.

Tourism



John Price realized the potential Pismo had for tourism when he built the Pismo Beach Hotel. The Pismo Beach Hotel was sold to A. E. Pomeroy and Charles Stimson in 1887. They enlarged the hotel and renamed it the El Pizmo Inn. The hotel was sold and resold many times. In early times, the area was thought of as a place to spend several months, relaxing and enjoying the surroundings. Early advertisements for the El Pizmo Inn encouraged visitors to come and enjoy the "fine duck hunting and the pleasant surroundings." The 1900s were wild times in Pismo Beach. Pismo was noted for having many saloons, along with several notorious brothels. Other amusement-type businesses at the time, besides the hotels, offered a variety of entertainment, including a skating rink, a bowling alley, and a dance hall. The property directly south of Shell Beach now known as Dinosaur Caves was the site of an amusement park, with a giant cement dinosaur to gather attention. H. Douglas Brown started building the dinosaur in 1948 and was stopped by local opposition. The headless dinosaur remained a local landmark until it was torn down in the late 1950s. Pismo Beach was also known to be a place to find booze during the Prohibition Era. The second El Pizmo Inn was built about the turn of the century and became so popular that a "Tent City" was erected for the overflow of tourists. They were clean, well-organized 18' x 14' tents resting on wooden planks, which could be rented for $8 a week. Eventually, the Tent City was expanded to where the pool hall Hot Shots now stands. "Tent City" lasted into the late 1920s. The Southern Pacific Railroad also helped tourism in Pismo Beach. It brought people from the San Francisco Bay area to Pismo Beach in one of the first "timeshare" operations. The people paid $30 for a ride down to Pismo Beach and then stayed in the Tent City. If the tourists liked the tents, the railroad would use their fare as a down payment on a tent for the people. If the people didn't like the tent, their money was refunded and they returned to San Francisco free of charge. It was rumored that more people stayed than asked for refunds. In 1912, Highway 2, today's Highway 101, was routed through Pismo Beach, giving automobile travelers an easy route to the beach. Highway 101 was not expanded to four lanes until the late 1950s.

Shell Beach and Sunset Palisades

Shell Beach was quite different years ago, when it was nothing but pea fields. The area was the site of a Chumash village. Floyd Calvert bought and developed much of the land in 1926. He paid $45,000 for 41 acres between the ocean and the highways. When Calvert first visited Shell Beach, there were approximately 50 residents in the area. Calvert sold lots in the area for as little as $195. A resident of Hollywood, Calvert was told about the area by a friend in 1925. When he first visited Shell Beach, there was only one street, Boeker Avenue, with a few cottages on it. Calvert was struck by the beauty of Shell Beach and bought a portion of it. In January 1926, he opened offices in the area, hired seven salesmen and began selling land to people seeking summer retreats from the hot valley. When the summer selling season was over that first year, Calvert had to close his offices. The depression, which was to hit hard in 1929, was beginning to be felt. Then Calvert had to devise a new way to sell his land. He offered it for $5 a month. Even then it was hard to sell. During the Depression, Calvert, who had been a builder in Hollywood, lost all his property except for Shell Beach. He had such faith in this area he thought if he could hold onto this land, someday people would realize its worth. It took Calvert 20 years to sell the first 456 lots on the Shell Beach land he owned. But shortly before and after World War II, Calvert began to have more success selling lots. During World War II, many soldiers had trained in California. They liked the climate and wanted to live in the area. It was then that Shell Beach changed from a resort area for residents of the San Joaquin Valley to a residential community. When Calvert began to break ground for building houses, he found skeletons of Chumash who were buried in the area. He also found copper bracelets, arrowheads, spearheads, and stone bowls, which had been used for grinding meal. Most of the Indian artifacts were found near the ocean between Placentia and Palomar Avenues. Major archaeological sites have been noted in this area and that of Sunset Palisades. It was known as Oilport and was opened in August of 1907, quite different from today's residential Sunset Palisades area. Built with investor funds, it operated for only one month. The plant, built by California Petroleum Refineries Ltd., was to be the most modern on the West Coast. Nearly 2.25 million bricks went into the construction of the facilities. Financed primarily by investors, it cost over $2 million to build. It was to be the most complete refinery on the coast. It was set up to produce kerosene, gasoline, lubricating oil, and oil byproducts. The refinery existed until just after World War II, when it was finally torn down. The land was sold, subdivided and replaced with housing.

Incorporation

1926 saw the first incorporation attempt in Pismo Beach. Though it failed, attempts to incorporate the city were finally successful in 1939, when Pismo Beach became a sixth-class city by a majority of seven votes. In 1940, worries over increased taxes led the citizens to vote to disincorporate the city. The majority was eight votes in the election. The present city government dates from April 25, 1946. Pismo Beach is celebrating its 75th anniversary in 2021.

Pismo Beach Today

Pismo Beach is a thriving beach city in southern San Luis Obispo County, in the Central Coast area of California. It is the last true classic California beach town. Pismo Beach offers seaside activities and a variety of accommodations for the young and the young-at-heart in a safe, relaxing environment, away from the crowds and the hustle of the big city. The city has numerous lodging options, including luxurious five-star hotels, deluxe vacation rentals, or cozy campsites on the beach. The beach is located next to downtown and has a boardwalk and a newly renovated 1,200-foot pier. The city also has multiple locally-owned restaurants, a Wednesday farmer's market for fresh fare, and renowned wineries. The city has a plentitude of shopping options throughout the city and a Pismo Beach Premium Outlets center. Residents and visitors alike enjoy the plethora of activities available year-round with the mild temperatures, including biking, hiking, surfing, kayaking, fishing, swimming, golfing, shopping, and wine tasting.

For more information, please visit us at:

PismoBeach.org
ExperiencePismoBeach.org

Pismo Beach At a Glance

The City of Pismo Beach was incorporated in 1946 and is a full-service, general-law city operating under the Council-Manager form of government. This year, 2021, the City celebrates its 75th Anniversary! The City is located on the Central Coast along six miles of the Pacific Ocean in San Luis Obispo County, midway between Los Angeles and San Francisco. The City is visited annually by a substantial number of tourists seeking to enjoy the area's moderate climate, ocean views and sunsets, fine restaurants, and the relaxing atmosphere unique to coastal communities. The City's downtown core area and hotel areas are anchored by the City-owned Pier extending into the Pacific Ocean. The City is home to about 7,865 individuals, as estimated by the California Department of Finance for January 1, 2023. Most of the City is residential with a continuing trend of new homes being built with spectacular ocean views.

At a Glance

Incorporation
1946

Government
Full-service, general-law city

County
San Luis Obispo County http://www.slocounty.ca.gov/ (http://www.slocounty.ca.gov/)

School Districts
San Luis Coastal Unified School District www.slcusd.org (http://www.slcusd.org)

Lucia Mar Unified School District www.luciamarschools.org (http://www.luciamarschools.org)

Location
Located on the Central Coast along six miles of the Pacific Ocean in San Luis Obispo County, midway between Los Angeles and San Francisco

Climate
Moderate

Population
7,865

State legislature
17th Senate District
Democrat John Laird

30th Assembly District
Democrat Dawn Addis

U.S. Congress
Representative:
California's 24th Congressional District
Democrat Salud Carbajal

Who Lives in Pismo Beach?

Population

The City's population declined by 93 people, or 1%, from 7,958 on January 1, 2022 to 7,865 on January 1, 2023, according to the California Department of Finance. This slight decline in population is slightly greater than the 0.5% population decline for San Luis Obispo County and the 0.4% population decline for all California cities for the same time period. During the summer season, the population can grow to 15,000 to 70,000 depending on the week. Of this population, here are some key demographics as provided by the U.S. Census Bureau from 2017-2021, where amounts are based on 2021 US dollars.

Age and Gender

Persons	Percent of Persons in Pismo Beach	Percent of Persons in California
Under 5 Years	1.9%	5.5%
Under 18 Year	9.0%	21.8%
18 years to under 65 years	56.5%	62.4%
65 years and over	34.5%	15.8%
Male	49.8%	50.1%
Female	50.2%	49.9%

Race

Race	Percent of Persons in Pismo Beach	Percent of Persons in California
White	85.5%	70.7%
Black or African American	1.2%	6.5%
American Indian and Alaska Native	0.0%	1.7%
Asian	2.7%	16.3%
Native Hawaiian and Other Pacific Islander	0.0%	0.5%
Two or More Races	6.1%	4.3%
Other	4.5%	0.0%
Total	100.0%	100.0%
Hispanic or Latino	9.80%	40.30%

Income & Poverty

Persons	Amount in Pismo Beach	Amount in California
Median household income	$94,268	$84,097
Per capita income in past 12 months	$68,692	$41,276
Persons in poverty	6.8%	12.3%

Education

Persons	Percent of Persons in Pismo Beach	Percent of Persons in California
High school graduate or higher, age 25 years+	97.0%	84.2%
Bachelor's degree or higher, age 25 years+	48.4%	35.3%

Health

Persons	Percent of Persons in Pismo Beach	Percent of Persons in California
With a disability, under age 65 years	6.3%	6.8%
Persons without health insurance, under age 65 years	8.5%	8.1%

Computer and Internet Use

Households	Percent of Persons in Pismo Beach	Percent of Persons in California
Households with a computer	95.3%	95.2%
Households with a broadband Internet subscription	94.1%	90.4%

Municipal Government

The City operates under a council-manager form of government. Policymaking and legislative authority are vested in the City Council consisting of the elected Mayor and four other elected Council members. The Mayor is elected to two-year terms, and the Council is elected to four-year staggered terms, with two members elected every two years. The Council's primary responsibilities are adopting City laws and policies, adopting the City budget, appointing Advisory Body Members, and hiring the City Manager and City Attorney.

The City Manager is responsible for carrying out the policies and ordinances of the City Council, for overseeing the daily operations of the City, and for appointing other employees and otherwise managing daily operations of the City. The City Manager is assisted by an administrative team, which includes the City Attorney (who is a contract Attorney) and department heads for Administrative Services, Management Services, Public Works, Tourism and Events, Community Development, Police, and Fire.

The City provides a full range of municipal services including fire and police protection, construction and maintenance of city streets, storm drains, bridges and similar infrastructure-type assets; park maintenance; community recreation activities and public facilities. In terms of business-type activities, the City provides water, wastewater, parking, pier, and transit services through the operation of its enterprises. The City's public financing authority and public financing agency are blended component units and are reported in this report as part of the City's operations.

Contact us:

www.pismobeach.org (http://www.pismobeach.org)

City Hall is located at:
760 Mattie Road
Pismo Beach, CA 93449
Main Phone Number is:
805-773-4657

Comparison of Financial Status to Other Jurisdictions

Comparison of Financial Status to Other Jurisdictions

City	Number of Full-Time Employees	Population	Total Operating Budget (All Funds)	Total Portion of Operating Budget Related to Personnel Services	% of Budget Related To Personnel Services	Total Capital Projects
Arroyo Grande	80	17,922	$44,053,729	$13,782,600	31.29%	$7,079,557
Atascadero	142	30,206	$40,059,320	$25,327,870	63.23%	$45,937,010
Grover Beach	74.1	12,619	$25,961,554	$11,089,324	42.71%	$10,201,500
Morro Bay	107.5	10,275	$36,605,125	$20,616,267	56.32%	$19,467,238
Paso Robles	282	30,692	$85,943,200	$48,892,000	56.89%	$87,107,000
Pismo Beach*	**100**	**7,865**	**$46,449,488**	**$22,088,882**	**47.55%**	**$10,245,350**
San Luis Obispo**	475	47,788	$239,791,000	$81,078,000	33.81%	$99,081,000
Santa Maria	685	109,477	$276,681,096	$111,676,240	40.36%	$22,936,551

The information in this table is provided by each jurisdiction listed for FY 2024. Population data is from the California Department of Finance.

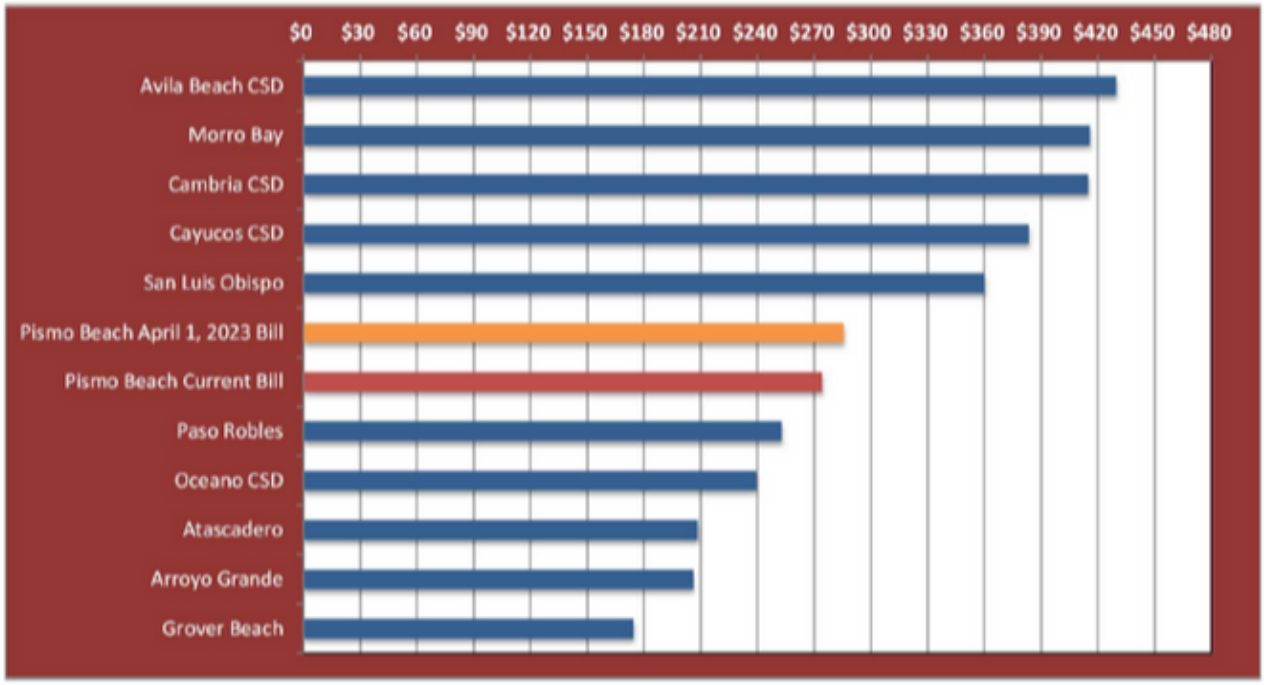
*Pismo Beach Total Portion of Operating Budget Related to Personnel Services includes Cal Fire contract in personnel costs. Number of FTEs does not include FTEs from Cal Fire.

**San Luis Obispo FY 2024 includes one time capital expense for parking structure ($47M)

Central Coast Area Comparable Cost of Water and Wastewater Bi-Monthly Bill

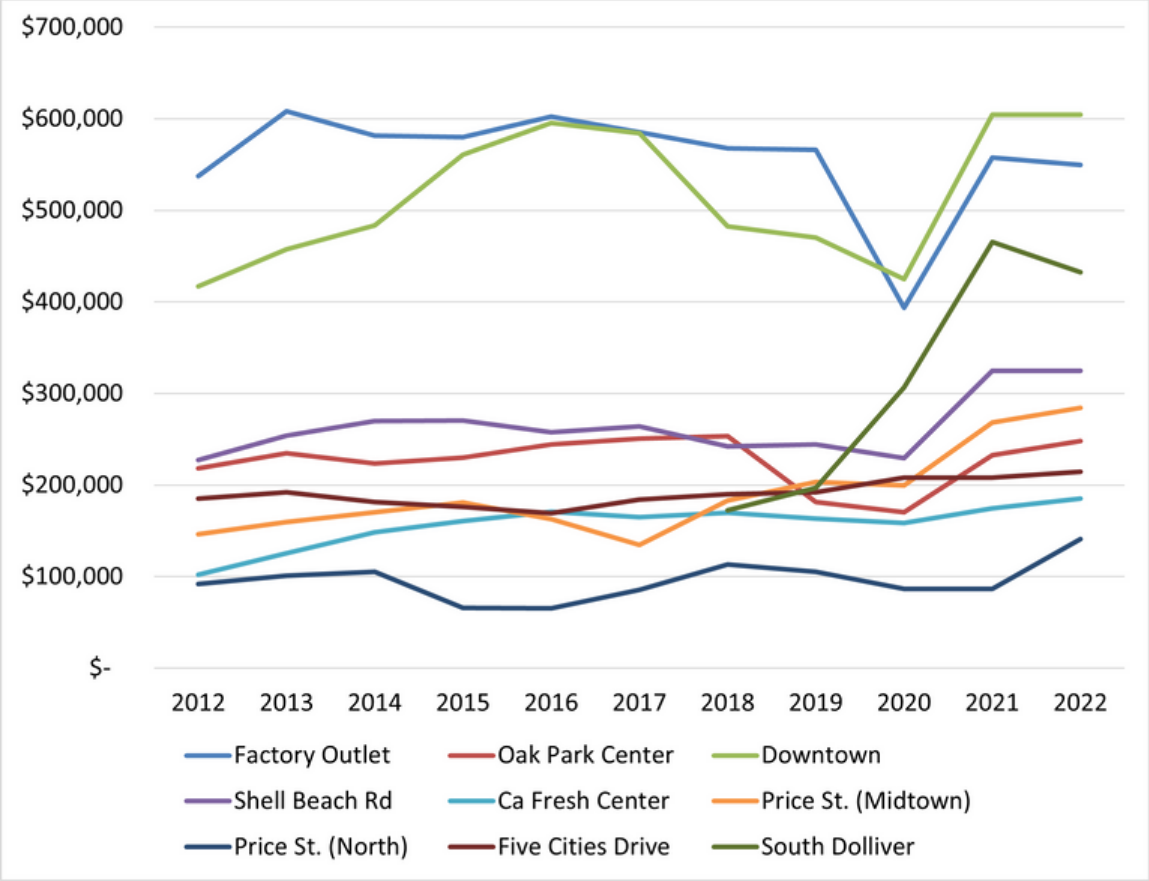
The following chart compares the cost of water for single-family residential properties in central coast communities around Pismo Beach. Pismo Beach average water and wastewater bills are in the middle of the range compared to the selected cities and communities. This data was collected by the City's water and wastewater rate consultant as of July 1, 2023, which assumed single-family residential average water usage of 10,472 gallons/bi-month, or 14 hundred cubic feet (HCF) of water consumption every two months. For Pismo beach, the average water consumption is 7 HCF per month, so the average monthly bill is half the amount of that listed below.

Central Coast Area Comparable Cost of Water
Based on Using 10,472 Gallons/Month (14 Hundred Cubic Feet/Month) with a 3/4-inc Meter
As of July 1, 2023



Pismo Beach bill includes the Lopez/State Water parcel tax.
Grover Beach, Arroyo Grande, and Oceano CSD include South San Luis Obispo County Sanitation District treatment charge.

Sales Tax by Geographic Areas of the City by Calendar Year



Principal Employers (Ten Largest)

Fiscal Year Ended June 30, 2022				Fiscal Year Ended June 30, 2021			
Employer	Number Employees	Rank	Percentage of Total City Employment	Employer	Number Employees	Rank	Percentage of Total City Employment
The Cliff's of Shell Beach	267	1	7.03%	The Cliff's of Shell Beach	240	1	6.32%
Keller-Williams	231	2	6.08%	Pacifica Hotels	235	2	6.18%
Custom House Restaurant Group	195	3	5.13%	Keller-Williams	194	3	5.11%
Dolphin Bay Resort	165	4	4.34%	Custom House Restaurant Group	155	4	4.08%
California Fresh Market	130	5	3.42%	Dolphin Bay Resort	150	5	3.95%
City of Pismo Beach	126	6	3.32%	California Fresh Market	130	6	3.42%
Sea Venture	121	7	3.18%	City of Pismo Beach	113	7	2.97%
Central Coast California Hospitality	100	8	2.63%	Central Coast California Hospitality	90	8	2.37%
US Postal Service	90	9	2.37%	Vespera	90	9	2.37%
Martin Resorts	82	10	2.16%	US Postal Service	85	10	2.24%
Total	1,507		39.66%	Total	1,482		39.00%

Fiscal Year Ended June 30, 2020				Fiscal Year Ended June 30, 2019			
Employer	Number Employees	Rank	Percentage of Total City Employment	Employer	Number Employees	Rank	Percentage of Total City Employment
The Cliff's of Shell Beach	230	1	5.48%	The Cliff's of Shell Beach	220	1	5.12%
Keller-Williams	179	2	4.26%	Dolphin Bay Resort	161	2	3.74%
Dolphin Bay Resort	124	3	2.95%	Keller-Williams	147	3	3.42%
City of Pismo Beach	120	4	2.86%	City of Pismo Beach	125	4	2.91%
Martin Resorts	100	5	2.38%	Martin Resorts	97	5	2.26%
U.S. Postal Service	85	6	2.02%	U.S. Postal Service	81	6	1.88%
Sea Venture	74	7	1.76%	Sea Venture	80	7	1.86%
Pismo Coast Village	65	8	1.55%	Brad's Restaurant	75	8	1.74%
Seacrest	65	9	1.55%	Seacrest	68	9	1.58%
Brad's Restaurant	60	10	1.43%	Pismo Coast Village	65	10	1.51%
Total	1,102		26.24%	Total	1,119		26.02%

Fiscal Year Ended June 30, 2018				Fiscal Year Ended June 30, 2017			
Employer	Number Employees	Rank	Percentage of Total City Employment	Employer	Number Employees	Rank	Percentage of Total City Employment
The Cliff's of Shell Beach	227	1	5.54%	The Cliff's of Shell Beach	220	1	5.50%
Dolphin Bay Resort	190	2	4.63%	Dolphin Bay Resort	169	2	4.23%
City of Pismo Beach	135	3	3.29%	City of Pismo Beach	129	3	3.23%
Keller-Williams	135	4	3.29%	Martin Resorts	125	4	3.13%
Martin Resorts	125	5	3.05%	Keller-Williams	106	5	2.65%
Sea Venture	85	6	2.07%	Sea Venture	81	6	2.03%
U.S. Postal Service	69	7	1.68%	Brad's Restaurant	67	7	1.68%
Seacrest	67	8	1.63%	Seacrest	63	8	1.58%
Brad's Restaurant	63	9	1.54%	Pismo Coast Village	62	9	1.55%
Pismo Coast Village	60	10	1.46%	U.S. Postal Service	61	10	1.53%
Total	1,156		28.20%	Total	1,083		27.08%

Principal Property Tax Payers - Top Ten Payers

($ thousands)

2022

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Pismo Beach Mobile Home Park	$ 47,622	1	1.26%
Vespera Pismo Beach Holdings LLC	46,603	2	1.24%
Core Pismo, LLC	44,341	3	1.18%
Prime Outlets at Pismo Beach	32,844	4	0.87%
WM Pismo Beach Holdings LLC	28,142	5	0.75%
SCM Pismo Beach Hotel LLC	26,005	6	0.69%
Studio Inn and Suites	21,379	7	0.57%
Spalding G Wathen Inc	20,005	8	0.53%
Pismo Coast Plaza LLC	16,907	9	0.45%
Cliffs Resort LLC	16,868	10	0.45%
Total	$ 300,716		7.97%

2021

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Vespera Pismo Beach Holdings LLC	$ 45,522	1	1.21%
Core Pismo, LLC	43,252	2	1.15%
Pismo Beach Mobile Home Park	42,154	3	1.12%
Susan Darosa	38,704	4	1.03%
Prime Outlets at Pismo Beach	32,515	5	0.86%
SCM Pismo Beach Hotel LLC	25,749	6	0.68%
Spalding G Wathen Inc	21,862	7	0.58%
Castleback Pismo Beach Owner LLC	21,169	8	0.56%
Pismo Coast Plaza LLC	16,734	9	0.44%
Cliffs Resort LLC	16,705	10	0.44%
Total	$ 304,366		8.07%

2020

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Pismo Beach Mobile Home Park	$ 38,221	1	1.07%
WM Pismo Beach Holdings LLC	37,917	2	1.06%
Core Pismo, LLC	36,293	3	1.02%
Prime Outlets at Pismo Beach	31,882	4	0.89%
SCM Pismo Beach Hotel LLC	25,264	5	0.71%
Pismo Beach Hotel Investments LLC	22,995	6	0.64%
Spalding G Wathen Inc	21,433	7	0.60%
Castleback Pismo Beach Owner LLC	17,923	8	0.50%
Cliffs Resort LLC	16,919	9	0.47%
Pismo Coast Plaza LLC	16,405	10	0.46%
Total	$ 265,252		7.43%

2019

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Katelynn Nicole Sawyer	$ 34,822	1	1.04%
Prime Outlets of Pismo Beach	31,236	2	0.93%
Core Pismo, LLC	25,627	3	0.77%
Spalding G. Wathen, Inc.	21,013	4	0.63%
Castleback Pismo Beach	17,589	5	0.53%
Cliffs Resort, LLC	16,095	6	0.48%
Pismo Coast Plaza, LLC	16,084	7	0.48%
Pismo Shore Cliff, Inc.	15,691	8	0.47%
Heron Crest Development	15,601	9	0.47%
Henry F. Myers Trust	14,230	10	0.43%
Total	$ 207,988		6.21%

2018

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Pismo Beach Mobile Home Park	$ 33,168	1	1.05%
Prime Outlets of Pismo Beach	30,624	2	0.97%
Core Pismo, LLC	25,142	3	0.79%
Spalding G. Wathen, Inc.	20,601	4	0.65%
Castleback Pismo Beach	17,262	5	0.54%
Cliffs Resort, LLC	16,321	6	0.51%
Heron Crest Development	15,950	7	0.50%
Pismo Coast Plaza, LLC	15,769	8	0.50%
Pismo Shore Cliff, Inc.	15,393	9	0.49%
Henry F. Myers Trust	13,951	10	0.44%
Total	$ 204,181		6.44%

2017

Taxpayer	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Pismo Beach Mobile Home Park	$ 30,394	1	1.02%
Prime Outlets of Pismo Beach	30,032	2	1.01%
Core Pismo, LLC	24,667	3	0.83%
Spalding G. Wathen, Inc.	20,197	4	0.68%
Castleback Pismo Beach	16,941	5	0.57%
Heron Crest Development	16,278	6	0.55%
Cliffs Resort, LLC	16,031	7	0.54%
Pismo Coast Plaza, LLC	15,459	8	0.52%
Pismo Shore Cliff, Inc.	15,101	9	0.51%
Henry F. Myers Trust	13,678	10	0.46%
Total	$ 198,778		6.67%

Principal Transient Occupancy Tax Payers - Top Ten

(In Alphabetical Order)

Fiscal Year Ended June 30			
2022	**2021**	**2020**	**2019**
Cliffs of Shell Beach	Cliffs of Shell Beach	Cliffs of Shell Beach	Cliffs of Shell Beach
Vespera on Ocean	Seacrest Oceanfront Hotel	Cottage Inn	Cottage Inn
Seacrest Oceanfront Hotel	Vespera on Ocean	Dolphin Bay Hotel	Dolphin Bay Hotel
Dolphin Bay	Inn at the Pier	Inn at the Pier	Inn at the Pier
Inn at the Pier	Dolphin Bay	Island Hospitality	Island Hospitality
Pismo Shore Cliff	Pismo Shore Cliff	Pismo Coast Village	Oxford Suites
Pismo Coast Village	Pismo Coast Village	Pismo Lighthouse Suites	Pismo Coast Village
Pismo Lighthouse Suites	Pismo Lighthouse Suites	Pismo Shore Cliff	Pismo Lighthouse Suites
Sandcastle Inn	Sandcastle Inn	Sandcastle Inn	Pismo Shore Cliff
Spyglass Inn	Cottage Inn	Seacrest Oceanfront Hotel	Seacrest Oceanfront Hotel

Fiscal Year Ended June 30			
2018	**2017**	**2016**	**2015**
Cliffs of Shell Beach	Cliffs of Shell Beach	Cliffs of Shell Beach	Cliffs of Shell Beach
Cottage Inn	Cottage Inn	Cottage Inn	Dolphin Bay Hotel
Dolphin Bay Hotel	Dolphin Bay Hotel	Dolphin Bay Hotel	Island Hospitality
Island Hospitality	Island Hospitality	Island Hospitality	Kon Tiki Motel
Kon Tiki Motel	Kon Tiki Motel	Kon Tiki Motel	Oxford Suites
Oxford Suites	Oxford Suites	Pismo Coast Village	Pismo Coast Village
Pismo Coast Village	Pismo Coast Village	Pismo Lighthouse Suites	Pismo Lighthouse Suites
Pismo Lighthouse Suites	Pismo Lighthouse Suites	Sandcastle Inn	Sandcastle Inn
Seacrest Motel	Seacrest Motel	Seacrest Motel	Seacrest Motel
Shorecliff Inn	Shorecliff Inn	Shorecliff Inn	Shorecliff Inn

Fiscal Year Ended June 30	
2014	**2013**
Cliffs of Shell Beach	Cliffs of Shell Beach
Cottage Inn	Cottage Inn
Dolphin Bay Hotel	Dolphin Bay Hotel
Hilton Garden Inn	Hilton Garden Inn
Kon Tiki Motel	Kon Tiki Motel
Pismo Coast Village	Pismo Coast Village
Pismo Lighthouse Suites	Pismo Lighthouse Suites
Sandcastle Inn	Sandcastle Inn
Seacrest Motel	Seacrest Motel
Shorecliff Inn	Shorecliff Inn

Source: Principal Transient Occupancy Tax Payers provided by City of Pismo Beach records

Population Overview

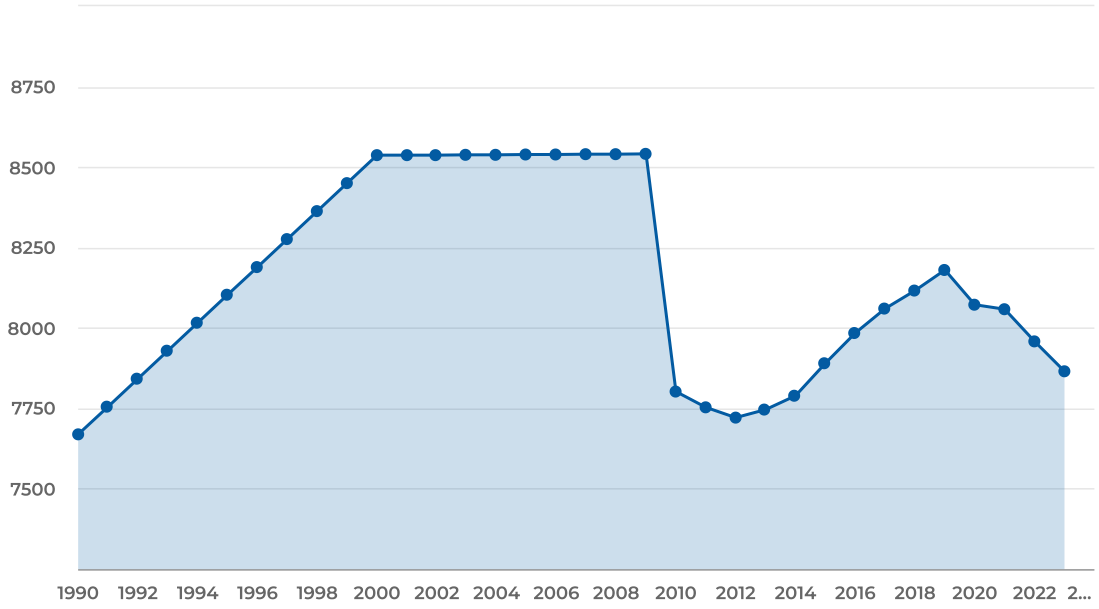
TOTAL POPULATION

7,865

▼ 1.2%
vs. 2022

GROWTH RANK

2 out of 495
Municipalities in California



** Data Source: Client entered data for year 2023*

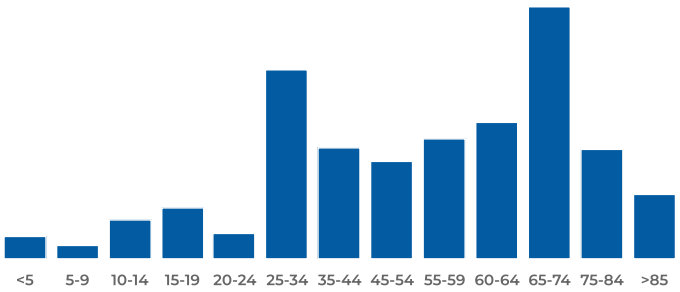
DAYTIME POPULATION

9,643

Daytime population represents the effect of persons coming into or leaving a community for work, entertainment, shopping, etc. during the typical workday. An increased daytime population puts greater demand on host community services which directly impacts operational costs.

** Data Source: American Community Survey 5-year estimates*

POPULATION BY AGE GROUP



Aging affects the needs and lifestyle choices of residents. Municipalities must adjust and plan services accordingly.

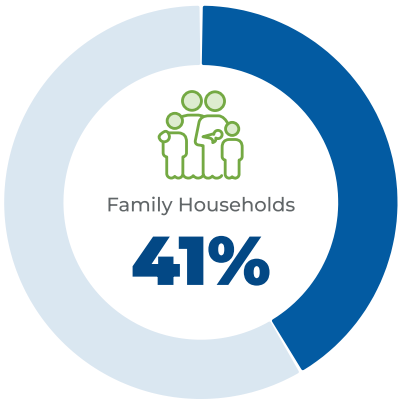
** Data Source: American Community Survey 5-year estimates*

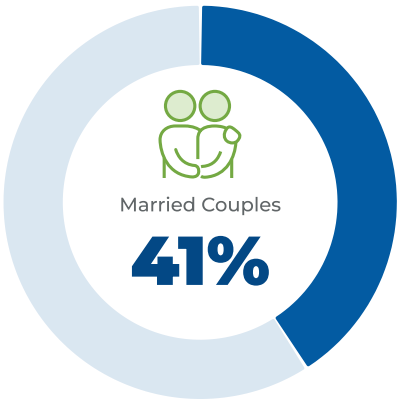
Household Analysis

TOTAL HOUSEHOLDS

4,283

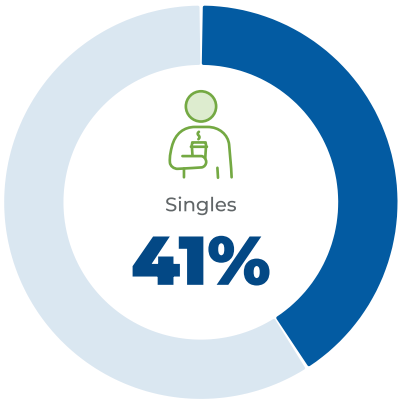
Municipalities must consider the dynamics of household types to plan for and provide services effectively. Household type also has a general correlation to income levels which affect the municipal tax base.

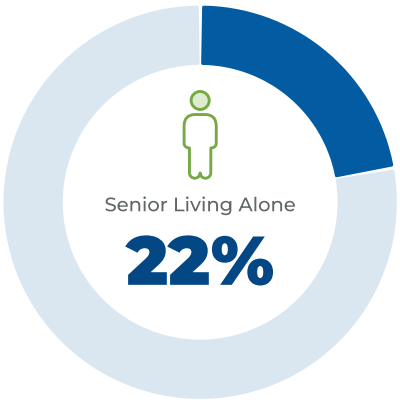




▼ 18%

lower than state average





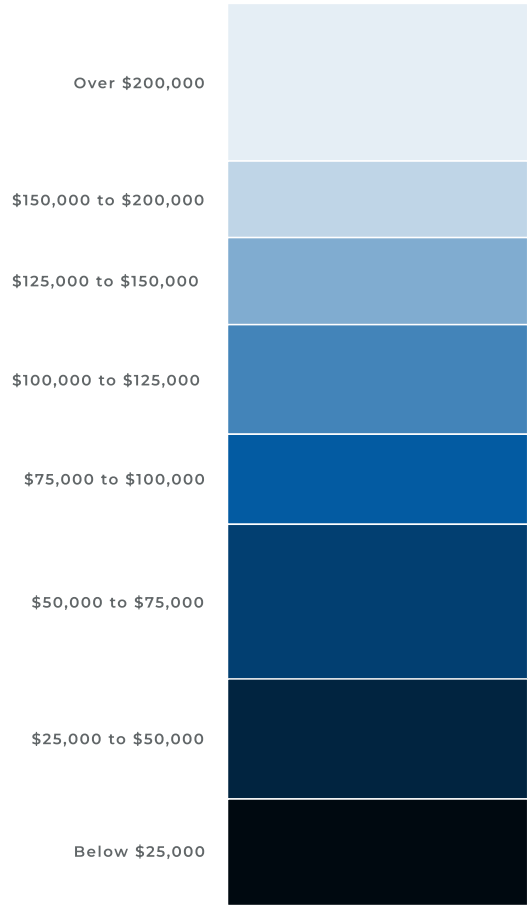
▲ 71%

higher than state average

** Data Source: American Community Survey 5-year estimates*

Economic Analysis

Household income is a key data point in evaluating a community's wealth and spending power. Pay levels and earnings typically vary by geographic regions and should be looked at in context of the overall cost of living.



HOUSEHOLD INCOME

Above $200,000

17%

Median Income

$94,268

Below $25,000

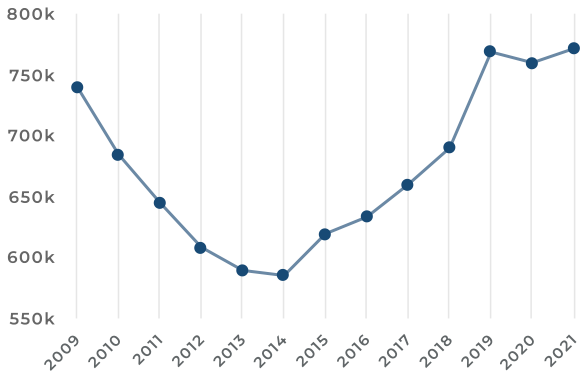
12%

** Data Source: American Community Survey 5-year estimates*

Housing Overview

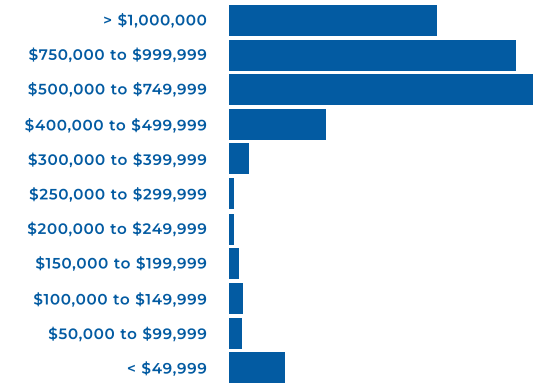
2021 MEDIAN HOME VALUE

$771,400



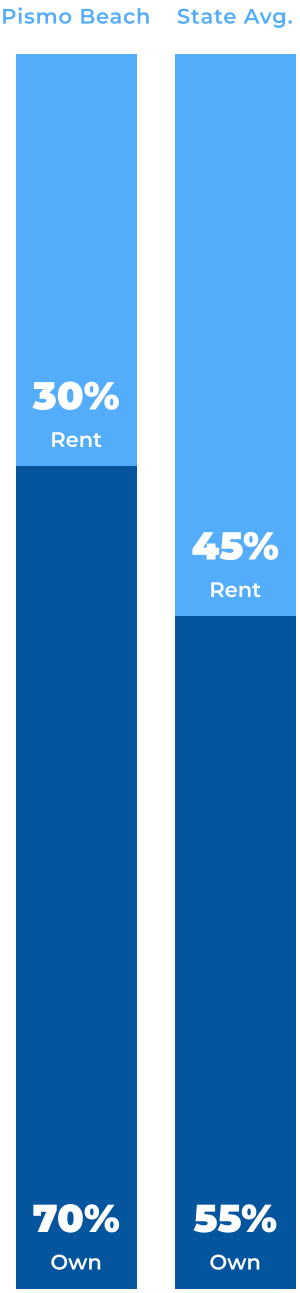
** Data Source: 2021 US Census Bureau (http://www.census.gov/data/developers/data-sets.html), American Community Survey. Home value data includes all types of owner-occupied housing.*

HOME VALUE DISTRIBUTION



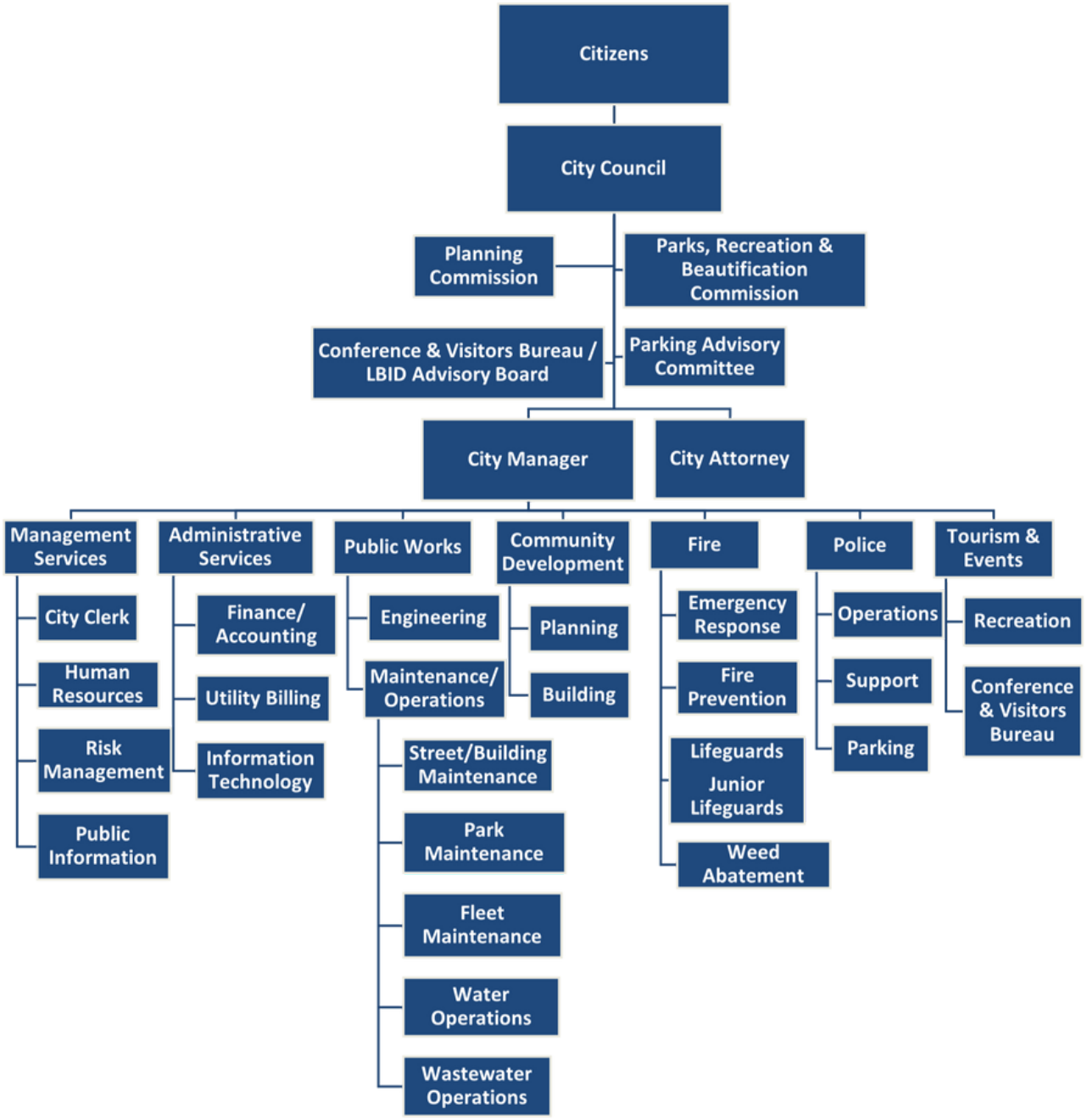
** Data Source: 2021 US Census Bureau (http://www.census.gov/data/developers/data-sets.html), American Community Survey. Home value data includes all types of owner-occupied housing.*

HOME OWNERS VS RENTERS



** Data Source: 2021 US Census Bureau (http://www.census.gov/data/developers/data-sets.html), American Community Survey. Home value data includes all types of owner-occupied housing.*

Organization Chart



Fund Structure

The funds listed in this document and included in this section in the following pages are subject to appropriation. Descriptions of the various funds are provided in the Fund Summary section.

Fund Types Definitions

Governmental Fund Types: The City's basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Governmental fund types include the General Fund, Special Revenue Funds, Capital Project Funds, and Debt Services Funds.

General Fund

The City's General Fund is the operating fund for general revenues and expenditures that are not assigned to a special purpose fund. Some of the General Fund expenditures are allocated to specific multi-year capital projects or purchase order contracts. The net of revenues less expenditures (excluding the portion for multi-year costs) is the year's operating surplus or deficit. This surplus or deficit contributes to the fund's ending unallocated fund balance, which can be used to support various one-time costs.

Special Revenue Funds

Special Revenue Funds are funds established by the City to collect certain revenues that must be used for special purposes. These funds provide an extra level of accountability and transparency to taxpayers that their tax dollars will go toward an intended purpose. The ending fund balances are not available for purposes other than those specified for that fund.

Capital Projects Funds

Capital Project Funds are established to account for the acquisition or construction of major capital facilities and other general capital outlays. The Capital Projects Fund (3001) includes all capital projects except for water and wastewater enterprise projects supported by various funding sources, including: General Fund, grants, federal and state highway funding, enterprise funds, and development fees. The other Capital Project Funds (3002-3201) include specific revenues to fund specific capital projects. The ending fund balances in this fund type are for specific capital projects and typically are not available for purposes other than those specified for that fund.

Debt Service Funds

Debt Service Funds are established to service principal and interest payments on short- and long-term debt. Sources of revenue for this fund type include loan proceeds and interest earnings. The ending fund balances are not available for other purposes except for debt service.

> *Corporate Entities*: As part of the Debt Service Funds, the City of Pismo Beach has a Public Financing Authority (Authority), Public Financing Agency (PFA2), and the Public Facilities Corporation (Corporation). These are legally separate corporate entities for which the City is financially accountable and they are governed by the elected City Council, acting as the Board of Directors in each case. The Authority and Corporation were formed to provide a method of financial public improvements. The City has identified the Authority in Fund 4001, Public Financing Authority Debt Service Fund with appropriations. The Corporation's budget is reflected in Fund 6401, the Pier Enterprise Fund.

Proprietary Fund Types: The City maintains two different types of proprietary funds. Enterprise funds are used to report the same functions reported as business-type activities. Internal service funds accumulate and allocate costs internally among the City's various functions.

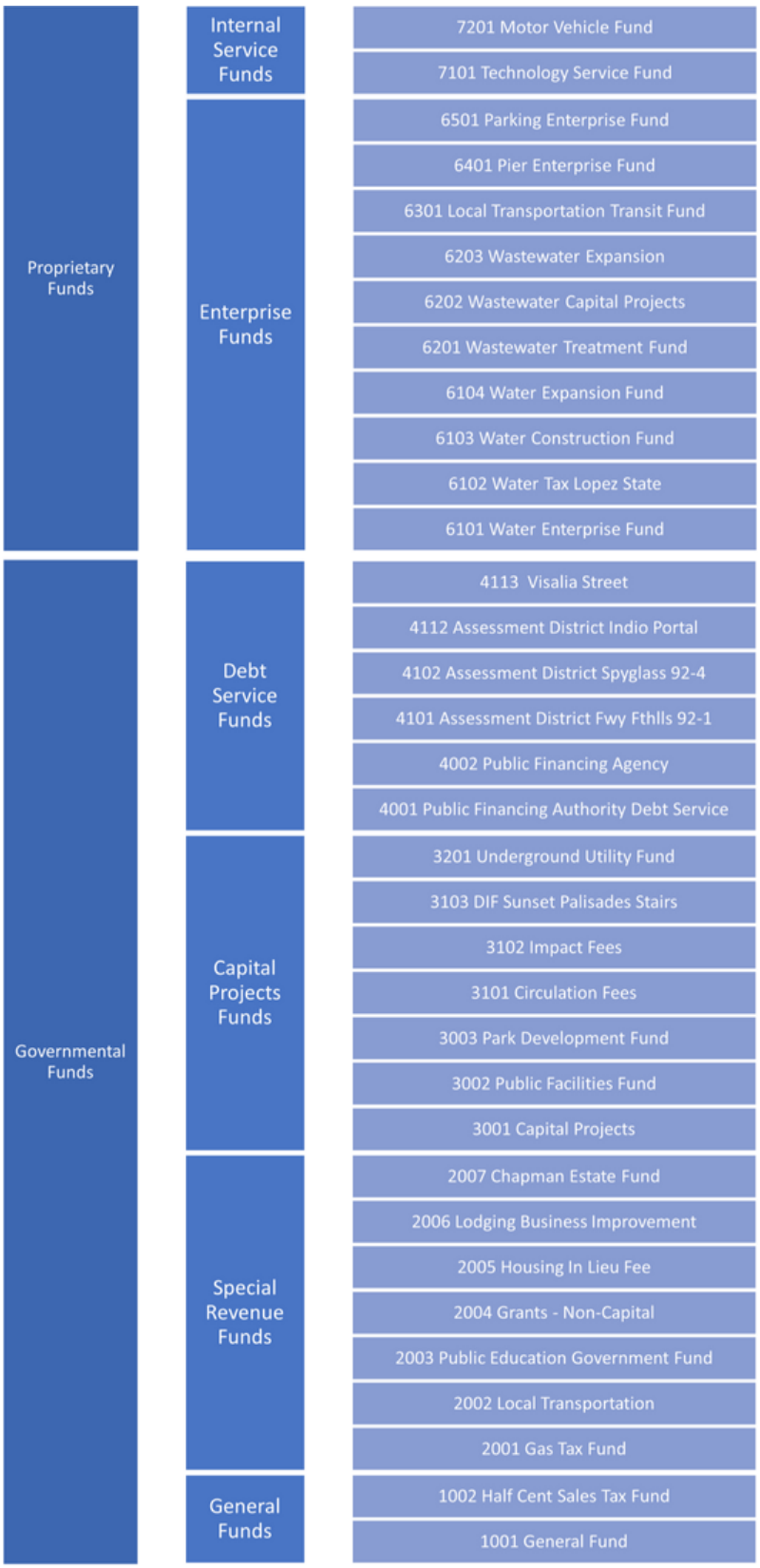
Enterprise Funds

Enterprise funds are used to account for operations similar to private business enterprises. Revenues are collected and used for a specific purpose and are self-sufficient. The ending fund balances are not available for purposes other than those specified for that fund.

Internal Service Funds

Internal service funds are used to account for the financing of goods and services supplied by one City department to other City departments. The Motor Vehicle Fund (7201) collects funds from various City Departments to fund the replacement costs of various vehicles. Once a vehicle needs to be replaced, the balance is used to purchase that vehicle. The ending fund balances are not available for other purposes except for those specified for that fund. The Technology Service Fund (7101) collects funds from various City departments to fund various ongoing and one-time technology services and projects.

Fund Type and Fund Relationship



Fund and Department Relationship Matrix

Fund	10 General Government	11 City Council	12 City Manager	13 Legal	14 Management Services	15 Administrative Services	16 Tourism & Events	21 Police	22 Fire	30 Public Works	40 Community Development	50 Debt Service
1001 General Fund	x	x	x	x	x	x	x	x	x	x	x	x
1002 Half Cent Sales Tax Fund	x									x	x	
2001 Gas Tax Fund	x									x		
2002 Local Transportation	x									x		
2003 Public Education Government Fund	x		x		x					x		
2004 Grants - Non-Capital	x							x				
2005 Housing In Lieu Fee	x										x	
2006 Lodging Business Improvement	x					x	x					
2007 Chapman Estate Fund	x					x	x			x	x	
3001 Capital Projects								x		x	x	x
3002 Public Facilities Fund	x									x		
3003 Park Development Fund	x									x		
3101 Circulation Fees	x									x	x	
3102 Impact Fees	x					x			x	x		
3103 DIF Sunset Palisades Stairs	x											
3201 Underground Utility Fund	x									x		
4001 Public Financing Authority Debt Service	x											x
4002 Public Financing Agency												x
4101 Assessment District Fwy Fthlls 92-1	x											x
4102 Assessment District Spyglass 92-4	x											
4112 Assessment District Indio Portal	x											x
4113 Visalia Street	x									x		
6101 Water Enterprise Fund	x					x				x		
6102 Water Tax Lopez State	x									x		
6103 Water Construction Fund	x									x		
6104 Water Expansion Fund	x											
6201 Wastewater Treatment Fund	x					x				x		x
6202 Wastewater Capital Projects	x									x		x
6203 Wastewater Expansion	x									x		
6301 Local Transportation Transit Fund	x											
6401 Pier Enterprise Fund	x									x		x
6501 Parking Enterprise Fund	x							x		x	x	
7101 Technology Service Fund	x					x						
7201 Motor Vehicle Fund	x									x		

Financial Policies

In preparing this budget, staff took its primary direction from the guidelines established in the City of Pismo Beach Fiscal Policies that were adopted in Resolutions R-1998-49, R-2007-038, R-2013-034, R-2017-021, and Ordinance O-2015-003, and are included on this Fiscal Policies section in the following pages. These policies and the other fiscal policies provided in this document were reviewed in detail and reaffirmed by the City Council on April 25, 2023. These fiscal policies help to ensure that the City achieves a balanced budget, where operating revenues meet or exceed operating expenditures.

The only change to the fiscal policies is that the contingency reserve of 1% of budgeted General Fund expenditures to be used for emergencies and other unanticipated expenditures at the direction of City Council is increased to 2.5% in FY 2024 and 3.0% in FY 2025 to support unanticipated expenditures associated with several large capital projects that could experience cost overruns.

Fiscal Policies **(Resolutions R-1998-49, R-2007-038, R-2013-034, R-2017-021, and Ordinance O-2015-003)**

A Fiscal Policy is an adopted guideline that establishes goals for the allocation of public resources in the manner best suited to the efficient provision of services to residents and visitors within the City. While not all of the goals may be achievable in the current year, the existence of such goals will serve to guide the City Council in its decision-making.

The City of Pismo Beach has forged its fiscal policy out of the experiences of the early 1990s, when expenditures grew considerably beyond the City's revenue capability. This resulted in extensive lay-offs and service reductions throughout the municipal government. It is recognized that maintaining adequate cash reserves and providing ongoing maintenance of infrastructure and buildings are vital to sound fiscal management. The philosophy of this fiscal policy incorporates these goals.

Today, this Adopted Budget complies with these financial policies.

RESERVE POLICIES

- Establish and maintain a General Fund Reserve of 25% of budgeted expenditures in the General Fund. *Municipal Code Section 3.14.010 through 3.14.040*
- Establish and maintain a City Facility Reserve of $500,000 for improvements to City buildings and facilities, particularly if funds are not available in a given fiscal year. *Municipal Code Section 3.14.05 through 3.14.080*
- Establish and maintain a Risk Management Reserve to be used for unanticipated risk management costs, funded with $50 thousand per year, up to $250,000. *Municipal Code Section 3.14.090 through 3.14.120*
- Maintain a contingency reserve of 1% of budgeted General Fund expenditures to be used for emergencies and other unanticipated expenditures at the direction of City Council, provided that up to $50,000 of this reserve may be used at the direction of the City Manager. This $50,000 level is consistent with the City Manager's authority to approve expenditures up to $50,000 in the City's Purchasing Policy.
- Establish realistic levels of contribution to the Motor Vehicle Replacement Fund.

REVENUE POLICIES

- Maintain safety and liquidity while maximizing investment revenue. Refer to the City's Investment Policy for a comprehensive management of the City's financial resources.
- Annually consider reduction of long-term debt as a use of revenues.
- Establish the level of cost recovery desired from various fees for services.
- Review fees annually, establish actual costs and adjust and establish new fees as needed.

EXPENDITURE POLICIES

Infrastructure

- Contribute from the General Fund annually for the improvement of infrastructure.

New Services

- Add new services only when a need has been identified and when adequate resources for staffing and funding are demonstrably available in multi-year financial plans.

Public Safety

- Provide funding to maintain adequate levels of safety for residents of and visitors to Pismo Beach.

Water and Wastewater Funds

- Maintain adequate reserve funds for the construction and replacement of major capital facilities of the Water and Wastewater Funds by setting rates at levels sufficient to provide the necessary funding.

Facilities

- Plan for new facilities only if operating and maintenance costs for those facilities are fully recognized and taken into account in multi-year financial plans.
- Provide adequate routine maintenance each year to avoid the higher cost of deferred maintenance.

Operational Efficiencies

- Provide City services in the most cost-effective manner.
- Provide staffing levels that allow employees to respond promptly to service requests from the public.
- Utilize consultants and temporary help for special projects or peak workload periods.
- Utilize community expertise on a voluntary basis as appropriate.
- Ensure that fee-supported services are staffed appropriately to render the services for which customers have paid.
- Work through regional agencies to share costs for local programs whenever possible.

Employee Development

- Attract and retain competent employees for the City workforce by compensating employees fairly, providing adequate training opportunities, ensuring safe working conditions, and maintaining a professional work environment.

Economic Development

- Achieve organized, sustainable community development for the residents of Pismo Beach by providing a diverse economic base while preserving scenic beauty, small town charm, and historical assets.

Capital/Fixed Assets

- Capital Assets as defined by GASB include land, improvements to land, easements, building, building improvements, vehicles, machinery, equipment, works of art and historical treasures, infrastructure and all other tangible or intangible assets that are used in operations and that have initial useful lives extending beyond a single reporting period. This definition and the City's Capital Assets Policy and Procedures are included in the City's Purchasing Policy.

DEBT MANAGEMENT POLICY

Debt Management Policy sets parameters for issuing debt and managing the City's debt portfolio, and provides guidance to decision makers.

Budget Process



Community Outreach

The two-year budget process began in October 2022 with a formal public outreach effort to engage the community and solicit ideas and input through the City's enhanced engagement initiative, *Pismo Voice*. *Pismo Voice* utilized a variety of means, including flyers in all utility bills; social media and other online notifications such as Facebook, Next Door, Notify Me; online survey/Pismo Voice platform, and feedback through the City's website. Additionally, employees were able to collaborate by department to share their thoughts on what investments should be made. Based on this input, the City Council adopted several strategic goals and priorities that are funded in this budget.

Council Sets Goals

Following the community outreach efforts, this information was summarized into themes for the Council at its February 2023 City Council goal-setting and strategic planning session, where the public was invited to submit comments and virtually attend. In February 2023, the Council set the City's goals based on the fiscal outlook and public input. These goals and direction set a broad framework for the budget that has been developed. This year, the City Council set five City Goals. These City Goals are long-term goals that may be accomplished over several years. Key steps in moving forward with these City Goals are either already budgeted or are included in this two-year budget.

Budget Development

In late December, the City Manager issued budget instructions to all departments based on the revenue projections and anticipated City Goals. The Administrative Services Director sent out budget guideline instructions and forms on how to create a baseline budget. The baseline budget includes funding for the same level of staffing, supplies, materials and services previously budgeted, and increased only to account for known price increases and known salary and benefit costs. The baseline budget also allows for replacement, in-kind, of capital equipment.

Once the City's goals were set, department staff began to prepare their work plan budget requests (above baseline budget requests) to take steps to implement the City's goals and develop work plan budget requests for other priorities and initiatives. Any requests over the prior year's baseline budget must include justification for the increase.

By the end of February, departments submitted the baseline budget and work plan budget requests to the Administrative Services Department.

In March, Department Heads met with the City Manager and Administrative Services Director to review the baseline budget and all budget requests. The City Manager prioritized the work plan budget request items and capital projects and determined their funding level for inclusion in the adopted budget.

In March and April, the Administrative Services Department prepared and updated revenue projections for the budget years and reviewed these projections with the City Manager. Most revenues are not subject to direct City control. Sales tax and TOT are subject to economic cycles of businesses within the community, and are also affected by weather. Property tax revenue varies with real estate sales and building activity within the community, as do charges for services in the Public Works and Community Development Departments.

In April, the Administrative Services Department prepared the personnel salary and benefit budget estimates as determined by current bargaining units and Council-adopted resolutions which identify the current staffing levels approved for all City departments. The personnel budgets were reviewed with each Department Head to make sure the number of positions were budgeted accordingly and

accounted for correctly. Also in April, the City Council held a public budget workshop to review work plan items to implement Council goals and departments' budget year work plans. At this meeting, the Council reaffirmed the City's fiscal policies and provided initial comments to City staff.

Proposed Budget

During May, the Administrative Services Department prepared a summary budget document which was reviewed by all Department Heads and the City Manager, and then submitted to the City Council. In mid-May, the Council held a public budget workshop to review the proposed budget status and review and consider approval of the above base items.

Adopted Budget

Council adopted the budget prior on June 6, for implementation to begin on July 1, the first day of the new fiscal year.

Budget Timeline

Oct 3, 2022

-City of Pismo Beach public outreach efforts to solicit feedback on City's goals and priorities
-Outreach efforts branded Pismo Voice, flyers mailed in utility bills, social media, online survey/Pismo Voice platform, and feedback through the City's website
-City Manager issues budget instructions

Jan 2, 2023

-City Council Goal-Setting and Strategic Planning Session open to the public
-City Council receives fiscal outlook for current year and future budget years
-Council sets goals based on community outreach feedback and fiscal outlook
-Departments develop work plan budget requests to implement Council goals and other program enhancements
-Departments submit budget to Administrative Services Department

Mar 1, 2023

-Department Heads meet with the City Manager and Administrative Services Director to review the baseline budget and all budget requests
-City Manager selects work plan budget request items and capital projects that will be recommended to the City Council for inclusion in the budget

Apr 3, 2023

-Administrative Services Department prepares and updates revenue projections for budget years for City Manager review
-Administrative Services Department prepares personnel salary and benefit budget estimates based on current union contracts and benefit rates
-City Council holds public budget workshop to review Department budgets, review fiscal policies, and provides initial feedback to City Manager on budget

May 11, 2023

-City Manager presents the Proposed Budgets to City Council
-City Council holds public budget workshop to review Proposed Budgets

Jun 6, 2023

City Council adopts two-year budget, effective July 1, 2023

Budget Format

The City Council of Pismo Beach is presented with its eleventh two-year budget. The primary reason the City adopts a two-year budget is that it forces the City to look beyond the current year and attempt to alleviate any shortfalls that may be present in the future. In addition, a two-year budget allows the City to account for uncertainties in the statewide economic forecast. The two-year budget also saves time and energy for staff, as well as money. The two-year budget, as it stands, is in reality two distinct “one-year” budgets: one for July 1, 2023 through June 30, 2024 and one for July 1, 2024 through June 30, 2025. Periodically, a mid-year or mid-cycle budget review will be held to determine if any significant changes in circumstances have occurred that would warrant deviation from the budget for the next year. During the mid-cycle budget review, of particular interest will be any deviations in budget projections such as changes in the economy, new state or federal mandates, a possible change in key revenue sources, or possible increases in base expenses.

As in prior years, narrative descriptions of each budget activity are presented along with highlights of the past two fiscal years' (FY 2022 and FY 2023) work program accomplishments and highlights of work programs included within the base budgets for the coming two years. For each budget activity, line item information is presented in summary form by object-of-expense category, followed by work program details for the current year and for each of the next two years combined which is all preceded by a description of the activity. Council-adopted additions above the base budget are included in the expenditure line items.

Workload information for each department is provided to the City Council in monthly activity reports throughout the year. Reference to the most recent activity reports is recommended should there be workload questions.

Budgeted Funds vs. Audited Financial Statements

The audited financial statements include a fiduciary fund that is a private-purpose trust fund to account for assets held in trust for retired employees' health care. This fund is not subject to appropriation and is not included in this budget document.

Budget Awards

Government Finance Officers Association (GFOA) Distinguished Budget Presentation Award

The Government Finance Officers Association of the United States and Canada (GFOA) presented a Distinguished Budget Presentation Award to the City of Pismo Beach, California for its biennial budget for the biennium beginning July 1, 2021. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

City of Pismo Beach
California

For the Biennium Beginning

July 01, 2021

Christopher P. Morrill

Executive Director

California Society of Municipal Finance Officers (CSMFO) Budget Award

The California Society of Municipal Finance Officers (CSMFO) presented its Operating Budget Excellend Award to the City of Pismo Beach, California for its biennial budget for FY 2022 and FY 2023. In order to receive this award, a governmental unit must publish a budget document that meets the CSMFO's operating budget Excellence requirements, including meeting 20 mandatory requirements for the Meritorious Award plus at least 21 of 23 of the optional requirements for the Excellence award.



Basis of Budgeting

The City's governmental funds are maintained on the modified accrual basis of accounting in which revenues are recognized in the accounting period they become measurable and available. Expenditures are recognized in the period in which the liability is incurred, if measurable, except non-matured principal and interest in general obligation debt which is recognized when due.

All proprietary funds are accounted for using the accrual basis of accounting. Their revenues are recognized when they are earned and become measurable; expenses are recognized when they are incurred if measurable.

The budget document is presented on the same basis, with the exception of long-term assets and debts, which are shown on a cash basis.

Budget Goals

The budget goals are to maintain a balanced budget with revenues exceeding or equal to expenditures for all ongoing operations. This goal is met as the Adopted Budget is structurally balanced for all ongoing items for both years. Unassigned fund balances are to be used only for capital outlay or other non-recurring items. The Adopted Budget includes a 25% General Fund Reserve in FY 2024 and FY 2025. The Council has also adopted a policy of appropriating 1% as a contingency reserve. This year, the Council appropriated a 2.5% contingency reserve in FY 2024 and a 3.0% contingency reserve in FY 2025 to support several large capital projects that could experience cost overruns. This budget maintains the $250 thousand Risk Management Reserve and maintains the $500 thousand City Facility Reserve. The adopted budgets include setting aside $2.0 million in FY 2024 and FY 2025 of the General Fund unassigned fund balance for a Budget Stabilization set-aside. This set-aside allows the City to manage a potential economic downturn by drawing down from the set-aside. The FY 2024 and FY 2025 adopted budgets also include $1.00 million per year for a CalPERS Prepayment set-aside to pay down the City's CalPERS unfunded pension liability. Finally, the adopted budget adds a TOT 1% set-aside for the Public Safety Facility project, representing the cumulative TOT 1% from FY 2023 through FY 2025, reflecting a $4.35 million set-aside. This set-aside could be used to support the pay-as-you-go portion of the proposed Public Safety Facility project.

Budget Approach and Options

Balanced budgets are adopted for every fund for both years. For the major operating funds, the General Fund, Water and Wastewater Enterprise Funds, and the Motor Vehicle Operations Fund, the adopted base budgets continue current operations at the same levels as in FY 2023.

The City Council is presented with several recommended additions to the base operating budgets and a number of capital improvement projects. Sufficient revenues and/or uncommitted fund balances are available in each fund to cover the costs of the recommended additions to the base budget and the adopted capital improvement projects.

Because of ongoing funding limitations, the limited availability of staff time to manage and administer new programs and projects, and a concern for financial stability in future years, not all proposed additions to the base budget, and not all projects identified in the Capital Improvement Plan, could be included in the FY 2024 and FY 2025 budgets.

Level of Budgetary Control

After the Council approves the budget, it has been general practice that during the year, Department Heads may transfer appropriations between maintenance and operations line items within their departments. However, the number of authorized personnel cannot be increased, and appropriations for employee services and capital outlay cannot be transferred to operations except with City Council approval. The City Manager may transfer appropriations between departments so long as total appropriations within a fund are not increased. Total appropriations within a fund may be increased only with Council approval. After proper approval, any such changes would be recorded as revisions to the budget.

Adopted Budget Resolution

RESOLUTION NO. R-2023-042

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF PISMO BEACH, CALIFORNIA ADOPTING BIENNIAL BUDGETS FOR THE CITY OF PISMO BEACH FOR FISCAL YEAR (FY) 2024 AND FY 2025: JULY 1, 2023 THROUGH JUNE 30, 2025

WHEREAS, beginning in October 2022, the City Council began efforts to solicit the community's input to help shape the Council's goals for the upcoming Fiscal Year (FY) 2024 and FY 2025 budgets. The Council received input through the City's goal-setting outreach program called "Pismo Voice," including flyers in all utility bills; social media, and other online notifications such as Facebook, Next Door, Notify Me, online survey/Pismo Voice platform, and feedback through the City's website; and

WHEREAS, after receiving the community's ideas, the Council heard an informational item on January 17, 2023 to discuss the status of the current goals; and

WHEREAS, on February 3, 2023, the Council took the consolidated results collected from the community outreach efforts and established five City Goals; and

WHEREAS, City staff developed work plan budget items to implement the City's goals as well as other important initiatives to improve services to the public and improve the City's infrastructure; and

WHEREAS, on April 25, 2023, the City Council conducted a public budget workshop to review the City's proposed budgets for FY 2024 and FY 2025 and receive public comment. At this meeting, staff presented key highlights for the next two fiscal years, work plan budget requests, and capital project requests. Council affirmed the City's fiscal policies, position changes, vehicle replacements, an updated cost allocation plan, and provided direction to staff on the work plan budget items; and

WHEREAS, on May 11, 2023, the Council held a Special Budget Workshop meeting on the proposed biennial budgets for FYs 2024 and 2025. At this meeting, staff presented a summary of the proposed budgets and work plans to the Council, and the Council heard public comments and outside agency funding requests; Council provided direction for the final budgets and to return with the final budget resolution on June 6, 2023.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Pismo Beach hereby appropriates from the specified City Funds, the amounts set forth for the departments, activities, programs, and projects as listed in **Exhibit A** attached hereto and by this reference made a part hereof.

BE IT FURTHER RESOLVED that the City Council of the City of Pismo Beach hereby approves and adopts Job Classifications for the positions of Engineering Manager, Lead Police Records Technician, Executive Assistant, and Executive Assistant Confidential,

set forth as **Exhibits B through E** to this Resolution, respectively, and by doing so amends the City's Classification Plan.

BE IT FURTHER RESOLVED that the City Council of the City of Pismo Beach hereby approves the Combined Employee Salary Schedule (**Exhibit F**) for Fiscal Year 2024 effective July 3, 2023, reflecting the above-described changes.

BE IT FURTHER RESOLVED that the City Council of the City of Pismo Beach hereby sets aside previously appropriated funds for projects and encumbrances carried forward from previous years, and not yet completed.

UPON MOTION OF Council Member Newton, seconded by Mayor Pro Tem Reiss, the foregoing resolution was adopted by the City Council of the City of Pismo Beach this 6th day of June 2023, by the following vote:

AYES:	**5**	**Newton, Reiss, Guthrie, Inman, Waage**
NOES:	**0**	
ABSENT:	**0**	
ABSTAIN:	**0**	
RECUSED:	**0**	

CITY OF PISMO BEACH INCORPORATED APR. 25 1946 STATE OF CALIFORNIA

Approved:

Ed Waage, Mayor

Attest:

Erica Inderlied, City Clerk

Table A: City of Pismo Beach General Fund Budgets for FY 2024 and FY 2025

General Fund	FY 2024	FY 2025
Administrative Services	$ 1,433,949.36	$ 1,521,092.16
City Council	255,717.25	263,316.66
City Manager	509,096.37	523,634.95
Conference & Visitors Bureau	888,315.16	899,064.49
Debt Service	512,409.12	510,146.60
General Government	2,532,175.00	2,661,417.30
Legal	475,000.00	493,920.00
Management Services	1,101,941.49	1,160,951.87
Subtotal Administrative	***$ 7,708,603.75***	***$ 8,033,544.03***
Fire	3,812,028.88	3,893,656.88
Junior Lifeguards	64,696.00	65,736.00
Lifeguards	326,559.00	337,667.00
Police	9,180,456.51	9,361,577.27
Weed Abatement	31,500.00	31,500.00
Subtotal Public Safety	***$ 13,415,240.39***	***$ 13,690,137.15***
Building	891,840.96	909,638.62
Planning	1,121,924.27	1,144,831.47
Recreation	1,069,602.48	1,030,895.25
Subtotal Community Development	***$ 3,083,367.71***	***$ 3,085,365.34***
Engineering	1,081,088.13	1,105,956.50
Government Buildings	704,791.78	703,316.61
Parks	1,781,613.28	1,823,814.49
Streets	1,184,223.46	1,203,276.86
Subtotal Public Works	***$ 4,751,716.65***	***$ 4,836,364.46***
Subtotal General Fund Operations	**$ 28,958,928.50**	**$ 29,645,410.98**
Work Plan One-time items	4,810,000.00	285,000.00
Work Plan Ongoing items	87,349.00	99,000.00
Subtotal Work Plans	***$ 4,897,349.00***	***$ 384,000.00***
General Fund Contingency	1,000,000.00	1,000,000.00
General Fund Reserve	246,766.09	167,903.55
Subtotal Contingency/Reserves	***$ 1,246,766.09***	***$ 1,167,903.55***
Non-Profit Agency Contributions	77,500.00	-
Total General Fund	**$ 35,180,543.59**	**$ 31,197,314.53**
Less Transfers to Other Funds	(5,683,759.12)	(1,736,507.60)
Total General Fund Less Transfers	**$ 29,496,784.47**	**$ 29,460,806.93**

Table B: City of Pismo Beach Other Funds Budgets for FY 2024 and FY 2025

Fund Title	Expenditure Type	FY 2024	FY 2025
Half Cent Sales Tax Fund	Transfer Out to Special Revenue	$ 1,300,000.00	$ 2,210,000.00
Half Cent Sales Tax Fund Total		***$ 1,300,000.00***	***$ 2,210,000.00***
Gas Tax Fund	Other Expenses	2,201.00	2,289.00
	Transfer Out to General Fund	140,000.00	140,000.00
	Transfer Out to Special Revenue	300,000.00	150,000.00
Gas Tax Fund Total		***$ 442,201.00***	***$ 292,289.00***
Local Transportation	Purchase Professional Services	4,795.00	4,795.00
	Other Expenses	740.00	814.00
Local Transportation Total		***$ 5,535.00***	***$ 5,609.00***
Public Education Government Fund	Operations & Maintenance	10,000.00	10,000.00
	Other Expenses	3,849.00	4,003.00
Public Education Government Fund Total		***$ 13,849.00***	***$ 14,003.00***
Grants - Non-Capital	Other Expenses	881.00	916.00
	Transfer Out to General Fund	150,000.00	150,000.00
Grants - Non-Capital Total		***$ 150,881.00***	***$ 150,916.00***
Housing In Lieu Fee	Other Expenses	1,315.00	1,368.00
	Other Financing Uses	15,700.00	-
Housing In Lieu Fee Total		***$ 17,015.00***	***$ 1,368.00***
Lodging Business Improvement District	Salaries & Wages	33,928.00	34,946.00
	Benefits	7,573.00	7,800.00
	Purchase Professional Services	124,236.00	130,166.00
	Other Purchased Services	1,177,002.00	1,235,227.00
	Operations & Maintenance	2,300.00	2,300.00
	Other Expenses	91,149.00	100,264.00
	Capital Outlay	15,000.00	-
	Other Financing Uses	282,000.00	120,000.00
	Transfer Out to Special Revenue	1,200,000.00	125,000.00
LBID Fund Total		***$ 2,933,188.00***	***$ 1,755,703.00***

Fund Title	Expenditure Type	FY 2024	FY 2025
Chapman Estate Fund	Salaries & Wages	34,653.00	35,693.00
	Benefits	7,734.00	7,967.00
	Purchase Professional Services	1,000.00	1,000.00
	Other Purchased Services	20,130.00	21,300.00
	Operations & Maintenance	68,500.00	69,500.00
	Other Expenses	247.00	247.00
Chapman Estate Fund Total		***$ 132,264.00***	***$ 135,707.00***
Capital Projects	Capital Outlay	8,000,000.00	3,250,000.00
Capital Projects Total		***$ 8,000,000.00***	***$ 3,250,000.00***
Park Development Fund	Other Expenses	5,437.00	5,981.00
	Capital Outlay	-	(60,000.00)
	Transfer Out to Special Revenue	80,000.00	100,000.00
Park Development Fund Total		***$ 85,437.00***	***$ 45,981.00***
Circulation Fees	Other Expenses	39.00	41.00
	Transfer Out to Special Revenue	-	150,000.00
Circulation Fees Total		***$ 39.00***	***$ 150,041.00***
Impact Fees	Other Expenses	879.00	914.00
Impact Fees Total		***$ 879.00***	***$ 914.00***
Public Financing Authority Debt Service	Debt Service	389,112.50	389,737.50
Public Financing Authority Debt Service Total		***$ 389,112.50***	***$ 389,737.50***
Public Financing Agency	Debt Service	704,530.28	706,124.70
Public Financing Agency Total		***$ 704,530.28***	***$ 706,124.70***
	Total Other Funds	**$ 14,174,930.78**	**$ 9,108,393.20**
	Less Transfers to Other Funds	(3,170,000.00)	(3,025,000.00)
	Total Other Funds Less Transfers	**$ 11,004,930.78**	**$ 6,083,393.20**

Table C: City of Pismo Beach Enterprise Funds Budget for FY 2024 and FY 2025

Fund Title	Expenditure Type	FY 2024	FY 2025
Water Enterprise Fund	Salaries & Wages	$ 570,643.63	$ 587,502.07
	Benefits	366,599.25	375,524.00
	Purchase Professional Services	1,517,047.00	1,550,677.00
	Other Purchased Services	380,132.00	402,204.00
	Operations & Maintenance	315,347.00	347,315.00
	Other Expenses	554,564.00	604,855.00
	Capital Outlay	100,700.00	83,000.00
	Other Financing Uses	15,000.00	15,000.00
	Transfer Out to Special Revenue	-	50,000.00
	Transfer Out to Enterprise Fund	1,910,000.00	3,100,000.00
	Transfer Out to Internal Service	52,450.00	60,379.00
Water Enterprise Fund Total		***$ 5,782,482.88***	***$ 7,176,456.07***
Water Tax Lopez State	Purchase Professional Services	2,395,720.00	2,405,001.00
Water Tax Lopez State Total		***$ 2,395,720.00***	***$ 2,405,001.00***
Water Construction Fund	Reserve	200,000.00	200,000.00
	Capital Outlay	1,210,000.00	2,000,000.00
Water Construction Fund Total		***$ 1,410,000.00***	***$ 2,200,000.00***
Wastewater Treatment Fund	Salaries & Wages	742,529.98	764,456.22
	Benefits	449,688.23	458,645.55
	Purchase Professional Services	124,599.00	129,912.00
	Other Purchased Services	477,042.00	505,109.00
	Operations & Maintenance	716,337.00	724,631.00
	Other Expenses	1,264,168.00	1,333,866.00
	Capital Outlay	58,500.00	40,800.00
	Debt Service	1,136,526.28	1,137,151.28
	Transfer Out to Special Revenue	-	150,000.00
	Transfer Out to Debt Service	275,326.00	275,185.98
	Transfer Out to Enterprise Fund	131,000.00	331,000.00
	Transfer Out to Internal Service	78,527.00	87,289.00
Wastewater Treatment Fund Total		***$ 5,454,243.49***	***$ 5,938,046.03***
Wastewater Capital Projects	Reserve	131,000.00	131,000.00
	Capital Outlay	-	200,000.00
Wastewater Capital Projects Total		***$ 131,000.00***	***$ 331,000.00***

Fund Title	Expenditure Type	FY 2024	FY 2025
Pier Enterprise Fund	Other Purchased Services	52,022.00	53,042.00
	Operations & Maintenance	90,000.00	90,000.00
Pier Enterprise Fund Total		***$ 142,022.00***	***$ 143,042.00***
Parking Enterprise Fund	Salaries & Wages	292,324.44	298,444.18
	Benefits	91,232.27	92,205.33
	Purchase Professional Services	8,638.00	8,638.00
	Other Purchased Services	38,858.00	38,978.00
	Operations & Maintenance	134,774.00	140,968.00
	Other Expenses	448,812.00	463,512.00
	Transfer Out to Special Revenue	760,000.00	-
	Transfer Out to Internal Service	866.00	3,855.00
Parking Enterprise Fund Total		***$ 1,775,504.71***	***$ 1,046,600.51***
	Total Enterprise Funds	**$ 17,090,973.08**	**$19,240,145.61**
	Less Transfers to Other Funds	(3,208,169.00)	(4,057,708.98)
	Total Enterprise Funds Less Transfers	**$ 13,882,804.08**	**$15,182,436.63**

Table D: City of Pismo Beach Internal Service Funds for FY 2024 and FY 2025

Fund Title	Expenditure Type	FY 2024	FY 2025
Technology Service Fund	Salaries & Wages	$ 215,111.59	$ 221,891.94
	Benefits	55,986.32	57,099.76
	Purchase Professional Services	49,000.00	68,500.00
	Other Purchased Services	893,968.20	1,041,228.20
	Operations & Maintenance	160,230.00	170,630.00
	Capital Outlay	92,000.00	52,000.00
Technology Service Fund Total		*$ 1,466,296.11*	*$ 1,611,349.90*
Motor Vehicle Fund	Salaries & Wages	85,232.33	87,788.85
	Benefits	75,580.32	78,140.64
	Other Purchased Services	5,190.00	5,190.00
	Operations & Maintenance	441,372.00	477,129.00
	Other Expenses	8,414.00	8,530.00
	Capital Outlay	475,000.00	751,900.00
Motor Vehicle Fund Total		*$ 1,090,788.65*	*$ 1,408,678.49*
	Total Internal Services Funds	$ 2,557,084.76	$ 3,020,028.39
	Less Transfers to Other Funds	-	-
	Total Internal Services Funds Less Transfers	$ 2,557,084.76	$ 3,020,028.39

Table E: City of Pismo Beach All Funds Expenditures for FY 2024 and FY 2025

	FY 2024	FY 2025
Total All Expenditure Appropriations	**$ 68,756,766.12**	**$ 62,397,978.18**
Less Transfer to Other Funds	(12,061,928.12)	(8,819,216.58)
Total All Funds Expenditures Less Transfers	**$ 56,694,838.00**	**$ 53,578,761.60**

Table F: City of Pismo Beach Revenue Budget for FY 2024 and FY 2025

Fund Title	FY 2024	FY 2025
General Fund	$ 32,248,557.15	$ 32,713,071.21
Half Cent Sales Tax Fund	2,018,396.00	2,037,926.00
Gas Tax Fund	439,829.00	439,829.00
Local Transportation	278,240.00	278,240.00
Public Education Government Fund	40,187.00	40,187.00
Grants - Non-Capital	151,911.00	151,911.00
Housing In Lieu Fee	91,162.00	91,162.00
Lodging Business Improvement	2,836,191.00	2,892,391.00
Chapman Estate Fund	116,564.00	148,839.00
Capital Projects	8,000,000.00	3,250,000.00
Park Development Fund	32,270.00	32,270.00
Circulation Fees	4,440.00	4,440.00
Impact Fees	12,345.00	12,345.00
Public Financing Authority Debt Service	389,112.50	389,737.50
Public Financing Agency	704,530.28	706,124.70
Water Enterprise Fund	5,747,715.00	6,107,215.00
Water Tax Lopez State	2,385,732.00	2,365,761.00
Water Construction Fund	1,425,025.00	2,215,025.00
Water Expansion Fund	8,697.00	8,697.00
Wastewater Treatment Fund	5,805,609.84	5,970,612.88
Wastewater Capital Projects	140,023.00	340,023.00
Wastewater Expansion	828,327.00	34,290.00
Pier Enterprise Fund	111,151.00	112,665.00
Parking Enterprise Fund	2,938,278.00	2,980,278.00
Technology Service Fund	1,466,885.00	1,611,939.00
Motor Vehicle Fund	1,398,857.00	1,443,725.00
Total Revenue Appropriations	**$ 69,620,034.77**	**$66,378,704.29**
Less Transfers In from Other Funds	(12,061,928.12)	(8,819,216.58)
Total All Funds Revenues Less Transfers	**$ 57,558,106.65**	**$57,559,487.71**

Key Assumptions

In general, the adopted two-year budget includes several key assumptions.

Revenue Assumptions

- Operating revenues are projected based on historical revenue collections, known rate changes, consumer price index inflation, and estimated economic factors.
- This budget assumes conservative increases in the City's major revenue sources: water and wastewater rates, TOT, property tax, and sales tax. Details of water and wastewater revenues are provided in the All Funds Operating Revenues section, which includes proposed rate changes in January 2024 and January 2025. Details of the remaining revenues and assumptions are provided in the General Fund Revenues section. Included in these key General Fund revenues is the inclusion of an additional 1% for TOT revenues based on a voter approved additional 1% effective January 1, 2021, which increases TOT revenues. In total, these revenues are expected to increase 2.0% in FY 2024 compared to FY 2023 projected actuals as of April 1, 2023 and another 2.0% in FY 2025. Since this budget was adopted, the FY 2024 and FY 2025 TOT revenues have been updated to reflect the updated FY 2023 projection. These and all other revenues are in line with historical trends, known rate changes, and economic projections.

Expenditure Assumptions

- The Budget includes the following personnel cost assumptions:
- Salaries and wages:
  - Increases to reflect projected merit increases
  - Assumes all positions are filled
- Benefit increases:
  - Medical insurance assumes no change in City contributions
  - Dental, vision, and life insurance increase to reflect no additional increases based on historical actual increases
  - Workers' compensation rates remained the same as FY 2023 to support the FY 2024 and FY 2025 workers' compensation premium costs
  - CalPERS rate changes based on data provided by PERS Actuarial Reports dated July 2022. The City provides retirement benefits for full-time employees through CalPERS. The City has three retirement plans, each with two to three benefit tiers. The third tier is also often referred to as the California Public Employees' Pension Reform Act (PEPRA) tier. The following two tables provide the rates as of June 30th of each fiscal year as projected by CalPERS and are included in this two-year budget. The variable rates are multiplied by the employee's salary and equal the employee's contribution toward their retirement benefits. The fixed cost amounts are flat contribution amounts that go toward paying down the City's unfunded liability.

    Each tier within each plan calls for a different employer and employee cost, with the 1st tier costing the most and the 3rd tier, or the PEPRA tier, costing the least to the employer. The employees all contribute the same amount depending on their plan (Miscellaneous tier 1 and 2 employees contribute 8.0%, and Miscellaneous PEPRA employees contribute 9.5% of their salary to their retirement. Safety Police tier 1 and 2 employees contribute 12.0%, and Safety Police PEPRA employees contribute 14.25% of their salary to their retirement).

    The following tables reflect the CalPERS rates for Miscellaneous and POA employees for each fiscal year.

FY 2024 CalPERS Cost

Plan	City Normal Cost Rate	Employee Pick-up	City Rate	Employee Rate	City Unfunded Liability Payment	Benefit
Miscellaneous - T1	14.06%	0.00%	14.06%	8.00%	$ 751,777	2.5% at age 55
Miscellaneous - T2	10.10%	1.00%	9.10%	8.00%	$ -	2.0% at age 60
Miscellaneous - T3 (PEPRA)	7.68%	1.75%	5.93%	9.50%	$ -	2.0% at age 62
Police - T1	27.11%	3.00%	24.11%	12.00%	$ 587,788	3.0% at age 50
Police - T2	22.83%	3.00%	19.83%	12.00%	$ -	3.0% at age 55
Police - T3 (PEPRA)	13.54%	0.50%	13.04%	14.25%	$ -	2.7% at age 57
Fire - T1	0.00%	0.00%	0.00%	9.00%	$ 137,996	2.0% at age 50
Fire - T3 (PEPRA)	0.00%	0.00%	0.00%	12.00%	$ -	2.7% at age 57

FY 2025 Projected CalPERS Cost

Plan	City Normal Cost Rate	Employee Pick-up	City Rate	Employee Rate	City Unfunded Liability Payment	Benefit
Miscellaneous - T1	14.10%	0.00%	14.10%	8.00%	$ 736,000	2.5% at age 55
Miscellaneous - T2	10.10%	1.00%	9.10%	8.00%	$ -	2.0% at age 60
Miscellaneous - T3 (PEPRA)	7.70%	1.75%	5.95%	9.50%	$ -	2.0% at age 62
Police - T1	27.10%	3.00%	24.10%	12.00%	$ 571,000	3.0% at age 50
Police - T2	22.80%	3.00%	19.80%	12.00%	$ -	3.0% at age 55
Police - T3 (PEPRA)	13.50%	0.50%	13.00%	14.25%	$ -	2.7% at age 57
Fire - T1	0.00%	0.00%	0.00%	9.00%	$ 128,000	2.0% at age 50
Fire - T3 (PEPRA)	0.00%	0.00%	0.00%	12.00%	$ -	2.7% at age 57

Notes on the FY 2024 and FY 2025 CalPERS Cost tables:

- The City Normal Cost Rate is the total cost to the City of the CalPERS pension liability for current pension costs. This rate is the total amount before any City or employee cost sharing.
- The Employee Pick-Up Rate is the cost sharing amount of the CalPERS pension liability for current pension costs borne by the employee to share a portion of the City Normal Cost Rate.
- The City Rate is the City's share of the CalPERS pension liability for current pension costs after the Employee Pick-Up.
- The Employee Rate is the employees' cost for CalPERS pension liability.

The City Unfunded Liability Payment is the fixed amount due to CalPERS to support the estimated unfunded liability based on the net of what is required to be paid less City contributions and market investments, amortized over a set term.

Use of Cost Accounting

Cost accounting is the process of tracking, recording, analyzing, and allocating costs associated with activity provided by the City, which benefits multiple funds and departments within the City. The City incurs direct and indirect costs in the provision of City services and programs. The City recovers the costs of central administrative and support activities through the development and application of indirect cost rates. The City also uses internal service funds to allocate costs for fleet and IT services through rental rates.

A central services cost allocation plan identifies indirect costs incurred by the City to support and administer identified programs. Identifying the indirect cost of various programs is integral to determining the full cost of supporting these programs and is valuable when seeking reimbursement.

Direct and Indirect Costs

The City defines direct costs as those costs that can be specifically or readily identified with a specific cost objective or program. Indirect costs are defined as those costs necessary for the effective and efficient operation of City programs, which cannot be readily identified to a specific cost objective or program without effort disproportionate to results achieved.

For some “personal choice” services (rather than “community/tax-supported” services), the City calculates and charges a fee to the public requesting the service. This is accomplished by identifying the cost of services provided to its customer and matching revenues to those costs. The City Council adopted a comprehensive set of new Service Fees that are effective as of July 5, 2015. Most of these fees remain current as they are updated each year by the consumer price index. Additional fees have been added since that time to recover additional services.

Internal Service Funds

Internal service funds are specifically designed to function as cost-reimbursement devices. Internal service funds are simply a mechanism to accumulate costs related to a particular activity on an accrual basis so that the costs can be subsequently allocated to the benefitting funds in the form of a fee. Accordingly, the City utilizes an internal service fund to collect costs associated with maintenance and replacement of the City’s fleet and determines rental rates to be charged to the benefitting funds. In addition, the City has an internal service fund to allocate technology service operations and projects based on various factors to each fund and department benefitting from the service.

Constitutional Spending Limits (Gann Limit)

Article XIII (B) of the California Constitution**,** adopted by the voters on June 6, 1979, provides that the City's annual appropriations from state and local taxes be subject to certain state limitations. Under its provisions, no local agency can appropriate proceeds of taxes in excess of its "appropriations limit." Excess funds may be carried over into the next year. However, any excess funds remaining after the second year must be returned to taxpayers by reducing tax rates or fees; or a majority of the voters may approve an override to increase the limit. This appropriations limit is often referred to as the Gann Limit, which is calculated each year, and established by a resolution of the City Council.

The purpose of this law is to limit government spending by putting a cap on the total proceeds of taxes that may be appropriated each year. The original Article XIII (B) was modified by Proposition 111 and SB 88, approved by California voters in June of 1990. Proposition 111 allows cities more flexibility in choosing certain inflation and population factors to calculate the limit.

Each year's limit is based on the amount of tax proceeds that were authorized to be spent in FY 1979 in each agency, modified for changes in inflation and population in each subsequent year. Proposition 111 allows cities to choose either the growth in California per capita income or the growth in non-residential assessed valuation due to new construction in the city. To calculate the Gann spending limit, the prior year's limit is adjusted by the growth factor of the California Per Capita Personal Income, and by the change in the population within the City of Pismo Beach. The Gann Limit calculation for FY 2024 determined that $32.99 million was the appropriation limit and the City's budget includes $27.80 million that are subject to the limit. The City Council approved the Gann Limit calculation in Resolution No. R-2023-038 on June 6, 2023.

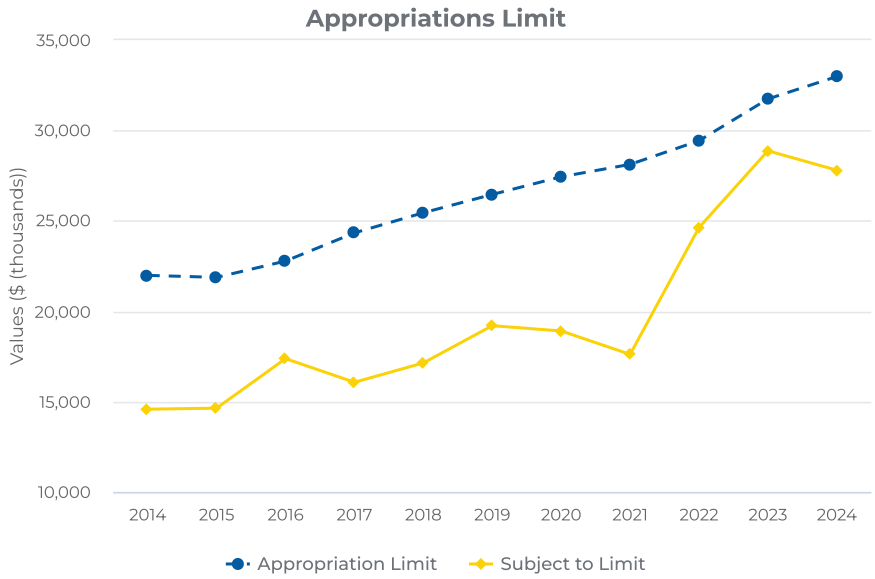
The following table illustrates the calculated appropriation limit compared to the appropriations subject to the limit over a 10-year period. The City's appropriations subject to the limit are consistently well below the appropriation limit, averaging about 71% under the limit over this period.

Gann Limit Calculations

The following table provides the summary calculations for determining the appropriation limit and the FY 2024 appropriations subject to the limit.

	FY 2023 Appropriations Subject to Limit		$ 28,874,106
	APPROPRIATION LIMIT CALCULATION		
Item #			
1	FY 2023 Appropriation Limit		$ 31,743,067
2	Population Factor - San Luis Obispo County	**X**	0.994953914
3	Subtotal	=	$ 31,582,888
4	California Per Capita Personal Income Factor	**X**	1.0444000
5	Total Adjustment %	**X**	1.0391299
6	**FY 2024 APPROPRIATION LIMIT**	**(3) X (4)**	**$ 32,985,168**
7	Annual Adjustment in Dollars	**(1) X (5)**	$ 1,242,102
8	FY 2024 Appropriations Subject to Limit		$ 27,800,754
9	Over (Under) Limit		$ (5,184,415)

Appropriation Limit vs. Appropriations Subject to Limit by Fiscal Year



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Budget Overview



Comprehensive Budget Summary

The Comprehensive Budget Summary includes discussions about revenues, expenditures, projections, staffing, changes to service levels, and key assumptions, all of which contribute to the development of the FY 2024 and FY 2025 Adopted Budgets.

The FY 2024 and FY 2025 Adopted Budgets present a balanced budget, with revenues sufficient to cover normal operations (or base level) and adopted ongoing work plan budget requests (or above base level) budget expenditures. The baseline budget is a continuation of all current services and contracts without any changes to staffing levels, contract costs beyond normal cost increases, program enhancements, or capital projects. The work plan budget requests are all revenues and expenditures over the baseline budget. These work plan budget items include accomplishments of the City's goals, investments in the City's future for community character, beautification, and quality of life for residents; public safety; water supply, conservation, and Central Coast Blue; traffic, circulation, and parking; and other initiatives. These include several capital projects, program enhancements, and increased contributions to contingency funds, replacement funds, and General Fund reserves.

The following tables depict the FY 2024 and FY 2025 Adopted Budget, all net of transfers. The first table is the total budget with ongoing and one-time revenues and expenditures. This table also includes General Fund contributions for reserves that reduce the fund balance. The second table includes the operating budget, or the ongoing revenues and expenditures. The third table includes the one-time revenues and expenditures. Note that the operating budget is structurally balanced, meaning that operating revenues are greater than or equal to operating or ongoing expenditures and the one-time expenditures are supported by one-time revenues or fund balance.

Total Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
Beginning Fund Balance	$ 38,791,026	$ 39,654,295
Revenues	$ 57,558,107	$ 57,559,488
Expenditures	56,694,838	53,578,762
Net (Revs - Exps)	$ 863,269	$ 3,980,726
Ending Fund Balance	$ 39,654,295	$ 43,635,021
Less Contributions to Reserves	(246,766)	(167,904)
Revised Ending Fund Balance	$ 39,407,529	$ 43,467,118

Operating Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
Revenues	$ 57,408,107	$ 57,409,488
Expenditures	46,449,488	47,684,021
Net (Revs - Exps)	$ 10,958,619	$ 9,725,466

One-time	FY 2024 Adopted Budget	FY 2025 Adopted Budget
Revenues	$ 150,000	$ 150,000
Expenditures	10,245,350	5,894,740
Net (Revs - Exps)	$ (10,095,350)	$ (5,744,740)

The Adopted Two-Year Budget is Balanced

The FY 2024 Adopted Budget for all funds, net of transfers between funds, includes a total of $57.6 million in revenues and $56.7 million in operating and capital budget for a net $863 thousand more revenues than expenditures. The operating budget is balanced with an $11.0 million net operating surplus. The $10.1 million of expenditures that exceed revenues are for one-time capital projects that the City will support from accumulated fund balances.

The FY 2025 Adopted Budget for all funds, net of transfers between funds, includes a total of $57.6 million in revenues and $53.6 million in operating and capital budget for a net $4.0 million more revenues than expenditures. The operating budget is balanced with a $9.7 million net operating surplus. The $5.7 million of expenditures that exceed revenues are for one-time capital projects that the City will support from accumulated fund balances.

Comparing FY 2023 Adopted Budget to FY 2024 and FY 2025 Adopted Budgets

Comparing Adopted Budgets over time provides a look at how things have changed since the last two-year budget cycle. The following table provides the total budget for the FY 2023 through the FY 2025 Adopted Budgets, including variances for each fiscal year compared to the previous fiscal year. Explanations of the variances are provided after the table.

Total Budget	FY 2023 Adopted Budget	FY 2024 Adopted Budget	FY 2024 vs FY 2023	FY 2025 Adopted Budget	FY 2025 vs FY 2024
Beginning Fund Balance	$ 29,930,133	$ 38,791,026	$ 8,860,893	$ 39,654,295	$ 863,269
Revenues	$ 50,850,649	$ 57,558,107	$ 6,707,458	$ 57,559,488	$ 1,381
Expenditures	44,550,267	56,694,838	$ 12,144,571	53,578,762	(3,116,076)
Net (Revs - Exps)	$ 6,300,382	$ 863,269	$ (5,437,113)	$ 3,980,726	$ 3,117,457
Ending Fund Balance	$ 36,230,515	$ 39,654,295	$ 3,423,780	$ 43,635,021	$ 3,980,726
Less Contributions to Reserves	(422,046)	(246,766)	175,280	(167,904)	78,863
Revised Ending Fund Balance	$ 35,808,469	$ 39,407,529	$ 3,599,060	$ 43,467,118	$ 4,059,589

FY 2024 Adopted Budget vs. FY 2023 Adopted Budget

The FY 2024 Adopted Budget includes $6.7 million more revenues compared to the FY 2023 Adopted Budget. The additional revenues come from various sources, including $1.27 million more in water and wastewater revenues to reflect the proposed new water rates effective beginning January 1, 2024; $1.10 million additional sale tax revenues to reflect inflationary increases in consumables; $0.71 million of additional Transient Occupancy Tax (TOT); $1.39 million additional parking revenues; $0.71 million of additional building permit revenue to reflect one-time development projects anticipated in FY 2024; $0.60 million of additional property-related tax revenues; $0.60 million of additional fines and forfeitures revenues reflecting FY 2023 actual revenues received. The FY 2024 Adopted Budget also includes $12.14 million more budgeted expenditures, primarily due to $6.98 million more one-time expenditures and capital projects budgeted in FY 2024 compared to FY 2023; $2.72 million of personnel costs, reflecting updated labor agreements, additional positions in Police, Administrative Services, and Public Works, and changes to various positions; and $1.16 million in contract services to reflect increases in the Tourism & Events LBID Fund supported marketing contract; Information Technology contracted services, and Police contracted service. Similar to the last two-year budget for FY 2022 and FY 2023, most of the large one-time projects are budgeted in the first year of the two-year budget.

FY 2025 Adopted Budget vs. FY 2024 Adopted Budget

The FY 2025 Adopted Budget includes $1 thousand greater revenues compared to the FY 2024 Adopted Budget, largely due to $1.42 million fewer building permit and water impact fee revenues that were one-time revenues budgeted in FY 2024; offset by $0.57 million grown in water and wastewater service charges revenues, $0.55 million more in various tax revenues. The FY 2025 Adopted Budget includes $3.11 million fewer expenditures compared to the FY 2024 Adopted Budget, primarily due to more one-time capital projects budgeted in FY 2024 than in FY 2025. Similar to the last two-year budget for FY 2022 and FY 2023, most of the large one-time projects are budgeted in the first year of the two-year budget.

City Goals

Process for Creating City Goals

To guide development of this budget for the next two years, the Council engaged the community by soliciting ideas and input through our enhanced engagement initiative, *Pismo Voice*. *Pismo Voice* utilized a variety of means, including flyers in all utility bills; social media and other online notifications such as Facebook, Next Door, Notify Me; online survey/Pismo Voice platform, and feedback through the City's website. Additionally, employees were able to collaborate by department to share their thoughts on what investments should be made. Based on this input, the City Council adopted several strategic goals and priorities that are funded in this budget, including major investments in:

- Maintain a Focus on Public Safety;
- Water Supply, Conservation and Central Coast Blue;
- Community Character, Beautification, and Quality of Life for Residents
- Traffic, Circulation and Parking;
- Housing and Homelessness

How FY 2024 & FY 2025 City Goals Compare to the FY 2022 & FY 2023 City Goals

The FY 2024 & FY 2025 City Goals build upon the success of the FY 2022 & FY 2023 City goals from the last two-year budget. Similar to the last two-year budget, the Council continues to focus on providing resources toward enhancing quality of life for residents; ensuring the safety of the community; providing a sustainable water supply; addressing traffic, circulation, and parking, and supporting regional efforts for housing and homelessness. The majority of these goals are continued from the last two-year budget, with the addition of the term "beautification" to the Community Character and Quality of Life for Residents goal, and a new goal for FY 2024 and FY 2025: Housing and Homelessness. This new goal supports regional efforts to address housing needs and homelessness.

The Community Character, Beautification and Quality of Life for Residents City Goal includes investing in neighborhoods, including road, sidewalk, beautification, and park improvements and providing exceptional services to the public. This goal also includes completing updates to the Local Coastal Plan/General Plan/Zoning code. New to this goal is the addition of beautification improvements.

The Maintain a Focus on Public Safety City Goal is another continued and important goal. This includes building the new Public Safety Facility and enhancing Police presence in the downtown area, as well as prioritizing recruitment and retention of Police personnel and supporting technology investments that enhance public safety.

The Council continues to prioritize Water Supply, Conservation, and Central Coast Blue. This long-term goal and the Council's commitment to achieving a more sustainable water supply, including conservation and focusing on implementing Central Coast Blue, continues to be a top priority.

Another continued goal is Traffic, Circulation, and Parking, which includes improving traffic flow and parking assets to meet the needs of current and future residents and visitors.

Finally, the new City goal that was added this year is Housing and Homelessness, which supports regional efforts to address housing needs and homelessness.

FY 2024 and FY 2025 City Goals

Below are the City's goals for FY 2024 and FY 2025.

Maintain a Focus on Public Safety

Goal statement: *Focus on providing resources toward ensuring the safety of the community.*
Priorities:

- Build a state-of-the-art Public Safety Facility and enhance the Police presence in the downtown area
- Prioritize the recruitment and retention of Police personnel
- Support technology investments that enhance public safety

Water Supply, Conservation and Central Coast Blue

Goal statement: *Sustain the City's water supply by completing Central Coast Blue and pursuing access to new, high-quality and reliable water sources; promoting conservation; and conducting public outreach and education.*
Priorities:

- Implement Central Coast Blue, working with partner agencies
- Promote water conservation
- Pursue additional water supplies and options for storage
- Conduct public outreach and education

Community Character, Beautification, and Quality of Life for Residents

Goal statement: *Build on the strength of our local community to preserve the City's "Classic California" charm and ensure an exceptional quality of life for residents.*
Priorities:

- Invest in neighborhoods including road, sidewalk, and park improvements
- Continue investments in sports courts and other amenities, including facilitating evening use
- Complete updates to the Local Coastal Plan, General Plan, and Zoning Code
- Implement community beautification strategies
- Deliver exceptional services to the public
- Invest in coastal access and bluff repair

Traffic, Circulation and Parking

Goal statement: *Improve traffic flow and parking assets to meet the needs of current and future residents and visitors.*
Priorities:

v. Continue to work on downtown parking solutions, including acquiring additional parking assets, and adopt strategies outlined in the Parking Management Plan
v. Complete and implement the Bicycle and Pedestrian Master Plan, and maintain existing infrastructure
v. Complete the acquisition of Dolliver Street from the state and make circulation improvements in accordance with the General Plan Circulation Element

Housing and Homelessness

Goal statement: *Support regional efforts to address housing needs and homelessness*
Priorities:

- Complete affordable housing projects
- Support and participate in regional efforts in a collaborative manner
- Invest in housing and homelessness assistance projects where feasible

City Goals

Enhancing Our Quality of Life

Based on the community's feedback, the City Council set five goals for the City's two-year budget. This graphic shows the five goals and lists projects included in the FY 2024 and FY 2025 Adopted Budgets.

Community Character, Beautification, and Quality of Life for Residents

- Complete updates to the Local Coastal Plan, General Plan, and Zoning Code
- Chumash and Palisades Park Improvements: replace play structures
- James Way beautification
- James Way beautification maintenance
- Public Art Program
- Design the next paving project, year two of the Pavement Master Plan
- FY 2025 Paving Project
- Install a larger and more aesthetically pleasing restroom in the Addie Street Parking Lot
- Shell Beach Parking Lot (Palisades Sports Courts Restroom/Parking)
- Bello Veterans' Hall window replacement in kitchen area
- Pier Plaza maintenance: cleaning, repainting the play structure
- Replace the five beach wheelchairs (originally purchased in 2014)
- Downtown Boardwalk Extension Feasibility Study between Main Street and Wadsworth Avenue
- Hinds/Ocean View Pedestrian Path
- Purchase and install workout equipment at South Palisades Park
- Maintenance of Ventana Sports Courts

Maintain a Focus on Public Safety

- Build a state-of-the-art Public Safety Facility and enhance the Police presence in the downtown area
- Prioritize the recruitment and retention of Police personnel
- Purchase advanced rope rescue equipment and equipment for cliff/confined space rescue
- Body camera replacement
- Police E-Citation System
- Mobile Command Vehicle satellite internet
- Mobile Data Computer for Fire Engine 63
- Police Parking Annex
- Annual fire hose testing
- Annual fire Mobile Data Computer service agreement
- New Weed Abatement inspection program with better tracking and automation
- Regional SWAT Team
- WatchTower program, statistics tracking program for Lifeguard Dept

Water Supply, Conservation, and Central Coast Blue

- Construct the Central Coast Blue facility with the City of Pismo Beach as the lead agency with regional partners cities of Grover Beach and Arroyo Grande
- Charles Street Reservoir and Bello Reservoir roof replacement
- Construct new drinking water production well to replace Well 23
- Promote water conservation
- Pursue additional water supplies and options for storage
- Conduct public outreach and education

Traffic Circulation & Parking

- Continue to work on downtown parking solutions, including acquiring additional parking assets, and adopt strategies outlined in the Parking Management Plan
- Complete and implement the Bicycle and Pedestrian Master Plan, and maintain existing infrastructure
- Complete the acquisition of Dolliver Street from the state and make circulation improvements in accordance with the General Plan Circulation Element
- Signalize the Bello/Price Canyon intersection to allow for easier crossing of Price Canyon
- Dolliver/Pomeroy pedestrian scramble

Housing and Homelessness

- Complete affordable housing projects
- Support and participate in regional efforts in a collaborative manner
- Invest in housing and homelessness assistance projects where feasible

Adopted Work Plan Budgets

The budget is built from base operations. Once the base budget is established, work plan budget items are considered. These items include program enhancements, staffing modifications, service modifications, etc., that fit within the City's goals. The ability to add work plan items changes from year to year and is based on the amount of funding available. A complete list of work plan budget items for each year is included below in this section.

Total work plan items adopted by the City Council, net of revenues and transfers, are $10,998,815 in FY 2024 and $6,455,205 in FY 2025. Of these amounts, $9,395,460 is budgeted in FY 2024 and $4,916,245 is budgeted in FY 2025 towards accomplishing the City's goals. The following table provides the net (expenditures less transfers) amount of adopted work plan budget items by fund for each budget year.

Community Character, Beautification, and Quality of Life for Residents



Fund	Description	FY 2024	FY 2025
General Fund	One-time Contribution of 1% for General Fund Municipal Code Section 15.049.025 Public Art Program	$ 55,100.00	
General Fund	One-time Vets Hall Window Replacement in kitchen area.	30,000.00	
General Fund	Ongoing Ongoing maintenance of Ventana Sports Courts		$ 10,000.00
General Fund	One-time James Way Beautification maintenance		45,000.00
LBID Fund	Ongoing Replace the 5 outdated Beach wheelchairs (originally purchased in 2014)	15,000.00	
Capital Projects	One-time James Way Beautification 9-12 months construction	2,500,000.00	
Capital Projects	One-time Chumash and Palisades Park Improvements replace play structures	1,800,000.00	
Capital Projects	One-time Install larger and more aesthetically pleasing restroom in the Addie Street Parking Lot	1,200,000.00	
Capital Projects	One-time Shell Beach Parking Lot (Palisades Sports Courts Restroom/Parking)	1,000,000.00	
Capital Projects	One-time FY 2024 Design the next paving project, FY 2025 Construction of next paving project	300,000.00	2,000,000.00
Capital Projects	One-time Construct a dog park within the current Spyglass Park grassy area	75,000.00	
Capital Projects	One-time Purchase and install workout equipment at South Palisades Park		190,000.00
Capital Projects	One-time Downtown Boardwalk Extension Feasibility Study between Main Street and Wadsworth		125,000.00
Capital Projects	One-time Hinds/Ocean View Pedestrian Path		100,000.00
Park Development Fund	One-time Purchase and install workout equipment at South Palisades Park		(60,000.00)
Pier Enterprise Fund	Ongoing Plaza maintenance: cleaning, repainting the play structure	30,000.00	30,000.00
Total		**$ 7,005,100.00**	**$ 2,440,000.00**

Maintain a Focus of Public Safety



Fund	Description	FY 2024	FY 2025
General Fund	One-time Crossroads E-Citation System	$ 46,780.00	
General Fund	One-time Body Camera Replacement	42,710.00	
General Fund	One-time Advanced Rope Rescue Equipment, Equipment for cliff/confined space rescue	10,000.00	
General Fund	Ongoing Annual Hose Testing	6,500.00	$ 6,500.00
General Fund	One-time Mobile Data Computer (MDC) for E63	6,000.00	
General Fund	Ongoing Reg. SWAT Team Budget Share Annual Contribution	5,000.00	5,000.00
General Fund	One-time MCV Satellite Internet	3,500.00	
General Fund	Ongoing Crossroads E-Citation System	2,500.00	2,500.00
General Fund	Ongoing WatchTower program, Statistics tracking program for Lifeguard Dept	2,250.00	2,250.00
General Fund	Ongoing Increase in Annual MDC Service Agreement	2,000.00	2,000.00
General Fund	Ongoing MCV Satellite Internet	1,620.00	1,620.00
General Fund	Ongoing New Weed Abatement Inspection Program better tracking and automation.	1,500.00	1,500.00
General Fund	Ongoing Body Camera Replacement, License & Support Fee		4,875.00
Capital Projects	One-time Police Parking Annex	1,050,000.00	
Total		**$ 1,180,360.00**	**$ 26,245.00**

Traffic, Circulation, and Parking



Fund	Description	FY 2025
Capital Projects	One-time Signalize the Bello/Price Canyon intersection to allow for easier crossing of Price Canyon	$ 400,000.00
Capital Projects	One-time Dolliver/Pomeroy Ped Scramble	50,000.00
Total		**$ 450,000.00**

Water Supply, Conservation, and Central Coast Blue

Fund	Description	FY 2024	FY 2025
Water Construction Fund	One-time Charles Street Reservoir and Bello Reservoir Roof Replacement	$ 1,210,000.00	
Water Construction Fund	One-time Construct new drinking water production well to replace Well 23		$ 2,000,000.00
Total		**$ 1,210,000.00**	**$ 2,000,000.00**

Other Initiatives

Category	Description	Fund	FY 2024
Capital Project - Maintenance and Repair	One-time Cypress and Dolliver Bridge and Pier Inspection & Structural Review	General Fund	$ 275,000.0
Capital Project - Maintenance and Repair	One-time Slurry seal paved areas at the Corp Yard to preserve the pavement	Capital Projects	
Capital Project - Maintenance and Repair	One-time Install a valve in the 16" force main at Addie St	Wastewater Capital Projects	
Department Initiative	One-time Contribution event funding requests	LBID Fund	150,000.0
Department Initiative	One-time Finance Records Retention Compliance for General Ledger and Payroll	General Fund	30,000.0
Department Initiative	One-Time Determine resident awareness of Ballot measure for sales tax	General Fund	25,000.0
Department Initiative	One-Time Education Campaign: Supplies, postage, printing, informational collateral	General Fund	5,000.0
Drainage	One-time Update the 2005 Master Drainage Plan for Heights and Downtown, create a Shell Beach Drainage Master Plan, study existing drainage on Price Canyon	General Fund	75,000.0
Drainage	One-time El Portal Outfall	Capital Projects	
Maintenance and Repair	One-time Paint the exterior of City Hall, including repair of any damaged wood, replace screens, etc.	General Fund	125,000.0
Maintenance and Repair	One-time City Hall Window Treatment	General Fund	20,000.0
Maintenance and Repair	Ongoing HVAC Ongoing Maintenance	General Fund	15,000.0
Positions	Ongoing New Accountant position	General Fund	129,791.5
Positions	Ongoing Engineering Tech to Assistant Engineer	General Fund	26,223.0
Positions	Ongoing Management Analyst to Human Resources Officer	General Fund	14,878.0
Positions	Ongoing Senior Engineer to Engineering Manager	General Fund	9,175.0
Positions	Ongoing Senior Engineer to Engineering Manager	Water Enterprise Fund	1,967.0
Positions	Ongoing Senior Engineer to Engineering Manager	Wastewater Treatment Fund	1,967.0
Positions	Ongoing Management Analyst to Senior Management Analyst	General Fund	4,888.0
Positions	Ongoing Management Analyst to Senior Management Analyst	Water Enterprise Fund	1,777.0
Positions	Ongoing Management Analyst to Senior Management Analyst	Wastewater Treatment Fund	2,222.0
Positions	Ongoing Engineer to Senior Engineer	General Fund	5,181.0
Positions	Ongoing Engineer to Senior Engineer	Water Enterprise Fund	1,110.0
Positions	Ongoing Engineer to Senior Engineer	Wastewater Treatment Fund	1,110.0
Positions	Ongoing Administrative Secretary to Executive Assistant	General Fund	6,944.0
Positions	Ongoing Records Coordinator to Lead Records Coordinator	General Fund	6,621.0

Technology Initiatives

Category	Description	Fund	FY 2024
Technology	One-time WW Plant PLC and associated modules security update	Wastewater Treatment Fund	$ 20,000.0
Technology	One-time Wireless Access Points for Shell Beach Vets Hall	Technology Service Fund	5,000.0
Technology	Ongoing Internet Services for Shell Beach Vets Hall	Technology Service Fund	1,920.0
Technology Master Plan	Ongoing IT Allocation for non projects	General Fund	189,786.0
Technology Master Plan	Ongoing IT Allocation for non projects	Water Enterprise Fund	9,259.0
Technology Master Plan	Ongoing IT Allocation for non projects	Wastewater Treatment Fund	9,563.0
Technology Master Plan	Ongoing IT Allocation for non projects	Parking Enterprise Fund	2,937.0
Technology Master Plan	Ongoing IT Allocation for non projects	Motor Vehicle Fund	1,455.0
Technology Master Plan	Ongoing Increased coverage for the Public Safety Camera System, includes new/replacement cameras, storage of the video	Capital Projects	75,000.0
Technology Master Plan	Ongoing Managed detection and response solution	Technology Service Fund	65,000.0
Technology Master Plan	One-time City Hall IT Room improvements	Technology Service Fund	40,000.0
Technology Master Plan	One-time SCADA security	Water Enterprise Fund	17,700.0
Technology Master Plan	One-time SCADA security	Wastewater Treatment Fund	17,700.0
Technology Master Plan	One-time Parks & Recreation System Improvements and Training	Technology Service Fund	25,000.0
Technology Master Plan	Ongoing 24 hours support for City Security Cameras, includes spare parts to ensure up-time	Technology Service Fund	20,000.0
Technology Master Plan	One-time Replace PD's phone system with Teams Phone System	Technology Service Fund	17,600.0
Technology Master Plan	One-time Multi-factor authentication	Technology Service Fund	17,100.0
Technology Master Plan	One-time Disaster Recovery Planning, Simplified process based on cloud restore capabilities	Technology Service Fund	15,600.0
Technology Master Plan	Ongoing Password Manager for all City Staff	Technology Service Fund	15,360.0
Technology Master Plan	Ongoing Multi-factor authentication	Technology Service Fund	15,120.0
Technology Master Plan	One-time Police scheduling and shift tracking software	General Fund	15,000.0
Technology Master Plan	Ongoing Replace PD's phone system with Teams Phone System	Technology Service Fund	14,400.0
Technology Master Plan	Ongoing Police scheduling and shift tracking software	General Fund	10,000.0
Technology Master Plan	Ongoing User Training and Support, Office and Departmental training	Technology Service Fund	10,000.0
Technology Master Plan	One-time Cybersecurity incident response planing	Technology Service Fund	9,000.0
Technology Master Plan	Ongoing Time and Attendance System, Online employee time tracking system with payroll integration	Technology Service Fund	6,500.0
Technology Master Plan	One-time Online employee time tracking system with payroll integration	Technology Service Fund	5,500.0
Technology Master Plan	Ongoing Tablet Replacements	Technology Service Fund	5,000.0
Technology Master Plan	One-time User Training and Support, SharePoint/OneDrive training	Technology Service Fund	5,000.0
Technology Master Plan	Ongoing IT Operations Enhancements, Patch management system	Technology Service Fund	4,500.0
Technology Master Plan	Ongoing IT Operations Enhancements, IT inventory management system	Technology Service Fund	3,500.0
Technology Master Plan	One-time PCI compliance review	Technology Service Fund	
Technology Master Plan	One-time IT security assessment	Technology Service Fund	
Technology Master Plan	Ongoing Track AD changes and consolidate logs for simplified review	Technology Service Fund	
Technology Master Plan	Ongoing Ongoing backup support	Technology Service Fund	
Technology Master Plan	One-time One-time backup upgrades	Technology Service Fund	
Technology Master Plan	One-time Citywide document management and records retention	Technology Service Fund	
Technology Master Plan	One-time Electronic travel forms and reimbursement process	Technology Service Fund	
Technology Master Plan	Ongoing Citywide document management and records retention	Technology Service Fund	
Total			**$ 1,603,354.5**

Summary all Work Plans

Council Goal/ Other Initiative	FY 2024	FY 2025
Community Character, Beautification, and Quality of Life for Residents	$ 7,005,100.00	$ 2,440,000.00
Maintain a Focus on Public Safety	1,180,360.00	26,245.00
Traffic Circulation & Parking		45,000.00
Water Supply, Conservation and Central Coast Blue	1,210,000.00	2,000,000.00
Other Initiative	1,603,354.52	1,538,960.26
Total	**$ 10,998,814.52**	**$ 6,050,205.26**

Major Department Work Plan Items in FY 2024 & FY 2025 Budget

Departmental work plan items for the FY 2024 and FY 2025 budget years were presented and discussed with the City Council at a public budget workshop on April 25, 2023 and May 11, 2023. Major work plan items, in addition to a list of the ongoing responsibilities of each department, can be found summarized below and also in detail within the department program sections of the budget document.

City Council - *General Fund*

- Implement Major City Goals and Priorities
- Continue California Cities involvement
- Continuous investment in city infrastructure
- Represent the City effectively on various regional boards and committees
- Enact state and federal legislative platforms

City Manager – *General Fund*

- **City Goals:** Implement Major City Goals and Priorities
- Continue League of California Cities involvement
- Continuous investment in City infrastructure
- Represent the City effectively on various regional boards and committees
- Enact state and federal legislative platforms
- Continue to focus on cost-effective and efficient operations
- Develop new revenue opportunities
- **Work to accomplish progress and completion of City Council priority goals, including the City's Goals:**
  - **Maintain a Focus on Public Safety**
  - **Water Supply, Conservation and Central Coast Blue**
  - **Community Character, Beautification, and Quality of Life for Residents**
  - **Traffic, Circulation and Parking**
  - **Housing and Homelessness**
- Further develop meaningful and beneficial partnerships with other governmental, non-profit, and private entities
- Ambitiously pursue grant opportunities
- Enhance quality of life for residents
- Continue development of an entrepreneurial and service-oriented staff culture
- Protect the City's economy
- Increase citizen engagement and public information

Management Services – *General Fund*

- Conduct 2024 General Municipal Election
- Update the Advisory Body Handbook and Bylaws
- **City Goal: Maintain a Focus on Public Safety** - Proceed with a Design/Build process for construction of a Public Safety Facility
- Continue paperless office strategy for human resource functions

Administrative Services

Finance – *General Fund*

- Administer a fiscally-sound two-year Budget maintaining the General Fund Reserve at 25% of General Fund operating budget expenses, maintaining the $250,000 Risk Management Reserve, maintaining the City Facility Reserve of $500,000, and fully funding the General Fund Contingency Budget. The FY 2024 and FY 2025 reflect a 2.5% and 3.0%, respectively, General Fund Contingency Budget to support unanticipated costs associated with several large General Fund-supported projects
- Update the City's water and wastewater fees by conducting a fee study, holding a public hearing and community workshops, working through the Proposition 218 process, and implementing the new fees
- Move toward electronic timesheets, seeking vendors that will integrate with the City's financial system and meet City departmental needs
- Maintain compliance with the City's Records Retention policy for financial records
- Update the City's user fees, conducting a fee study, holding a public hearing, and implementing the new fees
- Conduct a TOT/LBID/TMD audit, including issuing a request for proposal, selecting a consultant, auditing the various lodging properties to ensure compliance with the City's TOT and LBID ordinances, report findings, and collecting funds if needed

Information Technology (IT) – *Technology Services Fund*

- Implement the first full year of the Technology Master Plan for 2023 through 2028

- **City Goal: Maintain a Focus on Public Safety** – Support Police in migration of staff and systems during the construction of the Public Safety Facility
- **City Goal: Maintain a Focus on Public Safety** – Implement an e-citation program for Police
- **City Goal: Maintain a Focus on Public Safety** – Expand the City's Microsoft Teams phone system to the Police Department.
- Purchase new Microsoft licensing for Windows Servers, updating all Windows Servers to supported Operating System version
- Improve the City's backup system to provide quicker restoration times
- Provide automation for the City's document and records management system
- Expand the City's surveillance camera system to additional intersections.
- Implement online employee time tracking
- Provide annual security training and make available other software/database application training
- Improve the City's permitting system with paperless processes and automation
- Conduct an IT security assessment and PCI compliance review
- Complete the decommissioning of the wIntegrate system
- Complete the decommissioning of the EIS system

Tourism & Events (TED) – *General Fund, LBID Fund*

Tourism

- Participate in tourism trade shows and represent Pismo Beach, including International POW WOW Las Vegas, Go West Summit Portland, Visit CA Summit, Visit CA Media Events and the Travel and Adventure Show
- Teamed up with TJA advertising for our 2024-2025 campaign; Promote Multi-Generational travel and Stewardship. Work with the TMD SLO CAL on cooperative advertising tying into Visit California's California Road trip. Continue to update our CVB website driving visitors to our Lodging Specials page. Advertise on the billboard on Highway 101 marketing our pier and special events
- Collaborated with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Revise and present to City Council for approval Chapman Estate Foundation license agreement
- Continue to oversee the Special Events Committee, streamline efforts where possible, annually evaluate the application process and fee schedule, and work with event organizers to see how the CVB can partner and promote events that have a positive impact on our residents, staff, and our brand
- Maximize stakeholder satisfaction with CVB and the City by communicating quarterly on upcoming events, posting off-season specials, partnership opportunities and on any items that may have an impact on local business
- Maintain a presence with local, regional, state, national and international organizations and maximize networking benefits with Pismo Beach Chamber of Commerce, SLO CAL, Central Coast Tourism Council, Visit California, California Lodging Industry Association, US Travel (ESTO) and Destination International
- Develop staff in their abilities to manage multiple tasks, expand their roles and provide a positive team-oriented leadership approach
- Collaborate with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Oversee the airstreams on the pier. Act as the liaison with Sheldon and Appiano families to oversee Bait Shack and Sunset food trucks. Staff Visitor Information Kiosk for guest service
- Train and developed the CVB staff to accomplish 2024-2025 goals by separating responsibilities, planning, and organizing all activities leading up to the events
- Continue with Special Event Committee administrative functions and Chair position
- Acts as Liaison for the CVB/LBID Board Meeting to support and assist the Board in their duties and responsibilities to review and make recommendations to the City Council regarding the marketing and promotion of Pismo Beach Tourism
- Oversee Legacy Events as a tool to schedule events that benefit our residents, staffing and brand
- Manage guidelines on approving and denying Special Events moving some events to mid-week and off-season times.
- Increase market research through use of weekly and monthly STR Reports and continued website and social media analysis. Ran cooperative research with Visit SLO CAL
- Participate in tourism trade shows where we represented Pismo Beach, including International POW WOW, Go West Summit, San Diego Travel & Adventure Shows, Visit California Summit and Destination International's training
- Gain the support of an additional 1% LBID assessment funding to help to fund the extension of the promenade drawings and other tourism enhancement infrastructure for the City
- Improve the promotional event funding application process and sponsorship tier levels, focusing on off-season, mid-week events that align with the CVB branding and benefit Pismo Beach lodging
- Worked with City Manager on Downtown, Chapman Estate, Chamber of Commerce and Friends of Price House advocacy
- Manage Open Gates and host private event rentals at Chapman Estate from April through October
- Create and implement a marketing plan for Open Gates and private event rentals at Chapman Estate including updating City and Tourism website information, sharing posts, reels and stories on tourism social media, content creation including photography and videography of Estate, creation and distribution of brochures to Visitor Centers and local lodging properties, inclusion of Chapman Estate information in the Pismo Beach Visitors Guide, tours and information sharing with local lodging properties of the Estate
- Hire and coordinated Clam painters for Clam Island and Highway 1 Clams

Recreation

- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Be a leader for healthy living in our community by creating physical activity and inclusive play opportunities for all.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Continue to provide high-quality, low-cost recreation programs throughout the community that are fun, educational, accessible, and safe for people of all ages and abilities.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Evaluate the needs and effectiveness of programs through participant feedback to identify community interests and needs.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Continue to create public art opportunities throughout the community and to develop a clear structure for implementation of the Public Art Master Plan between departments. Complete the following public art projects: James Way Beautification, Eldwayen Ocean park and expansion of public art utility boxes.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - ACTIVE – complete active registration/software training on updating existing programs and adding facility module. Improve and develop effective marketing strategies to build awareness of programs, events, and the benefits of parks and recreation.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Assess the needs of city parks and facilities and ensure the facilities are in good working order. Complete Chumash and Palisades Park playground improvements. Complete installation of new park signage throughout city parks.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Council directed programming initiative: Neighborhood events: Produce and promote neighborhood events focused on building community at city parks and mobile home parks.

Community Development – *General Fund*

Planning

- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – General Plan/Local Coastal Plan Update
- Short-term rental regulation development
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Partner with Building Division to provide superior customer service through online permitting portal in support of digital plan submittal
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Continue implementing digital plan review
- Complete Parking Management Plan

Building

- Prepare for processing adoption of the 2025 California Construction Codes
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** –Implement online permitting portal in support of digital plan submittal and customer access
- Continue to provide a high level of customer service with aggressive turn-around times
- Process an estimated 1,000 building permits and conduct corresponding inspections
- Ensure appropriate staff training and certifications
- Create appropriate construction-related handouts
- Implement Solarapp+ in compliance with State Law

Public Works

Engineering Division - *Various Funds*

- **City Goal: Water Supply, Conservation, and Central Coast Blue** - Central Coast Blue (In Progress)
- Park Sign Update (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Chumash and Palisades Park Improvements (In Progress)
- **City Goal: Traffic, Circulation, and Parking** - FY 22 Paving Project (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - James Way Beautification
- Shell Beach Drainage Master Plan, update the 2005 Drainage Plan for downtown and the Heights
- De Anza Trail Extension at Bello Bridge
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Shell Beach Sports Courts Parking Lot
- Pier Structural Analysis Report Update
- Public Safety Facility
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Design of the Paving Project (Year 2 of the PMP)
- El Portal Outfall
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Hinds/Ocean View Pedestrian Path
- **City Goal: Traffic, Circulation, and Parking** - Bello and Price Canyon Signalization
- **City Goal: Traffic, Circulation, and Parking** - Dolliver and Pomeroy Pedestrian Scramble
- Cypress and Dolliver Bridge and Pier inspection and structural review

- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Downtown boardwalk extension feasibility study

Public Facilities – *Various Funds*
- City Hall exterior repair
- City Hall Window Treatment
- HVAC Maintenance
- Slurry seal Corp Yard
- **City Goal: Maintain a Focus on Public Safety** - Police Parking Annex
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Addie Street Restroom improvements
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - South Palisades Park workout equipment
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Vets Hall Window Replacement
- Chapman House ADA restroom (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Pier Plaza Maintenance
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Replace beach wheelchairs

Water - City Goal: Water Supply, Conservation, and Central Coast Blue – *Wastewater Enterprise Fund*
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Central Coast Blue (In Progress)
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** New production well (Replace Well 23)
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Charles Street Reservoir replacement
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Bello Reservoir Roof replacement

Wastewater – *Wastewater Enterprise Fund*
- Addie Street force main
- Toucan Terrace sewer trestle rehabilitation

Police Department – *General Fund*

Police Operations and Support - City Goal: Maintain a Focus on Public Safety
- Continue the CALEA Law Enforcement and Communications Re-Accreditation process. The department will be going into its 3rd and 4th year of the current accreditation process. The department has remained accredited since 2007.
- Continued Community Camera Program expansion. The Police Department desires to maintain a year-to-year funding process to expand the most recent procurement and placement of community cameras as designed by its modular capabilities. By adding community cameras every year as a priority set forth by needs assessment, the most vulnerable or high-profile locations in the city will have video coverage. This coverage will be utilized for traffic monitoring, emergency planning, criminal investigation, and crime reduction.
- Utilization of the California Board of State and Community Corrections Officer Wellness Grant funds to bolster our Officer Wellness Program.
- Obtain a reliable high-speed satellite internet connection when cell data is impacted and unreliable during highly populated events or critical incidents. This acquisition will allow the police department to have seamless communication with satellite internet. In 2022, it was discovered that the current air cards in the Mobile Command Vehicle were unreliable during major events in the city.
- Completion of the Office of Traffic Safety DUI Grant and achieve the goals set in the grant to include training, DUI patrols/checkpoints, and traffic enforcement.
- Purchase and Electronic Ticketing software for patrol officers. An e-citation application-based system will reduce error rates, increase consistency, reduce personnel processing time, and interfaces seamlessly with e-citation software purchased and installed into upgraded RMS system. To maximize the benefits of the e-citation system, it is recommended the application be based on the OIS platform. Additional hardware purchases would include iPhone patrol phones, printers, protective cases and chargers.
- Replace outdated body worn cameras that are at their end of life and no longer supported. Upgraded cameras will continue to provide transparency and valuable evidence for officers.

Parking - *Parking Enterprise Fund,* **City Goal: Traffic, Circulation, and Parking**
- Complete the Parking Management Plan.
- Continue citation records system and fine collection solution.
- Continue to identify opportunities for additional parking.
- Complete the Price Street parking meter project.
- Evaluate paid parking on Dolliver following Cal Trans transfer to the city.

Fire Department – *General Fund*

City Goal: Maintain a Focus on Public Safety

- Update Mobile Data Computers (MDC)
- Contract for Hose Testing
- Implement Data Collection Programs
  - Watchtower
  - ArcGIS
  - Cubit Fire
- Purchase of Advanced Rope Rescue Equipment
- Continue Vegetation Management Projects (VMP) including Regional Projects for: 1000 Hills VMP, Ontario Ridge VMP, Pismo Preserve VM, and Gragg Canyon VMP and RX

Major Changes from Proposed to Adopted Budgets

The major changes from the FY 2024 and FY 2025 proposed to the adopted budgets include:

- Council added General Fund, Housing In Lieu Fee Fund, and Lodging Business Improvement District Fund available fund balances to support $105,200 of various non-profit agencies. This allocation of funds to non-profit agencies occurs each year.
- Council removed the $2,101,000 project to relocate current sports courts on Bello Street to Ventana due to the construction of the Public Safety Facility. The council delayed this project until the future.

Major Changes in Budget

The following items are a brief description of major changes in the Adopted Budget as compared to the previous years' budgets:

1. Ensuring a Sustainable Water Supply: The City continues to improve its water supply, including water conservation, with special focus on implementation of Central Coast Blue, confirming commitments from partner agencies, and public outreach and education, as well as including funding in the Adopted Budget for:

- Complete the permitting and design of Central Coast Blue and commence construction for the Project. Continue public outreach and education.
- Construction of a new production well to replace Well 23.
- Update the Sewer System Master Plan (SSMP)
- Managed Cybersecurity detection and response solution that includes SCADA networks
- Replace the Charles Street Reservoir and the cover of Bello Reservoir.
- Continue to work with the County on the purchase of additional drought buffer until Central Coast Blue is operational.

2. Infrastructure Maintenance and Beautification: The City continues its efforts to keep the downtown attractive and prosperous, with special focus on neighborhoods, building community, and quality of life, including funding in the Adopted Budget for:

- Paving streets in the largest City-wide paving project in history
- Complete the Palisades and Chumash Park Projects and update park signs City wide.
- Increased sidewalk, park, and street maintenance services through the My Maintenance Program
- Updating the General Plan/Local Coastal Program
- Land management sysetm gap analysis and improvements
- Complete the James Way Beautification Project
- Acquire appropriate equipment to conduct electronic plan checks for improved customer service
- Replace the Addie Street restroom.

3. Housing, Health, and Safety: The City continues to focus on ensuring that its neighborhoods, businesses, parks, and beaches are safe for all residents and visitors. The Adopted Budget includes the following housing, health, and safety changes:

- Public Safety Facility construction
- Construction of parking annex improvements
- Upgrading pier plaza security cameras and extending coverage
- Deploying Police electronic citation capabilities
- Code compliance at City parks

4. Preservation of essential services and fiscal health: The Adopted Budget is a structurally-balanced budget that retains the City's fiscal health, preserves essential services, and implements long-term productivity improvements and cost-reduction strategies. The budget includes:

- Support for capital projects with available fund balances based on a new 10-Year Capital Improvement Plan
- Securing the City's information through investments in managed cybersecurity detection and response solution, improving incident response and disaster recovery
- Fully funding the General Fund Reserves and other Water and Wastewater emergency capital reserves
- Increasing the General Fund contingency from to 3.0% and 2.5% of General Fund budgeted operating expenditures during FY 2024 and FY 2025 to support various large capital projects that may exceed their contingency budget
- Setting aside $2.0 million for a Budget Stabilization set-aside
- Setting aside $1.0 million in FY 2024 and FY 2025 for a CalPERS prepayment to reduce the City's unfunded pension liability

5. Economic Development: The Adopted Budget includes additional funds to support economic development, including:

- Pursue a sales tax revenue measure to be presented to the voters in November 2024
- Operating and managing the Visitor Information Kiosk (VIK) and supporting the two vending Airstreams on the Pier
- Operating and managing the July 4th fireworks festival, Clam Festival, Band Review, and other special events
- Updating the General Plan/Local Coastal Program

Accomplishments in Prior Two-Year Budget

The City was able to achieve and accomplish many of the City's FY 2022 and FY 2023 goals during the past two years. The key accomplishments, summarized by department, can be found below and are also detailed within the department program sections of the budget document.

City Council

- Improved Traffic Circulation
- Downtown Revitalization
- Continued Planning for Central Coast Blue
- Continued California Cities involvement
- Continuous investment in City infrastructure, maintenance, and improvements
- Maintained strong financial position
- Continued to set ambitious goals and vision for the City

City Manager

- Completed Major City Goals and Priorities
- Continued League of California Cities involvement to advocate for best interests of the City
- Ensured and protected the City's strong financial position and focused on cost-effective and efficient operations
- Invested in City infrastructure
- Represented the City effectively on various regional boards and committees
- Enacted state and federal legislative platforms
- Maintained a strong, productive, and customer service-oriented workforce
- Secured additional Federal and State Grant Funding for Central Coast Blue

Management Services

- Completed the preliminary design for Old City Hall/future Public Safety Facility
- Completed the FY 2024 and FY 2025 Public Outreach program through the utilization of *Pismo Voice*, information sessions, and traditional mail-in responses
- Completed Risk Management assessment with the CJPIA
- Conducted 2022 General Municipal Election
- Negotiated successor Memorandum of Understanding with labor groups
- Developed a supervisor and manager training program
- Began implementing a paperless office strategy for human resource functions
- In cooperation with the IT Division, planned and implemented an automated AV system in the Council Chamber
- Successfully recruited and hired over 50 new employees in various full-time and part-time capacities.

Administrative Services Department

Finance

- City Council and City staff achieved a fiscally-sound two-year Budget for FY 2022 and FY 2023. The FY 2022 & FY 2023 Adopted Budgets marks the forth time the City received the "Distinguished Budget Presentation Award" from the Government Finance Officers Association (GFOA) of the United States and Canada. The City also received the "Operating Budget Excellence Award" from the California Society of Municipal Finance Officers for the FY 2022 & FY 2023 Adopted Budgets
- The City Council and City staff maintained the City's General Fund reserves at 25% of General Fund operating budget expenses. In addition, the General Fund fully contributed to the Risk Management Reserve that has a balance of $250,000. The City maintained the City Facility Reserve of $500,000, and fully funded a 3% General Fund Contingency Budget
- The Administrative Services Department received the prestigious "Certificate of Achievement for Excellence in Financial Reporting" by the Government Finance Officers Association (GFOA) of the United States and Canada to government units whose Comprehensive Annual Financial Reports (CAFRs) achieved the highest standards in government accounting and financial reporting for FY 2021 and FY 2022. This marks the 21st year in a row that the City has received this award
- Updated the Governmental Accounting Standards Board (GASB) measures into the City's Comprehensive Annual Financial Reports, for Accounting and Financial Reporting
- Monitored the City's cash flow with large capital project budgets including the Bello Bridge Replacement Project, Ocean Boulevard Improvements Project, 2022 Paving Project, and the Storm Drain project.
- Achieved compliance with GASB 45 for OPEB, to pre-fund retiree health costs for retirees and their beneficiaries
- Updated the City's Purchasing Policy to reflect new processes as implemented through updated workflow and automated procedures
- Maintained compliance with various federal and state agencies for the City's debt portfolio and investment practice

Technology

- Completed a Five-Year Information Technology Master Plan for the City

- Expanded the City-wide surveillance system for the Police Department, to include City Hall and the Chapman Estate
- Replaced the Police Department Computer Aided Dispatch and Records Management System
- Added a radio channel for Police and implemented simulcast for both Police radio channels
- Upgraded all of the City's SCADA radios
- Migrated Public Works staff and City Hall staff to implement construction projects
- Implemented a keyless access control system at City Hall
- Automated the Council Chamber's broadcast system
- Brought IT help desk services in-house and re-negotiated the City's IT services contract
- Continued to improve the automation of the City's paperless workflows by adding integrations to other City applications
- Provided IT training including Microsoft Office, Laserfiche, and cybersecurity
- Provided for annual computer workstation replacements

Tourism & Events Department (TED)

Tourism

- Participated in tourism trade shows and represent Pismo Beach, including International POW WOW Las Vegas, Go West Summit Portland, Visit CA Summit, Visit CA Media Events and the virtual Travel and Adventure Show
- Teamed up with TJA advertising for our 2022-2023 campaign; Promoted the Drive is on to Pismo Beach. Work with the Tourism Marketing District SLO CAL on cooperative advertising tying into Visit California's California Road trip. Continued the #MyPISMOBEACH campaign by creating a video highlighting our three targeted demographics and updating the CVB website and the billboard on Highway 101 marketing our pier and special events
- Continued to oversee the Special Events Committee, streamlined efforts where possible, annually evaluate the application process and fee schedule, and worked with event organizers to see how the CVB can partner and promote events that have a positive impact on our residents, staff, and our brand
- Maximized stakeholder satisfaction with CVB and the City by communicating quarterly on upcoming events, posting offseason specials, partnership opportunities and on any items that may have an impact on local business
- Acts as Liaison for the CVB/LBID Board Meeting to support and assist the Board in their duties and responsibilities to review and make recommendations to the City Council regarding the marketing and promotion of Pismo Beach Tourism
- Maintained a presence with local, regional, state, national and international organizations and maximize networking benefits with Pismo Beach Chamber of Commerce, Visit SLO CAL, Central Coast Tourism Council, Visit California, California Lodging Industry Association, US Travel (ESTO) and Destination International
- Developed staff in their abilities to manage multiple tasks, expand their roles and provide a positive team-oriented leadership approach
- Collaborated with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Revised and presented updated license agreements to City Council for approval for Friends of Price House
- Oversaw the airstreams on the pier. Acted as the liaison with Sheldon and Appiano families to oversee The Bait Shack and Sunsets on The Pier food trucks. Staffed Visitor Information Kiosk for guest service
- Trained and developed the CVB staff to accomplish 2021-2023 goals by separating responsibilities, planning, and organizing all activities leading up to the events
- Oversaw Legacy Events as a tool to schedule events that benefit our residents, staffing and brand
- Managed guidelines on approving and denying Special Events moving some events to off-peak and off-season times.
- Increased market research through use of weekly and monthly STR Reports and continued website and social media analysis.
- Gained the continued support of an additional 1% LBID assessment funding to help to fund the sidewalks under Shell Beach Road, Spyglass Drive overpasses, Addie Street, Shell Beach Streetscape Beautification and Pier and promenade improvements. and other tourism enhancement infrastructure for the City
- Improved the promotional event funding application process and sponsorship tier levels, focusing on off-season, mid-week events that align with the CVB branding and benefit Pismo Beach lodging
- Worked with City Manager on downtown, Chapman Estate, Chamber of Commerce and Friends of Price House advocacy
- Managed Open Gates and hosted private event rentals at Chapman Estate from April through October
- Hired and coordinated Clam painters for Clam Island and Highway 1 Clams

Recreation

- Provided high-quality, low-cost recreation programs throughout the community that are fun, educational, accessible, and safe for people of all ages and abilities.
- Successful recreation programming and events for FY/2022-23: These events included Pumpkins in the Park, Holiday Harmony, Father Daughter Dance. Egg-Stravaganza, The Pacific Breeze Concert Series, Stride with the Tide, and Movies in the Park. Examples of adult programs include Tai Chi, Qi Gong, Dog Obedience, Latin and Ballroom Dance, Watercolor, Yoga, etc. The summer camps typically have over 200 participants weekly, camps include art, drama, surf, volleyball and ocean adventure.

- FY/2022-23 saw the return of full programming offerings as well as facility rental availability. Parks and hall rentals continue to increase and remain busy during peak season.
- Recreation with the assistance of the PRBC commission, completed the following project: Bello St. Bridge art project, St. Jude's Tunnel mural project, Shell Beach streetscape stop sign public art, and Shell Beach streetscape lamp post banners. The PRBC also selected playground replacement designs for Chumash and Palisades Park.
- Completed several renovation projects for the Pismo beach Veterans Hall. These include the replacement of stage curtains, exterior painting, refinishing of hardwood floors, and re-piping gas lines.
- Continued management and oversight of City Recreation and Visitor Events. Work closely with Recreation Supervisor to provide support and leadership
- Neighborhood and mobile home park events introduced in FY 2023.

Community Development Department

Planning

- Completed annual state reporting on General Plan and housing
- Awarded $73,000 Regional Early Action Planning (REAP) Grant
- Conducted nine (9) joint City Council and Planning Commission study sessions for update to the General Plan / Local Coastal Program
- Completed annual Community Development Block Grant funding processes
- Supported City Council in decision on outdoor dining
- Senate Bill 9 Ordinance developed, approved, and certified by the California Coastal Commission
- Completed General Plan / Local Coastal Program Amendment for the St. Andrews Tract and certified by the California Coastal Commission
- Revised the Façade Improvement Program to support local business improvements
- Obtained consolidated permitting authorization for Central Coast Blue project components in the Coastal Zone

Building

- Prepared and processed adoption of the 2022 California Construction Codes
- Recruited and onboarded new Building Official
- Recruited, onboarded, and began training of first full-time Code Enforcement Officer
- Interviewed seven (7) permitting software companies in support of electronic plan review efforts
- Completed 1,392 building plan reviews
- Issued 1,097 building permits
- Completed 4,289 building inspections
- Processed 1,176 building permit applications

Public Works

Engineering Division

- Bello Bridge Project
- Price Historical Park Sign
- Ocean Boulevard Improvement Project
- Dinosaur Caves/Price Historical Park Restroom Project
- Price Canyon Slope Repair
- Corporation Yard and City Hall Remodel
- Pismo Storm Drain Project
- North Shell Beach Road Storm Drain Repair
- Spyglass Drive Sidewalk under US 101

Public Facilities

- Dinosaur Caves/Price Historical Park Restroom Project
- Corporation Yard and City Hall Remodel
- Bello Vets Hall repairs
- Replace beach swings
- Bike repair stands

Water

- Urban Water Master Plan update
- Shell Beach Reservoir I Replacement

Wastewater

- Ocean Boulevard sewer line

Police Department

Police Operations and Support

- Continued Community Camera Program expansion.
- Purchased and implemented policy for IA Pro, an early warning system recommended by CALEA.
- Community Service Technician Program funded in FY 2024 to continue.
- Primary Weapon System Upgrade.
- Awarded Office of Traffic Safety (OTS) Grant for additional funding to help the department combat DUI related offences.
- New License Plate Readers (LPRs) were purchased and are being installed in designated areas throughout the city to assist with investigations and criminal activity involving vehicles.
- Purchased and Implemented Computer Aided Dispatch (CAD) and Report Management Software (RMS)
- Completed the dispatch consolidation with Grover Beach Police Department (GBPD). The dispatch center is fully staffed with a total of nine dispatchers and provides full-time dispatch services for GBPD.
- Implemented California Assembly Bill 953 (Racial and Identity Profiling Act (RIPA)
- Simulcast radio project completion, which included replacing all the vehicle and handheld radios. The project began with some infrastructure work which, combined with the new radios, helped the reception throughout the city immensely.

Parking

- Electric Parking Bureau Enforcement and Collection Vehicle. A small 3-wheeled collection/enforcement vehicle was purchased and deployed into the parking division. This vehicle was equipped with a license plate reader designed to track violations in timed and paid parking zones to make parking enforcement more effective.
- New parking kiosks were purchased to replace the current ones which have come to an end.
- Electronic ticketing software was purchased and implemented for parking officers to assist in more efficient enforcement and processing.
- Design of new parking annex with added storage for the polaris and parking vehicle.

Fire Department

- Continue to work with City staff on City Council's direction for a new Emergency Services facility.
- Ordered Fire Engine
- Ordered Lifeguard Tower
- Updated State Typing of Rescue 64
- Identified high-risk areas within the City requiring fuel reduction to reduce impact from a damaging wildfire
- Implemented Vegetation Management Projects at Bluffs/Cave VMP, Chumash Park VMP, Ontario VMP, Pismo Preserve VMP, Squire/Shell Beach tie-in, Lighthouse RX, Gragg Canyon VMP and RX

Economic/Policy/Legislative Issues Facing the City

The following are some of the major economic and legislative issues impacting the City:

Economic Issues

US Economy

The U.S. economic outlook for FY 2024 and FY 2025 displays signs of improvement, as indicated by key economic metrics.

Reviewing the period encompassing the remainder of 2023 and the calendar years 2024 and 2025, the Federal Open Market Committee (FOMC) unveiled its September 20, 2023 economic projections. These projections, barring unforeseen economic disruptions, anticipate a real Gross Domestic Product (GDP) growth rate of 2.1% in 2023, followed by 1.5% in 2024 and 1.8% in 2025. The FOMC considers a GDP growth range of 2.0% to 3.0% per year to be optimal. GDP represents the total value of goods and services produced within a nation's borders during one year. The GDP growth rate measures the economy's expansion relative to the previous year.

Additionally, the Committee foresees minimal fluctuations in the national unemployment rate, currently at 3.8% in 2023, and a slight uptick to 4.1% in both 2024 and 2025. The standard range for the unemployment rate is influenced by workforce composition and labor supply and demand, with the FOMC estimating the normal unemployment rate to fall between 3.6% and 4.5%. Lastly, the FOMC projects that personal consumption expenditures (PCE) inflation will stand at 3.3% in 2023, decline to 2.5% in 2024, and further reduce to 2.2% in 2025. PCE inflation serves as the principal gauge of inflation for the FOMC, encompassing the costs incurred by individuals for goods and services, including healthcare expenses. The FOMC steers monetary policy by monitoring inflation rates, aiming to maintain long-term inflation at a rate of 2.0%.

Based on the September 20, 2023 FOMC economic outlook, the Committee anticipates a modest increase in the federal funds rate to 5.6% in 2023, potentially followed by a reduction to 5.1% in 2024 and a further decrease to 3.9% in 2025.

In summary, the U.S. economic outlook for FY 2024 and FY 2025 exhibits positive growth trends, characterized by low unemployment rates, albeit with a slightly slower GDP growth rate than the ideal 2.0%.

State of California Economy

Based on economic projections from the California Department of Finance in April 2023, the California consumer price index for urban consumers (CPI-U) is set to rise by 3.5% in FY 2024 compared to FY 2023, followed by a 2.9% growth in FY 2025 compared to FY 2024. This is a notable shift from the projected FY 2023 growth rate of 5.9% compared to the previous year. **The state's fiscal health currently stands on a positive footing, and the future-year outlook continues to signal economic expansion. Employment is projected to grow modestly**, with a 0.3% increase in FY 2024 and a 0.5% increase in FY 2025, correlating with a projected unemployment rate of 5.1% and 5.2% for FY 2024 and FY 2025, respectively, slightly above the anticipated national average. **Personal income is also on an upward trajectory**, with an expected 4.1% growth in 2024 compared to 2023, followed by a 4.6% increase in 2025 compared to 2024, building upon the projected 4.6% uptick in 2024 compared to 2023 personal income.

California Tourism Dynamics:
The City of Pismo Beach relies significantly on tourism, constituting a substantial portion of its revenue. The City's General Fund, its largest discretionary fund, draws 48% of its revenues from Transient Occupancy Tax (TOT), an 11% tax on short-term lodging rentals. Additionally, a portion of the City's sales and use tax revenues is derived from visitor spending on shopping, dining, fuel purchases, and general consumer goods within Pismo Beach.

The broader California travel and tourism sector continues to exhibit robust growth. According to Tourism Economics' "California's Visitation Economy Travel Forecast & Key Drivers" from May 2023, total visitors to California are expected to increase by approximately 5% in 2024 compared to 2023, with a further 3.5% rise in 2025 compared to 2024. Estimated total expenditures by these visitors in California are projected to surge by 8% in 2024 and 5% in 2025. Visitors to Pismo Beach could follow this path, but it is also possible that more travel will occur in other larger California cities as the City of Pismo Beach experienced peak visitors in FY 2022, largely due to impact of COVID-19 on global travel.

City of Pismo Beach Economy

The City of Pismo Beach is intricately linked to the broader economic dynamics of both the United States and the State of California. However, it stands out as a city with a heightened reliance on tourism compared to the average municipality. The City's primary influx of visitors hails from the San Joaquin Valley, seeking respite from the valley's scorching summer temperatures. This annual visitor base provides a stable foundation for the City's tourism sector.

Notably, the impact of the COVID-19 global pandemic brought about a unique situation. Reduced international and air travel prompted a swift rebound for Pismo Beach, as new visitors sought a safe haven for travel, drawn by the city's abundance of outdoor activities, including its sandy beach, year-round temperate climate, the allure of the Pismo Preserve, and the newly established Pier Plaza. In fact, Pismo Beach has consistently led the way in San Luis Obispo County's tourism and hospitality sector.

Nonetheless, the unexpected rainy weather in FY 2023, coupled with anticipated rainfall in FY 2024, has led to cautious forecasts. Staff expects a downturn in visitor activity, impacting both Transient Occupancy Tax (TOT) and sales tax revenues. Looking ahead to FY 2024 and FY 2025, the City foresees continued growth, albeit at a notably more gradual pace—approximately 8.4% in FY 2024 and less than 1% in FY 2025. This projection aligns with the overall economic landscape, which is still expanding, albeit at a more restrained rate.

City’s Response to Economic Issues

In response to these economic challenges, the City's Adopted Budget demonstrates financial prudence through several strategic measures. It incorporates conservative revenue projections, maintains fully funded reserves, establishes a Budget Stabilization Reserve to fortify against revenue declines during economic downturns, and continues to make one-time prepayments to reduce the CalPERS unfunded pension liability. Additionally, the budget allocates resources for essential infrastructure enhancements and community investments, reinforcing the City's strong fiscal foundation. These measures underscore the City's commitment to financial stability and preparedness for potential economic uncertainties.

Furthermore, the City's Lodging Business Improvement District (LBID) plays a pivotal role in supporting the local lodging industry. By collecting 1% of gross lodging revenues, the LBID fuels initiatives to expand tourism markets, ensuring optimal utilization of these funds while delivering a distinctive experience for visitors. An additional 1% levy on gross lodging revenues is allocated to enhance visitor-serving amenities, including projects such as the Addie Street restroom improvement initiative, the acquisition of five beach wheelchairs, a feasibility study to extend the Downtown boardwalk from Main Street to Wadsworth Avenue, and future endeavors. These strategies exemplify the City's commitment to sustainable growth and bolstering its tourism sector.

Policy & Legislative Issues and City's Response

Legislative Issues

CalPERS Unfunded Liability

The City of Pismo Beach provides retirement benefits for full-time employees through CalPERS. As of June 2021, CalPERS has 83% of the funds required to pay estimated retirement benefits. Although the funded rate is a moving target depending on the amount of contributions into CalPERS and the market value of CalPERS investments, an 85% to 90% funded rate would allow CalPERS to support current and future retirement benefits, while a 50% funded rate could mean that the pension system may not be able to deliver promised benefits. There are several factors contributing to the underfunding of the CalPERS system, the largest of which is investment performance in the past two national recessions, prior to the COVID-19 global pandemic. Although the 2013 pension reform and CalPERS' more conservative investment changes have reduced the potential for further decline in CalPERS funded status, there still remain large unfunded accrued liabilities (UAL) from promised defined benefits compared to the fiscal health of the CalPERS system.

The City of Pismo Beach has taken a proactive approach to managing the City's UAL, which is essentially debt with a 7.0% interest rate. The most significant elements of the City's management of these costs are maintaining level staffing and budgeting conservatively. The City Council also contributed $4 million towards its UAL, saving hundreds of thousands in interest costs, renegotiated new retirement tiers, and increased employee contributions. However, the City's funded status is projected to decline with the next to actuarial valuations due to poor performance in FY 2022 and lower than expected performance in FY 2023. The City's total UAL for all plans is $12.61 million as of June 30, 2021.

As of September 21, 2023, CalPERS reported a 5.8% net return on investments for FY 2023. Based on a 2015 CalPERS Board of Administration policy, double digit returns trigger a reduction in the discount rate from 7.0% to 6.8% to calculate employer and Public Employees' Pension Reform Act (PEPRA) member contributions.

The Adopted Budget includes a $1.00 million prepayment in FY 2024 and FY 2025 to help reduce the City's UAL, including directly reducing interest payments to reduce the City's ongoing costs.

Other Challenges

Other potential challenges that are facing the City are:

- **Americans with Disabilities Act (ADA) improvements**: The City is making significant strides toward upgrading disability access improvements throughout the City. The budget includes various ADA improvements in all new capital projects (about 10% of all applicable capital projects include these improvements), and continues work on existing structures to make them more accessible to the public.
- **Water Supply**: The City continues to be water-supply conscious due to the most recent drought, and took measured actions to deal with the drought, including a three-tiered system of building restrictions depending on the City's total water supply.

The City has a diverse water supply, pulling from three sources:

City of Pismo Beach Water Sources

Water Source	Percentage of Water Supply	Acre Feet / Year	Gallons of Water (millions)
State Water	41%	1,100	358
Lopez Lake Reservoir	33%	892	291
Santa Maria Ground Water Basin	26%	700	228

This Adopted Budget includes studies to move toward building a sustainable water supply for the future. The budget includes substantial investments toward the Central Coast Blue Project, a regional water sustainability project that is proposed to create a new, high-quality, and reliable water supply for the cities of Pismo Beach, Grover Beach, and Arroyo Grande. Currently, the cities are designing and building a new advanced water purification facility to create a high-quality water source to supplement local groundwater supplies, with Pismo Beach serving as the lead agency. This project will allow both communities to have sufficient supplies even in times of water shortage or drought. These funds are used to support various environmental studies associated with a regional recycled water treatment plant, permitting, planning, designing, and garnering financial support from the federal and state

governments. The overall cost of this project is expected to be $99 million, which includes projected $48.92 million in various grants, $50.41 million in Water Infrastructure Finance and Innovation Act (WIFIA) financing. Of this amount, the City of Pismo Beach supports 39% of the project, while Grover Beach supports 36%, and Arroyo Grande supports the remaining 25% of the project.

City Staffing

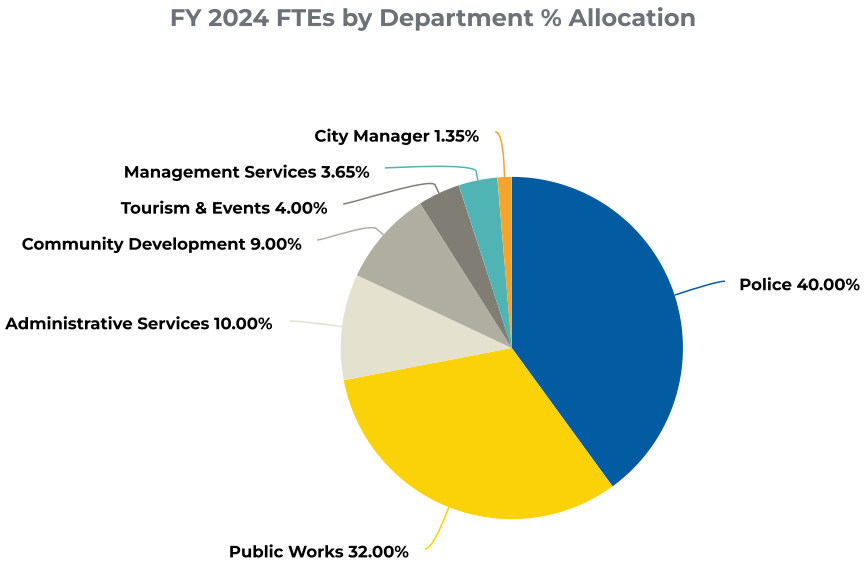
Number of City FTE Positions: Staffing resources are an integral part of the City's two-year budget. The current number of budgeted permanent full time equivalent (FTE) positions in FY 2022 and FY 2023 is 92. The FY 2022 and FY 2023 budgeted FTEs are 4 FTEs greater than the FY 2021 budget.

Personnel Changes

The City added 1 FTE Maintenance Worker I in the Public Works Department to assist with keeping the Downtown Pier Plaza area clean for visitors, including picking up litter, wiping down tables, emptying trash cans, sweeping sand from the plaza area, ensuring the restrooms are clean and stocked, and operating a floor scrubber to clean the pavers.

The City also added 3 FTE Dispatchers to assist with dispatching for the City of Grover Beach. With the City of Pismo Beach's Police Department earning the Commission on Accreditation for Law Enforcement Agencies (CALEA) Communication Center being nationally accredited as of 2020, and with Grover Beach's staffing issues in their own communication center, both Grover Beach and Pismo Beach agreed that Pismo Beach would dispatch for the City of Grover Beach beginning FY 2022. These dispatchers would increase Pismo Beach's dispatchers to 9 positions (from 6 positions) to meet minimum staffing and to assist and cover shifts during medical, personal, or benefitted time off with the minimum amount of overtime needed. This staffing level would allow Pismo Beach Police Department to staff a communication center safely and efficiently for an additional city of similar calls for service. In an agreement with Grover Beach, Grover Beach will be paying the City for this service.

A summary of FTEs by Department is provided in the following chart and tables.



Comparative Budgeted Staffing Levels

Comparative budgeted staffing levels FY 2020 through FY 2025 - All Funds

POSITIONS	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
City Manager	1.00	1.00	1.00	1.00	1.00	1.00
Human Resources Officer	0.00	0.00	0.00	0.00	0.15	0.15
Management Analyst	0.33	0.33	0.15	0.15	0.00	0.00
Administrative Assistant	0.00	0.00	0.20	0.20	0.20	0.20
City Manager Department Total	1.33	1.33	1.35	1.35	1.35	1.35
Assistant City Manager/Management Services Director	1.00	1.00	1.00	1.00	1.00	1.00
Human Resources Officer	0.00	0.00	0.00	0.00	0.85	0.85
Management Analyst	0.67	0.67	0.85	0.85	0.00	0.00
City Clerk	1.00	1.00	1.00	1.00	1.00	1.00
Administrative Assistant	1.00	1.00	0.80	0.80	0.80	0.80
Management Services Department Total	3.67	3.67	3.65	3.65	3.65	3.65
Tourism & Events Director	1.00	1.00	1.00	1.00	1.00	1.00
CVB Tourism Coordinator	1.00	1.00	1.00	1.00	1.00	1.00
Recreation Manager	0.00	0.00	1.00	1.00	1.00	1.00
Recreation Coordinator	0.00	0.00	0.00	1.00	1.00	1.00
Tourism & Events Department Total	2.00	2.00	3.00	4.00	4.00	4.00
Administrative Services Director	1.00	1.00	1.00	1.00	1.00	1.00
Finance Manager	1.00	1.00	1.00	1.00	1.00	1.00
IT Manager	1.00	1.00	1.00	1.00	1.00	1.00
Accounting Supervisor	1.00	1.00	0.00	0.00	0.00	0.00
Senior Management Analyst	0.00	0.00	1.00	1.00	1.00	1.00
Accountant/Senior Accountant	0.00	0.00	0.00	0.00	1.00	1.00
IT Technician	0.00	0.00	0.00	1.00	1.00	1.00
Accounting Technician	1.00	1.00	2.00	2.00	2.00	2.00
Accounting Clerk	2.00	2.00	2.00	2.00	2.00	2.00
Office Assistant II	1.00	1.00	0.00	0.00	0.00	0.00
Administrative Services Department Total	8.00	8.00	8.00	9.00	10.00	10.00
ADMINISTRATION TOTAL:	15.00	15.00	16.00	18.00	19.00	19.00
Police Chief	1.00	1.00	1.00	1.00	1.00	1.00
Police Commander	2.00	2.00	2.00	2.00	2.00	2.00
Parking Supervisor	1.00	1.00	1.00	1.00	1.00	1.00
Police Corporal	4.00	4.00	4.00	4.00	4.00	4.00
Police Sergeant	5.00	5.00	5.00	5.00	5.00	5.00
Police Officer	10.00	10.00	10.00	11.00	11.00	11.00
Police Officer - Grant	1.00	1.00	1.00	1.00	1.00	1.00
Support Services Supervisor	1.00	1.00	1.00	1.00	1.00	1.00
Crime Analyst	1.00	1.00	1.00	1.00	1.00	1.00
Dispatcher/Records Technician	7.00	7.00	9.00	9.00	9.00	9.00
Senior Public Safety Dispatcher	0.00	0.00	1.00	1.00	1.00	1.00
Executive Assistant	0.00	0.00	0.00	0.00	1.00	1.00
Administrative Secretary	1.00	1.00	1.00	1.00	0.00	0.00
Lead Records Coordinator	0.00	0.00	0.00	0.00	1.00	1.00
Police Records Technician	0.00	0.00	0.00	1.00	0.00	0.00
Parking Enforcement Officer	0.00	0.00	0.00	1.00	1.00	1.00
POLICE TOTAL:	34.00	34.00	37.00	40.00	40.00	40.00

POSITIONS	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Community Development Director	1.00	1.00	1.00	1.00	1.00	1.00
Building Official	1.00	1.00	1.00	1.00	1.00	1.00
Planning Manager	1.00	1.00	1.00	1.00	1.00	1.00
Associate Planner	2.00	2.00	2.00	2.00	2.00	2.00
Building Inspector II	1.00	1.00	1.00	1.00	1.00	1.00
Building Inspector I	0.00	0.00	0.00	0.00	0.00	0.00
Building Permit Technician	1.00	1.00	1.00	1.00	1.00	1.00
Administrative Secretary	1.00	1.00	1.00	1.00	1.00	1.00
Code Enforcement	0.00	0.00	0.00	1.00	1.00	1.00
Recreation Manager	1.00	1.00	0.00	0.00	0.00	0.00
COMMUNITY DEV TOTAL:	9.00	9.00	8.00	9.00	9.00	9.00
Public Works Director/City Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Engineering Manager	0.00	0.00	0.00	0.00	1.00	1.00
Senior Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Senior Management Analyst	0.00	0.00	0.00	0.00	1.00	1.00
Management Analyst	1.00	1.00	1.00	1.00	0.00	0.00
Administrative Secretary	1.00	1.00	1.00	1.00	1.00	1.00
Engineering Technician	1.00	1.00	1.00	1.00	0.00	0.00
Utilities Manager	1.00	1.00	1.00	1.00	1.00	1.00
Facilities Manager	1.00	1.00	1.00	1.00	1.00	1.00
Lead Worker Streets/Govt Build.	1.00	1.00	1.00	1.00	1.00	1.00
Lead Worker Parks	1.00	1.00	1.00	1.00	1.00	1.00
Maintenance Worker II	4.00	4.00	4.00	5.00	5.00	5.00
Maintenance Worker I	4.00	4.00	5.00	6.00	6.00	6.00
Lead Worker Water	1.00	1.00	1.00	1.00	1.00	1.00
Water Operator I	2.00	2.00	2.00	2.00	2.00	2.00
Water Operator II	1.00	1.00	1.00	1.00	1.00	1.00
Lead Worker Wastewater	1.00	1.00	1.00	1.00	1.00	1.00
Treatment Plant Operator II	4.00	4.00	4.00	4.00	4.00	4.00
Treatment Plant Operator I	0.00	0.00	0.00	0.00	0.00	0.00
Regulatory Compliance	1.00	1.00	1.00	1.00	1.00	1.00
Fleet Mechanic	1.00	1.00	1.00	1.00	1.00	1.00
PUBLIC WORKS TOTAL:	29.00	29.00	30.00	32.00	32.00	32.00
TOTAL ALL CITY:	**87.00**	**87.00**	**91.00**	**99.00**	**100.00**	**100.00**

Personnel Costs

Personnel costs: Salary and benefit summaries are provided in the following tables and can also be found in the Departments section of this document.

Employee Compensation and Benefits: There are two union-represented groups in the City: the Police Officers Association (POA) for sworn and non-sworn "Safety Police" employees; and Service Employees International Union (SEIU), Local 620, for "Miscellaneous" (all other represented) employees. The remaining, non-represented employees include City Manager, management employees, mid-management/professional employees, and supervisory/technical employees. Employees receive a wide range of benefits, including (California Public Employees' Retirement System) (CalPERS) retirement; medical, dental, vision, and life insurance; vacation, holiday, sick, and administrative leave; deferred compensation, employee assistance program, flexible benefits, and tuition reimbursement. Each Memorandum of Understanding with the bargaining units defines the benefit details for each job classification and can be found on the City's website.

Personnel Budget Detail FY 2024

Personnel Expenditures	General Fund	LBID Fund	Chapman Estate Fund	Water Enterprise Fund	Wastewater Treatment Fund	Parking Enterprise Fund	Technology Service Fund	Motor Vehicle Fund	All Funds Total
Gross Wages									
Salaries-Full Time	$ 8,647,416			$ 516,403	$ 690,140	$ 157,916	$ 196,012	$ 80,817	$ 10,288,704
Salaries-Overtime	355,019	-		41,278	39,427	2,500	5,900	4,415	448,539
Salaries-Temp Part Time	1,138,381	33,928	34,653	12,963	12,963	131,908	13,200		1,377,996
Gross Wages Total	**10,140,816**	**33,928**	**34,653**	**570,644**	**742,530**	**292,324**	**215,112**	**85,232**	**12,115,239**
Insurance									
Dental Insurance	67,163			5,398	9,077	2,065	493		84,196
Flexible Benefit Allowance	243,816			32,606	18,807	1,223	1,618	11,374	309,444
Health Insurance	1,129,556			76,957	146,674	35,523	9,129		1,397,838
Life Insurance	9,667			697	934	234	212	114	11,858
LT Disability	6,500								6,500
State Unemployment Insurance	49,899	170	173	2,812	3,657	1,450	1,076	426	59,662
Vision Insurance	16,037			1,123	2,182	499	134		19,975
Workers' Compensation	706,245	4,808	4,910	45,618	67,456	9,589	2,409	11,601	852,636
Insurance Total	**2,228,883**	**4,978**	**5,083**	**165,210**	**248,786**	**50,582**	**15,071**	**23,515**	**2,742,108**
Other Benefits									
Car Allowance	11,700			300	600	-			12,600
Employee Assistance Prg	1,680			-	-	-	-	-	1,680
Expense Allowance	-								-
Moving Allowance	-								-
Retiree Medical Insurance	430,970			-	-	-			430,970
SEC 125 Admin Fee	9,543			738	996	246	240	120	11,883
Sick Pay Buy Back	-			-	-	-	-	-	-
Uniform Allowance	36,500					-			36,500
Other Benefits Total	**490,393**	**-**	**-**	**1,038**	**1,596**	**246**	**240**	**120**	**493,633**
Retirement									
Deferred Compensation	304,410			16,600	21,350	9,200	8,500	1,500	361,560
Pension Expense				-	-	-			-
PERS Retirement	1,012,627	-	-	48,730	54,042	9,105	15,719	11,363	1,151,586
PERS UAL Payment	1,283,947	-		92,399	68,653	-	-	32,562	1,477,561
Social Security	746,183	2,595	2,651	42,622	55,262	22,099	16,456	6,521	894,388
Retirement Total	**3,347,167**	**2,595**	**2,651**	**200,351**	**199,306**	**40,404**	**40,675**	**51,945**	**3,885,096**
Total Personnel Costs	**$ 16,207,259**	**$ 41,501**	**$ 42,387**	**$ 937,243**	**$ 1,192,218**	**$ 383,557**	**$ 271,098**	**$ 160,813**	**$ 19,236,076**

Personnel Budget Detail FY 2025

Personnel Expenditures	General Fund	LBID Fund	Chapman Estate Fund	Water Enterprise Fund	Wastewater Treatment Fund	Parking Enterprise Fund	Technology Service Fund	Motor Vehicle Fund	All Funds Total
Gross Wages									
Salaries-Full Time	$ 8,906,999			$ 531,634	$ 710,494	$ 162,579	$ 201,892	$ 83,242	$ 10,596,841
Salaries-Overtime	365,790	-		42,516	40,610	-	6,200	4,547	459,663
Salaries-Temp Part Time	1,168,324	34,946	35,693	13,352	13,352	135,865	13,800		1,415,332
Gross Wages Total	**10,441,113**	**34,946**	**35,693**	**587,502**	**764,456**	**298,444**	**221,892**	**87,789**	**12,471,836**
Insurance									
Dental Insurance	67,194			5,398	9,077	2,065	493		84,227
Flexible Benefit Allowance	243,816			32,606	18,807	1,223	1,618	11,374	309,444
Health Insurance	1,130,127			76,957	146,674	35,523	9,129		1,398,409
Life Insurance	9,670			697	934	234	212	114	11,861
LT Disability	6,500								6,500
State Unemployment Insurance	51,396	175	178	2,896	3,766	1,479	1,109	439	61,438
Vision Insurance	16,043			1,123	2,182	499	134		19,981
Workers' Compensation	727,351	4,952	5,058	46,987	69,480	9,789	2,485	11,949	878,052
Insurance Total	**2,252,098**	**5,127**	**5,236**	**166,663**	**250,920**	**50,812**	**15,181**	**23,877**	**2,769,912**
Other Benefits									
Car Allowance	11,700			300	600	-			12,600
Employee Assistance Prg	1,740			-	-	-	-	-	1,740
Expense Allowance	-								-
Moving Allowance	-								-
Retiree Medical Insurance	445,067			-	-	-			445,067
SEC 125 Admin Fee	9,540			738	996	246	240	120	11,880
Sick Pay Buy Back	-			-	-	-	-	-	-
Uniform Allowance	36,500					-			36,500
Other Benefits Total	**504,547**	**-**	**-**	**1,038**	**1,596**	**246**	**240**	**120**	**507,787**
Retirement									
Deferred Compensation	304,410			16,600	21,350	9,200	8,500	1,500	361,560
Pension Expense				-	-	-			-
PERS Retirement	1,027,109	-	-	50,343	55,837	9,397	16,204	11,737	1,170,627
PERS UAL Payment	1,348,145	-		97,019	72,086	-	-	34,191	1,551,441
Social Security	766,211	2,673	2,731	43,861	56,857	22,551	16,975	6,716	918,575
Retirement Total	**3,445,875**	**2,673**	**2,731**	**207,823**	**206,130**	**41,148**	**41,679**	**54,144**	**4,002,203**
Total Personnel Costs	**$ 16,643,633**	**$ 42,746**	**$ 43,660**	**$ 963,026**	**$ 1,223,102**	**$ 390,650**	**$ 278,992**	**$ 165,929**	**$ 19,751,738**

Long-Term Financial Planning

The City incorporates long-term financial planning into its budget process in five ways:

- First, the City has established a set of financial policies that were reviewed and affirmed by the City Council and Department Head Team on April 25, 2023 during the development of the budget. These policies establish goals for the allocation of public resources in the manner best suited to the efficient provision of services to citizens and visitors present within the City. Some of these policies call for maintaining adequate cash reserves and providing ongoing maintenance of infrastructure and buildings, which are vital to sound fiscal management.

- Second, the Council undertakes a strategic planning process to establish goals and priorities for the organization that takes into account a long-term vision of the City and incorporates public input. The Council reviews and may modify its long-term vision statement for the City every two years. Additionally, the Council seeks public input in developing the City's goals to meet this vision. This public input process, branded *Pismo Voice*, includes a tri-fold flyer in all utility bills that directly asks for ideas about priorities, with prepaid postage for return mail to the City. In addition, the City received feedback about priorities from social media and other online notifications such as Facebook, Next Door, Notify Me; online survey/Pismo Voice platform, and feedback through the City's website. The resulting City goals are long-term goals that typically cannot be accomplished in one or two years. As such, City staff develop work plans to implement various stages of those goals and those items are incorporated into the budget.

- Third, the City maintains a five-year operating projection for the General Fund and the Water and Wastewater Enterprise Funds. The General Fund projection is updated quarterly and shared with Council annually. In FY 2023, the City prepared a five-year financial plan for the Water and Wastewater Enterprise Funds as part of the water and wastewater rate development process. These projections allow management to see what the future could look like given a set of assumptions and are evaluated in the context of whether decisions are sustainable over the long term.

- Fourth, the City maintains a 10-year long-range capital planning process that helps drive annual capital funding decisions as well as periodic bond issues for larger investments. The Capital Improvement Plan is approved biennially along with the two-year Adopted Budget.

- Finally, all Governmental Accounting Standards Board (GASB) pronouncements are monitored and implemented into the City's financial statements.

General Fund Five-Year Projection FY 2023 through FY 2028

The following table shows the five-year projection for the General Fund, including all sources and uses and the beginning and projected ending fund balances for FY 2023 revised budget forecasted to FY 2028. In general, the revenues and expenditures in FY 2024 and FY 2025 reflect the Adopted Budgets and FY 2026 to FY 2028 are projections that reflect what the City's General Fund would look like if the City continued to receive revenues based on historical growth rates and spend based on historical spending rates. Given uncertainties of future revenues, expenditures, and resulting fund balances, it is prudent to continue to maintain thoughtful discipline in restraining costs.

Pismo Beach's Municipal Code requires that each year's budget be balanced. In the event that ongoing expenditures exceed revenues, balancing the budgets will likely require some combination of expenditure reductions and/or additional revenues. These projections assume no ongoing solutions are implemented. To the extent budgets are balanced with ongoing solutions, future shortfalls would decrease.

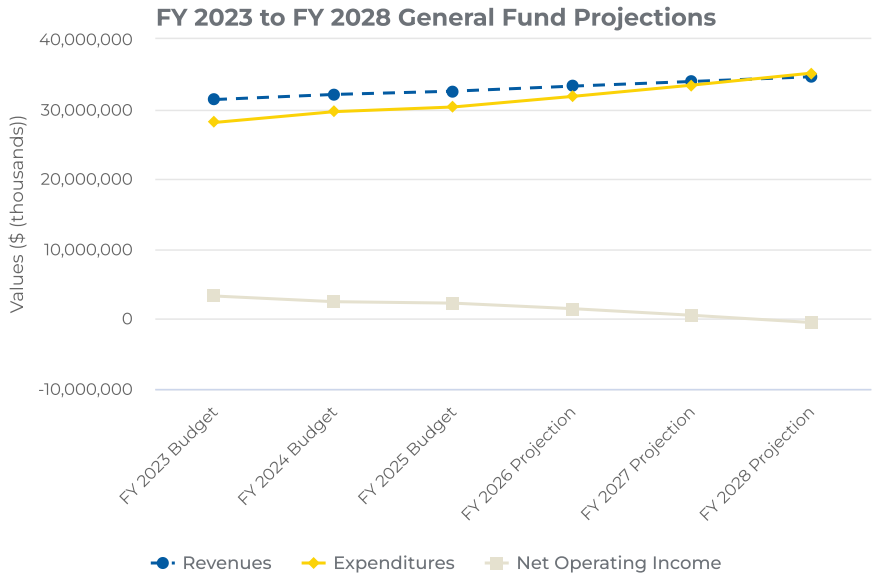
This projection assumes no major changes from the FY 2024 and FY 2025 Adopted Budget levels to policies, service levels, the number of employees, or labor contracts approved after the June 6, 2023 budget adoption. It also assumes capital projects spending stays relatively level around $500 thousand in FY 2026 and growing by CPI each year and that there are no other new one-time costs. The General Fund operating budget is structurally balanced in FY 2023 through FY 2027. Staff will work to ensure that revenues and operating expenditures are structurally balanced during the budget development process.

General Fund Five-Year Projection FY 2023 through FY 2028

Category	FY 2023 Revised Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget	FY 2026 Projection*	FY 2027 Projection*	FY 2028 Projection*
Sources						
Beginning Fund Balance	**$ 25,727,499**	**$ 14,424,630**	**$ 10,354,640**	**$ 10,870,396**	**$ 7,258,731**	**$ 6,012,490**
Transient Occupancy Tax	$ 15,469,449	$ 15,505,000	$ 15,815,000	$ 16,131,300	$ 16,453,926	$ 16,783,005
Property Taxes	7,015,830	7,009,000	7,149,180	7,363,655	7,510,929	7,661,147
Sales & Use Tax	3,650,000	3,835,000	3,873,350	3,950,817	4,029,833	4,110,430
Other revenues	1,944,175	2,287,350	2,412,614	2,460,867	2,510,084	2,560,286
Permits	1,256,403	1,241,331	1,065,618	1,086,930	1,108,669	1,130,842
Other Taxes	919,895	1,080,560	1,096,602	1,118,534	1,140,905	1,163,723
Departmental Revenues	760,380	893,000	911,522	929,752	948,347	967,314
Transfers In	140,000	140,000	140,000	142,800	145,656	148,569
Fees, Grants, Intergovernmental Revenue	212,430	107,316	99,185	101,169	103,192	105,256
Total Revenues	**$ 31,368,562**	**$ 32,098,557**	**$ 32,563,071**	**$ 33,285,824**	**$ 33,951,541**	**$ 34,630,572**
Uses						
Salaries & Wages	$ 9,454,369	$ 10,046,398	$ 10,346,259	$ 10,863,572	$ 11,406,751	$ 11,977,088
Benefits	5,879,704	5,579,901	5,702,317	6,272,549	6,899,803	7,589,784
Professional Services	5,149,104	4,559,750	4,692,519	4,833,295	4,978,293	5,127,642
Contract Services	3,092,640	3,669,076	3,839,416	3,954,598	4,073,236	4,195,433
Operations & Maintenance	1,515,451	1,545,027	1,502,955	1,548,044	1,594,485	1,642,320
Other Expenses	1,112,055	1,399,647	1,447,930	1,491,368	1,536,109	1,582,192
Transfers Out	1,149,647	1,240,539	1,256,359	1,294,049	1,332,871	1,372,857
Other Financing Uses	169,445	1,127,500	1,053,600	1,085,208	1,117,764	1,151,297
Retiree Medical Insurance	475,340	430,970	445,067	458,419	472,172	486,337
Capital Projects	95,472	33,500	17,500	18,025	18,566	19,123
Total Operating Expenditures	**$ 28,093,227**	**$ 29,632,307**	**$ 30,303,922**	**$ 31,819,127**	**$ 33,430,050**	**$ 35,144,073**
Net Revenues less Operating Expenditures	**$ 3,275,335**	**$ 2,466,250**	**$ 2,259,150**	**$ 1,466,698**	**$ 521,491**	**$ (513,501)**
One-time Revenues	300,503	150,000	150,000	150,000	150,000	150,000
One-time Expenditures**	17,747,335	5,301,470	725,489	4,849,562	515,000	530,450
Total Expenditures	**$ 45,840,562**	**$ 34,933,778**	**$ 31,029,411**	**$ 36,668,689**	**$ 33,945,050**	**$ 35,674,523**
Ending Fund Balance	**$ 11,556,002**	**$ 11,739,410**	**$ 12,038,300**	**$ 7,637,532**	**$ 7,415,221**	**$ 5,118,539**
Committed	-					
Carryforward to next FY	**11,556,002**	**10,354,640**	**10,870,396**	**7,258,731**	**6,012,490**	**4,690,033**
Budget Stabilization Set-Aside	(2,000,000)	(2,000,000)	(2,000,000)	(2,000,000)	(2,000,000)	(2,000,000)
CalPERS Prepayment Set-Aside		(1,000,000)	(1,000,000)		(1,000,000)	
TOT 1% for Public Safety Facility Set-Aside	(1,421,734)	(2,871,154)	(4,349,562)			
Ending Unassigned Fund Balance after set-asides, carryforwards, & contributions	**$ 7,994,559**	**$ 5,483,486**	**$ 4,520,834**	**$ 5,258,731**	**$ 4,012,490**	**$ 2,690,033**
Contribution to Reserves	139,708	384,770	167,904	378,801	402,731	428,506
GF Reserve	7,023,307	7,408,077	7,575,980	7,954,782	8,357,513	8,786,018

*Note for FY 2026 through FY 2028 Operating Revenues and Expenditures:
The last 3 years of the 5 Year Projection assumes that operations continue to increase at known rates, CPI, or historical growth rates.
**Assumes TOT 1% set-aside spent and another $500,000 as one-time expenditures in FY 2026. FY 2027 and FY 2028 sssumes a 3% annual increase over $500,000.
Staff will work to ensure that revenues and operating expenditures are structurally balanced during the budget development process.

The General Fund operating budget is structurally balanced in FY 2023 through FY 2027. This assumes that no changes to operations or revenues occur prior to when those budgets are developed. The following chart illustrates the revised budget for FY 2023 and budgeted and projected operating revenues and expenditures for FY 2024 through FY 2028.



Key Assumptions of the General Fund Five-Year Projection

- The FY 2023 revised budget represents the most recent projections for FY 2023, including the City's FY 2023 Fourth Quarter Financial Status Update and August 2023 Mid-Year Budget Adjustments and other updated information.
- FY 2024 and FY 2025 numbers reflect the Adopted Budgets for those years.
- Revenues and expenditures reflect known one-time changes from prior years.
- FY 2026 through FY 2028 reflect projected increases of 2.0% per year for revenues, which is more conservative than 3.0% CPI increases (CPI projection from the California Department of Finance) or unless otherwise stated below.
- FY 2026 through FY 2028 reflect projected increases of 3.0% per year for expenditures, consistent with 3.0% CPI increases (CPI projection from the California Department of Finance) or unless otherwise stated below.

Sources:

- FY 2024 TOT revenues are projected to increase by 0.2% compared to FY 2023 based on updated projections from the FY 2023 fourth quarter report of TOT revenues for FY 2023. Based on FY 2023 TOT revenues, another projected rainy winter with fewer visitors, and reduced room rates, FY 2023 TOT revenues are projected to be 5.0% less than FY 2023 projected actuals. FY 2026 through FY 2028 revenues are projected to be 2.0% greater than the previous year.
- Property-related tax revenues are projected to be level in FY 2024 compared to FY 2023 and increase by 2.0% per year in FY 2025 through FY 2028 based on the maximum amount that property taxes can increase based on assessed valuation.
- Sales & use tax revenues are projected to increase by 5.1% compared to the previous year in FY 2024 and a 1.0% increase in FY 2025 compared to FY 2024 to reflect historical actual increases and projections from the City's sales and use tax revenue consultant.
- Other revenuesare projected to increase by 17.7% compared to the previous year in FY 2024 and a 5.5% increase in FY 2025 compared to FY 2024 to reflect historical actual increases.
- Other taxes are projected to increase by 17.5% compared to the previous year in FY 2024 and a 1.5% increase in FY 2025 compared to FY 2024 to reflect historical actual increases.
- Departmental revenues are projected to increase by 17.4% compared to the previous year in FY 2024 and a 2.1% increase in FY 2025 compared to FY 2024 to reflect historical actual increases.
- Permit revenues are projected to decrease by 1.2% compared to the previous year in FY 2024 and a 14.2% increase in FY 2025 compared to FY 2024 to reflect historical actual increases. FY 2023 and FY 2024 include actual and projected one-time permit revenues for development expected to go through the permitting phase in FY 2024, where FY 2025 permit revenues does not include those one-time revenues.
- All other operating revenues are projected to increase by 2.0% in FY 2022 through FY 2024.

Uses:

- Salaries & Wages are projected to increase by 3% in FY 2024 and 5% each year during FY 2025 through FY 2028. This reflects the historical average trend with current labor negotiations.
- Personnel Benefit costs including CalPERS, Social Security; workers' compensation; health, dental, vision, and life insurance; and other personnel benefits are projected to increase by 10% per year in FY 2025 through FY 2028 based on a nine-year historical average rate of growth plus the salary & wage increase.
- Capital Projects and one-time costs are projected to be about $649 thousand in FY 2024 and grow by CPI until FY 2026.

General Fund Reserves & Contingency Budget

The City maintains various General Fund reserves currently totaling $7.77 million in FY 2024 and $8.16 million in FY 2025 for various purposes as discussed below. These reserves are crucial to the City in order to avoid disrupting the City's operations should an unanticipated event occur. The reserves are shown in the table below, followed by a summary of each reserve.

General Fund Reserves ($ thousands)

Reserves	FY 2024 Amount	FY 2025 Amount
General Fund 25% Reserve	$7,023	$7,408
City Facility Reserve	$500	$500
Risk Management Reserve	$250	$250
Total General Fund Reserves	**$7,773**	**$8,158**

General Fund Reserve

The General Fund Reserve is equal to 25% of General Fund operating budget expenditures in FY 2024 and FY 2025. The City Council adopted this General Fund Reserve policy of 25% based on the City's dependence on the tourism industry, the large capital- and cash flow-intensive budget, potential major unanticipated costs from a fire or other major disasters. Intended uses of the reserve include emergencies, economic downturns, decreased revenues, capital acquisitions and cash flow needs, and emerging opportunities. A 25% Reserve would allow the City to maintain normal operations for 3 months. The General Fund Reserve is projected to be $7.02 million at the end of FY 2024 and $7.41 million at the end of FY 2025.

City Facility Reserve

On January 7, 2014, the Council created a City Facility Reserve of $500,000, for improvements for City facilities and buildings, particularly if other funds are not available. The intended use is for this reserve to fund improvements over $100,000 necessary for accessibility improvements, safety improvements, improvements to protect the City from exposure to general liabilities associated with use of City buildings and facilities, or other unanticipated infrastructure improvements to City buildings and facilities.

Risk Management Reserve

Despite strategic efforts to manage risk, the City continues to see increases in risk management costs associated with general liability and workers' compensation costs. The CJPIA is the City's provider of Risk Management Services, including insurance for general liability, workers' compensation, and property insurance. Each year the City makes an annual contribution to pay for this insurance coverage, which has increased substantially over the past 10 years. General liability insurance is the leading factor in the increase and is made up of both the premiums and deferred amounts. The aggregate of the general liability costs has increased by 11% per year for the past 10 years. This is largely the result of several large claims filed against cities that are members of the CJPIA risk pool, including Pismo Beach. Included in this increase is the CJPIA's annual retroactively- calculated amount based on the history of actual claims activity.

Because these rising costs are a concern for the City, the City has a major Risk Management Program designed to reduce exposure to risk. Additionally, the City Council established and funds a Risk Management Reserve to fund unanticipated general liability and workers' compensation costs, legal costs, judgments, or costs to avoid judgments such as accessibility improvements costing more than $100,000, in the event the City does not have resources available in the future. The reserve includes an annual contribution of $50 thousand from the General Fund unassigned fund balance starting with FY 2014, up to a maximum amount of $250,000. The reserve is fully funded at $250 thousand in FY 2024.

Summary of General Fund Reserves

The following table provides a summary of the various General Fund reserves, including their balances from FY 2023 projected through FY 2028.

Reserves	FY 2023 Revised Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget	FY 2026 Projection	FY 2027 Projection	FY 2028 Projection
General Fund Reserve	$ 7,023,307	$ 7,408,077	$ 7,575,980	$ 7,954,782	$ 8,357,513	$ 8,786,018
Risk Management Reserve	250,000	250,000	250,000	250,000	250,000	250,000
City Facility Reserve	500,000	500,000	500,000	500,000	500,000	500,000
Total Reserves	**$ 7,773,307**	**$ 8,158,077**	**$ 8,325,980**	**$ 8,704,782**	**$ 9,107,513**	**$ 9,536,018**

General Fund Contingency Budget

In addition to the above reserves, the City's fiscal policy maintains a contingency budget of 1% of budgeted General Fund expenditures to be used for emergencies or other unanticipated expenditures that come up during the year at the direction of the City Council, or up to $50 thousand at the direction of the City Manager. This $50 thousand cumulative amount is based on the City's Purchasing Policy threshold where the City Manager has the discretion to approve expenditures in the amount of $50 thousand or less. Due to several large capital projects that could experience cost overruns, the contingency budget in the proposed budget is increased to approximately 2.5% of budgeted General Fund operating expenditures in FY 2024 and 3.0% in FY 2025, reflecting a total of $1.00 million each year.

Non-Profit Agency Funding

Each year during the budget process, the City receives funding requests from outside agencies. For FY 2024, several outside agencies submitted requests for funding and presented their funding requests to the City Council at the May 11, 2023 Council meeting. A total of $105,200 was approved for outside agency requests for FY 2024.

Funding Source	FY 2024 Approved	FY 2024 Funding Source	FY 2023 Actual	FY 2022 Actual	FY 2021 Actual	FY 2020 Actual
5Cities Homeless Coalition	$25,000	General Fund	$25,000	$25,000	$30,000	$20,000
American Red Cross	3,500	General Fund	3,500	3,500	3,500	3,500
Assistance League of SLO County	3,500	General Fund	3,200		2,500	2,500
Association of Amputee Surfers (AMPSURF)	6,000	General Fund	4,000	4,000	4,000	4,000
CAP-SLO (EOC)-Adult Wellness & Prevention Screening Program						2,000
CAP-SLO (EOC) - Energy Svcs Home Repair Program	4,200	Housing In-Lieu Fund	4,500	4,200	4,200	4,200
CAP-SLO (EOC) - 40 Prado Homeless Services Center		General Fund	5,000	5,000	3,500	3,000
CAP-SLO (EOC) - Health and Prevention	5,000	General Fund	5,000			
ECO-SLO - County Coastal Cleanup		General Fund	5,000	5,000	5,000	5,000
Family Care Network					5,000	
Five Cities Diversity Coalition	1,000	General Fund		1,000	1,000	1,000
Five Cities Meals on Wheels		General Fund	10,000	8,000	8,000	7,400
HomeShare SLO	3,500	Housing In-Lieu Fund		3,500	3,500	3,500
NOOR Foundation	16,000	General Fund	15,000	15,000	20,000	12,000
People's Self-Help Housing	5,000	Housing In-Lieu Fund			5,000	
Pismo Beach Chamber of Commerce	5,000	General Fund	5,000			
Shower the People of SLO	7,500	General Fund	7,500	5,000	5,000	2,500
SLO County Housing Trust Fund	3,000	Housing In-Lieu Fund	3,000	3,000		2,000
SLO County YMCA	3,000	General Fund	3,500	3,500	3,500	2,500
SLO SCORE	2,000	General Fund	2,000	2,500	2,500	2,500
United Way - SLO County 211 Hotline			7,500	7,500	7,500	5,000
Subtotal Donations from General Fund Unassigned Fund Balance	**77,500**		**$ 101,200**	**$ 85,000**	**$ 101,000**	**$ 72,900**
Housing In Lieu Fee Fund Balance	**15,700**		**$ 7,500**	**$ 10,700**	**$ 12,700**	**$ 9,700**
Basin Street Regulars / Jubilee by the Sea		LBID	10,000	10,000	3,000	8,000
San Luis Obispo Int'l Film Festival		LBID	5,000	5,000		5,000
Pismo Beach Chamber of Commerce	12,000	LBID	15,000			
Surfing for Hope (SLO CAL Open)		LBID	20,000			
Subtotal LBID Budget	**$ 12,000**		**$ 50,000**	**$ 15,000**	**$ 3,000**	**$ 13,000**
General Fund Total	*$ 77,500*		*$ 101,200*	*$ 85,000*	*$ 101,000*	*$ 72,900*
Housing In Lieu Fee Fund	*$ 15,700*		*$ 7,500*	*$ 10,700*	*$ 12,700*	*$ 9,700*
LBID Fund Total	*$ 12,000*		*$ 50,000*	*$ 15,000*	*$ 3,000*	*$ 13,000*
All Fund Budget Total	**$ 105,200**		**$ 158,700**	**$ 110,700**	**$ 116,700**	**$ 95,600**

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Financial Summaries



Changes in Available Fund Balances FY 2024

		Beginning Fund Balance	Projected Revenues & Other Sources	Transfers In	Operating Expenditures	Debt Service	Capital Outlay	Capital Projects	Transfers Out	Estimated Ending Fund Balance
Governmental Fund Types										
General Fund (1001)										
Primary Operating Funds:										
1001	General Fund	$ 14,424,630	$ 31,958,557	$ 290,000	$ 29,048,808	$ -	$ 33,500	$ 167,710	$ 5,683,759	$ 11,739,410
1002	Half Cent Sales Tax Fund	1,193,090	2,018,396	0	0	0	0	0	1,300,000	1,911,486
Total General Fund		**15,617,720**	**33,976,953**	**290,000**	**29,048,808**	**0**	**33,500**	**167,710**	**6,983,759**	**13,650,896**
Special Revenue Funds										
2001	Gas Tax Fund	250,880	439,829	0	2,201	0	0	0	440,000	248,508
2002	Local Transportation (Streets)	122,546	278,240	0	5,535	0	0	0	0	395,251
2003	PEG Access Fund	35,924	40,187	0	13,849	0	0	0	0	62,262
2004	Police Grant Fund	2	151,911	0	881	0	0	0	150,000	1,032
2005	Housing In Lieu Fund	664,637	91,162	0	17,015	0	0	0	0	738,784
2006	LBID	1,222,992	2,836,191	0	1,718,188	0	15,000	0	1,200,000	1,125,995
2007	Chapman Estate Fund	80,596	16,564	100,000	132,264	0	0	0	0	64,896
Total Special Revenue Funds		**2,377,578**	**3,854,084**	**100,000**	**1,889,933**	**0**	**15,000**	**0**	**1,790,000**	**2,636,729**
Capital Projects Funds										
3001	Capital Projects	0	0	8,000,000	0	0	0	8,000,000	0	0
3002	Public Facilities Fund	856	0	0	0	0	0	0	0	856
3003	Park Development Fund	196,177	32,270	0	5,437	0	0	0	80,000	143,010
3101	Circulation Fees	196,101	4,440	0	39	0	0	0	0	200,502
3102	Impact Fees	795,766	12,345	0	879	0	0	0	0	807,232
3103	Developer Impact Fee	58,577	0	0	0	0	0	0	0	58,577
3201	Underground Utility	16,110	0	0	0	0	0	0	0	16,110
Total Capital Projects Funds		**1,263,586**	**49,055**	**8,000,000**	**6,355**	**0**	**0**	**8,000,000**	**80,000**	**1,226,286**
Debt Service Funds										
4001	Public Finance Authority	0	389,113	0	0	389,113	0	0	0	0
4002	Public Financing Agency	889	0	704,530	0	704,530	0	0	0	889
4101	Freeway Foothills	745	0	0	0	0	0	0	0	745
4102	Spyglass/Price St.	12,409	0	0	0	0	0	0	0	12,409
4113	Visalia Street Assessment Dist	98,918	0	0	0	0	0	0	0	98,918
Total Debt Service Funds		**113,682**	**389,113**	**704,530**	**0**	**1,093,643**	**0**	**0**	**0**	**113,682**
Total Governmental Fund Types		**19,372,566**	**38,269,205**	**9,094,530**	**30,945,096**	**1,093,643**	**48,500**	**8,167,710**	**8,853,759**	**17,627,593**
Proprietary Fund Types										
Enterprise Funds										
6101	Water Operating Fund	6,724,234	5,747,715	0	3,719,333	0	100,700	0	1,962,450	6,689,467
6102	Water Tax Fund	209,406	1,885,732	500,000	2,395,720	0	0	0	0	199,418
6103	Water Construction Fund	1,077,400	15,025	1,410,000	200,000	0	0	1,210,000	0	1,092,425
6104	Water Expansion Fund	811,880	8,697	0	0	0	0	0	0	820,577
6201	Wastewater Operating Fund	9,587,007	5,727,055	78,555	3,774,364	1,136,526	58,500	0	484,853	9,938,373
6202	Wastewater Construction Fund	1,238,442	9,023	131,000	131,000	0	0	0	0	1,247,465
6203	Wastewater Expansion Fund	1,900,024	828,327	0	0	0	0	0	0	2,728,351
6301	Local Transportation Transit	27,439	0	0	0	0	0	0	0	27,439
6401	Pier Enterprise Fund	78,404	81,151	30,000	142,022	0	0	0	0	47,533
6501	Parking Enterprise Fund	3,100,117	2,938,278	0	1,014,639	0	0	0	760,866	4,262,890
Total Enterprise Funds		**24,754,353**	**17,241,003**	**2,149,555**	**11,377,078**	**1,136,526**	**159,200**	**1,210,000**	**3,208,169**	**27,053,937**
Internal Service Fund										

		Beginning Fund Balance	Projected Revenues & Other Sources	Transfers In	Operating Expenditures	Debt Service	Capital Outlay	Capital Projects	Transfers Out	Estimated Ending Fund Balance
7101	Technology Service Fund	446,581	1,378,785	88,100	1,374,296	0	52,000	40,000	0	447,170
7201	Motor Vehicle Fund	2,108,930	669,114	729,743	615,789	0	475,000	0	0	2,416,999
Total Internal Service Fund		**2,555,511**	**2,047,899**	**817,843**	**1,990,085**	**0**	**527,000**	**40,000**	**0**	**2,864,169**
Total Proprietary Fund Types		**27,309,864**	**19,288,902**	**2,967,398**	**13,367,163**	**1,136,526**	**686,200**	**1,250,000**	**3,208,169**	**29,918,106**
Total City Funds		**$ 46,682,430**	**$ 57,558,107**	**$ 12,061,928**	**$ 44,312,259**	**$2,230,169**	**$734,700**	**$9,417,710**	**$ 12,061,928**	**$ 47,545,699**

Changes in Available Fund Balances FY 2025

		Beginning Fund Balance	Projected Revenues & Other Sources	Transfers In	Operating Expenditures	Debt Service	Capital Outlay	Capital Projects	Transfers Out	Estimated Ending Fund Balance
Governmental Fund Types										
General Fund (1001)										
Primary Operating Funds:										
1001	General Fund*	$ 10,492,644	$ 32,423,071	$ 290,000	$ 29,275,403	$ -	$ 17,500	$ -	$ 1,736,508	$ 12,176,304
1002	Half Cent Sales Tax Fund	1,911,486	2,037,926	0	0	0	0	0	2,210,000	1,739,412
Total General Fund		**12,404,130**	**34,460,997**	**290,000**	**29,275,403**	**0**	**17,500**	**0**	**3,946,508**	**13,915,716**
Special Revenue Funds										
2001	Gas Tax Fund	248,508	439,829	0	2,289	0	0	0	290,000	396,048
2002	Local Transportation (Streets)	395,251	278,240	0	5,609	0	0	0	0	667,882
2003	PEG Access Fund	62,262	40,187	0	14,003	0	0	0	0	88,446
2004	Police Grant Fund	1,032	151,911	0	916	0	0	0	150,000	2,027
2005	Housing In Lieu Fund	738,784	91,162	0	1,368	0	0	0	0	828,578
2006	LBID	1,125,995	2,892,391	0	1,630,703	0	0	0	125,000	2,262,683
2007	Chapman Estate Fund	64,896	48,839	100,000	135,707	0	0	0	0	78,028
Total Special Revenue Funds		**2,636,729**	**3,942,559**	**100,000**	**1,790,595**	**0**	**0**	**0**	**565,000**	**4,323,693**
Capital Projects Funds										
3001	Capital Projects	0	0	3,250,000	0	0	0	3,250,000	0	0
3002	Public Facilities Fund	856	0	0	0	0	0	0	0	856
3003	Park Development Fund	143,010	32,270	0	5,981	0	0	(60,000)	100,000	129,299
3101	Circulation Fees	200,502	4,440	0	41	0	0	0	150,000	54,901
3102	Impact Fees	807,232	12,345	0	914	0	0	0	0	818,663
3103	Developer Impact Fee	58,577	0	0	0	0	0	0	0	58,577
3201	Underground Utility	16,110	0	0	0	0	0	0	0	16,110
Total Capital Projects Funds		**1,226,286**	**49,055**	**3,250,000**	**6,936**	**0**	**0**	**3,190,000**	**250,000**	**1,078,405**
Debt Service Funds										
4001	Public Finance Authority	0	389,738	0	0	389,738	0	0	0	0
4002	Public Financing Agency	889	0	706,125	0	706,125	0	0	0	889
4101	Freeway Foothills	745	0	0	0	0	0	0	0	745
4102	Spyglass/Price St.	12,409	0	0	0	0	0	0	0	12,409
4113	Visalia Street Assessment Dist	98,918	0	0	0	0	0	0	0	98,918
Total Debt Service Funds		**113,682**	**389,738**	**706,125**	**0**	**1,095,862**	**0**	**0**	**0**	**113,682**
Total Governmental Fund Types		**16,380,827**	**38,842,349**	**4,346,125**	**31,072,934**	**1,095,862**	**17,500**	**3,190,000**	**4,761,508**	**19,431,496**
Proprietary Fund Types										
Enterprise Funds										
6101	Water Operating Fund	6,689,467	6,107,215	0	3,883,077	0	83,000	0	3,210,379	5,620,225
6102	Water Tax Fund	199,418	1,465,761	900,000	2,405,001	0	0	0	0	160,178
6103	Water Construction Fund	1,092,425	15,025	2,200,000	200,000	0	0	2,000,000	0	1,107,450
6104	Water Expansion Fund	820,577	8,697	0	0	0	0	0	0	829,274
6201	Wastewater Operating Fund	9,938,373	5,896,055	74,558	3,916,620	1,137,151	40,800	0	843,475	9,970,940
6202	Wastewater Construction Fund	1,247,465	9,023	331,000	131,000	0	0	200,000	0	1,256,488
6203	Wastewater Expansion Fund	2,728,351	34,290	0	0	0	0	0	0	2,762,641
6301	Local Transportation Transit	27,439	0	0	0	0	0	0	0	27,439
6401	Pier Enterprise Fund	47,533	82,665	30,000	143,042	0	0	0	0	17,156
6501	Parking Enterprise Fund	4,262,890	2,980,278	0	1,042,746	0	0	0	3,855	6,196,568
Total Enterprise Funds		**27,053,937**	**16,599,009**	**3,535,558**	**11,721,485**	**1,137,151**	**123,800**	**2,200,000**	**4,057,709**	**27,948,359**
Internal Service Fund										

		Beginning Fund Balance	Projected Revenues & Other Sources	Transfers In	Operating Expenditures	Debt Service	Capital Outlay	Capital Projects	Transfers Out	Estimated Ending Fund Balance
7101	Technology Service Fund	447,170	1,426,039	185,900	1,559,350	0	52,000	0	0	447,759
7201	Motor Vehicle Fund	2,416,999	692,091	751,634	656,778	0	751,900	0	0	2,452,045
Total Internal Service Fund		**2,864,169**	**2,118,130**	**937,534**	**2,216,128**	**0**	**803,900**	**0**	**0**	**2,899,804**
Total Proprietary Fund Types		**29,918,106**	**18,717,139**	**4,473,092**	**13,937,614**	**1,137,151**	**927,700**	**2,200,000**	**4,057,709**	**30,848,163**
Total City Funds		**$ 46,298,933**	**$ 57,559,488**	**$8,819,217**	**$ 45,010,548**	**$2,233,013**	**$945,200**	**$5,390,000**	**$ 8,819,217**	**$ 50,279,659**

* General Fund beginning fund balance is reduced by $1.0 million to reflect a CalPERS Pre-payment and $246,766 to reflect FY 2024 contributions to reserves.

Change in Available Fund Balances

Each fund has different types of revenues and expenditures and the timing of when those revenues are received and expenditures are spent impact the available fund balance each fiscal year. For example, in FY 2024, the General Fund available fund balance decreases by 19% from the beginning fund balance to the estimated ending fund balance. In FY 2025, the estimated ending fund balance goes back up 16%. These types of changes reflect the spend down of accumulated fund balances to support one-time costs and or additional one-time revenues such as grant revenues to support one-time expenditures.

Fund Budget Summaries—Revenues

FUND SUMMARY
Comparative Annual Revenues By Fund

FUND DESCRIPTION	FY 2020 ACTUAL	FY 2021 ACTUAL	FY 2022 ACTUAL	FY 2023 BUDGET	FY 2024 ADOPTED	FY 2025 ADOPTED
REVENUES						
GENERAL FUND	$ 23,730,899	$ 30,098,632	$ 33,748,272	$ 31,669,065	$ 32,248,557	$ 32,713,071
HALF CENT SALES TAX FUND	1,586,430	1,808,317	1,999,265	1,566,600	2,018,396	2,037,926
GAS TAX FUND	349,800	336,376	362,662	382,889	439,829	439,829
LOCAL TRANSPORTATION FUND	188,604	205,007	301,028	206,483	278,240	278,240
PEG ACCESS FEE FUND	41,773	37,347	35,333	37,000	40,187	40,187
POLICE GRANTS FUND	236,762	91,698	218,849	153,300	151,911	151,911
HOUSING IN LIEU FUND	414,107	275,689	(45,960)	80,000	91,162	91,162
LBID FUND	1,917,510	2,706,129	3,043,443	2,813,592	2,836,191	2,892,391
CHAPMAN HOUSE FUND	37,639	68,250	440,036	1,105,050	116,564	148,839
CAPITAL PROJECTS FUND	14,652,358	6,088,605	10,485,351	45,804,972	8,000,000	3,250,000
PUBLIC FACILITIES FUND	33	(8)	(26)	-	-	-
PARK DEVELOPMENT FEE FUND	100,028	138,173	180,329	33,200	32,270	32,270
CIRCULATION FEE FUND	53,656	110,330	138,524	6,700	4,440	4,440
IMPACT FEE FUND	106,134	218,224	272,980	16,100	12,345	12,345
DEVELOPER IMPACT FEE FUND	4,460	(1,607)	(4,923)	1,000	-	-
UNDERGROUND UTILITY FUND	627	(159)	(487)	-	-	-
PUBLIC FINANCING AUTHORITY FUND	394,065	388,363	390,988	392,863	389,113	389,738
PUBLIC FINANCING AGENCY	659,691	710,577	709,624	707,555	704,530	706,125
1992-1 REASSESSMENT FUND	29	(7)	(23)	-	-	-
1992-4 REASSESSMENT FUND	483	(122)	(375)	-	-	-
WATER FUND	5,556,284	5,197,019	7,214,390	8,280,452	5,747,715	6,107,215
WATER TAX FUND	2,032,880	2,037,343	1,709,729	3,098,000	2,385,732	2,365,761
WATER CONSTRUCTION FUND	1,131,746	198,133	1,888,880	2,933,462	1,425,025	2,215,025
WATER EXPANSION FUND	300,844	134,410	178,741	5,600	8,697	8,697
WASTEWATER FUND	6,579,705	5,585,007	5,677,800	7,545,866	5,805,610	5,970,613
WASTEWATER CONSTRUCTION FUND	1,348,886	1,262,464	1,207,084	2,470,827	140,023	340,023
WASTEWATER EXPANSION FUND	176,203	220,500	322,046	28,800	828,327	34,290
LOCAL TRANSIT FUND	11,743	9,860	(856)	11,000	-	-
PIER FUND	197,862	178,244	83,706	90,008	111,151	112,665
PARKING ENTERPRISE FUND	1,030,445	2,674,305	2,623,794	2,340,743	2,938,278	2,980,278
TECHNOLOGY SERVICE FUND	743,320	790,166	771,753	1,655,998	1,466,885	1,611,939
MOTOR VEHICLE FUND	1,260,939	1,372,907	1,252,268	1,246,507	1,398,857	1,443,725
INDIO/PORTAL AD FUND	82	(7)	(22)	-	-	-
VISALIA STREET AD FUND	3,835	(972)	(2,977)	-	-	-
Less transfers between funds	(18,459,052)	(7,348,055)	(14,121,762)	(32,612,409)	(12,061,928)	(8,819,217)
TOTAL REVENUES	**$ 46,390,810**	**$ 55,591,137**	**$ 61,079,464**	**$ 82,071,223**	**$ 57,558,107**	**$ 57,559,488**

Fund Budget Summaries—Expenditures

FUND SUMMARY
Comparative Annual Expenditures By Fund

FUND DESCRIPTION	FY 2020 ACTUAL	FY 2021 ACTUAL	FY 2022 ACTUAL	FY 2023 BUDGET	FY 2024 ADOPTED	FY 2025 ADOPTED
EXPENSES						
GENERAL FUND	$ 26,354,319	$ 22,566,098	$ 26,458,286	$ 45,840,562	$ 34,933,778	$ 31,029,411
HALF CENT SALES TAX FUND	1,886,867	258,133	2,200,006	5,606,503	1,300,000	2,210,000
GAS TAX FUND	340,000	300,000	399,769	205,231	442,201	292,289
LOCAL TRANSPORTATION FUND	5,082	5,111	387,491	473,323	5,535	5,609
PEG ACCESS FEE FUND	64,254	1,603	7,335	171,978	13,849	14,003
POLICE GRANTS FUND	-	515,373	84,259	454,872	150,881	150,916
HOUSING IN LIEU FUND	10,976	14,040	831,920	2,778,823	17,015	1,368
LBID FUND	5,625,600	1,119,848	1,398,254	2,069,836	2,933,188	1,755,703
CHAPMAN HOUSE FUND	55,311	49,791	450,530	1,092,509	132,264	135,707
CAPITAL PROJECTS FUND	14,808,832	6,185,658	11,561,883	44,122,642	8,000,000	3,250,000
PUBLIC FACILITIES FUND						
PARK DEVELOPMENT FEE FUND	264,444	41,717	483,376	245,955	85,437	45,981
CIRCULATION FEE FUND	76,115	1,266	115,270	477,795	39	150,041
IMPACT FEE FUND	33,964	2,202	690,313	1,418	879	914
DEVELOPER IMPACT FEE FUND	3,067	-	-	-	-	-
UNDERGROUND UTILITY FUND						
PUBLIC FINANCING AUTHORITY FUND	394,065	388,363	390,988	392,863	389,113	389,738
PUBLIC FINANCING AGENCY FUND	1,044,643	710,609	709,572	707,557	704,530	706,125
1992-1 REASSESSMENT FUND						
1992-4 REASSESSMENT FUND						
WATER FUND	5,730,626	4,553,860	6,931,123	10,698,557	5,782,483	7,176,456
WATER TAX FUND	2,119,108	1,738,030	1,739,645	2,778,933	2,395,720	2,405,001
WATER CONSTRUCTION FUND	1,038,496	143,654	1,896,907	2,985,225	1,410,000	2,200,000
WATER EXPANSION FUND	-	-	-	474,577	-	-
WASTEWATER FUND	5,009,768	5,879,047	6,326,384	12,658,235	5,454,243	5,938,046
WASTEWATER CONSTRUCTION FUND	270,318	328,797	274,749	2,815,282	131,000	331,000
WASTEWATER EXPANSION FUND	429	451	473	220,185	-	-
LOCAL TRANSIT FUND	1,713	1,871	858	2,900	-	-
PIER FUND	307,657	238,868	252,622	84,272	142,022	143,042
PARKING ENTERPRISE FUND	512,607	763,802	863,108	5,279,123	1,775,505	1,046,601
TECHNOLOGY FUND	776,957	798,538	838,959	1,787,720	1,466,296	1,611,350
MOTOR VEHICLE FUND	1,008,750	910,227	988,821	2,716,516	1,090,789	1,408,678
INDIO/PORTAL AD FUND						
VISALIA STREET AD FUND	-	-	-	85,000	-	-
Less transfers between funds	(18,459,052)	(7,348,055)	(14,121,762)	(32,612,409)	(12,061,928)	(8,819,217)
TOTAL EXPENSES	**$ 49,284,916**	**$ 40,168,902**	**$ 52,161,139**	**$ 114,615,982**	**$ 56,694,838**	**$ 53,578,762**

Note: *Budget for FY 2023 includes carryover purchase orders and capital projects.

Expenditures by Fund and Division

Fund	Division	Division Title	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Actuals	FY 2023 Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
1001	**General Fund**							
	101	General Government	$13,499	$16	$0	$0	$0	$0
	102	Non-Department	1,849,560	1,441,340	2,867,125	2,463,018	3,609,675	3,661,417
	111	City Council	186,378	168,106	166,213	240,448	255,717	263,317
	121	City Manager	494,335	488,752	460,903	582,565	509,096	523,635
	131	Legal	402,077	618,497	424,631	594,900	475,000	493,920
	142	City Clerk	306,816	352,692	309,555	436,714	436,413	468,688
	143	Human Resources	441,999	426,399	576,041	644,832	665,528	692,264
	152	Finance	912,215	910,397	959,999	1,342,967	1,350,729	1,355,943
	153	Information Technology	65,858	69,529	2,550	523,745	83,220	165,149
	161	Conference & Visitors Bureau	777,245	600,705	723,898	935,167	888,315	899,064
	162	Recreation	490,299	591,101	889,269	1,057,119	1,069,602	1,030,895
	211	Police	6,038,092	6,234,372	7,104,696	8,876,176	9,180,457	9,361,577
	212	Support Services	435	-	-	-	-	-
	221	Fire	2,952,347	2,575,190	2,854,455	3,769,388	3,812,029	3,893,657
	222	Weed Abatement	15,637	19,780	20,292	26,500	31,500	31,500
	223	Lifeguards	256,192	284,393	282,140	311,355	326,559	337,667
	224	Junior Lifeguards	26,836	3,260	24,403	63,062	64,696	65,736
	301	Public Works	5,253,467	2,107,581	726,946	2,812,178	-	-
	302	Engineering	856,615	827,462	1,191,000	2,968,427	1,215,216	1,266,822
	303	Facilities Division	2,435,334	2,722,278	4,644,114	14,871,519	8,433,850	3,953,543
	402	Planning	1,297,818	992,707	1,127,233	1,823,829	1,121,924	1,144,831
	403	Building	756,475	605,642	625,924	977,162	891,841	909,639
	507	2017 Pier Bond Financing	399,998	404,631	403,356	406,263	403,013	404,763
	508	2017B CREBs Financing	124,793	121,268	73,543	113,229	109,397	105,384
	General Fund Total		**$26,354,319**	**$22,566,098**	**$26,458,286**	**$45,840,562**	**$34,933,778**	**$31,029,411**
1002	**Half Cent Sales Tax Fund**							
	301	Public Works	1,886,867	20,725	1,516,810	35,869	-	-
	302	Engineering	-	126,931	683,196	296,537	-	60,000
	303	Facilities Division	-	110,478	-	5,274,098	1,300,000	2,150,000
	Half Cent Sales Tax Fund Total		**$1,886,867**	**$258,133**	**$2,200,006**	**$5,606,503**	**$1,300,000**	**$2,210,000**
2001	**Gas Tax Fund**							
	303	Facilities Division	340,000	300,000	399,769	205,231	442,201	292,289
	Gas Tax Fund Total		**$340,000**	**$300,000**	**$399,769**	**$205,231**	**$442,201**	**$292,289**
2002	**Local Transportation**							
	303	Facilities Division	5,082	5,111	387,491	473,323	5,535	5,609
	Local Transportation Total		**$5,082**	**$5,111**	**$387,491**	**$473,323**	**$5,535**	**$5,609**
2003	**Public Education Government Fund**							
	121	City Manager	9,997	1,567	7,335	10,000	10,000	10,000
	142	City Clerk	47,767	36	-	161,978	3,849	4,003
	303	Facilities Division	6,489	-	-	-	-	
	Public Education Government Fund Total		**$64,254**	**$1,603**	**$7,335**	**$171,978**	**$13,849**	**$14,003**
2004	**Grants - Non-Capital**							
	211	Police	-	515,373	84,259	454,872	150,881	150,916
	Grants - Non-Capital Total		**$0**	**$515,373**	**$84,259**	**$454,872**	**$150,881**	**$150,916**
2005	**Housing In Lieu Fee**							
	402	Planning	10,976	14,040	831,920	2,778,823	17,015	1,368
	Housing In Lieu Fee Total		**$10,976**	**$14,040**	**$831,920**	**$2,778,823**	**$17,015**	**$1,368**
2006	**Lodging Business Improvement**							

Fund	Division	Division Title	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Actuals	FY 2023 Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
	152	Finance	-	-	-	16,000	-	
	161	Conference & Visitors Bureau	5,625,600	1,087,030	1,375,366	2,053,836	1,733,188	1,630,703
	303	Facilities Division	-	-	-	-	1,200,000	125,000
	511	MVR to LBID Interfund Loan	-	32,818	22,888	-	-	-
Lodging Business Improvement Total			**$5,625,600**	**$1,119,848**	**$1,398,254**	**$2,069,836**	**$2,933,188**	**$1,755,703**
2007 Chapman Estate Fund								
	161	Conference & Visitors Bureau	2,753	111	2,864	56,662	44,387	45,660
	303	Facilities Division	-	-	387,259	940,709	-	-
	402	Planning	52,558	49,680	60,408	95,137	87,877	90,047
Chapman Estate Fund Total			**$55,311**	**$49,791**	**$450,530**	**$1,092,509**	**$132,264**	**$135,707**
3001 Capital Projects								
	153	Information Technology	-	-	-	220,000	-	
	211	Police	-	298,172	386,144	789,258	75,000	75,000
	301	Public Works	7,319,388	856,173	3,427,170	24,643,573	-	-
	302	Engineering	65,960	91,967	1,399,623	768,414	-	160,000
	303	Facilities Division	7,301,049	4,939,346	6,348,945	17,701,396	7,925,000	3,015,000
	402	Planning	122,434	-	-	-	-	-
Capital Projects Total			**$14,808,832**	**$6,185,658**	**$11,561,883**	**$44,122,642**	**$8,000,000**	**$3,250,000**
3003 Park Development Fund								
	301	Public Works	260,174	24,834	451,213	41,954	-	-
	303	Facilities Division	4,270	16,883	32,163	204,001	85,437	45,981
Park Development Fund Total			**$264,444**	**$41,717**	**$483,376**	**$245,955**	**$85,437**	**$45,981**
3101 Circulation Fees								
	102	Non-Department	-	-	-	266,795	-	
	301	Public Works	76,115	1,266	44,103	-	-	-
	302	Engineering	-	-	71,167	-	-	-
	303	Facilities Division	-	-	-	211,000	39	150,041
Circulation Fees Total			**$76,115**	**$1,266**	**$115,270**	**$477,795**	**$39**	**$150,041**
3102 Impact Fees								
	101	General Government	1,225	1,286	7,247	1,418	879	914
	162	Recreation	-	-	66,999	-	-	
	221	Fire	845	-	-	-	-	-
	301	Public Works	31,894	916	616,067	-	-	
Impact Fees Total			**$33,964**	**$2,202**	**$690,313**	**$1,418**	**$879**	**$914**
3103 DIF Sunset Palisades Stairs								
	101	General Government	3,067	-	-	-	-	-
DIF Sunset Palisades Stairs Total			**$3,067**	**$0**	**$0**	**$0**	**$0**	**$0**
4001 Public Financing Authority Debt Service								
	506	2012 WW Bond Refunding	394,065	388,363	390,988	392,863	389,113	389,738
Public Financing Authority Debt Service Total			**$394,065**	**$388,363**	**$390,988**	**$392,863**	**$389,113**	**$389,738**
4002 Public Financing Agency								
	507	2017 Pier Bond Financing	399,863	404,263	403,363	401,488	398,613	400,363
	508	2017B CREBs Financing	644,781	306,346	306,210	306,069	305,918	305,762
	510	Public Safety Fac Financing	-	-	-	-	-	
Public Financing Agency Total			**$1,044,643**	**$710,609**	**$709,572**	**$707,557**	**$704,530**	**$706,125**
4113 Visalia Street								
	303	Facilities Division	-	-	-	85,000	-	-
Visalia Street Total			**$0**	**$0**	**$0**	**$85,000**	**$0**	**$0**

Fund	Division	Division Title	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Actuals	FY 2023 Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
6101	**Water Enterprise Fund**							
	102	Non-Department	-	-	-	6,940	8,344	8,344
	152	Finance	90,452	91,612	117,598	185,151	146,559	157,946
	303	Facilities Division						50,000
	312	Water Division	5,640,174	4,462,248	6,813,525	10,506,465	5,627,579	6,960,166
	Water Enterprise Fund Total		**$5,730,626**	**$4,553,860**	**$6,931,123**	**$10,698,557**	**$5,782,483**	**$7,176,456**
6102	**Water Tax Lopez State**							
	312	Water Division	2,119,108	1,738,030	1,739,645	2,778,933	2,395,720	2,405,001
	Water Tax Lopez State Total		**$2,119,108**	**$1,738,030**	**$1,739,645**	**$2,778,933**	**$2,395,720**	**$2,405,001**
6103	**Water Construction Fund**							
	312	Water Division	1,038,496	143,654	1,896,907	2,985,225	1,410,000	2,200,000
	Water Construction Fund Total		**$1,038,496**	**$143,654**	**$1,896,907**	**$2,985,225**	**$1,410,000**	**$2,200,000**
6104	**Water Expansion Fund**							
	102	Non-Department	-	-	-	474,577	-	
	313	Wastewater Division	-	-	-	-	-	
	Water Expansion Fund Total		**$0**	**$0**	**$0**	**$474,577**	**$0**	
6201	**Wastewater Treatment Fund**							
	102	Non-Department	-	-	-	8,049	11,327	11,327
	152	Finance	88,479	91,807	115,596	188,190	146,642	158,088
	302	Engineering	116	-	-	-	-	-
	303	Facilities Division						150,000
	313	Wastewater Division	3,673,712	4,455,637	4,865,169	11,007,730	3,878,272	4,200,144
	506	2012 WW Bond Refunding	1,014,657	1,005,503	1,010,105	1,113,206	1,058,825	1,059,450
	508	2017B CREBs Financing	232,804	277,849	277,389	279,060	277,576	277,436
	509	SRF Loan Five Cities Lift Stat	-	48,251	58,126	62,000	81,601	81,601
	Wastewater Treatment Fund Total		**$5,009,768**	**$5,879,047**	**$6,326,384**	**$12,658,235**	**$5,454,243**	**$5,938,046**
6202	**Wastewater Capital Projects**							
	313	Wastewater Division	1,320,091	339,570	286,645	2,815,282	131,000	331,000
	506	2012 WW Bond Refunding	(10,498)	(10,773)	(11,896)	-	-	-
	509	SRF Loan Five Cities Lift Stat	(1,039,274)	-	-	-	-	-
	Wastewater Capital Projects Total		**$270,318**	**$328,797**	**$274,749**	**$2,815,282**	**$131,000**	**$331,000**
6203	**Wastewater Expansion**							
	102	Non-Department	-	-	-	219,688	-	
	313	Wastewater Division	429	451	473	497	-	-
	Wastewater Expansion Total		**$429**	**$451**	**$473**	**$220,185**	**$0**	**$0**
6301	**Local Transportation Transit Fund**							
	101	General Government	1,713	1,871	858	2,900	-	-
	Local Transportation Transit Fund Total		**$1,713**	**$1,871**	**$858**	**$2,900**	**$0**	**$0**
6401	**Pier Enterprise Fund**							
	302	Engineering	294,158	238,868	252,622	84,272	142,022	143,042
	303	Facilities Division	13,499	-	-	-	-	-
	Pier Enterprise Fund Total		**$307,657**	**$238,868**	**$252,622**	**$84,272**	**$142,022**	**$143,042**
6501	**Parking Enterprise Fund**							
	102	Non-Department	-	-	-	383	2,492	2,492
	211	Police	5	82	-	101,354	-	-
	213	Operations	460,885	666,659	792,268	1,317,154	1,013,013	1,044,109
	301	Public Works	45,491	60,892	67,240	100,000	-	-
	302	Engineering	6,226	36,169	3,600	3,260,231	-	
	303	Facilities Division	-	-	-	500,000	760,000	-

Fund	Division	Division Title	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Actuals	FY 2023 Budget	FY 2024 Adopted Budget	FY 2025 Adopted Budget
Parking Enterprise Fund Total			**$512,607**	**$763,802**	**$863,108**	**$5,279,123**	**$1,775,505**	**$1,046,601**
7101	**Technology Service Fund**							
	102	Non-Department	-	-	-	5,548	-	-
	153	Information Technology	776,957	798,538	838,959	1,782,172	1,466,296	1,611,350
Technology Service Fund Total			**$776,957**	**$798,538**	**$838,959**	**$1,787,720**	**$1,466,296**	**$1,611,350**
7201	**Motor Vehicle Fund**							
	303	Facilities Division	1,008,750	910,227	988,821	2,716,516	1,090,789	1,408,678
Motor Vehicle Fund Total			**$1,008,750**	**$910,227**	**$988,821**	**$2,716,516**	**$1,090,789**	**$1,408,678**
Total			**$67,743,968**	**$47,516,957**	**$66,282,901**	**$147,228,390**	**$68,756,766**	**$62,397,978**
Less Transfers			(18,459,052)	(7,348,055)	(14,121,762)	(32,612,409)	(12,061,928)	(8,819,217)
Total Net Expenditures			**$49,284,916**	**$40,168,902**	**$52,161,139**	**$114,615,982**	**$56,694,838**	**$53,578,762**

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Fund Summaries



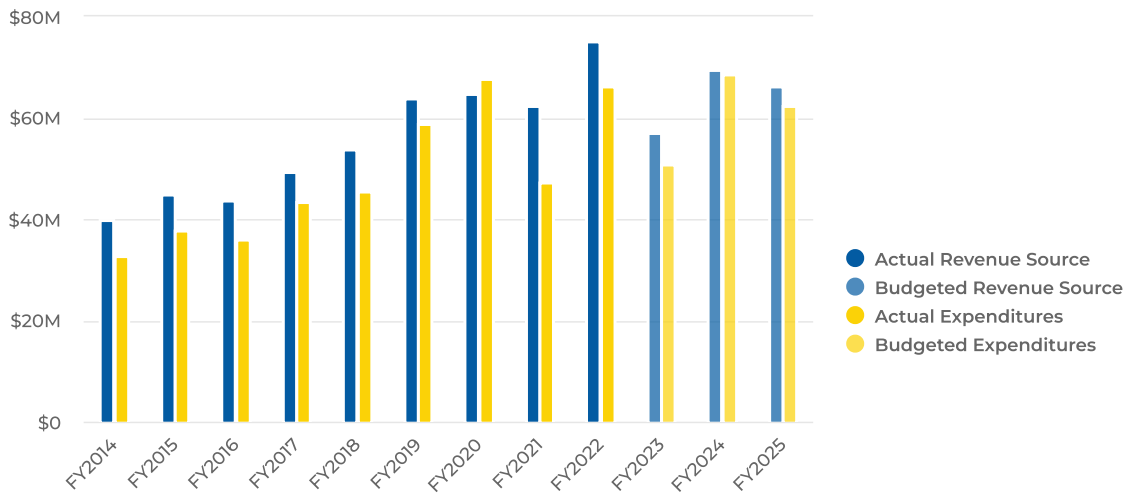
All Funds Operating Expenditures

The following charts and tables illustrate the categories of revenues and expenditures that make up the City's FY 2024 Adopted Operating Budget, net of transfers between funds. The components of the FY 2024 and FY 2025 Adopted Operating Budgets are similar and the percentages in FY 2024 are almost identical. Operating expenditures include all the ongoing revenues and expenditures necessary to maintain or enhance current operations and does not include one-time expenditures.

The FY 2023 Amended Budget includes carryover purchase orders and capital projects.

Summary

The City of Pismo Beach is projecting $68.76 M of expenditures in FY 2024 and $62.40 M of expenditures in FY 2025, which represents a 53.3% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget, largely due to the FY 2023 Amended Budget including one-time carryover purchase orders and capital projects. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 9.2% decrease.



Expenditures by Fund

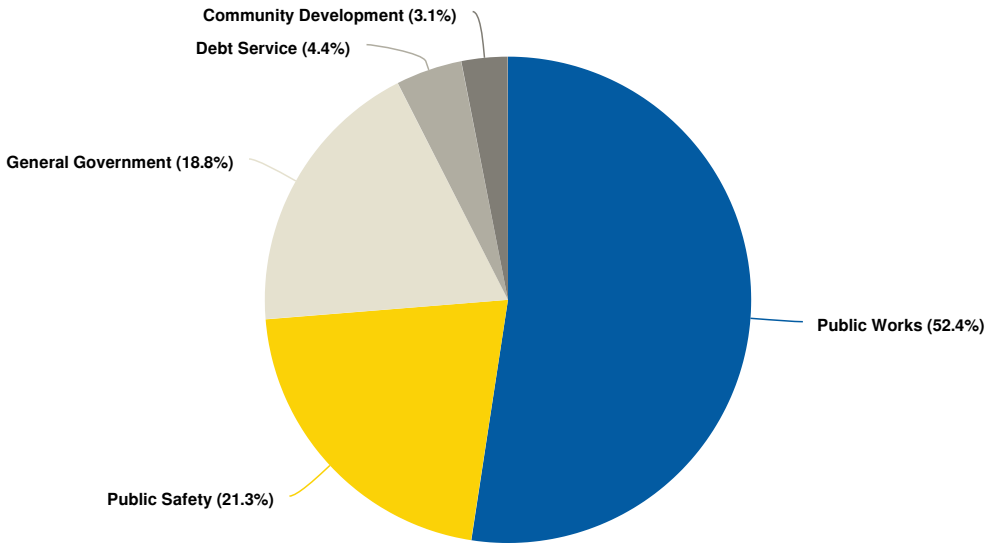
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
All Funds								
General Fund								
General Fund	$26,354,319	$22,566,098	$26,458,286	$45,840,562	$34,933,778	$31,029,411	-23.8%	-11.2%
Half Cent Sales Tax Fund	$1,886,867	$258,133	$2,200,006	$5,606,503	$1,300,000	$2,210,000	-76.8%	70%
Total General Fund:	**$28,241,186**	**$22,824,231**	**$28,658,293**	**$51,447,065**	**$36,233,778**	**$33,239,411**	**-29.6%**	**-8.3%**
Special Revenue Funds								
Gas Tax Fund	$340,000	$300,000	$399,769	$205,231	$442,201	$292,289	115.5%	-33.9%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Local Transportation	$5,082	$5,111	$387,491	$473,323	$5,535	$5,609	-98.8%	1.3%
Public Education Government Fund	$64,254	$1,603	$7,335	$171,978	$13,849	$14,003	-91.9%	1.1%
Grants - Non-Capital	$0	$515,373	$84,259	$454,872	$150,881	$150,916	-66.8%	0%
Housing In Lieu Fee	$10,976	$14,040	$831,920	$2,778,823	$17,015	$1,368	-99.4%	-92%
Lodging Business Improvement	$5,625,600	$1,119,848	$1,398,254	$2,069,836	$2,933,188	$1,755,703	41.7%	-40.1%
Chapman Estate Fund	$55,311	$49,791	$450,530	$1,092,509	$132,264	$135,707	-87.9%	2.6%
Total Special Revenue Funds:	**$6,101,223**	**$2,005,767**	**$3,559,558**	**$7,246,572**	**$3,694,933**	**$2,355,595**	**-49%**	**-36.2%**
Capital Projects Funds								
Capital Projects	$14,808,832	$6,185,658	$11,561,883	$44,122,642	$8,000,000	$3,250,000	-81.9%	-59.4%
Park Development Fund	$264,444	$41,717	$483,376	$245,955	$85,437	$45,981	-65.3%	-46.2%
Circulation Fees	$76,115	$1,266	$115,270	$477,795	$39	$150,041	-100%	384,620.5%
Impact Fees	$33,964	$2,202	$690,313	$1,418	$879	$914	-38%	4%
DIF Sunset Palisades Stairs	$3,067	$0	$0	$0	$0	$0	0%	0%
Total Capital Projects Funds:	**$15,186,423**	**$6,230,843**	**$12,850,841**	**$44,847,810**	**$8,086,355**	**$3,446,936**	**-82%**	**-57.4%**
Debt Service Funds								
Public Financing Authority Debt Service	$394,065	$388,363	$390,988	$392,863	$389,113	$389,738	-1%	0.2%
Public Financing Agency	$1,044,643	$710,609	$709,572	$707,557	$704,530	$706,125	-0.4%	0.2%
Visalia Street	$0	$0	$0	$85,000	$0	$0	-100%	0%
Total Debt Service Funds:	**$1,438,708**	**$1,098,971**	**$1,100,560**	**$1,185,420**	**$1,093,643**	**$1,095,862**	**-7.7%**	**0.2%**
Proprietary Funds								
Water Enterprise Fund	$5,730,626	$4,553,860	$6,931,123	$10,698,557	$5,782,483	$7,176,456	-46%	24.1%
Water Tax Lopez State	$2,119,108	$1,738,030	$1,739,645	$2,778,933	$2,395,720	$2,405,001	-13.8%	0.4%
Water Construction Fund	$1,038,496	$143,654	$1,896,907	$2,985,225	$1,410,000	$2,200,000	-52.8%	56%
Water Expansion Fund	$0	$0	$0	$474,577	$0	$0	-100%	0%
Wastewater Treatment Fund	$5,009,768	$5,879,047	$6,326,384	$12,658,235	$5,454,243	$5,938,046	-56.9%	8.9%
Wastewater Capital Projects	$270,318	$328,797	$274,749	$2,815,282	$131,000	$331,000	-95.3%	152.7%
Wastewater Expansion	$429	$451	$473	$220,185	$0	$0	-100%	0%
Local Transportation Transit Fund	$1,713	$1,871	$858	$2,900	$0	$0	-100%	0%
Pier Enterprise Fund	$307,657	$238,868	$252,622	$84,272	$142,022	$143,042	68.5%	0.7%

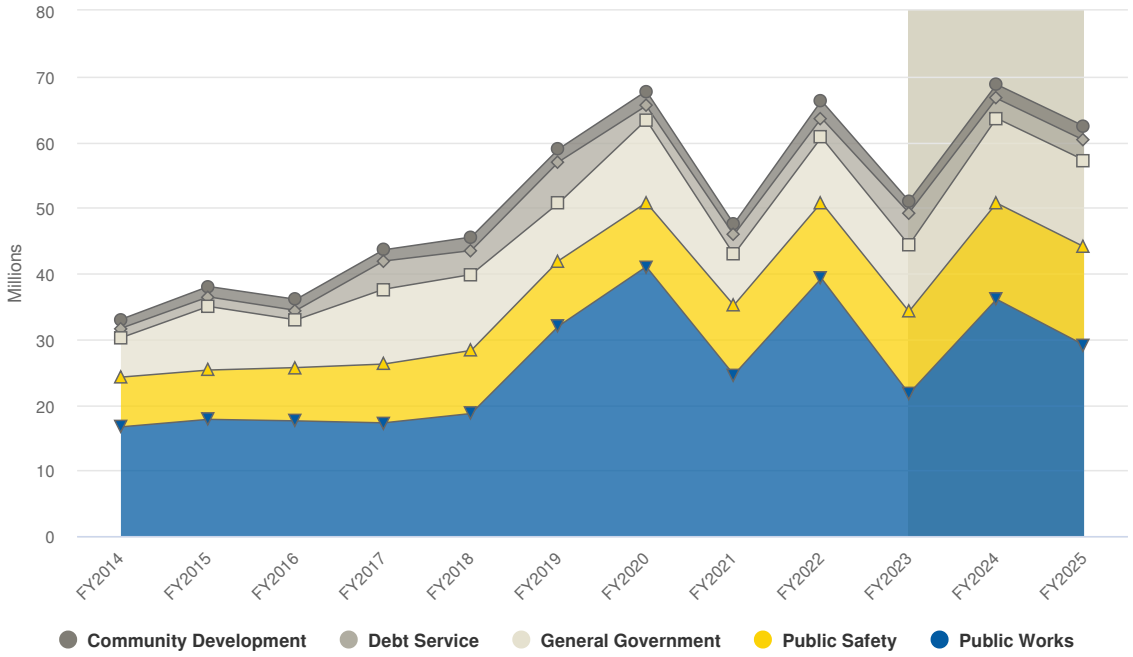
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Parking Enterprise Fund	$512,607	$763,802	$863,108	$5,279,123	$1,775,505	$1,046,601	-66.4%	-41.1%
Total Proprietary Funds:	**$14,990,723**	**$13,648,380**	**$18,285,869**	**$37,997,288**	**$17,090,973**	**$19,240,146**	**-55%**	**12.6%**
Internal Services Funds								
Technology Service Fund	$776,957	$798,538	$838,959	$1,787,720	$1,466,296	$1,611,350	-18%	9.9%
Motor Vehicle Fund	$1,008,750	$910,227	$988,821	$2,716,516	$1,090,789	$1,408,678	-59.8%	29.1%
Total Internal Services Funds:	**$1,785,707**	**$1,708,765**	**$1,827,780**	**$4,504,236**	**$2,557,085**	**$3,020,028**	**-43.2%**	**18.1%**
Total All Funds:	**$67,743,968**	**$47,516,957**	**$66,282,901**	**$147,228,390**	**$68,756,766**	**$62,397,978**	**-53.3%**	**-9.2%**

Expenditures by Function

Budgeted Expenditures by Function



Budgeted and Historical Expenditures by Function



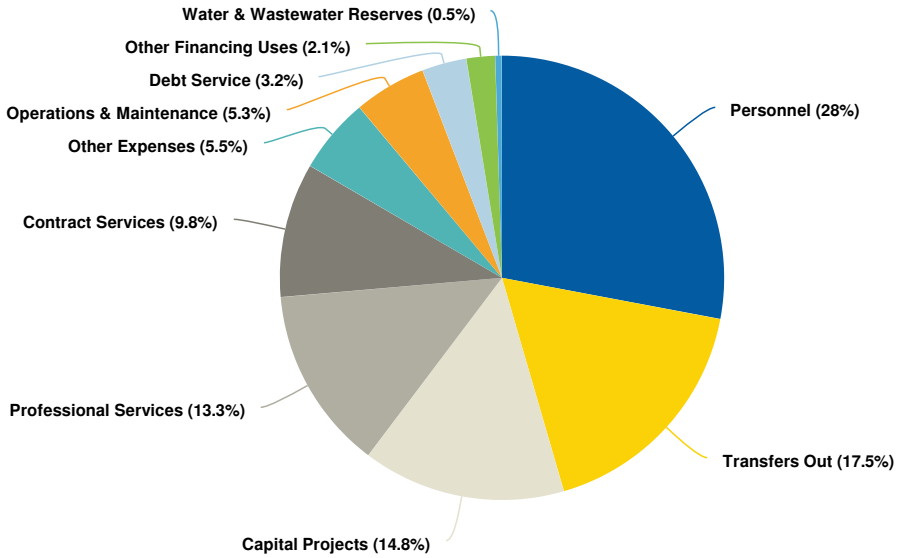
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expenditures								
General Government								
General Government	$19,504	$3,173	$8,105	$4,318	$879	$914	-79.6%	4%
Non-Department	$1,849,560	$1,441,340	$2,867,125	$3,444,998	$3,631,838	$3,683,580	5.4%	1.4%
City Council	$186,378	$168,106	$166,213	$240,448	$255,717	$263,317	6.4%	3%
City Manager	$504,332	$490,318	$468,238	$592,565	$519,096	$533,635	-12.4%	2.8%
Legal	$402,077	$618,497	$424,631	$594,900	$475,000	$493,920	-20.2%	4%
Management Services	$796,582	$779,127	$885,596	$1,243,524	$1,105,790	$1,164,955	-11.1%	5.4%
Administrative Services	$1,933,962	$1,961,883	$2,034,701	$4,258,225	$3,193,447	$3,448,476	-25%	8%
Tourism & Events	$6,895,897	$2,278,947	$3,058,395	$4,102,784	$3,735,493	$3,606,323	-9%	-3.5%
Total General Government:	**$12,588,291**	**$7,741,392**	**$9,913,004**	**$14,481,762**	**$12,917,261**	**$13,195,119**	**-10.8%**	**2.2%**
Public Safety								
Police	$6,499,416	$7,714,658	$8,367,367	$11,538,815	$10,419,350	$10,631,602	-9.7%	2%
Fire	$3,251,857	$2,882,623	$3,181,291	$4,170,305	$4,234,784	$4,328,560	1.5%	2.2%

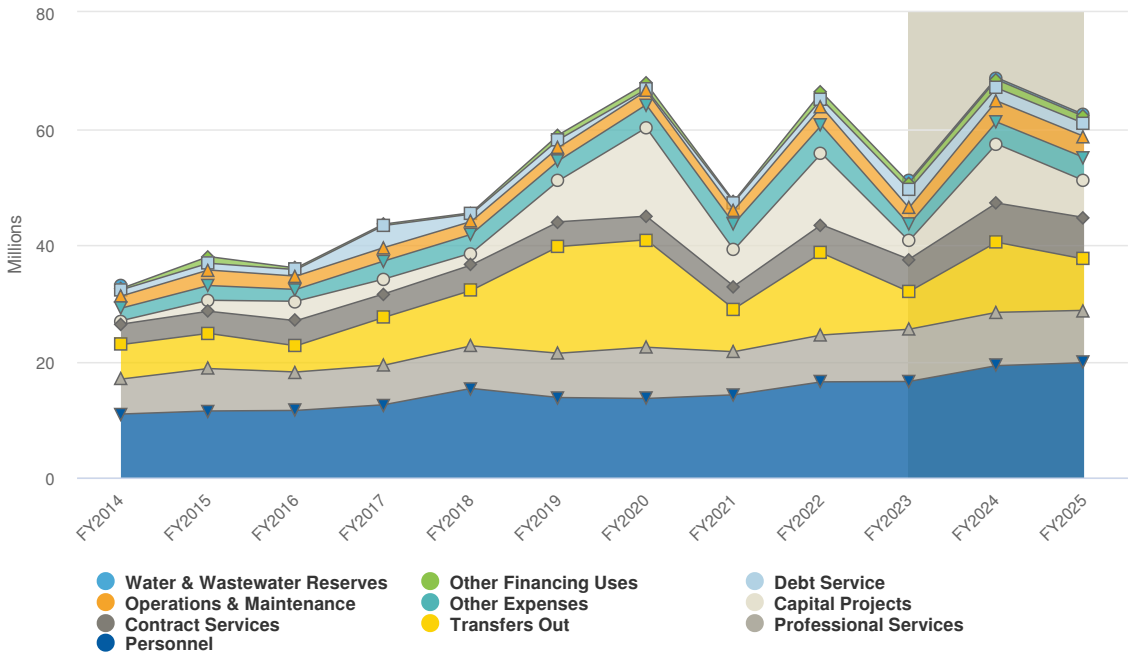
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Total Public Safety:	**$9,751,273**	**$10,597,280**	**$11,548,658**	**$15,709,120**	**$14,654,134**	**$14,960,162**	**-6.7%**	**2.1%**
Public Works								
Engineering	$16,096,472	$4,393,784	$10,450,758	$35,011,456	$1,357,238	$1,629,864	-96.1%	20.1%
Public Works	$11,114,474	$9,004,323	$13,188,562	$43,182,793	$21,242,850	$11,346,141	-50.8%	-46.6%
Water	$8,797,779	$6,343,933	$10,450,077	$16,270,623	$9,433,299	$11,565,167	-42%	22.6%
Wastewater	$4,994,232	$4,795,658	$5,152,287	$13,823,509	$4,009,272	$4,531,144	-71%	13%
Total Public Works:	**$41,002,957**	**$24,537,697**	**$39,241,684**	**$108,288,381**	**$36,042,659**	**$29,072,316**	**-66.7%**	**-19.3%**
Community Development								
Community Development	$2,240,261	$1,662,069	$2,645,485	$5,674,951	$2,118,657	$2,145,885	-62.7%	1.3%
Total Community Development:	**$2,240,261**	**$1,662,069**	**$2,645,485**	**$5,674,951**	**$2,118,657**	**$2,145,885**	**-62.7%**	**1.3%**
Debt Service								
Debt Service	$2,161,187	$2,945,701	$2,911,182	$3,074,178	$3,024,054	$3,024,496	-1.6%	0%
MVR to LBID Interfund Loan	$0	$32,818	$22,888	$0	$0	$0	0%	0%
Total Debt Service:	**$2,161,187**	**$2,978,519**	**$2,934,070**	**$3,074,178**	**$3,024,054**	**$3,024,496**	**-1.6%**	**0%**
Total Expenditures:	**$67,743,968**	**$47,516,957**	**$66,282,901**	**$147,228,390**	**$68,756,766**	**$62,397,978**	**-53.3%**	**-9.2%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

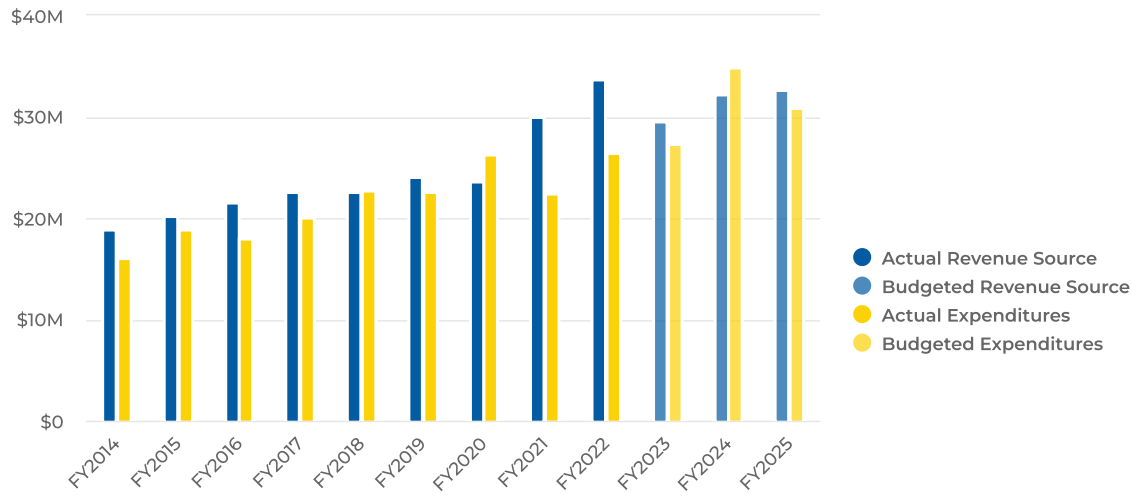
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$13,592,487	$14,221,304	$16,451,359	$18,861,135	$19,236,076	$19,751,738	2%	2.7%
Professional Services	$8,811,537	$7,412,933	$8,047,697	$18,586,688	$9,164,785	$8,991,208	-50.7%	-1.9%
Contract Services	$4,069,247	$3,911,453	$4,848,275	$6,123,474	$6,738,820	$7,141,994	10%	6%
Operations & Maintenance	$2,371,111	$2,338,316	$3,161,933	$3,752,162	$3,619,037	$3,630,478	-3.5%	0.3%
Other Expenses	$3,951,552	$4,477,792	$4,848,276	$3,153,641	$3,782,342	$3,975,530	19.9%	5.1%
Water & Wastewater Reserves	$0	$0	$0	$331,000	$331,000	$331,000	0%	0%
Capital Projects	$15,207,821	$6,261,728	$12,260,121	$58,130,858	$10,152,410	$6,335,200	-82.5%	-37.6%
Debt Service	$289,350	$1,357,402	$1,326,668	$2,269,346	$2,230,169	$2,233,013	-1.7%	0.1%
Other Financing Uses	$991,811	$187,974	$1,216,811	$3,407,821	$1,440,200	$1,188,600	-57.7%	-17.5%
Transfers Out	$18,459,052	$7,348,055	$14,121,762	$32,612,265	$12,061,928	$8,819,217	-63%	-26.9%
Total Expense Objects:	**$67,743,968**	**$47,516,957**	**$66,282,901**	**$147,228,390**	**$68,756,766**	**$62,397,978**	**-53.3%**	**-9.2%**

General Fund

The General Fund is the City's largest and most discretionary fund. General Fund dollars are used for a variety of services including police and fire protection and for several important maintenance and capital projects. At the time of budget preparation, staff's estimate was that the General Fund would close FY 2023 with an unassigned fund balance of $8.73 million to be carried forward as the beginning fund balance for FY 2024. This unassigned fund balance represents uncommitted amounts carried over from FY 2023 plus the estimated excess of revenues over expenditures for FY 2023.

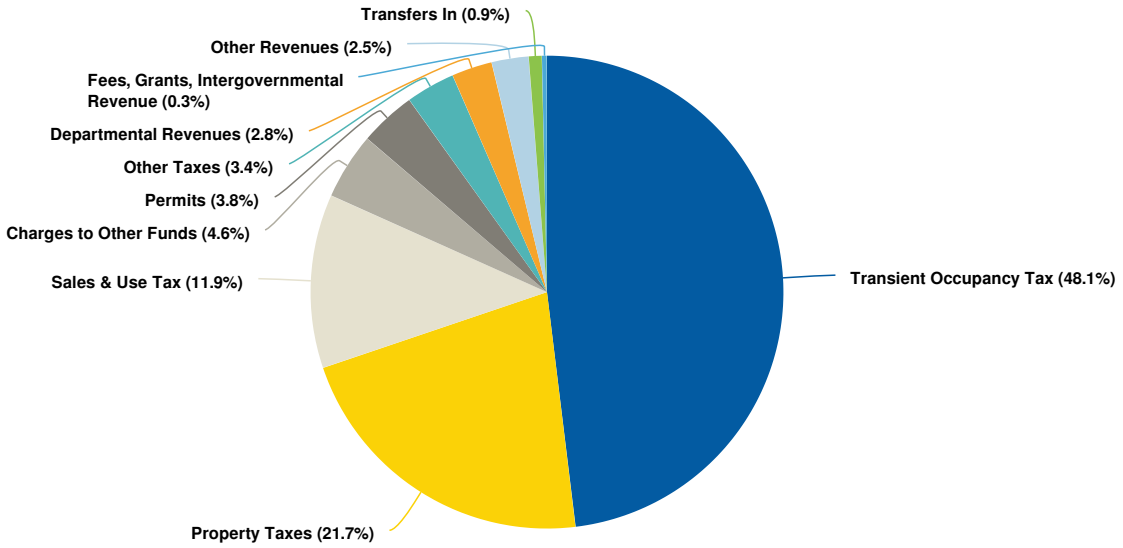
Summary

The General Fund is projecting $32.25 M of revenue in FY 2024 and $32.71 M of revenue in FY 2025, which represents a 1.8% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing the FY 2025 Adopted Budget revenue to FY 2024 Adopted Budget revenue, there is a 1.4% change. The General Fund is projecting $34.93 M of expenditures in FY 2024 and $31.03 M of expenditures in FY 2025, which represents a 23.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 11.2% decrease.

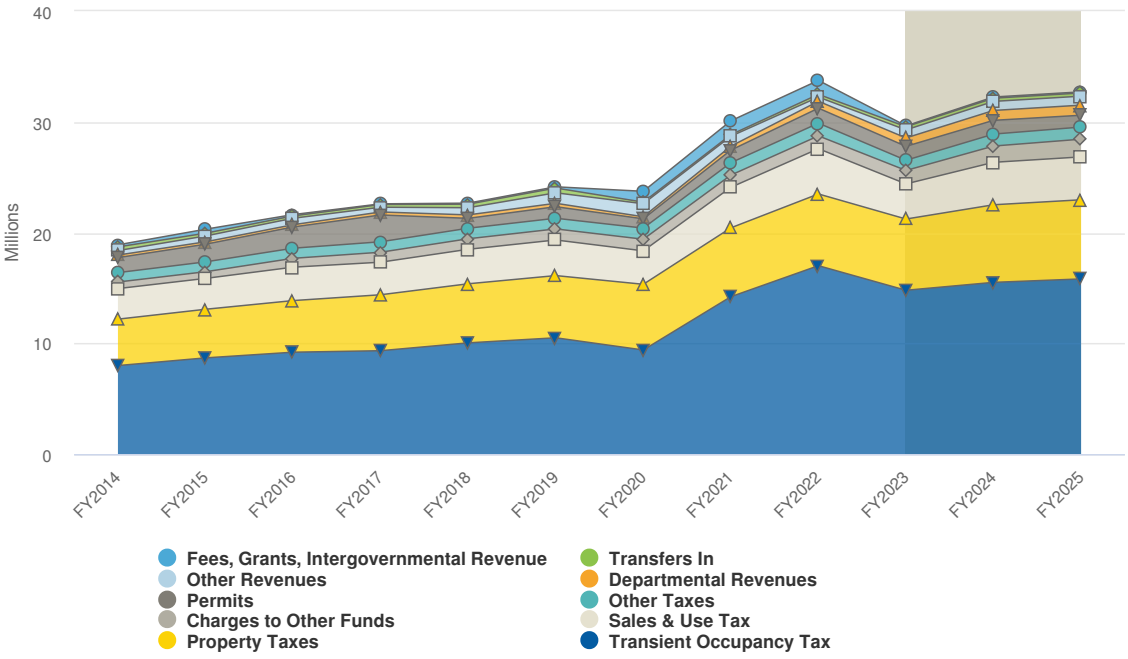


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source

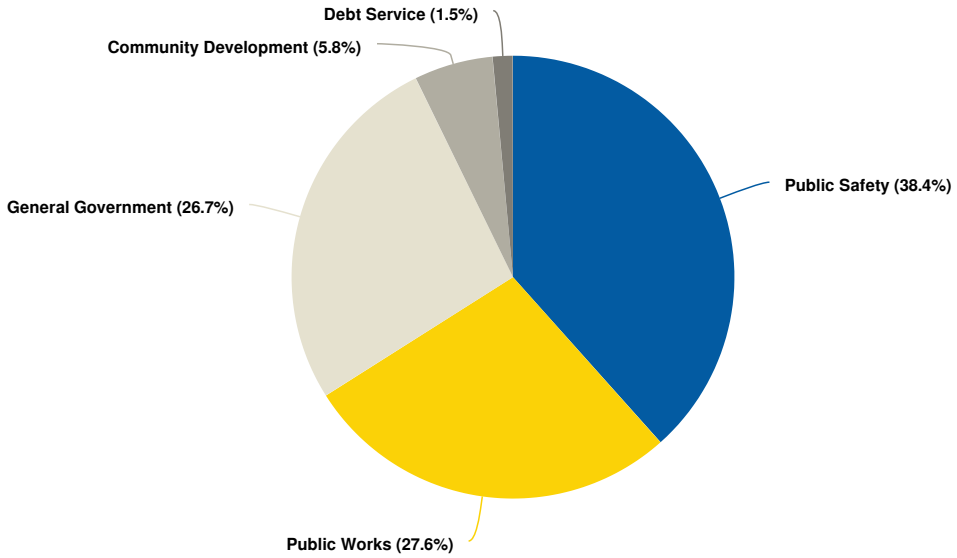


Grey background indicates budgeted figures.

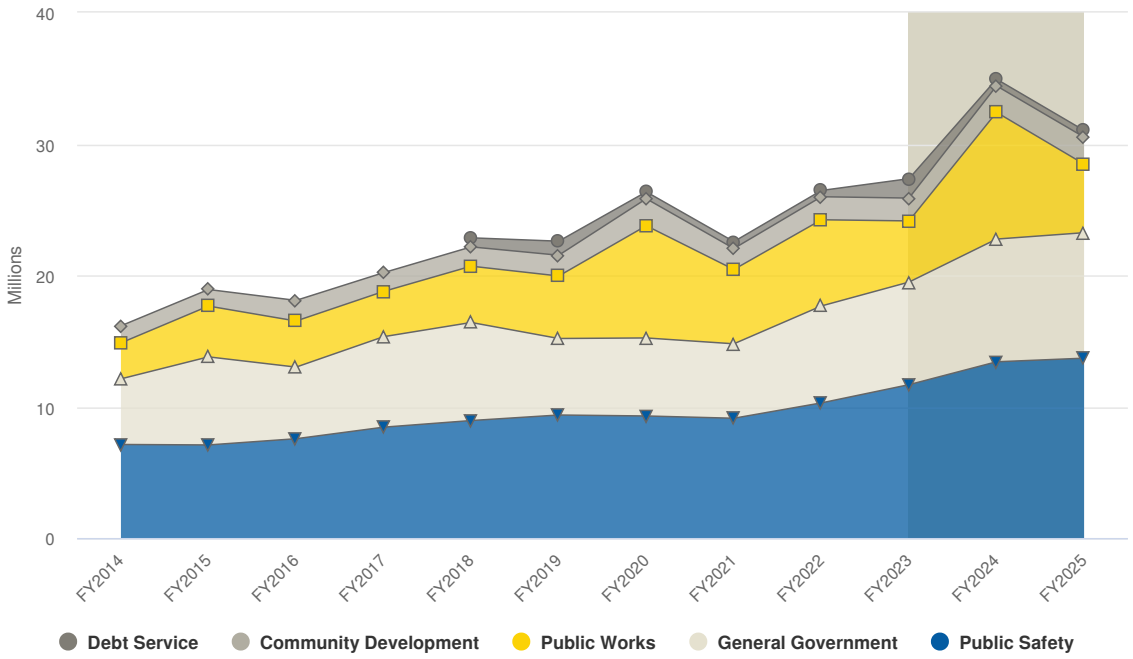
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Property Taxes	$5,935,388	$6,220,595	$6,479,633	$7,015,830	$7,009,000	$7,149,180	-0.1%	2%
Sales & Use Tax	$3,021,448	$3,661,191	$4,088,556	$3,650,000	$3,835,000	$3,873,350	5.1%	1%
Transient Occupancy Tax	$9,395,523	$14,209,579	$17,010,748	$15,469,449	$15,505,000	$15,815,000	0.2%	2%
Other Taxes	$1,003,495	$1,119,442	$1,147,530	$919,895	$1,080,560	$1,096,602	17.5%	1.5%
Permits	$839,257	$1,136,857	$1,356,373	$1,256,403	$1,241,331	$1,065,618	-1.2%	-14.2%
Other Revenues	$1,174,764	$899,816	$375,317	$728,669	$817,764	$811,434	12.2%	-0.8%
Charges to Other Funds	$1,050,000	$1,102,500	$1,157,625	$1,215,506	$1,469,586	$1,601,180	20.9%	9%
Fees, Grants, Intergovernmental Revenue	$977,188	$1,254,169	$1,260,359	$362,932	$107,316	$99,185	-70.4%	-7.6%
Departmental Revenues	$187,346	$354,483	$625,280	$760,380	$893,000	$911,522	17.4%	2.1%
Transfers In	$146,489	$140,000	$246,850	$290,000	$290,000	$290,000	0%	0%
Total Revenue Source:	**$23,730,899**	**$30,098,632**	**$33,748,272**	**$31,669,065**	**$32,248,557**	**$32,713,071**	**1.8%**	**1.4%**

Expenditures by Function

Budgeted Expenditures by Function



Budgeted and Historical Expenditures by Function

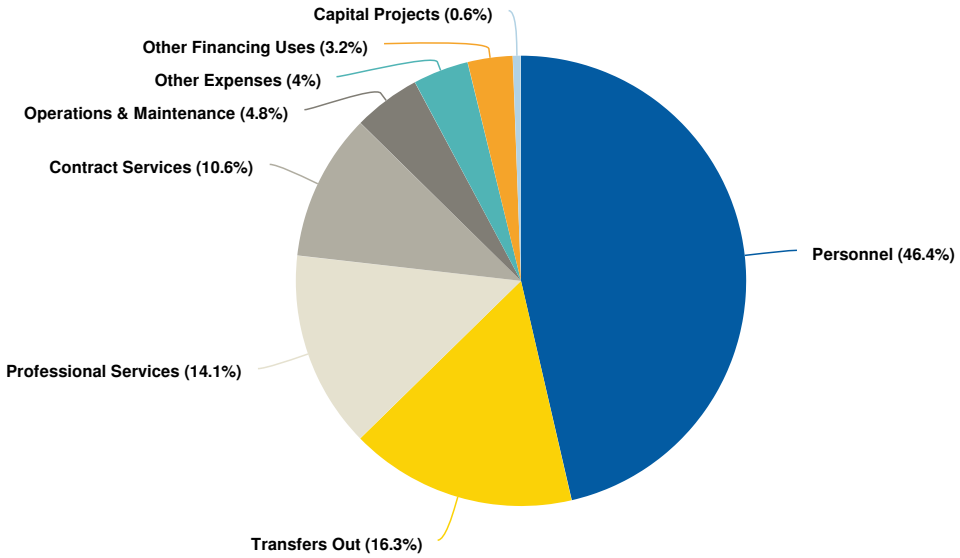


Grey background indicates budgeted figures.

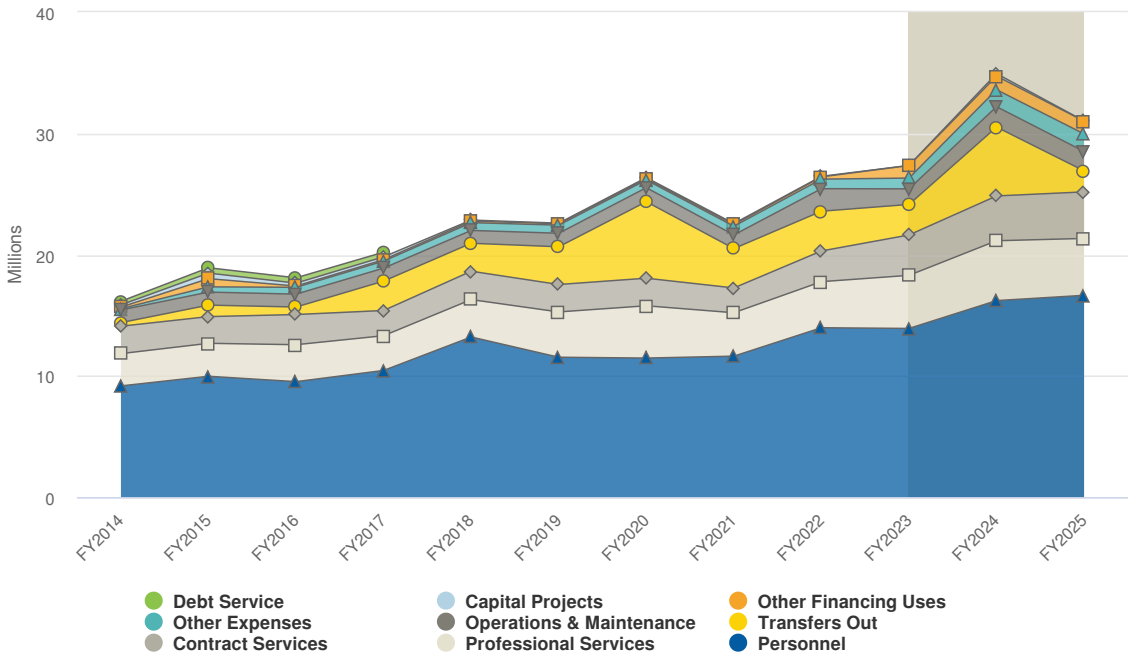
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expenditures								
General Government	$5,940,280	$5,667,534	$7,380,183	$8,821,474	$9,343,297	$9,554,293	5.9%	2.3%
Public Safety	$9,289,538	$9,116,994	$10,285,987	$13,046,481	$13,415,240	$13,690,137	2.8%	2%
Public Works	$8,545,416	$5,657,321	$6,562,060	$20,652,124	$9,649,066	$5,220,364	-53.3%	-45.9%
Community Development	$2,054,293	$1,598,349	$1,753,157	$2,800,991	$2,013,765	$2,054,470	-28.1%	2%
Debt Service	$524,791	$525,899	$476,899	$519,492	$512,409	$510,147	-1.4%	-0.4%
Total Expenditures:	**$26,354,319**	**$22,566,098**	**$26,458,286**	**$45,840,562**	**$34,933,777**	**$31,029,411**	**-23.8%**	**-11.2%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



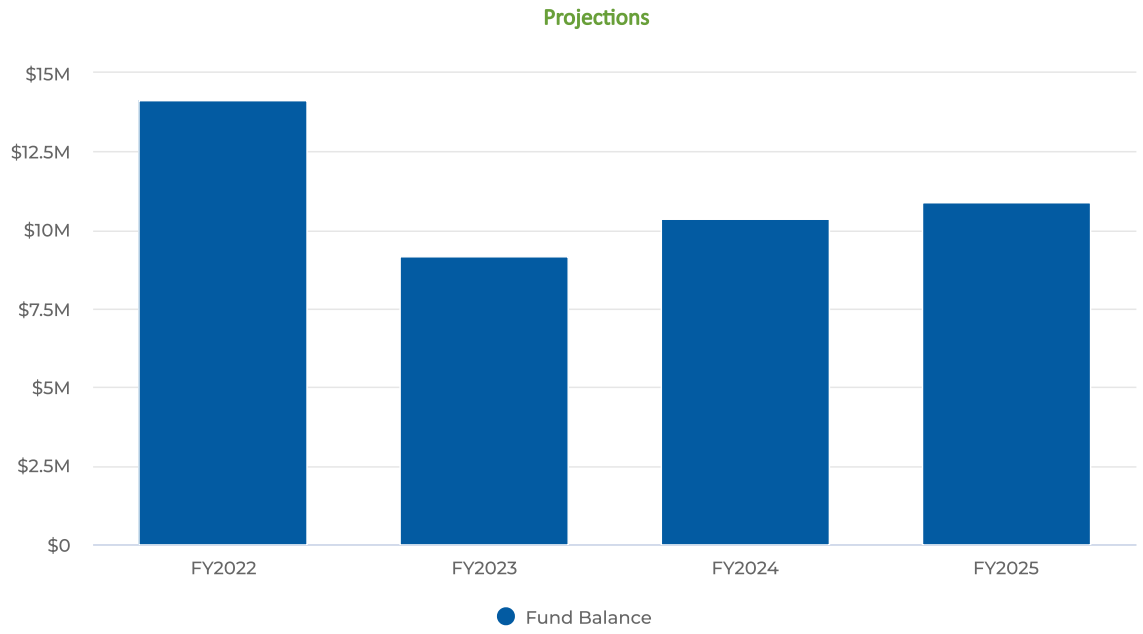
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)
Expense Objects								
Personnel	$11,466,016	$11,625,069	$13,968,973	$15,809,412	$16,207,259	$16,643,633	2.7%	2.5%
Professional Services	$4,313,564	$3,581,036	$3,801,348	$6,006,840	$4,939,750	$4,692,519	-5%	-17.8%
Contract Services	$2,275,208	$2,047,580	$2,533,256	$3,114,592	$3,694,476	$3,839,716	3.9%	18.6%
Operations & Maintenance	$1,154,274	$1,125,987	$1,857,889	$1,856,594	$1,680,177	$1,598,005	-4.9%	-9.5%
Other Expenses	$637,687	$721,626	$787,942	$1,112,055	$1,399,647	$1,447,930	3.4%	25.9%
Capital Projects	$92,083	$83,713	$40,835	$142,238	$201,210	$17,500	-91.3%	41.5%
Other Financing Uses	$101,609	$134,719	$188,835	$191,145	$1,127,500	$1,053,600	-6.6%	489.9%
Transfers Out	$6,313,878	$3,246,369	$3,279,207	$17,607,685	$5,683,759	$1,736,508	-69.4%	-67.7%
Total Expense Objects:	**$26,354,319**	**$22,566,098**	**$26,458,286**	**$45,840,562**	**$34,933,777**	**$31,029,411**	**-11.2%**	**-23.8%**

Fund Balance

The following table displays the General Fund projected ending fund balances for FY 2024 and FY 2025. The FY 2024 projected ending available (or unassigned) fund balance is $10.35 million, including $5.48 million of unassigned fund balance, $2.00 million for a Budget Stabilization set-aside, and $2.87 million for the TOT 1% for the Public Safety Facility project. The FY 2025 ending available (or unassigned) fund balance is $10.87 million, including $4.52 million of unassigned fund balance, $2.00 million for the Budget Stabilization set-aside, and $4.35 million for the TOT 1% for the Public Safety Facility project.

It should be noted that the $1.0 million per year CalPERS Prepayment set-aside is already included in the projected ending available (or unassigned) fund balance. This amount includes salary and benefit budget savings from previous fiscal years that have been carried forward to FY 2024 and FY 2025 to pay down the City's CalPERS unfunded pension liability. Going forward, any personnel budget savings in FY 2024 and FY 2025 will be set aside for the following year to make an early spring CalPERS prepayment. These prepayments pay down the City's CalPERS unfunded liability to significantly reduce the 7.0% interest costs (the discount rate).

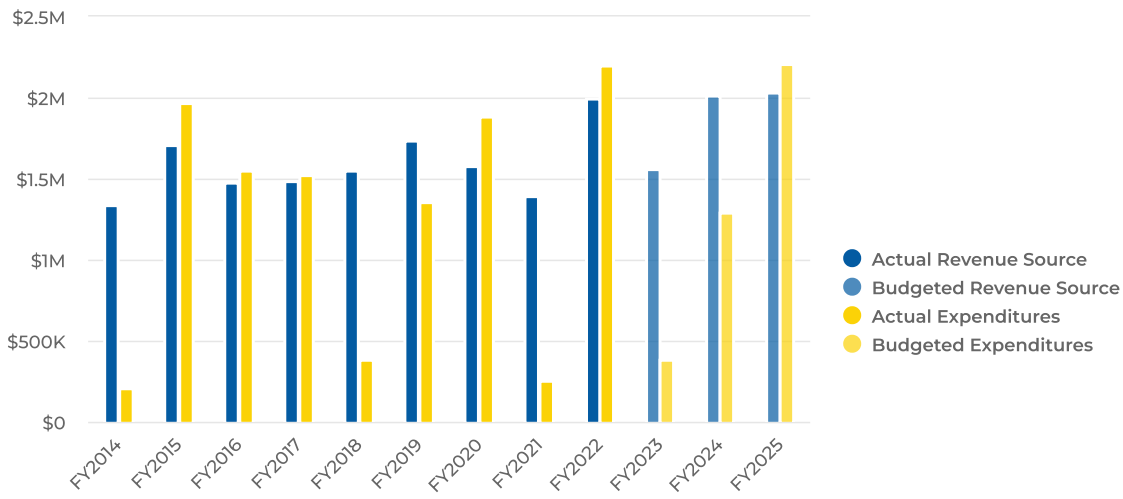


Half Cent Sales Tax Fund

On June 3, 2008, the voters of Pismo Beach approved Measure "C," a .50% (half-cent) transactions sales and use tax that became effective October 1, 2008. All proceeds of the tax are accounted for in the City of Pismo Beach General Fund and may be used for any lawful purpose as designated by the City Council. The first local measure included a six-and-one-half-year sunset clause and expired on March 31, 2015. On November 4, 2014, the voters approved another Measure, Measure "I," the .50% transactions sales and use tax to be effective April 1, 2015. The second local measure includes a 12-year sunset clause and will expire on March 31, 2027. The adopted two-year budget provides vital funding to repair and improve the City's infrastructure. The City of Pismo Beach has set up a separate fund to track the specific revenues and expenditures that are generated by the .50% transaction sales and use tax.

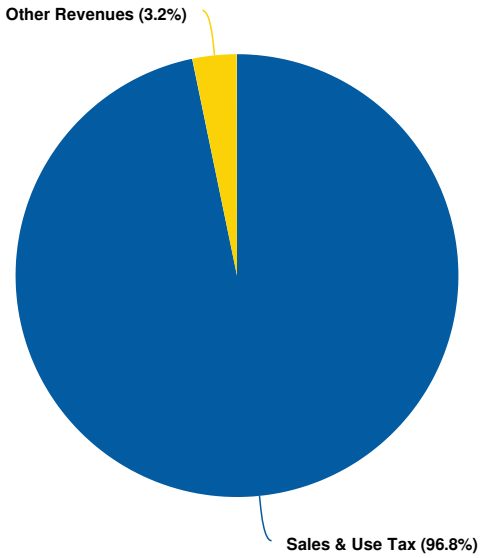
Summary

The Half-Cent Sales Tax Fund is projecting $2.02 M of revenues in FY 2024 and $2.04 M of revenues in FY 2025, which represents a 28.8% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 1.0% increase. The Half-Cent Sales Tax Fund is projecting $1.30 M of expenditures in FY 2024 and $2.21 M of expenditures in FY 2025, which represents a 76.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 70.0% increase.

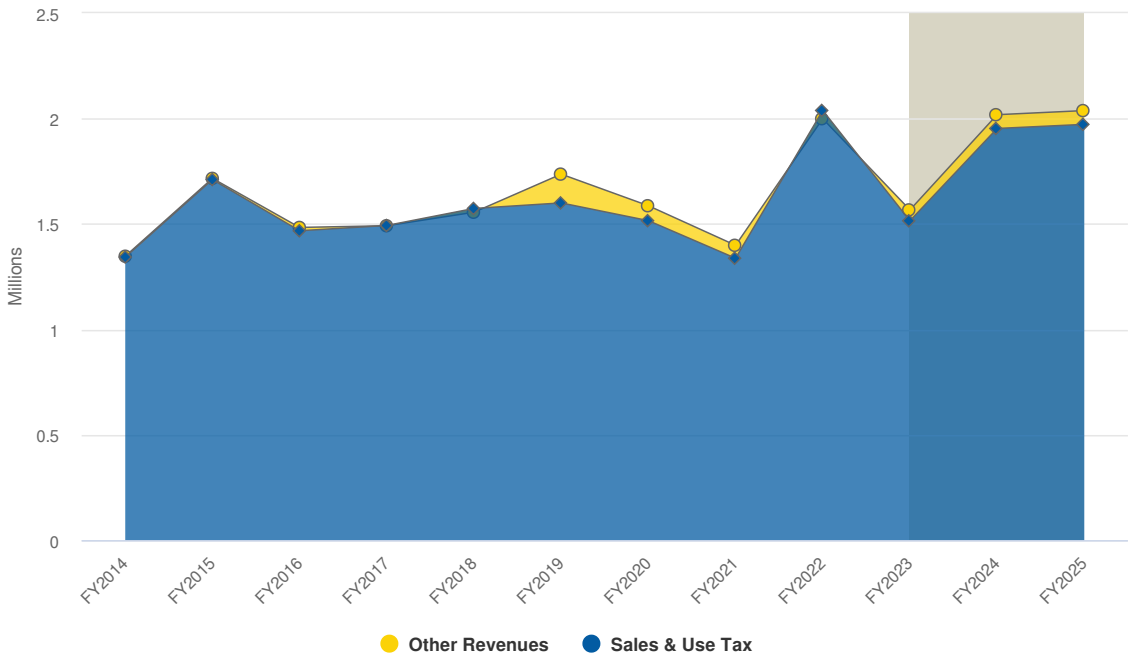


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Sales & Use Tax	$1,515,620	$1,337,294	$2,038,554	$1,515,000	$1,953,000	$1,972,530	28.9%	1%
Other Revenues	$70,810	$61,399	-$39,289	$51,600	$65,396	$65,396	26.7%	0%
Total Revenue Source:	**$1,586,430**	**$1,398,693**	**$1,999,265**	**$1,566,600**	**$2,018,396**	**$2,037,926**	**28.8%**	**1%**

Expenditures by Expense Type

The FY 2024 & FY 2025 budget for the Half-Cent Sales Tax Fund includes the following:

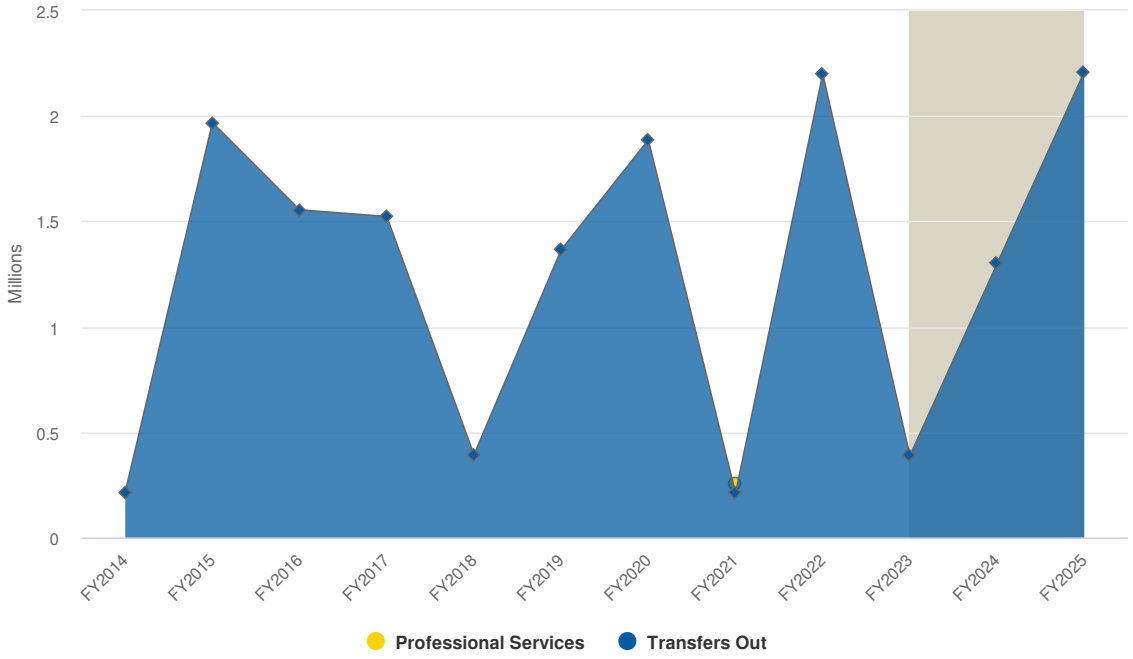
FY 2024 Half-Cent Sales Tax Project Budgets

Project	FY 2024 Amount
Shell Beach Parking lot (Palisades Sports Courts Restroom/Parking)	$1,000,000
Design of the next paving project, year 2 of the Pavement Master Plan	300,000
Total	$1,300,000

FY 2025 Half-Cent Sales Tax Project Budgets

Project	FY 2023 Amount
FY 2025 Paving Project	$2,000,000
Signalize Bello/Price Canyn Rd	100,000
El Portal Outfall	60,000
Dolliver/Pomeroy Pedestrian Scramble	50,000
Total	$2,210,000

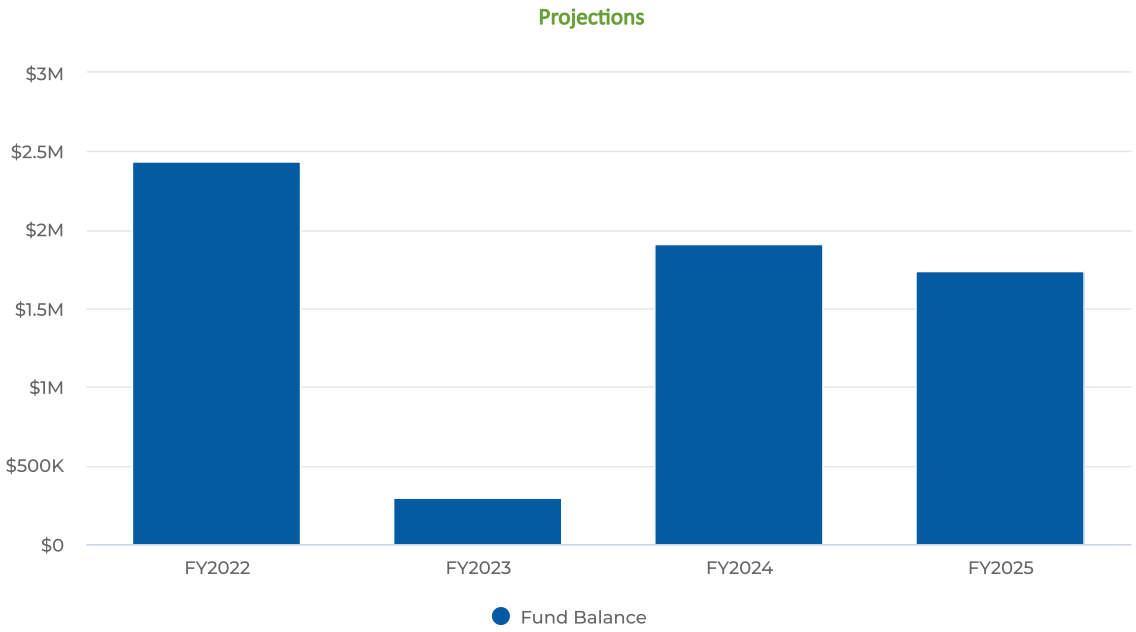
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$47,145	$0	$0	$0		0%	N/A
Transfers Out	$1,886,867	$210,988	$2,200,006	$5,606,503	$1,300,000	$2,210,000	-76.8%	70%
Total Expense Objects:	**$1,886,867**	**$258,133**	**$2,200,006**	**$5,606,503**	**$1,300,000**	**$2,210,000**	**-76.8%**	**70%**

Fund Balance

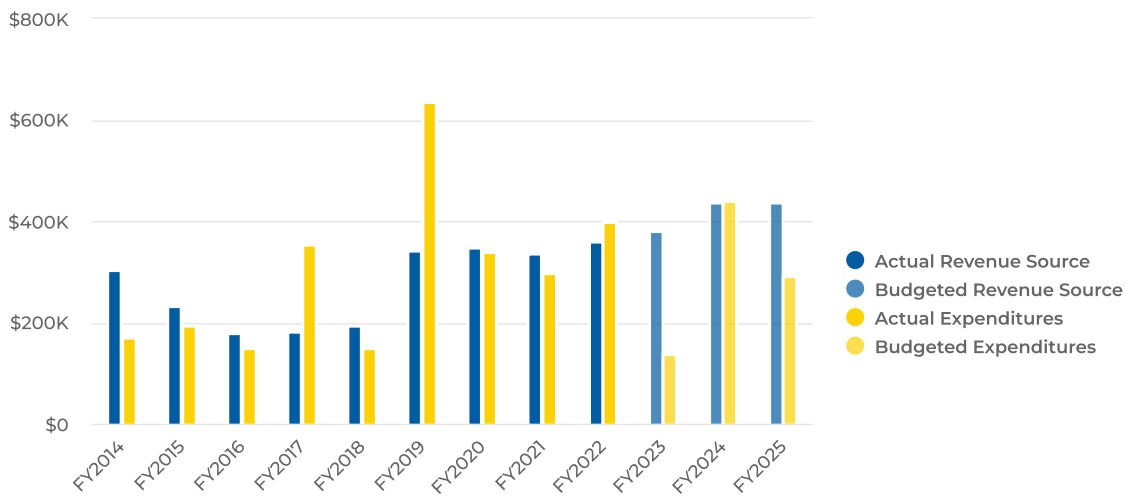


Gas Tax Fund

This activity accounts for state gas tax funds received by the City according to the state's allocation formula. Pursuant to current City policy, these funds are used for 100% of City Street light costs; 100% of City traffic signal maintenance costs; all street sweeping costs, except for parking lots which are not eligible to use gas tax funds; and with the balance of annual revenues, if any, used for street repairs and/or capital improvements. Beginning in FY 2001, gas tax revenues were transferred to the General Fund and the appropriations for streetlights, signal maintenance and street sweeping expenses were included in the General Fund street maintenance budget.

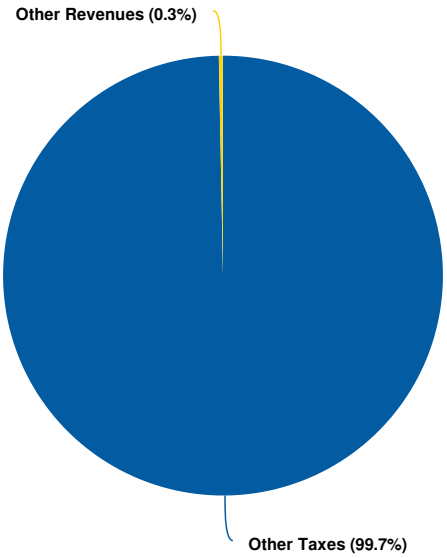
Summary

The Gas Tax Fund is projecting $439.83 K of revenues in FY 2024 and $439.83 K of revenues in FY 2025, which represents a 14.9% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Gas Tax Fund is projecting $442.20 K of expenditures in FY 2024 and $292.29 K of expenditures in FY 2025, which represents a 115.5% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 33.9% decrease.

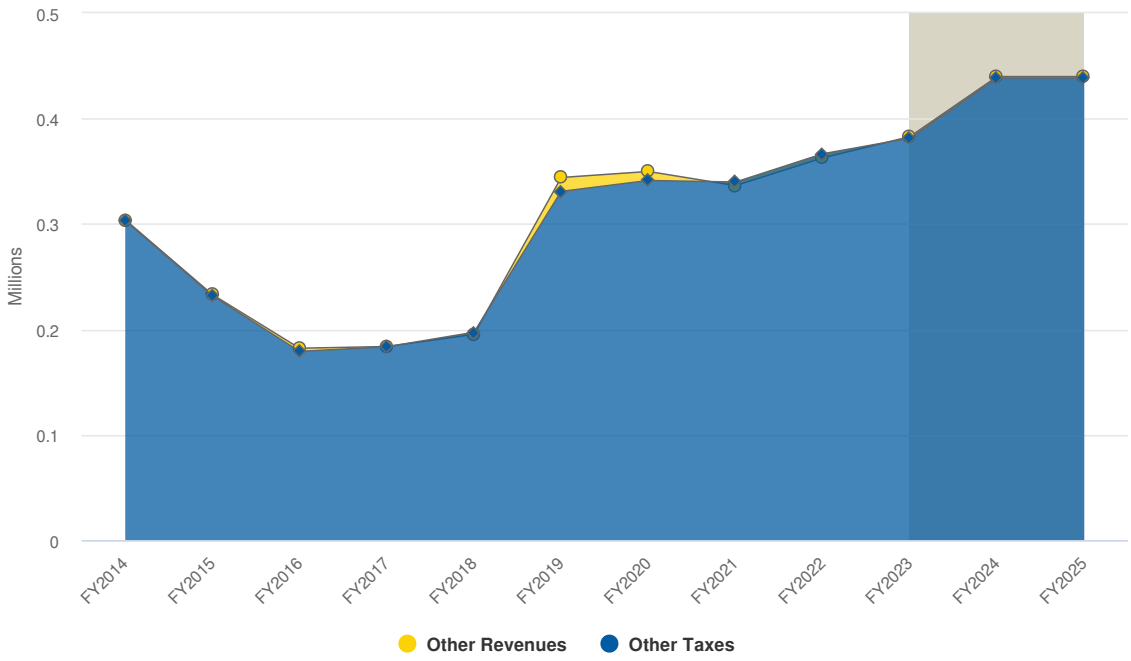


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



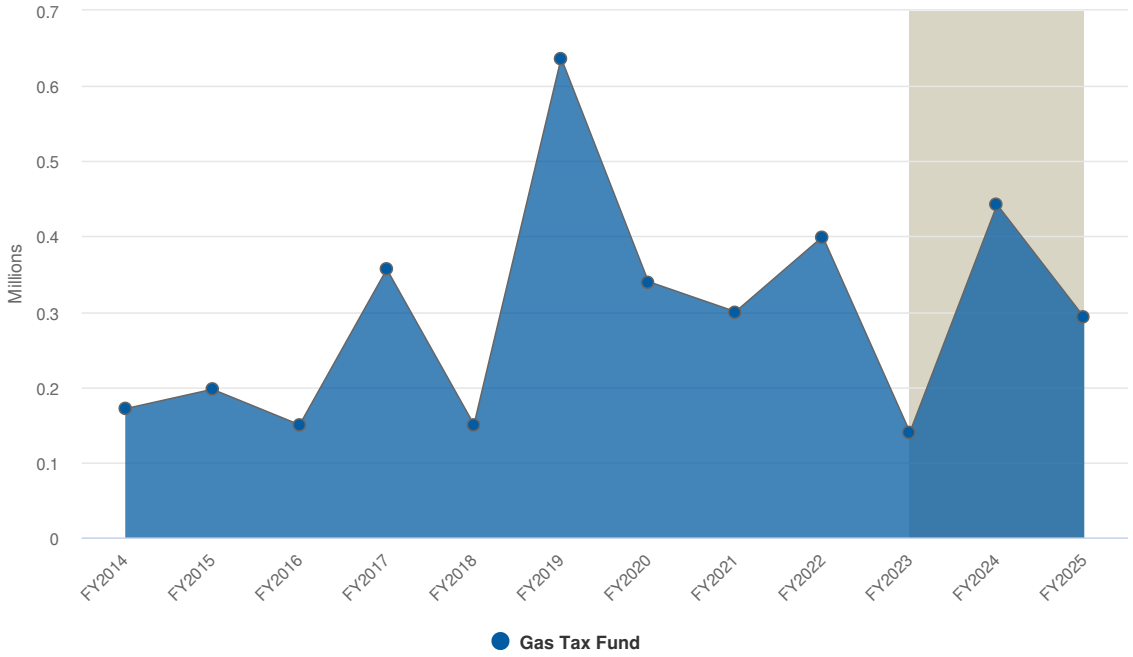
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Taxes								
Gas Tax 2103	$56,811	$54,301	$64,082	$72,783	$79,750	$79,750	9.6%	0%
Gas Tax 2105	$42,028	$41,465	$44,976	$47,425	$52,811	$52,811	11.4%	0%
Gas Tax 2106	$35,345	$35,010	$38,476	$37,799	$41,616	$41,616	10.1%	0%
Gas Tax 2107	$53,068	$56,110	$53,773	$60,353	$63,433	$63,433	5.1%	0%
Gas Tax 2107.5	$2,000	$2,000	$2,000	$2,000	$2,000	$2,000	0%	0%
RMRA Section 2031	$142,698	$150,885	$163,247	$161,029	$198,948	$198,948	23.5%	0%
Loan Repay SB1	$9,262	$0	$0	$0	$0	$0	0%	0%
Total Other Taxes:	**$341,213**	**$339,771**	**$366,555**	**$381,389**	**$438,558**	**$438,558**	**15%**	**0%**
Other Revenues								
Interest	$3,532	$656	$223	$1,500	$1,271	$1,271	-15.3%	0%
Mark to Mkt Gain/Loss	$5,055	-$4,052	-$4,116	$0	$0	$0	0%	0%
Total Other Revenues:	**$8,587**	**-$3,395**	**-$3,893**	**$1,500**	**$1,271**	**$1,271**	**-15.3%**	**0%**
Total Revenue Source:	**$349,800**	**$336,376**	**$362,662**	**$382,889**	**$439,829**	**$439,829**	**14.9%**	**0%**

Expenditures by Fund

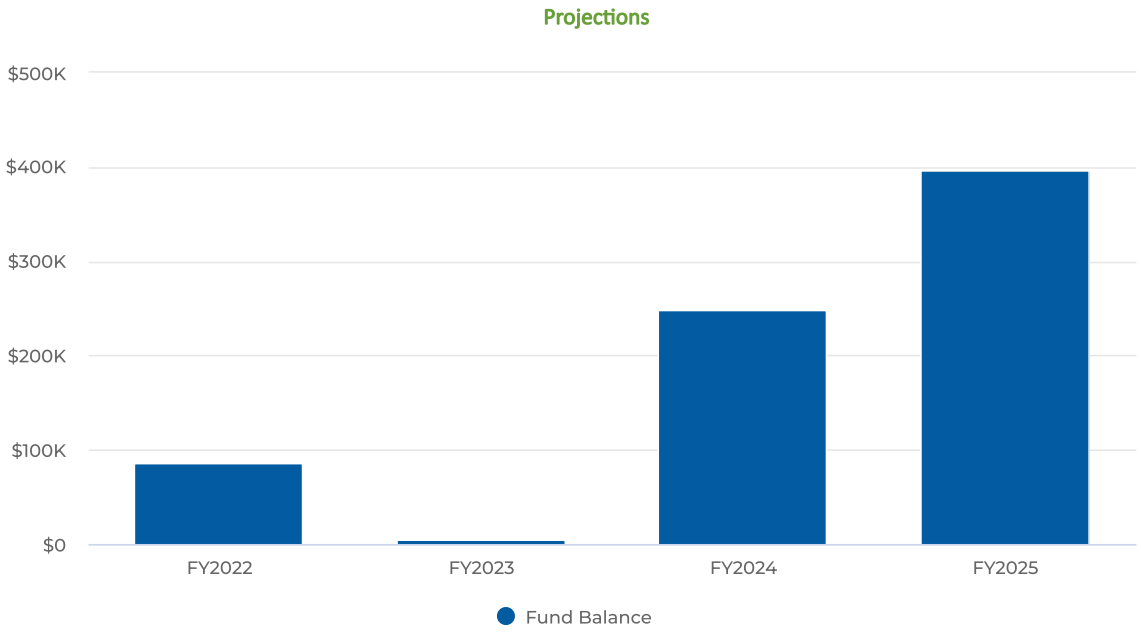
Budgeted and Historical 2024 Expenditures by Fund



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Gas Tax Fund								
Other Expenses	$0	$0	$0	$0	$2,201	$2,289	N/A	4%
Transfers Out	$340,000	$300,000	$399,769	$205,231	$440,000	$290,000	114.4%	-34.1%
Total Gas Tax Fund:	**$340,000**	**$300,000**	**$399,769**	**$205,231**	**$442,201**	**$292,289**	**115.5%**	**-33.9%**

Fund Balance

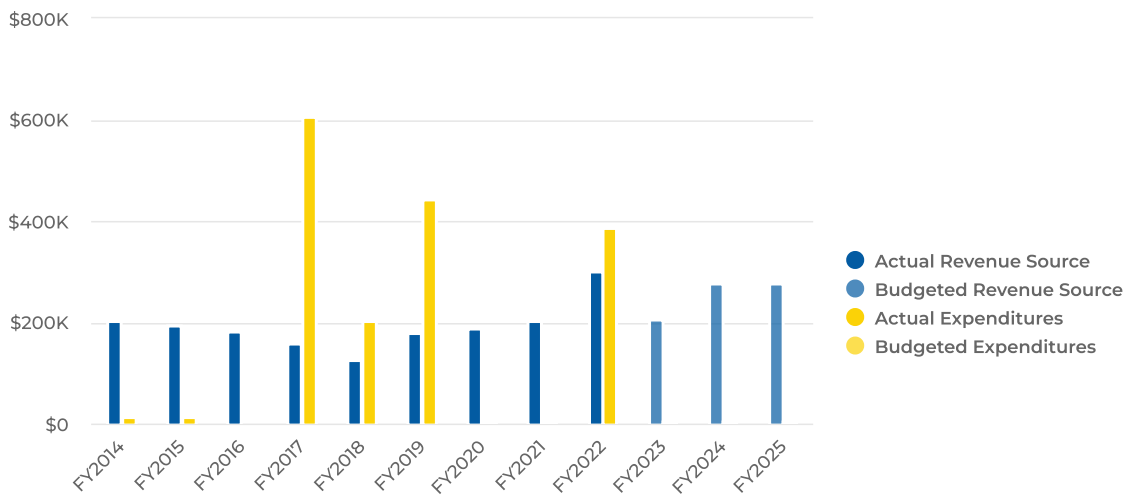


Local Transportation

The Local Transportation Fund—Street Construction is used for the construction and maintenance of streets, bluff protection, and beach access. Revenues for this fund consist of State Transportation Development Act funds, which remain after funds are allocated for regional transit (SLORTA), local transit (SCAT) and Dial-a-Ride services.

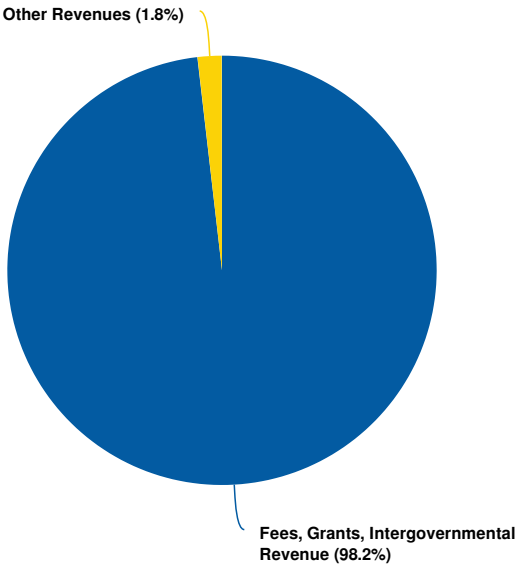
Summary

The Local Transportation Fund is projecting $278.24 K of revenues in FY 2024 and $278.24 K of revenues in FY 2025, which represents a 34.8% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Local Transportation Fund is projecting $5.53 K of expenditures in FY 2024 and $5.61 K of expenditures in FY 2025, which represents a 98.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 1.3% increase.

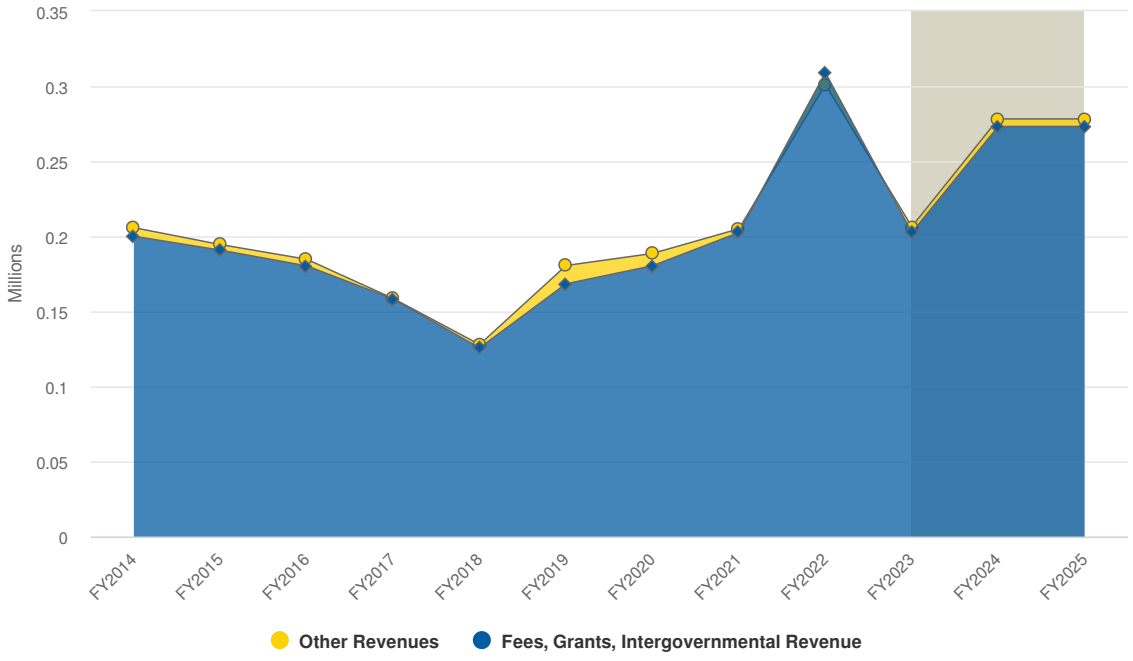


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



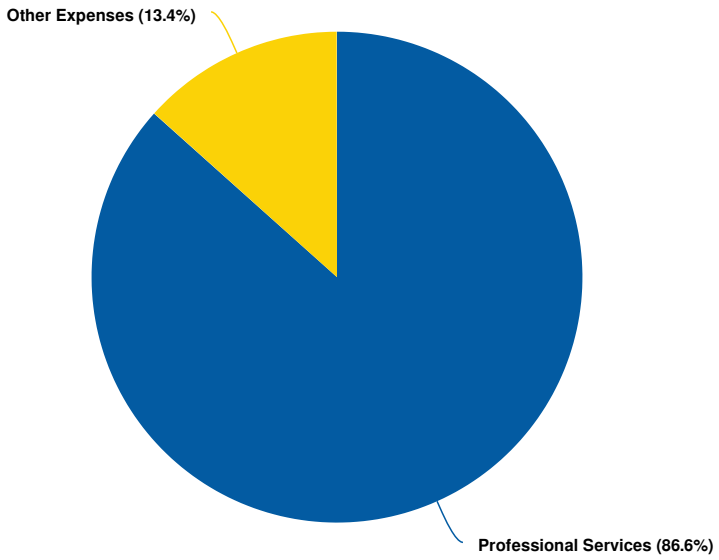
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

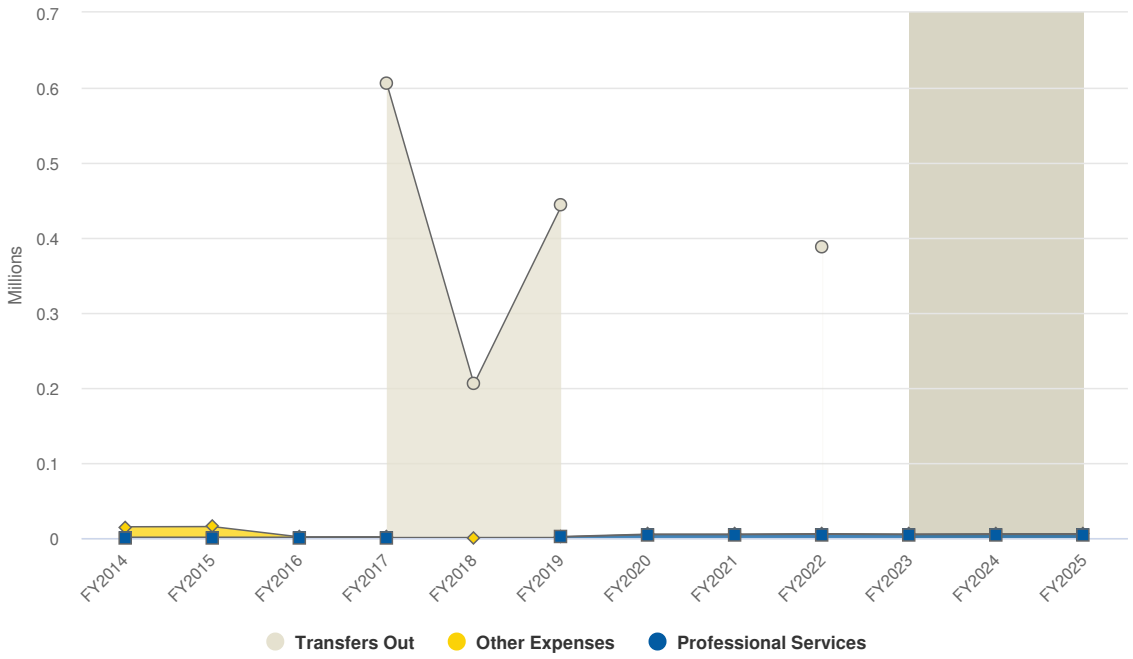
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues								
Interest	$1,784	$931	$757	$1,400	$2,559	$2,559	82.8%	0%
Misc Revenue	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	0%	0%
Mark to Mkt Gain/Loss	$3,933	-$970	-$11,265	$0	$0	$0	0%	0%
Total Other Revenues:	**$8,218**	**$2,460**	**-$8,008**	**$3,900**	**$5,059**	**$5,059**	**29.7%**	**0%**
Fees, Grants, Intergovernmental Revenue								
Local Transp Tax	$173,103	$196,464	$300,813	$196,500	$261,790	$261,790	33.2%	0%
LTF-Bikepaths	$7,283	$6,083	$8,223	$6,083	$11,391	$11,391	87.3%	0%
Total Fees, Grants, Intergovernmental Revenue:	**$180,386**	**$202,547**	**$309,036**	**$202,583**	**$273,181**	**$273,181**	**34.8%**	**0%**
Total Revenue Source:	**$188,604**	**$205,007**	**$301,028**	**$206,483**	**$278,240**	**$278,240**	**34.8%**	**0%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



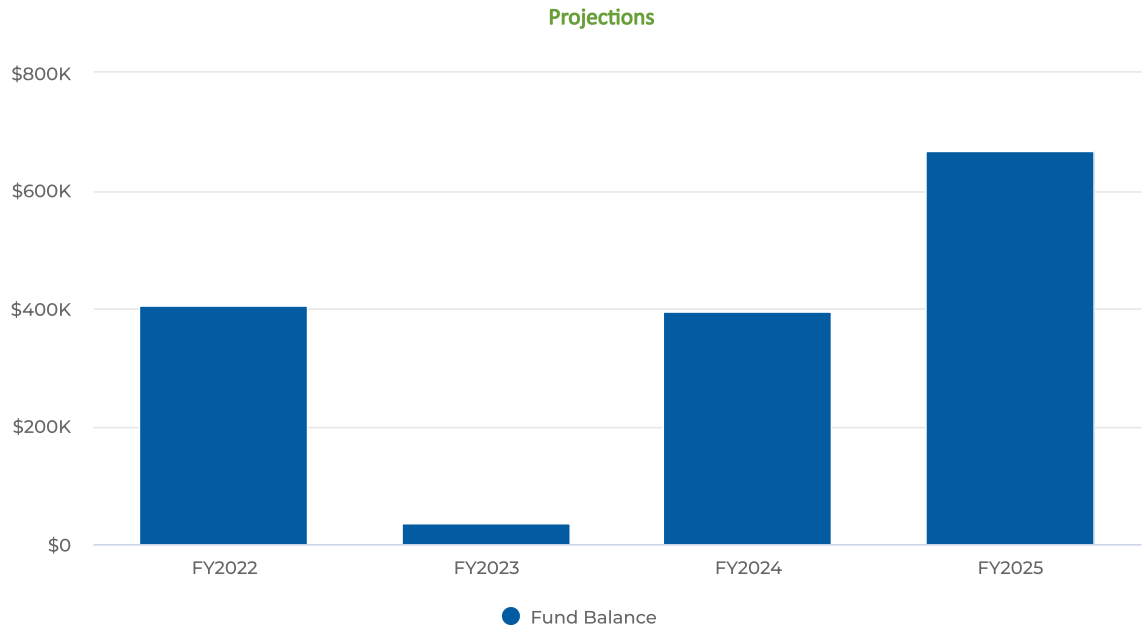
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$4,500	$4,500	$5,000	$4,500	$4,795	$4,795	6.6%	0%
Other Expenses	$582	$611	$641	$673	$740	$814	10%	10%
Transfers Out	$0	$0	$381,850	$468,150	$0	$0	-100%	0%
Total Expense Objects:	**$5,082**	**$5,111**	**$387,491**	**$473,323**	**$5,535**	**$5,609**	**-98.8%**	**1.3%**

Fund Balance

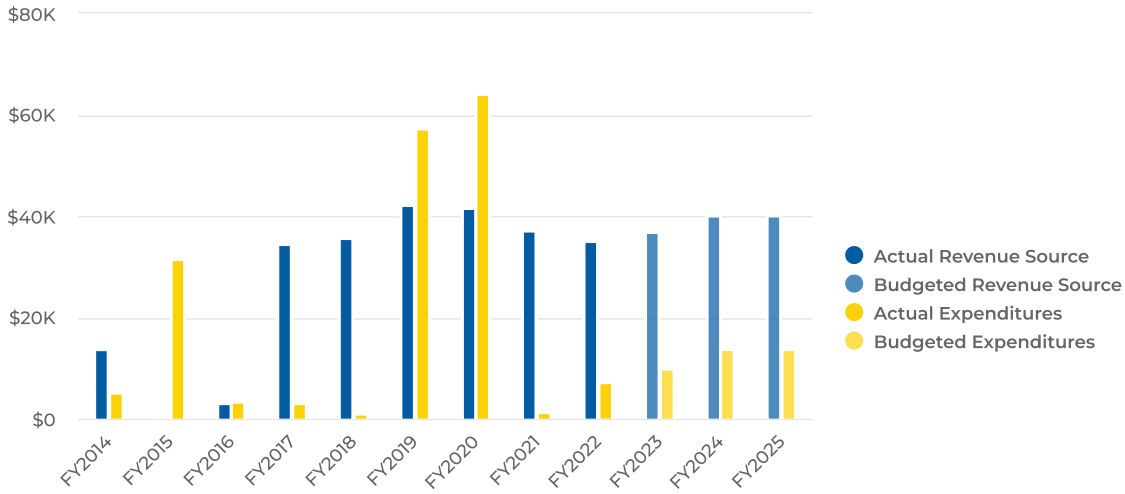


Public Education Government Fund

The Public, Educational, and Governmental (PEG) Access Fee Fund was established in FY 2011 to track PEG fee revenues and expenditures separately from other funds. The PEG Access Fee is a fee collected from cable television providers (i.e., Charter Communications) with franchise operations within city limits, which money is set aside for capital costs related to governmental cable broadcasting and equipment. Due to legal disputes, the fee was not collected between December 2013 and August 2016. The fund resumed collection of these fees in FY 2017.

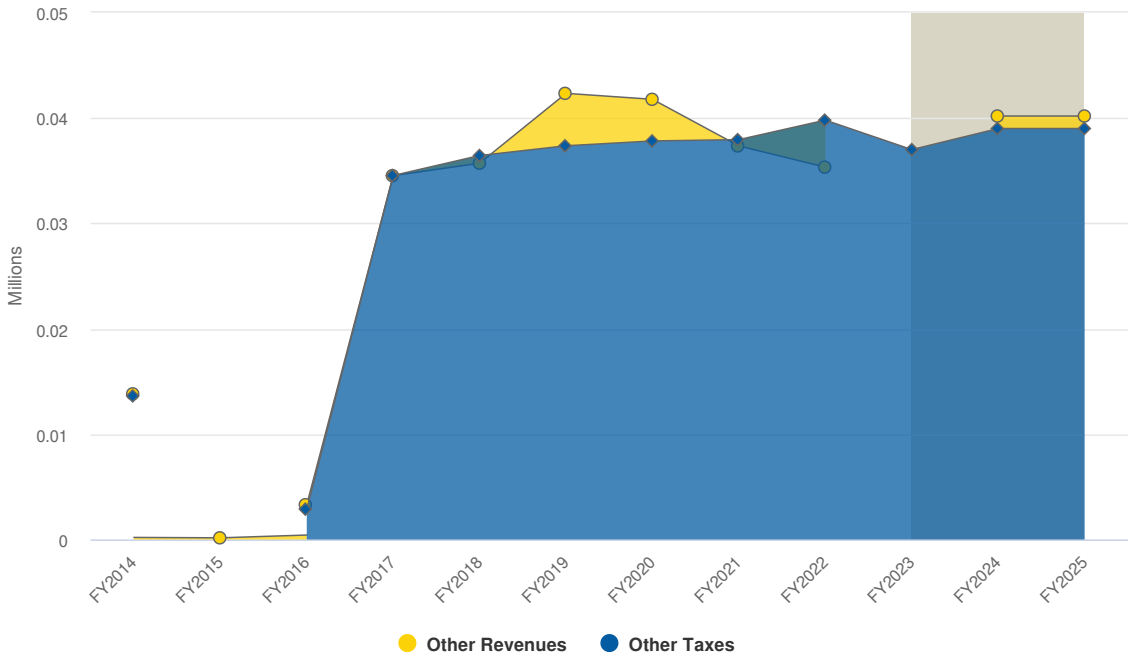
Summary

The Public Education Government Fund is projecting $40.19 K of revenues in FY 2024 and $40.19 K of revenues in FY 2025, which represents an 8.6% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Public Education Government Fund is projecting $13.85 K of expenditures in FY 2024 and $14.00 K of expenditures in FY 2025, which represents a 91.9% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 1.1% increase.



Revenues by Source

Budgeted and Historical 2024 Revenues by Source

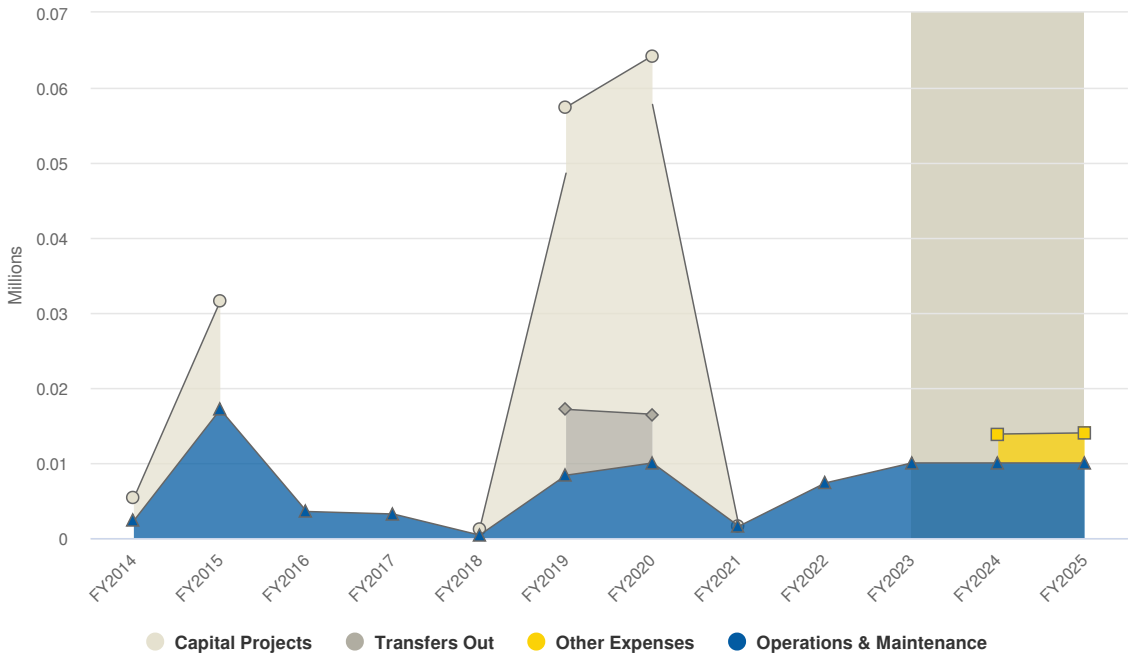


Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Taxes								
PEG Fees - Charter Comm	$37,820	$37,948	$39,794	$37,000	$39,000	$39,000	5.4%	0%
Total Other Taxes:	**$37,820**	**$37,948**	**$39,794**	**$37,000**	**$39,000**	**$39,000**	**5.4%**	**0%**
Other Revenues								
Interest	$2,039	$377	$291	$0	$1,187	$1,187	N/A	0%
Mark to Mkt Gain/Loss	$1,914	-$978	-$4,753	$0	$0	$0	0%	0%
Total Other Revenues:	**$3,953**	**-$601**	**-$4,461**	**$0**	**$1,187**	**$1,187**	**N/A**	**0%**
Total Revenue Source:	**$41,773**	**$37,347**	**$35,333**	**$37,000**	**$40,187**	**$40,187**	**8.6%**	**0%**

Expenditures by Expense Type

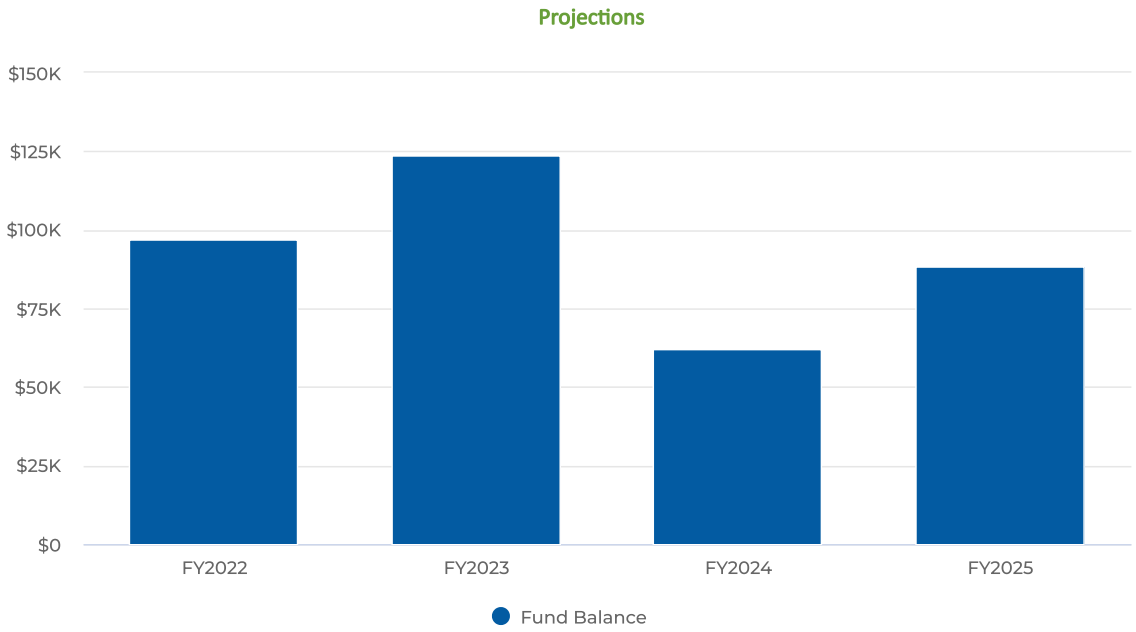
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Operations & Maintenance	$9,997	$1,567	$7,335	$10,000	$10,000	$10,000	0%	0%
Other Expenses	$0	$0	$0	$0	$3,849	$4,003	N/A	4%
Capital Projects	$47,767	$36	$0	$161,978	$0	$0	-100%	0%
Transfers Out	$6,489	$0	$0	$0	$0		0%	N/A
Total Expense Objects:	**$64,254**	**$1,603**	**$7,335**	**$171,978**	**$13,849**	**$14,003**	**-91.9%**	**1.1%**

Fund Balance

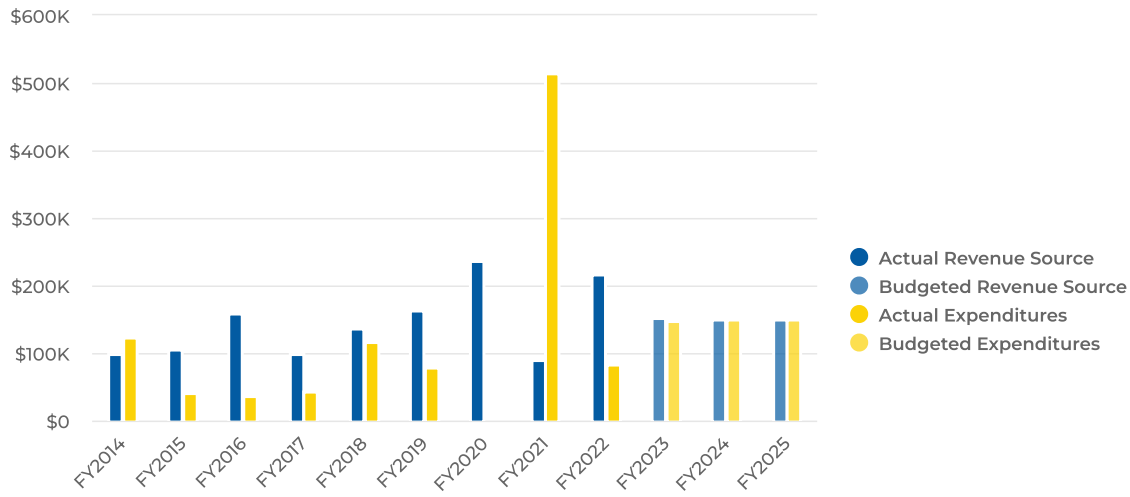


Grants - Non-Capital

The Police Grant Fund is a Special Revenue Fund that tracks the activity of grants awarded to the Police Department for various items including grants for traffic programs, equipment, personnel, and miscellaneous operating expenses.

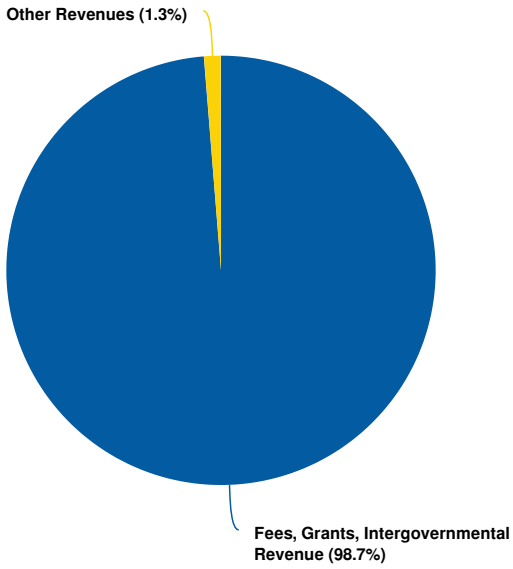
Summary

The Police Grant Fund is projecting $151.91 K of revenues in FY 2024 and $151.91 K of revenues in FY 2025, which represents an 0.9% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Police Grant Fund is projecting $150.88 K of expenditures in FY 2024 and $158.92 K of expenditures in FY 2025, which represents a 66.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 0.0% increase.

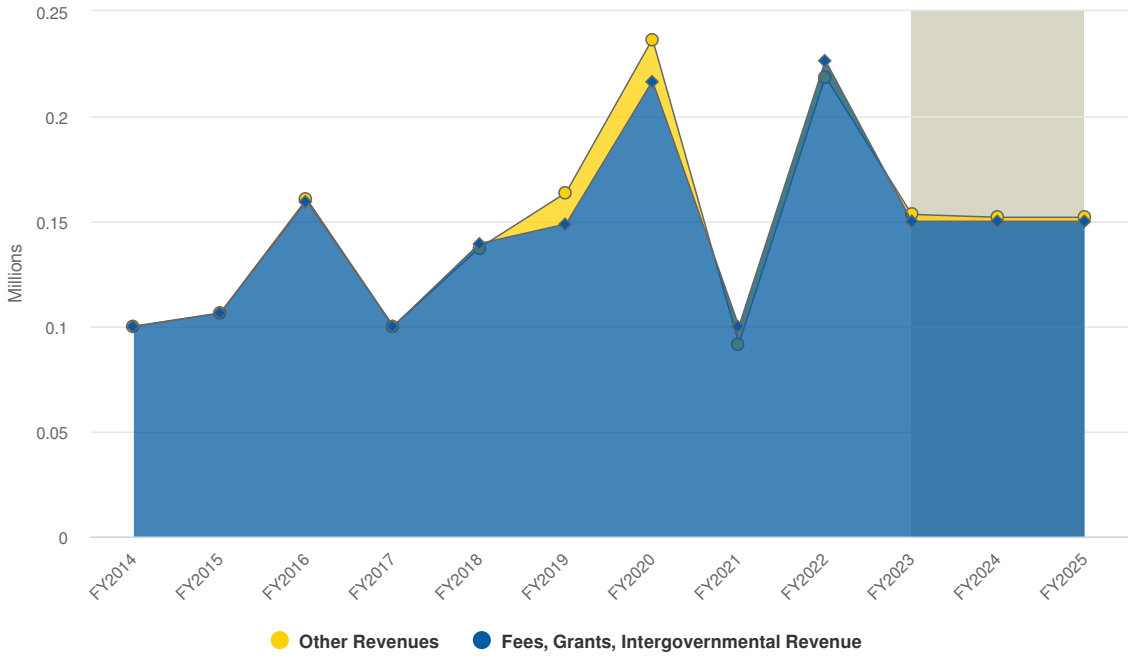


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



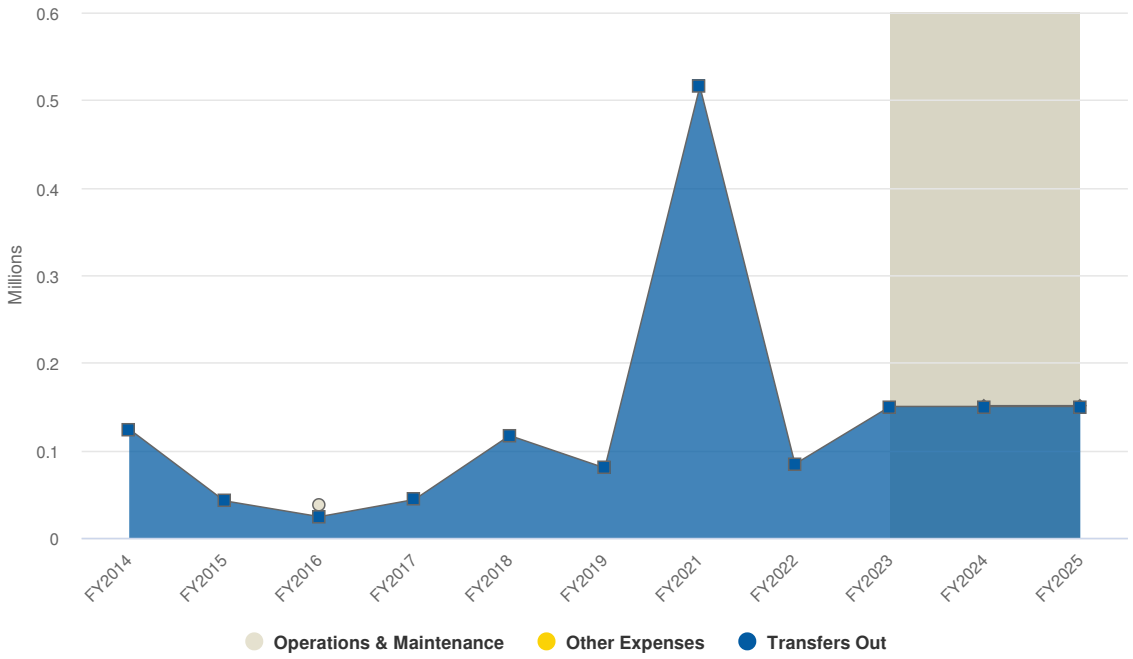
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$19,988	-$8,302	-$7,707	$3,300	$1,911	$1,911	-42.1%	0%
Fees, Grants, Intergovernmental Revenue	$216,774	$100,000	$226,556	$150,000	$150,000	$150,000	0%	0%
Total Revenue Source:	**$236,762**	**$91,698**	**$218,849**	**$153,300**	**$151,911**	**$151,911**	**-0.9%**	**0%**

Expenditures by Expense Type

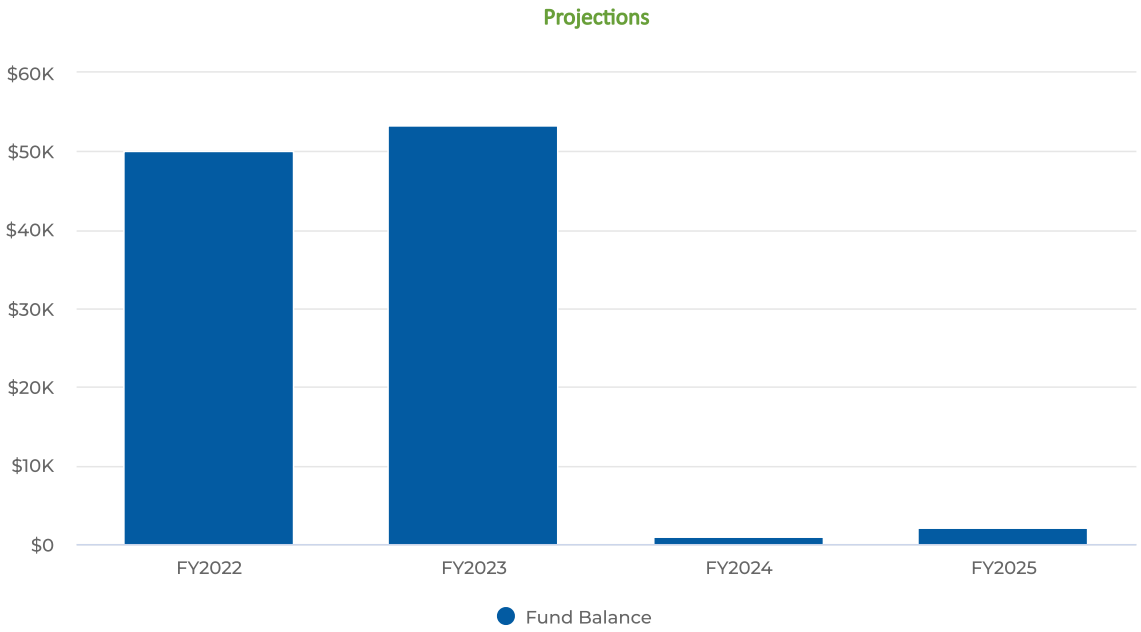
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Other Expenses	$0	$0	$0	$0	$881	$916	N/A	4%
Transfers Out	$0	$515,373	$84,259	$454,872	$150,000	$150,000	-67%	0%
Total Expense Objects:	**$0**	**$515,373**	**$84,259**	**$454,872**	**$150,881**	**$150,916**	**-66.8%**	**0%**

Fund Balance

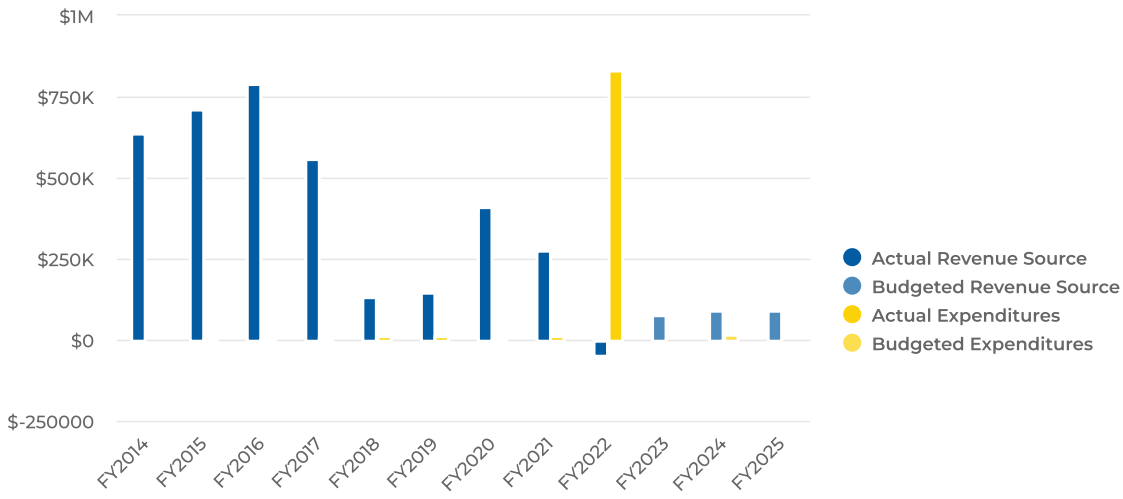


Housing In Lieu Fee

The Housing In-Lieu Fund was established on May 2, 2000, by Ordinance No. 2000-03. The Housing In-Lieu fee is a development impact fee paid to the City as an alternative to the production of affordable housing and is to be used in the acquisition, construction, or rehabilitation of affordable housing. The purpose and intent of the fee is to create inclusionary housing requirements and affordable housing units, which assists in implementing the Housing Element of the City's General Plan. The regulation established by Ordinance No. 2000-03 offers density bonuses and certain development standard concessions (building setback, lot coverage, and/or parking requirements) or other regulatory incentives or concessions. Designed to provide cost reductions for affordable housing construction, lower project costs can be passed on to low-to-moderate income households and qualifying residents.

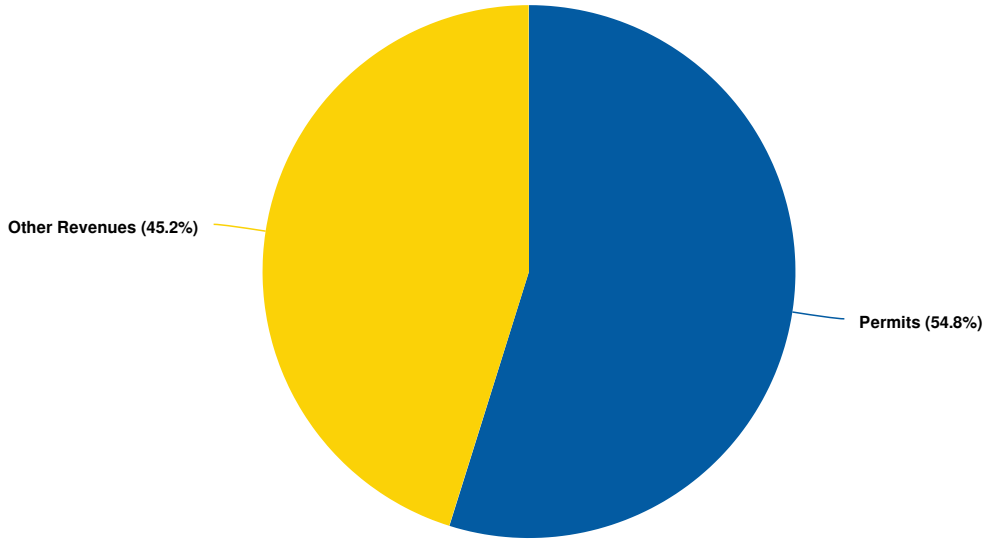
Summary

The Housing in Lieu Fund is projecting $91.16 K of revenues in FY 2024 and $91.16 K of revenues in FY 2025, which represents a 14.0% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Housing in Lieu Fund is projecting $17.02 K of expenditures in FY 2024 and $1.37 K of expenditures in FY 2025, which represents a 99.4% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 92.0% decrease.

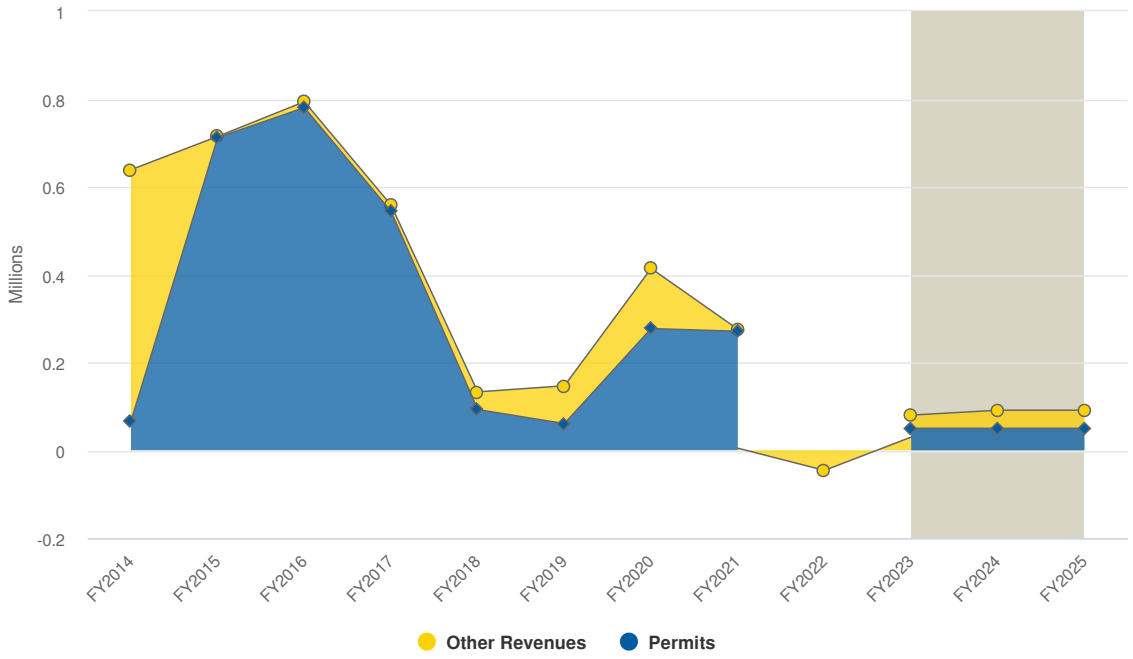


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



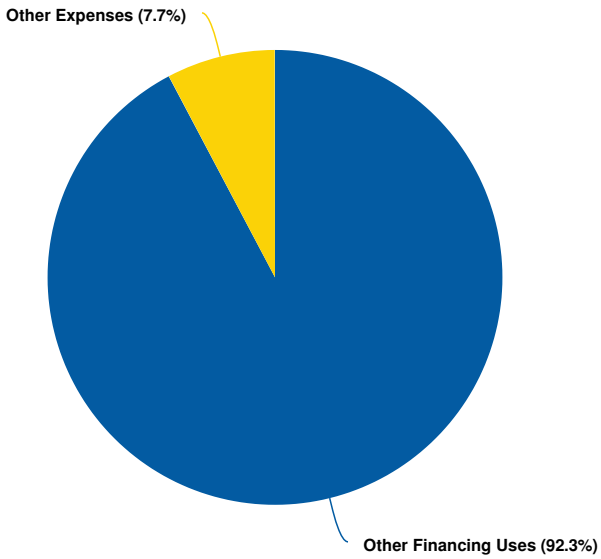
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

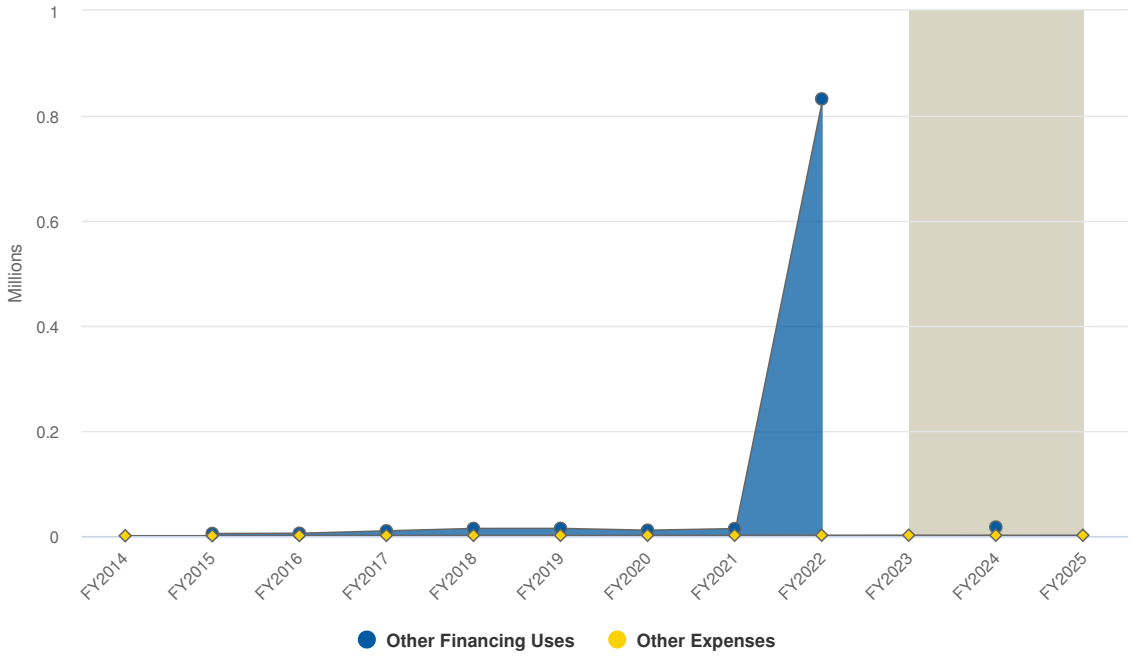
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Permits	$277,095	$270,998	$0	$50,000	$50,000	$50,000	0%	0%
Other Revenues	$137,013	$4,691	-$45,960	$30,000	$41,162	$41,162	37.2%	0%
Total Revenue Source:	**$414,107**	**$275,689**	**-$45,960**	**$80,000**	**$91,162**	**$91,162**	**14%**	**0%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



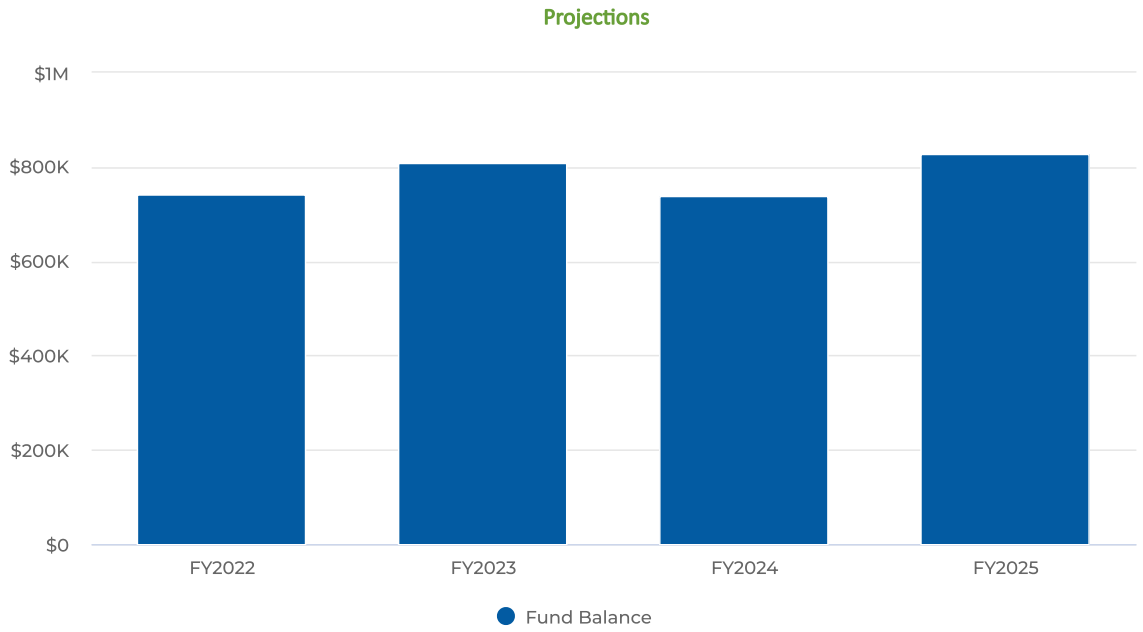
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Other Expenses	$1,276	$1,340	$1,407	$1,477	$1,315	$1,368	-11%	4%
Other Financing Uses	$9,700	$12,700	$830,513	$2,777,346	$15,700	$0	-99.4%	-100%
Total Expense Objects:	**$10,976**	**$14,040**	**$831,920**	**$2,778,823**	**$17,015**	**$1,368**	**-99.4%**	**-92%**

Fund Balance



LBID Fund

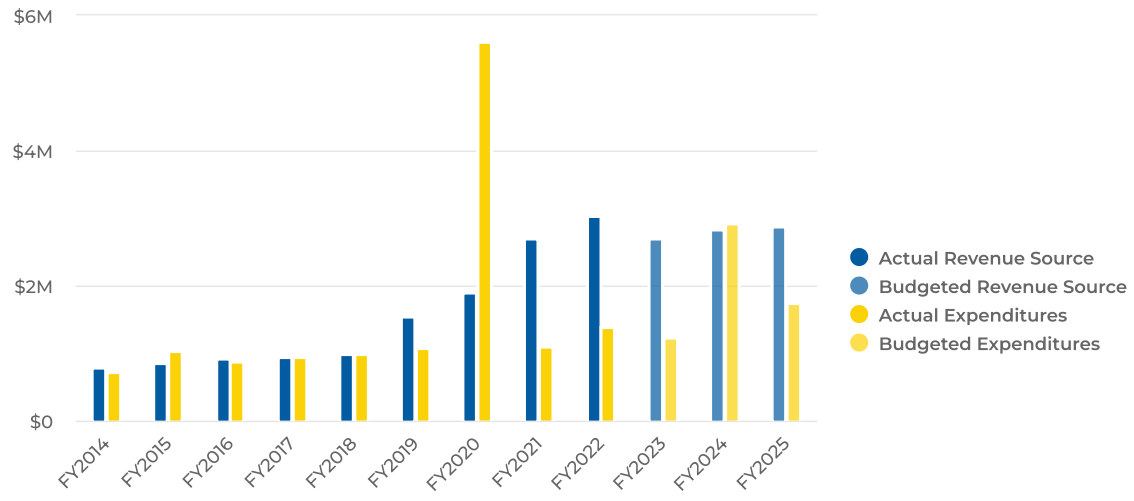
The Pismo Beach Lodging Business Improvement District (LBID) is an assessment district created by the Pismo Beach City Council, at the request and approval of a majority of the lodging businesses operating in the City, to raise money by assessing themselves, and then to use that money to promote Pismo Beach lodging businesses. Pismo Beach Municipal Code Section 3.26.110 provided for a three-year sunset provision for the LBID (in early September 2012). After the passage of the LBID ordinance, California voters enacted Proposition 26, which amended the California Constitution to revise the definition of "tax." In order to be extended beyond the September 2012 sunset date, the LBID assessment was subject to compliance with Proposition 26 to avoid being considered a special tax requiring a 2/3 majority vote of the electorate to pass. With the renewal of the LBID following adoption of Proposition 26, the purposes for which LBID assessments could be expended were more limited than when the LBID was initially established. As such, the improvements and activities to be provided for in FY 2022 and FY 2023 are to be those services and activities permitted under Section 3.26.030 of the Pismo Beach Municipal Code, as follows:

a. The general promotion of lodging operations within the LBID shall include costs of programs and physical improvements as specified in the business plan to be adopted annually;
b. The marketing of conference, group, and vacation business that benefits the local lodging industry in the district;
c. The marketing of the LBID to the travel industry in order to benefit the local lodging industry in the district;
d. Administration of the LBID, including collection and enforcement of assessments.

In FY 2019, the Conference and Visitors Bureau Board / LBID Advisory Board and City Council approved an additional 1% LBID assessment starting on January 1, 2019 and continuing for 5 years to provide the funding to complete some significant community enhancing projects that would help promote and benefit the lodging businesses in the city of Pismo Beach. These community-enhancing projects include the now completed Pier Plaza improvements, pedestrian connections under Highway 101 at Price Street for entrance into the Pismo Preserve, and future proposed projects for pedestrian connection under Highway 101 at Spyglass Drive and Addie Street area improvements.

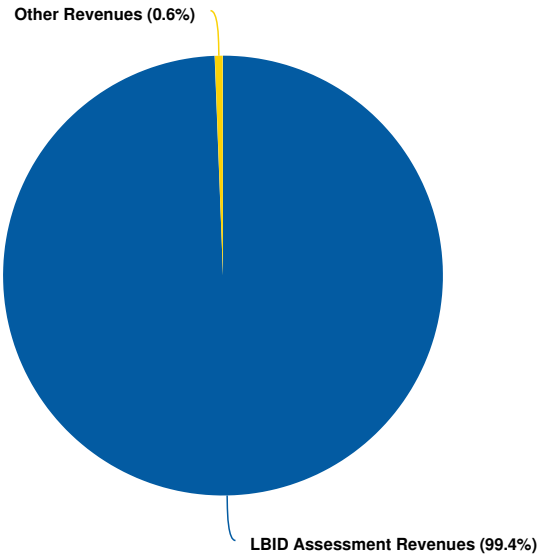
Summary

The Lodging Business Improvement District (LBID) Fund is projecting $2.84 M of revenues in FY 2024 and $2.89 M of revenues in FY 2025, which represents a 0.8% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 2.0% increase. The Lodging Business Improvement District (LBID) Fund is projecting $2.93 M of expenditures in FY 2024 and $1.76 M of expenditures in FY 2025, which represents a 41.7% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 40.1% decrease.

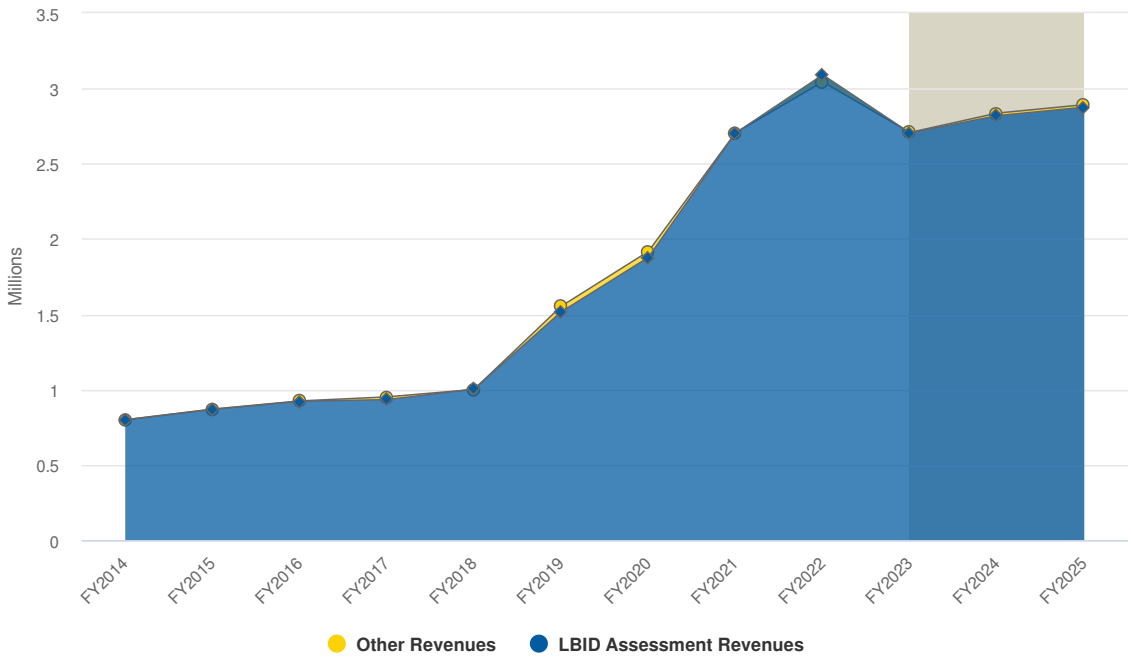


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



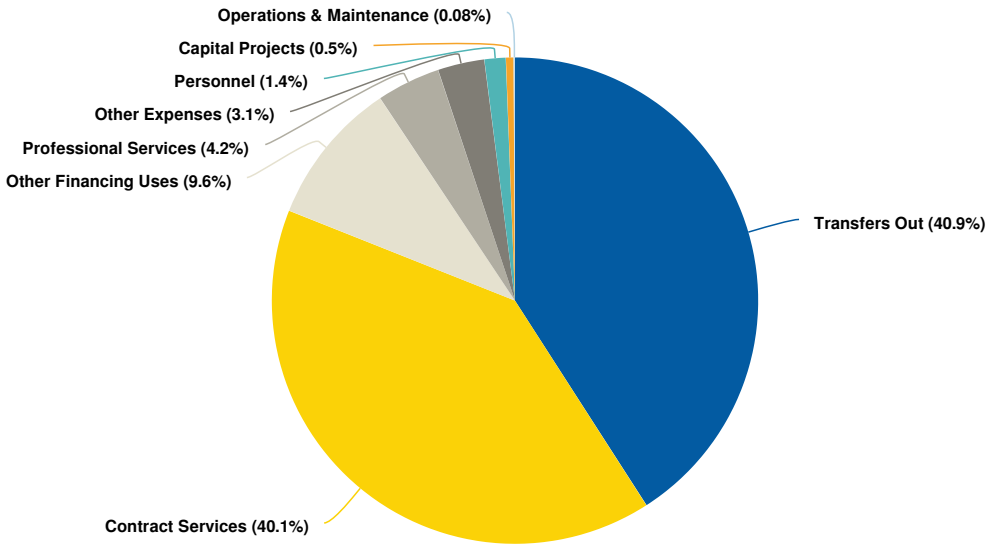
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

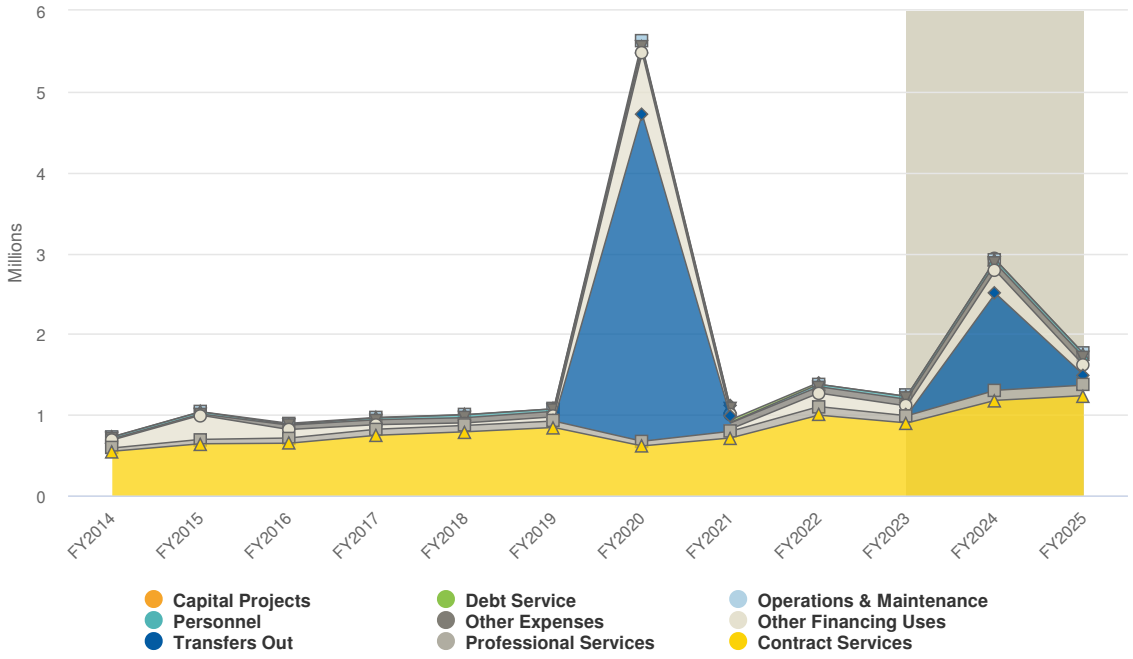
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
LBID Assessment Revenues	$1,877,694	$2,703,948	$3,090,688	$2,810,492	$2,819,200	$2,875,400	0.3%	2%
Other Revenues	$39,816	$2,181	-$47,245	$3,100	$16,991	$16,991	448.1%	0%
Total Revenue Source:	**$1,917,510**	**$2,706,129**	**$3,043,443**	**$2,813,592**	**$2,836,191**	**$2,892,391**	**0.8%**	**2%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



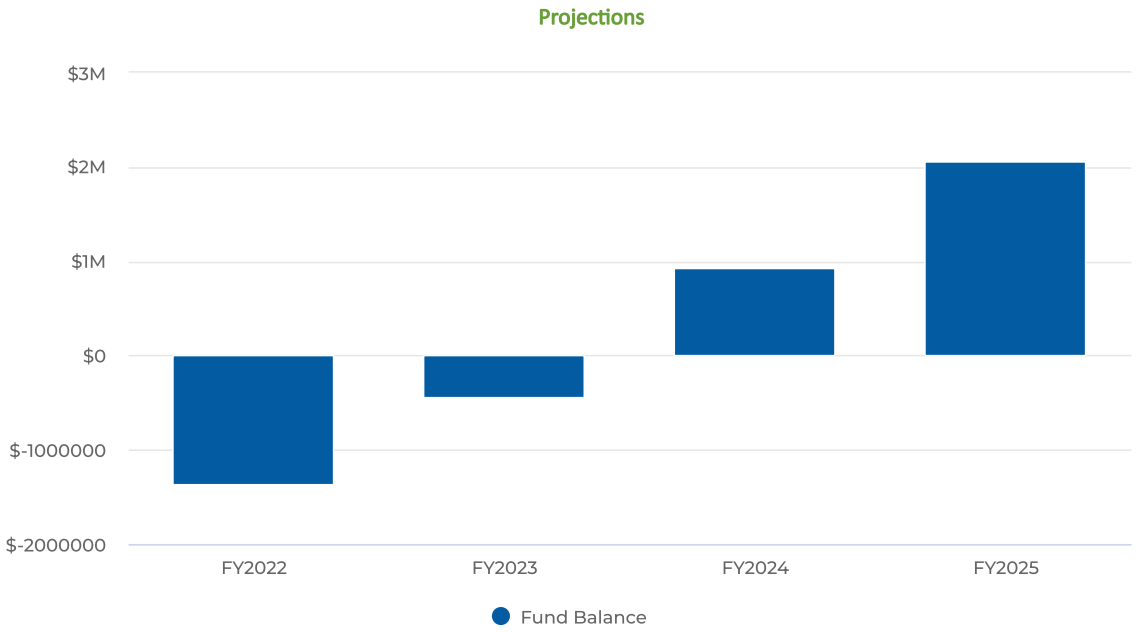
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$15,331	$6,801	$29,396	$35,488	$41,501	$42,746	16.9%	3%
Professional Services	$57,716	$82,325	$105,433	$134,550	$124,236	$130,166	-7.7%	4.8%
Contract Services	$612,802	$711,495	$993,939	$1,121,550	$1,177,002	$1,235,227	4.9%	4.9%
Operations & Maintenance	$64,090	$0	$40	$2,300	$2,300	$2,300	0%	0%
Other Expenses	$71,580	$75,159	$78,917	$83,884	$91,149	$100,264	8.7%	10%
Capital Projects	$0	$0	$0	$0	$15,000	$0	N/A	-100%
Debt Service	$0	$32,818	$22,888	$0	$0	$0	0%	0%
Other Financing Uses	$753,826	$28,000	$167,641	$345,400	$282,000	$120,000	-18.4%	-57.4%
Transfers Out	$4,050,256	$183,252	$0	$346,664	$1,200,000	$125,000	246.2%	-89.6%
Total Expense Objects:	**$5,625,600**	**$1,119,848**	**$1,398,254**	**$2,069,836**	**$2,933,188**	**$1,755,703**	**41.7%**	**-40.1%**

Fund Balance

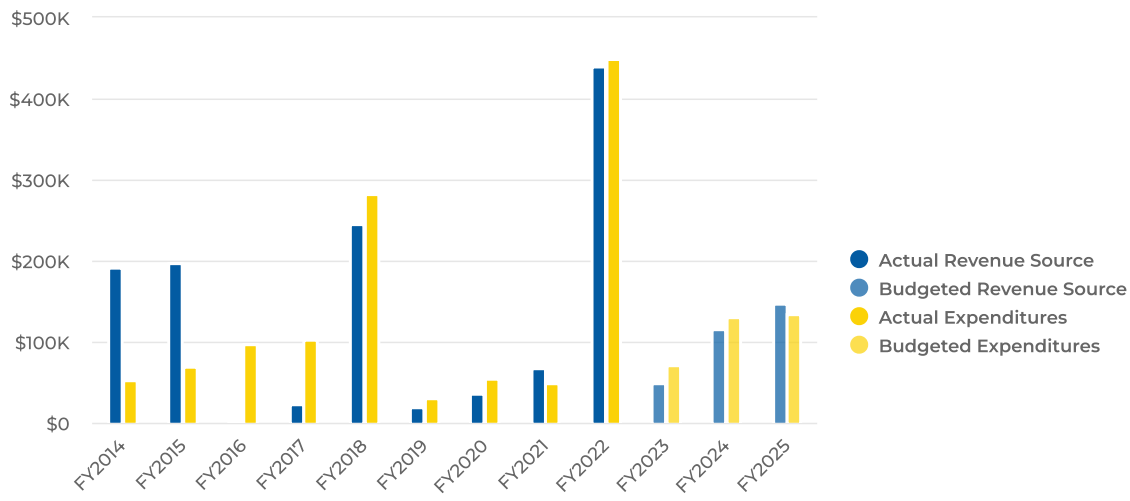


Chapman Estate Fund

The Chapman Estate at 1243 Ocean Boulevard in Pismo Beach was developed around 1935 by John Rogers, who worked in the oil industry in California's Central Valley. Clifford Chapman purchased the Estate in 1963 and lived there for many years until his passing in July 2012. Before his passing, Chapman expressed his desire to dedicate the Estate to the City of Pismo Beach. On December 3, 2013, the City Council adopted Resolution no. R-2013-075 to accept the Chapman Estate. The Chapman Estate Trust was established by Chapman to provide funds for the maintenance and repairs of the Estate. The Trust authorized these funds to be used by the City of Pismo Beach for maintenance and repairs for the Chapman Estate upon the acceptance of the property. The Chapman Foundation was established to manage the Estate, with the TED Director serving as the City Staff Liaison.

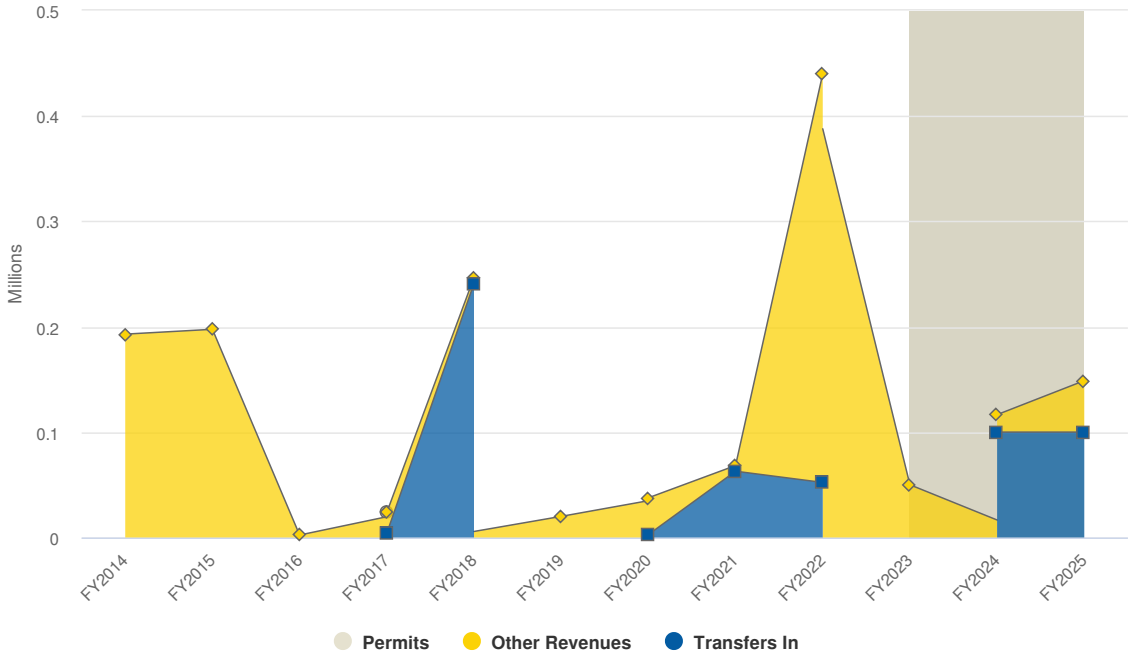
Summary

The Chapman Estate Fund is projecting $116.6 K of revenues in FY 2024 and $148.8 K of revenues in FY 2025, which represents an 89.5% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 27.7% increase. The Chapman Estate Fund is projecting $132.3 K of expenditures in FY 2024 and $135.7 K of expenditures in FY 2025, which represents an 87.9% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 2.6% increase.K



Revenues by Source

Budgeted and Historical 2024 Revenues by Source

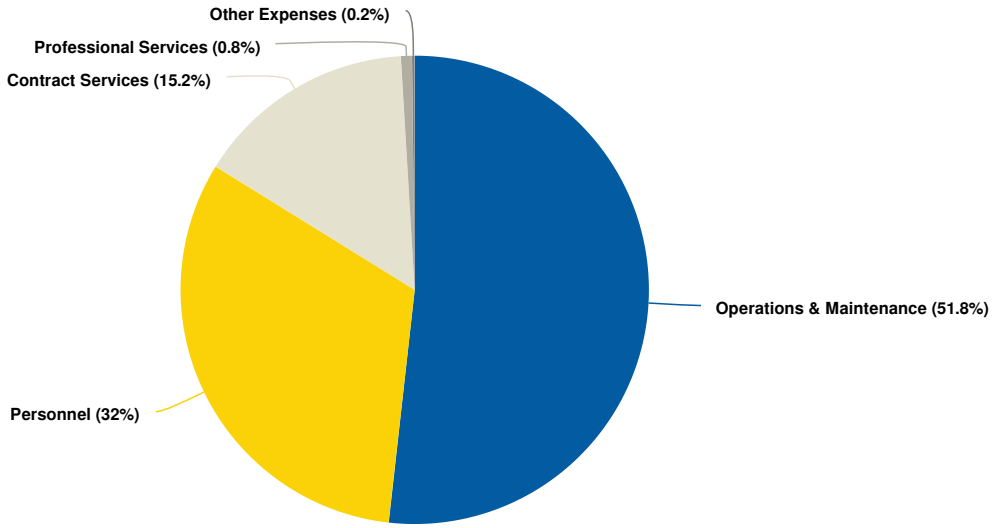


Grey background indicates budgeted figures.

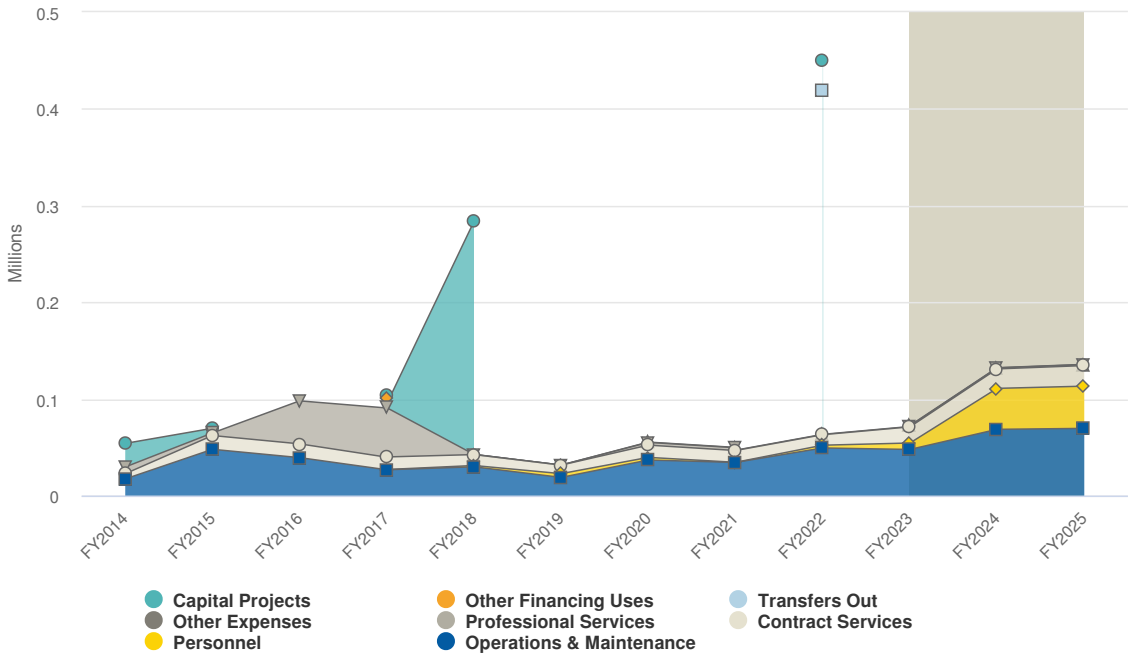
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Interest	$567	$70	$373	$0	$139	$139	N/A	0%
Chapman House Lease	$0	$2	$1	$0	$0	$0	0%	0%
Misc Revenue	$30,600	$5,050	$0	$0	$0	$0	0%	0%
Mark to Mkt Gain/Loss	$520	-$366	-$1,081	$0	$0	$0	0%	0%
Chapman Donation	$67	$3	$382,982	$0	$0	$0	0%	0%
Chapman Private Event Fees	$0	$0	$0	$50,000	$10,000	$40,000	-80%	300%
Chapman Estate Entry Fees	$2,935	$570	$5,130	$0	$6,000	$8,000	N/A	33.3%
Chapman Estate Membership Fees	$200	$50	$425	$0	$425	$700	N/A	64.7%
Transfer In General Fund	$0	$60,000	$1,514	$90,000	$100,000	$100,000	11.1%	0%
Transfer In General Fund	$0	$0	$50,692	$940,671	$0		-100%	N/A
Transfer In General Fund	$2,750	$2,871	$0	$24,379	$0		-100%	N/A
Total Revenue Source:	**$37,639**	**$68,250**	**$440,036**	**$1,105,050**	**$116,564**	**$148,839**	**-89.5%**	**27.7%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



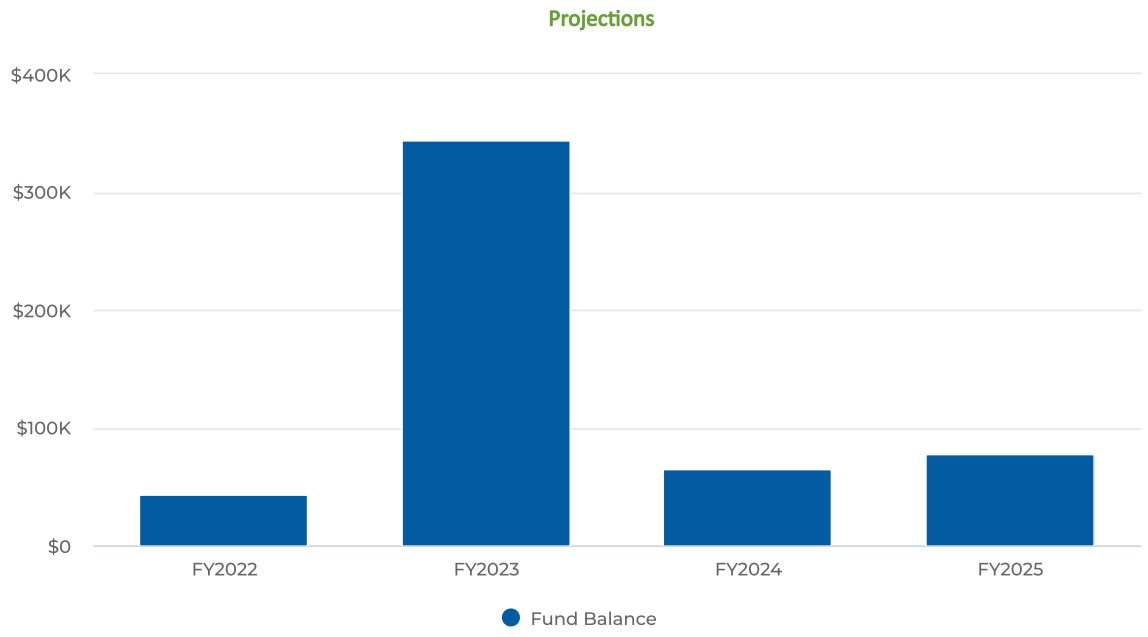
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

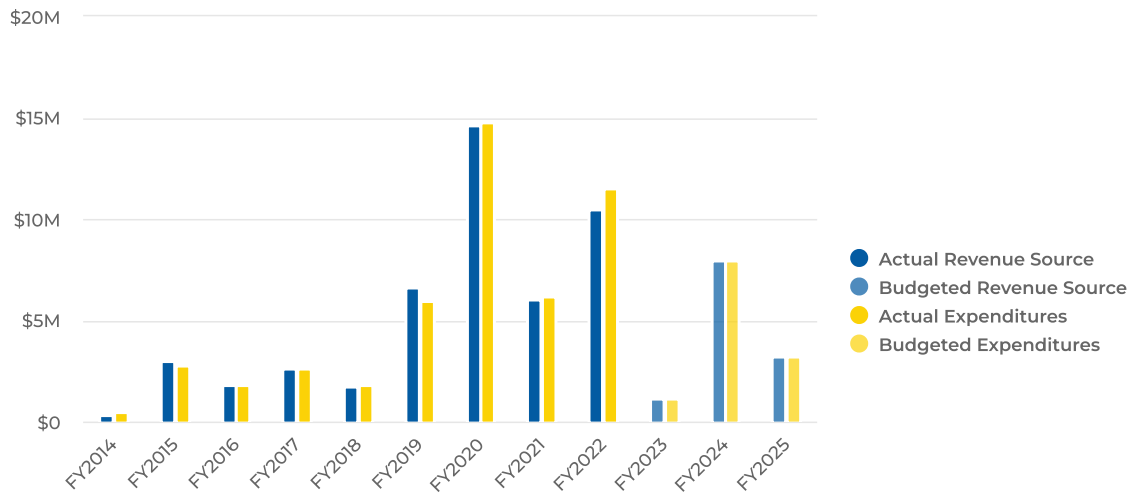
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$2,753	$111	$2,864	$36,662	$42,387	$43,660	15.6%	3%
Professional Services	$2,824	$2,871	$0	$25,379	$1,000	$1,000	-96.1%	0%
Contract Services	$12,665	$12,223	$10,869	$36,700	$20,130	$21,300	-45.1%	5.8%
Operations & Maintenance	$36,754	$34,279	$49,230	$55,200	$68,500	$69,500	24.1%	1.5%
Other Expenses	$315	$308	$347	$358	$247	$247	-31%	0%
Capital Projects	$0	$0	$31,799	$938,209	$0	$0	-100%	0%
Transfers Out	$0	$0	$355,421	$0	$0		0%	N/A
Total Expense Objects:	**$55,311**	**$49,791**	**$450,530**	**$1,092,509**	**$132,264**	**$135,707**	**-87.9%**	**2.6%**

Fund Balance



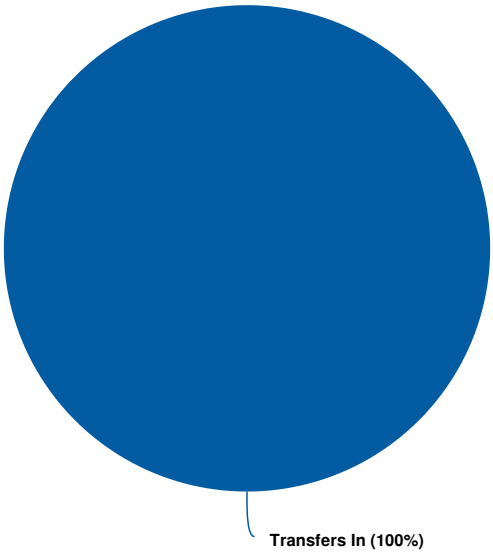
Summary

The Capital Projects Fund is projecting $8.00 M of revenues in FY 2024 and $3.26 M of revenues in FY 2025, which represents an 82.5% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 59.4% decrease. The Capital Projects Fund is projecting $8.00 M of expenditures in FY 2024 and $3.25 M of expenditures in FY 2025, which represents an 81.9% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 59.4% decrease.

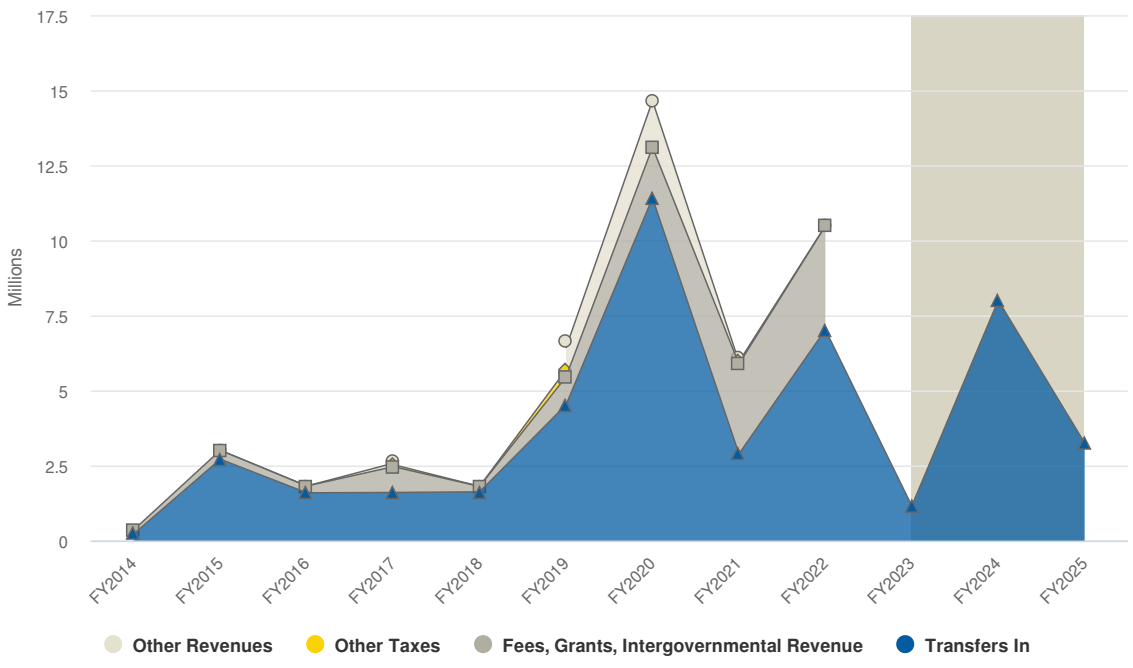


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source

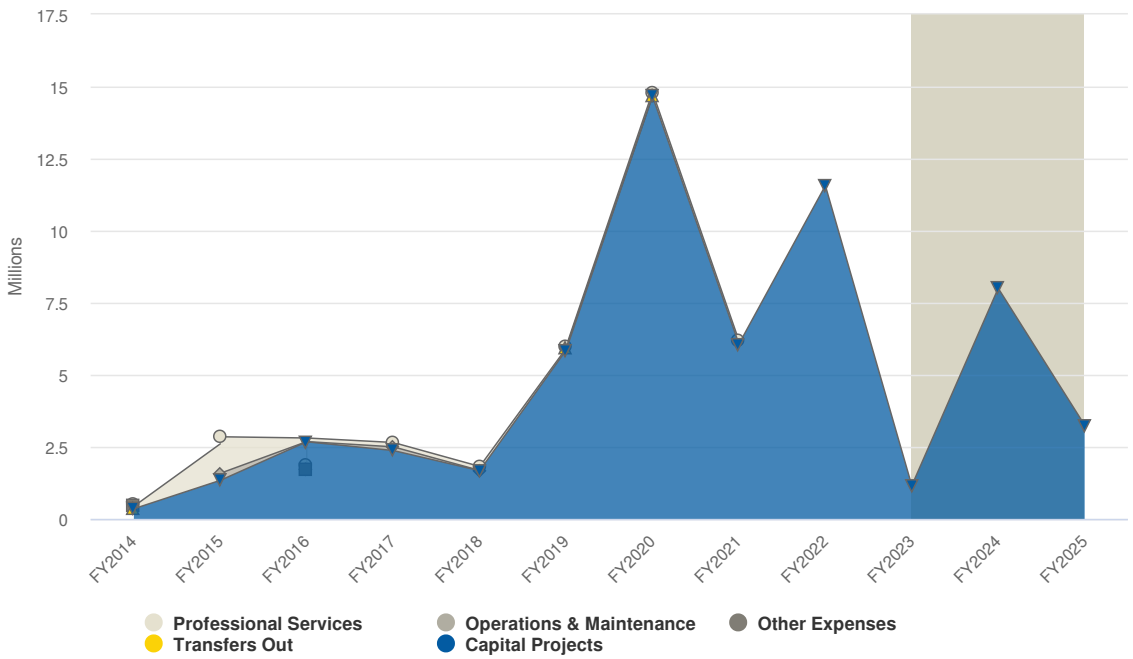


Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Taxes	$0	$133,783	$0	$0	$0	$0	0%	0%
Other Revenues	$1,548,170	$73,000	$3,995	$18,284,319	$0	$0	-100%	0%
Fees, Grants, Intergovernmental Revenue	$1,694,796	$2,994,433	$3,457,895	$4,837,894	$0	$0	-100%	0%
Transfers In	$11,409,393	$2,887,389	$7,023,461	$22,682,759	$8,000,000	$3,250,000	-64.7%	-59.4%
Total Revenue Source:	**$14,652,358**	**$6,088,605**	**$10,485,351**	**$45,804,972**	**$8,000,000**	**$3,250,000**	**-82.5%**	**-59.4%**

Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$141,880	$120,402	$0	$132,641	$0	$0	-100%	0%
Capital Projects	$14,665,871	$6,065,256	$11,561,883	$43,990,001	$8,000,000	$3,250,000	-81.8%	-59.4%
Transfers Out	$1,081	$0	$0	$0	$0	$0	0%	0%

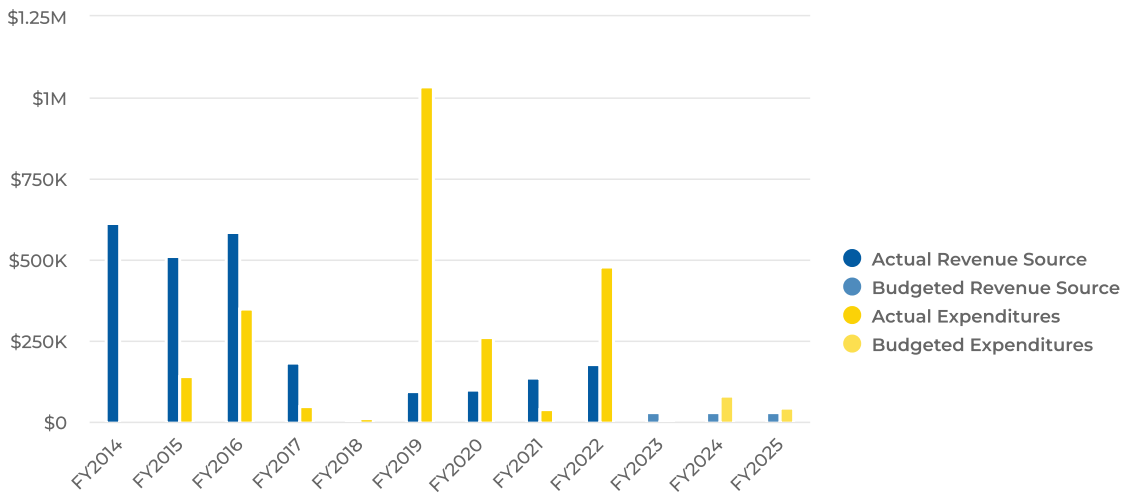
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Total Expense Objects:	$14,808,832	$6,185,658	$11,561,883	$44,122,642	$8,000,000	$3,250,000	-81.9%	-59.4%

Park Development Fund

The Park Development Fund was set up to provide for the construction of new parks and the enhancement of existing parks to serve new development. Funding sources include Quimby Act fees and impact fees under California Government Code Section 66001. The Quimby Act fees were updated in FY 2005 by Resolution and increases each fiscal year by 5%.

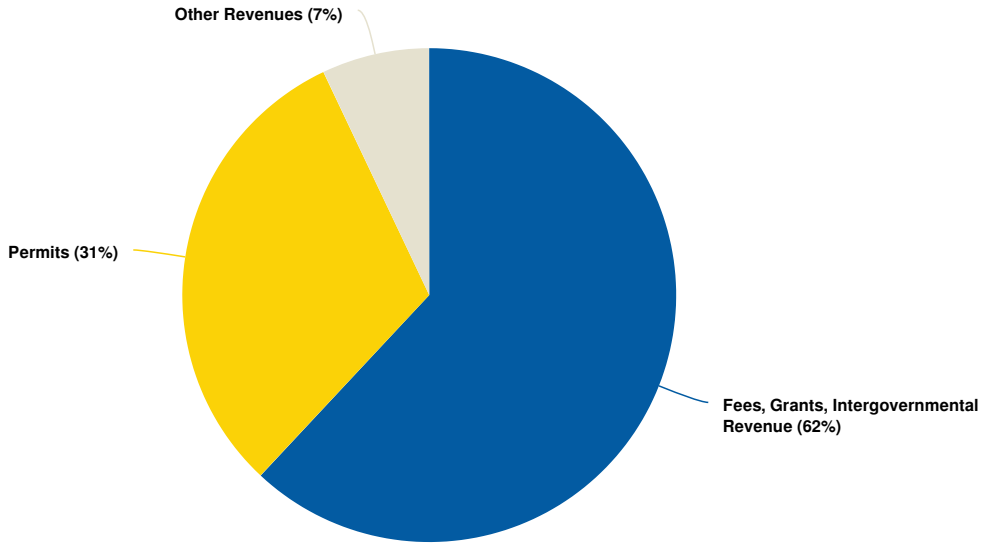
Summary

The Park Development Fund is projecting $32.27 K of revenues in FY 2024 and $32.27 K of revenues in FY 2025, which represents a 2.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Park Development Fund is projecting $85.44 K of expenditures in FY 2024 and $45.98 K of expenditures in FY 2025, which represents a 65.3% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 46.2% decrease.

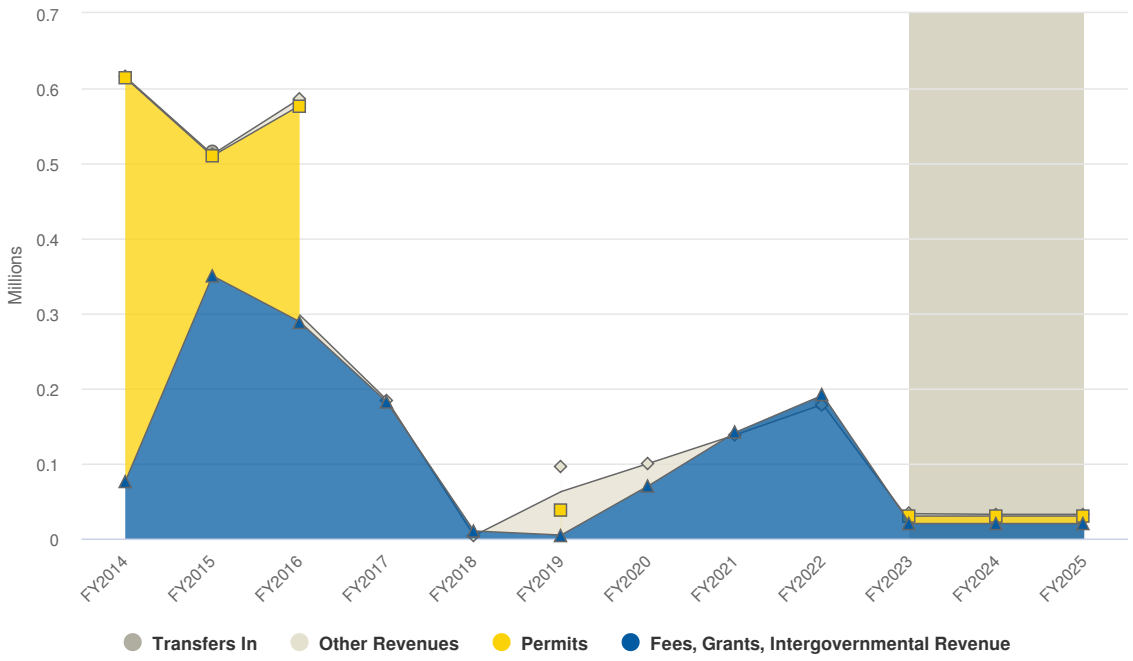


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



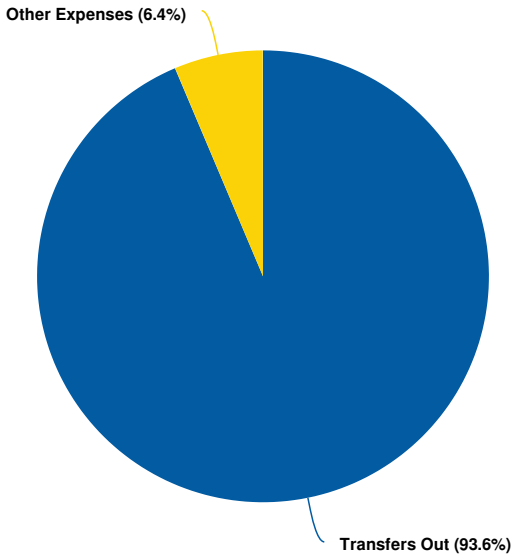
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

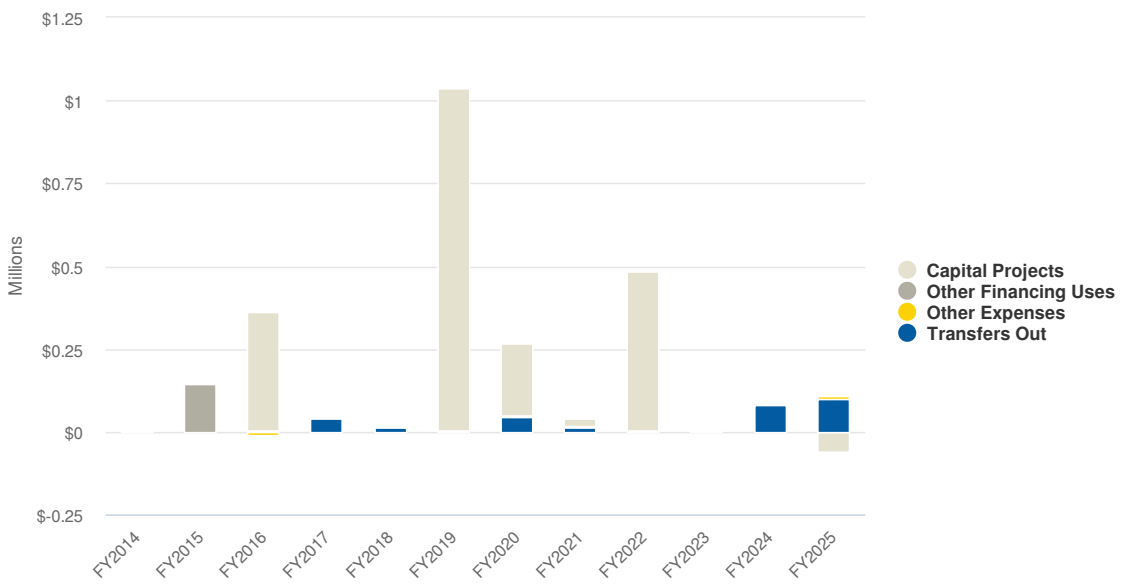
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Permits								
Subdivision Fees	$0	$0	$0	$10,000	$10,000	$10,000	0%	0%
Total Permits:	**$0**	**$0**	**$0**	**$10,000**	**$10,000**	**$10,000**	**0%**	**0%**
Other Revenues								
Interest	$8,807	$1,922	$852	$3,200	$2,270	$2,270	-29.1%	0%
Mark to Mkt Gain/Loss	$9,475	-$5,364	-$13,081	$0	$0	$0	0%	0%
Misc. Reimbursements	$11,460	$0	$0	$0	$0		0%	N/A
Total Other Revenues:	**$29,742**	**-$3,442**	**-$12,229**	**$3,200**	**$2,270**	**$2,270**	**-29.1%**	**0%**
Fees, Grants, Intergovernmental Revenue								
Park Development Fee	$70,286	$141,615	$191,044	$20,000	$20,000	$20,000	0%	0%
Total Fees, Grants, Intergovernmental Revenue:	**$70,286**	**$141,615**	**$191,044**	**$20,000**	**$20,000**	**$20,000**	**0%**	**0%**
Transfers In								
Transfer In General Fund	$0	$0	$1,514	$0	$0		0%	N/A
Total Transfers In:	**$0**	**$0**	**$1,514**	**$0**	**$0**	**$0**	**0%**	**0%**
Total Revenue Source:	**$100,028**	**$138,173**	**$180,329**	**$33,200**	**$32,270**	**$32,270**	**-2.8%**	**0%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type

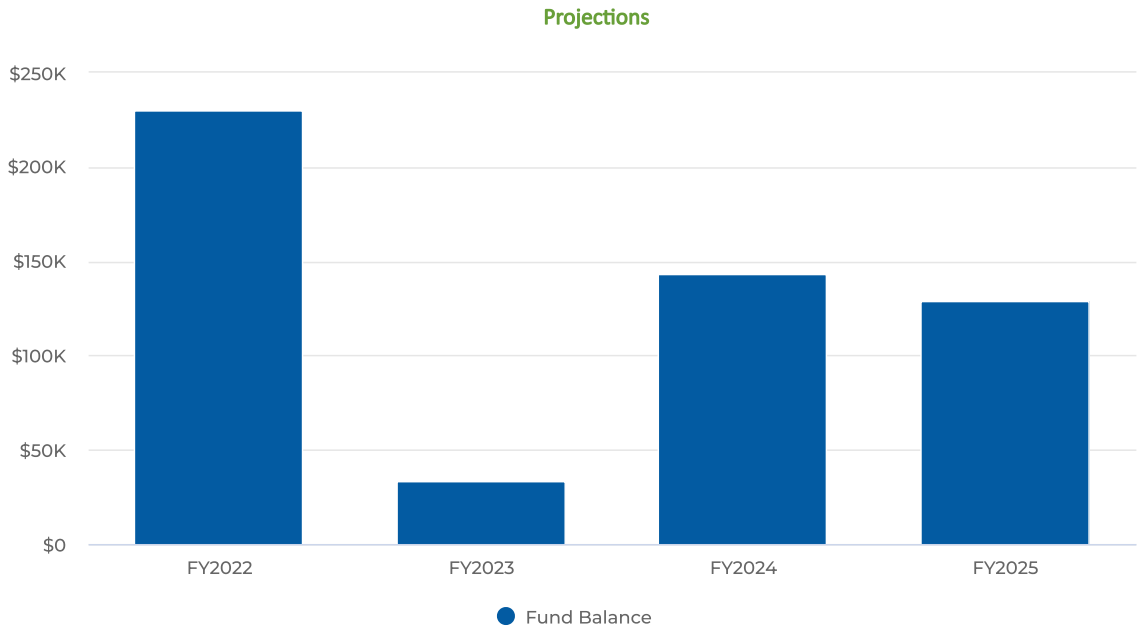


Budgeted and Historical Expenditures by Expense Type



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Other Expenses	$4,270	$4,483	$4,707	$4,943	$5,437	$5,981	10%	10%
Capital Projects	$215,174	$24,834	$478,669	$154,087	$0	-$60,000	-100%	N/A
Transfers Out	$45,000	$12,400	$0	$86,925	$80,000	$100,000	-8%	25%
Total Expense Objects:	**$264,444**	**$41,717**	**$483,376**	**$245,955**	**$85,437**	**$45,981**	**-65.3%**	**-46.2%**

Fund Balance

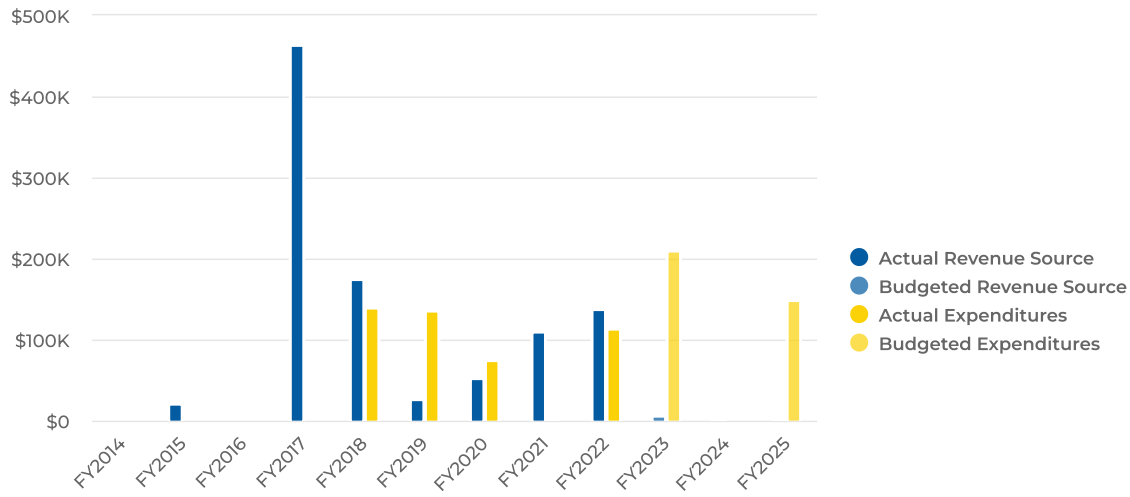


Circulation Fees

The Circulation Improvement Fund was set up to provide for specific street construction projects including improvements to the Mattie Road Sidewalk Extension to the Pismo Preserve entrance, the Circulation Element update, Circulation and Parking Study, Price Canyon Road, and dynamic circulation signs.

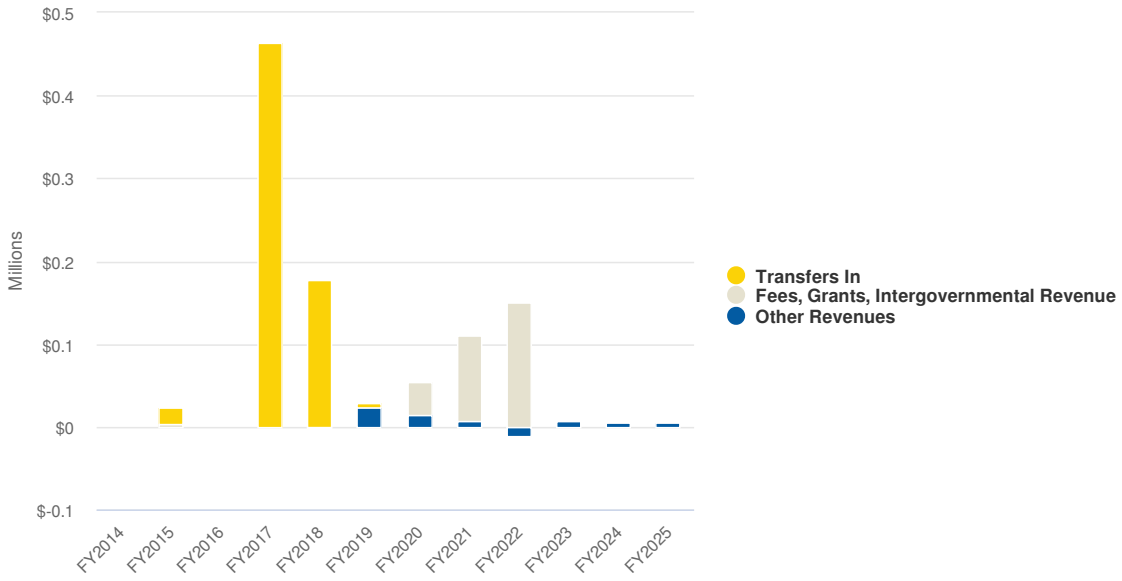
Summary

The Circulation Fees Fund is projecting $4.44 K of revenues in FY 2024 and $4.44 K of revenues in FY 2025, which represents a 33.7% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Circulation Fees Fund is projecting $4.44 K of expenditures in FY 2024 and $4.44 K of expenditures in FY 2025, which represents a 33.7% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 0.0% increase.



Revenues by Source

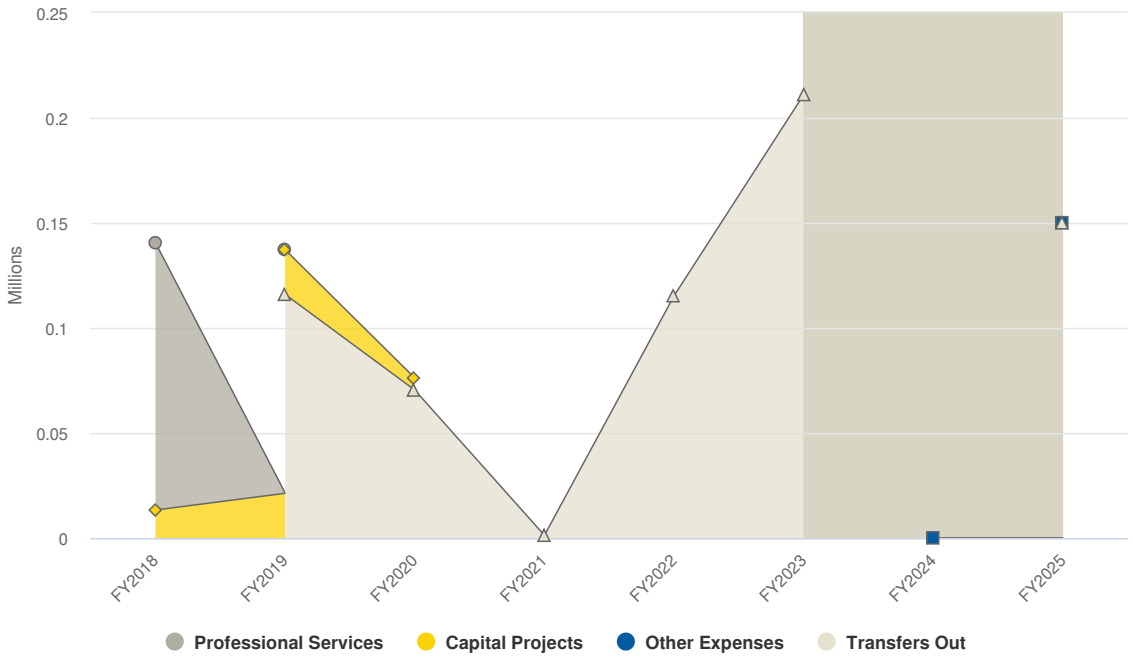
Budgeted and Historical 2024 Revenues by Source



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$14,913	$6,245	-$11,917	$6,700	$4,440	$4,440	-33.7%	0%
Fees, Grants, Intergovernmental Revenue	$38,743	$104,086	$150,440	$0	$0		0%	N/A
Total Revenue Source:	**$53,656**	**$110,330**	**$138,524**	**$6,700**	**$4,440**	**$4,440**	**-33.7%**	**0%**

Expenditures by Expense Type

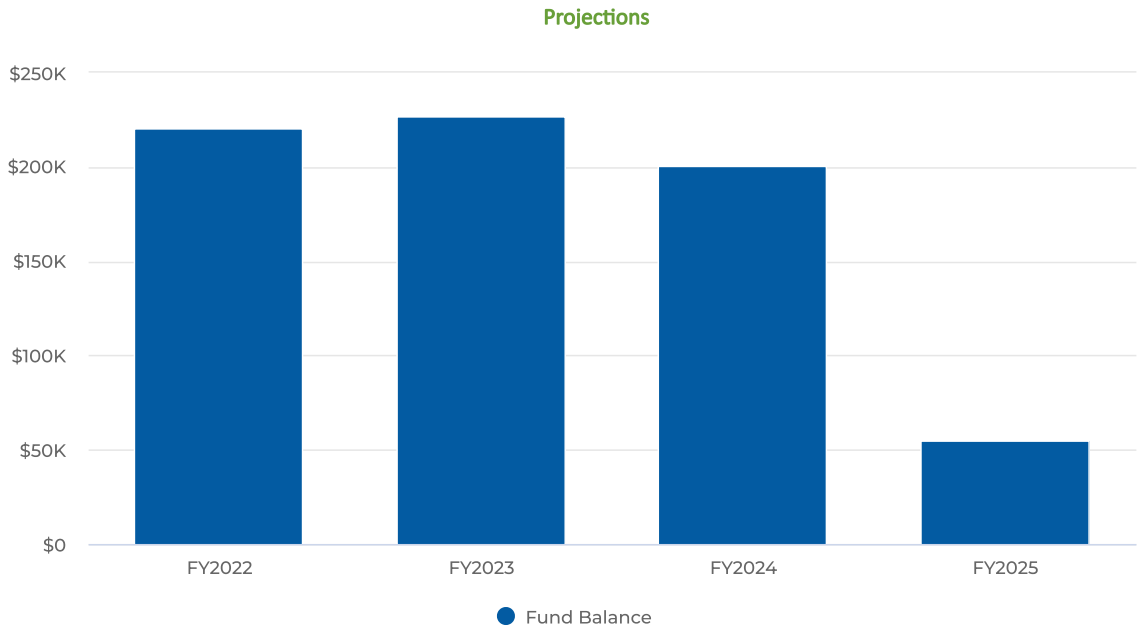
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$0	$0	$266,795	$0	$0	-100%	0%
Other Expenses	$0	$0	$0	$0	$39	$41	N/A	5.1%
Capital Projects	$5,731	$0	$0	$0	$0	$0	0%	0%
Transfers Out	$70,384	$1,266	$115,270	$211,000	$0	$150,000	-100%	N/A
Total Expense Objects:	**$76,115**	**$1,266**	**$115,270**	**$477,795**	**$39**	**$150,041**	**-100%**	**384,620.5%**

Fund Balance

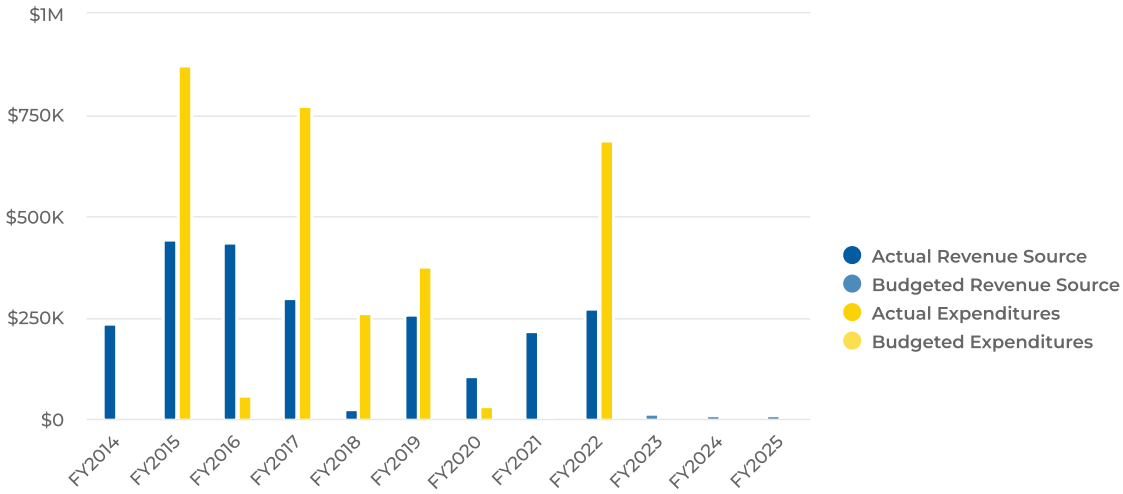


Impact Fees

The Impact Fee Fund was established to provide for additional facilities needed to serve the population residing in newly-constructed homes. Revenues for this fund consist of development fees which are collected under California Government Code Section 66001, the Mitigation Fee Act, for the specific improvements adopted by the City Council in Ordinance No. O-93-01. In FY 2019, the City updated and restructured the previous Impact Fees. The fees were approved by Resolution No. 2019-011 and became effective April 20, 2019. The fees are increased by various price inflators on January 1st of each year unless changed otherwise by City Council.

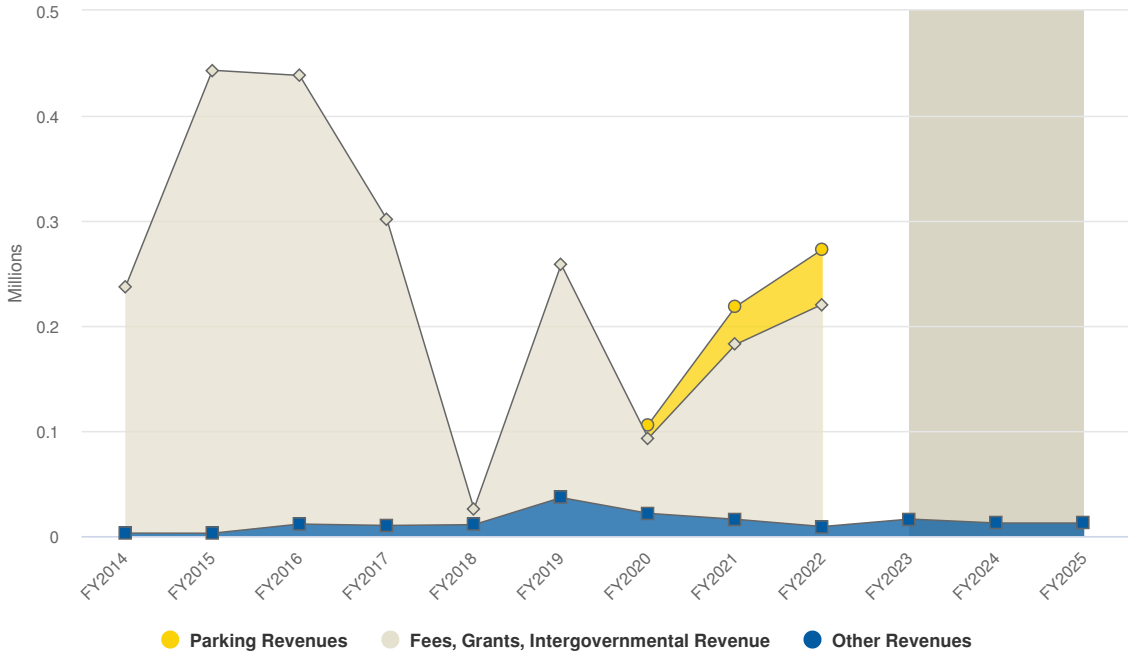
Summary

The Impact Fees Fund is projecting $12.35 K of revenues in FY 2024 and $12.35 K of revenues in FY 2025, which represents a 23.3% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Impact Fees Fund is projecting $879 of expenditures in FY 2024 and $914 of expenditures in FY 2025, which represents a 38.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 4.0% increase.



Revenues by Source

Budgeted and Historical 2024 Revenues by Source

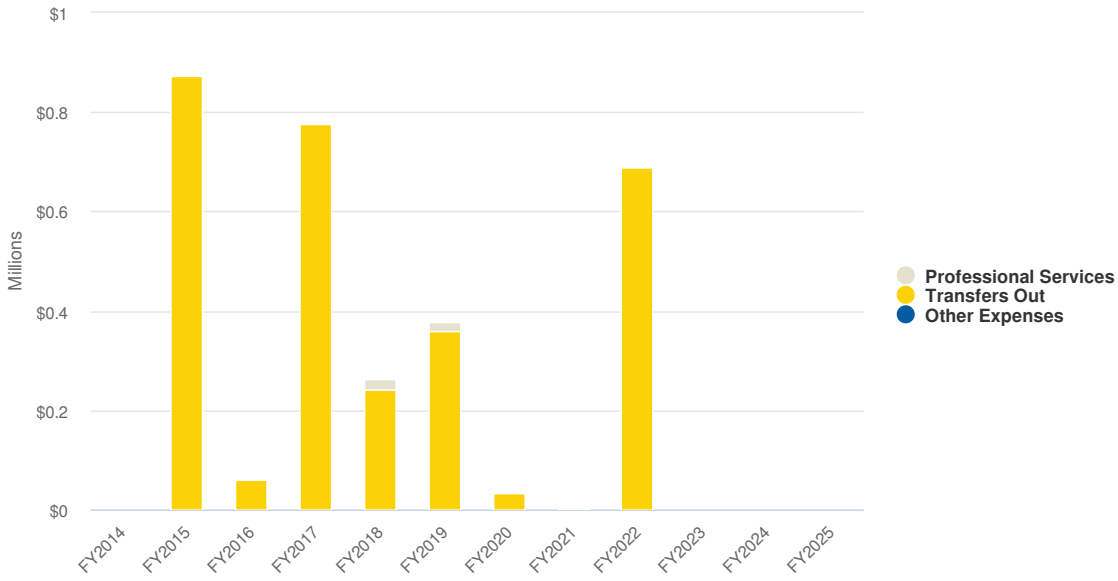


Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$21,547	$15,903	$8,983	$16,100	$12,345	$12,345	-23.3%	0%
Fees, Grants, Intergovernmental Revenue	$71,430	$166,308	$211,702	$0	$0	$0	0%	0%
Parking Revenues	$13,158	$36,013	$52,295	$0	$0		0%	N/A
Total Revenue Source:	**$106,134**	**$218,224**	**$272,980**	**$16,100**	**$12,345**	**$12,345**	**-23.3%**	**0%**

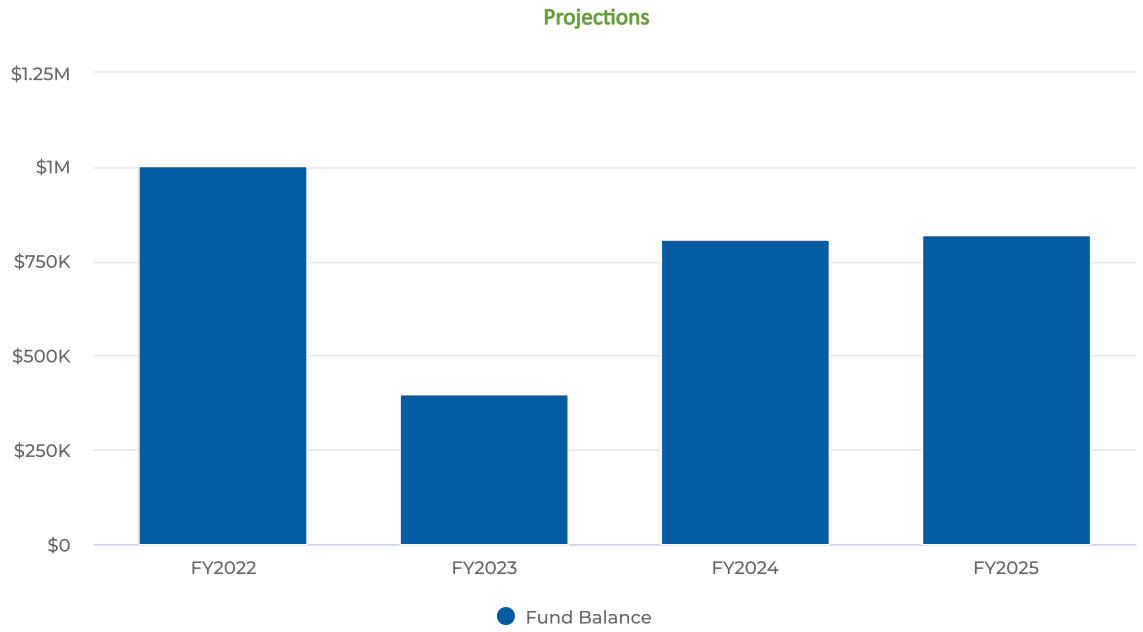
Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$845	$0	$0	$0	$0	$0	0%	0%
Other Expenses	$1,225	$1,286	$1,350	$1,418	$879	$914	-38%	4%
Transfers Out	$31,894	$916	$688,963	$0	$0	$0	0%	0%
Total Expense Objects:	**$33,964**	**$2,202**	**$690,313**	**$1,418**	**$879**	**$914**	**-38%**	**4%**

Fund Balance



The Water Enterprise Funds consist of the Water Operating Fund, the Water Tax Fund, the Water Construction Fund, and the Water Expansion Fund. Each of these funds supports different sources and uses. Looking at all Water Enterprise Funds combined, water revenues in the Water Enterprise Funds are from water service charges, sales from water usage, and transfers in from other funds. Expenditures from the Water Enterprise Funds are from San Luis Obispo County and the Central Coast Water Authority for the costs of providing water to the City. In addition, costs include personnel, utilities, supplies, materials, and transfers to other funds.

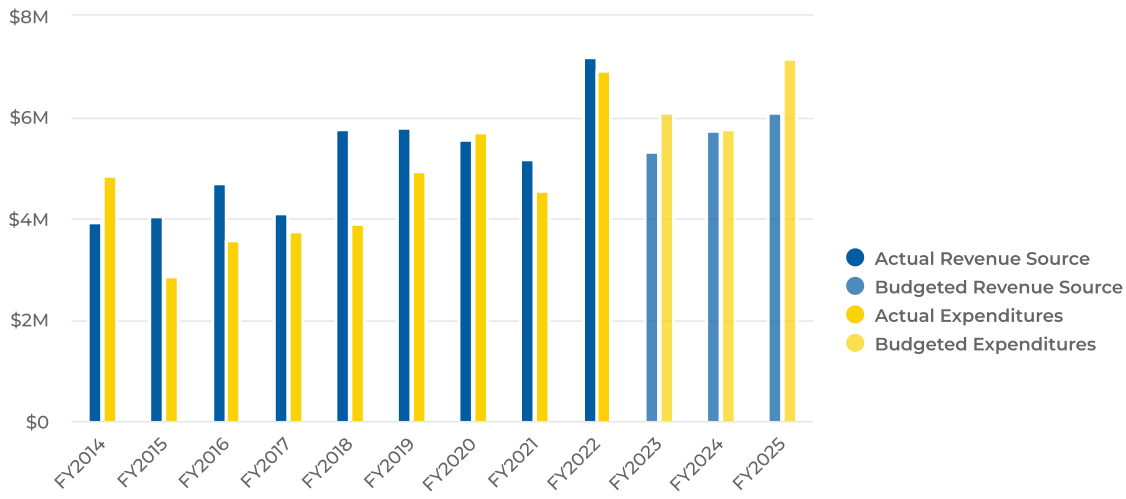
Water Enterprise Fund

The Water Enterprise Fund shown below includes operations and billing is responsible for ensuring that a safe, drinkable supply of water is provided to Pismo Beach. This responsibility is accomplished through ongoing inspection, repair and maintenance of the City's wells, tanks, booster stations, hydro-pneumatic system, and water distribution system components. The City's water distribution system and supply are sampled in accordance with California Department of Public Health regulations and guidelines. Tasks also include educating water customers on water quality, cost, and conservation issues.

The Water Billing activity accounts for staff, contract meter reading and direct services and supplies related to water billings. Bills are sent to approximately half of the City's customers each month. This unit of the Administrative Services Department also handles public requests for new service and service shutoff.

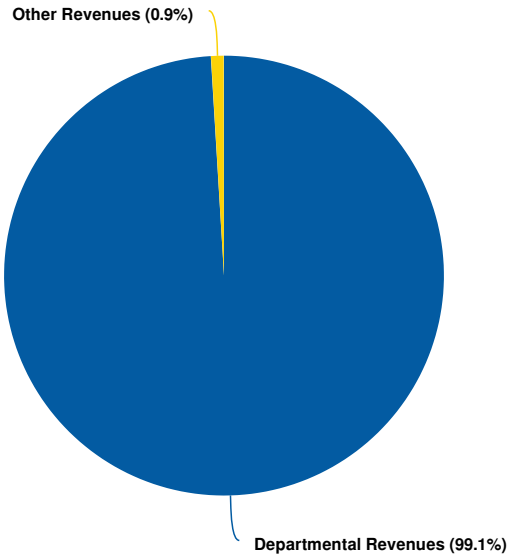
Summary

The Water Enterprise Fund is projecting $5.75 M of revenues in FY 2024 and $6.11 M of revenues in FY 2025, which represents a 30.6% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 6.3% increase. The Water Enterprise Fund is projecting $5.78 M of expenditures in FY 2024 and $7.18 M of expenditures in FY 2025, which represents a 46.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 24.1% increase.

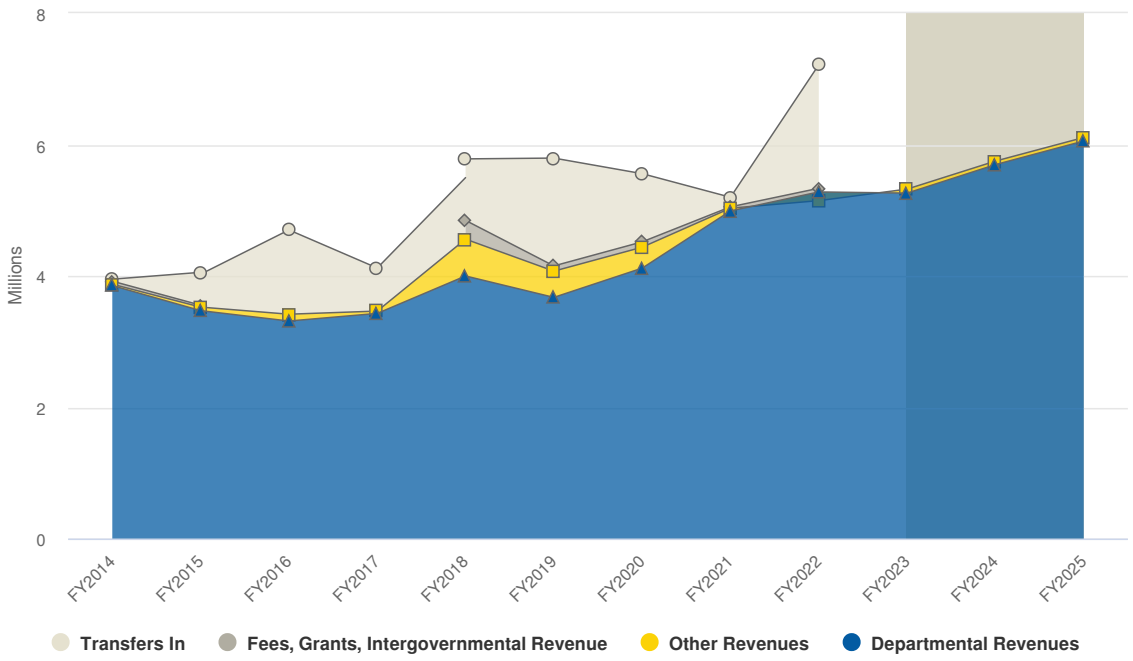


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



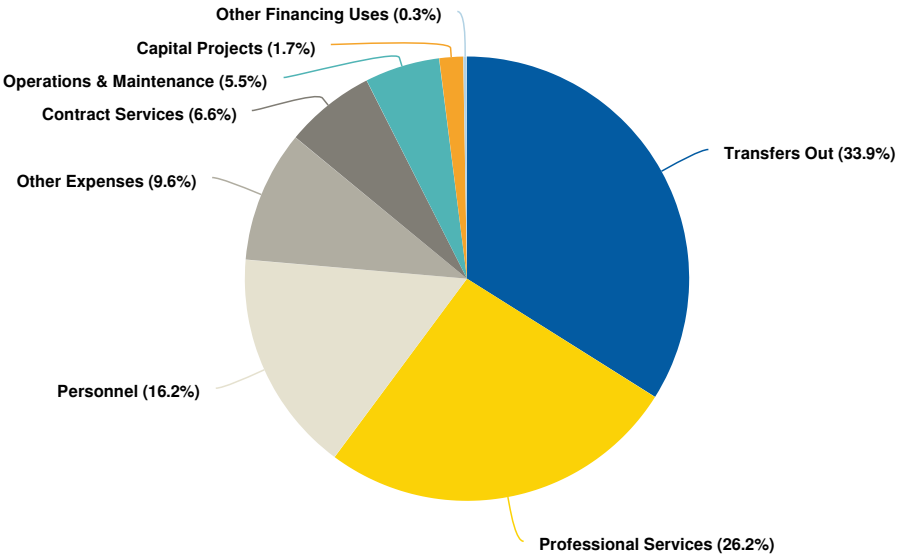
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

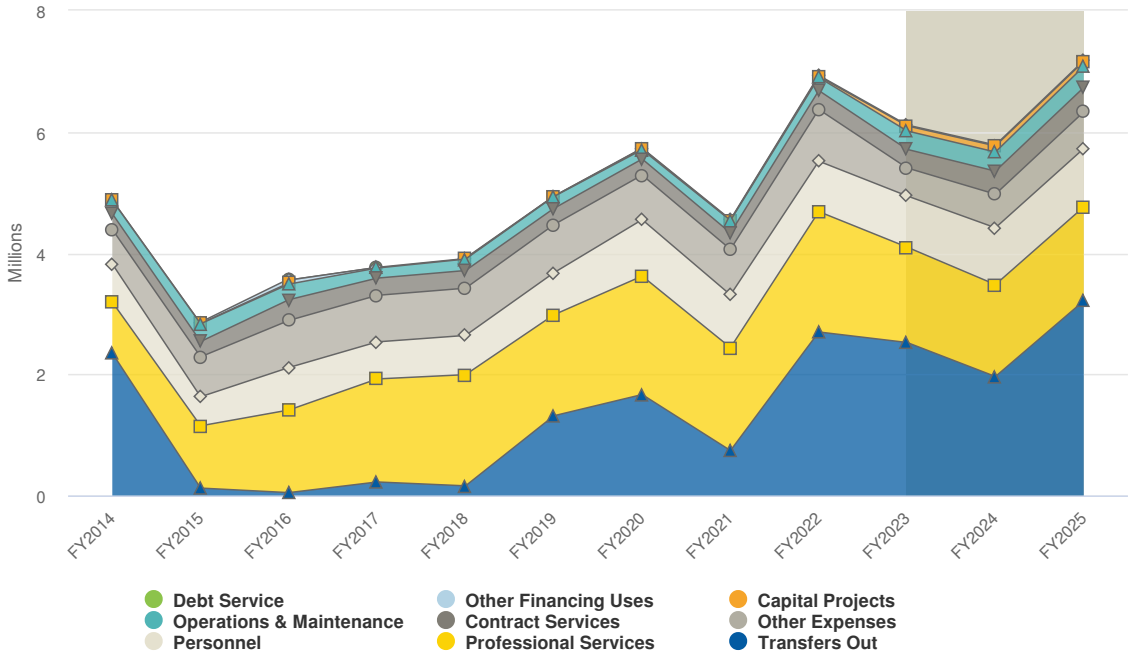
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$318,714	$42,058	-$132,931	$61,300	$53,915	$53,915	-12%	0%
Fees, Grants, Intergovernmental Revenue	$81,393	$20,386	$188,694	$2,959,152	$0	$0	-100%	0%
Departmental Revenues	$4,117,681	$4,988,634	$5,277,930	$5,260,000	$5,693,800	$6,053,300	8.2%	6.3%
Transfers In	$1,038,496	$145,942	$1,880,697	$0	$0	$0	0%	0%
Total Revenue Source:	**$5,556,284**	**$5,197,019**	**$7,214,390**	**$8,280,452**	**$5,747,715**	**$6,107,215**	**-30.6%**	**6.3%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



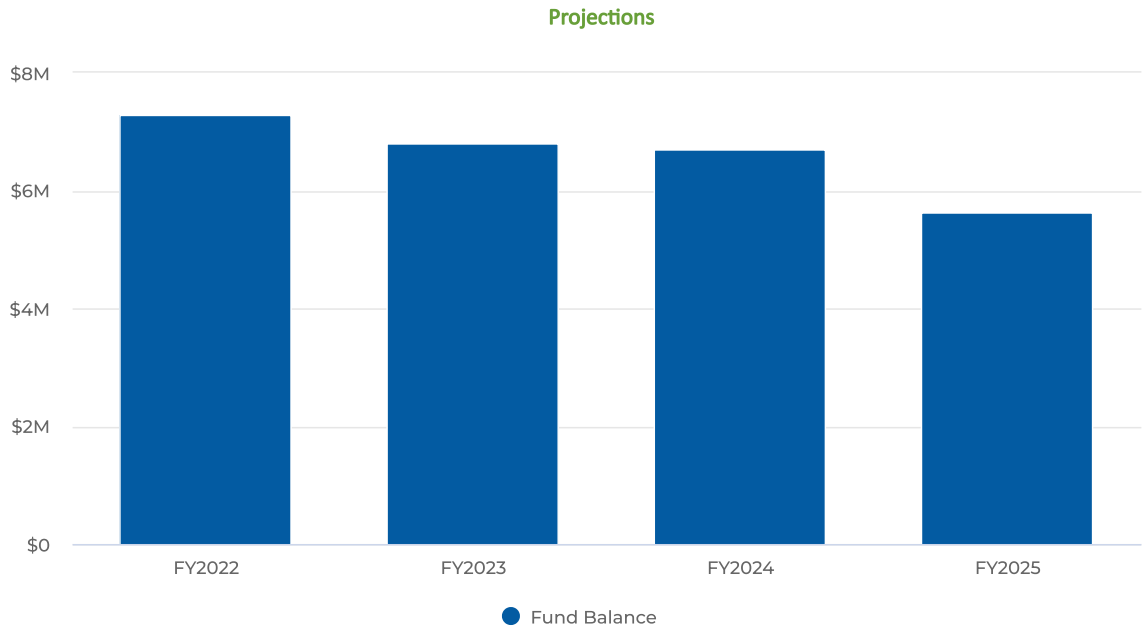
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$930,738	$870,564	$831,801	$916,673	$937,243	$963,026	2.2%	2.8%
Professional Services	$1,954,924	$1,697,823	$1,986,352	$3,844,850	$1,517,047	$1,550,677	-60.5%	2.2%
Contract Services	$264,759	$270,865	$311,790	$320,647	$380,132	$402,204	18.6%	5.8%
Operations & Maintenance	$153,993	$207,170	$216,759	$327,534	$315,347	$347,315	-3.7%	10.1%
Other Expenses	$735,948	$751,097	$853,685	$499,146	$554,564	$604,855	11.1%	9.1%
Capital Projects	$19,683	$2,491	$18,129	$335,760	$100,700	$83,000	-70%	-17.6%
Other Financing Uses	$5,366	$12,555	$15,144	$93,930	$15,000	$15,000	-84%	0%
Transfers Out	$1,665,216	$741,295	$2,697,463	$4,360,017	$1,962,450	$3,210,379	-55%	63.6%
Total Expense Objects:	**$5,730,626**	**$4,553,860**	**$6,931,123**	**$10,698,557**	**$5,782,483**	**$7,176,456**	**-46%**	**24.1%**

Fund Balance

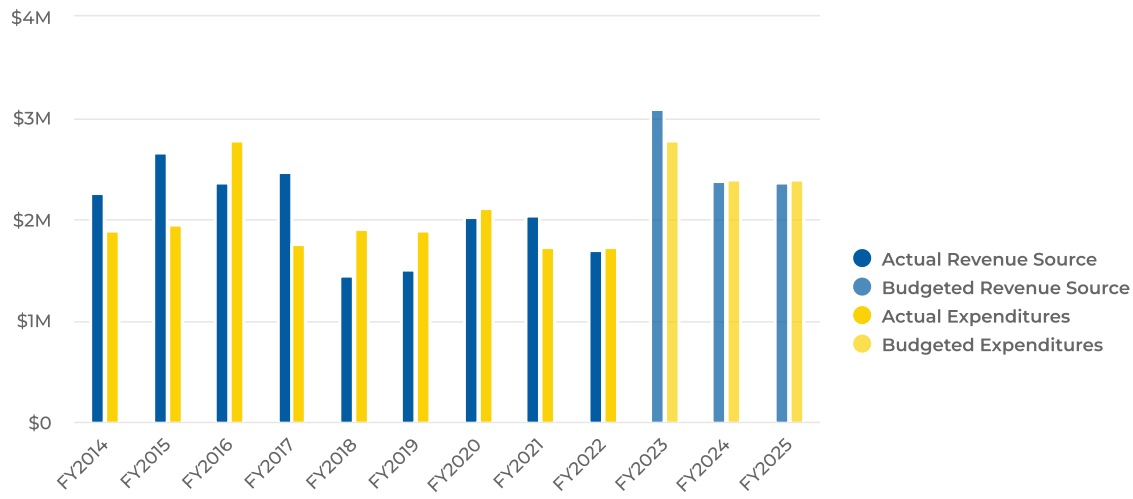


Water Tax Lopez State

This Water Tax Lopez and State Water Fund accounts for the expenditure of the special water tax, adopted by Pismo Beach voters in 1997. Proceeds of the tax can be used only for fixed costs of state water and/or Lopez Reservoir water. The voters set the maximum tax rate at $208.24 per EDU (equivalent dwelling unit) for FY 2022. The tax rate rises annually at the same rate as the consumer price index, up to a maximum of 3%. The actual tax rate set in any year must take into account the amount of state water impact fee revenues actually received by the City in the prior year, as a way of minimizing the tax rate level. Reserves can be accrued but cannot exceed 25% of the annual fixed costs of the state and Lopez water systems.

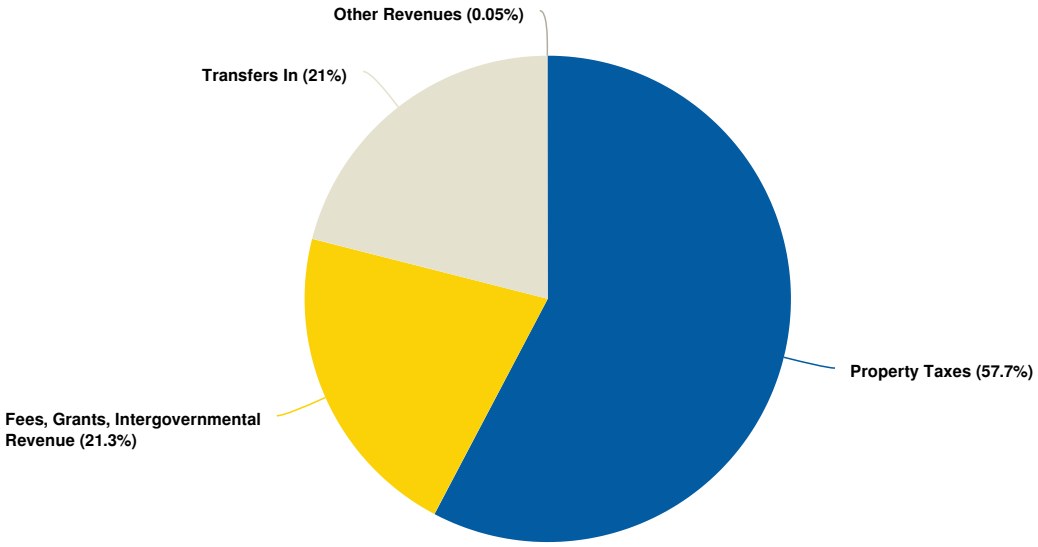
Summary

The Water Tax Lopez State Fund is projecting $2.39 M of revenues in FY 2024 and $2.37 M of revenues in FY 2025, which represents a 23.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.8% decrease. The Water Tax Lopez State Fund is projecting $2.40 M of expenditures in FY 2024 and $2.41 M of expenditures in FY 2025, which represents a 13.8% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 0.4% increase.

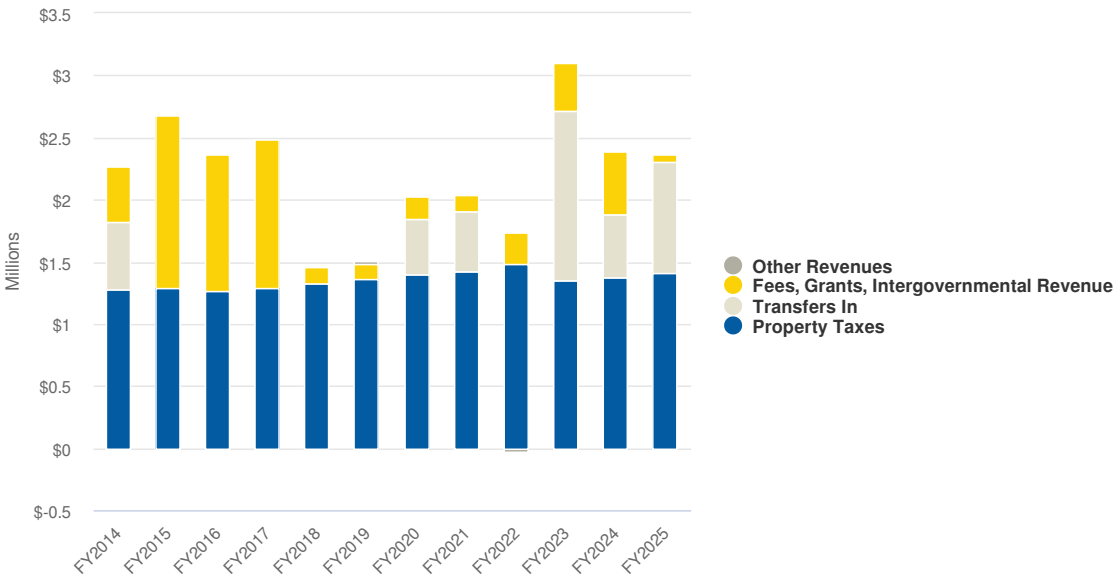


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source

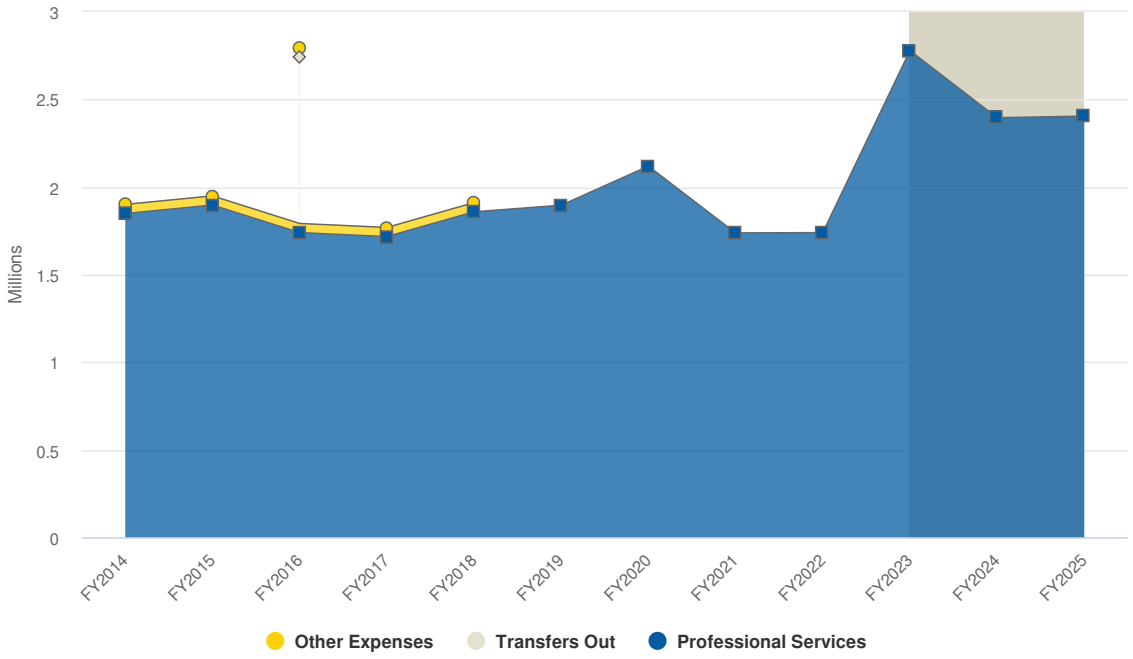


Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Property Taxes	$1,398,622	$1,425,781	$1,482,864	$1,350,000	$1,377,000	$1,404,540	2%	2%
Other Revenues	$2,598	$1,959	-$24,020	$0	$1,221	$1,221	N/A	0%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Fees, Grants, Intergovernmental Revenue	$182,986	$127,811	$250,885	$380,000	$507,511	$60,000	33.6%	-88.2%
Transfers In	$448,675	$481,792	$0	$1,368,000	$500,000	$900,000	-63.5%	80%
Total Revenue Source:	**$2,032,880**	**$2,037,343**	**$1,709,729**	**$3,098,000**	**$2,385,732**	**$2,365,761**	**-23%**	**-0.8%**

Expenditures by Expense Type

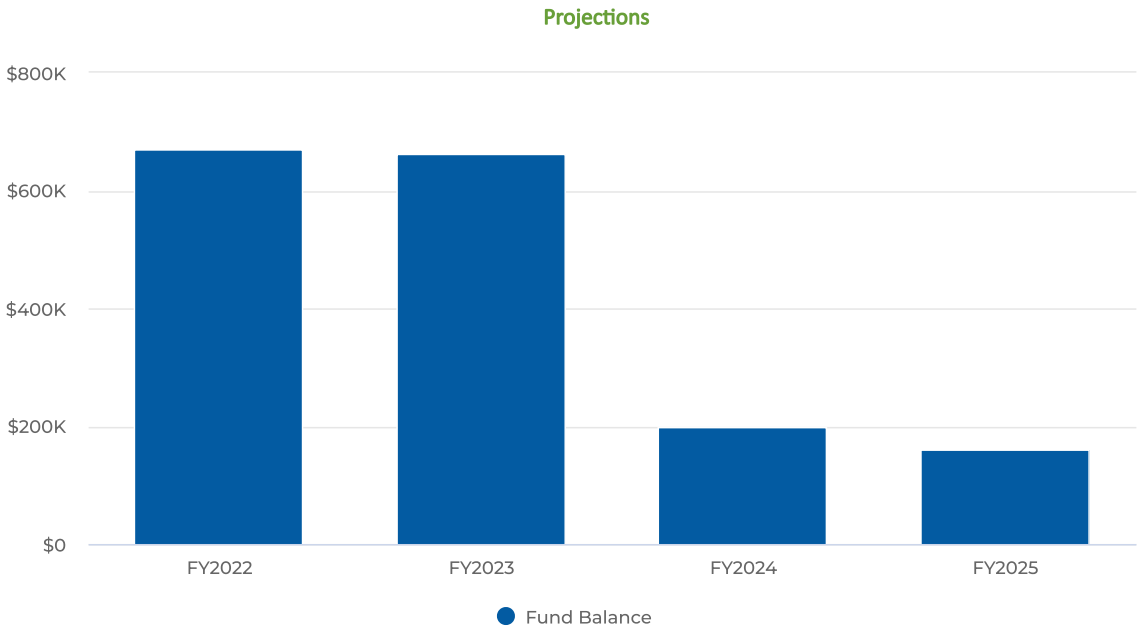
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$2,119,108	$1,738,030	$1,739,645	$2,778,933	$2,395,720	$2,405,001	-13.8%	0.4%
Total Expense Objects:	**$2,119,108**	**$1,738,030**	**$1,739,645**	**$2,778,933**	**$2,395,720**	**$2,405,001**	**-13.8%**	**0.4%**

Fund Balance

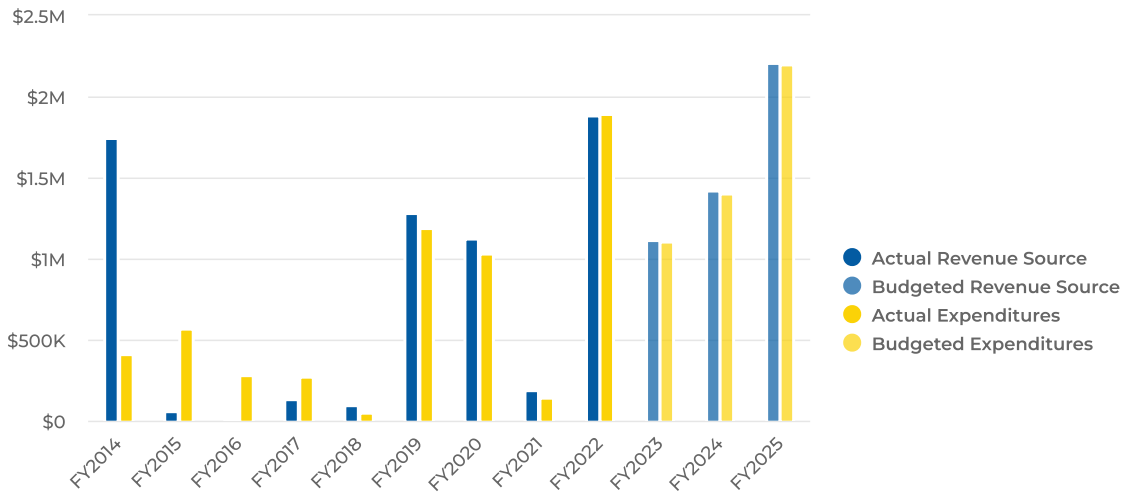


Water Construction Fund

The Water Construction Fund was created by Resolution No. R-2013-060, per the 2013 Water Rate Study, to capture the sources and uses of funds related to construction of the City's water system capital improvement program, separate from the normal operations of the water system. The City created the fund in July 2014. Beginning in FY 2015, all water construction projects are tracked in this fund.

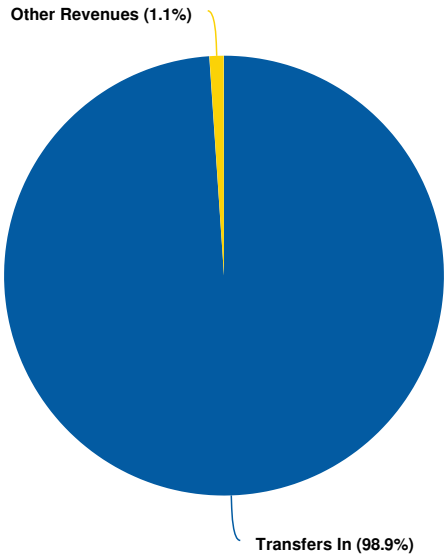
Summary

The Water Construction Fund is projecting $1.43 M of revenues in FY 2024 and $2.22 M of revenues in FY 2025, which represents a 55.4% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 51.4% decrease. The Water Construction Fund is projecting $1.41 M of expenditures in FY 2024 and $2.20 M of expenditures in FY 2025, which represents a 56.0% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 52.8% decrease.

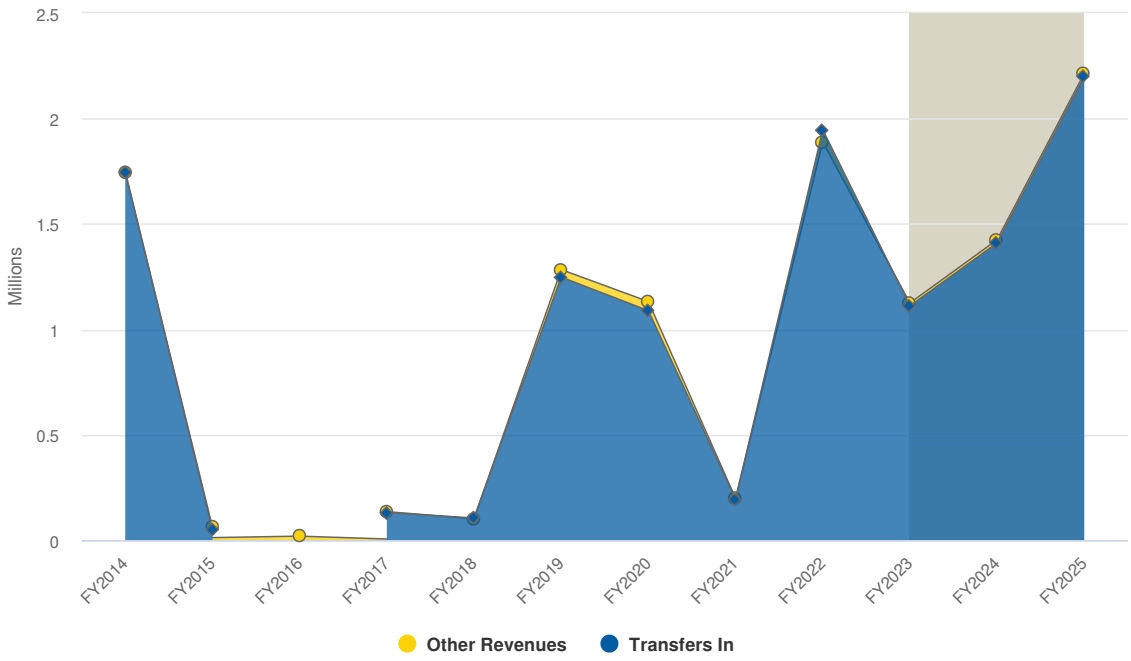


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



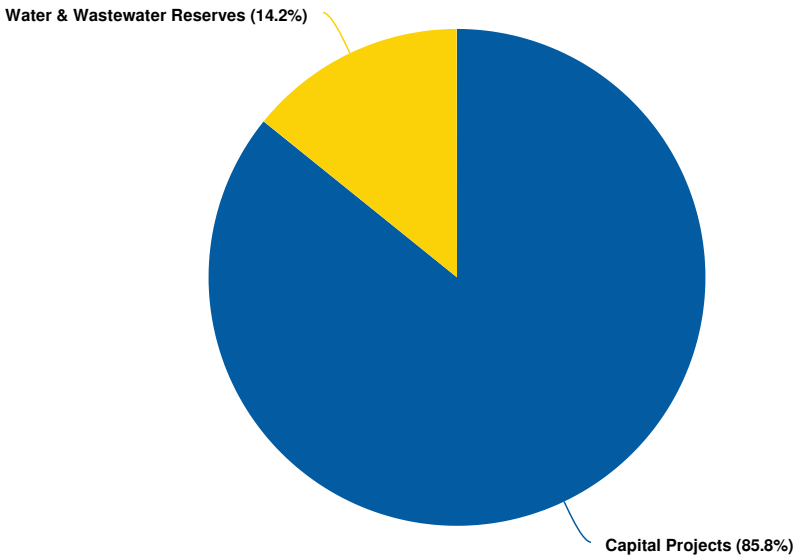
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)

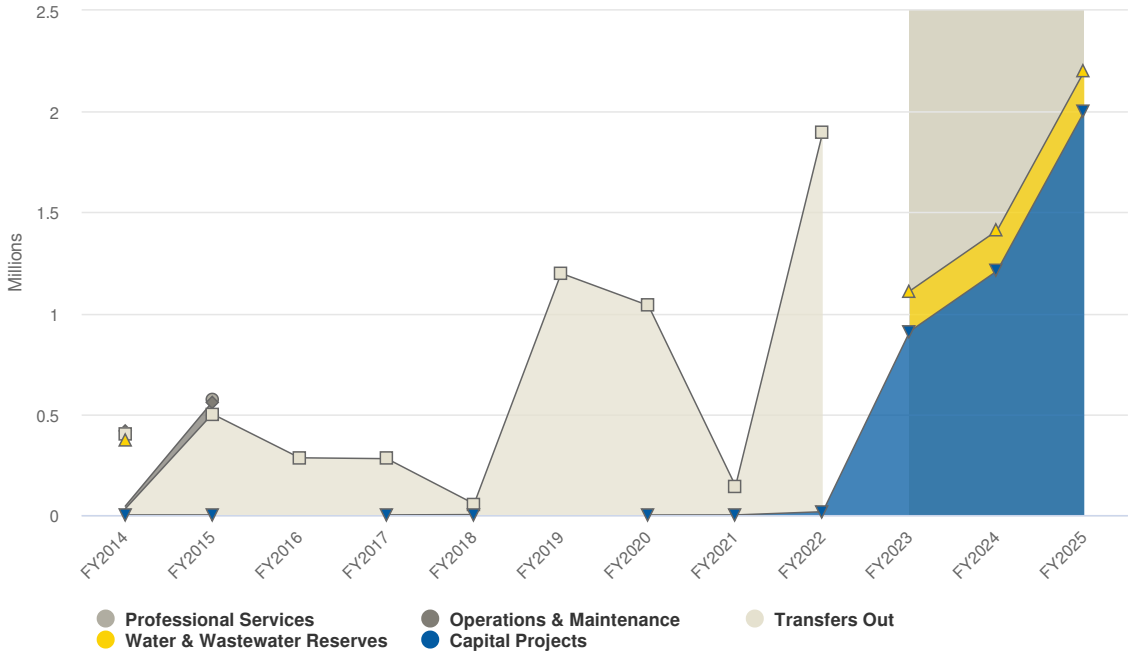
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$43,250	$4,479	-$58,027	$14,000	$15,025	$15,025	0%	7.3%
Transfers In	$1,088,496	$193,654	$1,946,907	$2,919,462	$1,410,000	$2,200,000	56%	-51.7%
Total Revenue Source:	**$1,131,746**	**$198,133**	**$1,888,880**	**$2,933,462**	**$1,425,025**	**$2,215,025**	**55.4%**	**-51.4%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



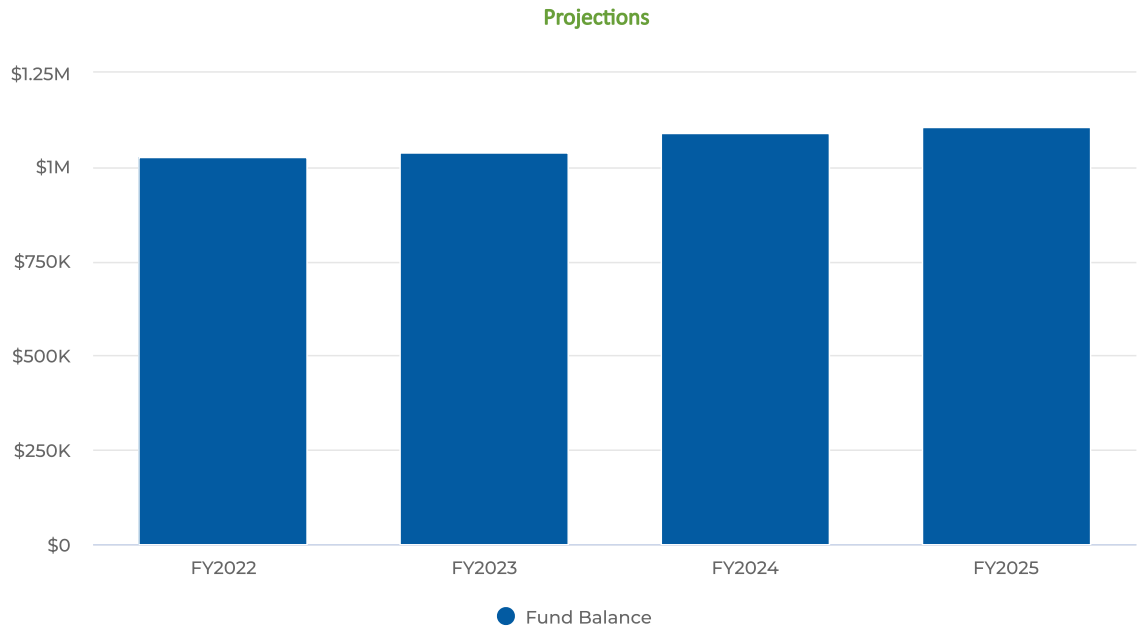
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$0	$0	$65,763	$0	$0	0%	-100%
Water & Wastewater Reserves	$0	$0	$0	$200,000	$200,000	$200,000	0%	0%
Capital Projects	$0	$212	$16,210	$2,719,462	$1,210,000	$2,000,000	65.3%	-55.5%
Transfers Out	$1,038,496	$143,442	$1,880,697	$0	$0	$0	0%	0%
Total Expense Objects:	**$1,038,496**	**$143,654**	**$1,896,907**	**$2,985,225**	**$1,410,000**	**$2,200,000**	**56%**	**-52.8%**

Fund Balance

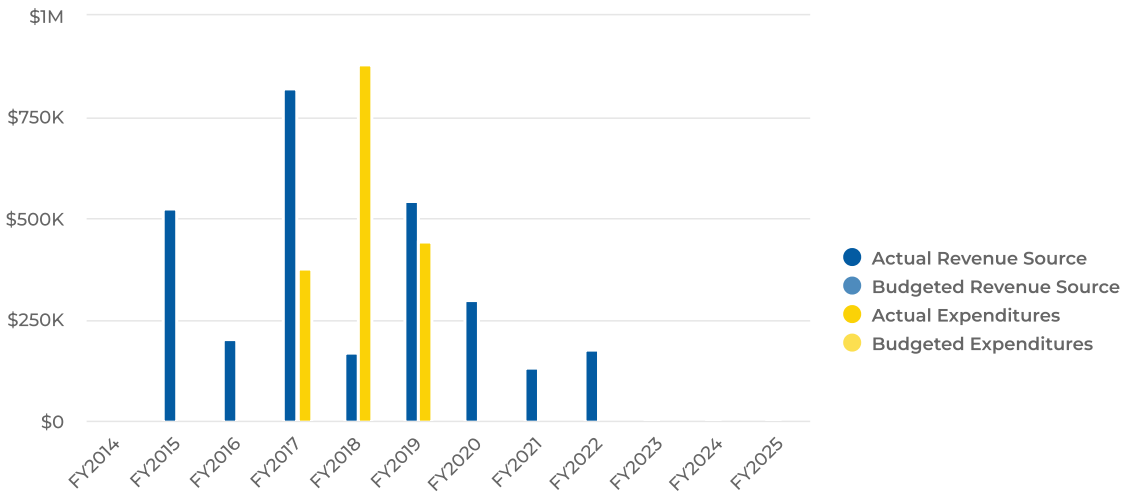


Water Expansion Fund

The Water Expansion Fund established in FY 2015 accounts for water development impact fees to protect public health, safety, and general welfare, and implementing the policies of the General Plan, by providing for the provision of adequate water supply to support orderly development. These fees were formerly deposited in the City's Impact Fee Fund, but have all been transferred to this fund. The Water Expansion Fund includes the Central Coast Blue development impact fee.

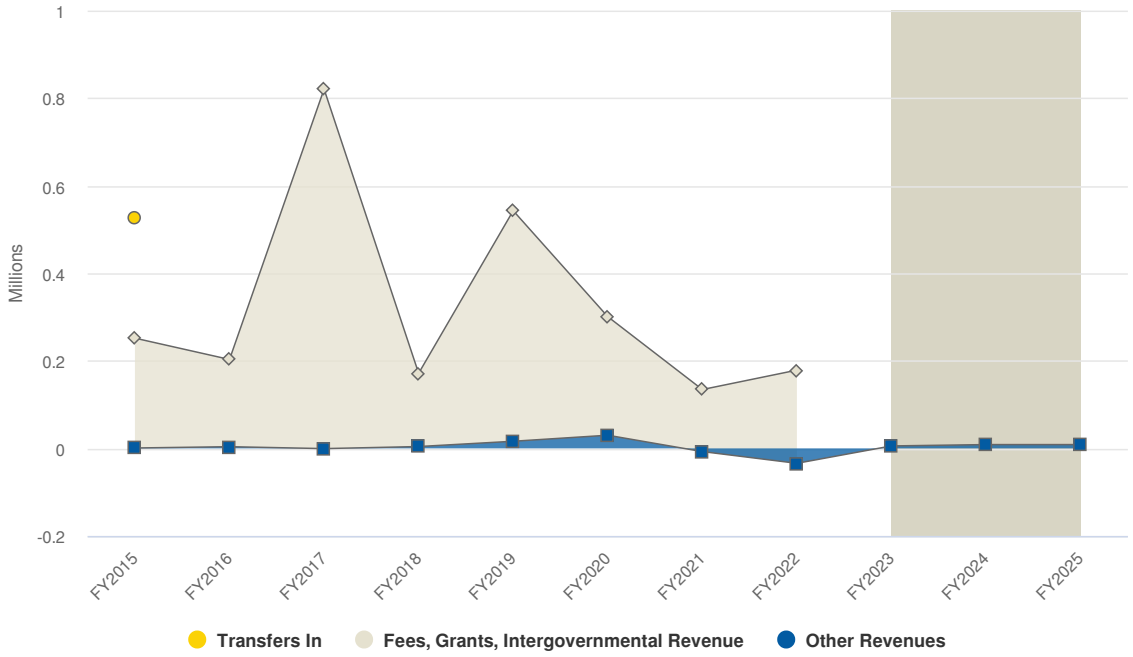
Summary

The Water Expansion Fund is projecting $8.70 K of revenues in FY 2024 and $8.70 K of revenues in FY 2025, which represents a 55.3% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 0.0% increase. The Water Expansion Fund is projecting $0.00 of expenditures in FY 2024 and $0.00 of expenditures in FY 2025, which represents a no change comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is no change.



Revenues by Source

Budgeted and Historical 2024 Revenues by Source

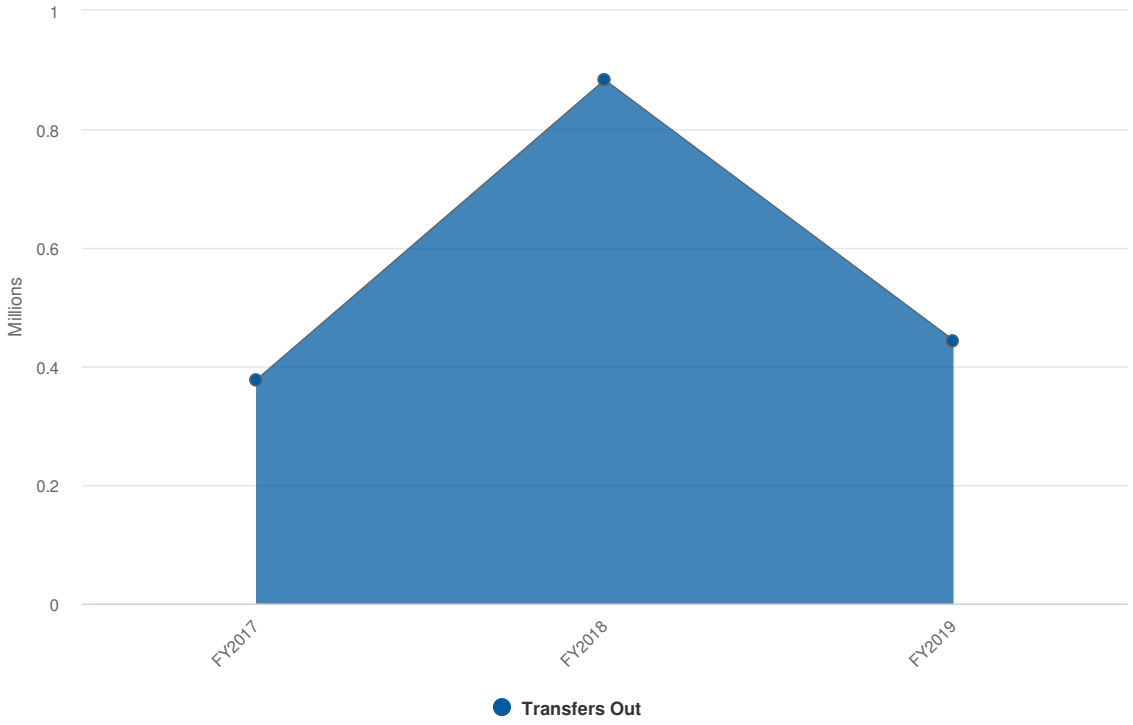


Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$30,070	-$7,322	-$34,111	$5,600	$8,697	$8,697	55.3%	0%
Fees, Grants, Intergovernmental Revenue	$270,773	$141,731	$212,852	$0	$0	$0	0%	0%
Total Revenue Source:	**$300,844**	**$134,410**	**$178,741**	**$5,600**	**$8,697**	**$8,697**	**55.3%**	**0%**

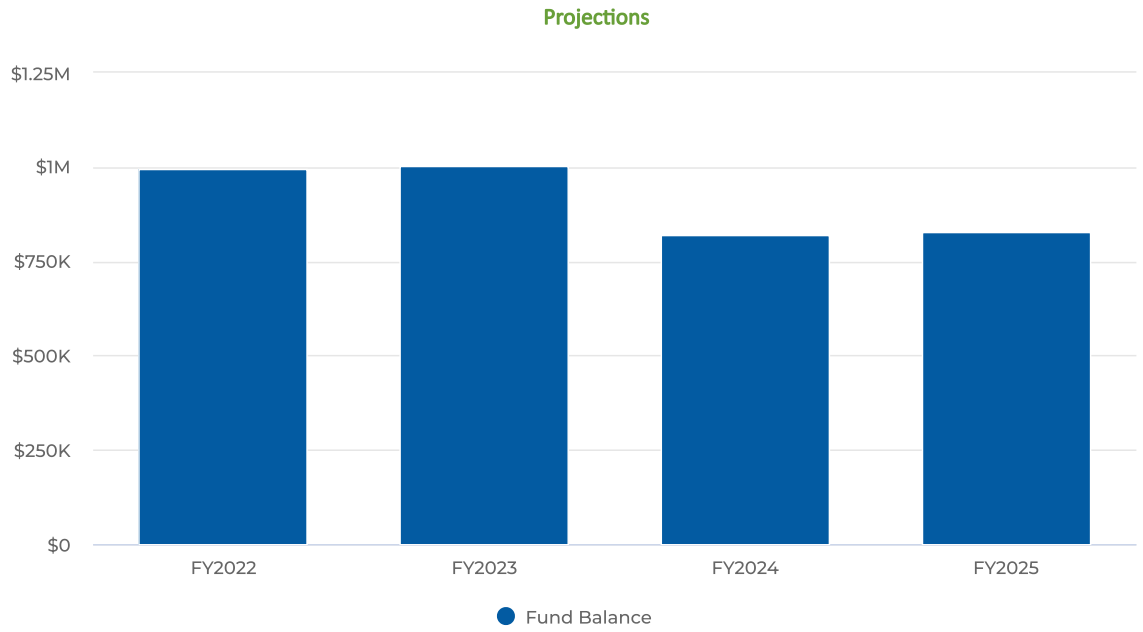
Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$0	$0	$474,577	$0	$0	-100%	0%
Total Expense Objects:	**$0**	**$0**	**$0**	**$474,577**	**$0**	**$0**	**-100%**	**0%**

Fund Balance



The Wastewater Enterprise Funds consist of the Wastewater Treatment or Operating Fund, the Wastewater Capital Projects Fund, and the Wastewater Expansion Fund. Each of these funds supports different sources and uses. Looking at all Wastewater Enterprise Funds combined, revenues in the Wastewater Enterprise Funds are from service charges for providing wastewater facilities, and transfers in from other funds. Expenditures in the Wastewater Enterprise Funds include costs for running a wastewater treatment plant, personnel costs, transfers in from other funds, and debt service costs related to the funding of the wastewater treatment plant and other wastewater facilities.

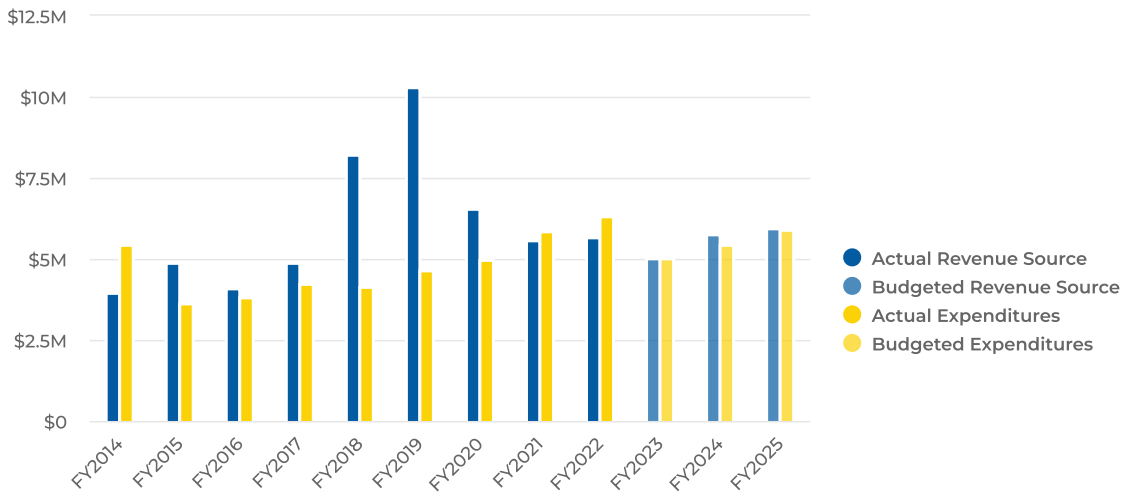
Wastewater Treatment Fund

The Wastewater Treatment or Operations Fund shown below includes wastewater operations and billing. The Wastewater Operations Division is responsible for protecting public health and the environment by ensuring that the City's treatment and collection system operations meet all City, federal, and state laws and requirements. This responsibility is accomplished by operation and maintenance of the City's wastewater treatment plant, located on Frady Lane at the City corporation yard, and by operation and maintenance of the wastewater collection facilities including pumps and pipelines.

The Wastewater Billing activity accounts for staff, direct services, and supplies related to wastewater billings. Bills are sent to approximately half of the City's customers each month.

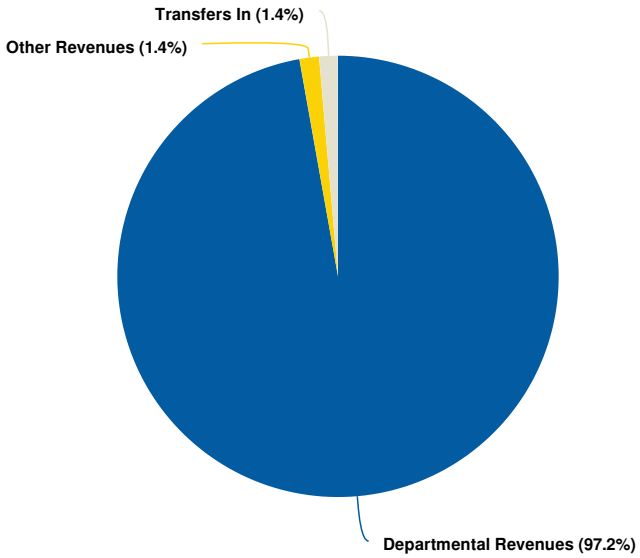
Summary

The Wastewater Treatment Fund is projecting $5.81 M of revenues in FY 2024 and $5.97 M of revenues in FY 2025, which represents a 23.1% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 2.8% decrease. The Wastewater Treatment Fund is projecting $5.45 M of expenditures in FY 2024 and $5.94 M of expenditures in FY 2025, which represents a 56.9% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is an 8.9% increase.

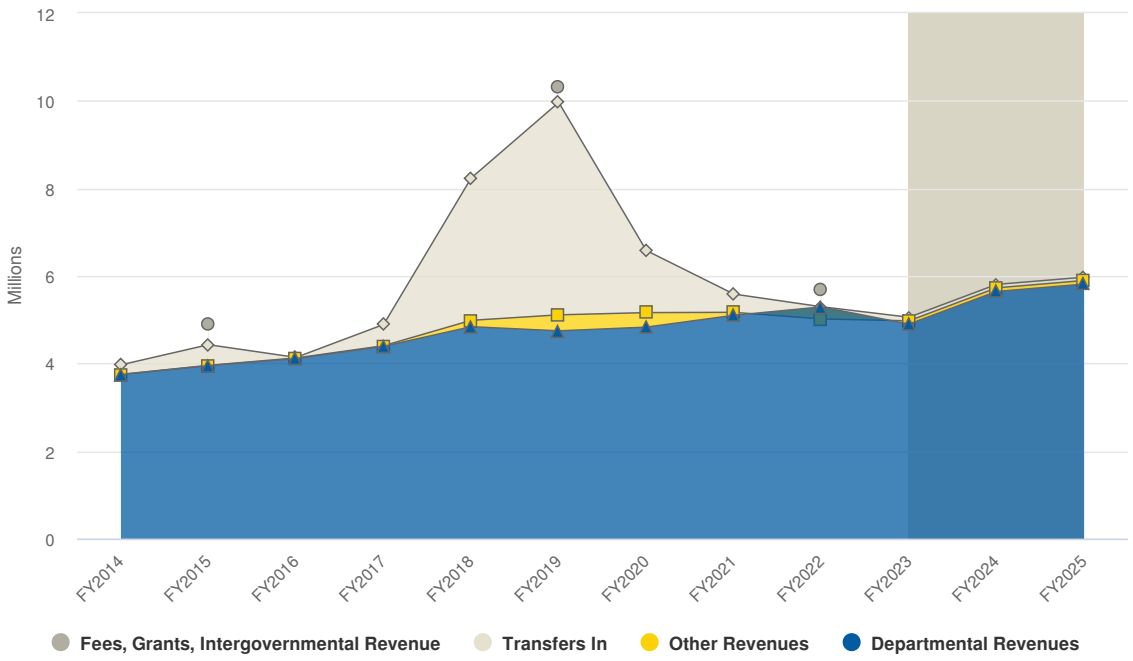


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



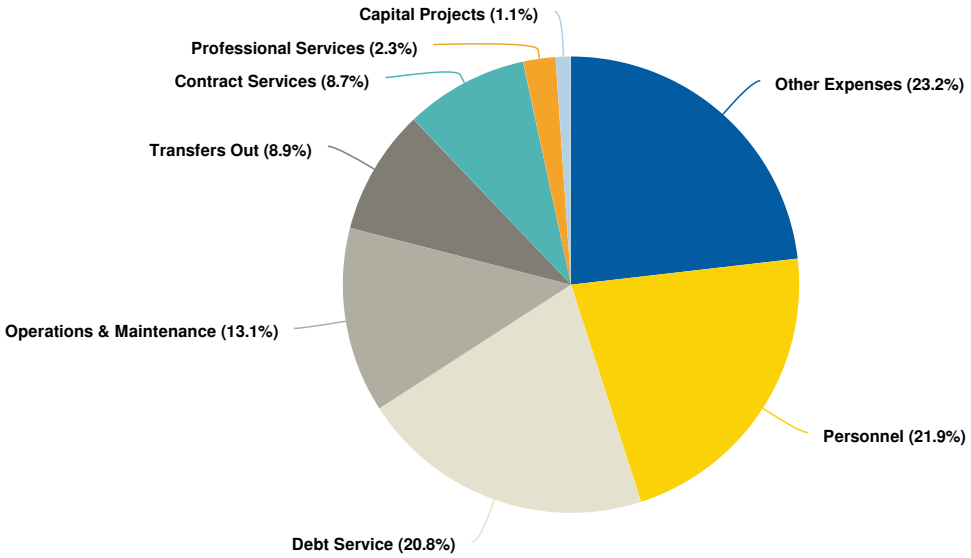
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

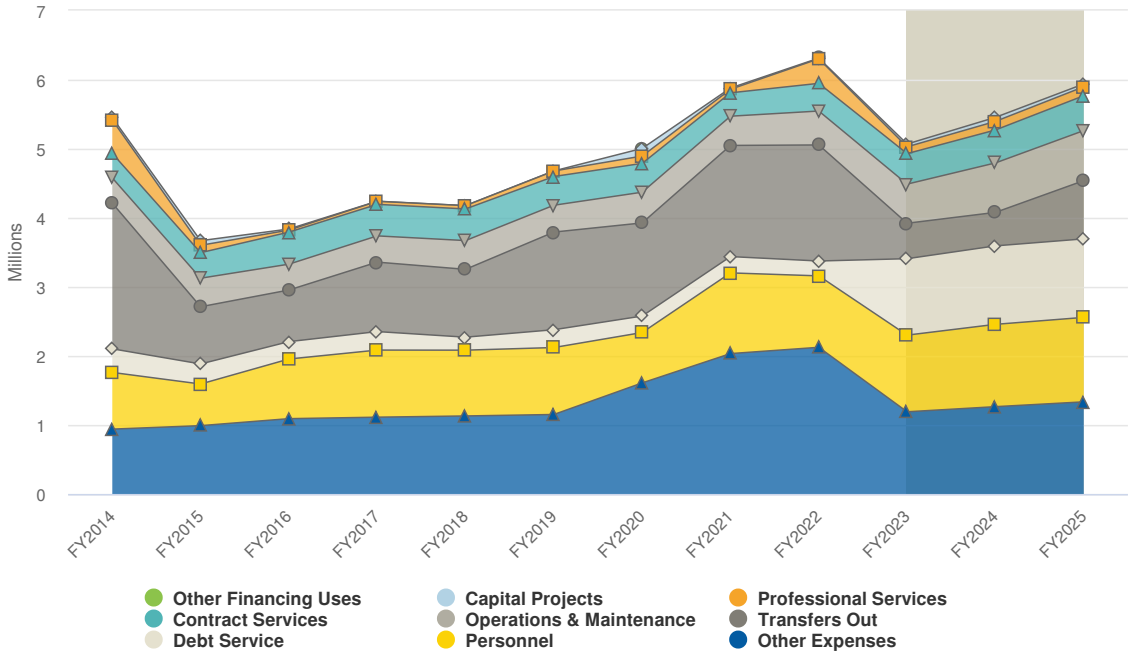
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$331,761	$67,984	-$274,544	$54,578	$83,055	$83,055	52.2%	0%
Fees, Grants, Intergovernmental Revenue	$0	$0	$382,424	$2,508,904	$0	$0	-100%	0%
Departmental Revenues	$4,829,840	$5,100,158	$5,291,521	$4,900,000	$5,644,000	$5,813,000	15.2%	3%
Transfers In	$1,418,104	$416,865	$278,400	$82,384	$78,555	$74,558	-4.6%	-5.1%
Total Revenue Source:	**$6,579,705**	**$5,585,007**	**$5,677,800**	**$7,545,866**	**$5,805,610**	**$5,970,613**	**-23.1%**	**2.8%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



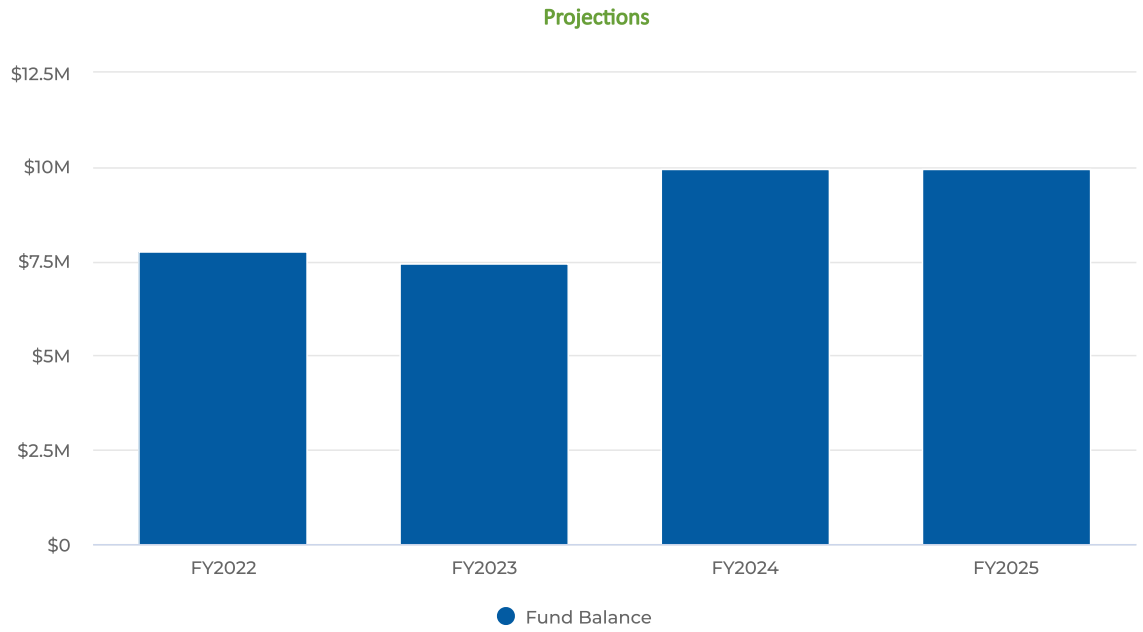
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$729,706	$1,168,529	$1,034,648	$1,219,572	$1,192,218	$1,223,102	-2.2%	2.6%
Professional Services	$106,081	$51,236	$355,648	$4,417,750	$124,599	$129,912	-97.2%	4.3%
Contract Services	$417,388	$338,534	$400,892	$518,263	$477,042	$505,109	-8%	5.9%
Operations & Maintenance	$445,051	$423,345	$491,201	$692,701	$716,337	$724,631	3.4%	1.2%
Other Expenses	$1,608,174	$2,032,861	$2,123,851	$1,229,027	$1,264,168	$1,333,866	2.9%	5.5%
Capital Projects	$110,629	$18,429	$9,472	$836,865	$58,500	$40,800	-93%	-30.3%
Debt Service	$238,718	$236,385	$215,116	$1,168,926	$1,136,526	$1,137,151	-2.8%	0.1%
Other Financing Uses	$5,408	$0	$14,677	$0	$0	$0	0%	0%
Transfers Out	$1,348,613	$1,609,728	$1,680,879	$2,575,132	$484,853	$843,475	-81.2%	74%
Total Expense Objects:	**$5,009,768**	**$5,879,047**	**$6,326,384**	**$12,658,235**	**$5,454,243**	**$5,938,046**	**-56.9%**	**8.9%**

Fund Balance

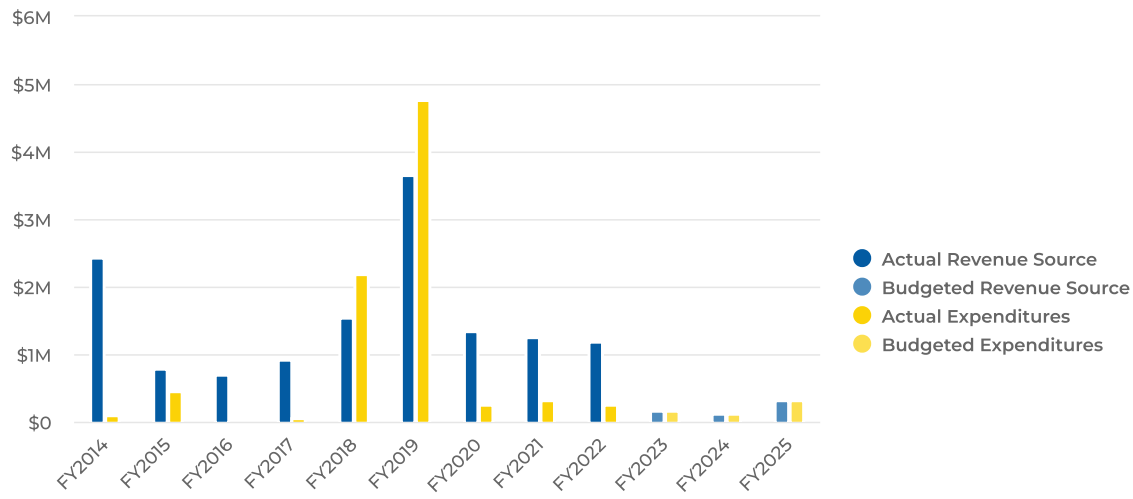


Wastewater Capital Projects

The Wastewater Construction Fund was created by Resolution No. R-2002-62, in accordance with the State Water Resources Control Board requirements of the State Revolving Fund Loan Program. The State Water Resources Control Board requires, as a condition of approval of the loan, the establishment of a Wastewater Capital Reserve Fund for future expansion, major repair, or replacement costs. The City created the fund in October 2002. All construction costs for the Wastewater Treatment Plant Project were accounted for in this fund. In addition, beginning in 2008, the City sets aside $111,000 per year from the Wastewater Enterprise Fund as a reserve, as required by the State Water Resources Control Board. Beginning in FY 2014, all wastewater construction projects are tracked in this fund.

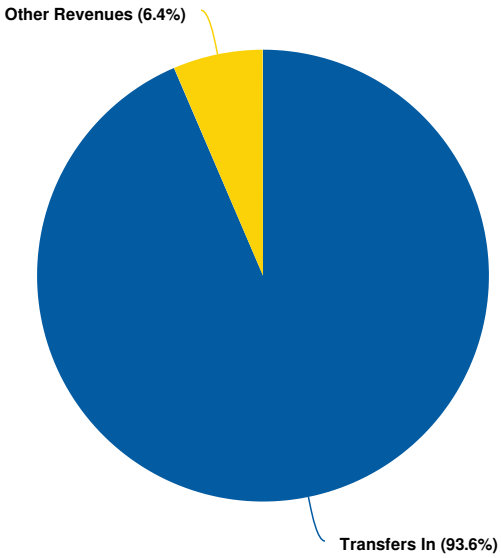
Summary

The Wastewater Capital Projects Fund is projecting $140.02 K of revenues in FY 2024 and $340.02 K of revenues in FY 2025, which represents a 94.3% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 142.8% increase. The Wastewater Capital Projects Fund is projecting $131.00 K of expenditures in FY 2024 and $331.00 K of expenditures in FY 2025, which represents a 95.3% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 152.7% increase.

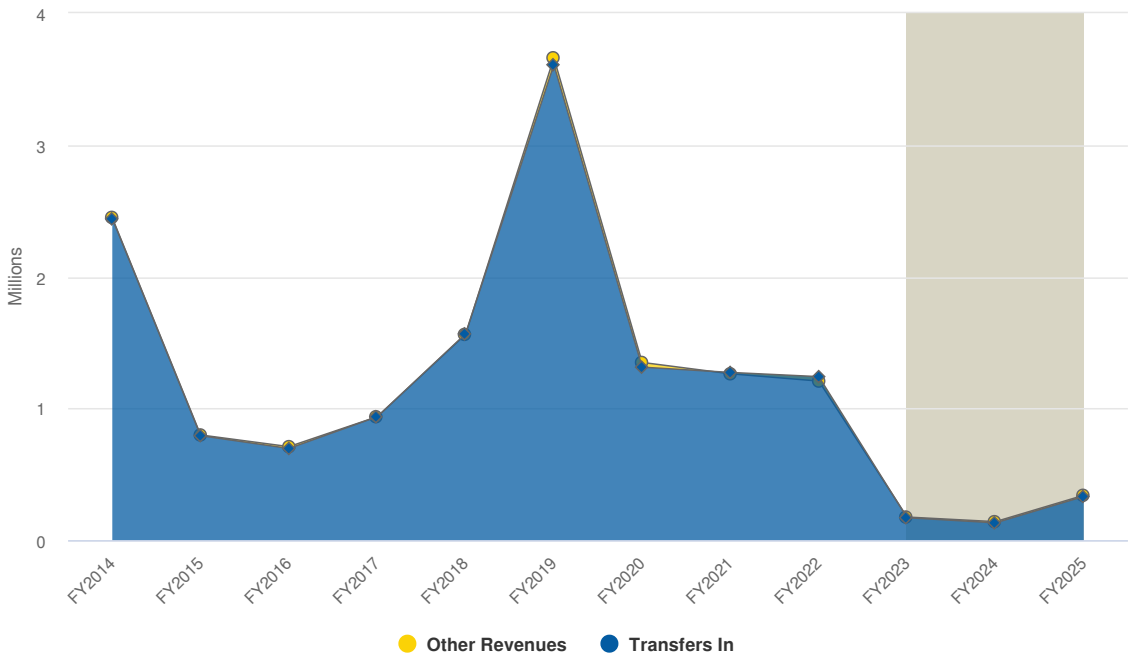


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



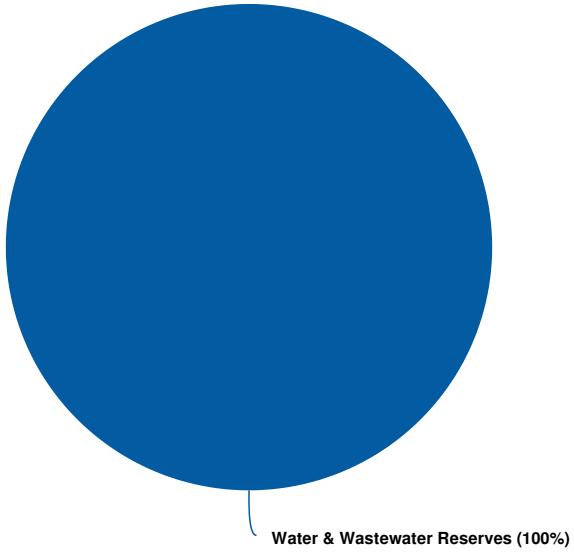
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

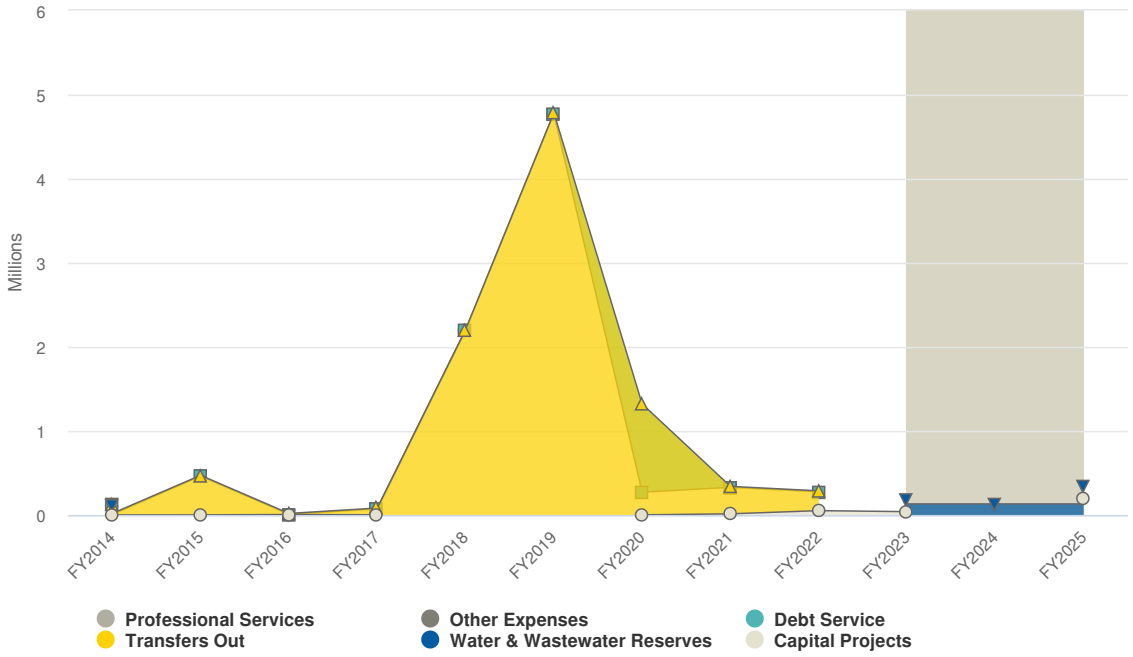
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$35,955	-$10,372	-$33,837	$244,572	$9,023	$9,023	-96.3%	0%
Transfers In	$1,312,931	$1,272,836	$1,240,921	$2,226,255	$131,000	$331,000	-94.1%	152.7%
Total Revenue Source:	**$1,348,886**	**$1,262,464**	**$1,207,084**	**$2,470,827**	**$140,023**	**$340,023**	**-94.3%**	**142.8%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



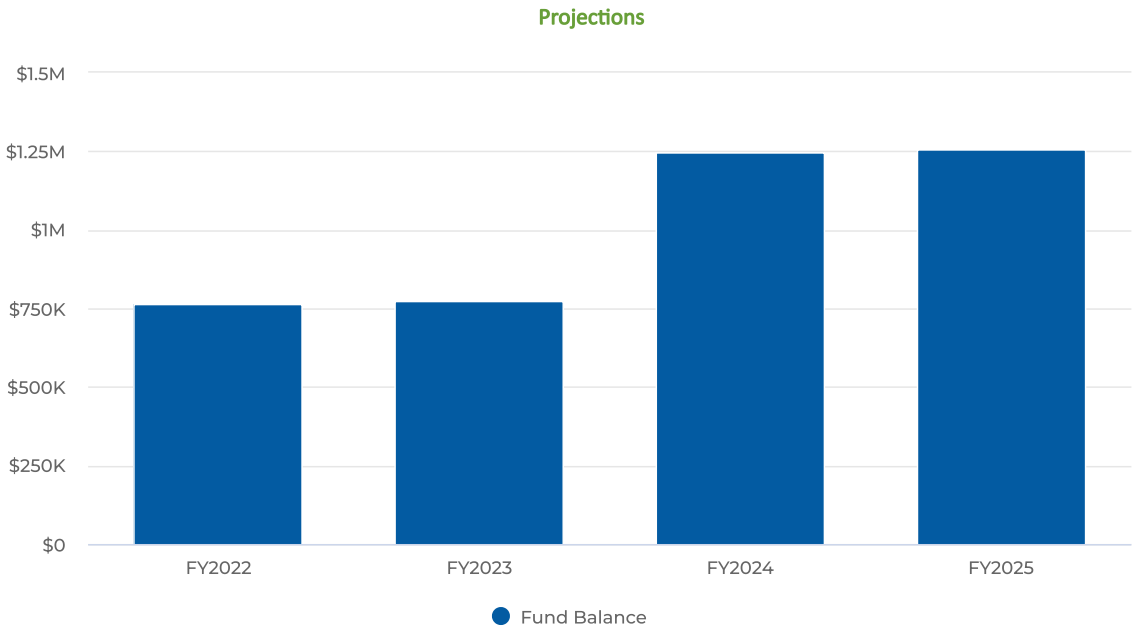
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$0	$0	$1,124	$0	$0	-100%	0%
Water & Wastewater Reserves	$0	$0	$0	$131,000	$131,000	$131,000	0%	0%
Capital Projects	$1,064	$13,137	$50,967	$2,683,158	$0	$200,000	-100%	N/A
Debt Service	-$1,049,772	-$10,773	-$11,896	$0	$0	$0	0%	0%
Transfers Out	$1,319,027	$326,433	$235,678	$0	$0	$0	0%	0%
Total Expense Objects:	**$270,318**	**$328,797**	**$274,749**	**$2,815,282**	**$131,000**	**$331,000**	**-95.3%**	**152.7%**

Fund Balance

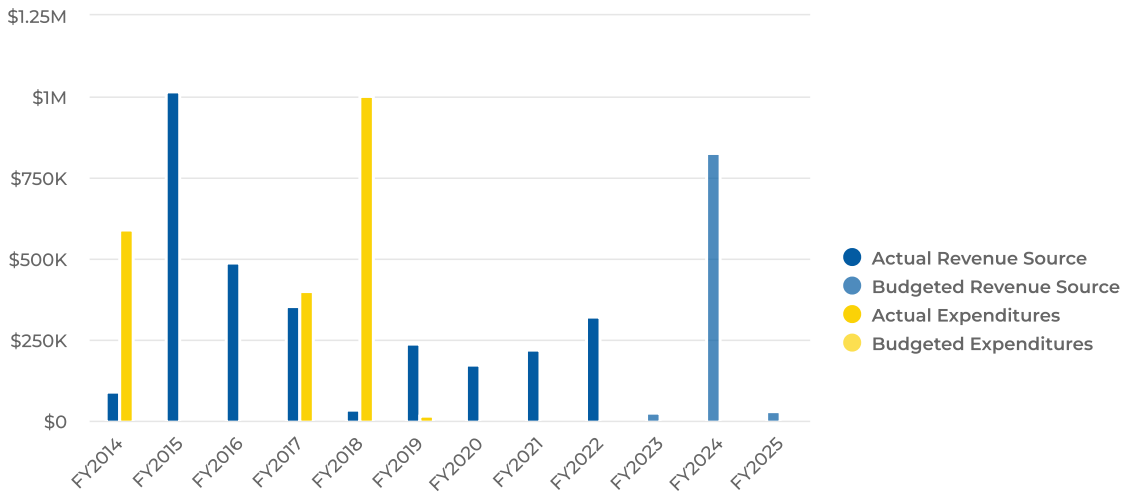


Wastewater Expansion

The Wastewater Expansion Fund was established to provide for additional facilities needed to serve additional population. Revenues for this fund consist of development fees on new construction. The Wastewater Expansion Fund includes the Central Coast Blue development impact fee.

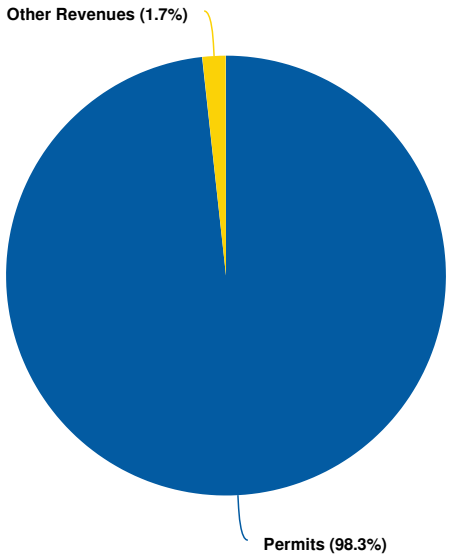
Summary

The Wastewater Expansion Fund is projecting $828.33 K of revenues in FY 2024 and $34.29 K of revenues in FY 2025, which represents a 2,776.1% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 95.9% decrease. The Wastewater Expansion Fund is projecting $0.00 of expenditures in FY 2024 and $0.00 of expenditures in FY 2025, which represents a 100.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is no change.

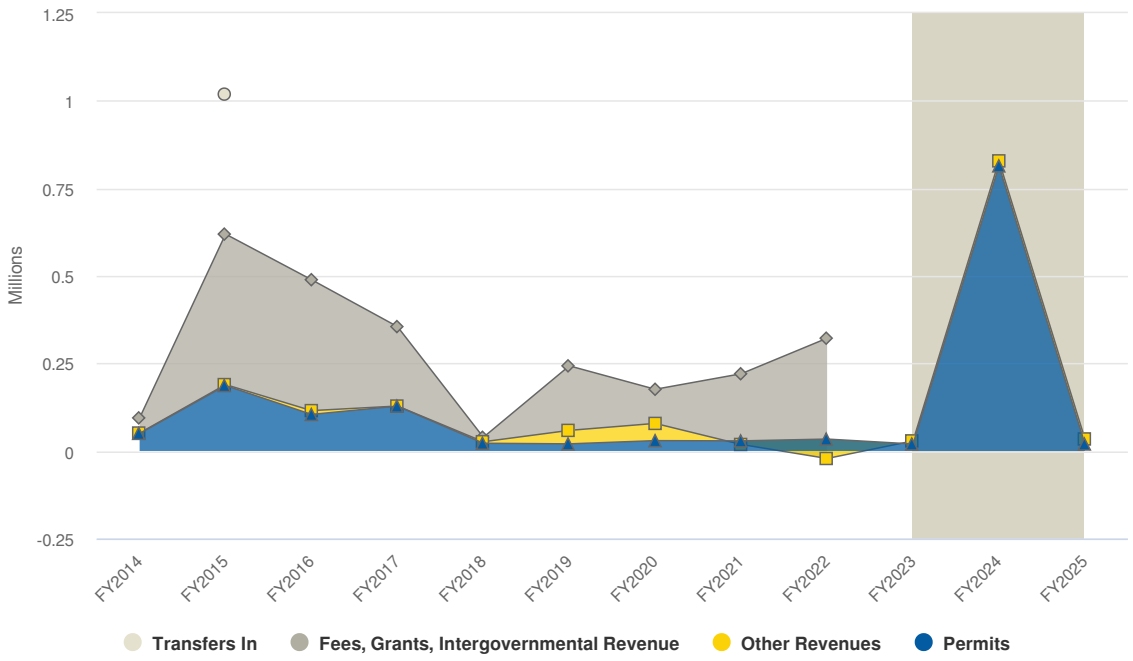


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



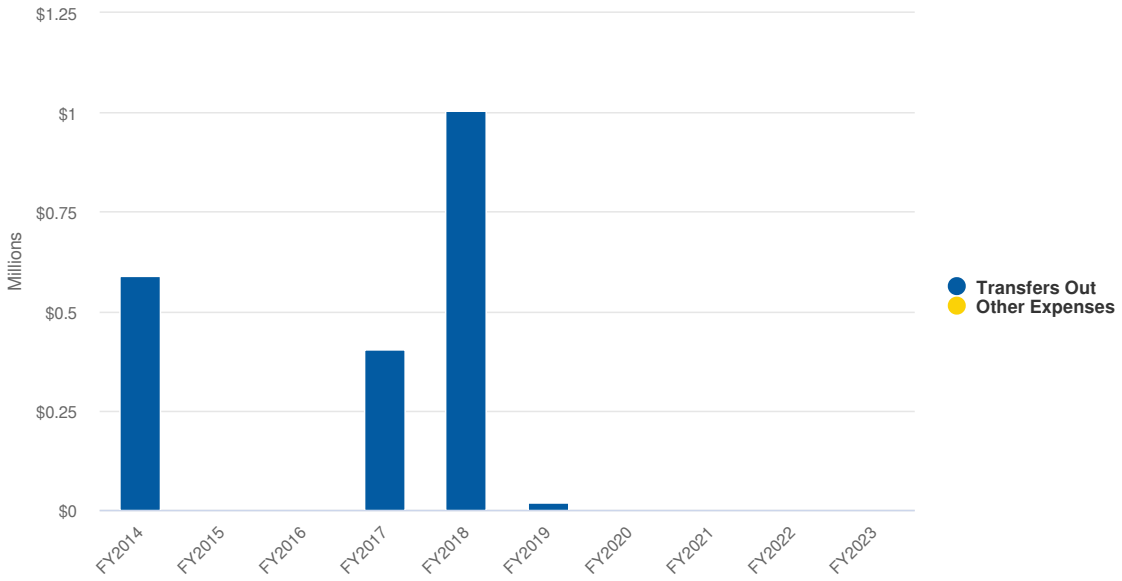
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Permits	$29,550	$28,850	$34,026	$20,000	$814,037	$20,000	3,970.2%	-97.5%
Other Revenues	$49,200	-$10,215	-$55,452	$8,800	$14,290	$14,290	62.4%	0%
Fees, Grants, Intergovernmental Revenue	$97,453	$201,865	$343,472	$0	$0	$0	0%	0%
Total Revenue Source:	**$176,203**	**$220,500**	**$322,046**	**$28,800**	**$828,327**	**$34,290**	**2,776.1%**	**-95.9%**

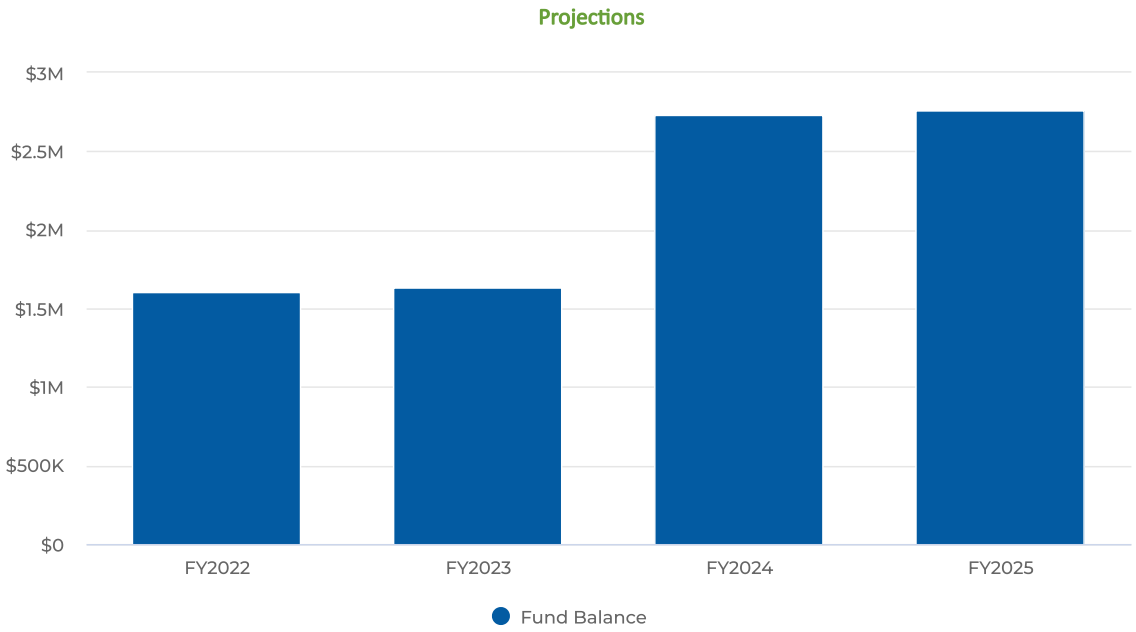
Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$0	$0	$0	$219,688	$0		-100%	N/A
Other Expenses	$429	$451	$473	$497	$0	$0	-100%	0%
Total Expense Objects:	**$429**	**$451**	**$473**	**$220,185**	**$0**	**$0**	**-100%**	**0%**

Fund Balance

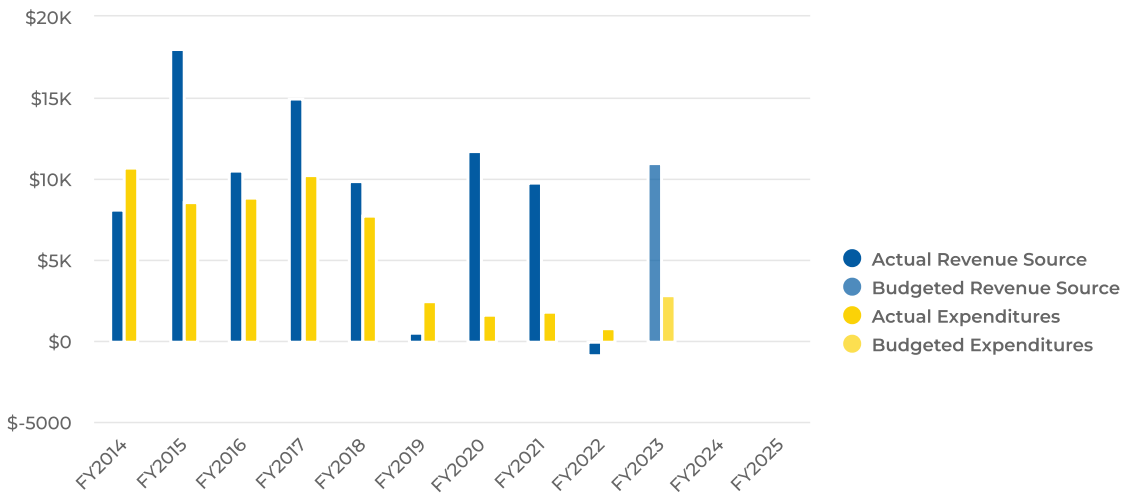


Local Transportation Transit Fund

This activity accounts for transit funds allocated to the City through the San Luis Obispo Council of Governments (SLOCOG). Funds are allocated, in part, on a formula basis and may be used only for local and regional public transit expenses as determined through the transit needs assessment process. The Ride-On program provides a subsidized shuttle service to qualifying seniors and disabled persons. The City's share of funds for the South County Area Transit (SCAT) system serving the Five Cities area and for San Luis Obispo Regional Transit Authority (SLORTA) regional transit operations is allocated directly to SCAT and SLORTA without passing through the City's funds. Only the Ride-On expenses are budgeted in this fund.

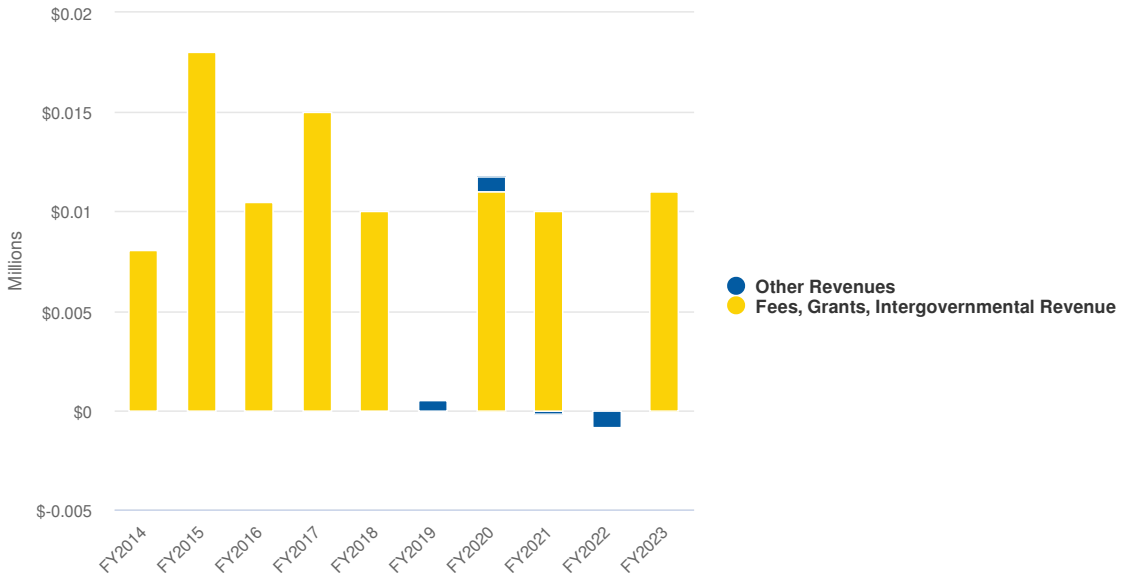
Summary

The Local Transportation Transit Fund is projecting $0.00 of revenues in FY 2024 and $0.00 of revenues in FY 2025, which represents a 100.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is no change. The Local Transportation Transit Fund is projecting $0.00 of expenditures in FY 2024 and $0.00 of expenditures in FY 2025, which represents a 100.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is no change.



Revenues by Source

Budgeted and Historical 2024 Revenues by Source

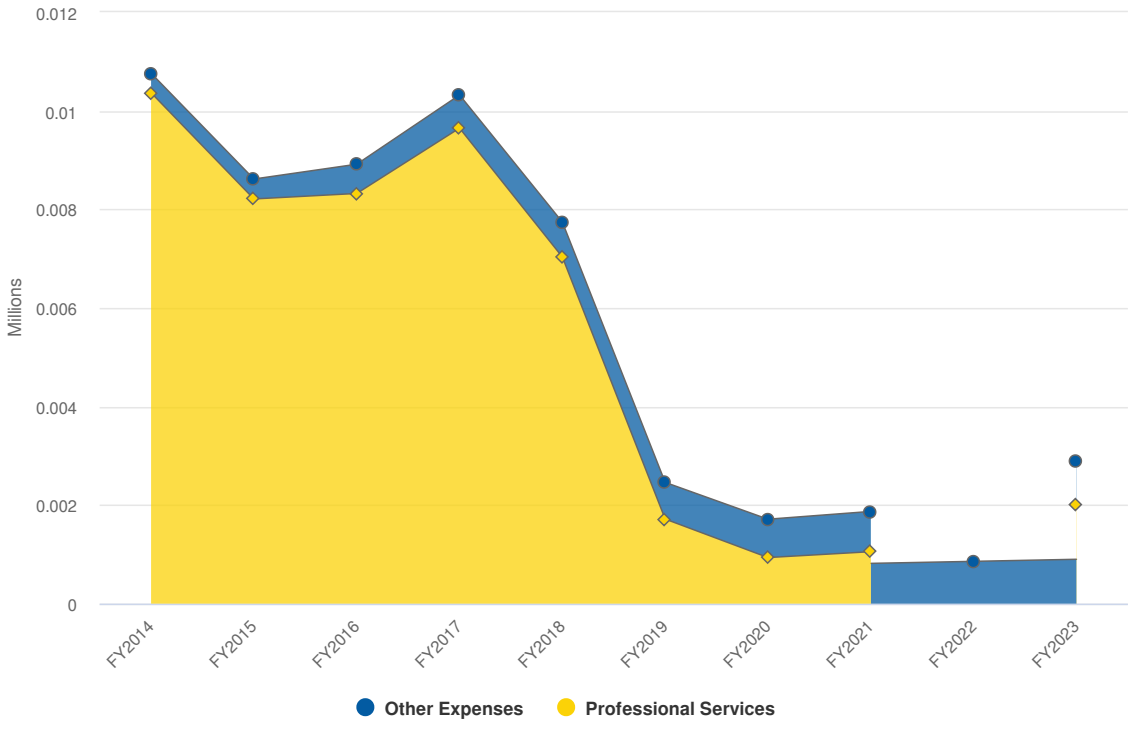


Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$743	-$140	-$856	$0	$0	$0	0%	0%
Fees, Grants, Intergovernmental Revenue	$11,000	$10,000	$0	$11,000	$0	$0	-100%	0%
Total Revenue Source:	**$11,743**	**$9,860**	**-$856**	**$11,000**	**$0**	**$0**	**-100%**	**0%**

Expenditures by Expense Type

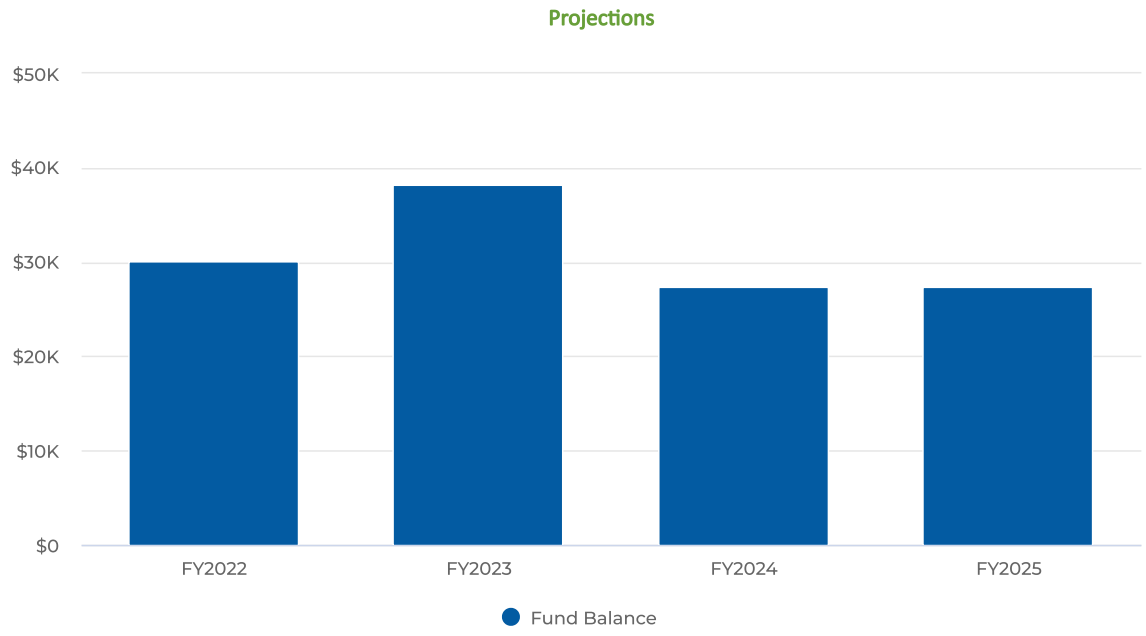
Budgeted Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services	$935	$1,054	$0	$2,000	$0	$0	-100%	0%
Other Expenses	$778	$817	$858	$900	$0	$0	-100%	0%
Total Expense Objects:	**$1,713**	**$1,871**	**$858**	**$2,900**	**$0**	**$0**	**-100%**	**0%**

Fund Balance

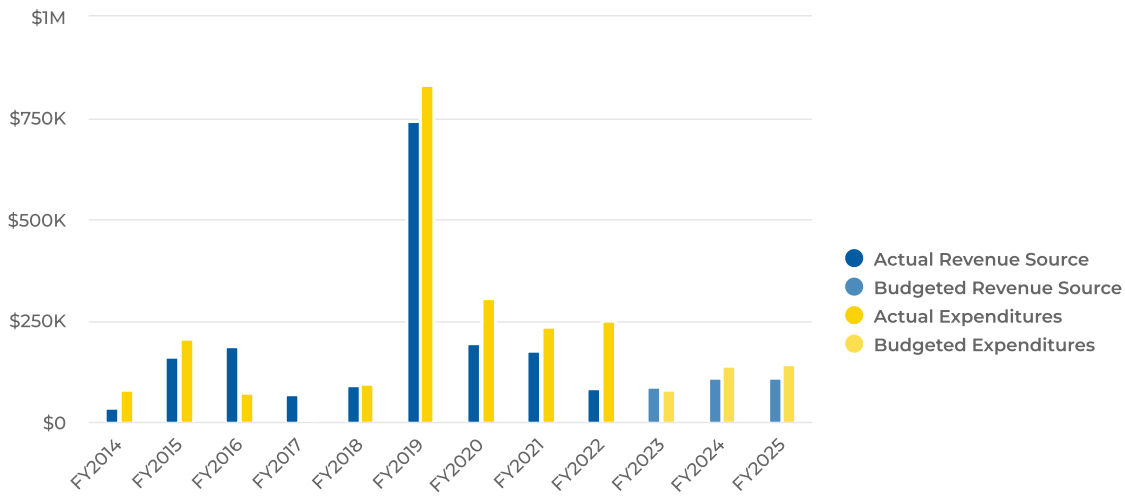


Pier Enterprise Fund

The Pier Maintenance activity accounts for expenditures for repair and maintenance of the Pier, Promenade, and nearby facilities. This is established as an enterprise fund because income derived from the City's leases of two vending Airstreams on the Pier must be spent solely for maintenance and improvement of such properties. Currently, the City receives lease revenue from the Bait Shack and from Sunsets on the Pier. These revenues support annual maintenance expenses and the General Fund also provides annual transfers to the Pier Enterprise Fund for these expenses. Note that FY 2019 revenues and expenditures include a transfer in from the General Fund to support the expenditure for the disposal and loss of the City's Pier. The Pier was rehabilitated in FY 2019 using bond proceeds.

Summary

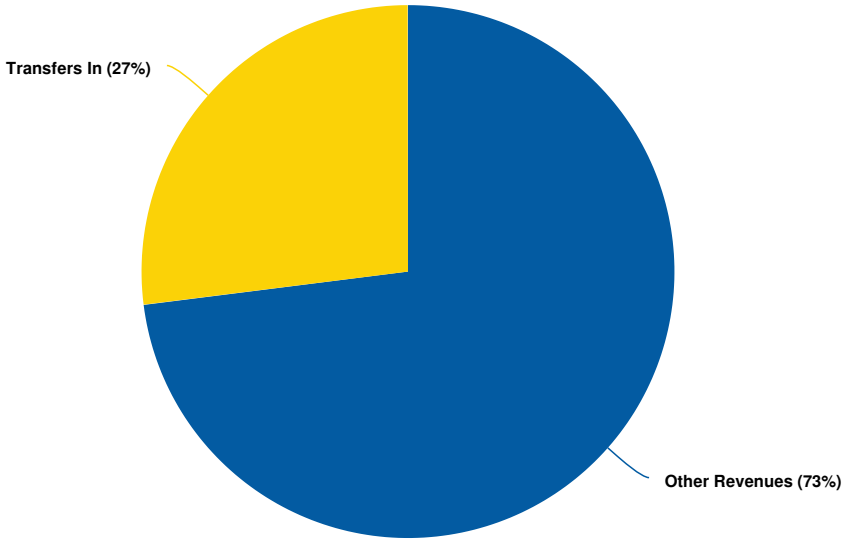
The Pier Enterprise Fund is projecting $111.15 K of revenues in FY 2024 and $112.67 K of revenues in FY 2025, which represents a 23.5% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 1.4% increase. The Pier Enterprise Fund is projecting $142.02 K of expenditures in FY 2024 and $143.04 K of expenditures in FY 2025, which represents a 68.5% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 0.7% increase.



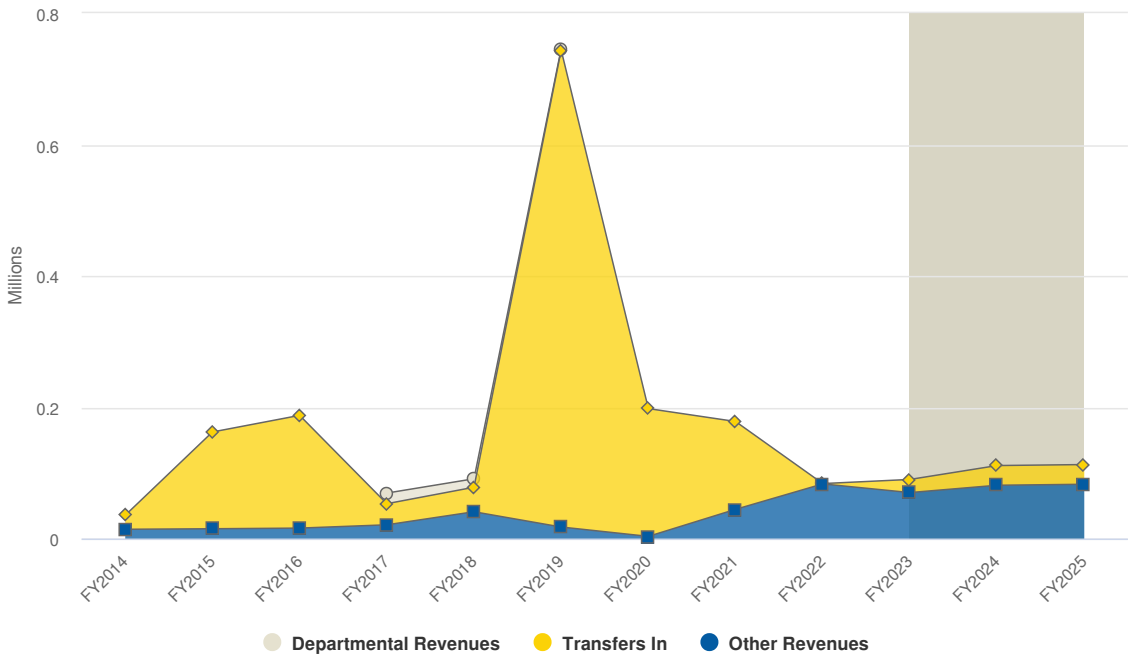
Note that FY 2019 revenues and expenditures include a transfer in from the General Fund to support the expenditure for the disposal and loss of the City's Pier. The Pier was rehabilitated in FY 2019 using bond proceeds.

Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



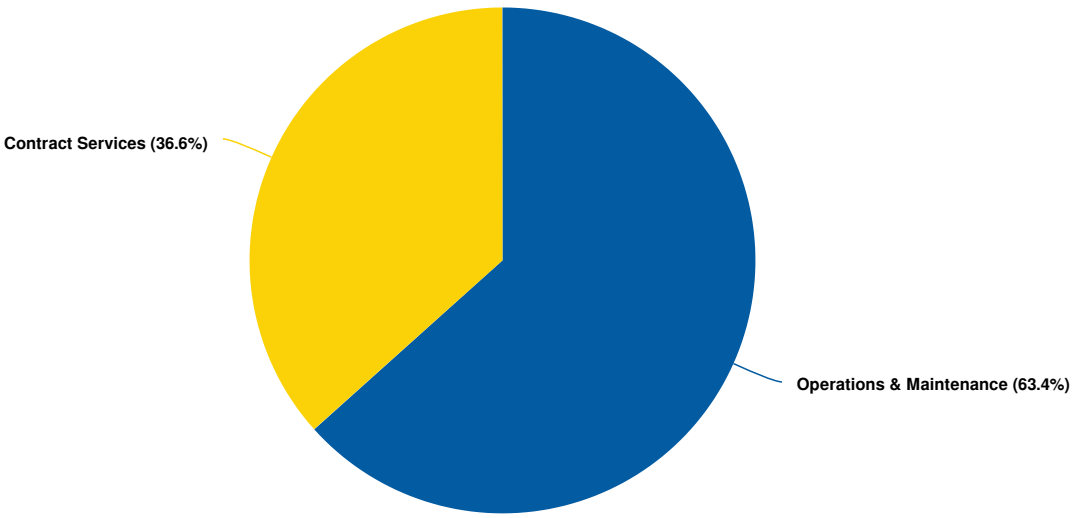
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

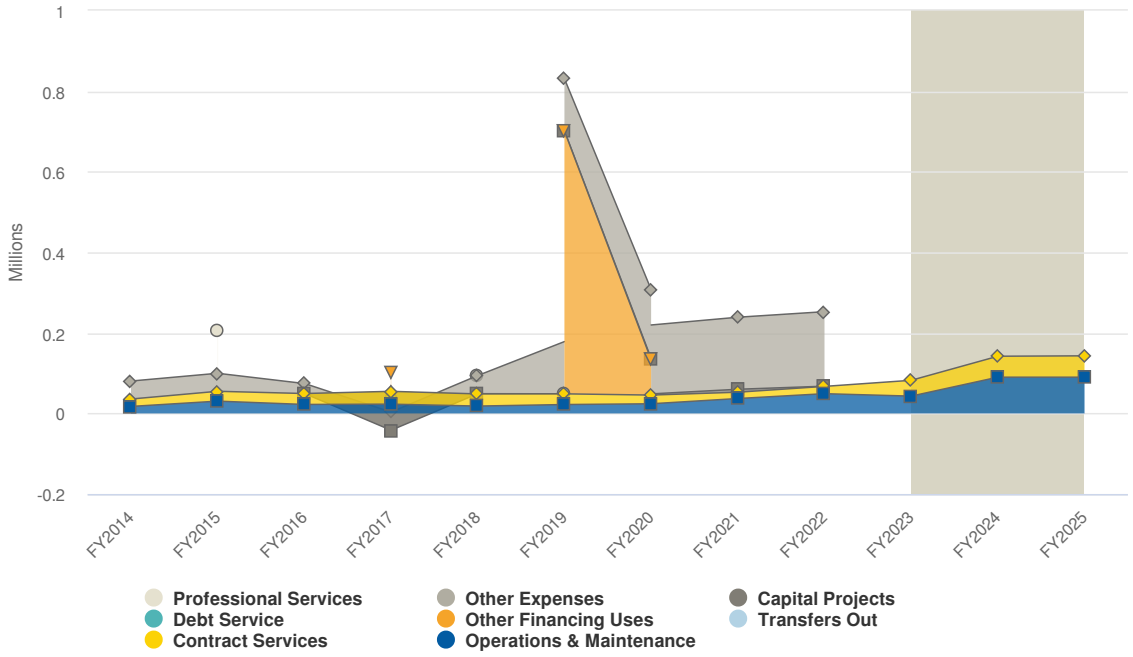
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$3,300	$44,470	$83,192	$70,008	$81,151	$82,665	15.9%	1.9%
Transfers In	$194,562	$133,774	$513	$20,000	$30,000	$30,000	50%	0%
Total Revenue Source:	**$197,862**	**$178,244**	**$83,706**	**$90,008**	**$111,151**	**$112,665**	**23.5%**	**1.4%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



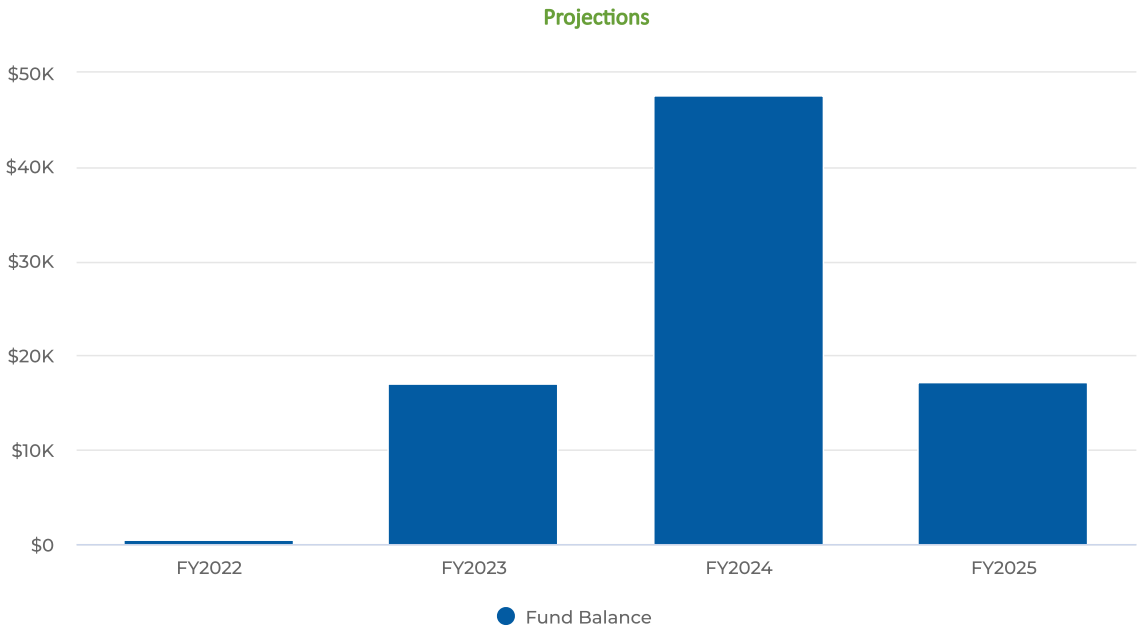
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Contract Services	$21,591	$15,699	$18,107	$21,272	$52,022	$53,042	144.6%	2%
Operations & Maintenance	$23,994	$37,000	$49,054	$63,000	$90,000	$90,000	42.9%	0%
Other Expenses	$171,073	$178,850	$184,948	$0	$0	$0	0%	0%
Capital Projects	$2,939	$7,320	$513	$0	$0	$0	-100%	0%
Other Financing Uses	$88,060	$0	$0	$0	$0	$0	0%	0%
Total Expense Objects:	**$307,657**	**$238,868**	**$252,622**	**$84,272**	**$142,022**	**$143,042**	**68.5%**	**0.7%**

Fund Balance

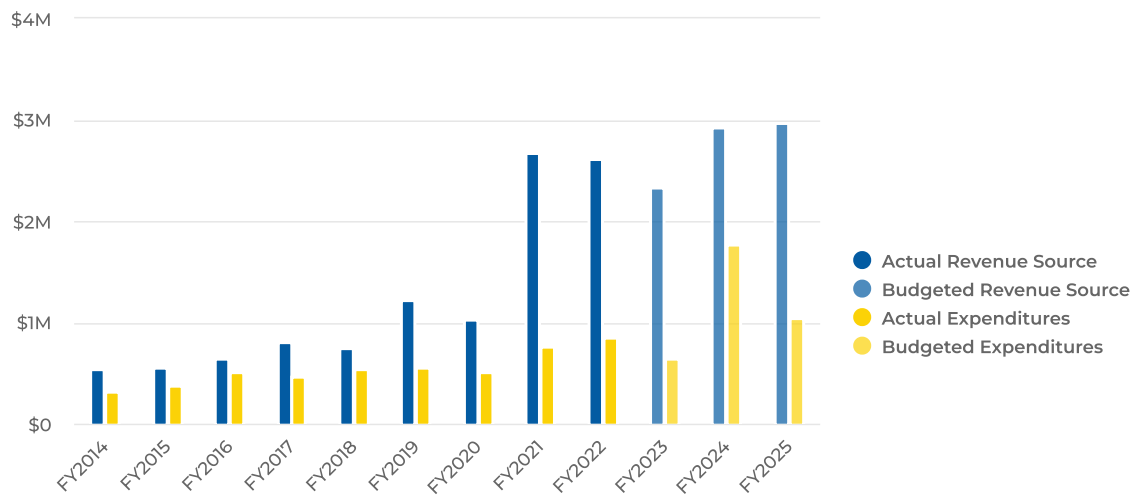


Parking Enterprise Fund

The Parking Enterprise Fund reflects revenues from parking kiosks and meters located in the downtown core area and from parking citations. Expenditures in the Parking Enterprise Fund are primarily personnel costs and the cost of maintaining the parking kiosks and meters. It is anticipated that the accumulated fund balance will be used to enhance parking, including acquiring and paving future parking lots, as part of the City's focus on and investment on traffic, circulation, and parking.The City continues to grow its parking revenues with demand-driven hourly rates designed to ensure 80% to 85% occupancy of parking lots and meter spaces.

Summary

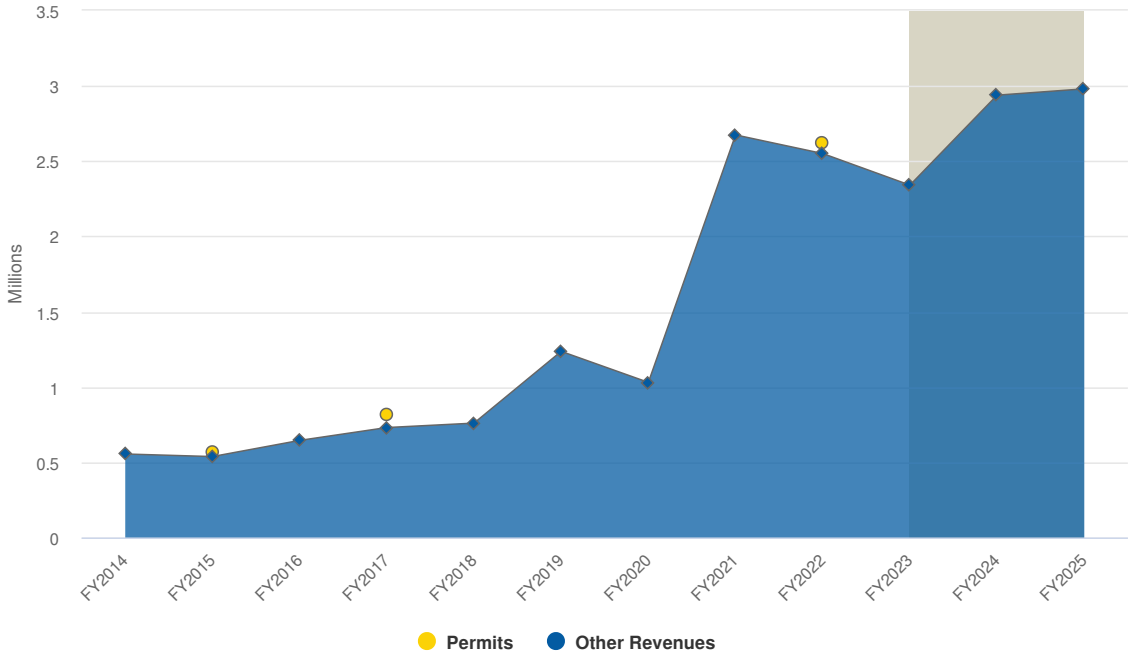
The Parking Enterprise Fund is projecting $2.94 M of revenues in FY 2024 and $2.98 M of revenues in FY 2025, which represents a 25.5% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 1.4% increase. The Parking Enterprise Fund is projecting $1.78 M of expenditures in FY 2024 and $1.05 M of expenditures in FY 2025, which represents a 66.4% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 41.1% decrease.



With the City's goal to improve traffic, circulation, and parking, the FY 2022 expenditures include a one-time expense of$2.68 million for acquiring land and paving future potential parking lots to add to the City's parking inventory.

Revenues by Source

Budgeted and Historical 2024 Revenues by Source

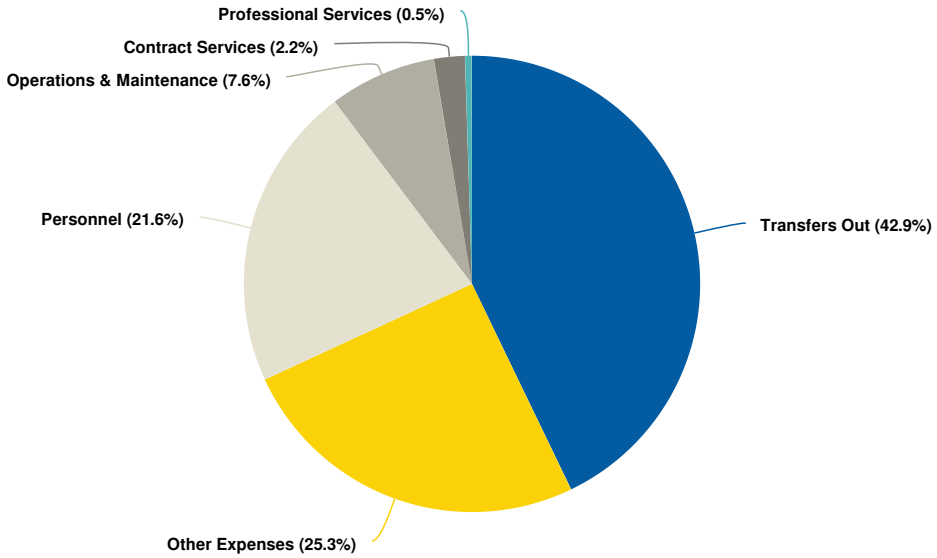


Grey background indicates budgeted figures.

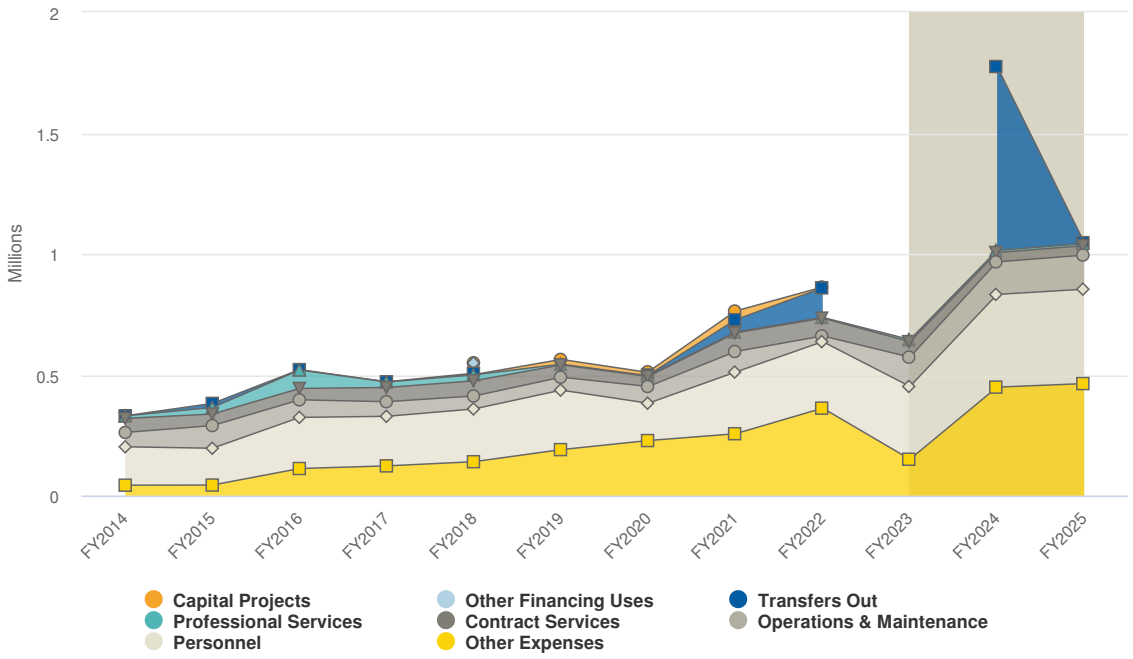
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Permits	$0	$0	$73,248	$0	$0	$0	0%	0%
Other Revenues	$1,030,445	$2,674,305	$2,550,546	$2,340,743	$2,938,278	$2,980,278	25.5%	1.4%
Total Revenue Source:	**$1,030,445**	**$2,674,305**	**$2,623,794**	**$2,340,743**	**$2,938,278**	**$2,980,278**	**25.5%**	**1.4%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



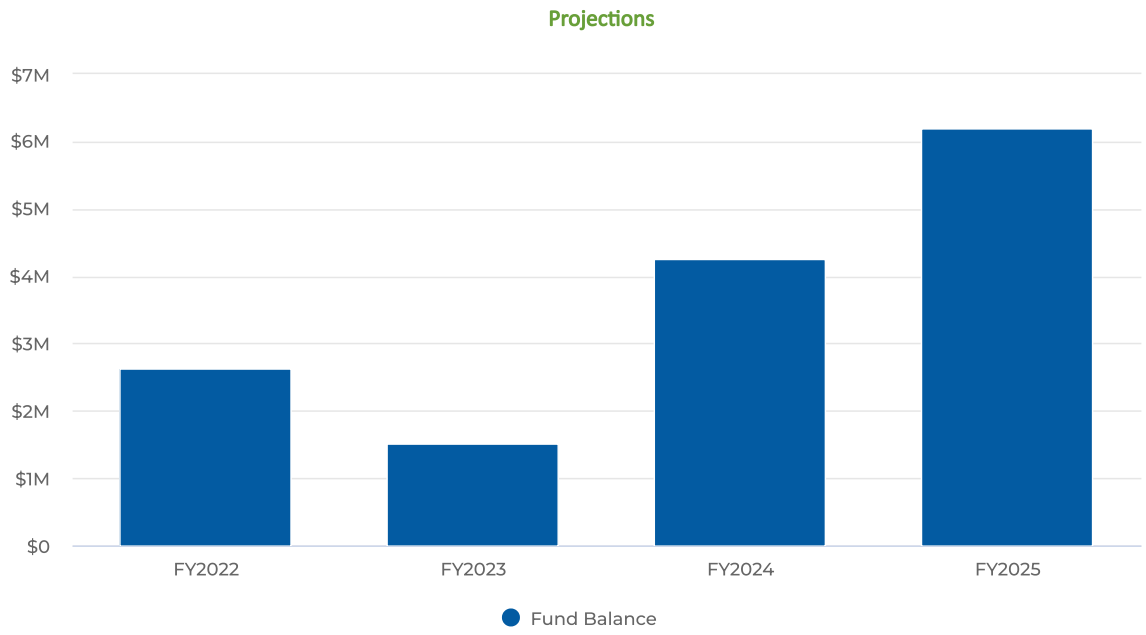
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$154,380	$255,163	$275,113	$402,824	$383,557	$390,650	-4.8%	1.8%
Professional Services	$3,095	$3,345	$3,042	$43,600	$8,638	$8,638	-80.2%	0%
Contract Services	$41,394	$77,026	$73,592	$206,918	$38,858	$38,978	-81.2%	0.3%
Operations & Maintenance	$69,293	$85,059	$23,601	$121,229	$134,774	$140,968	11.2%	4.6%
Other Expenses	$227,850	$256,003	$361,860	$213,236	$448,812	$463,512	110.5%	3.3%
Capital Projects	$13,668	$36,169	$3,600	$3,686,231	$0	$0	-100%	0%
Transfers Out	$2,926	$51,037	$122,300	$605,085	$760,866	$3,855	25.7%	-99.5%
Total Expense Objects:	**$512,607**	**$763,802**	**$863,108**	**$5,279,123**	**$1,775,505**	**$1,046,601**	**-66.4%**	**-41.1%**

Fund Balance

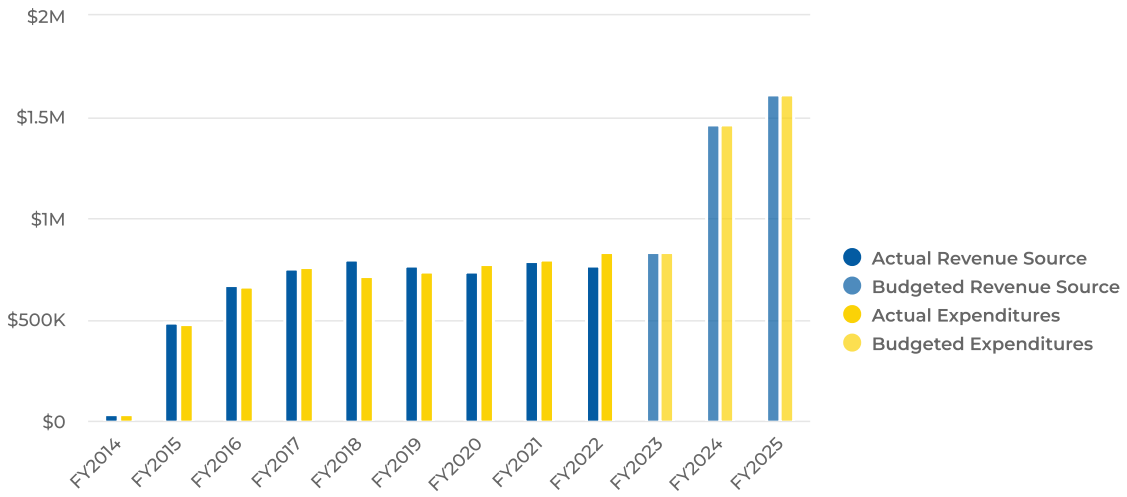


Technology Service Fund

The Technology Service Fund is an internal service fund. This division is part of the Administrative Services Department and is responsible for Information Technology implementation and management. Responsibilities include information security, monitoring contracted information technology (IT) services, overseeing IT infrastructure (data, telecommunications, radio, SCADA), managing technology projects and supporting all technology initiatives.

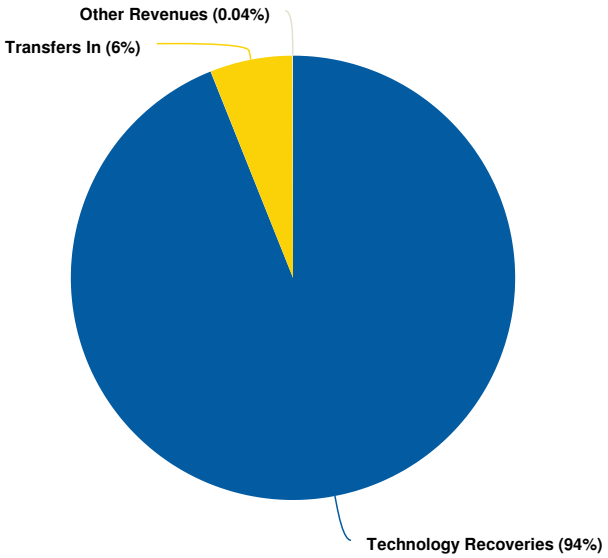
Summary

The Technology Service Fund is projecting $1.47 M of revenues in FY 2024 and $1.61 M of revenues in FY 2025, which represents a 11.4% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 9.9% increase. The Technology Service Fund is projecting $1.47 M of expenditures in FY 2024 and $1.61 M of expenditures in FY 2025, which represents an 18.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 9.9% increase.

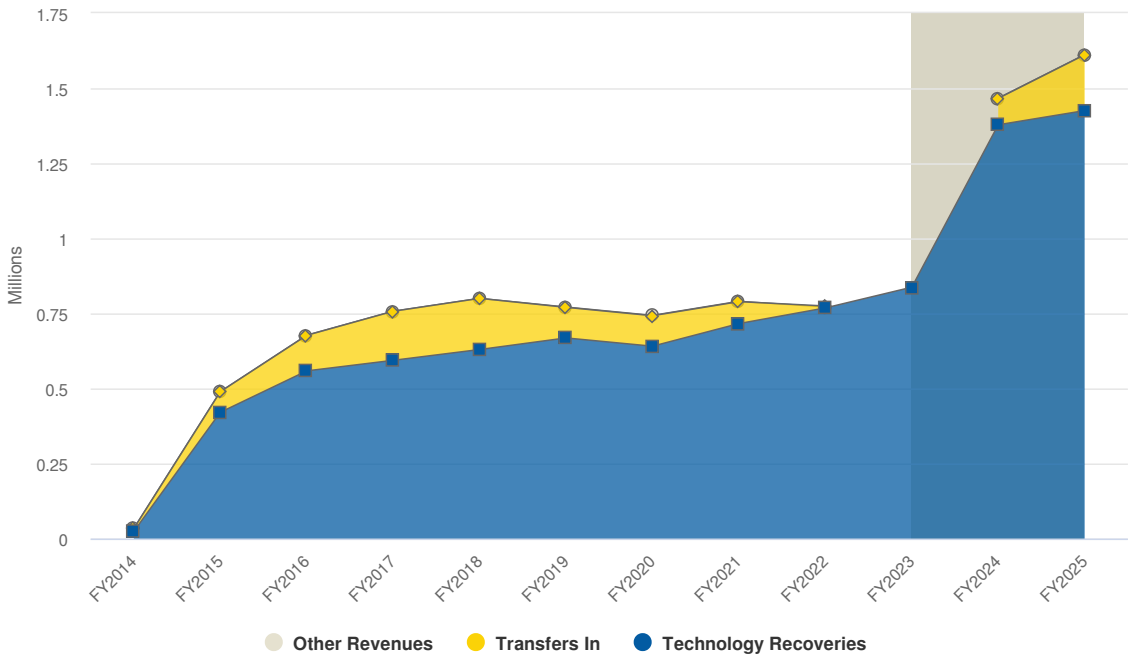


Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



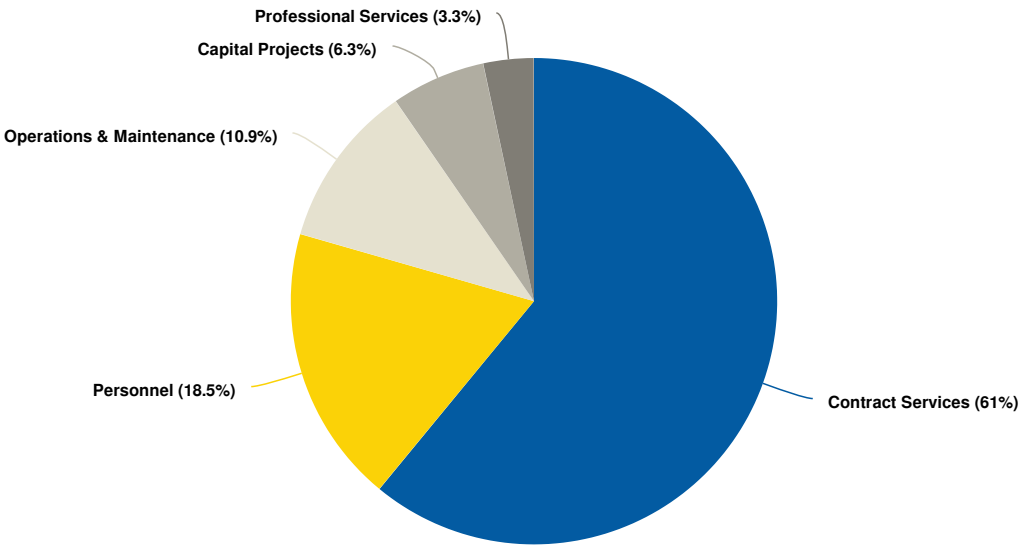
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

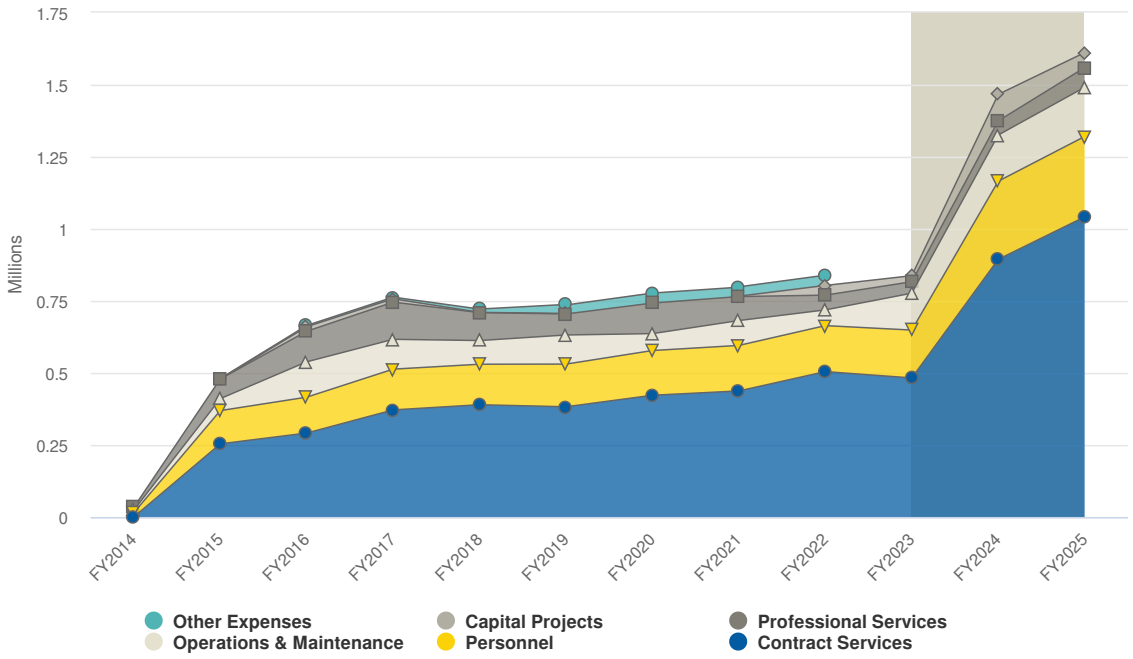
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$1,061	$1,067	-$2,984	$0	$565	$565	N/A	0%
Technology Recoveries	$640,684	$716,045	$768,187	$1,054,764	$1,378,220	$1,425,474	30.7%	3.4%
Transfers In	$101,574	$73,055	$6,550	$601,234	$88,100	$185,900	-85.3%	111%
Total Revenue Source:	**$743,320**	**$790,166**	**$771,753**	**$1,655,998**	**$1,466,885**	**$1,611,939**	**-11.4%**	**9.9%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

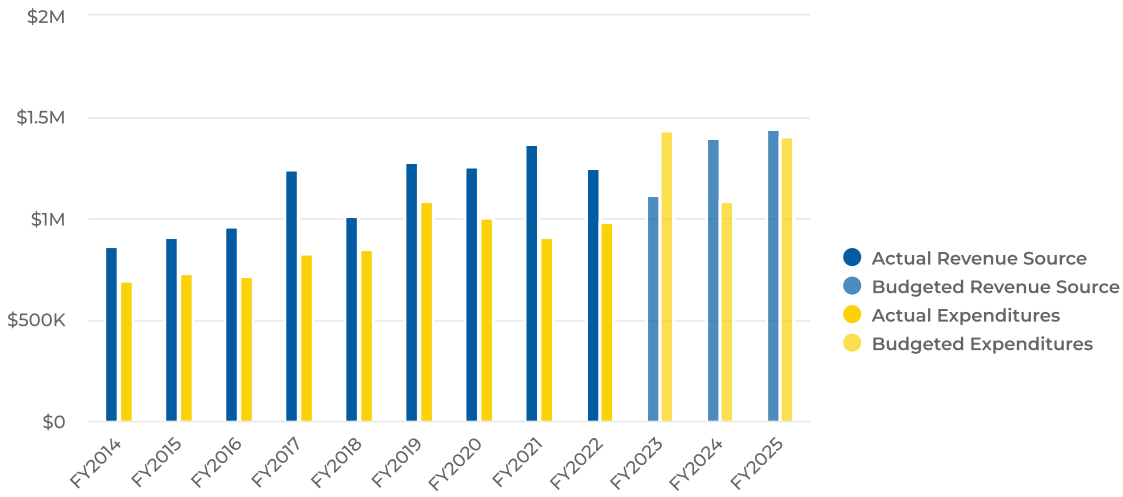
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$155,200	$157,934	$159,587	$288,503	$271,098	$278,992	-6%	2.9%
Professional Services	$106,066	$83,167	$51,229	$167,698	$49,000	$68,500	-70.8%	39.8%
Contract Services	$422,329	$437,321	$504,347	$773,072	$893,968	$1,041,228	15.6%	16.5%
Operations & Maintenance	$58,665	$86,307	$54,536	$207,246	$160,230	$170,630	-22.7%	6.5%
Other Expenses	$34,698	$32,493	$35,602	$0	$0	$0	0%	0%
Capital Projects	$0	$1,316	$33,658	$351,200	$92,000	$52,000	-73.8%	-43.5%
Total Expense Objects:	**$776,957**	**$798,538**	**$838,959**	**$1,787,720**	**$1,466,296**	**$1,611,350**	**-18%**	**9.9%**

Motor Vehicle Fund

The Motor Vehicle Operations & Replacement Fund is an internal service fund. This division is responsible for assuring that City vehicles and equipment are maintained in a safe and reliable condition. Responsibilities include inspecting, servicing, and maintaining vehicles, heavy equipment, and generators, while obtaining the highest rating on all state inspections. Service records are established and maintained for each vehicle, piece of heavy equipment, trailer, and generator that is owned by the City of Pismo Beach.

Summary

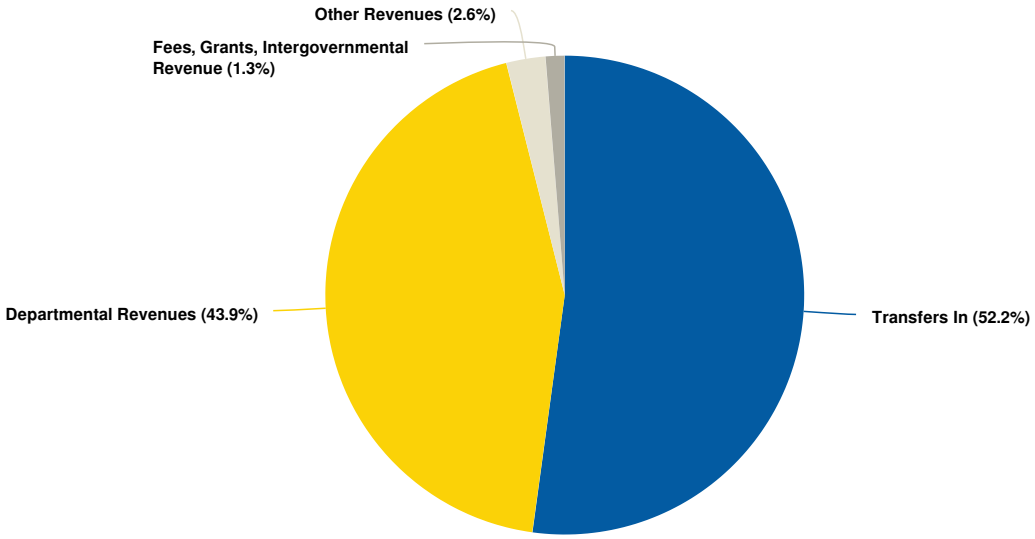
The Motor Vehicle Fund is projecting $1.40 M of revenues in FY 2024 and $1.44 M of revenues in FY 2025, which represents a 12.2% increase comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget revenues to FY 2024 Adopted Budget revenues, there is a 3.2% increase. The Technology Service Fund is projecting $1.09 M of expenditures in FY 2024 and $1.41 M of expenditures in FY 2025, which represents a 59.8.0% decrease comparing the FY 2024 Adopted Budget to the FY 2023 Amended Budget. Comparing FY 2025 Adopted Budget expenditures to FY 2024 Adopted Budget expenditures, there is a 29.1% increase.



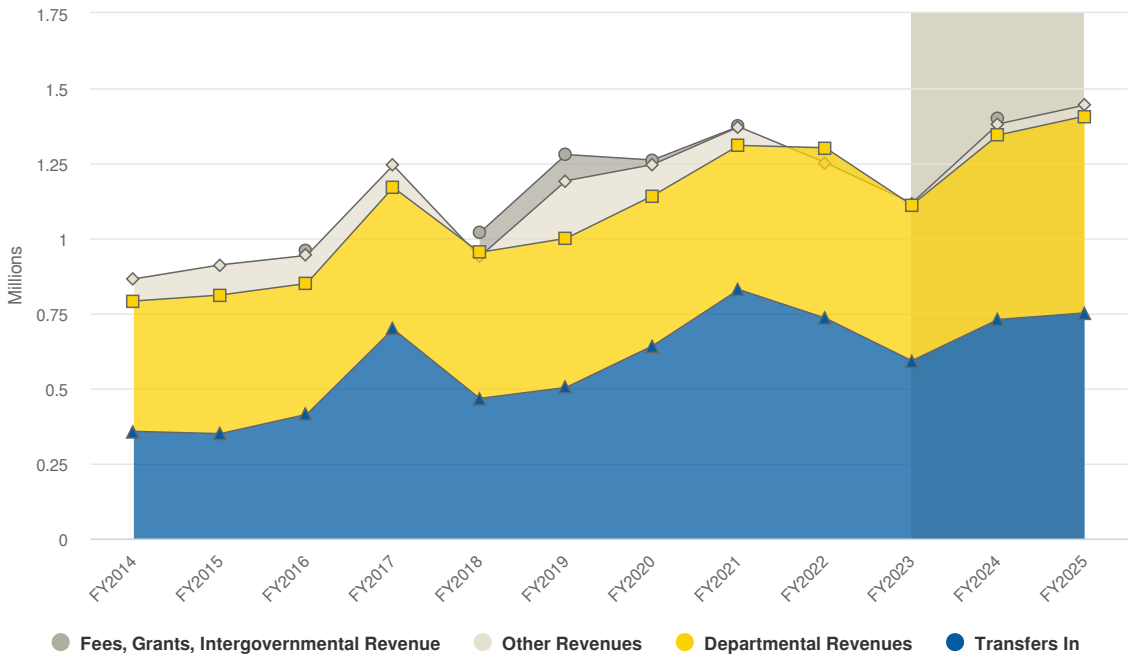
FY 2021 revenues show a transfer in from the LBID Fund to pay down an interfund loan from the Motor Vehicle Replacement Fund to the LBID Fund. This interfund loan was established to pre-pay for the Pier Plaza construction until the LBID 1% assessment for improvements generated enough funds to pay back the loan. The interfund loan is anticipated to be paid back in full by FY 2023.

Revenues by Source

Projected 2024 Revenues by Source



Budgeted and Historical 2024 Revenues by Source



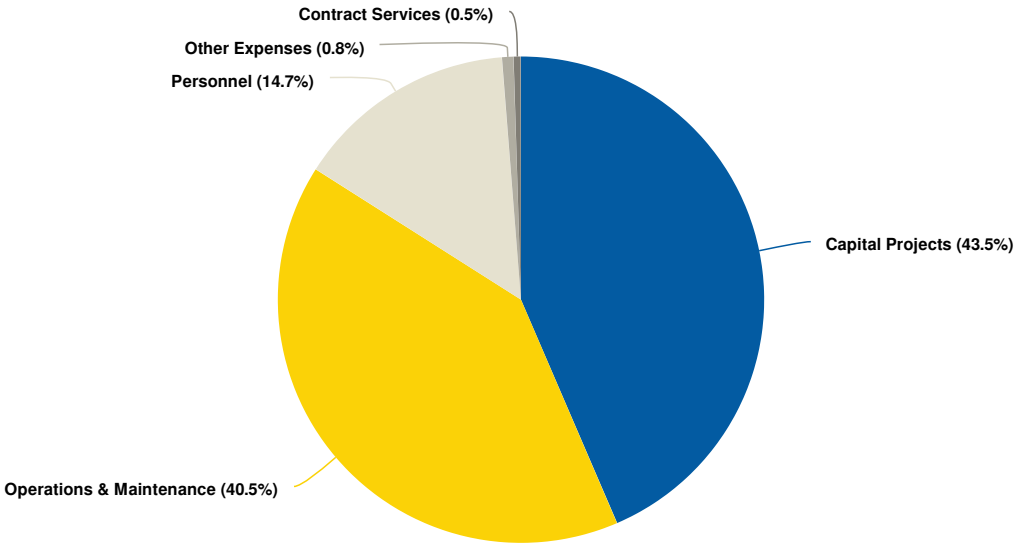
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

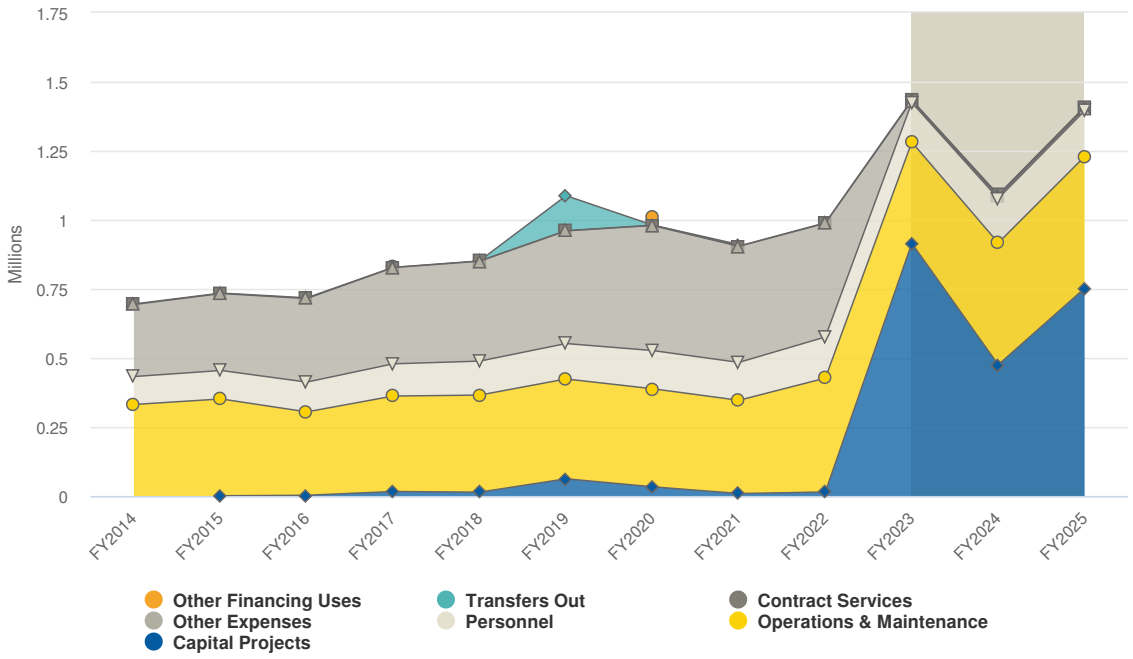
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Other Revenues	$104,065	$61,751	-$49,535	$5,950	$36,765	$36,765	517.9%	0%
Fees, Grants, Intergovernmental Revenue	$15,394	$1,579	$0	$46,000	$17,999	$0	-60.9%	-100%
Departmental Revenues	$499,998	$480,266	$567,626	$534,848	$614,350	$655,326	14.9%	6.7%
Transfers In	$641,482	$829,311	$734,178	$659,709	$729,743	$751,634	10.6%	3%
Total Revenue Source:	**$1,260,939**	**$1,372,907**	**$1,252,268**	**$1,246,507**	**$1,398,857**	**$1,443,725**	**12.2%**	**3.2%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



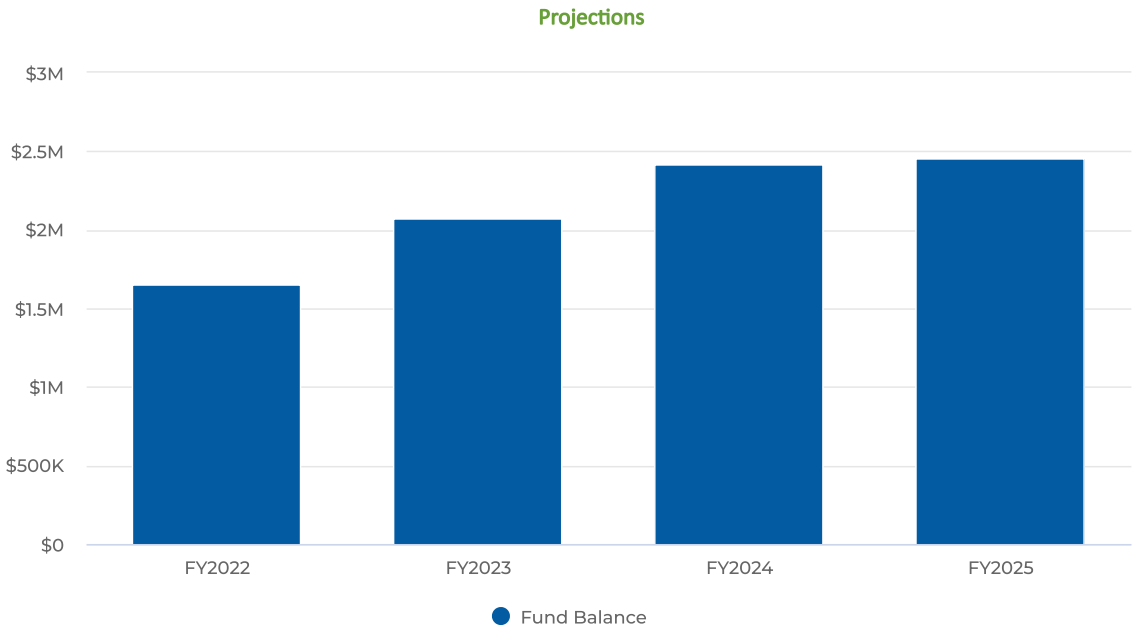
Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel	$138,363	$137,134	$148,976	$152,002	$160,813	$165,929	5.8%	3.2%
Contract Services	$1,111	$712	$1,483	$10,460	$5,190	$5,190	-50.4%	0%
Operations & Maintenance	$355,000	$337,602	$412,287	$416,358	$441,372	$477,129	6%	8.1%
Other Expenses	$452,600	$420,407	$411,689	$6,027	$8,414	$8,530	39.6%	1.4%
Capital Projects	$33,211	$8,816	$14,386	$2,131,669	$475,000	$751,900	-77.7%	58.3%
Other Financing Uses	$27,843	$0	$0	$0	$0	$0	0%	0%
Transfers Out	$622	$5,556	$0	$0	$0	$0	0%	0%
Total Expense Objects:	**$1,008,750**	**$910,227**	**$988,821**	**$2,716,516**	**$1,090,789**	**$1,408,678**	**-59.8%**	**29.1%**

Fund Balance



Funding Sources



All Funds Operating Revenues Summary

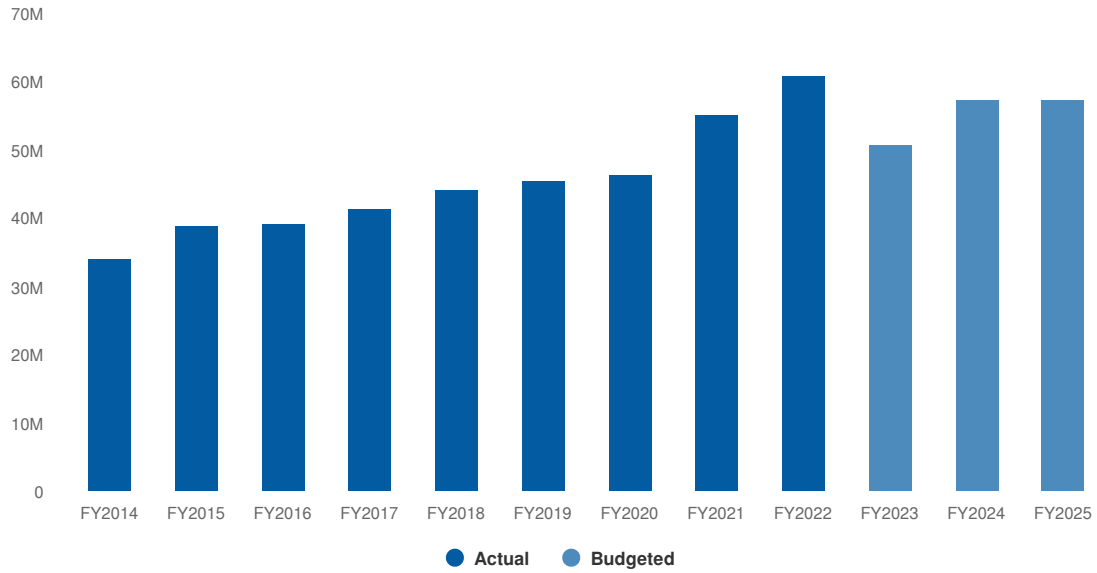
The following charts and tables illustrate the categories of revenues that make up the City's FY 2024 Adopted Operating Budget, net of transfers between funds. The components of the FY 2024 and FY 2025 Adopted Operating Budgets are similar and the percentages in FY 2025 are almost identical. Operating revenues include all the ongoing revenues necessary to maintain or enhance current operations and does not include one-time revenues.

- The largest component, or 27%, of the City's revenues is TOT revenues, budgeted at $15.51 million. These revenues are equal to 11% of the gross rent charged by all lodging businesses for a person exercising occupancy for 30 consecutive calendar days or less.
- The second largest component, or 20%, of the City's revenues is water & wastewater service charges from residential and non-residential customers, which is about $11.34 million.
- Property-related taxes make up 15% of the City's revenues, or $8.39 million, and include property taxes from assessed property values, property tax in lieu of vehicle license fees, property tax that was formerly allocated to the now-dissolved Redevelopment Agency (RDA), and a special water tax on property owners.
- Sales and Use tax revenues make up 10% of the City's revenues, or $5.79 million, and include the 1.0% Bradley Burns sales tax, public safety sales tax, and the Half-Cent Transaction sales tax.
- Lodging Business Improvement District (LBID) assessment revenues make up 5% of the City's revenues, or $2.82 million, and represent 2% of the gross rent charged by all lodging businesses for a person exercising occupancy for 30 consecutive calendar days or less. Of this 2%, 1% is for promotion of the City's lodging properties and 1% is for visitor serving improvements that promote the City's lodging properties.
- Permit Revenues make up 4% of the City's revenues, or $2.12 million, and various City permit revenues.
- Parking Revenues make up 4% of the City's revenues, or $2.22 million, and includes parking kiosk and meter revenues.
- The remaining components contribute 16%, or $9.35 million, of the City's revenues, and includes other revenues, departmental revenues, technology recoveries, franchise taxes, business taxes, and other taxes,impact fees, grants, other financing sources, and intergovernmental revenue.

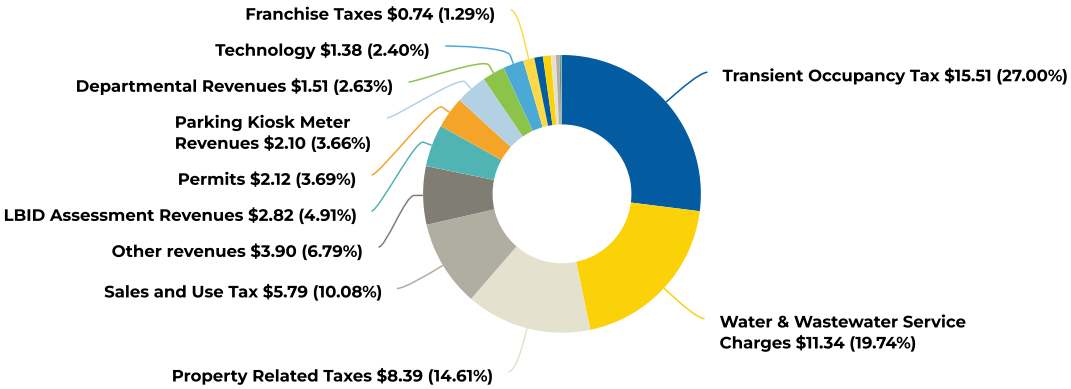
$57,558,107 **$6,707,458**

(13.19% vs. prior year)

All Funds Operating Revenues Proposed and Historical Budget vs. Actual



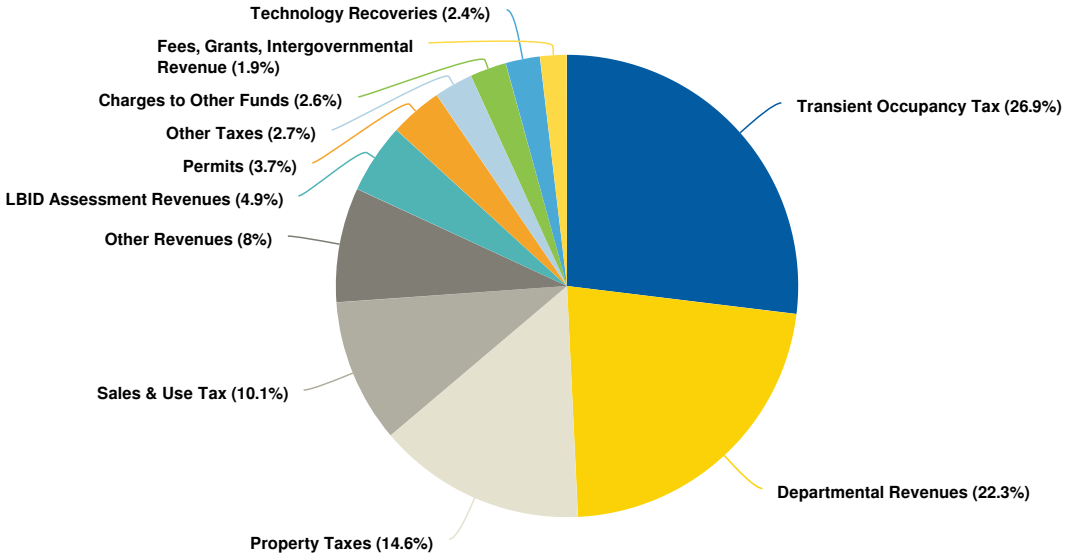
FY 2024 All Funds Operating Revenue by Source



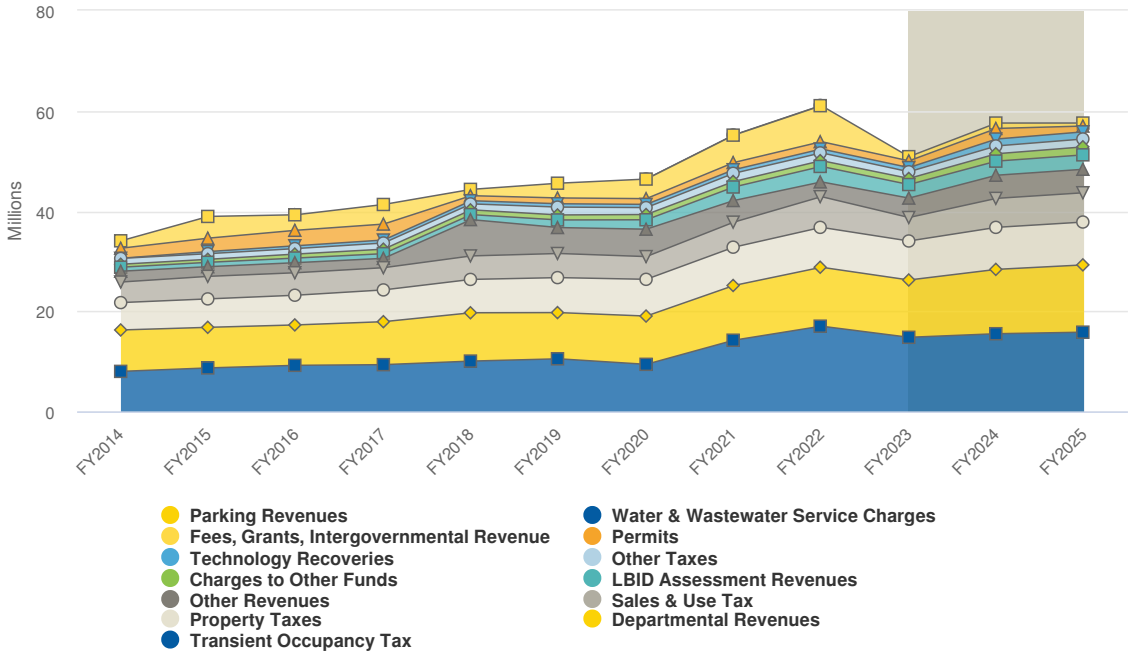
Operating and One-time Revenues by Source

The following charts and tables illustrate the categories of revenues that make up the City's FY 2024 Adopted Operating and One-time Budget, net of transfers between funds. The components of the FY 2024 and FY 2025 Adopted Budgets are similar and the percentages in FY 2024 are almost identical. Operating revenues include all the ongoing revenues necessary to maintain or enhance current operations and does not include one-time revenues.

Projected FY 2024 Revenues by Source



Budgeted and Historical Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Property Taxes								
Property Related Taxes	$7,334,010	$7,646,376	$7,962,497	$8,365,830	$8,386,000	$8,553,720	0.2%	2%
Total Property Taxes:	**$7,334,010**	**$7,646,376**	**$7,962,497**	**$8,365,830**	**$8,386,000**	**$8,553,720**	**0.2%**	**2%**
Sales & Use Tax								
Sales And Use Tax	$4,537,068	$4,998,485	$6,127,110	$5,165,000	$5,788,000	$5,845,880	12.1%	1%
Total Sales & Use Tax:	**$4,537,068**	**$4,998,485**	**$6,127,110**	**$5,165,000**	**$5,788,000**	**$5,845,880**	**12.1%**	**1%**
Transient Occupancy Tax								
Transient Occupancy Tax	$9,395,523	$14,209,579	$17,010,748	$15,469,449	$15,505,000	$15,815,000	0.2%	2%
Total Transient Occupancy Tax:	**$9,395,523**	**$14,209,579**	**$17,010,748**	**$15,469,449**	**$15,505,000**	**$15,815,000**	**0.2%**	**2%**
Other Taxes								
Franchise Taxes	$671,090	$828,805	$727,916	$668,000	$736,500	$748,431	10.3%	1.6%
Business Tax	$230,460	$218,313	$241,062	$210,750	$244,060	$246,501	15.8%	1%
Other Taxes	$480,978	$583,827	$584,902	$459,534	$577,558	$579,228	25.7%	0.3%
Total Other Taxes:	**$1,382,527**	**$1,630,944**	**$1,553,879**	**$1,338,284**	**$1,558,118**	**$1,574,160**	**16.4%**	**1%**

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
LBID Assessment Revenues								
Lbid Assessment Revenues	$1,877,694	$2,703,948	$3,090,688	$2,810,492	$2,819,200	$2,875,400	0.3%	2%
Total LBID Assessment Revenues:	**$1,877,694**	**$2,703,948**	**$3,090,688**	**$2,810,492**	**$2,819,200**	**$2,875,400**	**0.3%**	**2%**
Permits								
Building Permits	$732,165	$943,726	$1,014,896	$1,027,803	$1,736,115	$764,499	68.9%	-56%
Planning Fees	$396,937	$474,968	$303,350	$211,000	$303,000	$303,000	43.6%	0%
Engineering Permits	$11,808	$16,555	$91,699	$75,000	$46,000	$47,000	-38.7%	2.2%
Spec Event Permits	$4,992	$1,457	$53,703	$22,600	$30,253	$31,119	33.9%	2.9%
Total Permits:	**$1,145,902**	**$1,436,705**	**$1,463,648**	**$1,336,403**	**$2,115,368**	**$1,145,618**	**58.3%**	**-45.8%**
Other Revenues								
Fines & Forfeitures	$212,900	$444,914	$778,114	$151,000	$746,400	$746,400	394.3%	0%
Use Of Money & Property	$1,244,180	$738,017	$712,484	$739,788	$1,018,428	$1,004,053	37.7%	-1.4%
Rents & Leases	$449,142	$505,740	$583,821	$2,738,052	$2,619,522	$2,675,047	-4.3%	2.1%
Other Services	$10,213	$0	$2,745	$9,300	$6,300	$6,300	-32.3%	0%
Parking Kiosk & Meter Revenues	$775,825	$2,217,338	$1,995,513	$1,000	$4,300	$4,300	330%	0%
Other Revenues	$2,536,106	-$191,148	-$1,223,277	$1,411,552	$135,225	$168,600	-90.4%	24.7%
Misc-Prior Period Adjus	$0	$368,714	$0	$0	$0		0%	N/A
Other Finan Sources	$242,413	$227,273	$95,671	$17,331,110	$87,283	$82,842	-99.5%	-5.1%
Total Other Revenues:	**$5,470,778**	**$4,310,848**	**$2,945,070**	**$22,381,802**	**$4,617,458**	**$4,687,542**	**-79.4%**	**1.5%**
Charges to Other Funds								
Other Revenues	$1,050,000	$1,102,500	$1,157,625	$1,215,506	$1,469,586	$1,601,180	20.9%	9%
Total Charges to Other Funds:	**$1,050,000**	**$1,102,500**	**$1,157,625**	**$1,215,506**	**$1,469,586**	**$1,601,180**	**20.9%**	**9%**
Fees, Grants, Intergovernmental Revenue								
Intergovernmental Revenue	$123,281	$75,337	$667,178	$3,873,654	$70,163	$71,032	-98.2%	1.2%
Federal Govt Grants	$831,385	$2,887,043	$2,987,895	$4,780,320	$0	$0	-100%	0%
State Govt Grants	$452,092	$1,355,935	$1,816,390	$2,182,754	$160,000	$150,000	-92.7%	-6.2%
Transportation Funds	$1,770,172	$264,798	$353,501	$241,737	$318,333	$301,334	31.7%	-5.3%
Impact Fees	$78,156	$159,111	$218,970	$20,000	$20,000	$20,000	0%	0%
Circulation Impact Fees	$51,947	$104,086	$150,440	$0	$0	$0	0%	0%
Wastewater Impact Fees	$97,453	$201,865	$343,472	$0	$0	$0	0%	0%
Water Impact Fees	$453,759	$269,542	$463,737	$380,000	$507,511	$60,000	33.6%	-88.2%
Fire Impact Fees	$26,430	$54,654	$86,342	$0	$0	$0	0%	0%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Gen Gov'T Impact Fees	$23,925	$94,158	$97,434	$0	$0	$0	0%	0%
Total Fees, Grants, Intergovernmental Revenue:	**$3,908,601**	**$5,466,529**	**$7,185,360**	**$11,478,465**	**$1,076,007**	**$602,366**	**-90.6%**	**-44%**
Departmental Revenues								
Police Dept Services	$80,032	$177,160	$399,195	$610,080	$675,100	$693,622	10.7%	2.7%
Fire Dept Services	$12,743	$13,007	$12,796	$10,300	$12,500	$12,500	21.4%	0%
Recreational Programs	$94,571	$164,316	$213,289	$140,000	$205,400	$205,400	46.7%	0%
Public Works Services	$9,447,518	$10,569,058	$11,137,077	$10,694,848	$11,952,150	$12,521,626	11.8%	4.8%
Total Departmental Revenues:	**$9,634,865**	**$10,923,541**	**$11,762,357**	**$11,455,228**	**$12,845,150**	**$13,433,148**	**12.1%**	**4.6%**
Technology Recoveries								
Technology Services	$640,684	$716,045	$768,187	$1,054,764	$1,378,220	$1,425,474	30.7%	3.4%
Total Technology Recoveries:	**$640,684**	**$716,045**	**$768,187**	**$1,054,764**	**$1,378,220**	**$1,425,474**	**30.7%**	**3.4%**
Parking Revenues								
Police Impact Fees	$13,158	$36,013	$52,295	$0	$0		0%	N/A
Total Parking Revenues:	**$13,158**	**$36,013**	**$52,295**	**$0**	**$0**		**0%**	**N/A**
Total Revenue Source:	**$46,390,810**	**$55,181,514**	**$61,079,464**	**$82,071,223**	**$57,558,107**	**$57,559,488**	**-29.9%**	**0%**

Revenue by Fund

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
All Funds								
General Fund								
General Fund								
Property Taxes	$5,935,388	$6,220,595	$6,479,633	$7,015,830	$7,009,000	$7,149,180	-0.1%	2%
Sales & Use Tax	$3,021,448	$3,661,191	$4,088,556	$3,650,000	$3,835,000	$3,873,350	5.1%	1%
Transient Occupancy Tax	$9,395,523	$14,209,579	$17,010,748	$15,469,449	$15,505,000	$15,815,000	0.2%	2%
Other Taxes	$1,003,495	$1,119,442	$1,147,530	$919,895	$1,080,560	$1,096,602	17.5%	1.5%
Permits	$839,257	$1,136,857	$1,356,373	$1,256,403	$1,241,331	$1,065,618	-1.2%	-14.2%
Other Revenues	$1,174,764	$899,816	$375,317	$728,669	$817,764	$811,434	12.2%	-0.8%
Charges to Other Funds	$1,050,000	$1,102,500	$1,157,625	$1,215,506	$1,469,586	$1,601,180	20.9%	9%
Fees, Grants, Intergovernmental Revenue	$977,188	$1,254,169	$1,260,359	$362,932	$107,316	$99,185	-70.4%	-7.6%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Departmental Revenues	$187,346	$354,483	$625,280	$760,380	$893,000	$911,522	17.4%	2.1%
Total General Fund:	**$23,584,409**	**$29,958,632**	**$33,501,422**	**$31,379,065**	**$31,958,557**	**$32,423,071**	**1.8%**	**1.5%**
Half Cent Sales Tax Fund								
Sales & Use Tax	$1,515,620	$1,337,294	$2,038,554	$1,515,000	$1,953,000	$1,972,530	28.9%	1%
Other Revenues	$70,810	$61,399	-$39,289	$51,600	$65,396	$65,396	26.7%	0%
Total Half Cent Sales Tax Fund:	**$1,586,430**	**$1,398,693**	**$1,999,265**	**$1,566,600**	**$2,018,396**	**$2,037,926**	**28.8%**	**1%**
Total General Fund:	**$25,170,840**	**$31,357,325**	**$35,500,686**	**$32,945,665**	**$33,976,953**	**$34,460,997**	**3.1%**	**1.4%**
Special Revenue Funds								
Gas Tax Fund								
Other Taxes	$341,213	$339,771	$366,555	$381,389	$438,558	$438,558	15%	0%
Other Revenues	$8,587	-$3,395	-$3,893	$1,500	$1,271	$1,271	-15.3%	0%
Total Gas Tax Fund:	**$349,800**	**$336,376**	**$362,662**	**$382,889**	**$439,829**	**$439,829**	**14.9%**	**0%**
Local Transportation								
Other Revenues	$8,218	$2,460	-$8,008	$3,900	$5,059	$5,059	29.7%	0%
Fees, Grants, Intergovernmental Revenue	$180,386	$202,547	$309,036	$202,583	$273,181	$273,181	34.8%	0%
Total Local Transportation:	**$188,604**	**$205,007**	**$301,028**	**$206,483**	**$278,240**	**$278,240**	**34.8%**	**0%**
Public Education Government Fund								
Other Taxes	$37,820	$37,948	$39,794	$37,000	$39,000	$39,000	5.4%	0%
Other Revenues	$3,953	-$601	-$4,461	$0	$1,187	$1,187	N/A	0%
Total Public Education Government Fund:	**$41,773**	**$37,347**	**$35,333**	**$37,000**	**$40,187**	**$40,187**	**8.6%**	**0%**
Grants - Non-Capital								
Other Revenues	$19,988	-$8,302	-$7,707	$3,300	$1,911	$1,911	-42.1%	0%
Fees, Grants, Intergovernmental Revenue	$216,774	$100,000	$226,556	$150,000	$150,000	$150,000	0%	0%
Total Grants - Non-Capital:	**$236,762**	**$91,698**	**$218,849**	**$153,300**	**$151,911**	**$151,911**	**-0.9%**	**0%**
Housing In Lieu Fee								
Permits	$277,095	$270,998	$0	$50,000	$50,000	$50,000	0%	0%
Other Revenues	$137,013	$4,691	-$45,960	$30,000	$41,162	$41,162	37.2%	0%
Total Housing In Lieu Fee:	**$414,107**	**$275,689**	**-$45,960**	**$80,000**	**$91,162**	**$91,162**	**14%**	**0%**

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Lodging Business Improvement								
LBID Assessment Revenues	$1,877,694	$2,703,948	$3,090,688	$2,810,492	$2,819,200	$2,875,400	0.3%	2%
Other Revenues	$39,816	$2,181	-$47,245	$3,100	$16,991	$16,991	448.1%	0%
Total Lodging Business Improvement:	**$1,917,510**	**$2,706,129**	**$3,043,443**	**$2,813,592**	**$2,836,191**	**$2,892,391**	**0.8%**	**2%**
Chapman Estate Fund								
Other Revenues	$34,889	$5,379	$387,830	$50,000	$16,564	$48,839	-66.9%	194.9%
Total Chapman Estate Fund:	**$34,889**	**$5,379**	**$387,830**	**$50,000**	**$16,564**	**$48,839**	**-66.9%**	**194.9%**
Total Special Revenue Funds:	**$3,183,445**	**$3,657,625**	**$4,303,185**	**$3,723,264**	**$3,854,084**	**$3,942,559**	**3.5%**	**2.3%**
Capital Projects Funds								
Capital Projects								
Other Taxes	$0	$133,783	$0	$0	$0	$0	0%	0%
Other Revenues	$1,548,170	$73,000	$3,995	$18,284,319	$0	$0	-100%	0%
Fees, Grants, Intergovernmental Revenue	$1,694,796	$2,994,433	$3,457,895	$4,837,894	$0	$0	-100%	0%
Total Capital Projects:	**$3,242,965**	**$3,201,216**	**$3,461,890**	**$23,122,213**	**$0**	**$0**	**-100%**	**0%**
Public Facilities Fund								
Other Revenues	$33	-$8	-$26	$0	$0	$0	0%	0%
Total Public Facilities Fund:	**$33**	**-$8**	**-$26**	**$0**	**$0**	**$0**	**0%**	**0%**
Park Development Fund								
Permits	$0	$0	$0	$10,000	$10,000	$10,000	0%	0%
Other Revenues	$29,742	-$3,442	-$12,229	$3,200	$2,270	$2,270	-29.1%	0%
Fees, Grants, Intergovernmental Revenue	$70,286	$141,615	$191,044	$20,000	$20,000	$20,000	0%	0%
Total Park Development Fund:	**$100,028**	**$138,173**	**$178,815**	**$33,200**	**$32,270**	**$32,270**	**-2.8%**	**0%**
Circulation Fees								
Other Revenues	$14,913	$6,245	-$11,917	$6,700	$4,440	$4,440	-33.7%	0%
Fees, Grants, Intergovernmental Revenue	$38,743	$104,086	$150,440	$0	$0		0%	N/A
Total Circulation Fees:	**$53,656**	**$110,330**	**$138,524**	**$6,700**	**$4,440**	**$4,440**	**-33.7%**	**0%**
Impact Fees								

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Other Revenues	$21,547	$15,903	$8,983	$16,100	$12,345	$12,345	-23.3%	0%
Fees, Grants, Intergovernmental Revenue	$71,430	$166,308	$211,702	$0	$0	$0	0%	0%
Parking Revenues	$13,158	$36,013	$52,295	$0	$0		0%	N/A
Total Impact Fees:	**$106,134**	**$218,224**	**$272,980**	**$16,100**	**$12,345**	**$12,345**	**-23.3%**	**0%**
DIF Sunset Palisades Stairs								
Other Revenues	$4,460	-$1,607	-$4,923	$1,000	$0	$0	-100%	0%
Total DIF Sunset Palisades Stairs:	**$4,460**	**-$1,607**	**-$4,923**	**$1,000**	**$0**	**$0**	**-100%**	**0%**
Underground Utility Fund								
Other Revenues	$627	-$159	-$487	$0	$0	$0	0%	0%
Total Underground Utility Fund:	**$627**	**-$159**	**-$487**	**$0**	**$0**	**$0**	**0%**	**0%**
Total Capital Projects Funds:	**$3,507,904**	**$3,666,170**	**$4,046,773**	**$23,179,213**	**$49,055**	**$49,055**	**-99.8%**	**0%**
Debt Service Funds								
Public Financing Authority Debt Service								
Other Revenues	$394,065	$388,363	$390,988	$392,863	$389,113	$389,738	-1%	0.2%
Total Public Financing Authority Debt Service:	**$394,065**	**$388,363**	**$390,988**	**$392,863**	**$389,113**	**$389,738**	**-1%**	**0.2%**
Public Financing Agency								
Other Revenues	$4,075	-$111	-$317	$0	$0	$0	0%	0%
Total Public Financing Agency:	**$4,075**	**-$111**	**-$317**	**$0**	**$0**	**$0**	**0%**	**0%**
Assessment District Fwy Fthlls 92-1								
Other Revenues	$29	-$7	-$23	$0	$0	$0	0%	0%
Total Assessment District Fwy Fthlls 92-1:	**$29**	**-$7**	**-$23**	**$0**	**$0**	**$0**	**0%**	**0%**
Assessment District Indio Portal								
Other Revenues	$82	-$7	-$22	$0	$0	$0	0%	0%
Total Assessment District Indio Portal:	**$82**	**-$7**	**-$22**	**$0**	**$0**	**$0**	**0%**	**0%**
Visalia Street								
Other Revenues	$3,835	-$972	-$2,977	$0	$0	$0	0%	0%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Total Visalia Street:	**$3,835**	**-$972**	**-$2,977**	**$0**	**$0**	**$0**	**0%**	**0%**
Total Debt Service Funds:	**$402,086**	**$387,265**	**$387,649**	**$392,863**	**$389,113**	**$389,738**	**-1%**	**0.2%**
Proprietary Funds								
Water Enterprise Fund								
Other Revenues	$318,714	$42,058	-$132,931	$61,300	$53,915	$53,915	-12%	0%
Fees, Grants, Intergovernmental Revenue	$81,393	$20,386	$188,694	$2,959,152	$0	$0	-100%	0%
Departmental Revenues	$4,117,681	$4,988,634	$5,277,930	$5,260,000	$5,693,800	$6,053,300	8.2%	6.3%
Total Water Enterprise Fund:	**$4,517,788**	**$5,051,077**	**$5,333,693**	**$8,280,452**	**$5,747,715**	**$6,107,215**	**-30.6%**	**6.3%**
Water Tax Lopez State								
Property Taxes	$1,398,622	$1,425,781	$1,482,864	$1,350,000	$1,377,000	$1,404,540	2%	2%
Other Revenues	$2,598	$1,959	-$24,020	$0	$1,221	$1,221	N/A	0%
Fees, Grants, Intergovernmental Revenue	$182,986	$127,811	$250,885	$380,000	$507,511	$60,000	33.6%	-88.2%
Total Water Tax Lopez State:	**$1,584,205**	**$1,555,551**	**$1,709,729**	**$1,730,000**	**$1,885,732**	**$1,465,761**	**9%**	**-22.3%**
Water Construction Fund								
Other Revenues	$43,250	$4,479	-$58,027	$14,000	$15,025	$15,025	7.3%	0%
Total Water Construction Fund:	**$43,250**	**$4,479**	**-$58,027**	**$14,000**	**$15,025**	**$15,025**	**7.3%**	**0%**
Water Expansion Fund								
Other Revenues	$30,070	-$7,322	-$34,111	$5,600	$8,697	$8,697	55.3%	0%
Fees, Grants, Intergovernmental Revenue	$270,773	$141,731	$212,852	$0	$0	$0	0%	0%
Total Water Expansion Fund:	**$300,844**	**$134,410**	**$178,741**	**$5,600**	**$8,697**	**$8,697**	**55.3%**	**0%**
Wastewater Treatment Fund								
Other Revenues	$331,761	$67,984	-$274,544	$54,578	$83,055	$83,055	52.2%	0%
Fees, Grants, Intergovernmental Revenue	$0	$0	$382,424	$2,508,904	$0	$0	-100%	0%
Departmental Revenues	$4,829,840	$5,100,158	$5,291,521	$4,900,000	$5,644,000	$5,813,000	15.2%	3%
Total Wastewater Treatment Fund:	**$5,161,601**	**$5,168,142**	**$5,399,400**	**$7,463,482**	**$5,727,055**	**$5,896,055**	**-23.3%**	**3%**

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Wastewater Capital Projects								
Other Revenues	$35,955	-$10,372	-$33,837	$244,572	$9,023	$9,023	-96.3%	0%
Total Wastewater Capital Projects:	**$35,955**	**-$10,372**	**-$33,837**	**$244,572**	**$9,023**	**$9,023**	**-96.3%**	**0%**
Wastewater Expansion								
Permits	$29,550	$28,850	$34,026	$20,000	$814,037	$20,000	3,970.2%	-97.5%
Other Revenues	$49,200	-$10,215	-$55,452	$8,800	$14,290	$14,290	62.4%	0%
Fees, Grants, Intergovernmental Revenue	$97,453	$201,865	$343,472	$0	$0	$0	0%	0%
Total Wastewater Expansion:	**$176,203**	**$220,500**	**$322,046**	**$28,800**	**$828,327**	**$34,290**	**2,776.1%**	**-95.9%**
Local Transportation Transit Fund								
Other Revenues	$743	-$140	-$856	$0	$0	$0	0%	0%
Fees, Grants, Intergovernmental Revenue	$11,000	$10,000	$0	$11,000	$0	$0	-100%	0%
Total Local Transportation Transit Fund:	**$11,743**	**$9,860**	**-$856**	**$11,000**	**$0**	**$0**	**-100%**	**0%**
Pier Enterprise Fund								
Other Revenues	$3,300	$44,470	$83,192	$70,008	$81,151	$82,665	15.9%	1.9%
Total Pier Enterprise Fund:	**$3,300**	**$44,470**	**$83,192**	**$70,008**	**$81,151**	**$82,665**	**15.9%**	**1.9%**
Parking Enterprise Fund								
Permits	$0	$0	$73,248	$0	$0	$0	0%	0%
Other Revenues	$1,030,445	$2,674,305	$2,550,546	$2,340,743	$2,938,278	$2,980,278	25.5%	1.4%
Total Parking Enterprise Fund:	**$1,030,445**	**$2,674,305**	**$2,623,794**	**$2,340,743**	**$2,938,278**	**$2,980,278**	**25.5%**	**1.4%**
Total Proprietary Funds:	**$12,865,333**	**$14,852,421**	**$15,557,877**	**$20,188,657**	**$17,241,003**	**$16,599,009**	**-14.6%**	**-3.7%**
Internal Services Funds								
Technology Service Fund								
Other Revenues	$1,061	$1,067	-$2,984	$0	$565	$565	N/A	0%
Technology Recoveries	$640,684	$716,045	$768,187	$1,054,764	$1,378,220	$1,425,474	30.7%	3.4%
Total Technology Service Fund:	**$641,746**	**$717,112**	**$765,203**	**$1,054,764**	**$1,378,785**	**$1,426,039**	**30.7%**	**3.4%**
Motor Vehicle Fund								
Other Revenues	$104,065	$61,751	-$49,535	$5,950	$36,765	$36,765	517.9%	0%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Fees, Grants, Intergovernmental Revenue	$15,394	$1,579	$0	$46,000	$17,999	$0	-60.9%	-100%
Departmental Revenues	$499,998	$480,266	$567,626	$534,848	$614,350	$655,326	14.9%	6.7%
Total Motor Vehicle Fund:	**$619,457**	**$543,596**	**$518,091**	**$586,798**	**$669,114**	**$692,091**	**14%**	**3.4%**
Total Internal Services Funds:	**$1,261,203**	**$1,260,707**	**$1,283,294**	**$1,641,562**	**$2,047,899**	**$2,118,130**	**24.8%**	**3.4%**
Total All Funds:	**$46,390,810**	**$55,181,514**	**$61,079,464**	**$82,071,223**	**$57,558,107**	**$57,559,488**	**-29.9%**	**0%**

Largest Revenue Categories

The five largest revenue categories (TOT, Water & Wastewater Service Charges, property-related taxes, and sales & use tax revenues, and LBID Assessment revenues) make up 76% of the City's revenues. TOT revenues and the majority of property, sales & use tax revenues, and other revenues are deposited in the General Fund. LBID assessment revenues are deposited in the LBID Fund. Water & wastewater service charges are deposited in the Water and Wastewater Enterprise Funds, respectively.

Water & wastewater service charges make up 20% of all operating revenues and are used exclusively for water and wastewater operations, maintenance, and utility-related capital projects. Based on a comprehensive water and wastewater rate study performed by an outside consultant, the City Council is in the process of approving the proposed water and wastewater rates scheduled for October 17, 2023. Water and wastewater fees are set up to each have a flat service charge and a variable rate based on water consumption. The proposed rates that Council will be considering is already included in the FY 2024 and FY 2025 Adopted Budgets.

The proposed rate increases are intended to fund critical water and wastewater systems infrastructure, support the Central Coast Blue project, support increased operating expenses, and maintain adequate reserves and debt service coverage rations. Water rates are set to increase by 3.1% on January 2024, and on each January thereafter, with the last rate increase in January 2028. Wastewater rates are set to increase by 6.1% on January 2024, and on each January thereafter, with the last rate increase in January 2028.

Transient Occupancy Tax Revenues Summary

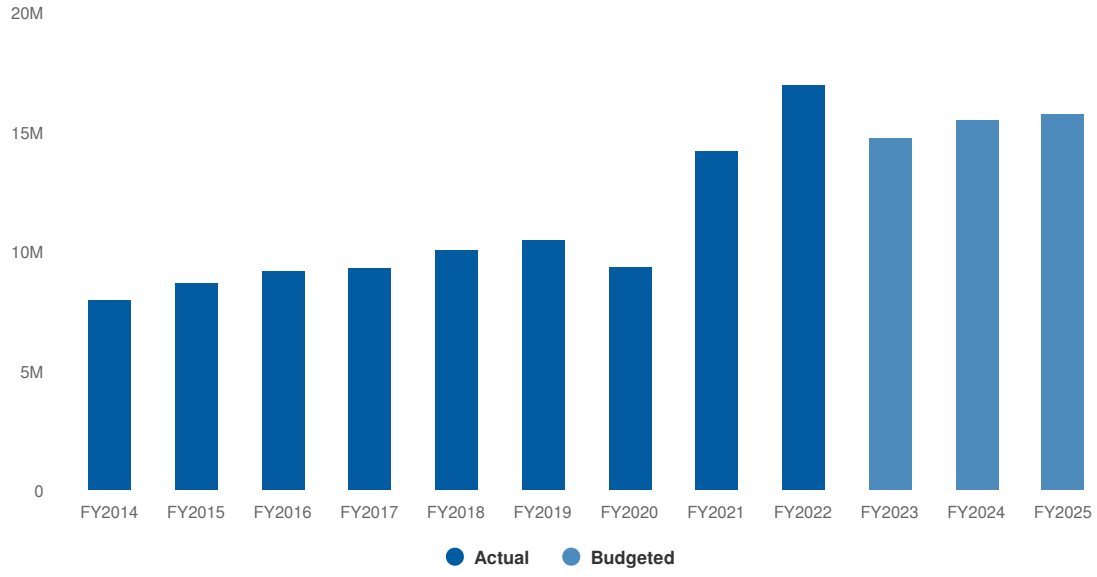
Transient Occupancy Tax (TOT) revenues make up the largest component of operating revenues across all funds, or 27% of all operating revenues. TOT revenue is the largest source of revenue in the General Fund and accounts for 48.1% of total General Fund operating revenues. In general, TOT revenues are equal to 11% of the rent charged by all lodging businesses for a person exercising occupancy for 30 consecutive calendar days or less, paid monthly to the City. Prior to January 1, 2021 (during FY 2021), TOT revenues were equal to 10% of gross rent charged by all lodging businesses for a person exercising occupancy for 30 consecutive calendar days or less. These revenues have grown by 9.2% per year for the past 9 years from FY 2012 to the budget for FY 2021. For the past five years from FY 2019 to the budget for FY 2023, the growth rate was 8.2%, which includes a decline in TOT revenues by 10.5% in FY 2020 compared to FY 2019 due to the COVID-19 global pandemic and an increase of an additional percent in TOT from 10% to 11% in the middle of FY 2021.

Based on data obtained from Smith Travel Research Inc., a provider of competitive benchmarking, information services, and research to the hotel industry, excluding the additional 1% TOT on gross lodging revenues, the FY 2023 decrease in TOT revenues is due to occupancy rates decreasing by 5.0% during FY 2023, compared to the same period in the previous fiscal year. Additionally, the average daily rate decreased by 5.8% during FY 2023, compared to the same period in the previous fiscal year. This decrease was largely due to the atmospheric river that caused tremendous rain and flooding in California, resulting in fewer visitors to Pismo Beach. Additionally, the abundance of snow in the mountains served as an attractive alternative to visiting the beach.

The FY 2024 Adopted Budget includes $15.51 million, which includes a projected 0.2% increase over the projected $15.47 million that City staff estimates to receive in FY 2023. This level increase is due to another projected rainy winter during FY 2024. The FY 2025 Adopted Budget includes $15.82 million, which includes a conservative 2.0% increase over the FY 2024 budget. A 2.0% increase of the base is used to reflect a slowdown of these revenues in room rates. The following table shows TOT revenues by fiscal year, where actual revenues received are reflected in FY 2014 to FY 2022, FY 2023 is the City's revised or amended budget, and FY 2024 and FY 2025 represent the two budget years.

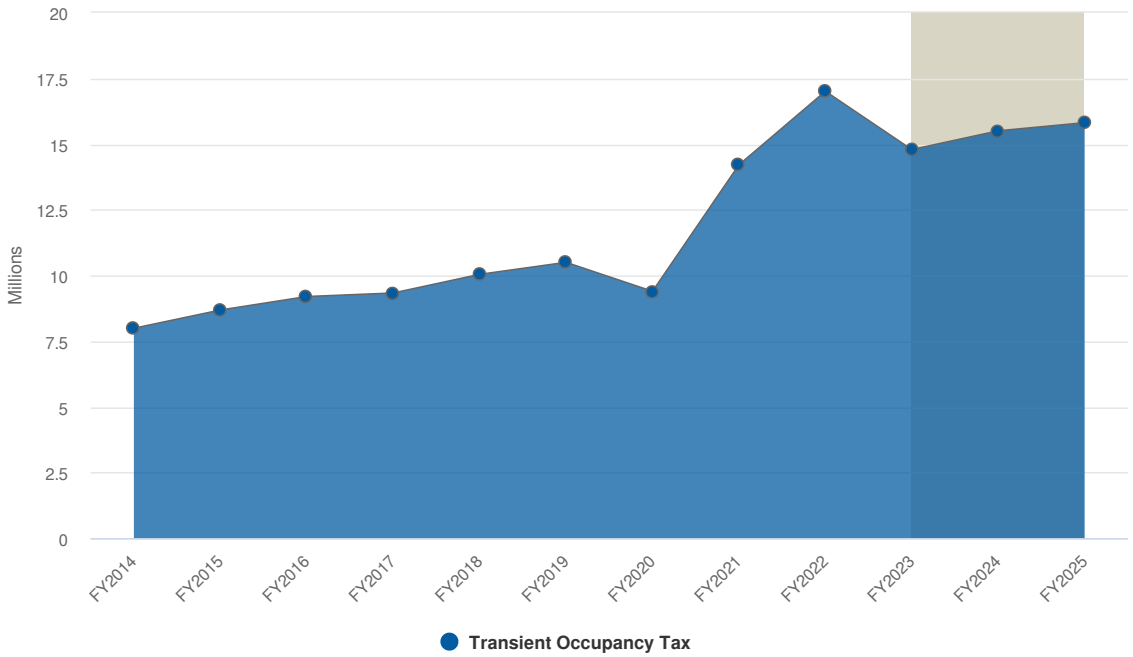
$15,505,000 **$714,000**
(4.83% vs. prior year)

Transient Occupancy Tax Revenues Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Transient Occupancy Tax								
Transient Occupancy Tax								
Trans Occupancy Tax	$9,381,013	$14,173,274	$16,986,442	$15,469,449	$15,505,000	$15,815,000	0.2%	2%
Trans Occup Tax Penalty	$14,510	$36,304	$24,306	$0	$0	$0	0%	0%
Total Transient Occupancy Tax:	**$9,395,523**	**$14,209,579**	**$17,010,748**	**$15,469,449**	**$15,505,000**	**$15,815,000**	**0.2%**	**2%**
Total Transient Occupancy Tax:	**$9,395,523**	**$14,209,579**	**$17,010,748**	**$15,469,449**	**$15,505,000**	**$15,815,000**	**0.2%**	**2%**
Total Revenue Source:	**$9,395,523**	**$14,209,579**	**$17,010,748**	**$15,469,449**	**$15,505,000**	**$15,815,000**	**0.2%**	**2%**

Water and Wastewater Service Charges

Water & wastewater service charges make up 20% of all operating revenues and are used exclusively for water and wastewater operations, maintenance, and utility-related capital projects. Based on a comprehensive water and wastewater rate study performed by an outside consultant, the City Council is in the process of approving the proposed water and wastewater rates scheduled for October 17, 2023. Water and wastewater fees are set up to each have a flat service charge and a variable rate based on water consumption. The proposed rates that Council will be considering is already included in the FY 2024 and FY 2025 Adopted Budgets.

The proposed rate increases are intended to fund critical water and wastewater systems infrastructure, support the Central Coast Blue project, support increased operating expenses, and maintain adequate reserves and debt service coverage rations. Water rates are set to increase by 3.1% on January 2024, and on each January thereafter, with the last rate increase in January 2028. Wastewater rates are set to increase by 6.1% on January 2024, and on each January thereafter, with the last rate increase in January 2028.

Water Service Charges Summary

Water service charges are the primary source of revenue received by the City's Water Enterprise Fund. These service charges have fixed and variable components. The fixed charge is based on meter size and is structured to recover 20% of all water costs. The variable component is based on water consumption and recovers 80% of all water costs. Other sources of revenue include account set-up fees, turn on/off fees, penalties and late fees, and interest income.

Historical actual water service charge revenues fluctuate based on customer growth and water sales volume, and includes rate increases. As such, reviewing these historical actual revenue changes alone does not project water service charge revenues for the future. Instead, water service charges are estimated through projections of customer growth and water sales volume.

Customer growth: The City has eight classifications of water customers. These include Single-Family Residential (SFR), Multi-Family Residential (MFR), Mobile Home, Commercial, Irrigation, Construction, Hydrant, and Municipal. Future customer growth in these classifications includes the assumption that there will be 0.25% increase in residential growth and no change in non-residential classifications in FY 2024 and FY 2025.

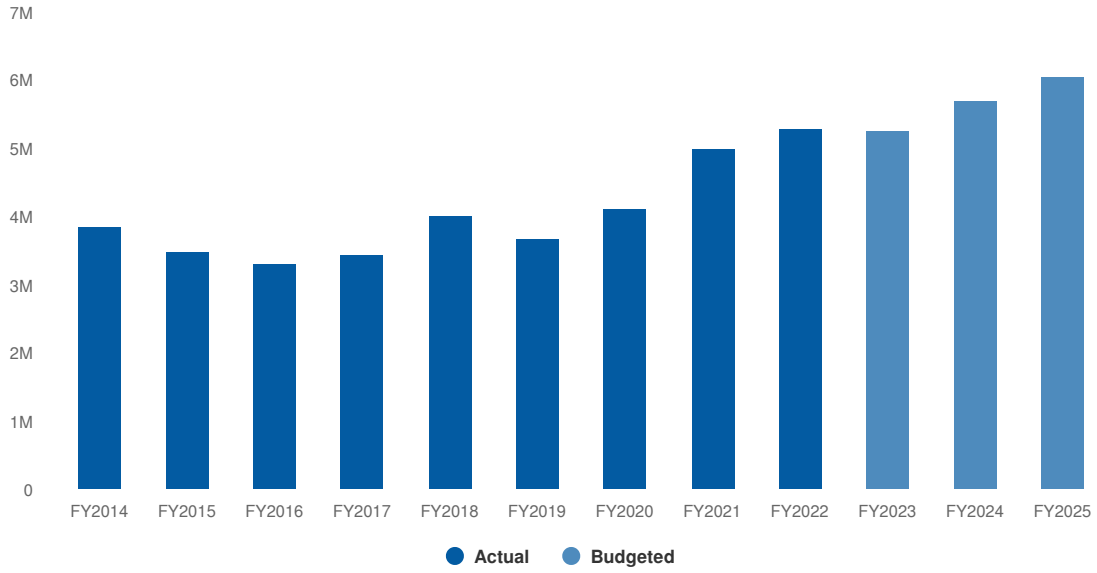
Water sales volume: Future water sales volume for the City is estimated by multiplying the projected number of customers by future estimates of water use per customer by classification.

The basis for the budgeted water service charge revenues for FY 2024 at $5.69 million includes the rate changes in water service rates (including the rate structure changes and the rate increases in January 2024) as well as a projected 0.25% increase in residential customer growth. FY 2025 budgeted water service charge revenues increase to $6.05 million, including the rate increase in January 2025 and the projected 0.25% increase in residential customer growth.

The following table illustrates the change in water service charge revenues from FY 2014 through the budgeted FY 2025. It should be noted that FY 2015 and FY 2016 reflect the City's water customers' efforts to reduce water consumption due to the state's emergency drought declaration. On January 17, 2014, California Governor Jerry Brown proclaimed a State of Emergency and asked all Californians to reduce water consumption by 20%. In addition, on April 1, 2015, the State Water Resources Control Board imposed restrictions to achieve a 25% reduction in potable water use and other water conservation measures. In FY 2018, water consumption increased largely from residential irrigation in the January through April months compared to the same time period in FY 2017. FY 2024 and FY 2025 budgeted revenues reflect the new increased rates and a projected 0.25% residential customer growth.

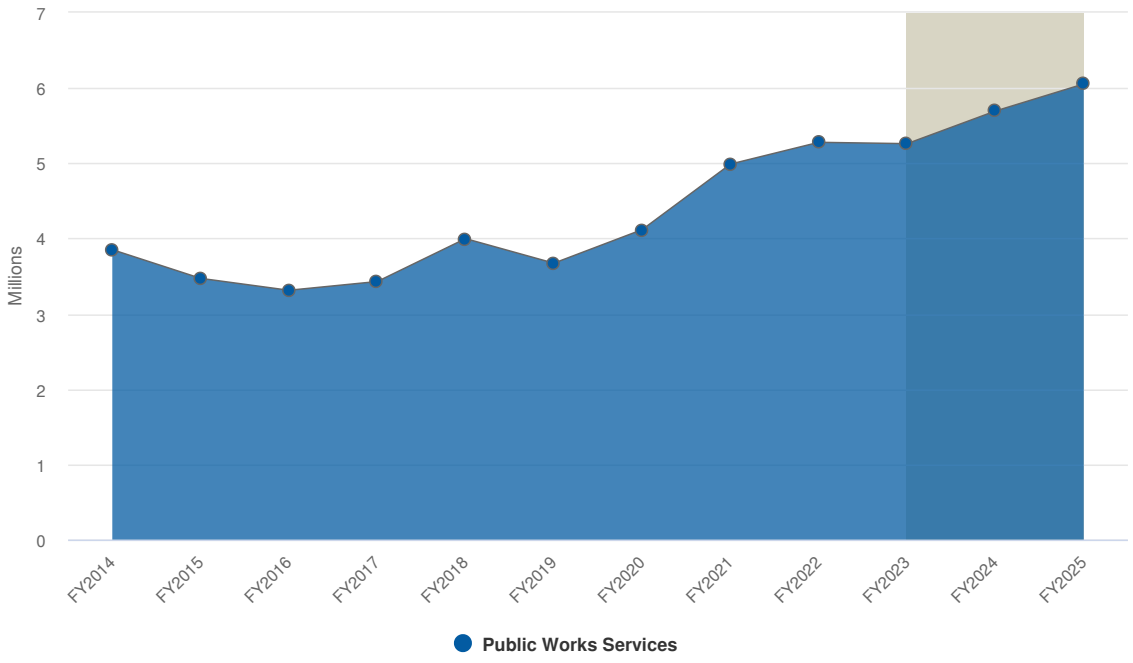
$5,693,800 **$433,800**
(8.25% vs. prior year)

Water Service Charges Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Departmental Revenues								
Public Works Services								
Water Meter & Install	$13,525	$11,128	$9,479	$15,000	$9,500	$8,000	-36.7%	-15.8%
New Acct Set-up Fee	$21,540	$26,520	$22,680	$20,000	$22,000	$20,000	10%	-9.1%
Water Turn-on Fee	$2,958	$0	$0	$5,000	$2,500	$2,500	-50%	0%
Water Sales & Svc Chgs	$4,054,811	$4,948,500	$5,241,542	$5,200,000	$5,637,000	$6,000,000	8.4%	6.4%
Misc. Reimbursements	$2,153	$864	$3,189	$0	$0	$0	0%	0%
Recovered Util Charges	$0	$102	$57	$0	$0	$0	0%	0%
Penalty & Interest Fee	$13,382	$0	$0	$10,000	$15,000	$15,000	50%	0%
48 Hour Notice Fee	$8,676	$0	$0	$10,000	$7,000	$7,000	-30%	0%
Water Conservation F	$0	$0	$100	$0	$0	$0	0%	0%
Water Fire Flow Test Fee	$636	$1,519	$884	$0	$800	$800	N/A	0%
Total Public Works Services:	**$4,117,681**	**$4,988,634**	**$5,277,930**	**$5,260,000**	**$5,693,800**	**$6,053,300**	**8.2%**	**6.3%**
Total Departmental Revenues:	**$4,117,681**	**$4,988,634**	**$5,277,930**	**$5,260,000**	**$5,693,800**	**$6,053,300**	**8.2%**	**6.3%**
Total Revenue Source:	**$4,117,681**	**$4,988,634**	**$5,277,930**	**$5,260,000**	**$5,693,800**	**$6,053,300**	**8.2%**	**6.3%**

Wastewater Service Charges Summary

Wastewater service charges are the primary source of revenue received by the City's Wastewater Enterprise Fund. These service charges have fixed and variable components. The fixed charge is based on meter size and is structured to recover 35% of all wastewater costs. The variable component is based on non-residential water consumption and is structured to recover 65% of all wastewater costs. Other revenue sources include penalties, interest income, and miscellaneous sources.

Historical actual wastewater service charge revenues fluctuate based on customer growth and waste sales volume, and include rate increases. As such, reviewing these historical actual revenue changes alone does not project wastewater service charge revenues for the future. Instead, wastewater service charges are estimated through projections of customer growth and water sales volume.

Customer growth: The City classifies wastewater customers into 17 classifications. These include Single-Family Residential (SFR), Multi-Family Residential (MFR), Mobile Home, and various Commercial customers grouped by the cost to treat the wastewater created by those businesses. For example, a school without a cafeteria is charged a different rate than a school with a cafeteria since the cafeteria would increase the cost to treat the wastewater.

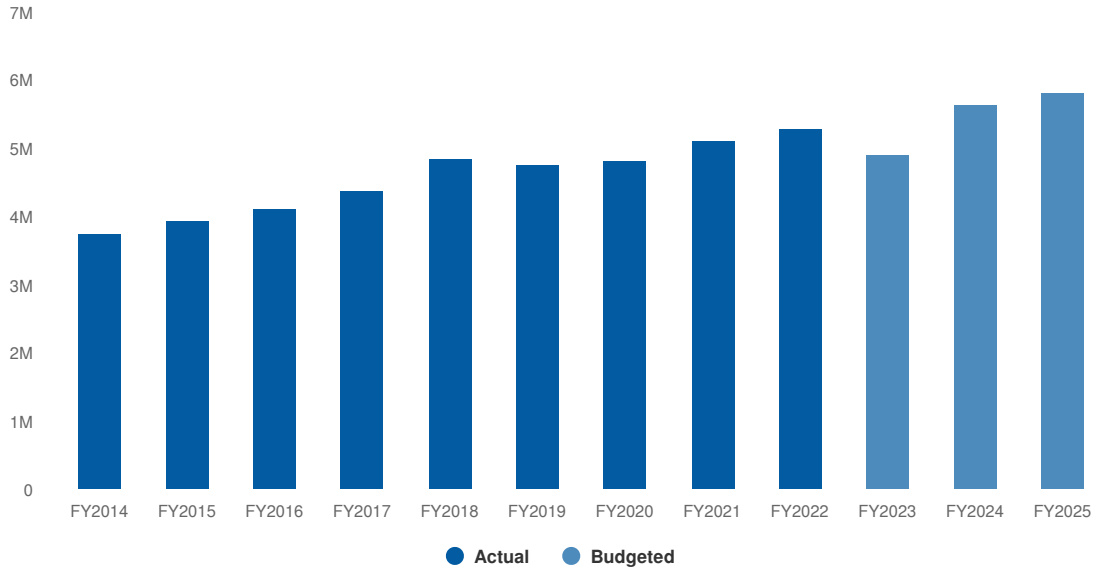
Wastewater sales volume: Future wastewater sales volume from non-residential wastewater customers is projected by multiplying the projected number of customers by future estimates of water use per customer by classification.

The basis for the budgeted wastewater service charge revenues for FY 2024 at $5.64 million includes the rate changes in wastewater service rate increases in January 2024, as well as a projected 0.25% increase in residential customer growth. FY 2025 budgeted wastewater service charge revenues increase to $5.81 million based on historical trends, including the rate increase in January 2025 and the projected 0.25% increase in residential customer growth.

The following table illustrates the change in wastewater service charge revenues from FY 2014 through the budgeted FY 2025. It should be noted that FY 2015 and FY 2016 reflect the City's water customers' efforts to reduce water consumption due to the State's emergency drought declaration. On January 17, 2014, California Governor Jerry Brown proclaimed a State of Emergency and asked all Californians to reduce water consumption by 20%. In addition, on April 1, 2015, the State Water Resources Control Board imposed restrictions to achieve a 25% reduction in potable water use and other water conservation measures. In FY 2018, water consumption increased, leading to greater non-residential variable wastewater costs compared to FY 2017. FY 2024 and FY 2025 budgeted revenues reflect the new increased rates and a projected 0.25% residential customer growth, and take into account historical trends.

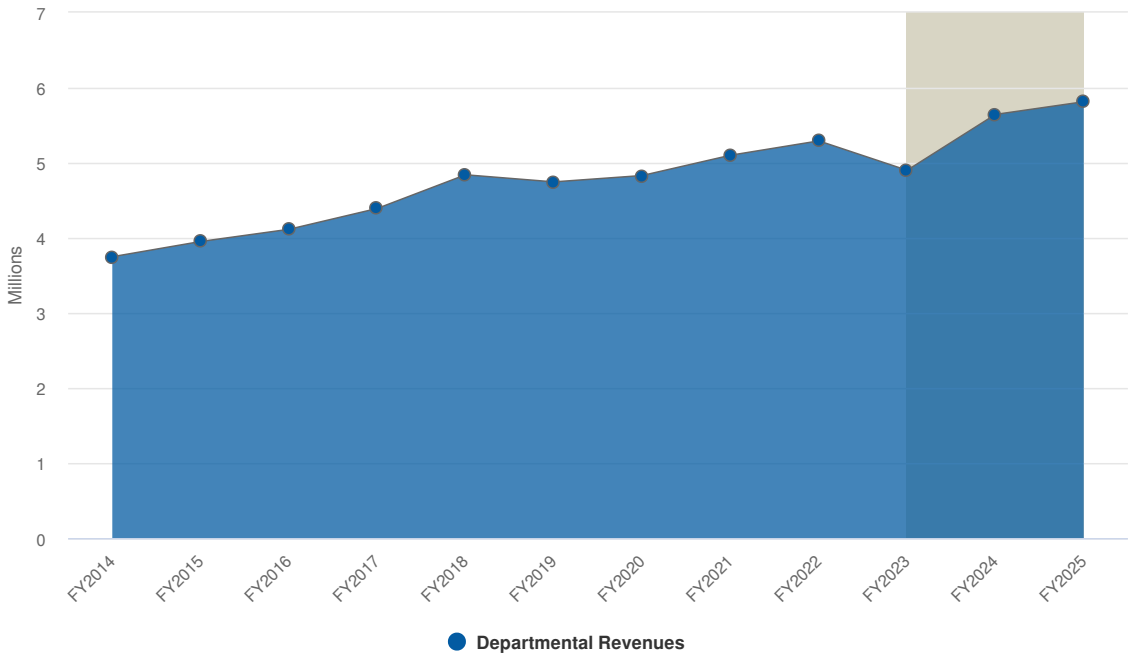
$5,644,000 **$744,000**
(15.18% vs. prior year)

Wastewater Service Charges Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Departmental Revenues								
Public Works Services								
Recovered Util Charges	$0	$102	$57	$0	$0	$0	0%	0%
Penalty & Interest Fee	$13,382	$0	$0	$0	$15,000	$15,000	N/A	0%
Wastewater Svc Chgs	$4,816,458	$5,100,055	$5,291,464	$4,900,000	$5,629,000	$5,798,000	14.9%	3%
Total Public Works Services:	**$4,829,840**	**$5,100,158**	**$5,291,521**	**$4,900,000**	**$5,644,000**	**$5,813,000**	**15.2%**	**3%**
Total Departmental Revenues:	**$4,829,840**	**$5,100,158**	**$5,291,521**	**$4,900,000**	**$5,644,000**	**$5,813,000**	**15.2%**	**3%**
Total Revenue Source:	**$4,829,840**	**$5,100,158**	**$5,291,521**	**$4,900,000**	**$5,644,000**	**$5,813,000**	**15.2%**	**3%**

Property-Related Tax Revenues Summary

Property-related tax revenues are the third largest source of operating revenues across all funds, accounting for 15% of all operating revenues. Property-related tax revenues are the second largest source of General Fund revenues and account for 21.7% of the total General Fund operating revenue budget, or a projected $8.39 million in FY 2024 and $8.55 million in FY 2025. There are three sources of property-related tax revenues:

- Property Tax Assessed Value revenues: This is the largest share, or $5.68 million in FY 2024 and $5.79 million in FY 2025, and is equivalent to 1% of assessed values. This amount follows the San Luis Obispo County Assessor Recorder's estimate on assessed valuations.
- Property Tax In Lieu of Vehicle License Fees: This is the second largest share, or $1.33 million in FY 2024 and $1.36 million in FY 2025, which is a 1% tax on the market value of a registered vehicle.
- Former RDA property tax revenues: In FY 2021, the RDA was dissolved and future revenues are now reflected in the Property Tax Assessed Value revenues source.
- Special Water Tax Assessment for State and Lopez Water: This includes projected special water tax assessments that are placed on Pismo Beach property owners property tax bill to pay for State and Lopez water.

Property Tax Assessed Value Revenues: The FY 2024 and FY 2025 assessed value property tax revenues are $5.68 million and $5.79 million, respectively. This reflects a growth of 0.4% from former FY 2023 property-related tax budget revenues of $5.66 million and potential recapture of parcels that were previously granted a value reduction and have potential for recaptured value per Proposition 8. The net change is an additional 0.4% in FY 2024 and 2.0% in FY 2025. The primary factors used in the projection of this revenue include historical growth in assessed valuation and projected home values. The housing market is projected to grow, although the pace of the growth is projected to slow due to the increase of interest rates and tight inventories. In most areas, foreclosure levels are back at historical norms as seen in 2006, before the real estate recession. The assumptions based on these factors are discussed in greater detail below.

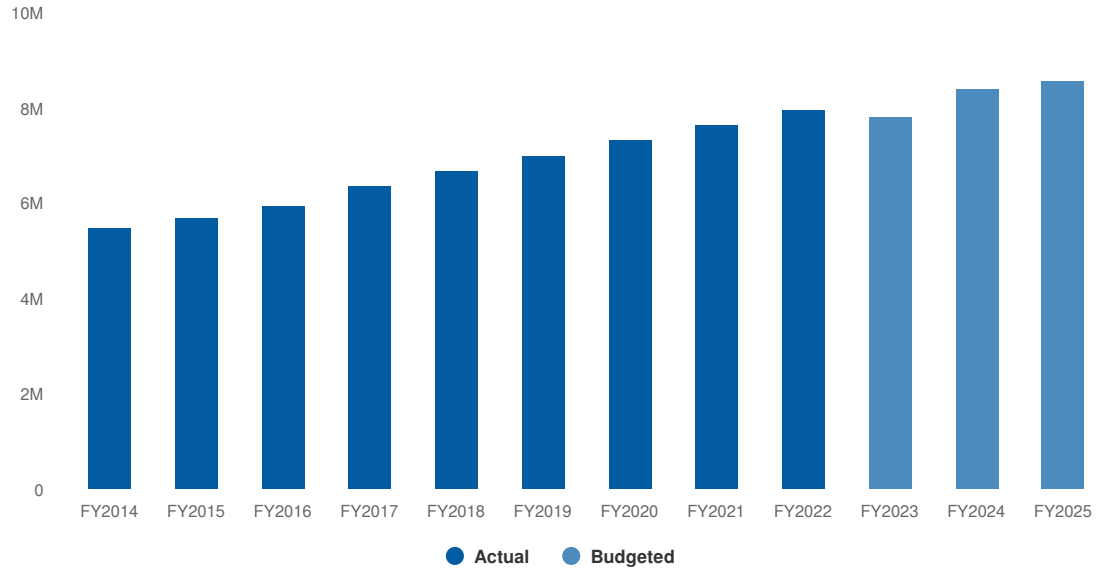
- Assessed Valuation: The San Luis Obispo County Assessor provides assessed valuation information and a City-hired specialist reviews and analyzes this information to project future revenues. This recent growth is largely attributable to residential and commercial property valuations increasing in the past few years. The assessed value for most real property is the prior year's assessed value adjusted by the California Consumer Price Index (CPI), up to 2%. However, if there has been a change in ownership the new assessed value will be the market value of the property. In addition, as part of California's Proposition 8, a constitutional amendment to Article XIII A that allows a temporary reduction in assessed value when real property suffers a decline in value, properties were assessed at a lower value during the housing crisis of FY 2010. Over time, the County Assessor has been reassessing those properties at a faster rate than the CPI and has been able to recapture over 97% of the assessed value of Pismo Beach properties. As such, property-related tax revenues can increase beyond the 2% CPI level and have been for the past few years.

The following table illustrates all three property-related tax revenues by fiscal year, where actual revenues received are reflected in FY 2014 to FY 2022, FY 2023 is the City's revised or amended budget, and FY 2024 and FY 2025 represent the two budget years.

The special water tax assessment is expected to increase by 2.0% from the FY 2023 revised or amended budget to the FY 2024 Adopted Budget, and another 2.0% increase in the FY 2025 Adopted Budget. This 2.0% reflects the maximum increase in the equivalent dwelling unit amount charged to each property, assuming that the consumer price index used for this rate is at or exceeds 2.0% during FY 2024 and FY 2025.

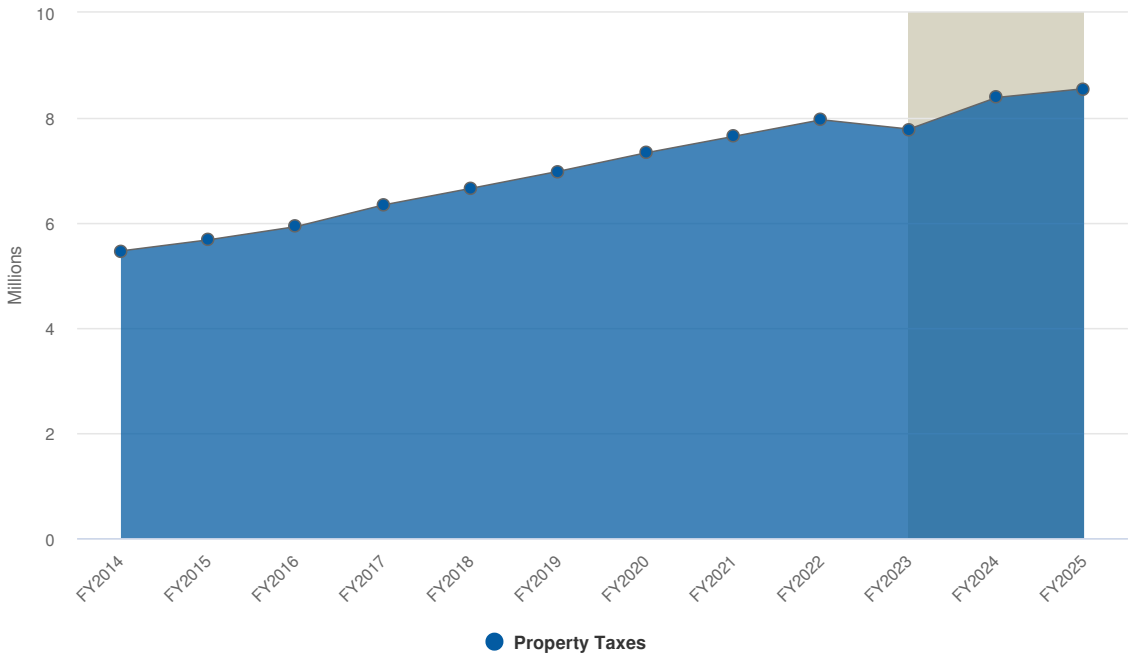
$8,386,000 **$601,029**
(7.72% vs. prior year)

Property-Related Tax Revenues Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Property Taxes								
Property Related Taxes								
Prop Taxes-Curr Secured	$4,411,913	$4,909,584	$5,121,555	$5,483,170	$5,500,000	$5,610,000	0.3%	2%
Prop Taxes-Curr Unsecur	$174,220	$175,697	$166,637	$172,767	$177,000	$180,540	2.5%	2%
Prop Taxes-Prior	-$11,530	-$5,799	-$9,629	$0	$0	$0	0%	0%
Prop Taxes-Penalty	$488	$290	$226	$0	$0	$0	0%	0%
Prop Tax-In Lieu VLF	$1,079,468	$1,140,823	$1,178,942	$1,359,893	$1,332,000	$1,358,640	-2.1%	2%
Prop Tax - Former RDA	$280,829	$0	$21,902	$0	$0	$0	0%	0%
Spec Water Tax	$1,398,622	$1,425,781	$1,482,864	$1,350,000	$1,377,000	$1,404,540	2%	2%
Total Property Related Taxes:	**$7,334,010**	**$7,646,376**	**$7,962,497**	**$8,365,830**	**$8,386,000**	**$8,553,720**	**0.2%**	**2%**
Total Property Taxes:	**$7,334,010**	**$7,646,376**	**$7,962,497**	**$8,365,830**	**$8,386,000**	**$8,553,720**	**0.2%**	**2%**
Total Revenue Source:	**$7,334,010**	**$7,646,376**	**$7,962,497**	**$8,365,830**	**$8,386,000**	**$8,553,720**	**0.2%**	**2%**

Sales & Use Tax Revenues Summary

Sales and use tax revenues are the fourth largest source of operating revenues across all funds, contributing 10% of operating revenues each year. Sales and use tax revenues are the third largest source of revenue in the General Fund at 11.9% of total General Fund revenues. This revenue is projected at $5.79 million in FY 2024 and $5.85 million in FY 2025. There are three sources of sales tax revenues that the City receives:

- The largest source is the Bradley Burns Uniform Sales and Use Tax, which is 1.00% of taxable sales. These revenues are projected to come in at $3.71 million in FY 2024 and at $3.75 million in FY 2025. These revenues are projected to increase by 4.7% in FY 2024 and increase by 1.0% in FY 2025.

- The second source of sales tax revenues is the 0.5% Public Safety Tax that provides revenues on the basis of the county's share of statewide taxable sales and a formula based on the amount of property tax lost to the previous state expropriations by the Educational Revenue Augmentation Fund (ERAF). These revenues can only be used for specified public safety purposes. The City receives this sales tax revenue monthly, and it represents a projected $0.13 million per year in FY 2024 and FY 2025. These revenues are projected to increase by 17.5% in FY 2024 based on FY 2023 projected actual and increase by 1% in FY 2025.

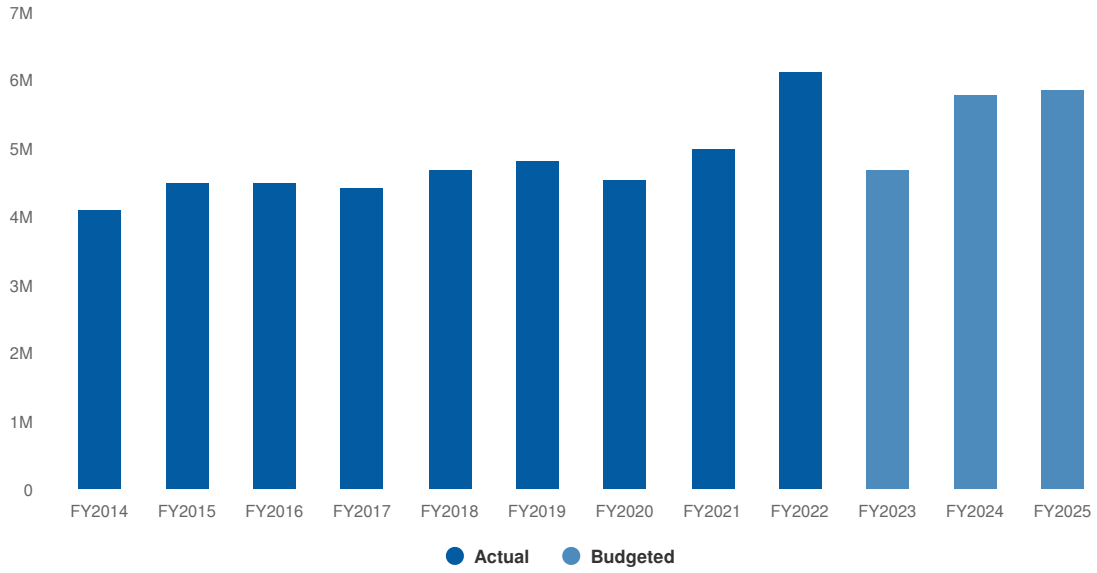
- The third source of sales tax revenues is the Half-Cent Sale Tax that is a 0.50% (half-cent) transactions sales and use tax that became effective October 1, 2008. All proceeds of the tax are accounted for in the City of Pismo Beach General Fund and may be used for any lawful purpose as designated by the City Council. The first local measure included a six-and-one-half-year sunset clause and expired on March 31, 2015. On November 4, 2014, the voters approved another Measure, Measure "I," the .50% transactions sales and use tax to be effective April 1, 2015. The second local measure includes a 12-year sunset clause and will expire on March 31, 2027. The adopted two-year budget provides vital funding to repair and improve the City's infrastructure. The City of Pismo Beach has set up a separate fund to track the specific revenues and expenditures that are generated by the .50% transaction sales and use tax.. The City receives this sales tax revenue monthly, and it represents a projected $0.13 million per year in FY 2024 and FY 2025. These revenues are projected to increase by 17.5% in FY 2024 based on FY 2023 projected actual and increase by 1% in FY 2025.

All three sales tax revenues fluctuate from year to year depending on the overall economy. In the past 9 years these revenues have fluctuated between $4.10 million in FY 2014 to $4.69 million in FY 2023, with an average annual growth rate of 1.6%. FY 2016 and FY 2017 included one-time payments that skew this growth rate. As such, a more conservative growth rate of approximately 1% per year was factored into the budget. With inflation ramping up in FY 2021 and FY 2022, plus the amount of visitors purchasing taxable items, the City received a significant growth in revenues that are not projected to continue into the future. The FY 2023 revised or amended budget and the FY 2024 and FY 2025 Adopted Budgets reflect this return to a more level revenue projection.

The following chart shows actual sales and use tax revenues from FY 2014 through FY 2022, then the FY 2023 revised or amended budget amount, and finally, the budgeted FY 2024 and FY 2025 revenues.

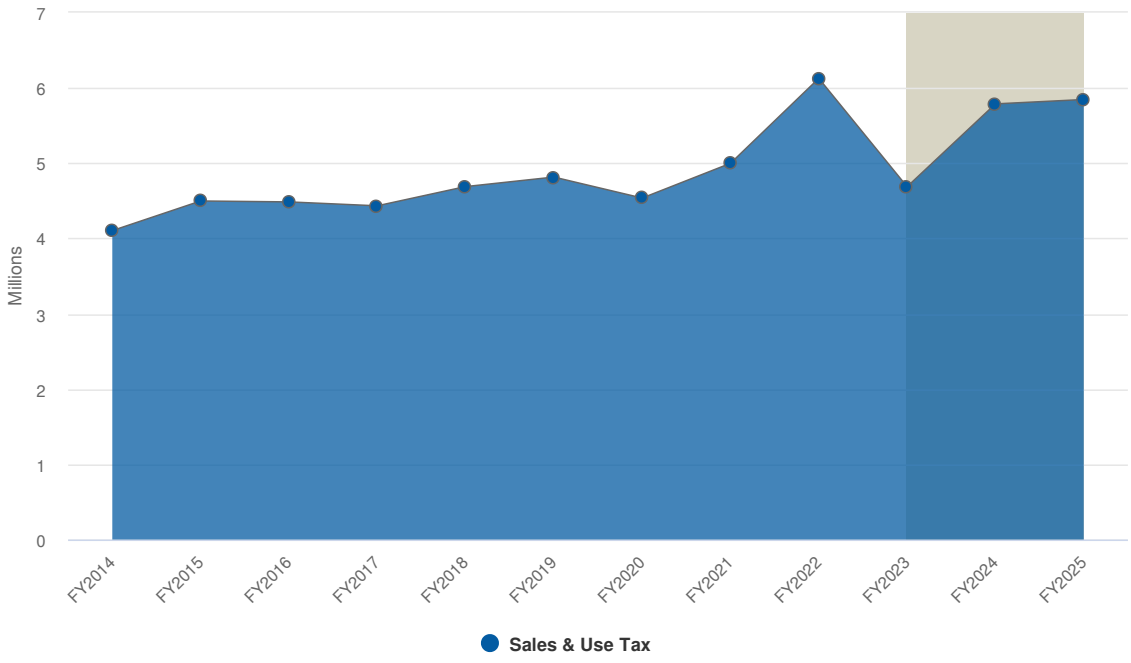
$5,788,000 **$1,100,252**
(23.47% vs. prior year)

Sales & Use Tax Revenues Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
Sales & Use Tax								
Sales And Use Tax								
Sales Tax	$2,923,620	$3,561,325	$3,964,222	$3,543,612	$3,710,000	$3,747,100	4.7%	1%
Sales Tax-Safety	$97,828	$99,866	$124,334	$106,388	$125,000	$126,250	17.5%	1%
Sales Tax-Half-Cent Tax	$1,515,620	$1,337,294	$2,038,554	$1,515,000	$1,953,000	$1,972,530	28.9%	1%
Total Sales And Use Tax:	**$4,537,068**	**$4,998,485**	**$6,127,110**	**$5,165,000**	**$5,788,000**	**$5,845,880**	**12.1%**	**1%**
Total Sales & Use Tax:	**$4,537,068**	**$4,998,485**	**$6,127,110**	**$5,165,000**	**$5,788,000**	**$5,845,880**	**12.1%**	**1%**
Total Revenue Source:	**$4,537,068**	**$4,998,485**	**$6,127,110**	**$5,165,000**	**$5,788,000**	**$5,845,880**	**12.1%**	**1%**

LBID Assessment Revenues Summary

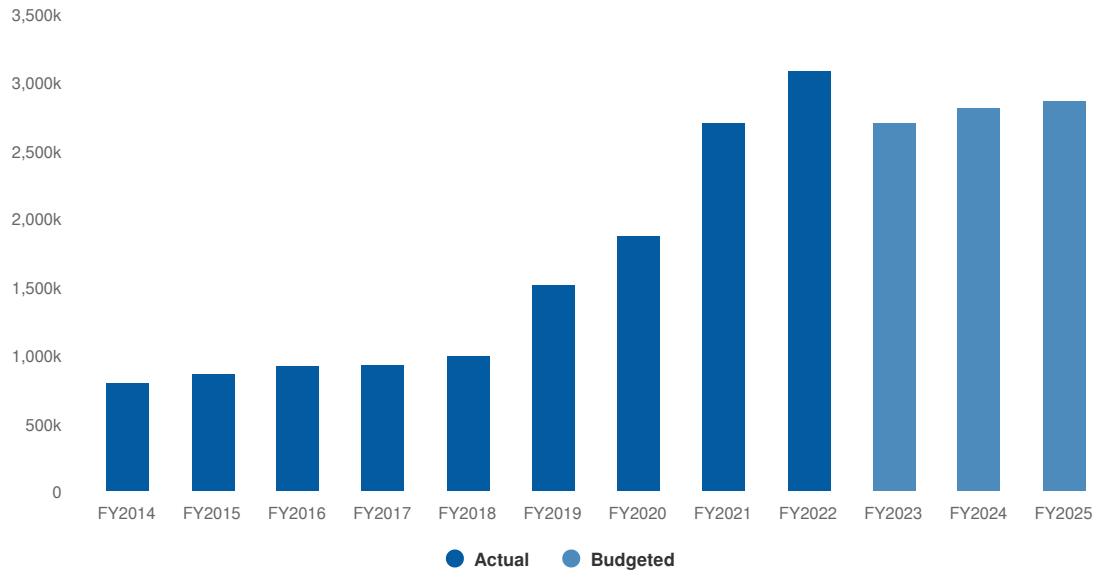
Lodging Business Improvement District (LBID) assessment revenues make up 2.82% of operating revenues across all funds and is the fifth largest operating revenue source for the City. The Pismo Beach LBID is an assessment district created by the Pismo Beach City Council on August 4, 2009 via Ordinance No. 2009-008, at the request and approval of a majority of the lodging businesses operating in the City, to raise money by assessing themselves, and then to use that money to promote Pismo Beach lodging businesses. Each year since then, the City Council has approved an annual assessment for lodging properties at 1% of gross lodging revenues. These revenues follow the trends of Transient Occupancy Tax revenues.

In FY 2019, the Conference and Visitors Bureau Board / LBID Advisory Board and City Council approved an additional 1% LBID assessment starting on January 1, 2019 and continuing for 6 years so far, subject to annual approval, to provide the funding to complete some significant community-enhancing projects that will help promote and benefit the lodging businesses in the City of Pismo Beach.

The following table summarizes LBID Assessment revenues from FY 2014 through the FY 2025 Adopted Budget. The table below shows FY 2023 revised or amended budget revenues reaching $2.70 million and FY 2024 and FY 2025 Adopted Budget revenues reaching $2.82 million and $2.88 million, respectively.

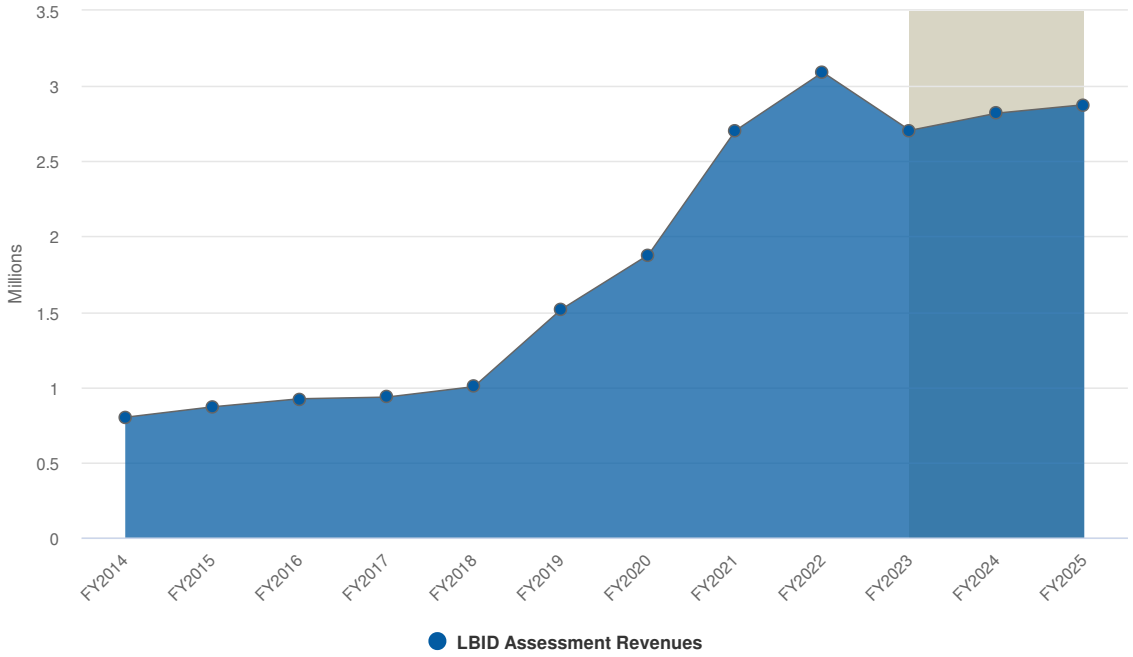
$2,819,200 **$114,400**
(4.23% vs. prior year)

LBID Assessment Revenues Proposed and Historical Budget vs. Actual



Revenues by Source

Budgeted and Historical 2024 Revenues by Source



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Revenue Source								
LBID Assessment Revenues								
Lbid Assessment Revenues								
LBID Assessment Revenue	$938,103	$1,349,275	$1,544,208	$1,405,246	$1,409,600	$1,437,700	0.3%	2%
LBID Penalty & Interest	$1,496	$5,398	$2,273	$0	$0	$0	0%	0%
LBID Assessment-Improvements	$938,095	$1,349,275	$1,544,208	$1,405,246	$1,409,600	$1,437,700	0.3%	2%
Total Lbid Assessment Revenues:	**$1,877,694**	**$2,703,948**	**$3,090,688**	**$2,810,492**	**$2,819,200**	**$2,875,400**	**0.3%**	**2%**
Total LBID Assessment Revenues:	**$1,877,694**	**$2,703,948**	**$3,090,688**	**$2,810,492**	**$2,819,200**	**$2,875,400**	**0.3%**	**2%**
Total Revenue Source:	**$1,877,694**	**$2,703,948**	**$3,090,688**	**$2,810,492**	**$2,819,200**	**$2,875,400**	**0.3%**	**2%**

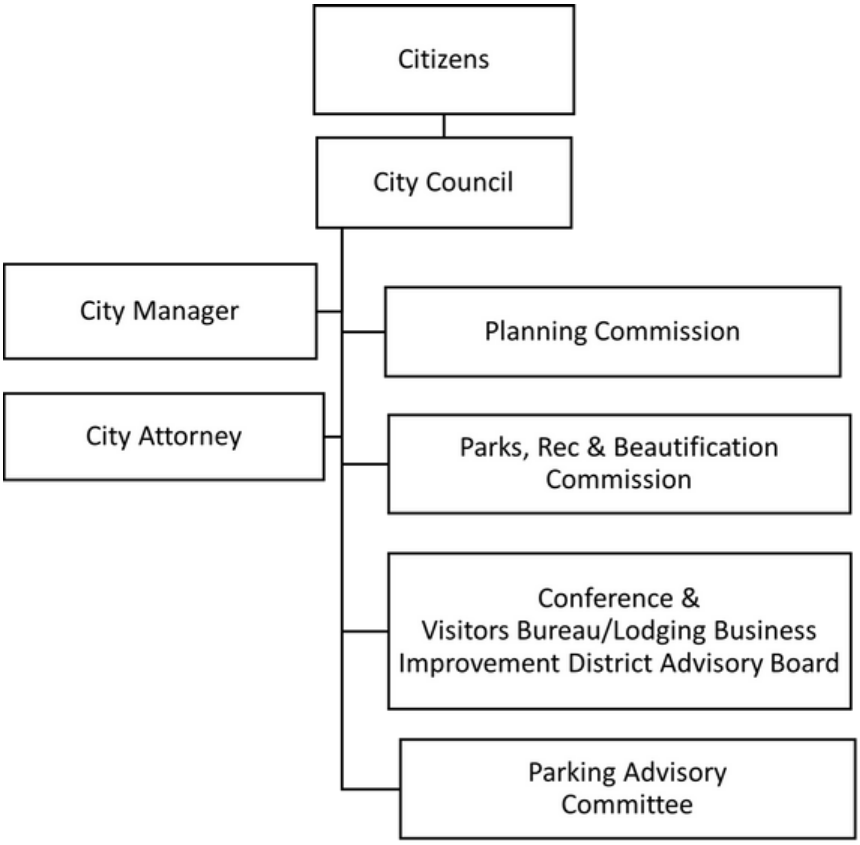
Departments



City Council

The City Council is the five-member legislative body of the City of Pismo Beach. Members of the City Council are elected at-large to staggered four-year terms, with the exception of the Mayor who is elected at-large to a two-year term. The City Council establishes policies for the City, which are implemented by staff under the direction of the City Manager. Various advisory bodies comprised of citizens appointed by the City Council, also advise the City Council. The City Manager and the City Attorney are directly appointed by the Council.

Organizational Chart

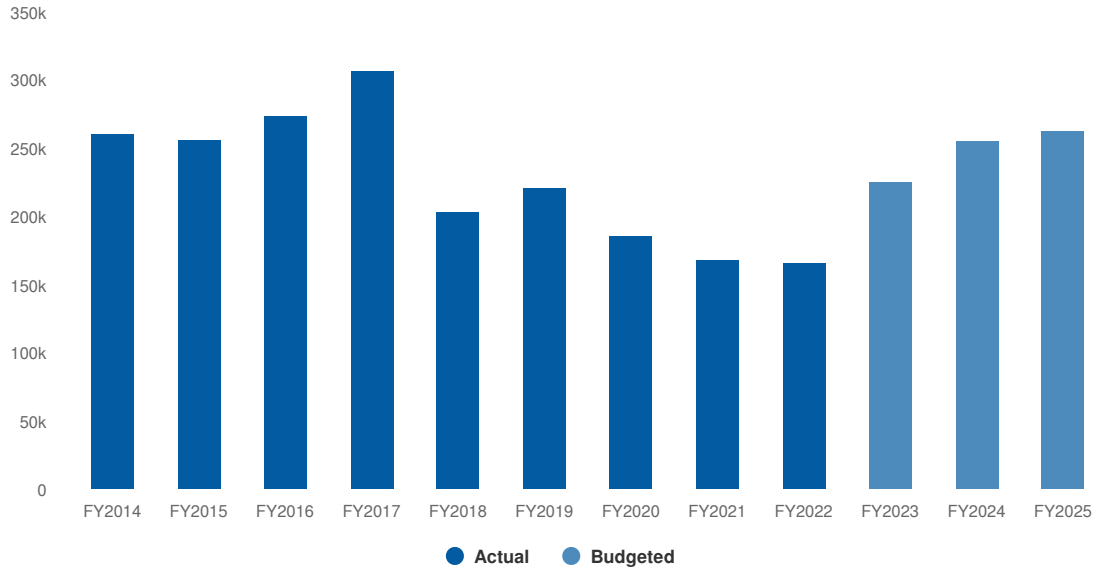


Expenditures Summary

$255,717 $30,172

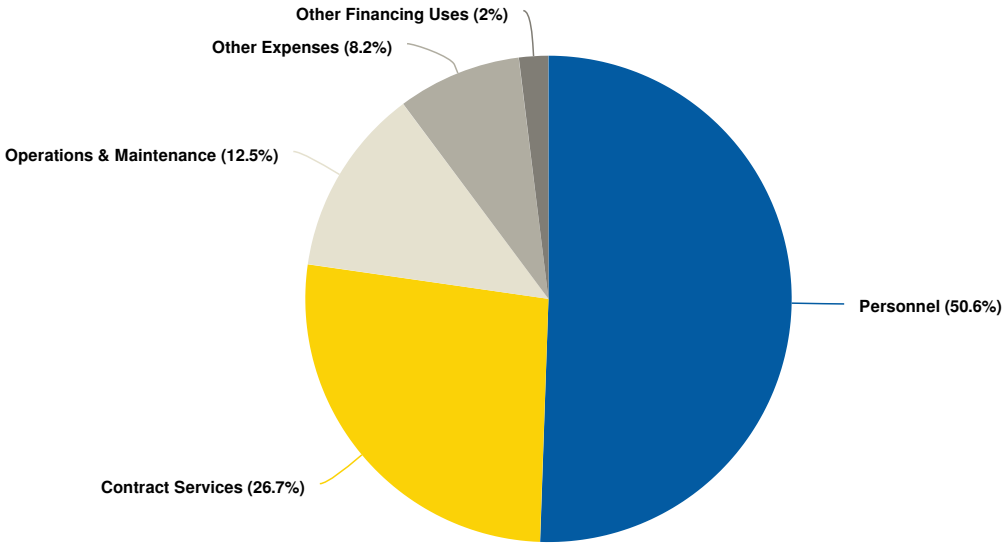
(13.38% vs. prior year)

City Council Proposed and Historical Budget vs. Actual

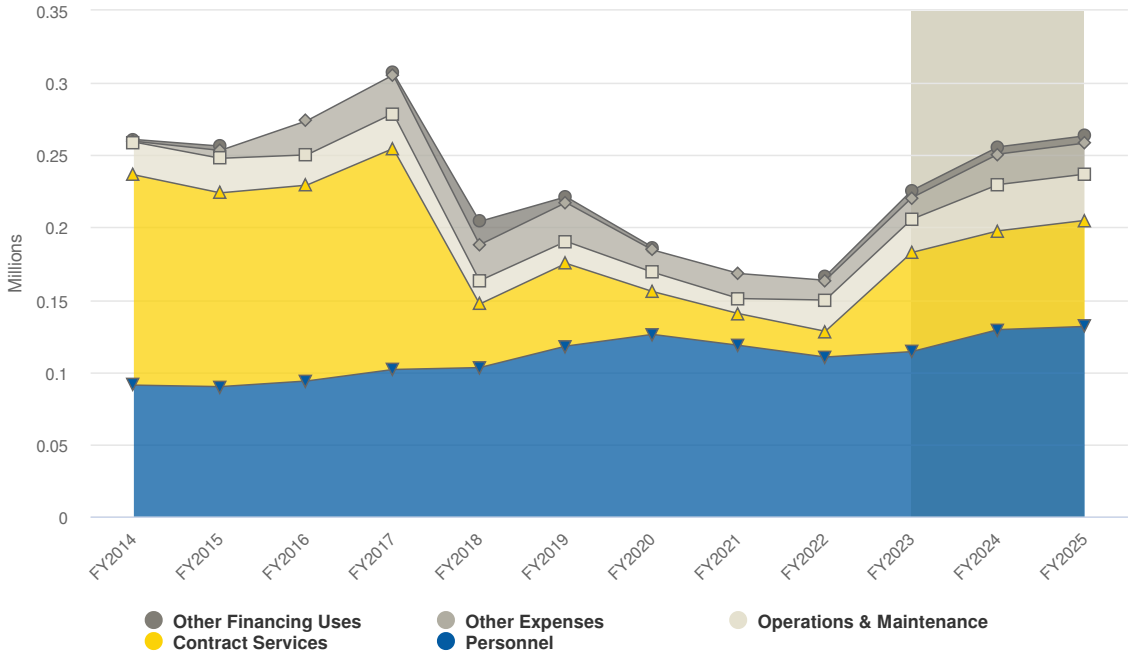


Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$50,316	$50,047	$50,574	$56,741	$66,697	$68,698	17.5%	3%
Benefits	$75,664	$68,349	$59,735	$68,484	$62,587	$62,773	-8.6%	0.3%
Total Personnel:	**$125,980**	**$118,396**	**$110,309**	**$125,225**	**$129,284**	**$131,471**	**3.2%**	**1.7%**
Contract Services	$29,681	$21,916	$17,821	$64,200	$68,350	$73,350	6.5%	7.3%
Total Contract Services:	**$29,681**	**$21,916**	**$17,821**	**$64,200**	**$68,350**	**$73,350**	**6.5%**	**7.3%**
Operations & Maintenance	$13,363	$10,454	$21,625	$30,000	$32,000	$32,000	6.7%	0%
Total Operations & Maintenance:	**$13,363**	**$10,454**	**$21,625**	**$30,000**	**$32,000**	**$32,000**	**6.7%**	**0%**
Other Expenses	$15,424	$17,340	$13,687	$16,023	$21,083	$21,496	31.6%	2%
Total Other Expenses:	**$15,424**	**$17,340**	**$13,687**	**$16,023**	**$21,083**	**$21,496**	**31.6%**	**2%**
Other Financing Uses	$1,930	$0	$2,771	$5,000	$5,000	$5,000	0%	0%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Total Other Financing Uses:	$1,930	$0	$2,771	$5,000	$5,000	$5,000	0%	0%
Total Expense Objects:	$186,378	$168,106	$166,213	$240,448	$255,717	$263,317	6.4%	3%

Accomplishments in Prior Two-Year Budget

- Improved Traffic Circulation
- Downtown Revitalization
- Continued Planning for Central Coast Blue
- Continued California Cities involvement
- Continuous investment in City infrastructure, maintenance, and improvements
- Maintained strong financial position
- Continued to set ambitious goals and vision for the City

Work Program Highlights for Next Two-Year Budget

- Implement Major City Goals and Priorities
- Continue California Cities involvement
- Continuous investment in City infrastructure
- Represent the City effectively on various regional boards and committees
- Enact state and federal legislative platforms

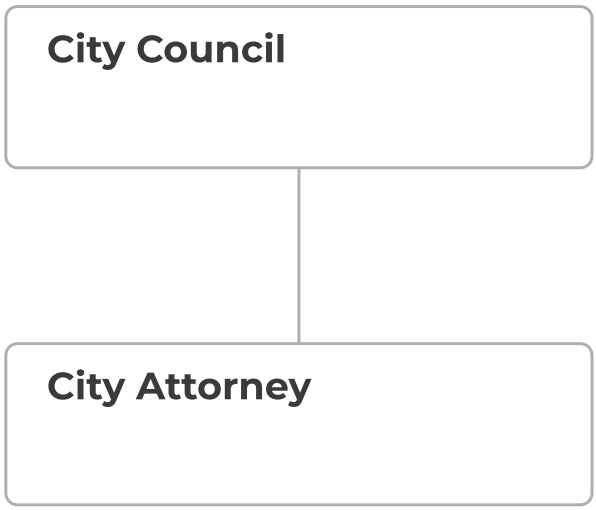
City Attorney



David Fleishman
City Attorney

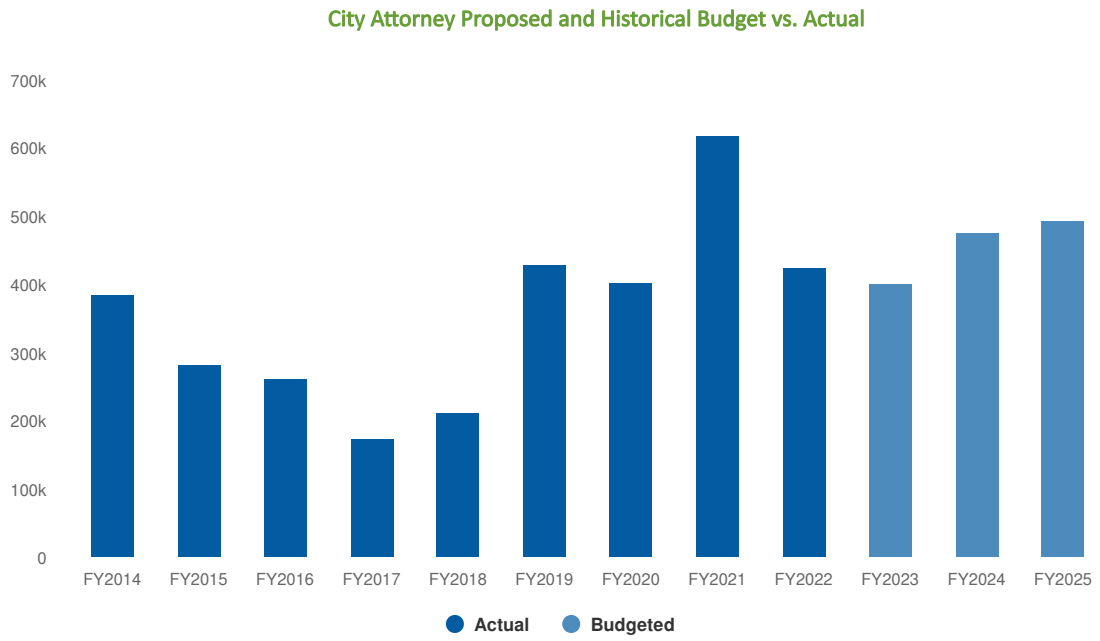
The City Council is the five-member legislative body of the City of Pismo Beach. Members of the City Council are elected at-large to staggered four-year terms, with the exception of the Mayor who is elected at-large to a two-year term. The City Council establishes policies for the City, which are implemented by staff under the direction of the City Manager. Various advisory bodies comprised of citizens appointed by the City Council, also advise the City Council. The City Manager and the City Attorney are directly appointed by the Council. The City Attorney is the chief legal advisor for the City and provides legal services to the City through a contractual arrangement approved by the City Council. The City Attorney's Office manages all aspects of the City's legal affairs; researches, drafts and/or reviews ordinances, resolutions, contracts, bonds and other legal documents supporting the actions of the City Council; advises the Council, City Manager and departments on the legality of various procedural and substantive matters; represents the City in administrative proceedings and court trials; and manages all litigation and oversees outside counsel as appropriate. Actual hours expended per year are dependent on legal service needs of Council, City Manager, and Department Heads.

Organizational Chart



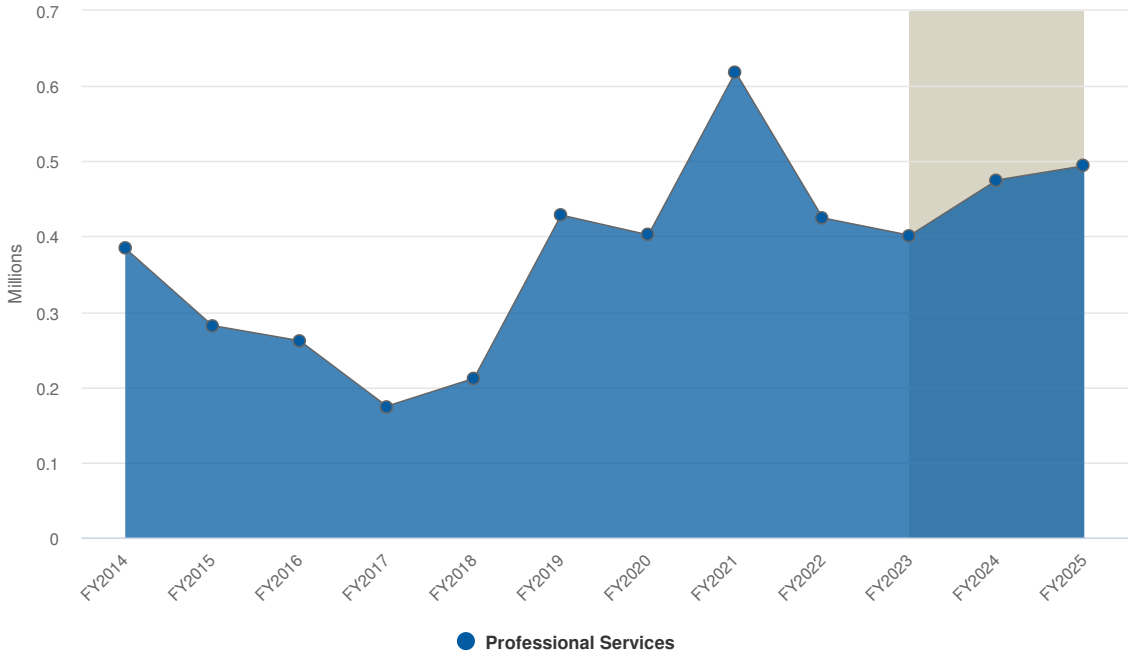
Expenditures Summary

$475,000 $73,500
(18.31% vs. prior year)


City Attorney Proposed and Historical Budget vs. Actual
700k
600k
500k
400k
300k
200k
100k
0
FY2014
FY2015
FY2016
FY2017
FY2018
FY2019
FY2020
FY2021
FY2022
FY2023
FY2024
FY2025
Actual
Budgeted

Expenditures by Expense Type

Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Professional Services								
Profess Svc Council & Admin	$75,770	$91,109	$125,461	$115,000	$130,000	$135,200	13%	4%
Professional Svc Finance	$6,346	$5,365	$6,221	$12,000	$10,000	$10,400	-16.7%	4%
Professional Svc Community Dev	$42,260	$52,326	$46,666	$42,000	$50,000	$52,000	19%	4%
Professional Svc Public Works	$9,218	$22,365	$23,269	$14,400	$25,000	$26,000	73.6%	4%
Professional Svc Police	$1,910	$11,077	$31,662	$35,000	$35,000	$36,400	0%	4%
ProfessSvc Fire & Lifeguards	$295	$407	$115	$4,500	$3,000	$3,120	-33.3%	4%
Civil Litigation	$266,277	$435,848	$191,237	$370,000	$220,000	$228,800	-40.5%	4%
Other Legal	$0	$0	$0	$2,000	$2,000	$2,000	0%	0%
Total Professional Services:	**$402,077**	**$618,497**	**$424,631**	**$594,900**	**$475,000**	**$493,920**	**-20.2%**	**4%**
Total Expense Objects:	**$402,077**	**$618,497**	**$424,631**	**$594,900**	**$475,000**	**$493,920**	**-20.2%**	**4%**

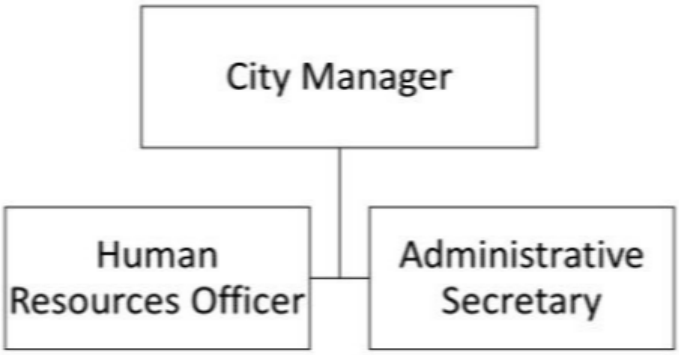
City Manager



Jorge E. Garcia
City Manager

The City Manager's Office is the executive and administrative arm of the City. With responsibility for implementing the policy direction of the City Council, the City Manager coordinates and directs the work efforts of the various departments of the City; submits for Council review and consideration of the two-year budget and implements the same; interfaces with the public on behalf of the City Council; undertakes special projects of high importance to the City Council; and serves as the City's personnel and purchasing officer, appointing all employees and enforcing purchasing procedures.

Organizational Chart



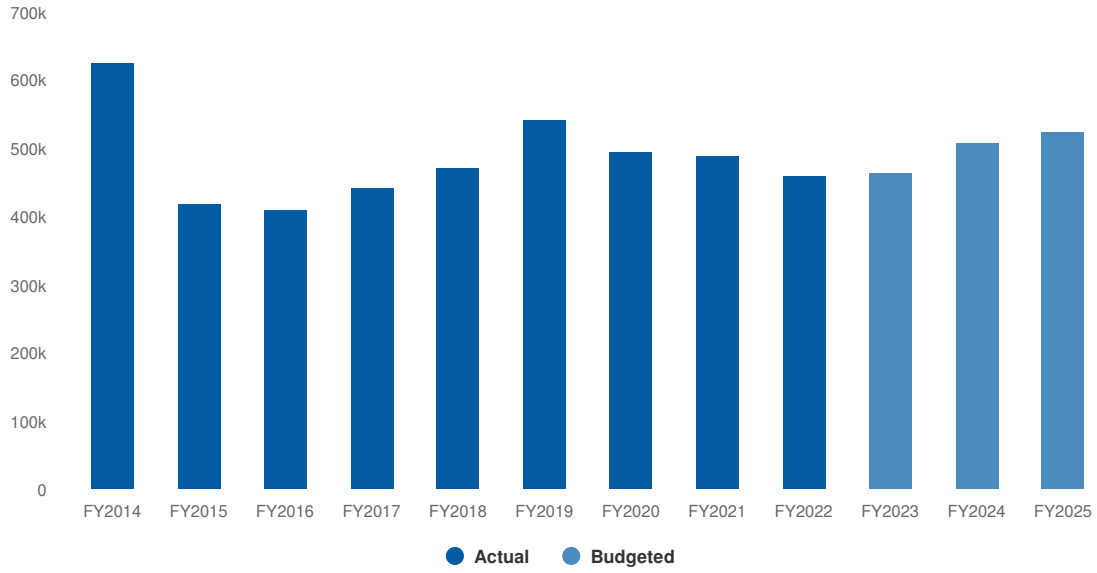
Staffing Levels

Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Fund, City Manager	City Manager	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, City Manager	Human Resources Officer	0.00	0.00	0.00	0.00	0.15	0.15
General Fund, City Manager	Executive Assistant	0.00	0.00	0.00	0.00	0.00	0.00
General Fund, City Manager	Management Analyst	0.33	0.33	0.15	0.15	0.00	0.00
General Fund, City Manager	Administrative Assistant	0.00	0.00	0.20	0.20	0.20	0.20
General Fund, City Manager	**City Manager Department Total**	**1.33**	**1.33**	**1.35**	**1.35**	**1.35**	**1.35**

Expenditures Summary

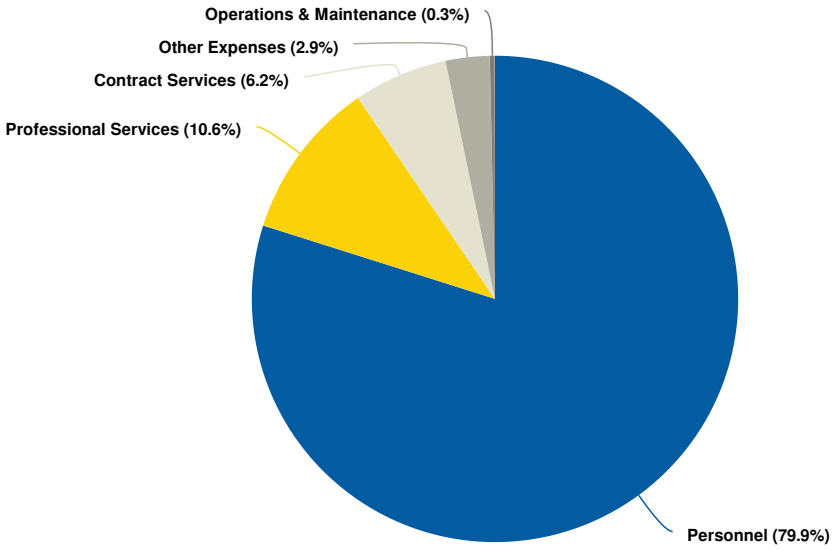
$509,096 $44,243
(9.52% vs. prior year)

City Manager Proposed and Historical Budget vs. Actual

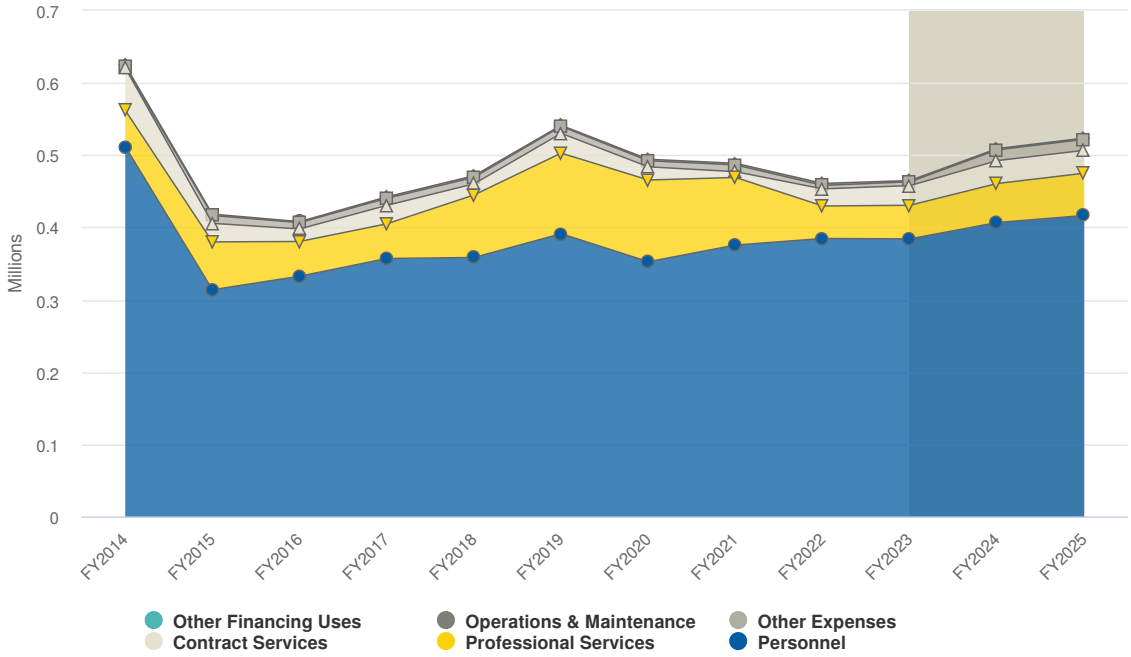


Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$258,149	$267,129	$274,012	$341,882	$292,873	$301,501	-14.3%	2.9%
Benefits	$94,407	$108,466	$110,644	$130,336	$113,856	$115,020	-12.6%	1%
Total Personnel:	**$352,556**	**$375,595**	**$384,657**	**$472,217**	**$406,729**	**$416,521**	**-13.9%**	**2.4%**
Professional Services	$113,050	$93,550	$45,000	$74,961	$54,000	$58,500	-28%	8.3%
Total Professional Services:	**$113,050**	**$93,550**	**$45,000**	**$74,961**	**$54,000**	**$58,500**	**-28%**	**8.3%**
Contract Services	$18,225	$7,982	$23,643	$27,206	$31,686	$31,686	16.5%	0%
Total Contract Services:	**$18,225**	**$7,982**	**$23,643**	**$27,206**	**$31,686**	**$31,686**	**16.5%**	**0%**
Operations & Maintenance	$2,094	$2,252	$2,773	$2,550	$1,750	$1,750	-31.4%	0%
Total Operations & Maintenance:	**$2,094**	**$2,252**	**$2,773**	**$2,550**	**$1,750**	**$1,750**	**-31.4%**	**0%**
Other Expenses	$8,409	$9,372	$4,829	$5,631	$14,931	$15,178	165.2%	1.7%

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Total Other Expenses:	$8,409	$9,372	$4,829	$5,631	$14,931	$15,178	165.2%	1.7%
Total Expense Objects:	$494,335	$488,752	$460,903	$582,565	$509,096	$523,635	-12.6%	2.9%

Accomplishments in Prior Two-Year Budget

- Completed Major City Goals and Priorities
- Continued League of California Cities involvement to advocate for best interests of the City
- Ensured and protected the City's strong financial position and focused on cost-effective and efficient operations
- Invested in City infrastructure
- Represented the City effectively on various regional boards and committees
- Enacted state and federal legislative platforms
- Maintained a strong, productive, and customer service-oriented workforce
- Secured additional Federal and State Grant Funding for Central Coast Blue

Work Program Highlights for Next Two-Year Budget

- **City Goals:** Implement Major City Goals and Priorities
- Continue League of California Cities involvement
- Continuous investment in City infrastructure
- Represent the City effectively on various regional boards and committees
- Enact state and federal legislative platforms
- Continue to focus on cost-effective and efficient operations
- Develop new revenue opportunities
- **Work to accomplish progress and completion of City Council priority goals, including the City's Goals:**
  - **Maintain a Focus on Public Safety**
  - **Water Supply, Conservation and Central Coast Blue**
  - **Community Character, Beautification, and Quality of Life for Residents**
  - **Traffic, Circulation and Parking**
  - **Housing and Homelessness**
- Further develop meaningful and beneficial partnerships with other governmental, non-profit, and private entities
- Ambitiously pursue grant opportunities
- Enhance quality of life for residents
- Continue development of an entrepreneurial and service-oriented staff culture
- Protect the City's economy
- Increase citizen engagement and public information

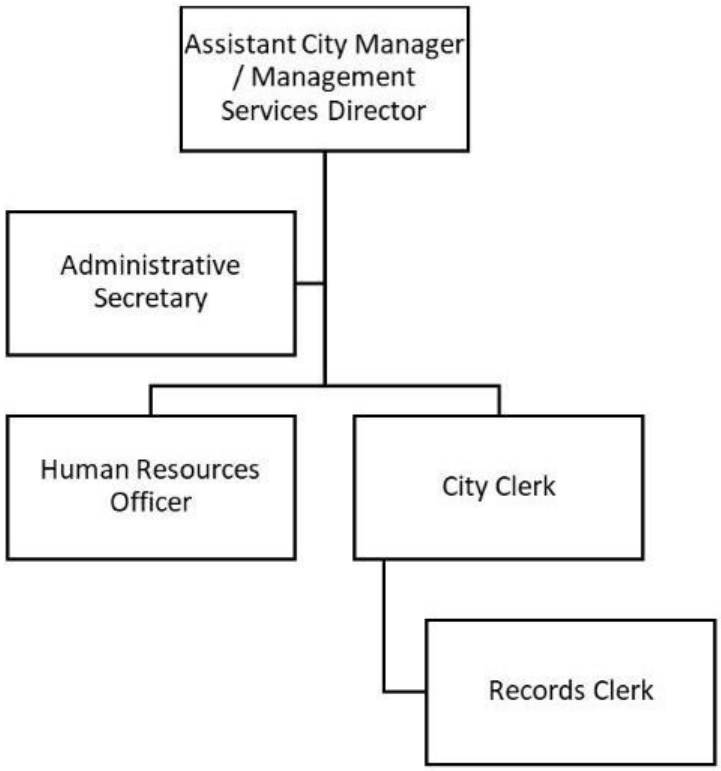
Management Services



Jorge E. Garcia
Management Services Director

The Management Services Department provides services to support internal and external resources, information and communications to the public, City Council, and City staff. Specific services include oversight, consistency, customer service, and support for programs including: Human Resources and Staff Development, Risk Management and City Safety Programs, Public Outreach, Legislative Affairs, and Public Information. The City Clerk Division assures transparency, compliance with the Brown Act, Public Records Act, Maddy Act, Political Reform Act, and other codes (in cooperation with the City Attorney's Office). The City Clerk is the City's Elections Official, FPPC Filing Officer, Records Manager, and Advisory Body membership administrator.

Organizational Chart



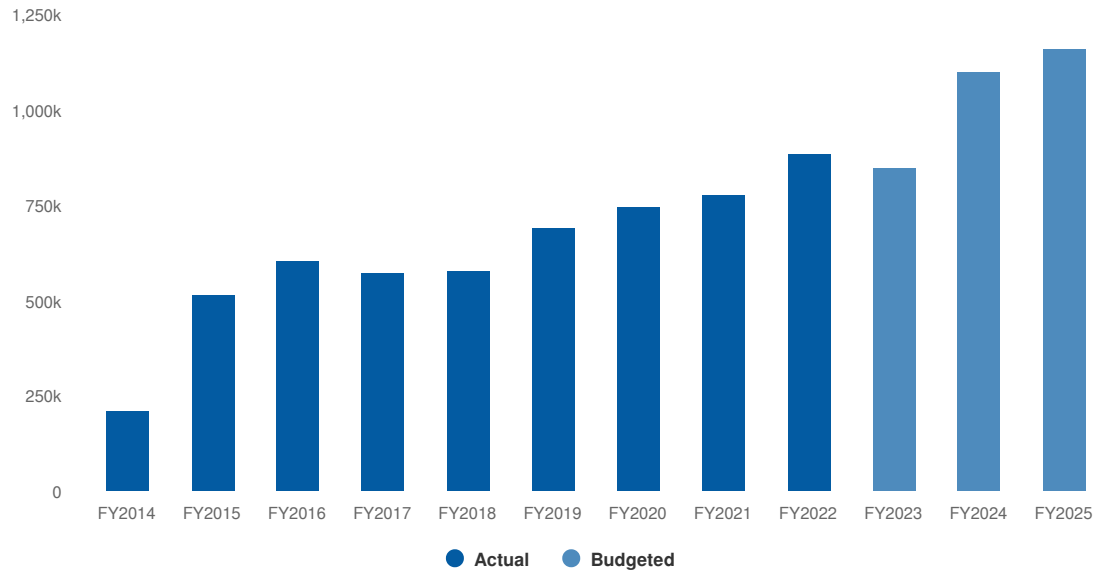
Staffing Levels

Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Fund, Management Services, Human Resources	Assistant City Manager/Management Services Director	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Management Services, Human Resources	Human Resources Officer	0.00	0.00	0.00	0.00	0.85	0.85
General Fund, Management Services, City Clerk	Management Analyst	0.67	0.67	0.85	0.85	0.00	0.00
General Fund, Management Services, City Clerk	City Clerk	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Management Services, City Clerk	Administrative Assistant	1.00	1.00	0.80	0.80	0.80	0.80
General Fund, Management Services	**Management Services Department Total**	**3.67**	**3.67**	**3.65**	**3.65**	**3.65**	**3.65**

Expenditures Summary

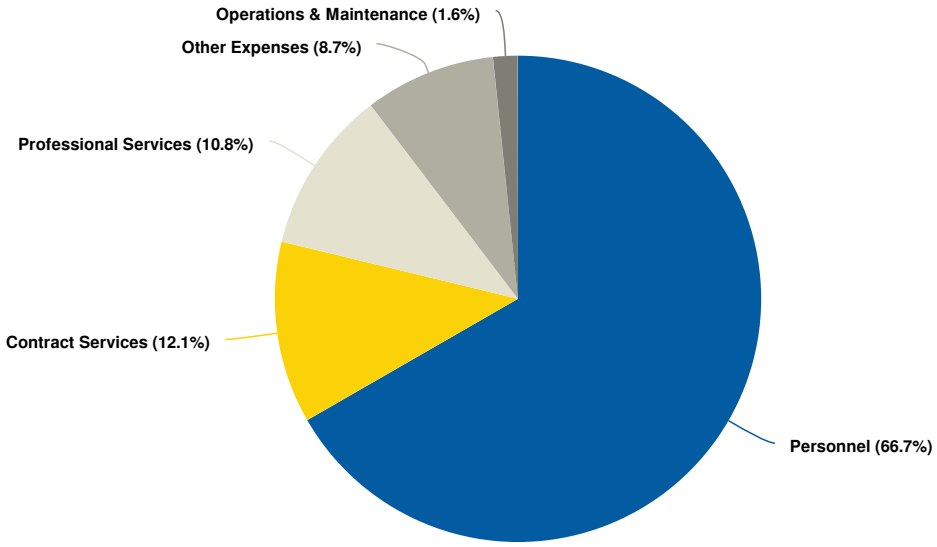
$1,101,941 $253,629
(29.90% vs. prior year)

Management Services Proposed and Historical Budget vs. Actual

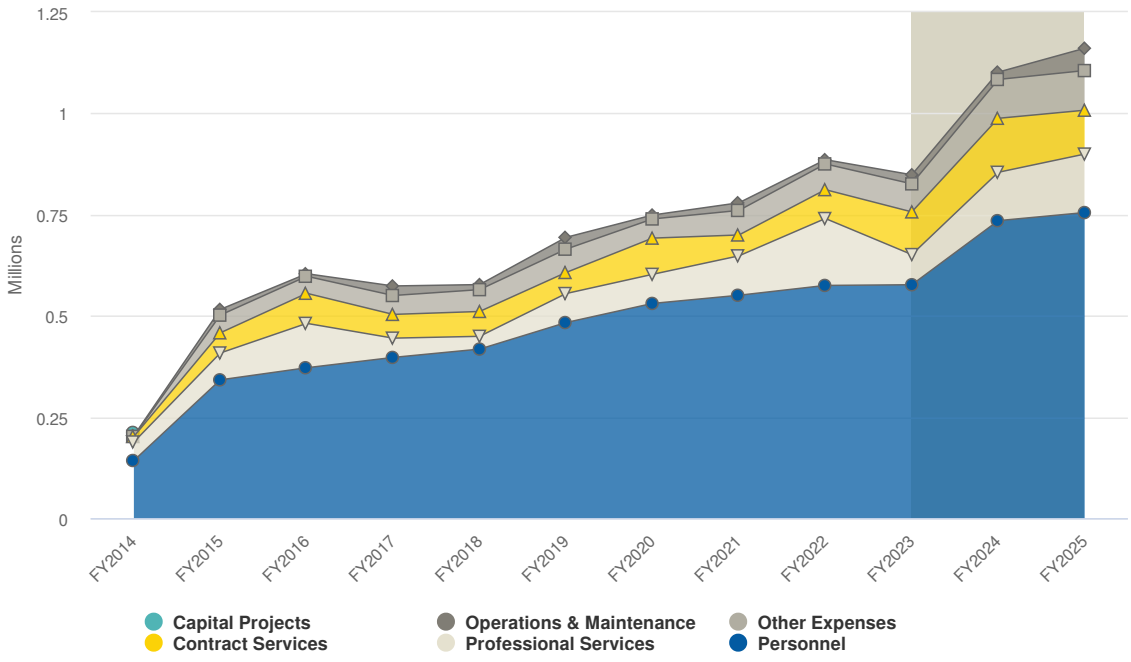


Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$376,530	$378,932	$413,699	$477,140	$541,554	$557,800	13.5%	3%
Benefits	$153,831	$171,636	$161,162	$228,920	$193,377	$197,138	-15.5%	1.9%
Total Personnel:	**$530,361**	**$550,568**	**$574,861**	**$706,060**	**$734,930**	**$754,939**	**4.1%**	**2.7%**
Professional Services	$71,877	$97,398	$165,351	$159,436	$119,500	$144,500	-25%	20.9%
Total Professional Services:	**$71,877**	**$97,398**	**$165,351**	**$159,436**	**$119,500**	**$144,500**	**-25%**	**20.9%**
Contract Services	$89,537	$51,585	$71,333	$115,362	$133,395	$108,395	15.6%	-18.7%
Total Contract Services:	**$89,537**	**$51,585**	**$71,333**	**$115,362**	**$133,395**	**$108,395**	**15.6%**	**-18.7%**
Operations & Maintenance	$9,684	$18,878	$10,514	$27,440	$18,064	$55,158	-34.2%	205.3%
Total Operations & Maintenance:	**$9,684**	**$18,878**	**$10,514**	**$27,440**	**$18,064**	**$55,158**	**-34.2%**	**205.3%**
Other Expenses	$47,355	$60,662	$63,538	$73,248	$96,052	$97,960	31.1%	2%
Total Other Expenses:	**$47,355**	**$60,662**	**$63,538**	**$73,248**	**$96,052**	**$97,960**	**31.1%**	**2%**
Total Expense Objects:	**$748,815**	**$779,091**	**$885,596**	**$1,081,546**	**$1,101,941**	**$1,160,952**	**1.9%**	**5.4%**

Accomplishments in Prior Two-Year Budget

- Completed the preliminary design for Old City Hall/future Public Safety Facility
- Completed the FY 2024 and FY 2025 Public Outreach program through the utilization of *Pismo Voice*, information sessions, and traditional mail-in responses
- Completed Risk Management assessment with the CJPIA
- Conducted 2022 General Municipal Election
- Negotiated successor Memorandum of Understanding with labor groups
- Developed a supervisor and manager training program
- Began implementing a paperless office strategy for human resource functions
- In cooperation with the IT Division, planned and implemented an automated AV system in the Council Chamber
- Successfully recruited and hired over 50 new employees in various full-time and part-time capacities

Work Program Highlights for Next Two-Year Budget

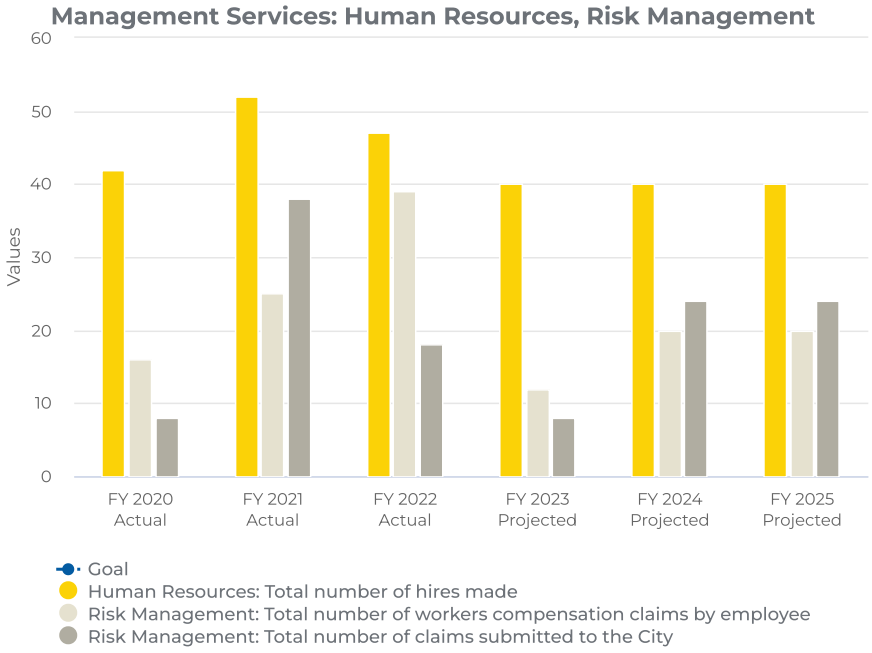
- Conduct 2024 General Municipal Election
- Update the Advisory Body Handbook and Bylaws
- **City Goal: Maintain a Focus on Public Safety** - Proceed with a Design/Build process for construction of a Public Safety Facility
- Continue paperless office strategy for human resource functions

Performance Measures: Human Resources Recruitment and Risk Management Workers Comp and City Claims

The Management Services Department's Human Resources Division strives to hire qualified employees each year to ensure the City's Goals can be achieved. **This performance measure contributes towards all five City Goals.** The number of hires made per year is dependent on multiple factors, including retention, retirements, and unemployment trends.

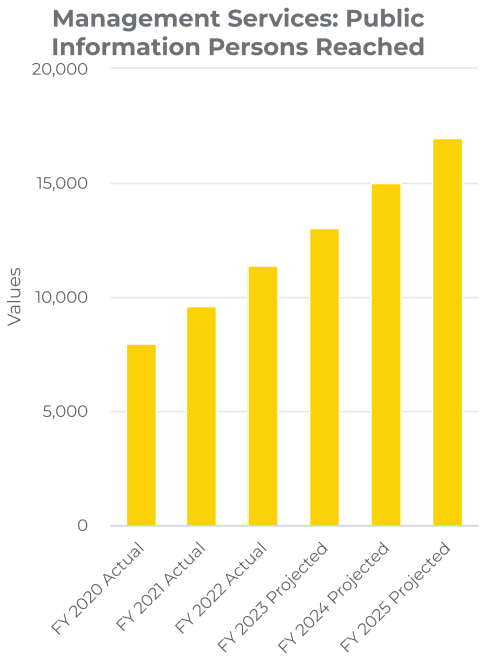
The Management Services Department's Risk Management program aims to maintain a healthy workforce by limiting the number of workplace injuries. **This performance measure contributes towards all five City Goals.**

The Management Services Department's Risk Management program also aims to limit the City's exposure to claims. This goal helps reduce the overall cost burden on the City's financial resources, while also helping identify any issues where claims are more frequent. **This performance measure contributes towards all five City Goals.**

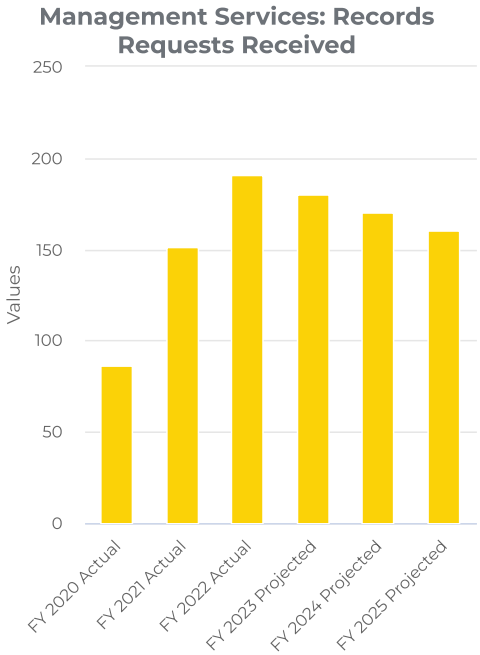


Performance Measure: Public Information Persons Reached

The Management Services Department's Public Information program works to increase the engagement of the community through the use of various media outlets, including social media. The more engaged the public, the more input the Council and City staff have to help move the City toward developing sound City goals. This engagement also helps the community stay informed on various City projects and milestones. **This performance measure contributes towards all five City Goals.** This information comes from the total number of persons reached through Facebook.



Performance Measure: Records Requests



The City Clerk division of the Management Services Department works to increase transparency and trust in the City by fulfilling requests for records filed under the California Public Records Act. This engagement also helps the community stay informed on various City projects and milestones. This data does not factor in records released under subpoenas, litigation discovery, or other circumstances.

Administrative Services



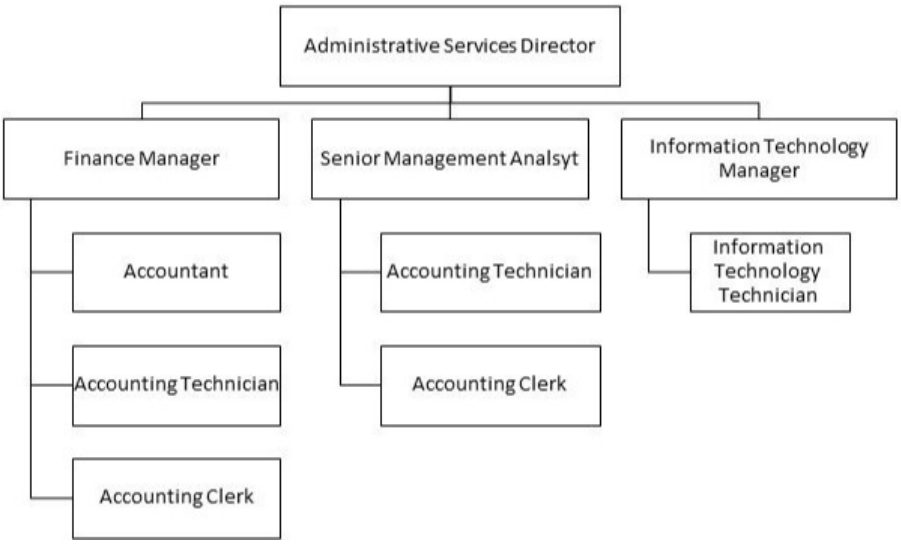
Nadia Feeser
Administrative Services Director / City Treasurer

The Administrative Services Department provides reliable and accurate fiscal information to the citizens, City Council, and management of the City of Pismo Beach in an efficient, cost-effective, and courteous manner. Specific services include accounts receivable, accounts payable, payroll, utility billing, business licenses, collection of TOT revenues and other revenues, investment of the City's idle cash, debt management, timely financial management and reporting, administration and preparation of the City's budget, and Information Technology systems planning, implementation, and management.

The Water and Wastewater billing activity accounts for staff, contract meter-reading and direct services and supplies related to water billings. Bills are sent to approximately half of the City's customers each month. This unit of the Administrative Services Department also handles public requests for new service and service shutoff. These costs are budgeted in the Water Enterprise Fund and the Wastewater Treatment Fund.

The Technology Service Fund includes the IT cost for the City. This division is part of the Administrative Services Department and is responsible for Information Systems implementation and management. Responsibilities include information security, monitoring contracted information technology (IT) services, overseeing IT infrastructure (data, telecommunications, radio, SCADA), managing technology projects and supporting all technology initiatives.

Organizational Chart



Staffing Levels

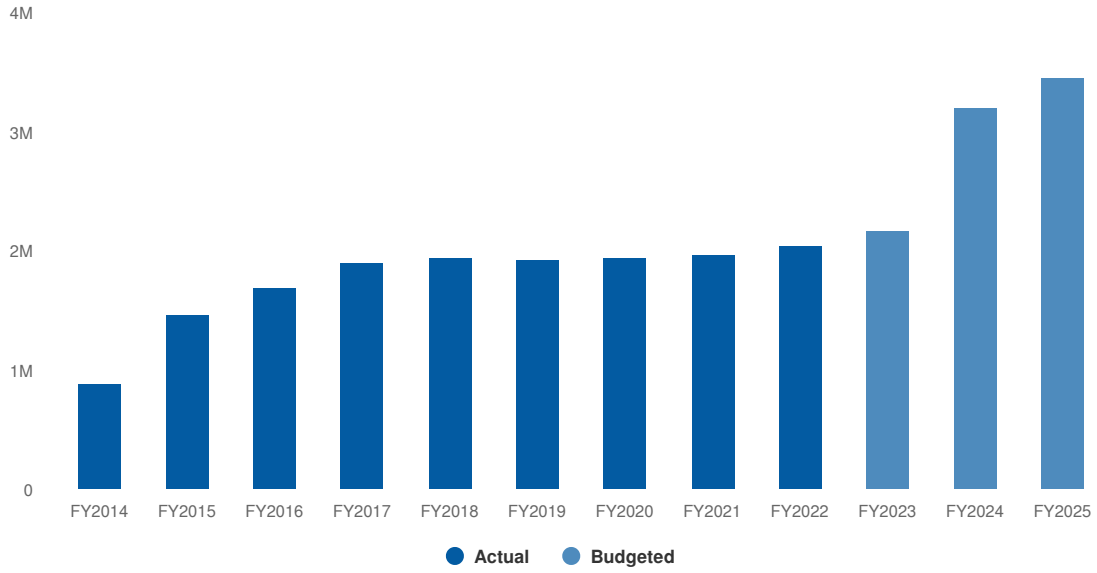
Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Various Funds, Administrative Services, Finance	Administrative Services Director	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Administrative Services, Finance	Finance Manager	1.00	1.00	1.00	1.00	1.00	1.00
Technology Service Fund, Administrative Services, Technology	IT Manager	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Administrative Services, Finance	Accounting Supervisor	1.00	1.00	0.00	0.00	0.00	0.00
General Fund, Administrative Services, Finance	Senior Management Analyst	0.00	0.00	1.00	1.00	1.00	1.00
General Fund, Administrative Services, Finance	Accountant/Senior Accountant	0.00	0.00	0.00	0.00	1.00	1.00
Technology Service Fund, Administrative Services, Technology	IT Technician	0.00	0.00	0.00	1.00	1.00	1.00
General Fund, Administrative Services, Finance	Accounting Technician	1.00	1.00	2.00	2.00	2.00	2.00
Water & Wastewater Enterprise Funds, Administrative Services, Finance	Accounting Clerk	2.00	2.00	2.00	2.00	2.00	2.00
General Fund, Administrative Services, Finance	Office Assistant II	1.00	1.00	0.00	0.00	0.00	0.00
Various Funds, Administrative Services	**Administrative Services Department Total**	**8.00**	**8.00**	**8.00**	**9.00**	**10.00**	**10.00**

Expenditures Summary

$3,193,447 $1,032,270

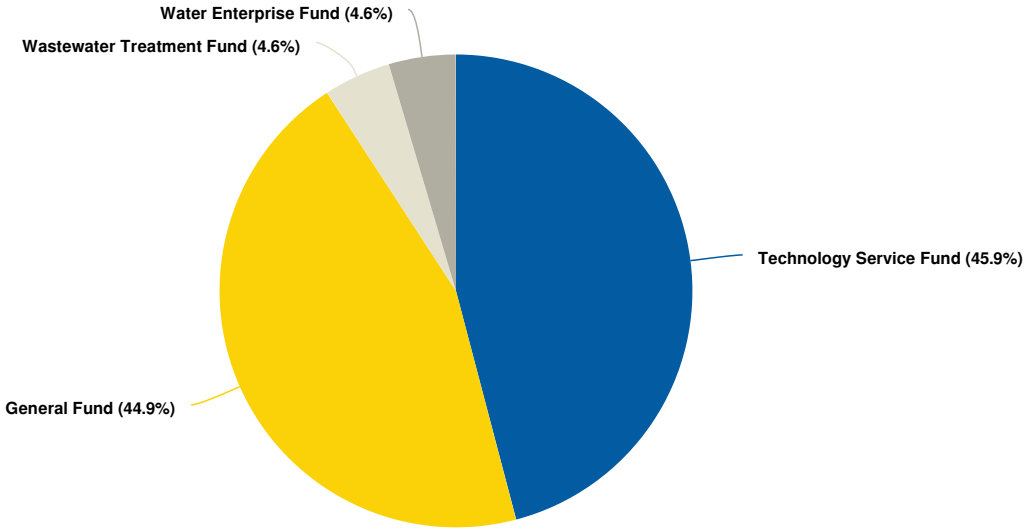
(47.76% vs. prior year)

Administrative Services Proposed and Historical Budget vs. Actual

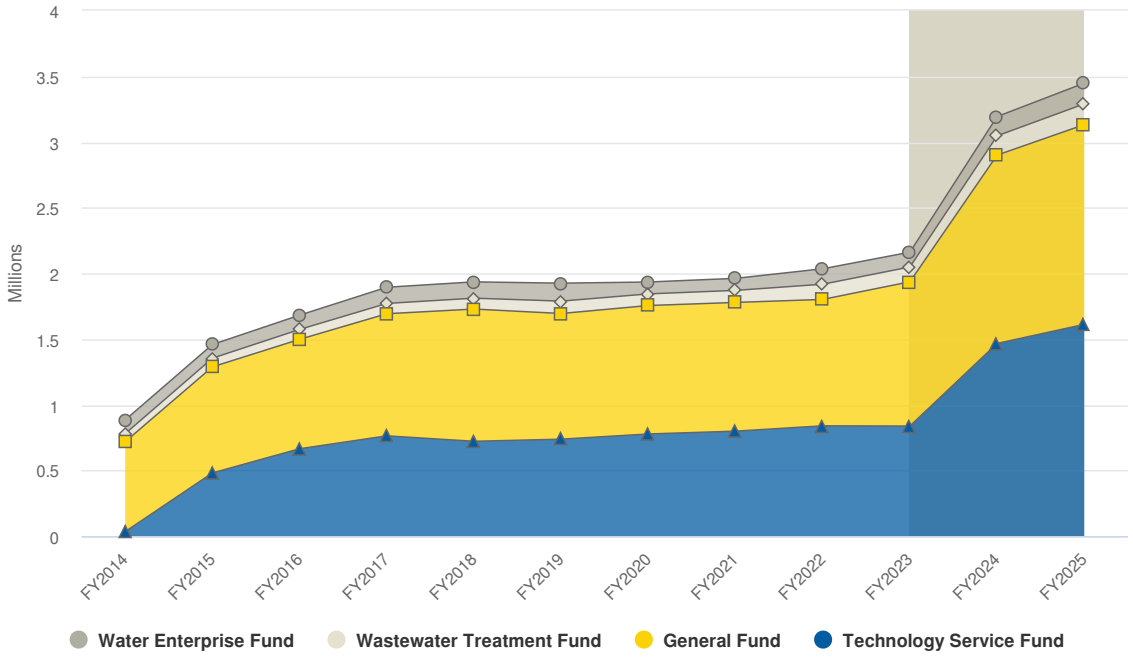


Expenditures by Fund

2024 Expenditures by Fund



Budgeted and Historical 2024 Expenditures by Fund



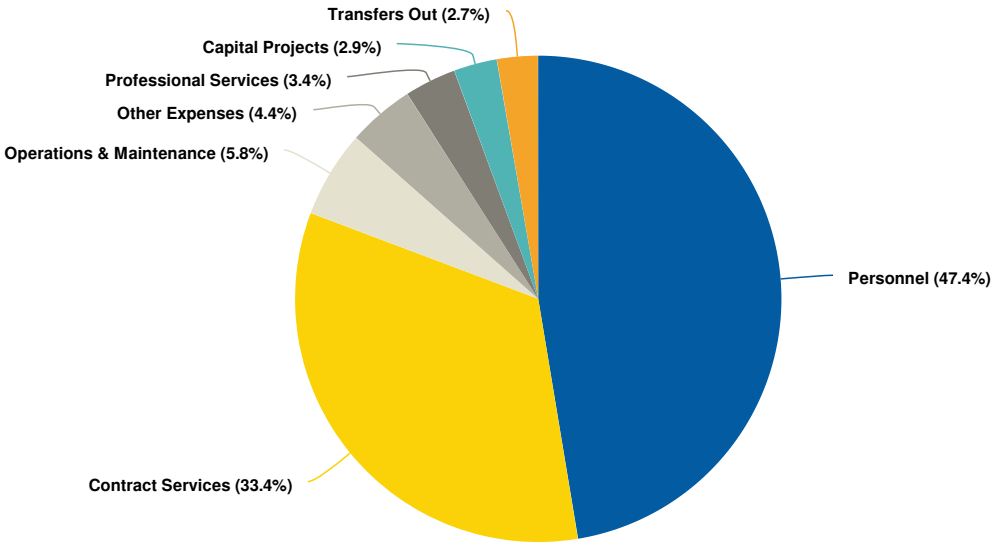
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
General Fund								
Personnel	$828,850	$788,668	$820,375	$1,001,292	$1,137,984	$1,168,593	13.7%	2.7%
Professional Services	$14,641	$19,581	$33,482	$177,080	$45,613	$15,996	-74.2%	-64.9%
Contract Services	$24,447	$17,686	$36,485	$43,104	$78,613	$80,545	82.4%	2.5%
Operations & Maintenance	$7,278	$7,417	$21,401	$25,321	$18,071	$18,255	-28.6%	1%
Other Expenses	$36,999	$77,046	$48,256	$96,170	$70,448	$72,554	-26.7%	3%
Transfers Out	$65,858	$69,529	$2,550	$523,745	$83,220	$165,149	-84.1%	98.4%
Total General Fund:	**$978,074**	**$979,926**	**$962,549**	**$1,866,712**	**$1,433,949**	**$1,521,092**	**-23.2%**	**6.1%**
Water Enterprise Fund								
Personnel	$28,511	$44,520	$43,295	$57,904	$52,147	$53,396	-9.9%	2.4%
Professional Services	$8,891	$7,000	$9,055	$7,200	$7,483	$7,661	3.9%	2.4%
Contract Services	$33,688	$35,506	$34,058	$53,378	$46,236	$48,136	-13.4%	4.1%
Operations & Maintenance	$216	$17	$1,000	$3,127	$3,185	$3,192	1.9%	0.2%
Other Expenses	$2,080	$3,427	$27,190	$36,005	$35,394	$37,028	-1.7%	4.6%
Transfers Out	$17,065	$1,141	$3,000	$27,538	$2,114	$8,533	-92.3%	303.6%
Total Water Enterprise Fund:	**$90,452**	**$91,612**	**$117,598**	**$185,151**	**$146,559**	**$157,946**	**-20.8%**	**7.8%**

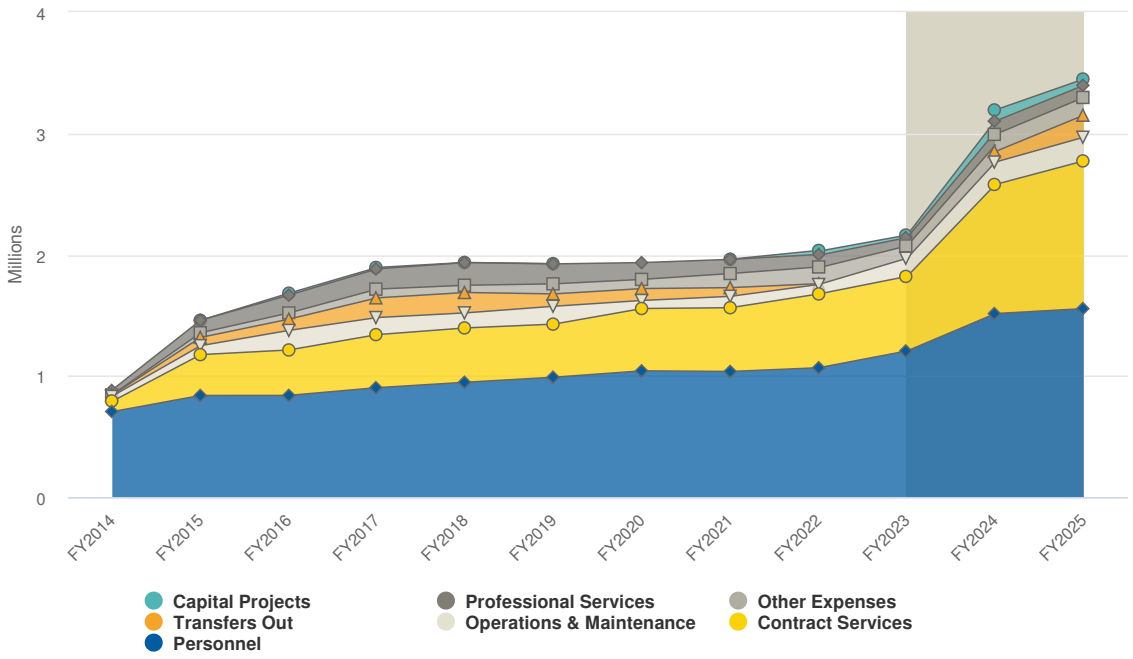
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Wastewater Treatment Fund								
Personnel	$28,511	$44,724	$43,293	$57,904	$52,147	$53,396	-9.9%	2.4%
Professional Services	$8,891	$7,000	$9,055	$7,200	$7,483	$7,661	3.9%	2.4%
Contract Services	$33,688	$35,506	$34,058	$53,378	$46,533	$48,448	-12.8%	4.1%
Operations & Maintenance	$217	$4	$1,000	$3,127	$3,185	$3,192	1.9%	0.2%
Other Expenses	$2,068	$3,431	$27,190	$36,005	$35,394	$37,028	-1.7%	4.6%
Transfers Out	$15,103	$1,141	$1,000	$30,577	$1,900	$8,363	-93.8%	340.2%
Total Wastewater Treatment Fund:	**$88,479**	**$91,807**	**$115,596**	**$188,190**	**$146,642**	**$158,088**	**-22.1%**	**7.8%**
Technology Service Fund								
Personnel	$155,200	$157,934	$159,587	$282,955	$271,098	$278,992	-4.2%	2.9%
Professional Services	$106,066	$83,167	$51,229	$167,698	$49,000	$68,500	-70.8%	39.8%
Contract Services	$422,329	$437,321	$504,347	$773,072	$893,968	$1,041,228	15.6%	16.5%
Operations & Maintenance	$58,665	$86,307	$54,536	$207,246	$160,230	$170,630	-22.7%	6.5%
Other Expenses	$34,698	$32,493	$35,602	$0	$0	$0	0%	0%
Capital Projects	$0	$1,316	$33,658	$351,200	$92,000	$52,000	-73.8%	-43.5%
Total Technology Service Fund:	**$776,957**	**$798,538**	**$838,959**	**$1,782,172**	**$1,466,296**	**$1,611,350**	**-17.7%**	**9.9%**
Total:	**$1,933,962**	**$1,961,883**	**$2,034,701**	**$4,022,225**	**$3,193,447**	**$3,448,476**	**-20.6%**	**8%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$664,644	$651,817	$656,899	$858,594	$1,040,728	$1,072,257	21.2%	3%
Benefits	$376,428	$384,029	$409,650	$541,460	$472,649	$482,119	-12.7%	2%
Total Personnel:	**$1,041,072**	**$1,035,846**	**$1,066,549**	**$1,400,054**	**$1,513,377**	**$1,554,376**	**8.1%**	**2.7%**
Professional Services	$138,490	$116,748	$102,821	$359,178	$109,579	$99,818	-69.5%	-8.9%
Total Professional Services:	**$138,490**	**$116,748**	**$102,821**	**$359,178**	**$109,579**	**$99,818**	**-69.5%**	**-8.9%**
Contract Services	$514,152	$526,020	$608,948	$922,932	$1,065,350	$1,218,357	15.4%	14.4%
Total Contract Services:	**$514,152**	**$526,020**	**$608,948**	**$922,932**	**$1,065,350**	**$1,218,357**	**15.4%**	**14.4%**
Operations & Maintenance	$66,376	$93,745	$77,937	$238,821	$184,671	$195,269	-22.7%	5.7%
Total Operations & Maintenance:	**$66,376**	**$93,745**	**$77,937**	**$238,821**	**$184,671**	**$195,269**	**-22.7%**	**5.7%**
Other Expenses	$75,846	$116,397	$138,238	$168,180	$141,236	$146,610	-16%	3.8%
Total Other Expenses:	**$75,846**	**$116,397**	**$138,238**	**$168,180**	**$141,236**	**$146,610**	**-16%**	**3.8%**
Capital Projects	$0	$1,316	$33,658	$351,200	$92,000	$52,000	-73.8%	-43.5%
Total Capital Projects:	**$0**	**$1,316**	**$33,658**	**$351,200**	**$92,000**	**$52,000**	**-73.8%**	**-43.5%**
Transfers Out	$98,026	$71,811	$6,550	$581,859	$87,234	$182,045	-85%	108.7%
Total Transfers Out:	**$98,026**	**$71,811**	**$6,550**	**$581,859**	**$87,234**	**$182,045**	**-85%**	**108.7%**
Total Expense Objects:	**$1,933,962**	**$1,961,883**	**$2,034,701**	**$4,022,225**	**$3,193,447**	**$3,448,476**	**-20.6%**	**8%**

Accomplishments in Prior Two-Year Budget

Finance Division

- City Council and City staff achieved a fiscally-sound two-year Budget for FY 2022 and FY 2023. The FY 2022 & FY 2023 Adopted Budgets mark the fourth time the City received the "Distinguished Budget Presentation Award" from the Government Finance Officers Association (GFOA) of the United States and Canada. The City also received the "Operating Budget Excellence Award" from the California Society of Municipal Finance Officers for the FY 2022 & FY 2023 Adopted Budgets.
- The City Council and City staff maintained the City's General Fund reserves at 25% of General Fund operating budget expenses. In addition, the General Fund fully contributed to the Risk Management Reserve that has a balance of $250,000. The City maintained the City Facility Reserve of $500,000, and fully funded a 3% General Fund Contingency Budget.
- The Administrative Services Department received the prestigious "Certificate of Achievement for Excellence in Financial Reporting" by the Government Finance Officers Association (GFOA) of the United States and Canada to government units whose Annual Financial Comprehensive Reports (ACFRs) achieved the highest standards in government accounting and financial reporting for FY 2021 and FY 2022. This marks the 21st year in a row that the City has received this award.
- Updated the Governmental Accounting Standards Board (GASB) measures into the City's Annual Financial Comprehensive Reports, for Accounting and Financial Reporting
- Monitored the City's cash flow with large capital project budgets including the Bello Bridge Replacement Project, Ocean Boulevard Improvements Project, 2022 Paving Project, and the Storm Drain project.
- Achieved compliance with GASB 45 for OPEB, to pre-fund retiree health costs for retirees and their beneficiaries
- Updated the City's Purchasing Policy to reflect new processes as implemented through updated workflow and automated procedures
- Maintained compliance with various federal and state agencies for the City's debt portfolio and investment practice

Technology Division

- Completed a Five-Year Information Technology Master Plan for the City
- Expanded the City-wide surveillance system for the Police Department, to include City Hall and the Chapman Estate
- Replaced the Police Department Computer Aided Dispatch and Records Management System
- Added a radio channel for Police and implemented simulcast for both Police radio channels
- Upgraded all of the City's SCADA radios
- Migrated Public Works staff and City Hall staff to implement construction projects
- Implemented a keyless access control system at City Hall
- Automated the Council Chamber's broadcast system
- Brought IT help desk services in-house and re-negotiated the City's IT services contract
- Continued to improve the automation of the City's paperless workflows by adding integrations to other City applications
- Provided IT training including Microsoft Office, Laserfiche, and cybersecurity
- Provided for annual computer workstation replacements

Work Program Highlights for Next Two-Year Budget

Finance Division

- Administer a fiscally-sound two-year Budget maintaining the General Fund Reserve at 25% of General Fund operating budget expenses, maintaining the $250,000 Risk Management Reserve, maintaining the City Facility Reserve of $500,000, and fully funding the General Fund Contingency Budget. The FY 2024 and FY 2025 reflect a 2.5% and 3.0%, respectively, General Fund Contingency Budget to support unanticipated costs associated with several large General Fund-supported projects
- Update the City's water and wastewater fees by conducting a fee study, holding a public hearing and community workshops, working through the Proposition 218 process, and implementing the new fees
- Move toward electronic timesheets, seeking vendors that will integrate with the City's financial system and meet City departmental needs
- Maintain compliance with the City's Records Retention policy for financial records
- Update the City's user fees and cost allocation, including issuing a request for proposal, selecting a consultant, conducting a fee study, holding a public hearing, and implementing the new fees
- Conduct a TOT/LBID/TMD audit, including issuing a request for proposal, selecting a consultant, auditing the various lodging properties to ensure compliance with the City's TOT and LBID ordinances, report findings, and collecting funds if needed

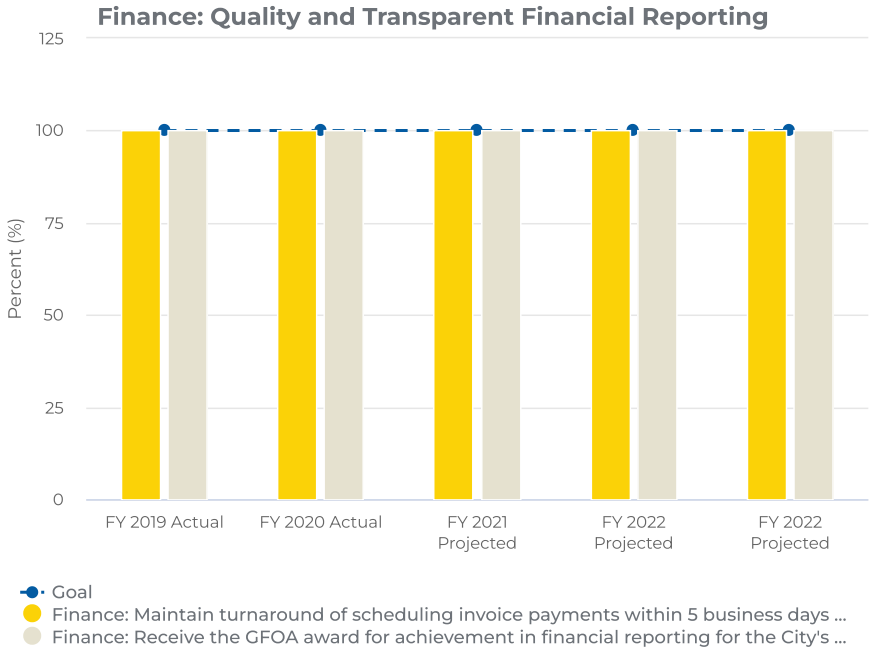
Technology Division

- Implement the first full year of the Technology Master Plan for 2023 through 2028
- **City Goal: Maintain a Focus on Public Safety** – Support Police in migration of staff and systems during the construction of the Public Safety Facility
- **City Goal: Maintain a Focus on Public Safety** – Implement an e-citation program for Police
- **City Goal: Maintain a Focus on Public Safety** – Expand the City's Microsoft Teams phone system to the Police Department.
- Purchase new Microsoft licensing for Windows Servers, updating all Windows Servers to supported Operating System version
- Improve the City's backup system to provide quicker restoration times
- Provide automation for the City's document and records management system
- Expand the City's surveillance camera system to additional intersections.
- Implement online employee time tracking
- Provide annual security training and make available other software/database application training
- Improve the City's permitting system with paperless processes and automation
- Conduct an IT security assessment and PCI compliance review
- Complete the decommissioning of the wIntegrate system
- Complete the decommissioning of the EIS system

Performance Measure: Financial Reporting and Timely Payments

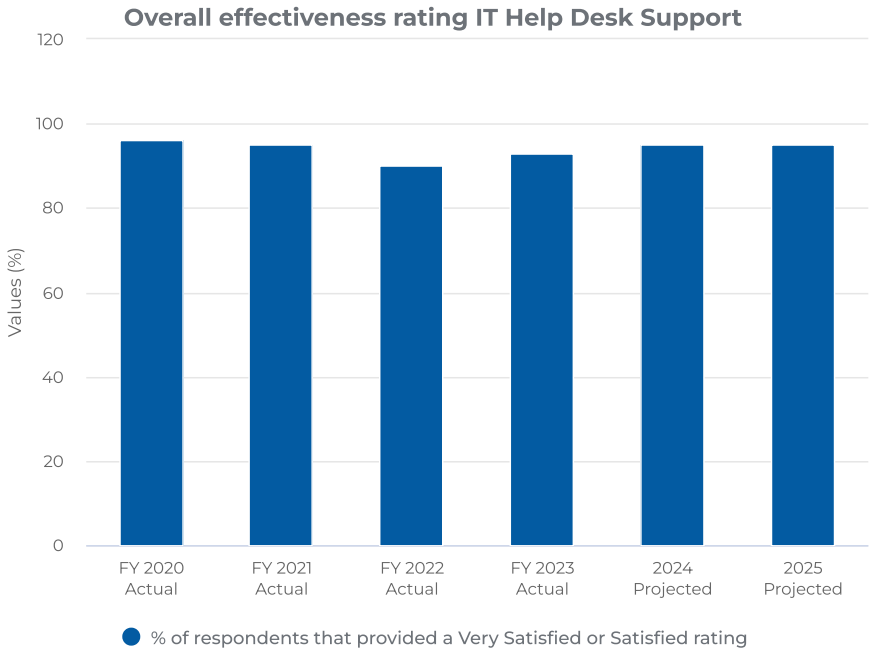
The Administrative Services Department's Finance Division strives to ensure public trust in handling the City's finances by providing transparency with its financial reporting. The City prepares the Comprehensive Annual Financial Statements each year in compliance with the Government Finance Officers Association (GFOA) Excellence in Financial Reporting each year. This reporting includes information so that the reader has consistent information across various agencies to assess the financial situation of agencies, as well as provide a transparent record of the City's finances. The Finance Division aims to receive the GFOA award each year to build that public trust and ensure transparency. **This performance measure contributes towards all five City Goals.**

The Finance Division also works to maintain a turnaround of scheduling invoice payments within 5 business days after Departments have submitted invoices to the Finance Division. This performance measure builds public trust as it provides the City's vendors with a reliable business partner when carrying out the City's business and implementing public projects. **This performance measure contributes towards all five City Goals.**



Performance Measure: Overall Effectiveness of IT Help Desk Support

The Administrative Services Department's IT Division supports the efforts by City employees to achieve the City's goals. In order to determine if the City's IT Division is effective at resolving issues, the City conducts an annual survey of all employees on the City's IT Help Desk. The following chart measures the overall effectiveness rating of the IT Help Desk Support, looking at the percentage of respondents that provided a "Very Satisfied" or "Satisfied" rating with the overall effectiveness of the City's IT help desk. As a support division, **this goal contributes towards all five City Goals.**



Tourism & Events



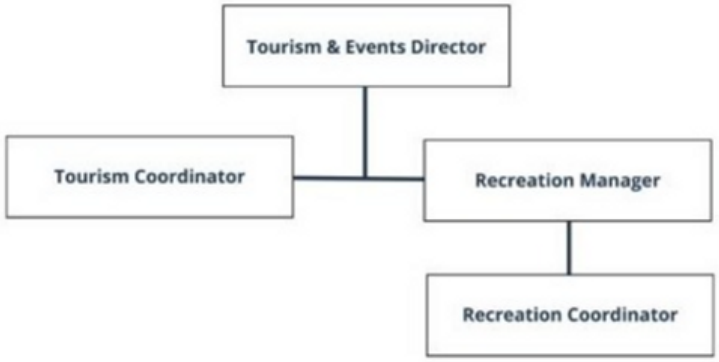
Gordon Jackson
Tourism & Events Director

The Tourism & Events Department (TED) promotes tourism to Pismo Beach and provides recreational opportunities for residents. The TED includes both the Conference and Visitors Bureau (CVB) Division and the Recreation Division.

CVB promotes tourism to Pismo Beach to enhance the City's General Fund Revenue through increased TOT and, to a lesser, but significant extent, sales tax revenues. The CVB's mission is to increase overnight visitorship, and visitor expenditures, with emphasis on mid-week and off-season tourism. With advice from the five-member Conference & Visitors Bureau Board of Directors and the Division's contract advertising agency, program efforts emphasize social media and digital media advertising with supplemental efforts in periodical media advertising in all core market regions and new market areas; increasing traffic and lodging referrals through the tourism website; participation in consumer and industry trade shows; administration of the contract under which the Visitors Information Center is operated; development and maintenance of ongoing relations with travel writers, tour operators and media representatives; and preparation of print and digital collateral materials (visitor guides, brochures, and flash drives) for distribution through the Visitors Information Centers, at trade shows, during familiarization, or FAM, trips, and any other channels. CVB Chairs and Administers the Special Event Permitting process and acts as liaison with Visit SLO CAL Marketing Committee, the local Pismo Beach Hospitality Association, Pismo Beach Chamber of Commerce, South Coast Chamber of Commerce, Chapman Estate Foundation and the Airstream Sunsets on the Pier and Sheldon's Bait Shack on the Pier. CVB is responsible for planning, implementing and managing several events annually including the July 4th Celebration, Clam Festival and Marching Band Review among other events.

The Recreation Division is responsible for the administration of recreation services to residents of Pismo Beach and its' neighboring communities. Services include programming and activities for youth, adults, and seniors in addition to City sponsored special events. Programming and events are promoted through digital media outlets, as well as our activity guide. The activity guide is a resource for our community that includes all recreational programming and special events and is created and designed in- house, with distribution to 22,000+ homes 3 times a year. Programs are supported, in large measure, by participant registration fees. Recreation is responsible for the coordination of facility rentals which include two veterans halls, 9 City-owned parks, and the volleyball courts and baseball fields. Recreation oversees the programming at the Palisades tennis, basketball and pickleball courts. The beach volleyball courts are used throughout the county by the public, schools, and universities. Recreation offers the Pismo Beach Volleyball Club, volleyball camps and five tournaments a year sponsored by California Beach Volleyball Association. Recreation works with the Parks, Recreation and Beautification commission (PRBC), a 5-member advisory body selected by the City Council to advise on matters pertaining to parks, public recreation, access, open space, trails, and community beautification. Recreation also handles the administration of the Adopt-A-Bench program, a park beautification program that gives the public opportunity to memorialize a person or organization through bench and picnic table adoptions.

Organizational Chart



Staffing Levels

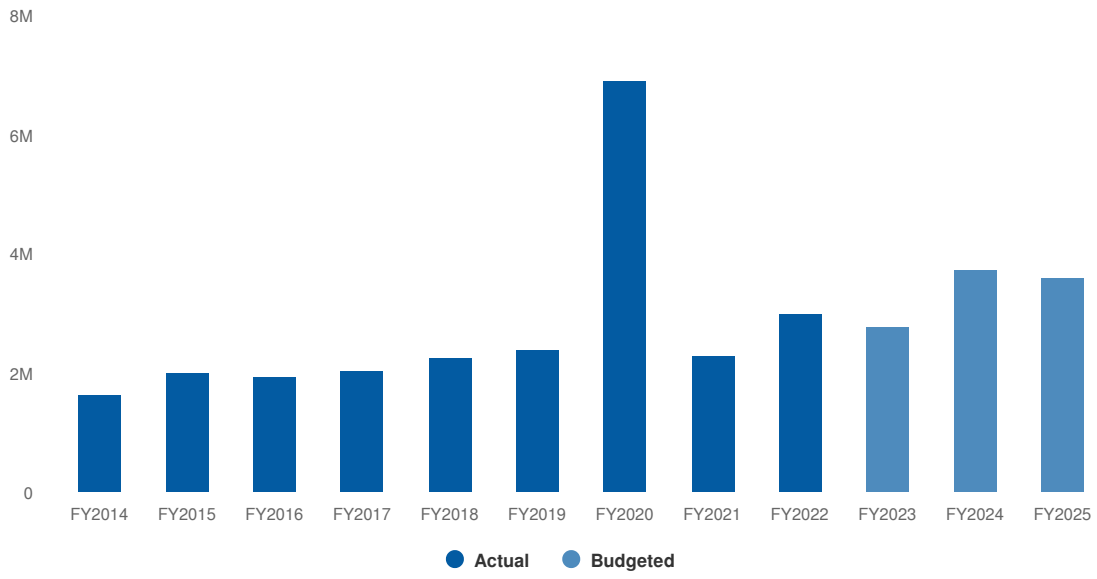
Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Fund, Tourism & Events, Conference & Visitors Bureau/Recreation	Tourism & Events Director	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Tourism & Events, Conference & Visitors Bureau	CVB Tourism Coordinator	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Tourism & Events, Recreation	Recreation Manager	0.00	0.00	1.00	1.00	1.00	1.00
General Fund, Tourism & Events, Recreation	Recreation Coordinator	0.00	0.00	0.00	1.00	1.00	1.00
General Fund, Tourism & Events	**Tourism & Events Department Total**	**2.00**	**2.00**	**3.00**	**4.00**	**4.00**	**4.00**

Expenditures Summary

$3,735,493 $955,656

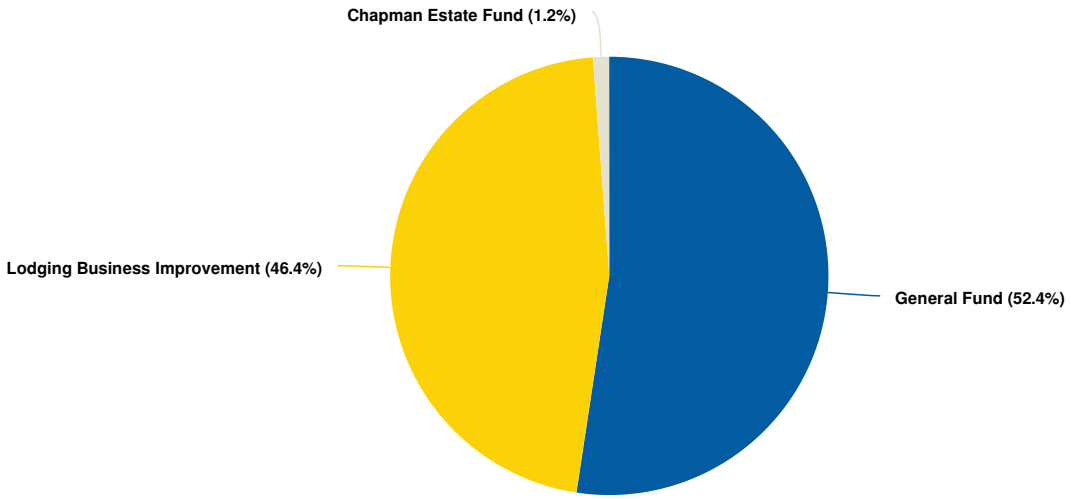
(34.38% vs. prior year)

Tourism & Events Proposed and Historical Budget vs. Actual

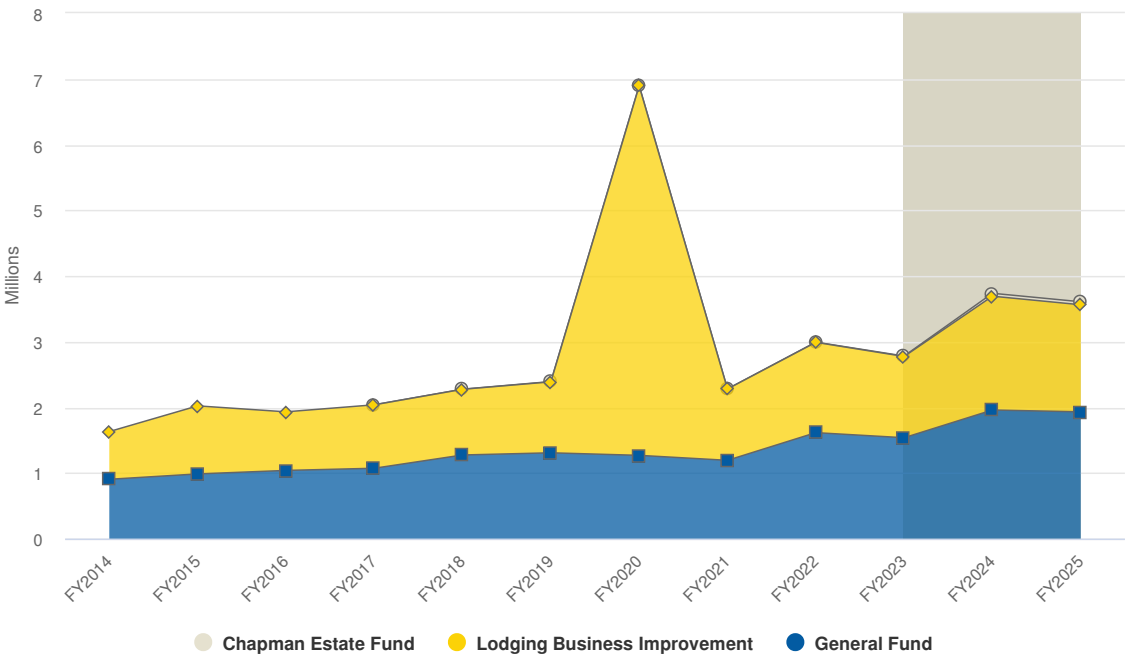


Expenditures by Fund

2024 Expenditures by Fund



Budgeted and Historical 2024 Expenditures by Fund



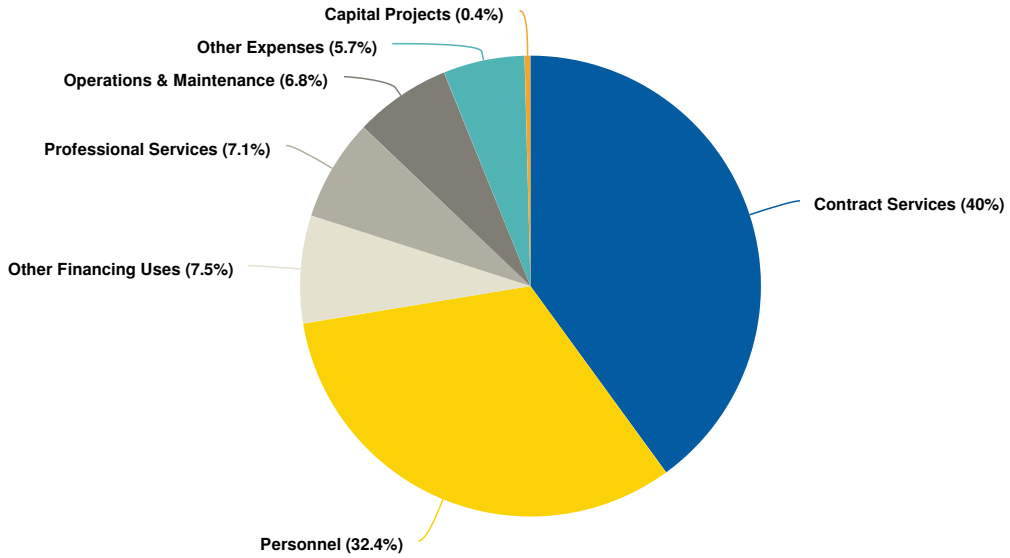
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)

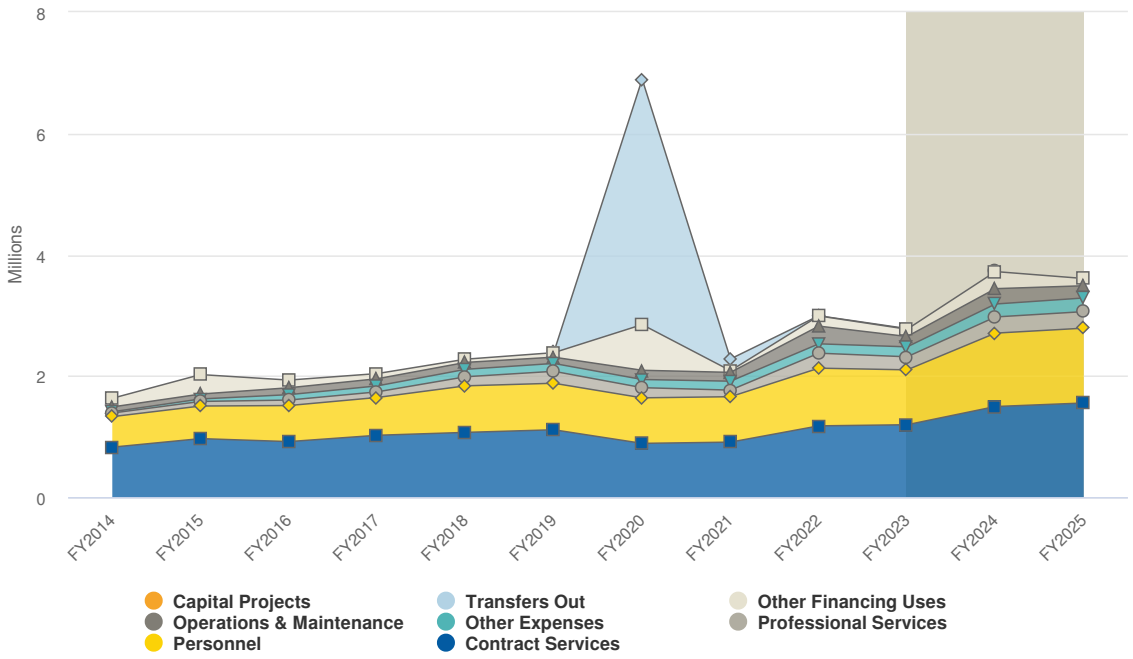
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
General Fund								
Personnel	$733,493	$742,511	$919,794	$1,092,598	$1,127,228	$1,148,365	3.2%	1.9%
Professional Services	$109,927	$26,643	$141,814	$176,688	$142,600	$142,600	-19.3%	0%
Contract Services	$272,807	$194,855	$180,703	$310,068	$314,639	$314,819	1.5%	0.1%
Operations & Maintenance	$87,984	$145,676	$292,321	$326,145	$251,022	$199,128	-23%	-20.7%
Other Expenses	$63,334	$71,838	$75,508	$86,787	$122,429	$125,048	41.1%	2.1%
Transfers Out	$0	$10,283	$3,027	$0	$0		0%	N/A
Total General Fund:	**$1,267,544**	**$1,191,806**	**$1,613,166**	**$1,992,286**	**$1,957,918**	**$1,929,960**	**-1.7%**	**-1.4%**
Lodging Business Improvement								
Personnel	$15,331	$6,801	$29,396	$35,488	$41,501	$42,746	16.9%	3%
Professional Services	$57,716	$82,325	$105,433	$118,550	$124,236	$130,166	4.8%	4.8%
Contract Services	$612,802	$711,495	$993,939	$1,121,550	$1,177,002	$1,235,227	4.9%	4.9%
Operations & Maintenance	$64,090	$0	$40	$2,300	$2,300	$2,300	0%	0%
Other Expenses	$71,580	$75,159	$78,917	$83,884	$91,149	$100,264	8.7%	10%
Capital Projects	$0	$0	$0	$0	$15,000	$0	N/A	-100%
Other Financing Uses	$753,826	$28,000	$167,641	$345,400	$282,000	$120,000	-18.4%	-57.4%
Transfers Out	$4,050,256	$183,252	$0	$346,664	$0	$0	-100%	0%
Total Lodging Business Improvement:	**$5,625,600**	**$1,087,030**	**$1,375,366**	**$2,053,836**	**$1,733,188**	**$1,630,703**	**-15.6%**	**-5.9%**
Chapman Estate Fund								
Personnel	$2,753	$111	$2,864	$36,662	$42,387	$43,660	15.6%	3%
Contract Services	$0	$0	$0	$20,000	$2,000	$2,000	-90%	0%
Total Chapman Estate Fund:	**$2,753**	**$111**	**$2,864**	**$56,662**	**$44,387**	**$45,660**	**-21.7%**	**2.9%**
Total:	**$6,895,897**	**$2,278,947**	**$2,991,396**	**$4,102,784**	**$3,735,493**	**$3,606,323**	**-9%**	**-3.5%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$555,853	$558,813	$733,591	$880,579	$886,635	$909,330	0.7%	2.6%
Benefits	$195,724	$190,610	$218,463	$284,169	$324,481	$325,440	14.2%	0.3%
Total Personnel:	**$751,577**	**$749,422**	**$952,054**	**$1,164,748**	**$1,211,116**	**$1,234,771**	**4%**	**2%**
Professional Services	$167,643	$108,968	$247,247	$295,238	$266,836	$272,766	-9.6%	2.2%
Total Professional Services:	**$167,643**	**$108,968**	**$247,247**	**$295,238**	**$266,836**	**$272,766**	**-9.6%**	**2.2%**
Contract Services	$885,609	$906,349	$1,174,642	$1,451,618	$1,493,641	$1,552,046	2.9%	3.9%
Total Contract Services:	**$885,609**	**$906,349**	**$1,174,642**	**$1,451,618**	**$1,493,641**	**$1,552,046**	**2.9%**	**3.9%**
Operations & Maintenance	$152,073	$145,676	$292,361	$328,445	$253,322	$201,428	-22.9%	-20.5%
Total Operations & Maintenance:	**$152,073**	**$145,676**	**$292,361**	**$328,445**	**$253,322**	**$201,428**	**-22.9%**	**-20.5%**
Other Expenses	$134,914	$146,997	$154,425	$170,671	$213,578	$225,312	25.1%	5.5%
Total Other Expenses:	**$134,914**	**$146,997**	**$154,425**	**$170,671**	**$213,578**	**$225,312**	**25.1%**	**5.5%**
Capital Projects	$0	$0	$0	$0	$15,000	$0	N/A	-100%
Total Capital Projects:	**$0**	**$0**	**$0**	**$0**	**$15,000**	**$0**	**N/A**	**-100%**
Other Financing Uses	$753,826	$28,000	$167,641	$345,400	$282,000	$120,000	-18.4%	-57.4%
Total Other Financing Uses:	**$753,826**	**$28,000**	**$167,641**	**$345,400**	**$282,000**	**$120,000**	**-18.4%**	**-57.4%**
Transfers Out	$4,050,256	$193,535	$3,027	$346,664	$0	$0	-100%	0%
Total Transfers Out:	**$4,050,256**	**$193,535**	**$3,027**	**$346,664**	**$0**	**$0**	**-100%**	**0%**
Total Expense Objects:	**$6,895,897**	**$2,278,947**	**$2,991,396**	**$4,102,784**	**$3,735,493**	**$3,606,323**	**-9%**	**-3.5%**

Accomplishments in Prior Two-Year Budget

Tourism Division

- Participated in tourism trade shows and represent Pismo Beach, including International POW WOW Las Vegas, Go West Summit Portland, Visit CA Summit, Visit CA Media Events and the virtual Travel and Adventure Show
- Teamed up with TJA advertising for our 2022-2023 campaign, promoted "The Drive is on to Pismo Beach". Work with the Tourism Marketing District SLO CAL on cooperative advertising tying into Visit California's California Road trip. Continued the #MyPISMOBEACH campaign by creating a video highlighting our three targeted demographics and updating the CVB website and the billboard on Highway 101 marketing our pier and special events
- Continued to oversee the Special Events Committee, streamlined efforts where possible, annually evaluate the application process and fee schedule, and worked with event organizers to see how the CVB can partner and promote events that have a positive impact on our residents, staff, and our brand
- Maximized stakeholder satisfaction with CVB and the City by communicating quarterly on upcoming events, posting offseason specials, partnership opportunities and on any items that may have an impact on local business
- Acts as Liaison for the CVB/LBID Board Meeting to support and assist the Board in their duties and responsibilities to review and make recommendations to the City Council regarding the marketing and promotion of Pismo Beach Tourism
- Maintained a presence with local, regional, state, national and international organizations and maximize networking benefits with Pismo Beach Chamber of Commerce, Visit SLO CAL, Central Coast Tourism Council, Visit California, California Lodging Industry Association, US Travel (ESTO) and Destination International
- Developed staff in their abilities to manage multiple tasks, expand their roles and provide a positive team-oriented leadership approach
- Collaborated with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Revised and presented updated license agreements to City Council for approval for Friends of Price House
- Oversaw the airstreams on the pier. Acted as the liaison to oversee The Bait Shack and Sunsets on The Pier food trucks. Staffed Visitor Information Kiosk for guest service
- Trained and developed the CVB staff to accomplish 2021-2023 goals by separating responsibilities, planning, and organizing all activities leading up to the events
- Oversaw Legacy Events as a tool to schedule events that benefit our residents, staffing and brand
- Managed guidelines on approving and denying special events by moving some events to off-peak and off-season times.
- Increased market research through use of weekly and monthly STR Reports and continued website and social media analysis.
- Gained the continued support of an additional 1% LBID assessment funding to help to fund the sidewalks under Shell Beach Road, Spyglass Drive overpasses, Addie Street, Shell Beach Streetscape Beautification and Pier and promenade improvements, and other tourism enhancement infrastructure for the City
- Improved the promotional event funding application process and sponsorship tier levels, focusing on off-season, mid-week events that align with the CVB branding and benefit Pismo Beach lodging
- Worked with City Manager on downtown, Chapman Estate, Chamber of Commerce and Friends of Price House advocacy
- Managed Open Gates and hosted private event rentals at Chapman Estate from April through October
- Hired and coordinated Clam painters for Clam Island and Highway 1 Clams

Recreation Division

- Provided high-quality, low-cost recreation programs throughout the community that are fun, educational, accessible, and safe for people of all ages and abilities.
- Successful recreation programming and events for FY/2022-23: These events included Pumpkins in the Park, Holiday Harmony, Father Daughter Dance. Egg-Stravaganza, The Pacific Breeze Concert Series, Stride with the Tide, and Movies in the Park. Examples of adult programs include Tai Chi, Qi Gong, Dog Obedience, Latin and Ballroom Dance, Watercolor, Yoga, etc. The summer camps typically have over 200 participants weekly, camps include art, drama, surf, volleyball and ocean adventure.
- FY/2022-23 saw the return of full programming offerings as well as facility rental availability. Parks and hall rentals continue to increase and remain busy during peak season.
- Recreation with the assistance of the PRBC commission, completed the following project: Bello St. Bridge art project, St. Jude's Tunnel mural project, Shell Beach streetscape stop sign public art, and Shell Beach streetscape lamp post banners. The PRBC also selected playground replacement designs for Chumash and Palisades Park.
- Completed several renovation projects for the Pismo beach Veterans Hall. These include the replacement of stage curtains, exterior painting, refinishing of hardwood floors, and re-piping gas lines.
- Continued management and oversight of City Recreation and Visitor Events. Work closely with Recreation Supervisor to provide support and leadership
- Neighborhood and mobile home park events introduced in FY 2023.

Work Program Highlights for Next Two-Year Budget

Tourism Division

- Participate in tourism trade shows and represent Pismo Beach, including International POW WOW Las Vegas, Go West Summit Portland, Visit CA Summit, Visit CA Media Events and the Travel and Adventure Show
- Teamed up with TJA advertising for our 2024-2025 campaign; Promote Multi-Generational travel and Stewardship. Work with the TMD SLO CAL on cooperative advertising tying into Visit California's California Road trip. Continue to update our CVB website driving visitors to our Lodging Specials page. Advertise on the billboard on Highway 101 marketing our pier and special events
- Collaborated with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Revise and present to City Council for approval Chapman Estate Foundation license agreement
- Continue to oversee the Special Events Committee, streamline efforts where possible, annually evaluate the application process and fee schedule, and work with event organizers to see how the CVB can partner and promote events that have a positive impact on our residents, staff, and our brand
- Maximize stakeholder satisfaction with CVB and the City by communicating quarterly on upcoming events, posting off-season specials, partnership opportunities and on any items that may have an impact on local business
- Maintain a presence with local, regional, state, national and international organizations and maximize networking benefits with Pismo Beach Chamber of Commerce, SLO CAL, Central Coast Tourism Council, Visit California, California Lodging Industry Association, US Travel (ESTO) and Destination International
- Develop staff in their abilities to manage multiple tasks, expand their roles and provide a positive team-oriented leadership approach
- Collaborate with TJA Advertising to produce and present the Stewardship Booth at the Clam Festival
- Oversee the airstreams on the pier. Act as the liaison with Sheldon and Appiano families to oversee Bait Shack and Sunset food trucks. Staff Visitor Information Kiosk for guest service
- Train and developed the CVB staff to accomplish 2024-2025 goals by separating responsibilities, planning, and organizing all activities leading up to the events
- Continue with Special Event Committee administrative functions and Chair position
- Acts as Liaison for the CVB/LBID Board Meeting to support and assist the Board in their duties and responsibilities to review and make recommendations to the City Council regarding the marketing and promotion of Pismo Beach Tourism
- Oversee Legacy Events as a tool to schedule events that benefit our residents, staffing and brand
- Manage guidelines on approving and denying Special Events moving some events to mid-week and off-season times.
- Increase market research through use of weekly and monthly STR Reports and continued website and social media analysis. Ran cooperative research with Visit SLO CAL
- Participate in tourism trade shows where we represented Pismo Beach, including International POW WOW, Go West Summit, San Diego Travel & Adventure Shows, Visit California Summit and Destination International's training
- Gain the support of an additional 1% LBID assessment funding to help to fund the extension of the promenade drawings and other tourism enhancement infrastructure for the City
- Improve the promotional event funding application process and sponsorship tier levels, focusing on off-season, mid-week events that align with the CVB branding and benefit Pismo Beach lodging
- Worked with City Manager on Downtown, Chapman Estate, Chamber of Commerce and Friends of Price House advocacy
- Manage Open Gates and host private event rentals at Chapman Estate from April through October
- Create and implement a marketing plan for Open Gates and private event rentals at Chapman Estate including updating City and Tourism website information, sharing posts, reels and stories on tourism social media, content creation including photography and videography of Estate, creation and distribution of brochures to Visitor Centers and local lodging properties, inclusion of Chapman Estate information in the Pismo Beach Visitors Guide, tours and information sharing with local lodging properties of the Estate
- Hire and coordinated Clam painters for Clam Island and Highway 1 Clams

Recreation Division

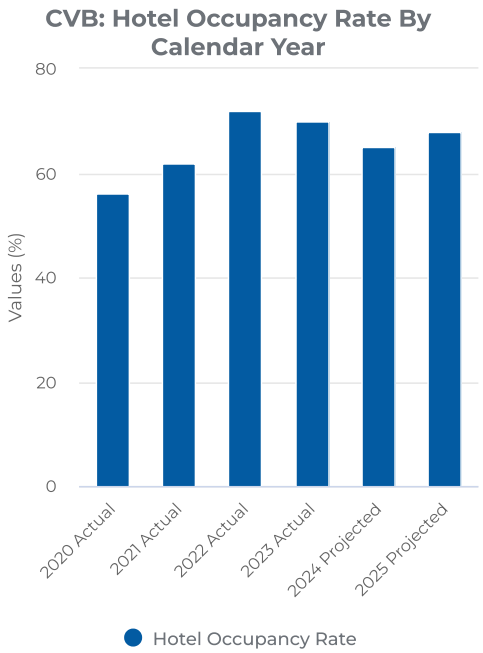
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Be a leader for healthy living in our community by creating physical activity and inclusive play opportunities for all.
  City Goal: Community Character, Beautification, and Quality of Life for Residents - Continue to provide high-quality, low-cost recreation programs throughout the community that are fun, educational, accessible, and safe for people of all ages and abilities.
  City Goal: Community Character, Beautification, and Quality of Life for Residents - Evaluate the needs and effectiveness of programs through participant feedback to identify community interests and needs.
  City Goal: Community Character, Beautification, and Quality of Life for Residents - Continue to create public art opportunities throughout the community and to develop a clear structure for implementation of the Public Art Master Plan between departments. Complete the following public art projects: James Way Beautification, Eldwayen Ocean park and expansion of public art utility boxes.
  City Goal: Community Character, Beautification, and Quality of Life for Residents - ACTIVE – complete active registration/software training on updating existing programs and adding facility module. Improve and develop effective marketing strategies to build awareness of programs, events, and the benefits of parks and recreation.

City Goal: Community Character, Beautification, and Quality of Life for Residents - Assess the needs of city parks and facilities and ensure the facilities are in good working order. Complete Chumash and Palisades Park playground improvements. Complete installation of new park signage throughout city parks.

City Goal: Community Character, Beautification, and Quality of Life for Residents – Council directed programming initiative: Neighborhood events: Produce and promote neighborhood events focused on building community at city parks and mobile home parks.

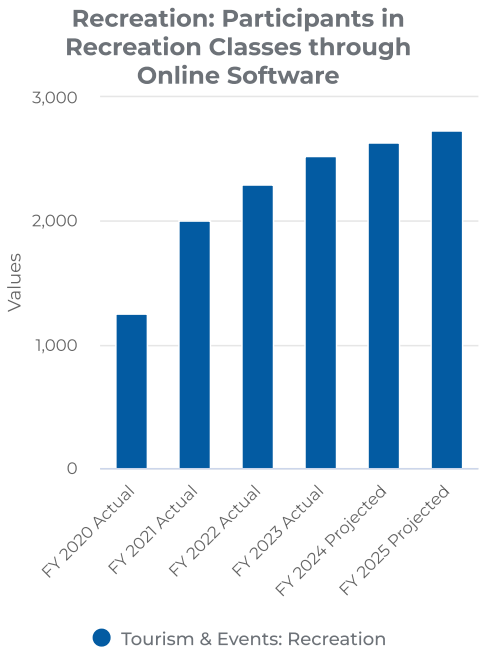
Performance Measure: CVB, Hotel Occupancy Rates

The Tourism & Events Department's Conference & Visitors Bureau (CVB) Division promotes the City's lodging businesses and the City. One way to measure if the CVB Division is effective and promoting the City and its lodging businesses is by measuring the occupancy rate of hotels in the City. T**his performance measure contributes towards the two City Goals: Community Character, Beautification, and Quality of Life for Residents and Maintain a Focus on Public Safety. Occupancy rates at hotels contribute towards more transient occupancy tax (TOT) revenues, which helps support both of these goals.** Note that due to the COVID-19 global pandemic and stay at home orders, occupancy dropped to 56.3% in 2020. CVB Division staff anticipate about a 5% reduction in occupancy in 2024 compared to 2023, and growth of 3% in 2025 compared to 2024.



Performance Measure: Recreation Participants

The Tourism & Events Department's Recreation Division provides quality recreation services, classes, and opportunities for the community. One way to measure if the Recreation Division is reaching this objective is by measuring the number of participants in recreation classes through the City's online recreation software. **This performance measure contributes towards the City Goal: Community Character, Beautification, and Quality of Life for Residents.** Note that due to the COVID-19 global pandemic, participants in recreation classes dropped by 50% in FY 2020. Staff projects increased participation in recreation classes moving forward.



Community Development



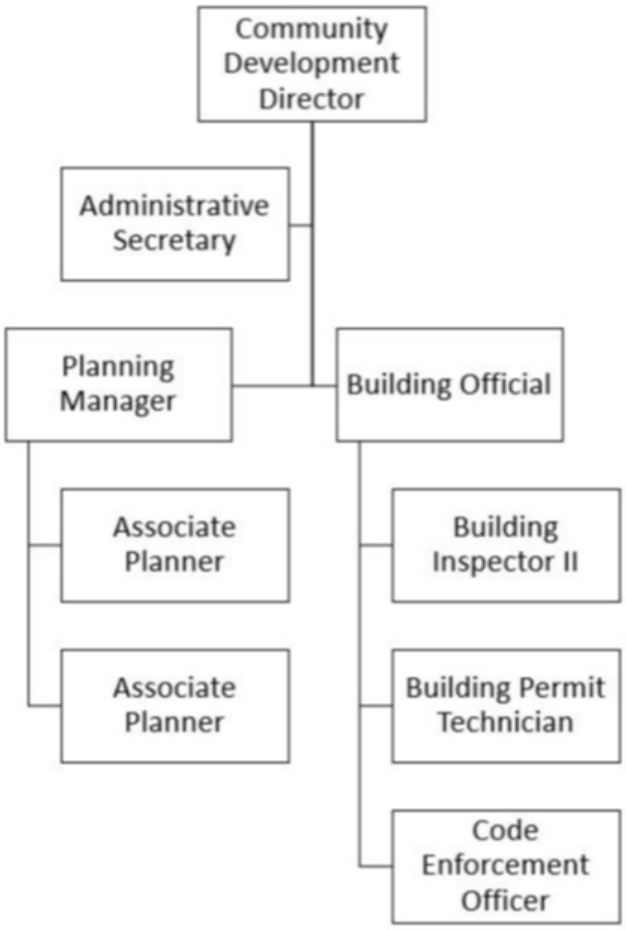
Matthew J. Downing, AICP
Community Development Director

The Community Development Department is dedicated to ensuring a safe and enjoyable living environment for residents and visitors. Services are provided through two main operating divisions - planning and building.

The Planning Division is charged with protection and enhancement of the City's natural resources while overseeing the development and preservation of the City's residential, commercial, open space, and public areas along with other projects that are intended to enhance the City's unique character. Engaging and informing the community beyond current efforts is a growing component of the Division. The Division provides support to most of the City Council's advisory bodies and offers guidance and assistance to these groups as they evaluate and implement long-range plans for the City's future growth and enhancement. Development review consistent with City, state and federal policies and regulations is also the responsibility of the Planning Division. This includes an evaluation of each project's potential for negative impacts to the environment. Consistent with City Council goals, the Planning Division also develops and administers a variety of projects, such as oversight of park and open space planning, development of amendments and updates to land use or development regulations, grant writing, public art, affordable housing programs, and downtown enhancement, among others.

The Building Division is responsible for the protection of life, health, and property through the promotion of public safety in the construction, alteration, and repair of buildings. This responsibility is accomplished by accurate and efficient plan review, permit issuance, construction inspection, and conflict resolution involving contractors, homeowners, and the general public. The Building Division is also responsible for some of the City's code enforcement efforts.

Organizational Chart

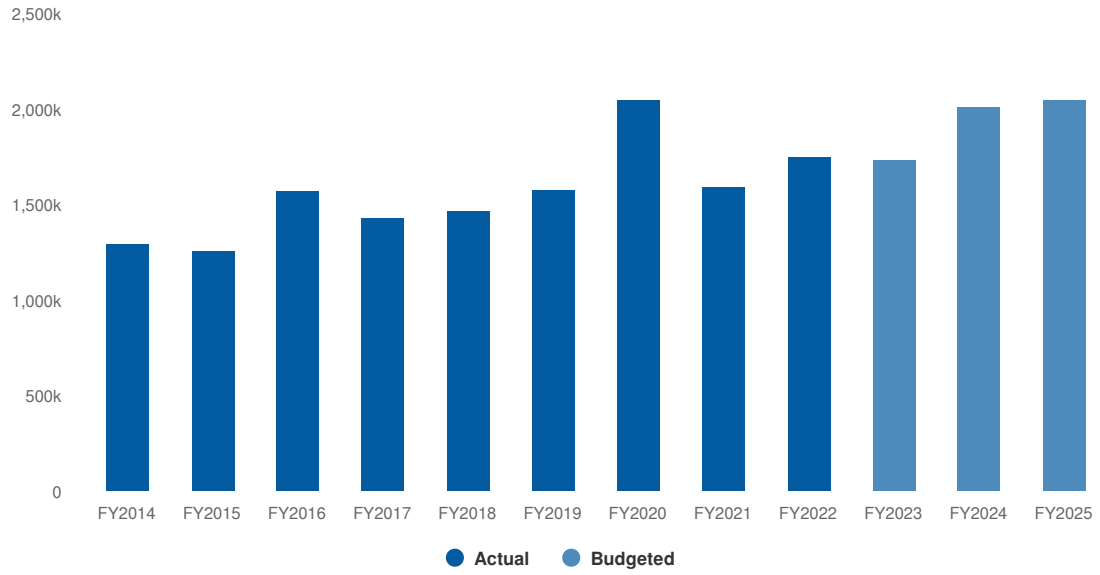


Expenditures Summary

$2,013,765 $273,858

(15.74% vs. prior year)

Community Development Proposed and Historical Budget vs. Actual

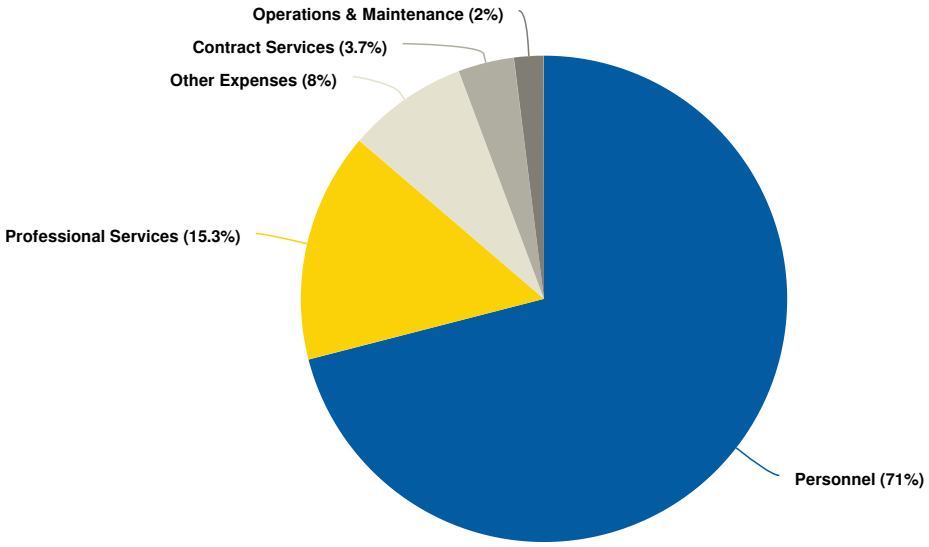


Staffing Levels

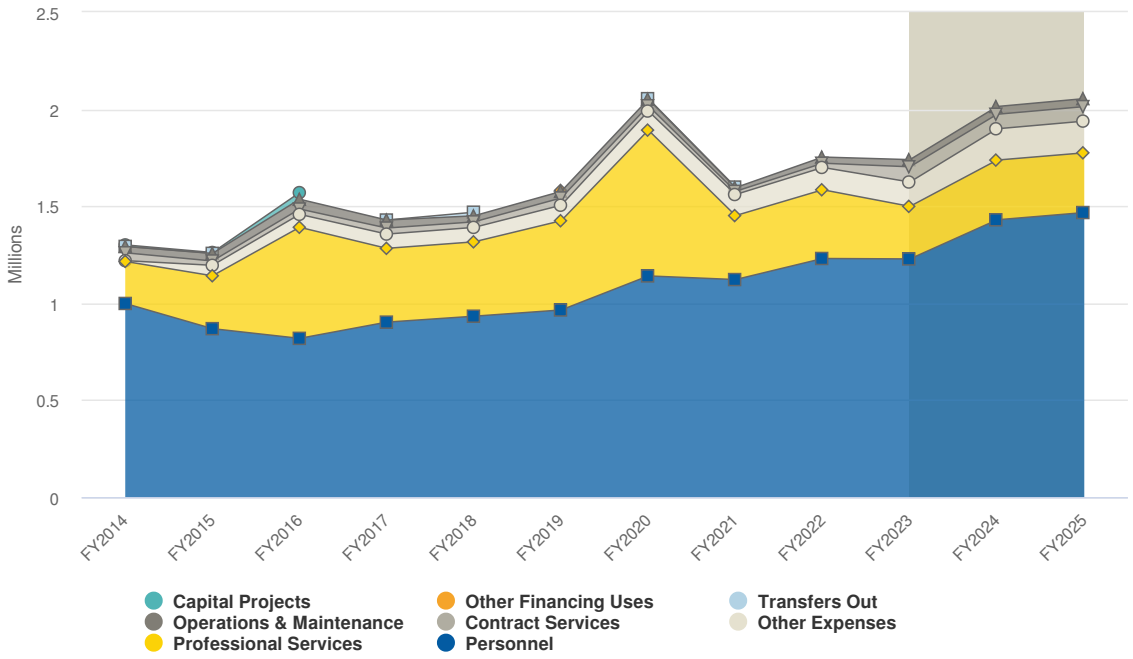
Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Fund, Community Development, Planning	Community Development Director	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Building	Building Official	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Planning	Planning Manager	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Planning	Associate Planner	2.00	2.00	2.00	2.00	2.00	2.00
General Fund, Community Development, Building	Building Inspector II	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Building	Building Permit Technician	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Planning	Administrative Secretary	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Community Development, Building	Code Enforcement	0.00	0.00	0.00	1.00	1.00	1.00
General Fund, Community Development, Recreation	Recreation Manager	1.00	1.00	0.00	0.00	0.00	0.00
General Fund, Community Development	**Community Development Total:**	**9.00**	**9.00**	**8.00**	**9.00**	**9.00**	**9.00**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$716,760	$699,442	$804,113	$871,649	$961,962	$990,821	10.4%	3%
Benefits	$423,496	$422,044	$426,043	$511,941	$467,622	$476,193	-8.7%	1.8%
Total Personnel:	**$1,140,256**	**$1,121,487**	**$1,230,156**	**$1,383,590**	**$1,429,584**	**$1,467,014**	**3.3%**	**2.6%**
Professional Services	$751,799	$329,809	$354,339	$982,934	$308,000	$308,000	-68.7%	0%
Total Professional Services:	**$751,799**	**$329,809**	**$354,339**	**$982,934**	**$308,000**	**$308,000**	**-68.7%**	**0%**
Contract Services	$27,434	$16,546	$21,861	$64,295	$74,895	$74,895	16.5%	0%
Total Contract Services:	**$27,434**	**$16,546**	**$21,861**	**$64,295**	**$74,895**	**$74,895**	**16.5%**	**0%**
Operations & Maintenance	$33,843	$19,075	$31,699	$36,983	$39,919	$41,110	7.9%	3%
Total Operations & Maintenance:	**$33,843**	**$19,075**	**$31,699**	**$36,983**	**$39,919**	**$41,110**	**7.9%**	**3%**
Other Expenses	$98,210	$108,563	$115,103	$133,809	$161,367	$163,451	20.6%	1.3%
Total Other Expenses:	**$98,210**	**$108,563**	**$115,103**	**$133,809**	**$161,367**	**$163,451**	**20.6%**	**1.3%**
Other Financing Uses	$0	$0	$0	$20,000	$0	$0	-100%	0%
Total Other Financing Uses:	**$0**	**$0**	**$0**	**$20,000**	**$0**	**$0**	**-100%**	**0%**
Transfers Out	$2,750	$2,871	$0	$179,379	$0		-100%	N/A
Total Transfers Out:	**$2,750**	**$2,871**	**$0**	**$179,379**	**$0**		**-100%**	**N/A**
Total Expense Objects:	**$2,054,293**	**$1,598,349**	**$1,753,157**	**$2,800,991**	**$2,013,765**	**$2,054,470**	**-28.1%**	**2%**

Accomplishments in Prior Two-Year Budget

Planning Division

- Completed annual state reporting on General Plan and housing.
- Awarded $73,000 Regional Early Action Planning (REAP) Grant.
- Conducted nine (9) joint City Council and Planning Commission study sessions for update to the General Plan / Local Coastal Program.
- Completed annual Community Development Block Grant funding processes.
- Supported City Council in decision on outdoor dining.
- Senate Bill 9 Ordinance developed, approved, and certified by the California Coastal Commission.
- Completed General Plan / Local Coastal Program Amendment for the St. Andrews Tract and certified by the California Coastal Commission.
- Revised the Façade Improvement Program to support local business improvements.
- Obtained consolidated permitting authorization for Central Coast Blue project components in the Coastal Zone.

Building Division

- Prepared and processed adoption of the 2022 California Construction Codes.
- Recruited and onboarded new Building Official.
- Recruited, onboarded, and began training of first full-time Code Enforcement Officer
- Interviewed seven (7) permitting software companies in support of electronic plan review efforts.
- Completed 1,392 building plan reviews.
- Issued 1,097 building permits.
- Completed 4,289 building inspections.
- Processed 1,176 building permit applications.

Work Program Highlights for Next Two-Year Budget

Planning Division

- **City Goal: Community Character, Beautification, and Quality of Life for Residents -** General Plan/Local Coastal Plan Update.
- Short-term rental regulation development.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Partner with Building Division to provide superior customer service through online permitting portal in support of digital plan submittal.
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Continue implementing digital plan review.
- Complete Parking Management Plan.

Building Division

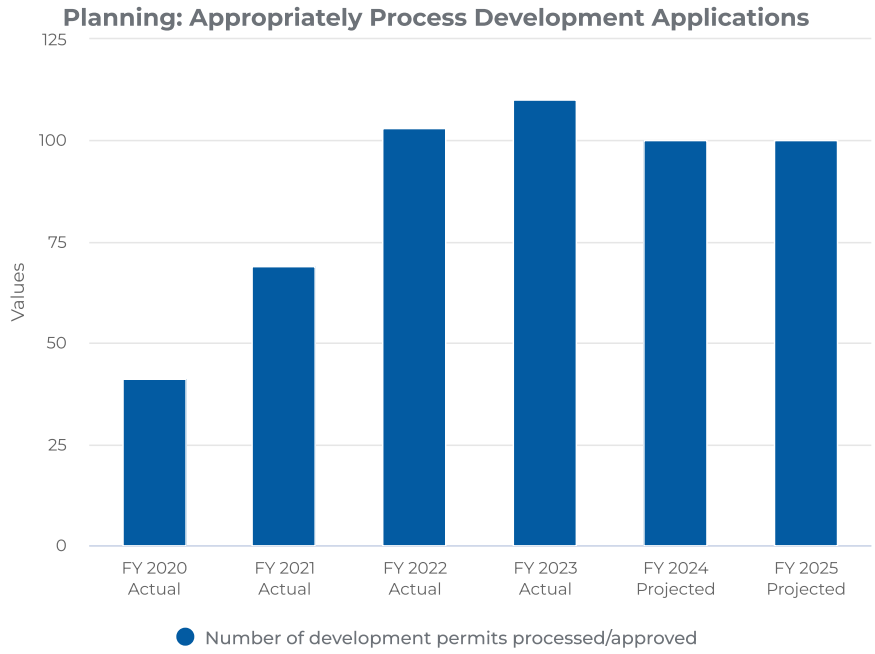
- Prepare for processing adoption of the 2025 California Construction Codes
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** –Implement online permitting portal in support of digital plan submittal and customer access
- Continue to provide a high level of customer service with aggressive turn-around times
- Process an estimated 1,000 building permits and conduct corresponding inspections
- Ensure appropriate staff training and certifications
- Create appropriate construction-related handouts
- Implement Solarapp+ in compliance with State Law

Performance Measure: Planning; Process of Development Applications

The Community Development Department's Planning Division appropriately processes coastal and non-coastal development permits. One way to measure if the Planning Division is reaching this objective is by measuring the number of development permits processed or approved through the City's permit system software. **This performance measure contributes towards the City Goals:**

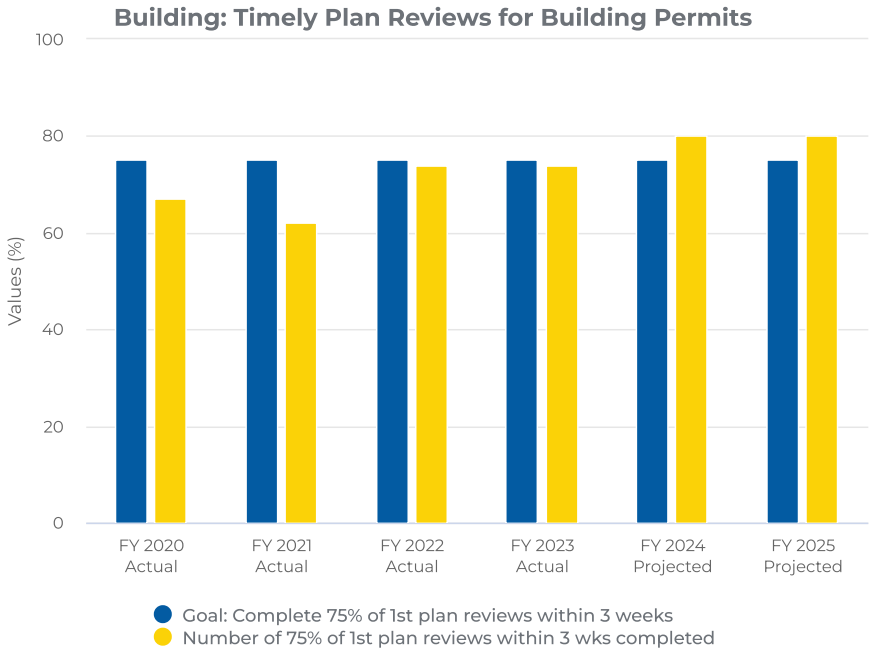
- **Community Character, Beautification, and Quality of Life for Residents** to provide excellent customer service to the community;
- **Traffic, Circulation, and Parking** to ensure adequate planning of these areas in compliance with the City's General Plan.

Note that due to the COVID-19 global pandemic, there were fewer permits given to the City. The Planning Division staff anticipates a return of development permit applications in the next two years.



Performance Measure: Building; Timely Plan Reviews for Building Permits

The Community Development Department's Building Division provides timely plan reviews for building permits. The Building Division strives to complete 75% of the first plan reviews within 3 weeks, which is tracked through the City's permit system software. **This performance measure contributes towards the City Goal of Community Character, Beautification, and Quality of Life for Residents** to provide excellent customer service to the community and ensure buildings are safe and accessible. Note that due to the COVID-19 global pandemic in FY 2020, the City eliminated the contracted plan reviewer and thus only 67% of the plan reviews met the objective. The Building Division staff anticipates meeting its objective in the next two years.



Public Works



Benjamin A. Fine
Public Works Director / City Engineer

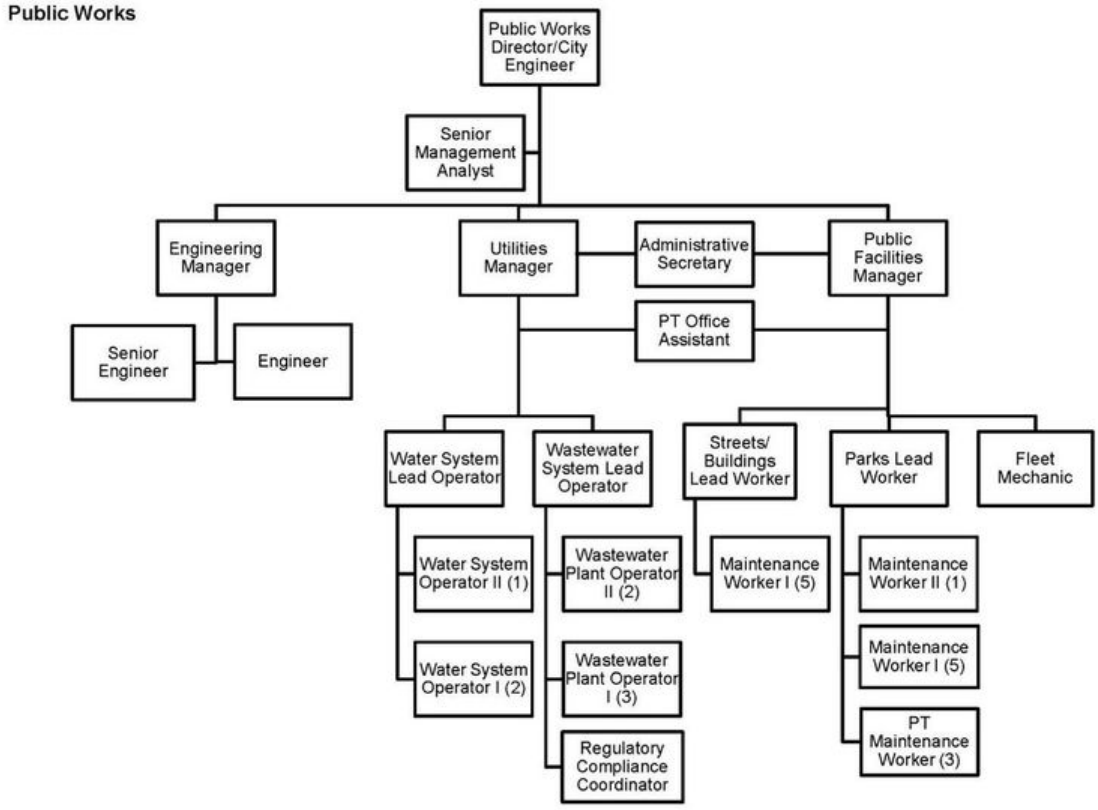
The Public Works Department is responsible for the design, construction and maintenance of City facilities and infrastructure including streets, public buildings, the pier, promenades, beach access stairways, beach, parks, public parking lots, vehicles, water system and wastewater system. These services are provided through two main operating divisions—engineering and public works. These service areas are funded through the General Fund and a series of enterprise funds.

Enginnering Division
The principal responsibility of the Engineering Division is protection of the public. This is accomplished by assuring that properly registered professional engineers design and oversee construction of facilities that are built and maintained for public usage. The primary areas of activity are project management, design, and construction of capital improvements by the City, and review and inspection of improvements constructed as conditions of private development by developers. Ancillary services include keeping records of infrastructure improvements for use by the public works division and by the general public and representing the City on several regional technical advisory committees.

Public Facilities Division
The Public Facilities Division oversees streets, government buildings and parks. The division is responsible for inspecting, repairing, and maintaining the City's streets, parking lots, sidewalks and beaches, as well as public buildings and maintaining all City-owned parks, rights-of-way, medians, playground equipment, irrigation and other landscaped areas for public use. Activities include overseeing the street sweeping contract, pothole patching, and installation and maintenance of street signs and markings to ensure safe driving and walking conditions. This division also maintains all City stairways and ramps to the beach, monitors all City trees for disease and public safety, oversees the cleaning and maintenance of City restrooms and portable toilets, and maintains the mutt mitt program throughout the City. Public buildings that the division is responsible for operating and maintaining include City Hall, the Veterans' Halls, the Police Department facility, the Visitor Information Center/Parking Bureau building, two Fire Stations, 10 public restrooms, and the Public Works Maintenance buildings.

Utilities Division
The Utilities Division includes water and wastewater operations. The Water Operations division is responsible for ensuring that a safe, drinkable supply of water is provided to Pismo Beach. This responsibility is accomplished through ongoing inspection, repair and maintenance of the City's wells, tanks, booster stations, hydro-pneumatic system, and water distribution system components. The City's water distribution system and supply are sampled in accordance with California Department of Public Health regulations and guidelines. Tasks also include educating water customers on water quality, cost, and conservation issues. The Wastewater Operations Division is responsible for protecting public health and the environment by ensuring that the City's treatment and collection system operations meet all City, federal, and state laws and requirements. This responsibility is accomplished by operation and maintenance of the City's wastewater treatment plant, located on Frady Lane at the City corporation yard, and by operation and maintenance of the wastewater collection facilities including pumps and pipelines.

Organizational Chart



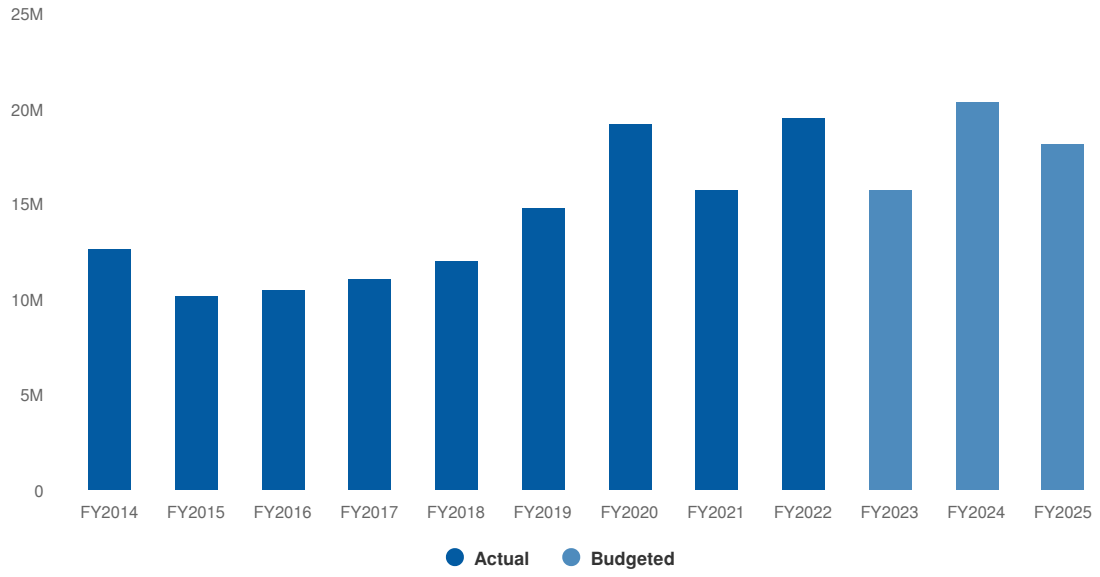
Staffing Levels

Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Various Funds, Public Works, Engineering	Public Works Director/City Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Various Funds, Public Works, Engineering	Engineering Manager	0.00	0.00	0.00	0.00	1.00	1.00
Various Funds, Public Works, Engineering	Senior Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Various Funds, Public Works, Engineering	Engineer	1.00	1.00	1.00	1.00	1.00	1.00
Various Funds, Public Works, Engineering	Senior Management Analyst	0.00	0.00	0.00	0.00	1.00	1.00
Various Funds, Public Works, Engineering	Management Analyst	1.00	1.00	1.00	1.00	0.00	0.00
Various Funds, Public Works, Engineering	Administrative Secretary	1.00	1.00	1.00	1.00	1.00	1.00
Various Funds, Public Works, Engineering	Engineering Technician	1.00	1.00	1.00	1.00	0.00	0.00
Water & Wastewater Enterprise Funds, Public Works, Utilities	Utilities Manager	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Public Works, Facilities	Facilities Manager	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Public Works, Facilities	Lead Worker Streets/Govt Build.	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Public Works, Facilities	Lead Worker Parks	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Public Works, Facilities	Maintenance Worker II	4.00	4.00	4.00	5.00	5.00	5.00
General Fund, Public Works, Facilities	Maintenance Worker I	4.00	4.00	5.00	6.00	6.00	6.00
General Fund, Public Works, Facilities	Lead Worker Water	1.00	1.00	1.00	1.00	1.00	1.00
Water Enterprise Fund, Public Works, Water	Water Operator I	2.00	2.00	2.00	2.00	2.00	2.00
Water Enterprise Fund, Public Works, Water	Water Operator II	1.00	1.00	1.00	1.00	1.00	1.00
Wastewater Enterprise Fund, Public Works, Wastewater	Lead Worker Wastewater	1.00	1.00	1.00	1.00	1.00	1.00
Wastewater Enterprise Fund, Public Works, Wastewater	Treatment Plant Operator II	4.00	4.00	4.00	4.00	4.00	4.00
Wastewater Enterprise Fund, Public Works, Wastewater	Treatment Plant Operator I	0.00	0.00	0.00	0.00	0.00	0.00
Wastewater Enterprise Fund, Public Works, Wastewater	Regulatory Compliance	1.00	1.00	1.00	1.00	1.00	1.00
Motor Vehicle Replacement Fund, Public Works, Facilities	Fleet Mechanic	1.00	1.00	1.00	1.00	1.00	1.00
Various Funds, Public Works	**PUBLIC WORKS TOTAL:**	**29.00**	**29.00**	**30.00**	**32.00**	**32.00**	**32.00**

Expenditures Summary

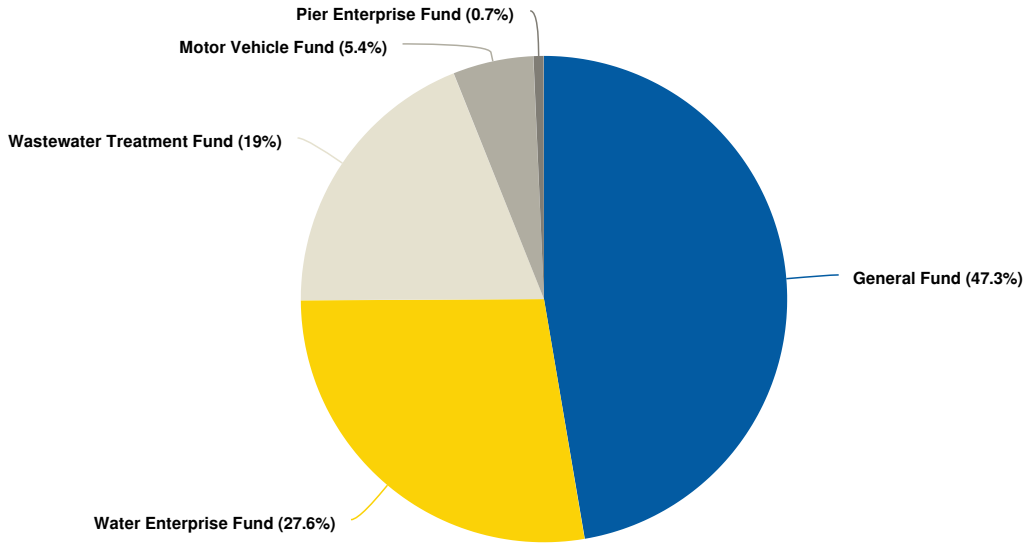
$20,387,727 $4,644,914
(29.50% vs. prior year)

Public Works Proposed and Historical Budget vs. Actual

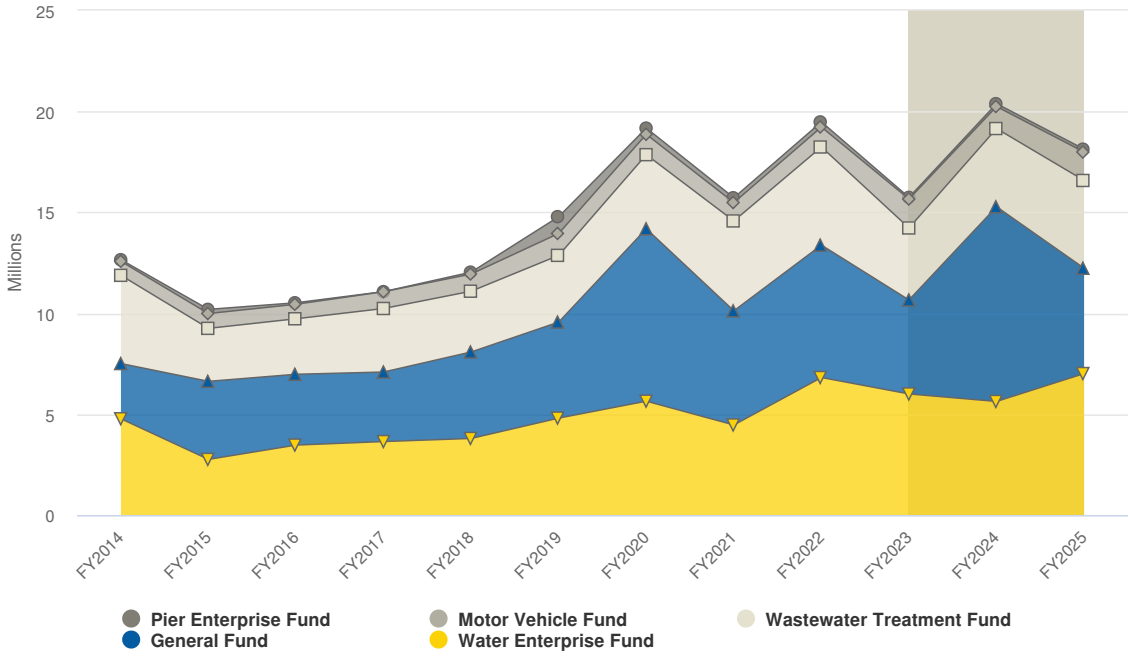


Expenditures by Fund

2024 Expenditures by Fund



Budgeted and Historical 2024 Expenditures by Fund



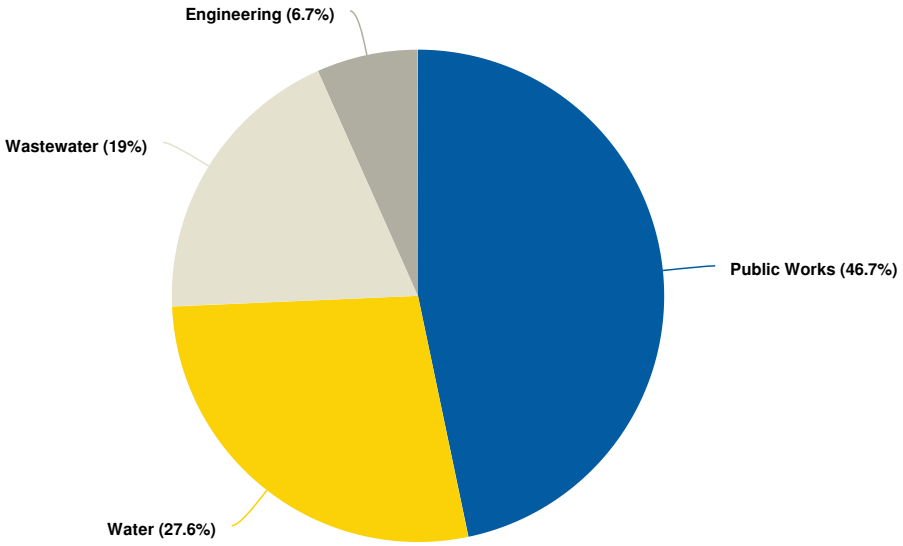
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
General Fund								
Personnel	$1,668,157	$1,935,538	$2,033,879	$2,708,459	$2,649,301	$2,722,536	-2.2%	2.8%
Professional Services	$124,859	$67,929	$108,098	$181,545	$493,000	$143,000	171.6%	-71%
Contract Services	$874,571	$931,703	$1,117,649	$1,323,006	$1,248,872	$1,346,847	-5.6%	7.8%
Operations & Maintenance	$344,247	$363,590	$752,138	$709,730	$577,256	$492,211	-18.7%	-14.7%
Other Expenses	$79,478	$87,245	$97,689	$112,564	$174,439	$176,688	55%	1.3%
Capital Projects	$91,983	$73,319	$30,277	$45,696	$125,000	$0	173.5%	-100%
Transfers Out	$5,362,122	$2,197,997	$2,422,331	$15,571,124	$4,381,198	$339,083	-71.9%	-92.3%
Total General Fund:	**$8,545,416**	**$5,657,321**	**$6,562,060**	**$20,652,124**	**$9,649,066**	**$5,220,364**	**-53.3%**	**-45.9%**
Water Enterprise Fund								
Personnel	$902,227	$826,044	$788,507	$851,829	$876,751	$901,286	2.9%	2.8%
Professional Services	$1,946,032	$1,690,823	$1,977,297	$3,837,650	$1,509,564	$1,543,016	-60.7%	2.2%
Contract Services	$231,071	$235,358	$277,732	$267,269	$333,896	$354,068	24.9%	6%
Operations & Maintenance	$153,777	$207,153	$215,759	$324,407	$312,162	$344,123	-3.8%	10.2%
Other Expenses	$733,868	$747,670	$826,495	$463,141	$519,170	$567,827	12.1%	9.4%
Capital Projects	$19,683	$2,491	$18,129	$335,760	$100,700	$83,000	-70%	-17.6%

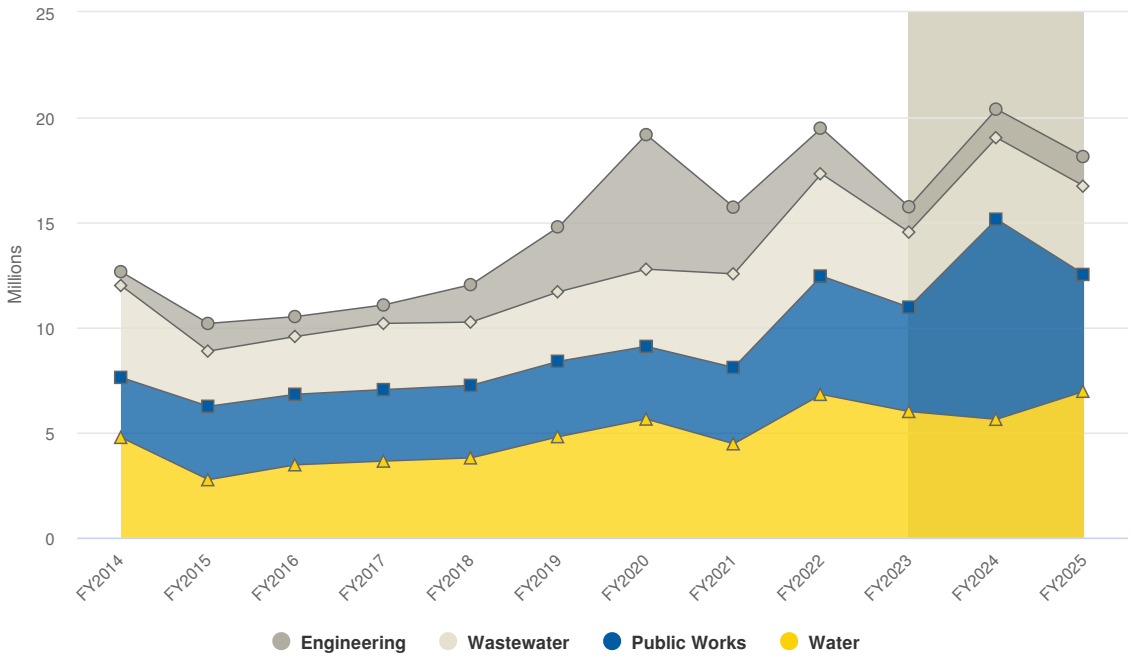
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Other Financing Uses	$5,366	$12,555	$15,144	$93,930	$15,000	$15,000	-84%	0%
Transfers Out	$1,648,151	$740,154	$2,694,463	$4,332,479	$1,960,336	$3,201,846	-54.8%	63.3%
Total Water Enterprise Fund:	**$5,640,174**	**$4,462,248**	**$6,813,525**	**$10,506,465**	**$5,627,579**	**$7,010,166**	**-46.4%**	**24.6%**
Wastewater Treatment Fund								
Personnel	$701,195	$1,123,804	$991,355	$1,153,619	$1,128,744	$1,158,379	-2.2%	2.6%
Professional Services	$91,399	$41,348	$341,163	$4,400,670	$110,966	$116,101	-97.5%	4.6%
Contract Services	$383,700	$303,028	$366,834	$464,885	$430,509	$456,661	-7.4%	6.1%
Operations & Maintenance	$444,835	$423,341	$490,201	$689,574	$713,152	$721,439	3.4%	1.2%
Other Expenses	$1,606,106	$2,029,430	$2,096,660	$1,193,022	$1,228,774	$1,296,838	3%	5.5%
Capital Projects	$110,629	$18,429	$9,472	$836,865	$58,500	$40,800	-93%	-30.3%
Other Financing Uses	$5,408	$0	$14,677	$0	$0	$0	0%	0%
Transfers Out	$330,557	$516,257	$554,806	$2,269,095	$207,627	$559,926	-90.8%	169.7%
Total Wastewater Treatment Fund:	**$3,673,828**	**$4,455,637**	**$4,865,169**	**$11,007,730**	**$3,878,272**	**$4,350,144**	**-64.8%**	**12.2%**
Pier Enterprise Fund								
Contract Services	$21,591	$15,699	$18,107	$21,272	$52,022	$53,042	144.6%	2%
Operations & Maintenance	$23,994	$37,000	$49,054	$63,000	$90,000	$90,000	42.9%	0%
Other Expenses	$171,073	$178,850	$184,948	$0	$0	$0	0%	0%
Capital Projects	$2,939	$7,320	$513	$0	$0	$0	-100%	0%
Other Financing Uses	$88,060	$0	$0	$0	$0	$0	0%	0%
Total Pier Enterprise Fund:	**$307,657**	**$238,868**	**$252,622**	**$84,272**	**$142,022**	**$143,042**	**68.5%**	**0.7%**
Motor Vehicle Fund								
Personnel	$138,363	$137,134	$148,976	$152,002	$160,813	$165,929	5.8%	3.2%
Contract Services	$1,111	$712	$1,483	$10,460	$5,190	$5,190	-50.4%	0%
Operations & Maintenance	$355,000	$337,602	$412,287	$416,358	$441,372	$477,129	6%	8.1%
Other Expenses	$452,600	$420,407	$411,689	$6,027	$8,414	$8,530	39.6%	1.4%
Capital Projects	$33,211	$8,816	$14,386	$2,131,669	$475,000	$751,900	-77.7%	58.3%
Other Financing Uses	$27,843	$0	$0	$0	$0	$0	0%	0%
Transfers Out	$622	$5,556	$0	$0	$0	$0	0%	0%
Total Motor Vehicle Fund:	**$1,008,750**	**$910,227**	**$988,821**	**$2,716,516**	**$1,090,789**	**$1,408,678**	**-59.8%**	**29.1%**
Total:	**$19,175,826**	**$15,724,301**	**$19,482,198**	**$44,967,107**	**$20,387,727**	**$18,132,395**	**-54.7%**	**-11.1%**

Expenditures by Function

Budgeted Expenditures by Function



Budgeted and Historical Expenditures by Function



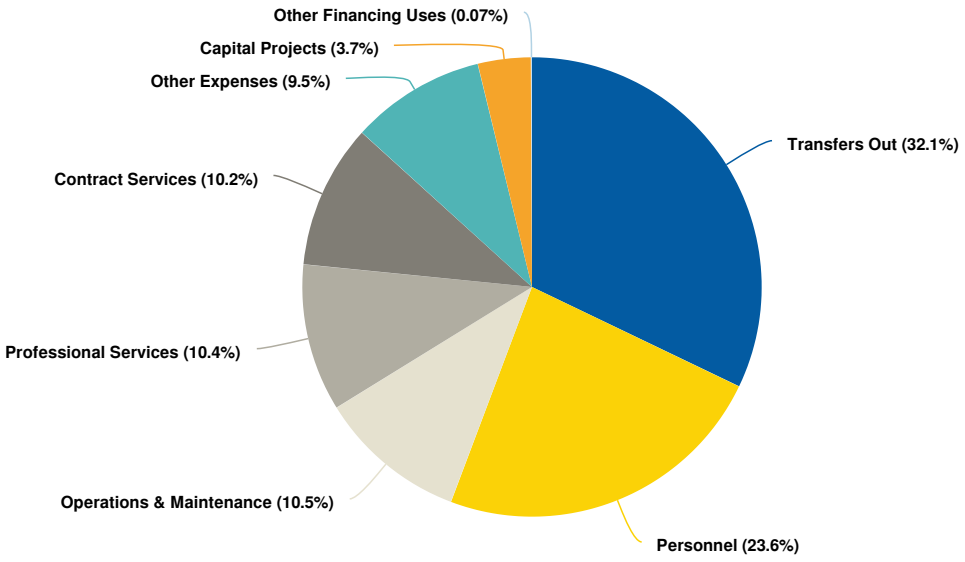
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expenditures								
Public Works								
Engineering								
Personnel	$606,290	$645,794	$689,603	$755,614	$844,401	$868,972	11.8%	2.9%
Professional Services	$119,234	$67,821	$108,098	$181,545	$218,000	$143,000	20.1%	-34.4%
Contract Services	$33,509	$21,921	$29,017	$43,142	$75,152	$76,172	74.2%	1.4%
Operations & Maintenance	$35,337	$53,836	$79,779	$75,729	$107,699	$108,019	42.2%	0.3%
Other Expenses	$228,973	$242,566	$251,117	$76,616	$111,986	$113,701	46.2%	1.5%
Capital Projects	$27,217	$41,892	$22,390	$19,733	$0	$0	-100%	0%
Other Financing Uses	$88,060	$0	$0	$0	$0	$0	0%	0%
Transfers Out	$5,265,737	$2,100,081	$990,565	$4,712,497	$0	$100,000	-100%	N/A
Total Engineering:	**$6,404,356**	**$3,173,912**	**$2,170,568**	**$5,864,877**	**$1,357,238**	**$1,409,864**	**-76.9%**	**3.9%**
Public Works								
Personnel	$1,200,230	$1,426,878	$1,493,252	$2,104,847	$1,965,713	$2,019,494	-6.6%	2.7%
Professional Services	$5,625	$108	$0	$0	$275,000	$0	N/A	-100%
Contract Services	$863,880	$926,193	$1,108,223	$1,311,596	$1,230,932	$1,328,907	-6.2%	8%
Operations & Maintenance	$687,905	$684,355	$1,133,700	$1,113,359	$1,000,929	$951,321	-10.1%	-5%
Other Expenses	$474,178	$443,936	$443,208	$41,975	$70,867	$71,517	68.8%	0.9%
Capital Projects	$100,916	$47,562	$22,786	$2,157,631	$600,000	$751,900	-72.2%	25.3%
Other Financing Uses	$27,843	$0	$0	$0	$0	$0	0%	0%
Transfers Out	$97,007	$103,473	$1,431,766	$10,858,626	$4,381,198	$439,083	-59.7%	-90%
Total Public Works:	**$3,457,583**	**$3,632,505**	**$5,632,935**	**$17,588,035**	**$9,524,638**	**$5,562,221**	**-45.8%**	**-41.6%**
Water								
Personnel	$902,227	$826,044	$788,507	$851,829	$876,751	$901,286	2.9%	2.8%
Professional Services	$1,946,032	$1,690,823	$1,977,297	$3,837,650	$1,509,564	$1,543,016	-60.7%	2.2%
Contract Services	$231,071	$235,358	$277,732	$267,269	$333,896	$354,068	24.9%	6%
Operations & Maintenance	$153,777	$207,153	$215,759	$324,407	$312,162	$344,123	-3.8%	10.2%
Other Expenses	$733,868	$747,670	$826,495	$463,141	$519,170	$567,827	12.1%	9.4%
Capital Projects	$19,683	$2,491	$18,129	$335,760	$100,700	$83,000	-70%	-17.6%
Other Financing Uses	$5,366	$12,555	$15,144	$93,930	$15,000	$15,000	-84%	0%

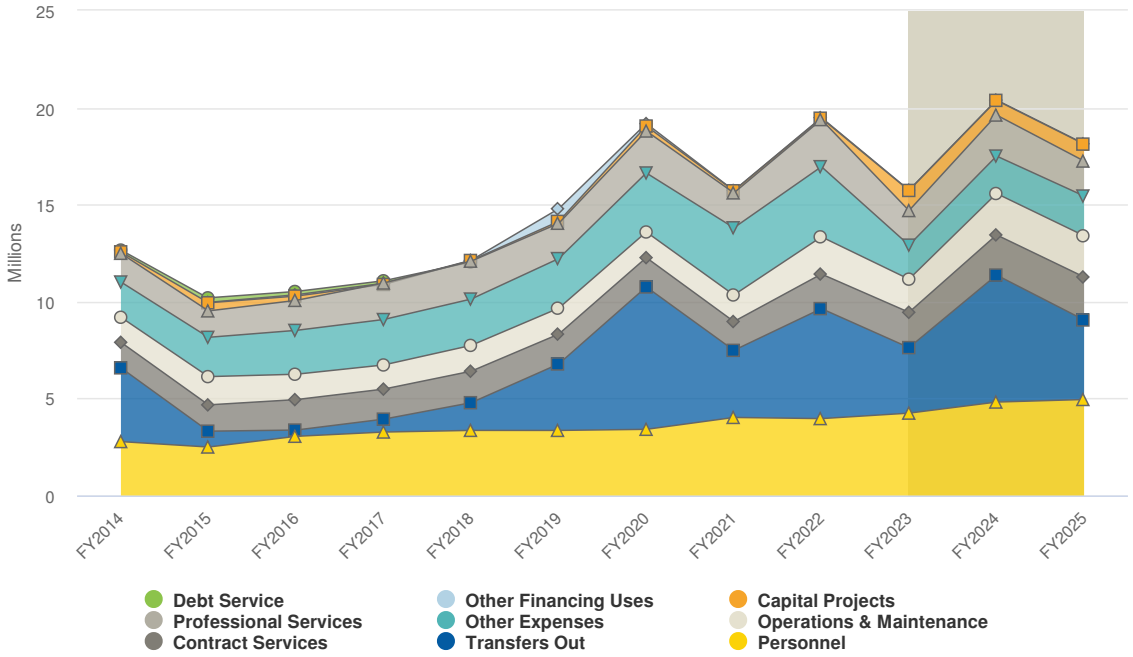
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Transfers Out	$1,648,151	$740,154	$2,694,463	$4,332,479	$1,960,336	$3,151,846	-54.8%	60.8%
Total Water:	**$5,640,174**	**$4,462,248**	**$6,813,525**	**$10,506,465**	**$5,627,579**	**$6,960,166**	**-46.4%**	**23.7%**
Wastewater								
Personnel	$701,195	$1,123,804	$991,355	$1,153,619	$1,128,744	$1,158,379	-2.2%	2.6%
Professional Services	$91,399	$41,348	$341,163	$4,400,670	$110,966	$116,101	-97.5%	4.6%
Contract Services	$383,584	$303,028	$366,834	$464,885	$430,509	$456,661	-7.4%	6.1%
Operations & Maintenance	$444,835	$423,341	$490,201	$689,574	$713,152	$721,439	3.4%	1.2%
Other Expenses	$1,606,106	$2,029,430	$2,096,660	$1,193,022	$1,228,774	$1,296,838	3%	5.5%
Capital Projects	$110,629	$18,429	$9,472	$836,865	$58,500	$40,800	-93%	-30.3%
Other Financing Uses	$5,408	$0	$14,677	$0	$0	$0	0%	0%
Transfers Out	$330,557	$516,257	$554,806	$2,269,095	$207,627	$409,926	-90.8%	97.4%
Total Wastewater:	**$3,673,712**	**$4,455,637**	**$4,865,169**	**$11,007,730**	**$3,878,272**	**$4,200,144**	**-64.8%**	**8.3%**
Total Public Works:	**$19,175,826**	**$15,724,301**	**$19,482,198**	**$44,967,107**	**$20,387,727**	**$18,132,395**	**-54.7%**	**-11.1%**
Total Expenditures:	**$19,175,826**	**$15,724,301**	**$19,482,198**	**$44,967,107**	**$20,387,727**	**$18,132,395**	**-54.7%**	**-11.1%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$2,161,451	$2,286,421	$2,309,060	$2,897,810	$2,944,670	$3,032,966	1.6%	3%
Benefits	$1,370,011	$1,758,601	$1,653,656	$1,968,100	$1,870,939	$1,915,165	-4.9%	2.4%
Retiree Medical Insurance	-$121,520	-$22,501	$0	$0	$0	$0	0%	0%
Total Personnel:	**$3,409,942**	**$4,022,521**	**$3,962,717**	**$4,865,909**	**$4,815,609**	**$4,948,130**	**-1%**	**2.8%**
Professional Services	$2,162,291	$1,800,101	$2,426,559	$8,419,865	$2,113,530	$1,802,117	-74.9%	-14.7%
Total Professional Services:	**$2,162,291**	**$1,800,101**	**$2,426,559**	**$8,419,865**	**$2,113,530**	**$1,802,117**	**-74.9%**	**-14.7%**
Contract Services	$1,512,044	$1,486,500	$1,781,806	$2,086,892	$2,070,489	$2,215,808	-0.8%	7%
Total Contract Services:	**$1,512,044**	**$1,486,500**	**$1,781,806**	**$2,086,892**	**$2,070,489**	**$2,215,808**	**-0.8%**	**7%**
Operations & Maintenance	$1,321,853	$1,368,685	$1,919,439	$2,203,069	$2,133,942	$2,124,902	-3.1%	-0.4%
Total Operations & Maintenance:	**$1,321,853**	**$1,368,685**	**$1,919,439**	**$2,203,069**	**$2,133,942**	**$2,124,902**	**-3.1%**	**-0.4%**

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Other Expenses	$3,043,124	$3,463,602	$3,617,480	$1,774,754	$1,930,797	$2,049,883	8.8%	6.2%
Total Other Expenses:	**$3,043,124**	**$3,463,602**	**$3,617,480**	**$1,774,754**	**$1,930,797**	**$2,049,883**	**8.8%**	**6.2%**
Capital Projects	$258,444	$110,374	$72,778	$3,349,990	$759,200	$875,700	-77.3%	15.3%
Total Capital Projects:	**$258,444**	**$110,374**	**$72,778**	**$3,349,990**	**$759,200**	**$875,700**	**-77.3%**	**15.3%**
Other Financing Uses	$126,676	$12,555	$29,821	$93,930	$15,000	$15,000	-84%	0%
Total Other Financing Uses:	**$126,676**	**$12,555**	**$29,821**	**$93,930**	**$15,000**	**$15,000**	**-84%**	**0%**
Transfers Out	$7,341,452	$3,459,964	$5,671,599	$22,172,698	$6,549,161	$4,100,855	-70.5%	-37.4%
Total Transfers Out:	**$7,341,452**	**$3,459,964**	**$5,671,599**	**$22,172,698**	**$6,549,161**	**$4,100,855**	**-70.5%**	**-37.4%**
Total Expense Objects:	**$19,175,826**	**$15,724,301**	**$19,482,198**	**$44,967,107**	**$20,387,727**	**$18,132,395**	**-54.7%**	**-11.1%**

Work Program Highlights for Next Two-Year Budget

Engineering Division

- **City Goal: Water Supply, Conservation, and Central Coast Blue** - Central Coast Blue (In Progress)
- Park Sign Update (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Chumash and Palisades Park Improvements (In Progress)
- **City Goal: Traffic, Circulation, and Parking** - FY 22 Paving Project (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - James Way Beautification
- Shell Beach Drainage Master Plan, update the 2005 Drainage Plan for downtown and the Heights
- De Anza Trail Extension at Bello Bridge
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Shell Beach Sports Courts Parking Lot
- Pier Structural Analysis Report Update
- Public Safety Facility
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Design of the Paving Project (Year 2 of the PMP)
- El Portal Outfall
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Hinds/Ocean View Pedestrian Path
- **City Goal: Traffic, Circulation, and Parking** - Bello and Price Canyon Signalization
- **City Goal: Traffic, Circulation, and Parking** - Dolliver and Pomeroy Pedestrian Scramble
- Cypress and Dolliver Bridge and Pier inspection and structural review
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Downtown boardwalk extension feasibility study

Public Facilities

- City Hall exterior repair
- City Hall Window Treatment
- HVAC Maintenance
- Slurry seal Corp Yard
- **City Goal: Maintain a Focus on Public Safety** - Police Parking Annex
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - Addie Street Restroom improvements
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** - South Palisades Park workout equipment
- **City Goal: Community Character, Beautification, and Quality of Life for Residents** – Vets Hall Window Replacement
- Chapman House ADA restroom (In Progress)
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Pier Plaza Maintenance
- **City Goal: Community Character, Beautification, and Quality of Life for Residents –** Replace beach wheelchairs

Water - City Goal: Water Supply, Conservation, and Central Coast Blue

- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Central Coast Blue (In Progress)
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** New production well (Replace Well 23)
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Charles Street Reservoir replacement
- **City Goal: Water Supply, Conservation, and Central Coast Blue -** Bello Reservoir Roof replacement

Wastewater

- Addie Street force main
- Toucan Terrace sewer trestle rehabilitation

Accomplishments in Prior Two-Year Budget

Engineering Division

- Bello Bridge Project
- Price Historical Park Sign
- Ocean Boulevard Improvement Project
- Dinosaur Caves/Price Historical Park Restroom Project
- Price Canyon Slope Repair
- Corporation Yard and City Hall Remodel
- Pismo Storm Drain Project
- North Shell Beach Road Storm Drain Repair
- Spyglass Drive Sidewalk under US 101

Public Facilities

- Dinosaur Caves/Price Historical Park Restroom Project
- Corporation Yard and City Hall Remodel
- Bello Vets Hall repairs
- Replace beach swings
- Bike repair stands

Water

- Urban Water Master Plan update
- Shell Beach Reservoir I Replacement

Wastewater

- Ocean Blvd sewer line

Performance Measures: Engineering, Facilities, and Utilities

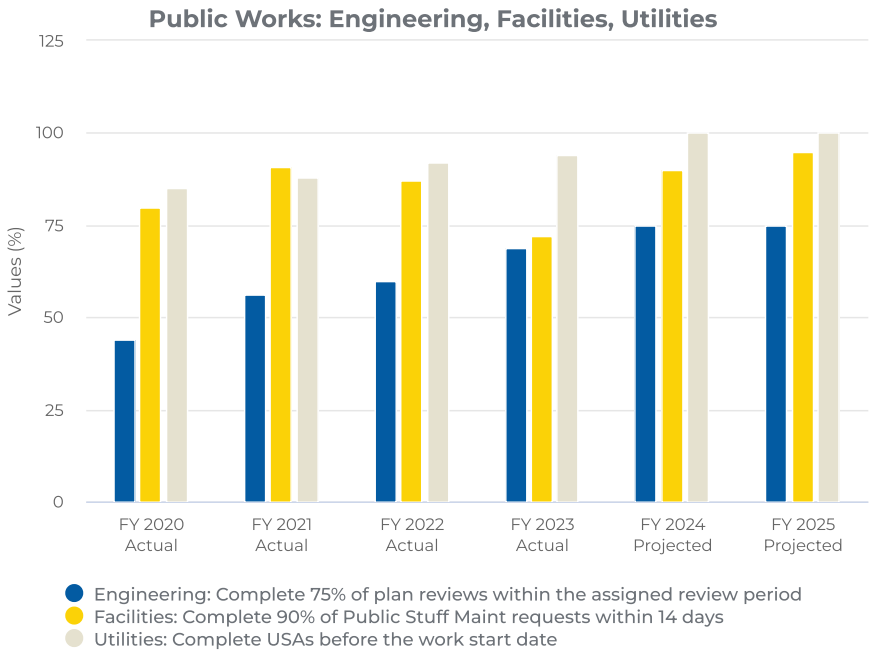
The Public Works Department's Engineering Division strives to complete plan reviews within the due date based on the type of plans being reviewed. The Engineering Division aims to complete 75% of plan reviews within the assigned review period, which is tracked through the City's permit system software. **This performance measure contributes towards the City Goals of:**

- **Community Character, Beautification, and Quality of Life for Residents** to provide excellent customer service to the community and ensure development plans meet the City's specifications;
- **Water Supply, Conservation, and Central Coast Blue (Sustainability)** to ensure that development includes adequate water supply, meets conservation efforts, and helps contribute towards Central Coast Blue

Note that due to the COVID-19 global pandemic in FY 2020, the City eliminated the contracted plan reviewer and thus only 44% of the plan reviews met the objective. The Engineering Division staff anticipates meeting its objective in the next two years.

The Public Works Department's Facilities Division strives to complete Public Stuff (community feedback online platform) maintenance requests sent to Public Works within 14 days. The Facilities Division aims to complete 90% of these requests for maintenance work within 14 days, which is tracked through the City's Public Stuff software. **This performance measure contributes towards the City Goal of Community Character, Beautification, and Quality of Life for Residents** to provide excellent customer service to the community and ensure the community is kept clean and free of litter, trash cans are emptied, public restrooms are serviced, parks and streets are maintained, beautification standards are met, and the City's facilities are kept in good repair due to ongoing maintenance.

The Public Works Department's Utilities Division strives to mark out all Underground Service Alerts (USAs) before the work start date. The Utilities Division aims to complete 100% of these USAs, which is tracked through the City's USA email. **This performance measure contributes towards the City Goal of Water Supply, Conservation, and Central Coast Blue (Sustainability)** to reduce the amount of wasted water and keep utility costs for the City at a minimum.



Police



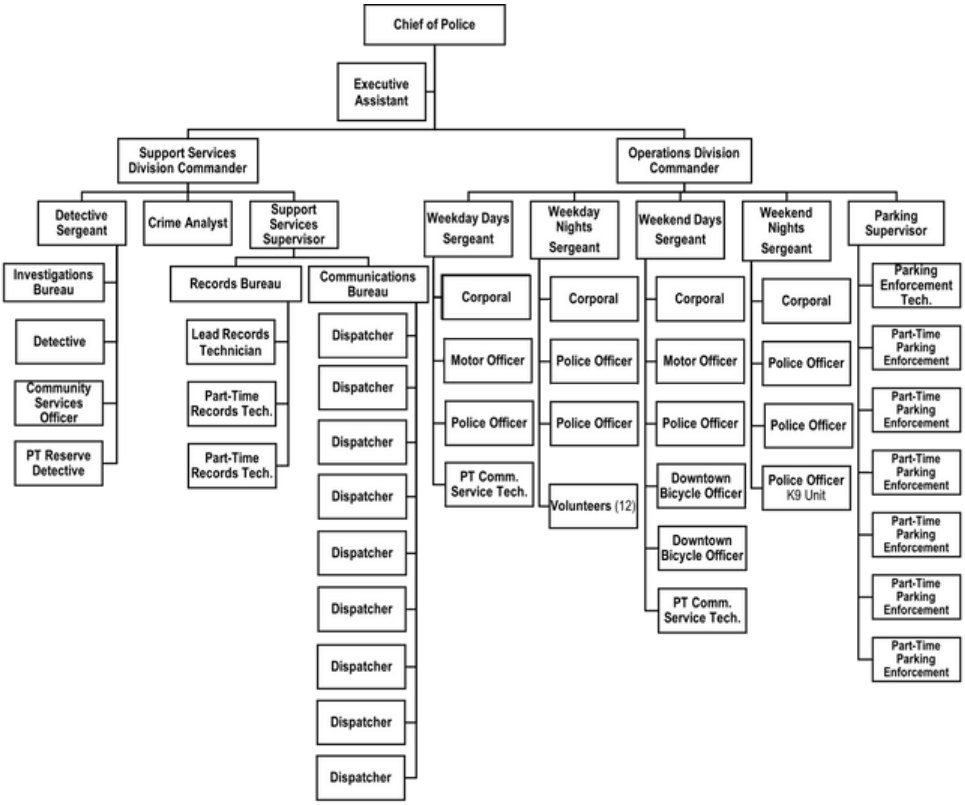
Jeffrey Smith
Police Chief

The Police Department provides a multifaceted public safety service that creates an atmosphere and environment of social order and safety. The department places a high value on providing public safety services that significantly contribute to the high quality of life enjoyed by both residents of and visitors to the City. Supporting this objective, the department's policing efforts function under a philosophy of collaboration and partnership with the community. Organizationally, the department consists of two major divisions: Operations and Support. The Operations Division consists of patrol, traffic operations, reserve officers, K-9 Unit, citizen volunteer patrol, and the downtown/special problems unit. The Support Division oversees Records, Communication Center, Investigations Bureau, Training, Administrative Services, and DARE/crime prevention.

The Police Department also staffs the Parking Division, which is responsible for implementing the goals of the Pismo Beach Parking Management Plan as follows:

- Administer existing parking more efficiently
- Provide more parking to support future demand and downtown businesses.
- Improve enforcement and parking management
- Improve financial operations related to parking
- Establish a financing program for a future parking structure
- Implement Phase I of the Parking Management Plan, modified over time to address changes

Organizational Chart

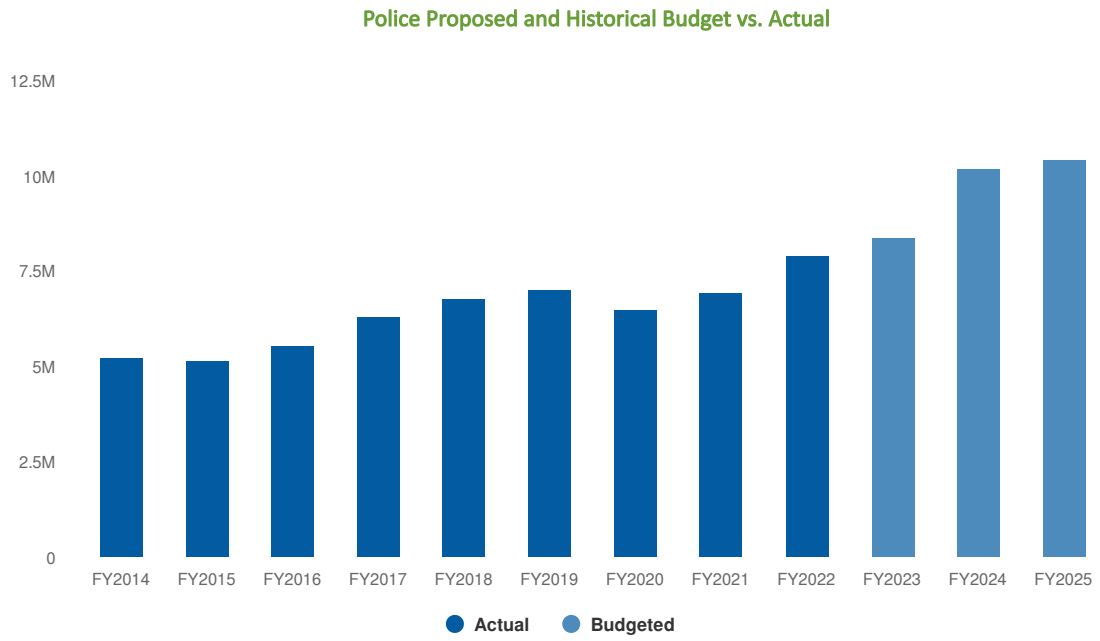


Staffing Levels

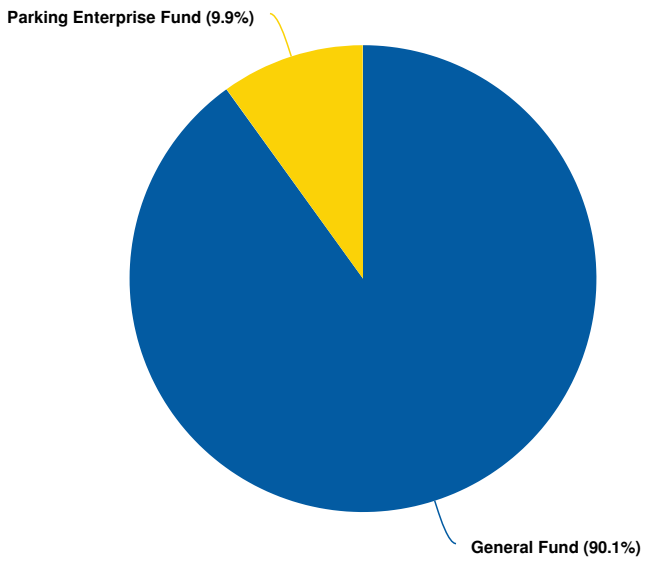
Fund, Department, Division	Positions	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Fund, Police, Operations	Police Chief	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Police, Operations	Police Commander	2.00	2.00	2.00	2.00	2.00	2.00
Parking Enterprise Fund, Police, Parking	Parking Supervisor	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Police, Operations	Police Corporal	4.00	4.00	4.00	4.00	4.00	4.00
General Fund, Police, Operations	Police Sergeant	5.00	5.00	5.00	5.00	5.00	5.00
General Fund, Police, Operations	Police Officer	10.00	10.00	10.00	11.00	11.00	11.00
General Fund/COPs Grant, Police, Operations	Police Officer - Grant	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Police, Support	Support Services Supervisor	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Police, Support	Crime Analyst	1.00	1.00	1.00	1.00	1.00	1.00
General Fund, Police, Support	Dispatcher/Records Technician	7.00	7.00	9.00	9.00	9.00	9.00
General Fund, Police, Support	Senior Public Safety Dispatcher	0.00	0.00	1.00	1.00	1.00	1.00
General Fund, Police, Support	Executive Assistant	0.00	0.00	0.00	0.00	1.00	1.00
General Fund, Police, Support	Administrative Secretary	1.00	1.00	1.00	1.00	0.00	0.00
General Fund, Police, Support	Lead Records Coordinator	0.00	0.00	0.00	0.00	1.00	1.00
General Fund, Police, Support	Police Records Technician	0.00	0.00	0.00	1.00	0.00	0.00
General Fund, Police, Support	Parking Enforcement Officer	0.00	0.00	0.00	1.00	1.00	1.00
	POLICE TOTAL:	**34.00**	**34.00**	**37.00**	**40.00**	**40.00**	**40.00**

Expenditures Summary

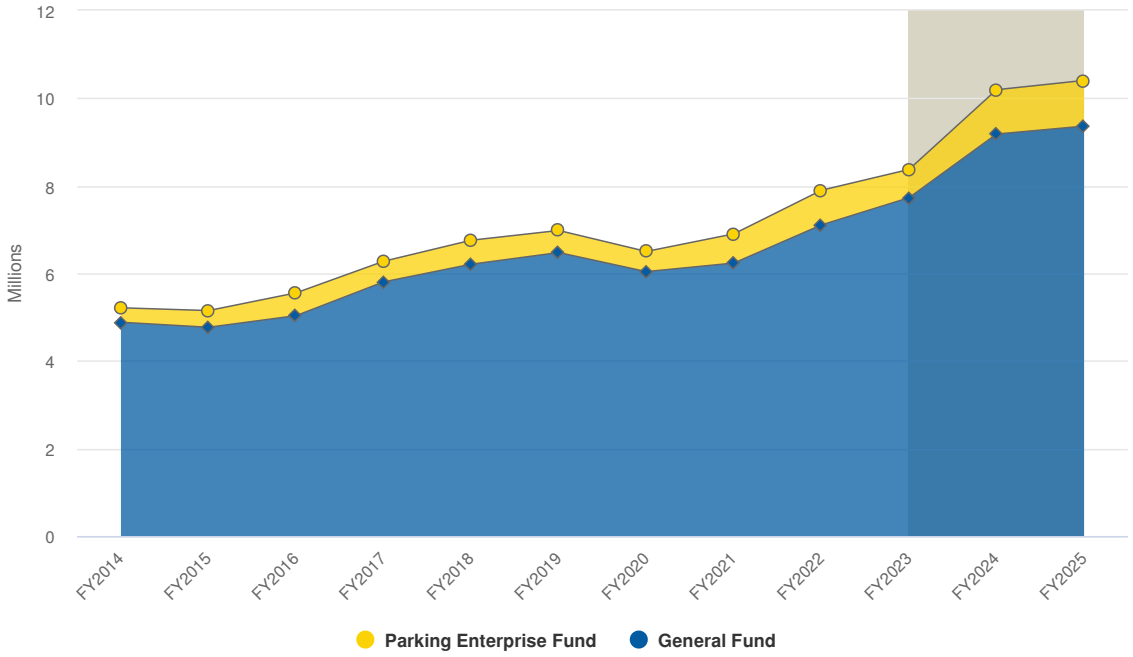
$10,193,469 $1,821,347
(21.75% vs. prior year)



Expenditures by Fund



Budgeted and Historical 2024 Expenditures by Fund



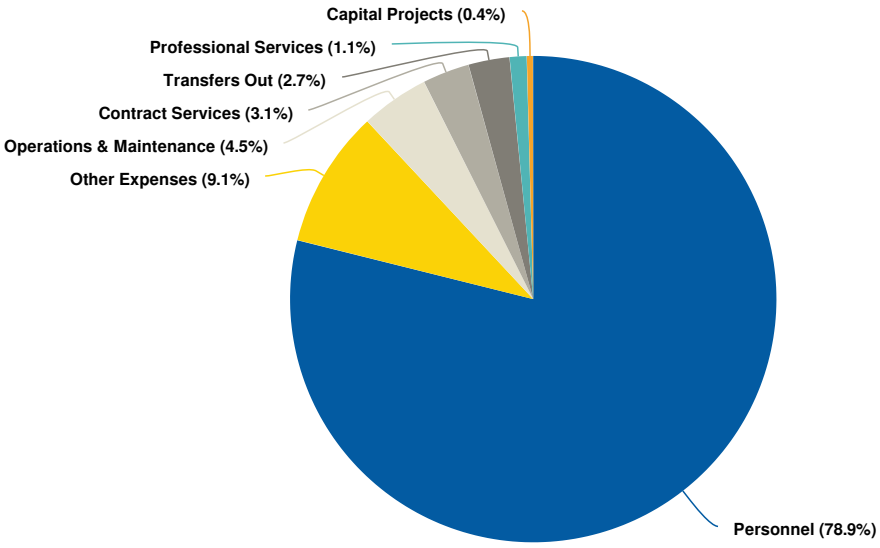
Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
General Fund								
Personnel	$5,318,177	$5,459,969	$6,126,270	$7,340,259	$7,662,901	$7,877,203	4.4%	2.8%
Professional Services	$45,962	$62,004	$67,346	$86,666	$106,366	$109,366	22.7%	2.8%
Contract Services	$92,709	$66,762	$159,667	$210,675	$279,268	$250,356	32.6%	-10.4%
Operations & Maintenance	$250,335	$236,043	$344,849	$305,654	$327,604	$328,323	7.2%	0.2%
Other Expenses	$187,776	$206,424	$234,856	$432,036	$483,822	$512,460	12%	5.9%
Capital Projects	$0	$0	$0	$1,070	$42,710	$0	3,893.1%	-100%
Transfers Out	$143,568	$203,169	$171,708	$499,817	$277,786	$283,869	-44.4%	2.2%
Total General Fund:	**$6,038,526**	**$6,234,372**	**$7,104,696**	**$8,876,176**	**$9,180,457**	**$9,361,577**	**3.4%**	**2%**
Parking Enterprise Fund								
Personnel	$154,380	$255,163	$275,113	$402,441	$381,065	$388,158	-5.3%	1.9%
Professional Services	$3,095	$3,345	$3,042	$43,600	$8,638	$8,638	-80.2%	0%
Contract Services	$41,394	$77,026	$73,592	$206,918	$38,858	$38,978	-81.2%	0.3%
Operations & Maintenance	$69,293	$85,059	$23,601	$121,229	$134,774	$140,968	11.2%	4.6%
Other Expenses	$182,359	$195,111	$294,620	$213,236	$448,812	$463,512	110.5%	3.3%
Capital Projects	$7,442	$0	$0	$326,000	$0	$0	-100%	0%

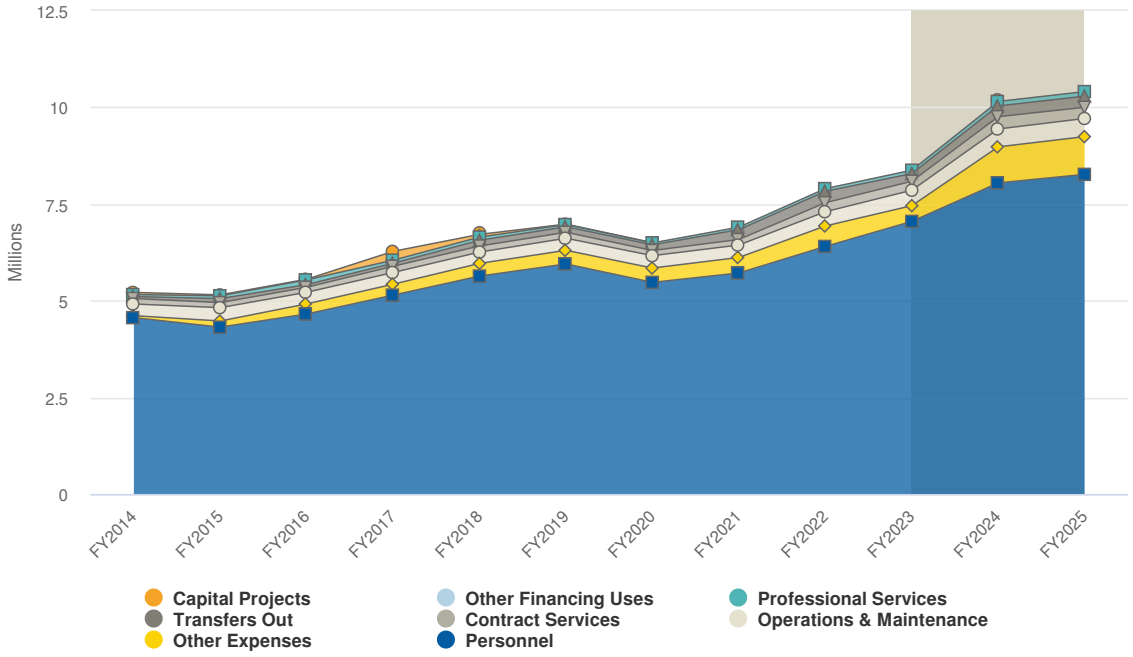
Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Transfers Out	$2,926	$51,037	$122,300	$105,085	$866	$3,855	-99.2%	345.2%
Total Parking Enterprise Fund:	**$460,890**	**$666,741**	**$792,268**	**$1,418,509**	**$1,013,013**	**$1,044,109**	**-28.6%**	**3.1%**
Total:	**$6,499,416**	**$6,901,112**	**$7,896,964**	**$10,294,684**	**$10,193,469**	**$10,405,686**	**-1%**	**2.1%**

Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$3,386,799	$3,445,089	$3,866,099	$4,633,729	$5,032,839	$5,185,563	8.6%	3%
Benefits	$2,108,823	$2,273,733	$2,535,285	$3,108,970	$3,011,127	$3,079,798	-3.1%	2.3%
Retiree Medical Insurance	-$23,066	-$3,690	$0	$0	$0	$0	0%	0%
Total Personnel:	**$5,472,557**	**$5,715,132**	**$6,401,384**	**$7,742,699**	**$8,043,965**	**$8,265,361**	**3.9%**	**2.8%**
Professional Services	$49,057	$65,349	$70,388	$130,266	$115,004	$118,004	-11.7%	2.6%
Total Professional Services:	**$49,057**	**$65,349**	**$70,388**	**$130,266**	**$115,004**	**$118,004**	**-11.7%**	**2.6%**
Contract Services	$134,103	$143,788	$233,258	$417,593	$318,126	$289,334	-23.8%	-9.1%
Total Contract Services:	**$134,103**	**$143,788**	**$233,258**	**$417,593**	**$318,126**	**$289,334**	**-23.8%**	**-9.1%**
Operations & Maintenance	$319,628	$321,102	$368,450	$426,883	$462,378	$469,291	8.3%	1.5%
Total Operations & Maintenance:	**$319,628**	**$321,102**	**$368,450**	**$426,883**	**$462,378**	**$469,291**	**8.3%**	**1.5%**

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Other Expenses	$370,135	$401,535	$529,475	$645,272	$932,634	$975,972	44.5%	4.6%
Total Other Expenses:	**$370,135**	**$401,535**	**$529,475**	**$645,272**	**$932,634**	**$975,972**	**44.5%**	**4.6%**
Capital Projects	$7,442	$0	$0	$327,069	$42,710	$0	-86.9%	-100%
Total Capital Projects:	**$7,442**	**$0**	**$0**	**$327,069**	**$42,710**	**$0**	**-86.9%**	**-100%**
Transfers Out	$146,494	$254,206	$294,008	$604,902	$278,652	$287,724	-53.9%	3.3%
Total Transfers Out:	**$146,494**	**$254,206**	**$294,008**	**$604,902**	**$278,652**	**$287,724**	**-53.9%**	**3.3%**
Total Expense Objects:	**$6,499,416**	**$6,901,112**	**$7,896,964**	**$10,294,684**	**$10,193,469**	**$10,405,686**	**-1%**	**2.1%**

Accomplishments in Prior Two-Year Budget

Police Operations and Support

- Continued Community Camera Program expansion. Upgraded cameras were purchased and installed at the police department, downtown pier promenade area, newly remodeled St. Jude's Tunnel and other key areas in the city. The community camera program ongoing project has shown to be an effective tool to assist in investigations and monitoring of the downtown area and throughout the city.
- The department purchased and implemented policy for IA Pro, an early warning system recommended by CALEA. The software serves as a powerful early warning system for law enforcement officers, promoting officer safety, accountability, proactive intervention, and data-driven decision making. It assists in maintaining high standards of professionalism, ensuring public trust, and improving overall law enforcement practices.
- Community Service Technician Program. The department completed its pilot program for the Community Service Technician in FY23 and was shown to be beneficial in addressing quality of life issues in the downtown area and local parks. It was funded in FY24 to continue.
- Primary Weapon System Upgrade. The department purchased new primary weapons for all officers. The Glock 27 Generation 5 firearms were equipped with red-dot sights which make the officer more acutely aware of the point of aim and transfer intuitive feedback. It also assists in speed and accuracy. All officers were trained and qualified with the new weapon systems.
- The PBPD was awarded an Office of Traffic Safety (OTS) Grant for additional funding to help the department combat DUI related offences. The grant provided funding for overtime, training, and equipment needed to accomplish the goals of the grant.
- New License Plate Readers (LPRs) were purchased and are being installed in designated areas throughout the city to assist with investigations and criminal activity involving vehicles.
- A new state of the art Computer Aided Dispatch (CAD) and Report Management Software (RMS) was purchased and implemented.
- The department completed the dispatch consolidation with Grover Beach Police Department (GBPD). The dispatch center is fully staffed with a total of nine dispatchers and provides full-time dispatch services for GBPD.
- As a requirement from California Assembly Bill 953 (Racial and Identity Profiling Act (RIPA), the department now submits perception data to the Department of Justice on every person detained by an officer.
- The department completed a yearlong radio project which included replacing all the vehicle and handheld radios. The project began with some infrastructure work which, combined with the new radios, helped the reception throughout the city immensely.

Parking

- Electric Parking Bureau Enforcement and Collection Vehicle. A small 3-wheeled collection/enforcement vehicle was purchased and deployed into the parking division. This vehicle was equipped with a license plate reader designed to track violations in timed and paid parking zones to make parking enforcement more effective.
- New parking kiosks were purchased to replace the current ones which have come to an end.
- Electronic ticketing software was purchased and implemented for parking officers to assist in more efficient enforcement and processing.
- Design of new parking annex with added storage for the polaris and parking vehicle.

Work Program Highlights for Next Two-Year Budget

Police Operations and Support - City Goal: Maintain a Focus on Public Safety

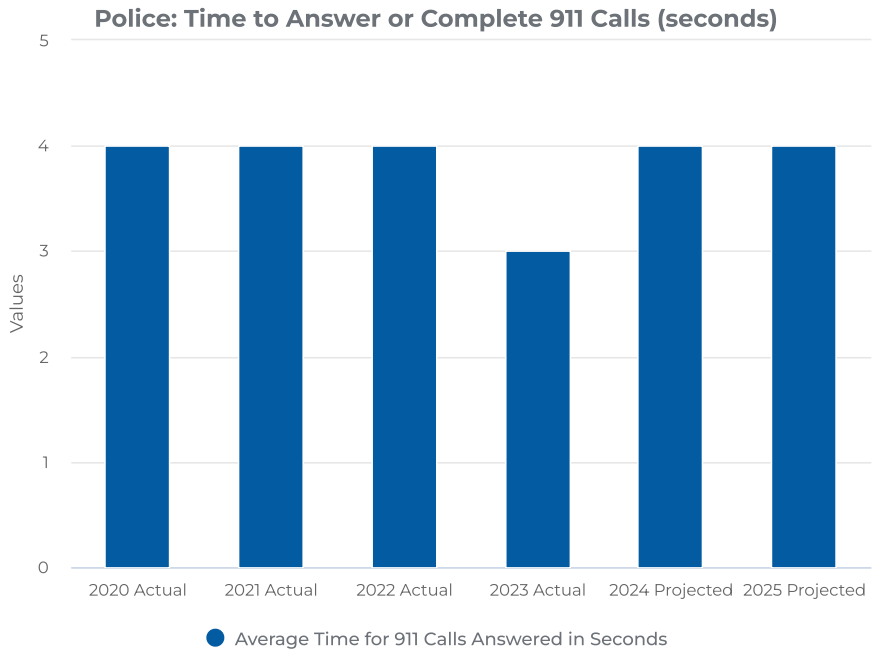
- Continue the CALEA Law Enforcement and Communications Re-Accreditation process. The department will be going into its 3rd and 4th year of the current accreditation process. The department has remained accredited since 2007.
- Continued Community Camera Program expansion. The Police Department desires to maintain a year-to-year funding process to expand the most recent procurement and placement of community cameras as designed by its modular capabilities. By adding community cameras every year as a priority set forth by needs assessment, the most vulnerable or high-profile locations in the city will have video coverage. This coverage will be utilized for traffic monitoring, emergency planning, criminal investigation, and crime reduction.
- Utilization of the California Board of State and Community Corrections Officer Wellness Grant funds to bolster our Officer Wellness Program.
- Obtain a reliable high-speed satellite internet connection when cell data is impacted and unreliable during highly populated events or critical incidents. This acquisition will allow the police department to have seamless communication with satellite internet. In 2022, it was discovered that the current air cards in the Mobile Command Vehicle were unreliable during major events in the city.
- Completion of the Office of Traffic Safety DUI Grant and achieve the goals set in the grant to include training, DUI patrols/checkpoints, and traffic enforcement.
- Purchase and Electronic Ticketing software for patrol officers. An e-citation application-based system will reduce error rates, increase consistency, reduce personnel processing time, and interfaces seamlessly with e-citation software purchased and installed into upgraded RMS system. To maximize the benefits of the e-citation system, it is recommended the application be based on the OIS platform. Additional hardware purchases would include iPhone patrol phones, printers, protective cases and chargers.
- Replace outdated body worn cameras that are at their end of life and no longer supported. Upgraded cameras will continue to provide transparency and valuable evidence for officers.

Parking: City Goal: Traffic, Circulation, and Parking

- Complete the Parking Management Plan.
- Continue citation records system and fine collection solution.
- Continue to identify opportunities for additional parking.
- Complete the Price Street parking meter project.
- Evaluate paid parking on Dolliver following Cal Trans transfer to the city.

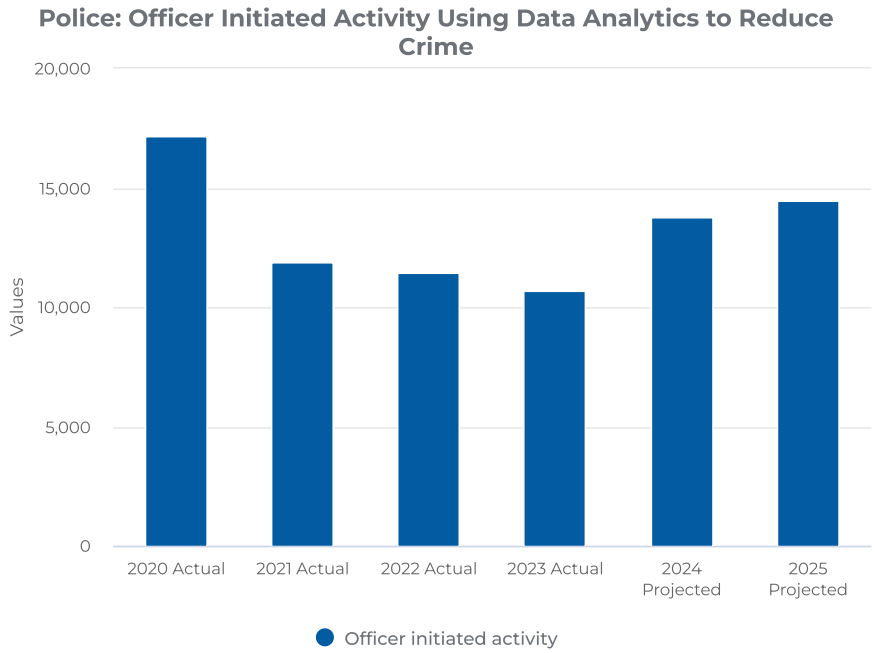
Performance Measure: Police Time to Answer 911 Calls

The Police Department Operations Division strives to provide the highest level of communication service to exceed the needs of callers by ensuring prompt dispatch services by maintaining or exceeding Cal OES 911 call time standards of 15 seconds. The Department uses technology and the computer-aided dispatch system to efficiently track and route pertinent information correctly. The Department aims to meet or exceed the national standard. **This performance measure contributes towards the City Goal of Maintain a Focus on Public Safety to address and respond to calls for service efficiently.**



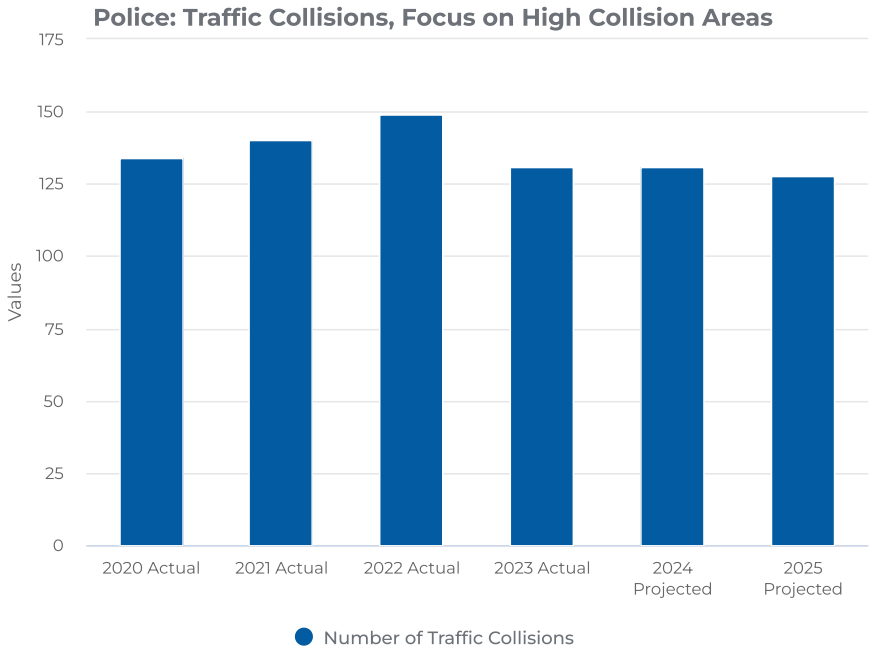
Performance Measure: Police Officer Initiated Activity to Reduce Crime

The Police Department Operations Division strives to reduce crime through intelligence-led policing by increasing its proactive officer-initiated activity. The Department focuses patrol operation resources on high crime areas through the use of data analytics. The Department aims to increase its officer initiated activity by 5% each year. **This performance measure contributes towards the City Goal of Maintain a Focus on Public Safety to help reduce crime.**



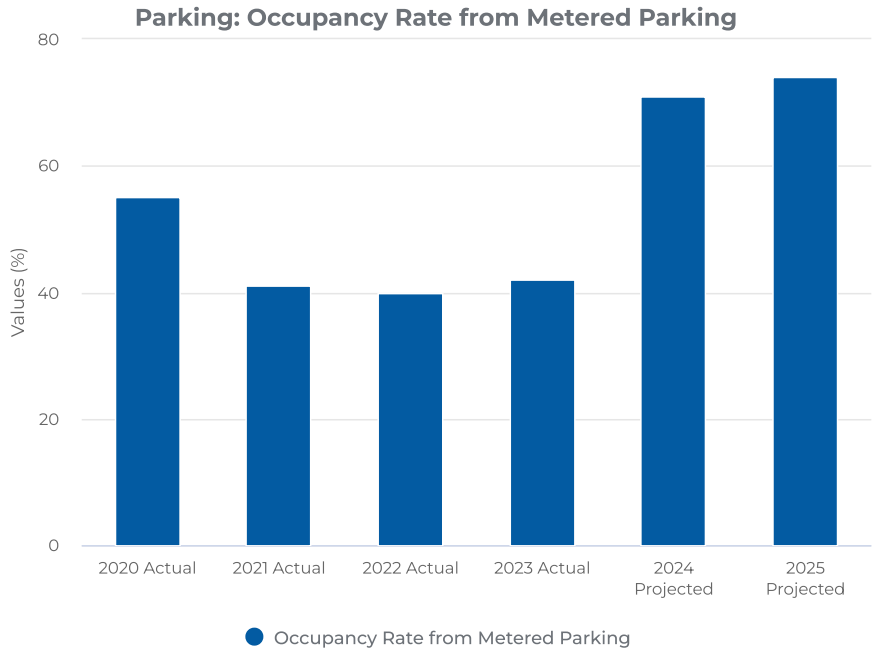
Performance Measures: Police: Traffic Collisions

The Police Department Operations Division strives to provide a high level of traffic safety within the City. The Department conducts selective traffic enforcement, focusing on primary collision factors in high collision areas. The Department aims to decrease traffic collisions by 2% each year. **This performance measure contributes towards the City Goal of Maintain a Focus on Public Safety to help improve traffic safety.**



Performance Measure: Parking, Metered Parking Occupancy Rate

The Police Department Parking Division implements demand-based pricing for its parking meters to ensure no more than 85% of metered parking is occupied so that there is available parking. Metered parking occupancy rates fluctuate throughout the year depending on the season and various events. The Department reviews monthly occupancy rates and adjusts the hourly parking rate to increase parking meter usage using data analytics. **This performance measure contributes towards the City Goal of Traffic, Circulation, and Parking by helping visitors reduce traffic and improve circulation by providing available parking. The demand-based pricing helps the Parking Division to meet its objectives.**



Fire



Paul Lee
Fire Battalion Chief

The Fire Department is responsible for protecting life, property, and the environment. The primary services the Fire Department provides include responding to emergency medical incidents, traffic collisions, hazardous material responses, fires, and rescues. Staff also provides fire prevention, enforcement, and public education services. Seasonally, the department is responsible for the provision of lifeguard services along the beach and weed abatement as a wildfire safety precaution.

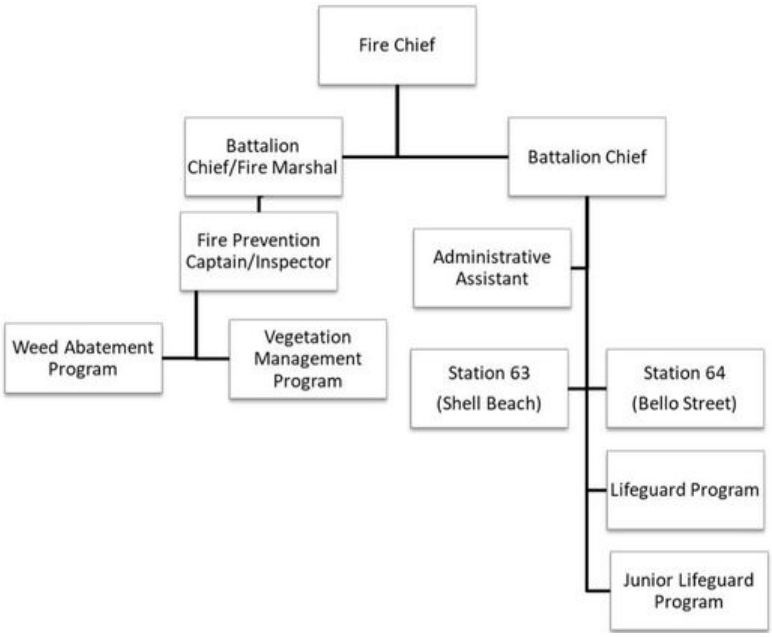
The Fire Operations Division is responsible for the staffing and operation of two fire stations within the City–-the Bello Street Fire Station (#64) and the Shell Beach Fire Station (#63). The primary services provided include responding to emergency medical incidents, traffic collisions, hazardous material incidents, fires, and rescues. Staff also provides fire prevention, enforcement, and public education services. Fire services are currently provided through a contract with Cal Fire (California Department of Forestry and Fire Protection), with paid staff operating out of both the Bello Street (#64) and Shell Beach (#63) Fire Stations.

The Weed Abatement program is responsible for managing vegetation to assist in mitigating fire hazards in the interface between urban and wild land areas. To achieve this goal, specific responsibilities include: inspecting the entire City each spring for designated fire hazards; notifying affected property owners and giving them the opportunity to remove the hazards on their own; administering the bid process to hire a contractor to remove hazards on City property and on private property where the property owner does not mitigate hazards by the established deadline; and preparing and submitting property tax bill liens for reimbursement of the City's costs of removing fire hazards on private property.

The Lifeguard Program is responsible for providing elevated life and beach safety to the residents of and visitors to Pismo Beach. To meet this responsibility, five lifeguard towers are staffed throughout the tourist season from Memorial Day through Labor Day. Staff within this seasonal program are, likewise, actively involved in supervising the Junior Lifeguard program.

Organizational Chart

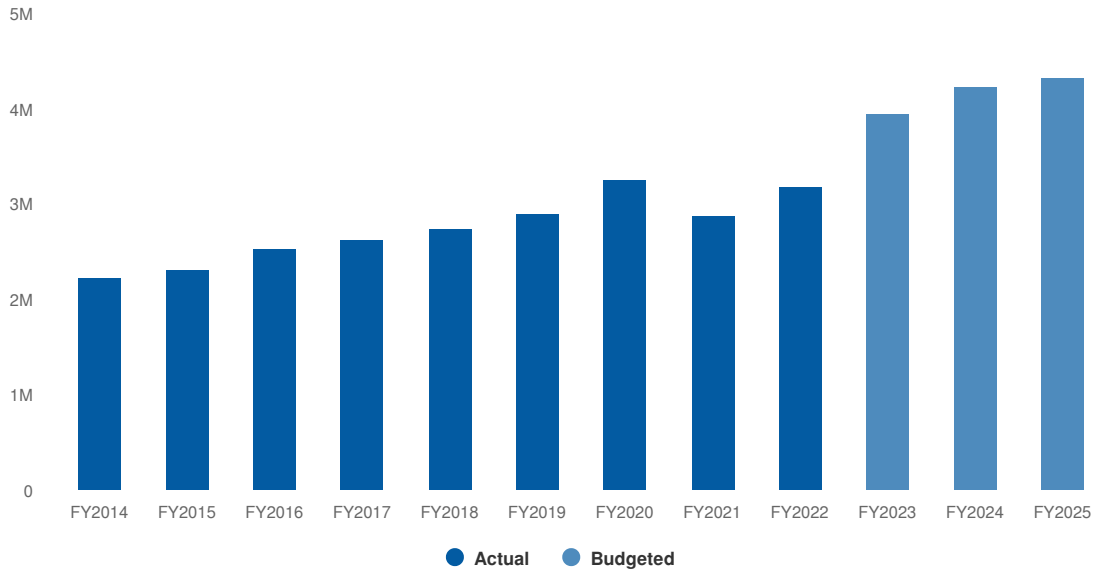
Additional staffing includes Ocean Lifeguards in the Lifeguard Program



Expenditures Summary

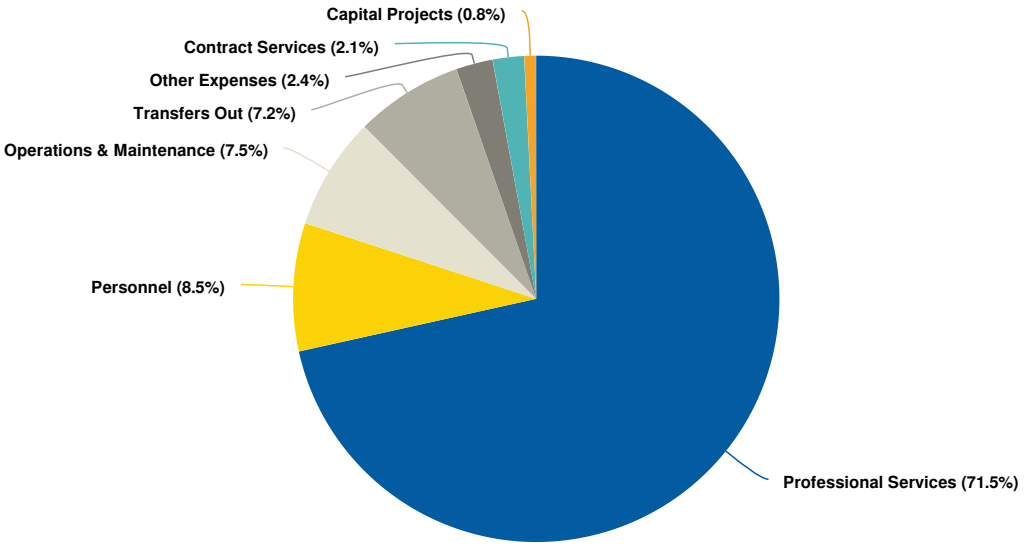
$4,234,784 $288,359
(7.31% vs. prior year)

Fire Proposed and Historical Budget vs. Actual

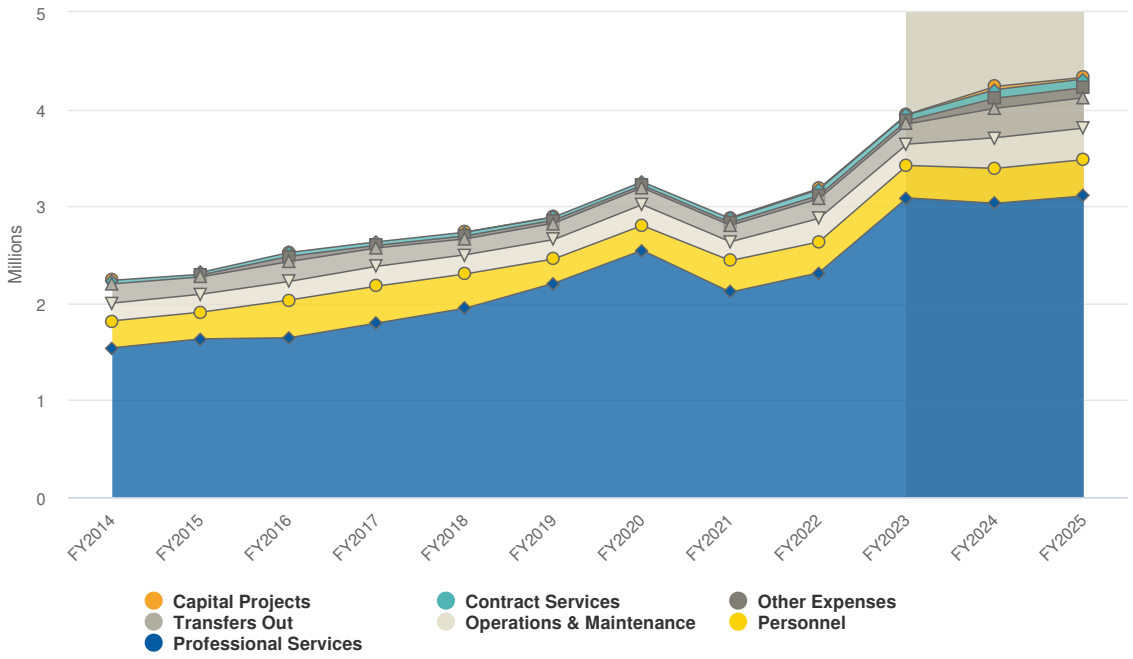


Expenditures by Expense Type

Budgeted Expenditures by Expense Type



Budgeted and Historical Expenditures by Expense Type



Grey background indicates budgeted figures.

Name	FY2020 Actual	FY2021 Actual	FY2022 Actual	FY2023 Amended Budget	FY2024 Adopted Budget	FY2025 Adopted Budget	FY2023 Amended Budget vs. FY2024 Adopted Budget (% Change)	FY2024 Adopted Budget vs. FY2025 Adopted Budget (% Change)
Expense Objects								
Personnel								
Salaries & Wages	$156,083	$162,480	$155,175	$180,078	$187,281	$192,900	4%	3%
Benefits	$99,792	$162,858	$163,291	$185,215	$173,229	$181,188	-6.5%	4.6%
Total Personnel:	**$255,875**	**$325,339**	**$318,466**	**$365,293**	**$360,510**	**$374,088**	**-1.3%**	**3.8%**
Professional Services	$2,544,763	$2,113,262	$2,312,656	$3,085,028	$3,029,391	$3,105,377	-1.8%	2.5%
Total Professional Services:	**$2,544,763**	**$2,113,262**	**$2,312,656**	**$3,085,028**	**$3,029,391**	**$3,105,377**	**-1.8%**	**2.5%**
Contract Services	$36,266	$42,076	$61,304	$85,100	$88,260	$89,020	3.7%	0.9%
Total Contract Services:	**$36,266**	**$42,076**	**$61,304**	**$85,100**	**$88,260**	**$89,020**	**3.7%**	**0.9%**
Operations & Maintenance	$215,057	$193,579	$241,824	$291,704	$315,911	$325,390	8.3%	3%
Total Operations & Maintenance:	**$215,057**	**$193,579**	**$241,824**	**$291,704**	**$315,911**	**$325,390**	**8.3%**	**3%**
Other Expenses	$25,521	$28,295	$33,591	$38,567	$103,416	$104,275	168.1%	0.8%
Total Other Expenses:	**$25,521**	**$28,295**	**$33,591**	**$38,567**	**$103,416**	**$104,275**	**168.1%**	**0.8%**
Capital Projects	$0	$10,294	$10,558	$95,472	$33,500	$17,500	-64.9%	-47.8%
Total Capital Projects:	**$0**	**$10,294**	**$10,558**	**$95,472**	**$33,500**	**$17,500**	**-64.9%**	**-47.8%**
Transfers Out	$173,529	$169,778	$202,892	$209,141	$303,796	$312,910	45.3%	3%
Total Transfers Out:	**$173,529**	**$169,778**	**$202,892**	**$209,141**	**$303,796**	**$312,910**	**45.3%**	**3%**
Total Expense Objects:	**$3,251,012**	**$2,882,623**	**$3,181,291**	**$4,170,305**	**$4,234,784**	**$4,328,560**	**1.5%**	**2.2%**

Accomplishments in Prior Two-Year Budget

- Continue to work with City staff on City Council's direction for a new Emergency Services facility.
- Ordered Fire Engine
- Ordered Lifeguard Tower
- Updated State Typing of Rescue 64
- Identified high-risk areas within the City requiring fuel reduction to reduce impact from a damaging wildfire
- Implemented Vegetation Management Projects at Bluffs/Cave VMP, Chumash Park VMP, Ontario VMP, Pismo Preserve VMP, Squire/Shell Beach tie-in, Lighthouse RX, Gragg Canyon VMP and RX

Work Program Highlights for Next Two-Year Budget

City Goal: Maintain a Focus on Public Safety

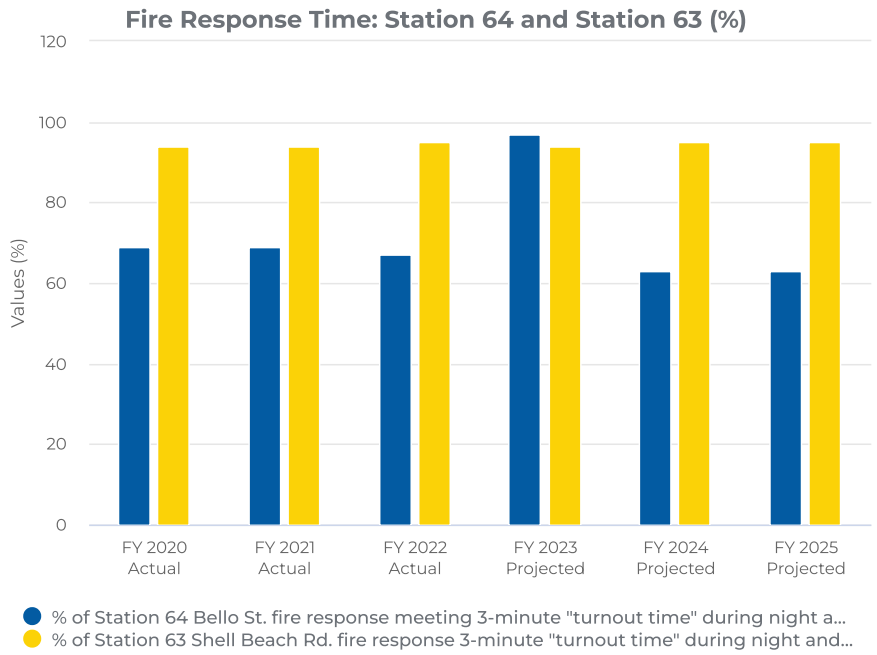
- Update Mobile Data Computers (MDC)
- Contract for Hose Testing
- Implement Data Collection Programs
  - Watchtower
  - ArcGIS
  - Cubit Fire
- Purchase of Advanced Rope Rescue Equipment
- Continue Vegetation Management Projects (VMP) including Regional Projects for:
    - 1000 Hills VMP
    - Ontario Ridge VMP
    - Pismo Preserve VMP
    - Gragg Canyon VMP and RX

Performance Measure: Fire Response Time

The Fire Department's Fire Prevention Division provides emergency response within designated times set by the National Fire Protection Association (NFPA). The NFPA industry standard response time is a 3-minute "turnout time" during the night and 1-minute during the day. **This performance measure contributes towards the City Goals of:**

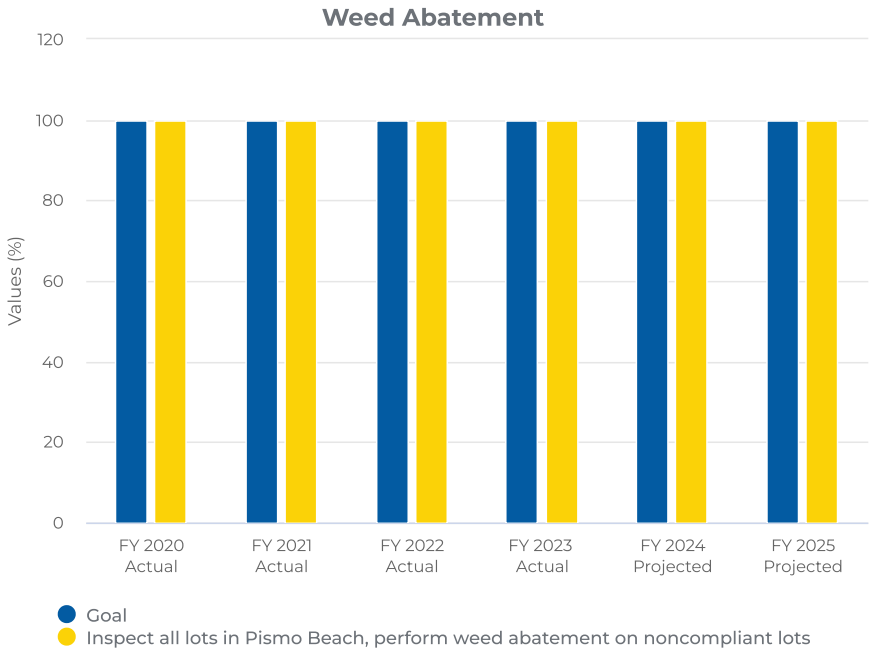
- **Maintain a Focus on Public Safety** by helping residents, visitors, public and private facilities, and open spaces be safe from fire and helping our residents and visitors have a high level of emergency response.
- **Community Character, Beautification, and Quality of Life for Residents** to provide excellent customer service to the community and fire and emergency medical response times preserve quality of life for residents.

Note that due to the Public Safety Facility planned to be built by FY 2023, Fire staff anticipate an increased response time from the new Station 64. Currently, Fire Station 64 is made up of multiple buildings, where the resident quarters are separate from the fire truck garage, which adds time to respond to emergencies.



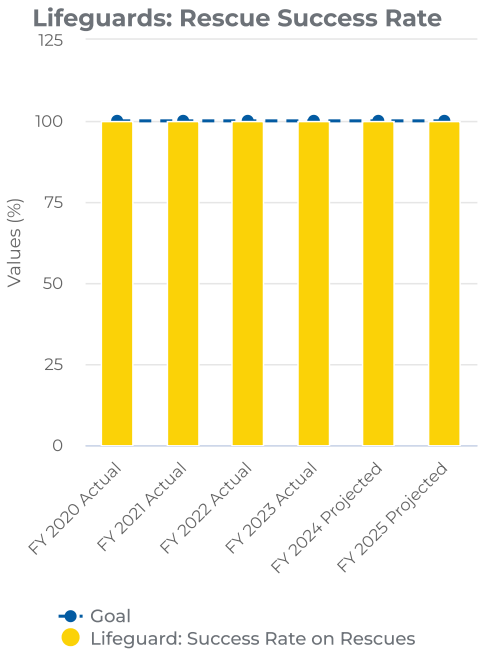
Performance Measure: Weed Abatement for Fire Prevention

The Fire Department's Fire Prevention Division Weed Abatement Program includes the proactive inspection of all lots in Pismo Beach and performs weed abatement on all non-compliant lots. **This performance measure contributes towards the City Goal of Maintain a Focus on Public Safety** by helping residents, visitors, public and private facilities, and open spaces be safe from fire. The objective is to inspect all 4,600 lots and ensure compliance. The Fire Department anticipates continuing to maintain its 100% success rate.



Performance Measure: Lifeguard Rescue Success Rate

The Fire Department's Lifeguard Program aims to staff and manage the City of Pismo Beach Lifeguard Program, maintain lifeguard skills and proficiency that meet or exceed USLA standards, and educate the public regarding beach and water safety. In order to keep the public safe while in the surf zone by preventing any irreversible injury, the lifeguards track a daily log of the success rate of all rescues, which is 100%. **This performance measure contributes towards the City Goal of Maintain a Focus on Public Safety** by keeping the public safe while in the surf zone by preventing any irreversible injury.



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Capital Improvements



Capital Improvement Projects by Fund

Capital improvement projects are identified in this budget document as those projects that are at least $20,000 over the life of the project and have a useful life of at least 3 years. These projects include improvements to buildings, facilities, or other infrastructure, or large capital purchases of equipment. The specific capital improvement projects adopted as additions to the budget are listed in the Capital Improvement Projects section as part of the overall capital improvements budget, including projects in all City funds. Brief project descriptions are provided on the capital improvement project detail pages.

Total new capital improvement projects are $9,484,110 in FY 2024 and $5,390,000 in FY 2025, for a total of $14,874,110 over both years. This does not include capital projects that are included in the baseline budget. Baseline capital projects include scheduled replacement vehicle purchases and other previously approved ongoing capital projects and account for $668,300 in FY 2024 and $945,200 in FY 2025.

In calculating year-end fund balances, staff assumed that each capital improvement project budgeted in FY 2023 will either be completed by June 30, 2023 or that City funds allocated for the projects will be transferred to the appropriate construction fund or carried forward at fiscal year-end. Many of those budgeted projects from FY 2023 and prior have been completed, several have begun with contract encumbrances and expenditures recorded against them, and others have been delayed without any expenditure. By completing transfers to the construction funds for those projects that are underway, the amounts allocated from the General Fund or other funds are secured and reserved to pay for the specific projects. Uncommitted project budget amounts for projects not yet under way will be carried forward in the fund from which the project is being financed. Ultimately, the City Council maintains control of expenditures by virtue of the requirement that all construction contracts and all professional services contracts in excess of $50,000 be approved by Council.

The following three Capital Project tables list the total amount of capital projects by fund. The first table includes all capital projects by fund, including both new (Work Plan) and baseline budget capital projects. The second table includes just the new Work Plan capital projects. The third table includes just the baseline capital projects.

Capital Projects by Fund - Work Plans and Baseline Budget

Fund Title	FY 2024	FY 2025
General Fund	$ 201,210	$ 17,500
LBID Fund	15,000	
Capital Projects	8,000,000	3,250,000
Park Development Fund	-	(60,000)
Water Enterprise Fund	100,700	83,000
Water Construction Fund	1,210,000	2,000,000
Wastewater Treatment Fund	58,500	40,800
Wastewater Capital Projects	-	200,000
Technology Service Fund	92,000	52,000
Motor Vehicle Fund	475,000	751,900
Total	**$ 10,152,410**	**$ 6,335,200**

New Work Plan Capital Projects by Fund

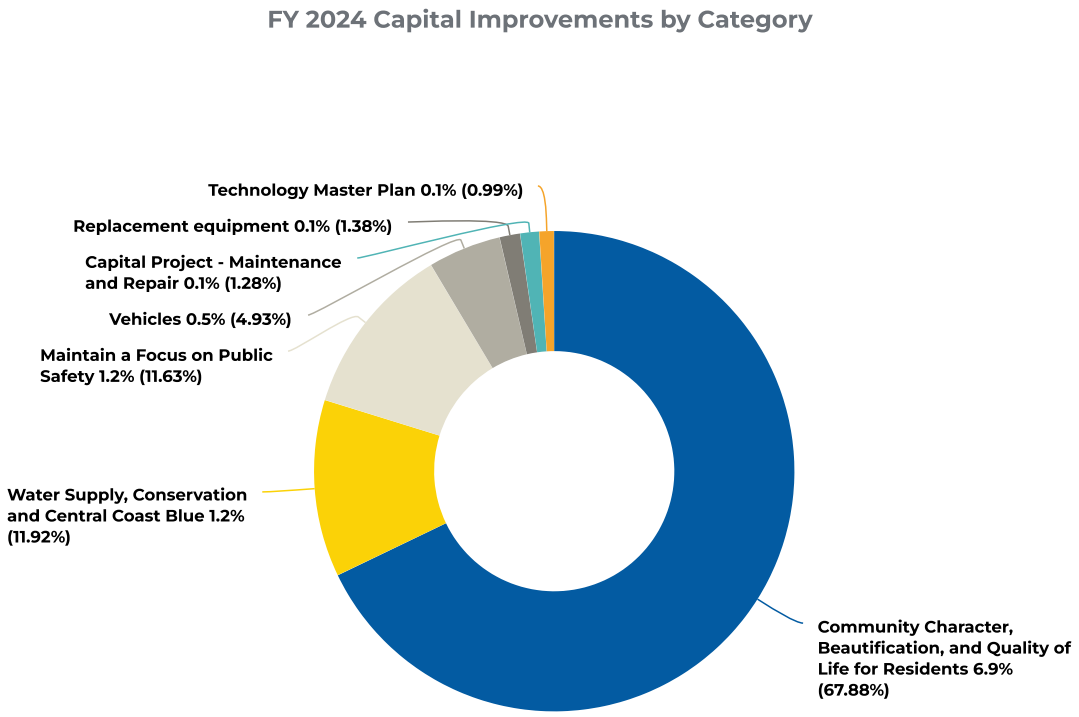
Fund Title	FY 2024	FY 2025
General Fund	$ 183,710	
Lodging Business Improvement	1,215,000	
Capital Projects	6,800,000	3,250,000
Park Development Fund		(60,000)
Water Enterprise Fund	17,700	
Water Construction Fund	1,210,000	2,000,000
Wastewater Treatment Fund	17,700	
Wastewater Capital Projects		200,000
Technology Service Fund	40,000	
Total	**$ 9,484,110**	**$ 5,390,000**

Baseline Budget Capital Projects by Fund

Fund Title	FY 2024	FY 2025
General Fund	$ 17,500	$ 17,500
Water Enterprise Fund	83,000	83,000
Wastewater Treatment Fund	40,800	40,800
Technology Service Fund	52,000	52,000
Motor Vehicle Fund	475,000	751,900
Total	**$ 668,300**	**$ 945,200**

Capital Improvements by Category

The following pie chart illustrates the FY 2024 Capital Projects by Category. Most of the City's capital projects are budgeted in the first year of the two-year budget.



Capital Improvement by Project and Fund

The following table lists the capital projects by category and project title for FY 2024 and FY 2025. Note that several categories are the City's goals, including: Community Character, Beautification, and Quality of Life for Residents; Maintain a Focus on Public Safety;; Water Supply, Conservation, and Central Coast Blue; and Traffic, Circulation, and Parking.

FY 2024 Capital Improvements by Project and Fund

Council Goal/ Other Initiative	Project Title	General Fund	LBID Fund	Capital Projects	Water Enterprise Fund	Water Construction Fund	Wastewater Treatment Fund	Technology Service Fund	All Funds Total
Community Character, Beautification, and Quality of Life for Residents									
	Addie St Restroom Improvements		$ 1,200,000						$ 1,200,000
	Chumash Park improvements			1,800,000					1,800,000
	FY 2025 Paving Project Design			300,000					300,000
	James Way Beautification			2,500,000					2,500,000
	Beach Wheelchairs		15,000						15,000
	Shell Beach parking lot			1,000,000					1,000,000
	Spyglass Dog Park			75,000					75,000
Community Character, Beautification, and Quality of Life for Residents Total			**1,215,000**	**5,675,000**					**6,890,000**
Maintain a Focus on Public Safety									
	Body Camera Replacement	42,710							42,710
	Fire Advanced Rope Rescue, Mobile Data Computer	16,000							16,000
	Police Parking Substation			1,050,000					1,050,000
	Public Safety Cameras			75,000					75,000
Maintain a Focus on Public Safety Total		**58,710**		**1,125,000**					**1,183,710**
Water Supply, Conservation and Central Coast Blue									
	Charles Street Reservoir & Bello Roof Reservoir					1,210,000			1,210,000
Water Supply, Conservation and Central Coast Blue Total						**1,210,000**			**1,210,000**
Other Initiatives									
	City Hall Exterior Repair	125,000							125,000
	IT Room Improvements							40,000	40,000
	SCADA Security Improvements				17,700		17,700		35,400
Other Initiatives Total		**125,000**		**-**	**17,700**		**17,700**	**40,000**	**200,400**
Total		**$ 183,710**	**$ 1,215,000**	**$ 6,800,000**	**$ 17,700**	**$ 1,210,000**	**$ 17,700**	**$ 40,000**	**$ 9,484,110**

FY 2025 Capital Improvements by Project and Fund

Council Goal/ Other Initiative	Project Title	Capital Projects	Park Development Fund	Water Construction Fund	Wastewater Capital Projects	All Funds Total
Community Character, Beautification, and Quality of Life for Residents						
	Downtown Boardwalk Extension Study	$ 125,000				$ 125,000
	FY 2025 Paving Project	2,000,000				2,000,000
	Hinds/Ocean View Ped Path	100,000				100,000
	South Palisades Workout/Trail	190,000	(60,000)			130,000
Community Character, Beautification, and Quality of Life for Residents Total		**2,415,000**	**(60,000)**	**-**	**-**	**2,355,000**
Maintain a Focus on Public Safety						
	Public Safety Cameras	75,000				75,000
Maintain a Focus on Public Safety Total		**75,000**	**-**	**-**	**-**	**75,000**
Traffic Circulation & Parking						
	Dolliver/Pomeroy Ped Scramble	50,000				50,000
	Signalize Bello/Price Canyn Rd	400,000				400,000
Traffic Circulation & Parking Total		**450,000**	**-**	**-**	**-**	**450,000**
Water Supply, Conservation and Central Coast Blue						
	New Production Well			2,000,000		2,000,000
Water Supply, Conservation and Central Coast Blue Total				**2,000,000**		**2,000,000**
Other Initiatives						
	Addie Street Force Main				200,000	200,000
	Corp Yard Slurry Seal	250,000				250,000
	El Portal Outfall	60,000				60,000
Other Initiatives Total		**310,000**	**-**	**-**	**200,000**	**510,000**
Total		**$ 3,250,000**	**$ (60,000)**	**$ 2,000,000**	**$ 200,000**	**$ 5,390,000**

Adopted Work Plan Capital Projects for FY 2024 & FY 2025

The Capital Projects listed in this table represent the new Capital Projects budgeted for FY 2024 and FY 2025 and do not include existing baseline budget capital projects. These projects are included in the previous Adopted Work Plan Budget Requests for FY 2024 & FY 2024 table.

Council Goal	Description	Project	FY 2024	FY 2025
Community Character, Beautification, and Quality of Life for Residents				
	Purchase and install workout equipment at South Palisades Park	South Palisades Workout/Trail		$ 130,000
	Chumash and Palisades Park Improvements replace play structures	Chumash Park improvements	1,800,000	
	Construct a dog park within the current Spyglass Park grassy area	Spyglass Dog Park	75,000	
	Construct a new Shell Beach Parking Lot (Palisades Sports Courts Restroom/Parking)	Shell Beach parking lot	1,000,000	
	Construct year 2 of the Pavement Master Plan	FY 2025 Paving Project		2,000,000
	Design the next paving project, year 2 of the Pavement Master Plan	FY 2025 Paving Project	300,000	
	Downtown Boardwalk Extension Feasibility Study between Main Street and Wadsworth	Downtown Boardwalk Exten Study		125,000
	Hinds/Ocean View Pedestrian Path	Hinds/Ocean View Ped Path		100,000
	Install larger and more aesthetically pleasing restroom in the Addie Street Parking Lot	Addie St Restroom Improvements	1,200,000	
	James Way Beautification	James Way Beautification	2,500,000	
	Replace the 5 outdated Beach wheelchairs (originally purchased in 2014)	Beach Wheelchairs	15,000	
Community Character, Beautification, and Quality of Life for Residents Total			**6,890,000**	**2,355,000**
Maintain a Focus of Public Safety				
	Fire Advanced Rope Rescue Equipment, Equipment for cliff/confined space rescue	No Project	10,000	
	Fire Mobile Data Computer (MDC) for E63	No Project	6,000	
	Police Body Camera Replacement	Body Camera Replacement	42,710	
	Police Parking Substation	Police Substation	1,050,000	
	Public Safety Cameras	Public Safety Cameras	75,000	75,000
Maintain a Focus of Public Safety Total			**1,183,710**	**75,000**
Traffic, Circulation, & Parking				
	Dolliver/Pomeroy Ped Scramble	Dolliver/Pomeroy Ped Scramble		50,000
	Signalize the Bello/Price Canyon intersection to allow for easier crossing of Price Canyon	Signalize Bello/Price Canyn Rd		400,000
Traffic, Circulation, & Parking Total			**-**	**450,000**
Water Supply, Conservation and Central Coast Blue				
	Charles Street Reservoir and Bello Reservoir Roof Replacement	Charles Street Reservoir	1,210,000	
	Construct new drinking water production well to replace Well 23	New Production Well		2,000,000
Water Supply, Conservation and Central Coast Blue Total			**1,210,000**	**2,000,000**
Other Initiatives				
	Paint the exterior of City Hall, including repair of any damaged wood, replace screens, etc.	City Hall Exterior Repair	125,000	
	City Hall IT Room improvements	IT Room Improvements	40,000	
	El Portal Outfall	El Portal Outfall		60,000
	Install a valve in the 16" force main at Addie St	Addie Street Force Main		200,000
	SCADA security improvements	No Project	35,400	
	Slurry seal paved areas at the Corp Yard to preserve the pavement	Corp Yard Slurry Seal		250,000
Other Initiatives Total			**200,400**	**510,000**
Total Capital Projects			**$ 9,484,110**	**$ 5,390,000**

Adopted Base Budget Capital Projects for FY 2024 & FY 2025

The following table includes capital projects included in the FY 2024 and FY 2025 base budgets. These projects represent items already part of the City's baseline operating budget.

Category	Description	FY 2024	FY 2025
Public Safety	Fire Replacement of equipment on E64, E264, E63 for reducing carbon emissions	$ 11,000	$ 11,000
	Fire Replacement of hand held radios	2,500	2,500
	Fire LifeguardsReplacement of paddle boards	4,000	4,000
Public Safety Total		**17,500**	**17,500**
Technology	Network switch replacements	24,000	24,000
	Server replacements	28,000	28,000
Technology Total		**52,000**	**52,000**
Vehicles	FD181 Fire	75,000	
	FDBOAT64 Water Craft	25,000	
	PD165 Police	65,000	
	PD166 Police	50,000	
	PD167 Police	50,000	
	PD183 Private Passenger	80,000	
	PD201 Police	65,000	
	PD211 Private Passenger	65,000	
	FDR64 Fire & Ambulance		257,500
	PD184 Police		51,500
	PD185 Police		51,500
	PD212 Private Passenger		66,950
	PD213 Private Passenger		66,950
	PD214 Police		56,650
	WW092 Light Truck		61,800
	WW122 Medium Truck, crane		139,050
Vehicles Total		**475,000**	**751,900**
Wastewater	Pump replacement program	40,800	40,800
Wastewater Total		**40,800**	**40,800**
Water	Replace aging water meters throughout the City to ensure reliable water use recording	50,000	50,000
	Replace six valves per year within the water distribution system	33,000	33,000
Water Total		**83,000**	**83,000**
Total Baseline Capital Projects		**$ 668,300**	**$ 945,200**

10-Year Capital Improvements Plan

In addition to the FY 2024 and FY 2025 Adopted Budget capital improvement projects, the City Council adopted a new 10-Year Capital Improvement Plan (CIP) for FY 2024 through FY 2033. This CIP not only identifies the City's immediate capital needs, but also seeks to capture the long-term capital needs of the City. The 10-Year CIP is consistent with the FY 2024 and FY 2025 Adopted Budgets and the City's General Plan and includes all the various capital projects that staff has identified through a thorough development process. This document is available on the City's website (www.pismobeach.org). The plan will be updated biennially along with the City's biennial budget process and subject to change as the needs of the City become more defined and individual projects move along in their respective planning and budgeting processes.

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Debt



Debt Overview

The City of Pismo Beach allocates a prudent amount each year for various capital projects for replacement, maintenance, and other capital infrastructure. This type of spending is critical to the City maintaining its vital infrastructure, maintaining safe streets, ensuring clean water quality, and providing wastewater services. The City typically uses built-up unassigned fund balances or net assets to fund these capital projects on a pay-as-you-go basis. However, there are times in which it is appropriate to consider debt financing.

Debt financing is for one-time capital improvement projects, not ongoing operating expenses. The term of the debt issuance should not exceed the useful life expectancy of the asset acquired, constructed, or improved. A funding source for the debt service payments must be identified, including project financing paid for directly by the users of the facility. It is also economical to issue debt if the benefit of the capital improvement will last more than 10 years. The debt service payments would come out of payments by the current residents or visitors benefitting from the project.

The City is subject to California Government Code, of which Section 43605 sets debt limit at 15 percent of the assessed value of all real and personal property of the City. This Code section was enacted prior to the change in basing assessed value to full market value when it was previously 25 percent of market value. Thus, one-fourth of the limit is adjusted and is calculated to be 3.75 percent (15%/4) to show assessed valuation at full cash value. This legal debt margin applies to General Obligation debt.

Based upon the assessed value of $3.90 billion for FY 2022 the City is limited to general obligation indebtedness of $146.22 million. As the City does not have any general obligation debt, the City is within the legal debt limit as described by Government Code.

FY 2022 Legal Debt Margin

Gross Assessed Valuation $3,899,221,985
Debt Margin Ratio (1) 0.0375
Debt Margin $146,220,824
Less: Outstanding General Obligations $ 0.00
Net Debt Margin $146,220,824

General Obligation Debt: The City presently has no general obligation debt.

Lease Revenue Refunding Bonds: The City has one outstanding debt issue of lease revenue refunding bonds with a principal amount outstanding as of June 30, 2022 of $3,590,000. The issuance is lease revenue refunding bonds that are a special or limited obligation of the Pismo Beach Public Financing Authority.

The 2012 Series Bonds refund a 2004 Series that originally funded the Wastewater Treatment Plant Facility upgrade and State Revolving Fund (SRF) Loan Match. These bonds mature in 2033. The City makes debt service payments from Wastewater Enterprise Fund revenues.

Lease Revenue Bonds: The City issued Lease Revenue Bonds for the Pier Rehabilitation Project in June 2017. The outstanding principal balance of these bonds as of June 30, 2022 is $6,850,000.

The City issued New Clean Renewable Energy Bonds (CREBs) for the Energy Efficiency Project in December 2017. The outstanding principal balance of these bonds as of June 30, 2022 is $3,509,660.

State Revolving Fund Loans: The City has four State Revolving Fund (SRF) loans for various wastewater capital improvement projects. SRF loans are low-interest loans for investments in water and sanitation infrastructure. The City's SRF loans include a principal outstanding loan amount of $2,331,029 for the Wastewater Treatment Plant, $13,588 for the Park and Cypress Interceptor project, $273,285 for the Pismo Oaks lift station project, and $1,286,444 for the Five Cities Lift Station project as of June 30, 2022.

The following debt service tables show (a) the annual payment information and maturity dates for the City's outstanding debt obligations without compensated absences, (b) outstanding debt service and liabilities by fund with compensated absences, and (c) total outstanding debt service by debt obligation and liability. These tables reflect balances as of June 30, 2022.

City of Pismo Beach
Outstanding Debt Service Table
Annual Payment Information and Maturity Dates
As of June 30, 2022

Fund	Description	Principal Balance June 30, 2022	Annual P&I* Debt Service Payment	Date Matured	No. of Pmts Remaining
Pier	2017 (A) Series Bonds (Pier Rehabilitation Project)	$ 6,850,000	$ 403,363	12/1/2047	26
CREBS	2017 (B) Series Bonds (CREBS)	$ 3,509,660	$ 306,210	12/1/2037	16
Wastewater	2012 Series Bonds (Wastewater Treatment Facilities & Loan Match Refunding)	$ 3,590,000	$ 401,789	1/1/2033	12
	SRF Loan 2004 (New Wastewater Treatment Plant)	$ 2,331,029	$ 623,269	2/26/2026	5
	SRF Loan 2006 (Park/Cypress Interceptor Project)	$ 42,327	$ 14,914	2/26/2026	5
	SRF Loan 2009 (Pismo Oaks Lift Station Project)	$ 273,285	$ 44,370	1/1/2029	8
	SRF Loan 2019 (Five Cities Lift Station Project)	$ 1,286,444	$ 58,126	6/30/2050	29
	Total Wastewater Fund	$ 7,523,084	$ 1,142,467		
	Total	$ 17,882,744	$ 1,852,039		

*P&I represents Principal and Interest payments for future year

** Excludes Compensated Absences

City of Pismo Beach
Outstanding Debt Service By Fund
As of June 30, 2022

Fund	Description	July 1, 2021 Beginning Balance	Additions	Retirements	June 30, 2022 Ending Balance	Date Matured	No. of Pmts Remaining
General	Compensated Absences (Employee Leave Balances)	$ 552,355	$ 58,900	$ -	$ 611,256		
	Total General Fund	$ 552,355	$ 58,900	$ -	$ 611,256		
Water	Compensated Absences (Employee Leave Balances)	$ 27,698	$ 3,961	$ -	$ 31,659		
	Total Water Fund	$ 27,698	$ 3,961	$ -	$ 31,659		
Wastewater	2012 Series Bonds (Wastewater Facilities & SRF Loan Match Refunding)	3,845,000		(255,000)	3,590,000	1/1/2033	12
	SRF Loan (New Wastewater Treatment Plant)	2,888,214		(557,185)	2,331,029	2/26/2026	5
	SRF Loan (Park/Cypress Interceptor Project)	55,915		(13,588)	42,327	2/26/2026	5
	SRF Loan (Pismo Oaks Lift Station Project)	309,609		(36,324)	273,285	1/1/2029	8
	SRF Loan (Five Cities Lift Station Project)	1,097,488	226,255	(37,299)	1,286,444	6/30/2050	29
	Compensated Absences (Employee Leave Balances)	$ 52,220	-	$ (18,926)	$ 33,294		
	Total Wastewater Fund	$ 8,248,446	$ 226,255	(918,323)	$ 7,556,378		
Pier	2017 (A) Series Bonds (Pier Rehabilitation Project)	7,000,000	-	(150,000)	6,850,000	12/1/2047	26
	Total Pier Debt	$ 7,000,000	-	(150,000)	$ 6,850,000		
CREBS	2017 (B) Series Bonds (CREBS)	3,659,229		(149,569)	3,509,660	12/1/2037	16
	Total CREBS Debt	$ 3,659,229	-	(149,569)	$ 3,509,660		
Parking	Compensated Absences (Employee Leave Balances)	$ 10,115	$ -	$ (2,332)	$ 7,783		
	Total Parking Fund	$ 10,115	$ -	$ (2,332)	$ 7,783		
MVR	Compensated Absences (Employee Leave Balances)	$ 9,243	$ -	(1,655)	$ 7,589		
IT	Compensated Absences (Employee Leave Balances)	$ 11,261	$ -	(3,071)	$ 8,191		
	Total	$ 19,518,349	$ 289,116	$(1,224,949)	$ 18,582,516		

City of Pismo Beach
Outstanding Debt Service Table
As of June 30, 2022

Description	July 1, 2021 Beginning Balance	Additions	Retirements	June 30, 2022 Ending Balance
2012 Series Bonds (Wastewater Facilities & Loan Match Refunding)	$ 3,845,000		(255,000)	$ 3,590,000
2017 (A) Pier Rehabilitation Project Bonds (Lease Revenue Bonds)	7,000,000		(150,000)	6,850,000
2017 (B) CREBS Bonds (Lease Revenue Bonds)	3,659,229		(149,569)	3,509,660
SRF Loan (New Wastewater Treatment Plant)	2,888,214		(557,185)	2,331,029
SRF Loan (Park/Cypress Interceptor Project)	55,915		(13,588)	42,327
SRF Loan (Pismo Oaks Lift Station Project)	309,609		(36,324)	273,285
SRF Loan (Five Cities Lift Station Project)	1,097,488	226,255	(37,299)	1,286,444
Comp. Absences (Employee Leave Balances)	662,893	36,878	-	699,772
Total	$ 19,518,349	$ 263,133	$ (1,198,966)	$ 18,582,516

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APPENDICES

Acronyms

Acronym	Description
ACA	Affordable Care Act
ADA	Americans with Disabilities Act
APCD	Air Pollution Control District
ARC	Other Post Employment Benefit Annual Retired Contributions
CAFR	Comprehensive Annual Financial Report
CALEA	Commission on Accreditation for Law Enforcement Agencies
CALFEMA	California Federal Emergency Management Agency
CAL FIRE	California Department of Forestry and Fire Protection
CalPERS	California Public Employees' Retirement System
CASp	Certified Access Specialist Program
CCC	California Coastal Commission
CIP	Capital Improvement Program
CJPIA	California Joint Powers Insurance Authority
COPS	Community Oriented Policing Services
CPI	Consumer Price Index
CRM	Customer Relationship Management
CSMFO	California Society of Municipal Finance Officers
CVB	Conference and Visitors Bureau
EDU	Equivalent Dwelling Unit
FAM	Familiarization trip
FTE	Full-time Equivalent Position
FY	Fiscal Year
GAAP	Generally Accepted Accounting Principles
GASB	Governmental Accounting Standards Board
GDP	Gross Domestic Product
GF	General Fund
GFOA	Government Finance Officers Association
IT	Information Technology
LAFCO	Local Agency Formation Committee

LBID	Lodging Business Improvement District
MFR	Multi-Family Residential
MOU	Memorandum of Understanding
NFPA	National Fire Protection Agency
OPEB	Other Post Employment Benefits
PB	Pismo Beach
PD	Police Department
PEG	Public Educational and Governmental
PEPRA	Public Employees' Pension Reform Act of 2013
PERS	Public Employees Retirement System
PFA	Public Financing Authority
PFC	Public Facilities Corporation
PIO	Public Information Officer
POA	Police Officers Association
RDA	Redevelopment Agency
RevPAR	Hotel Revenue Per Available Room
SCAT	South County Area Transit
SEIU	Service Employees International Union, Local 620
SFR	Single Family Residential
SLO	San Luis Obispo
SLOCOG	San Luis Obispo County Council of Governments
SLORTA	San Luis Obispo Regional Transit Authority
SRF	State Revolving Fund
SWMP	Storm Water Management Plan
TED	Tourism & Events Department
TOT	Transient Occupancy Tax
TMD	Tourism Marketing District
VFD	Variable Frequency Drive

Glossary

Abatement: A reduction or elimination of a real or personal property tax, motor vehicle excise, a fee, charge, or special assessment imposed by a governmental unit. Granted only on application of the person seeking the abatement and only by the committing governmental unit.

Account: A subdivision within a fund for the purpose of classifying transactions.

Account number: A numeric identification of the account, typically, a unique number or series of numbers. The City of Pismo Beach's number structure is comprised of 6 fields of characters. The first field is 4 characters long and identifies the various unique FUNDS within the account system. The next three fields identify the Departments (2 characters), Divisions (3 characters), and Activities (4 characters) within the City. The fifth field contains 5 characters and identifies the OBJECT CODE of the account number. The final field contains six (6) characters and identifies the PROJECT or if there is no project. The combination of the six fields makes up the account number.

Accounting System: The total structure of records and procedures that identify record, classify, and report information on the financial position and operations of a governmental unit or any of its funds, account groups, and organizational components.

Accrual basis or accrual method: Accounting method whereby income and expense items are recognized as they are earned or incurred, even though they may not have been received or actually paid in cash. The alternative is Cash Basis. The City of Pismo Beach uses the widely recognized method of Modified Accrual Basis of accounting.

Accrued Interest: The amount of interest that has accumulated on the debt since the date of the last interest payment, and on the sale of a bond, the amount accrued up to but not including the date of delivery (settlement date). (See Interest)

Actual: The recorded expenditure for a specific account number. The *actual* columns, referenced in this document, report the expenditures as audited by an independent auditor.

Adopted Budget: A budget which typically has been reviewed by the public and adopted (approved) by the City Council prior to the start of the fiscal year. The Adopted Budget is the legal authority to expend money for specified purposes in the fiscal year time period.

Amortization: The gradual repayment of an obligation over time and in accordance with a predetermined payment schedule.

Appropriate: Set apart for, or assign to, a particular purpose or use.

Appropriate expenditure: A budget amount set-aside for a specific acquisition or purpose.

Appropriation: An authorization by the City Council to make expenditures and to incur obligation for specific amounts and purposes. For most local governments, the Adopted Budget document is the source for all or most appropriations. All annual appropriations lapse at the end of the fiscal year.

Arbitrage: As applied to municipal debt, the investment of tax-exempt bonds or note proceeds in higher yielding, taxable securities. Section 103 of the Internal Revenue Service (IRS) Code restricts this practice and requires (beyond certain limits) that earnings be rebated (paid) to the IRS.

Assessed Valuation: A value assigned to real estate or other property by a government as the basis for levying taxes.

Assessments: Charges made to parties for actual services or benefits received.

Audit: An examination of a community's financial systems, procedures, and data by a certified public accountant (independent auditor), and a report on the fairness of financial statements and on local compliance with statutes and regulations. The audit serves as a valuable management tool in evaluating the fiscal performance of a community.

Audit Report: Prepared by an independent auditor, an audit report includes: (a) a statement of the scope of the audit; (b) explanatory comments as to application of auditing procedures; (c) findings and opinions. It is almost always accompanied by a management letter which contains supplementary comments and recommendations.

Authority: A governmental or public agency created to perform a single function or a restricted group of related activities.

Authorized positions: Employee positions, which are authorized in the Adopted Budget, to be filled during the year.

Available Funds: Balances in the various fund types that represent non-recurring revenue sources. As a matter of sound practice, they are frequently appropriated to meet unforeseen expenses, for capital expenditures or other one-time costs.

Available Fund Balance: Funds remaining from prior years that are available for appropriation and expenditure in the current year.

Balance Sheet: A statement that discloses the assets, liabilities, reserves and equities of a fund or governmental unit at a specified date.

Base budget: Cost of continuing the existing levels of service in the current budget year.

Betterments (Special Assessments): Whenever a specific area of a community receives benefit from a public improvement (e.g., water, sewer, sidewalk, etc.), special property taxes may be assessed to reimburse the governmental entity for all or part of the costs it incurred. Each parcel receiving benefit from the improvement is assessed for its proportionate share of the cost of such improvements. The proportionate share may be paid in full or the property owner may request that the assessors apportion the betterment over 20 years. Over the life of the betterment, one year's apportionment along with one year's committed interest computed from October 1 to October 1 is added to the tax bill until the betterment has been paid.

Bond: A means to raise money through the issuance of debt. A bond issuer/borrower promises in writing to repay a specified sum of money, alternately referred to as face value, par value or bond principal, to the buyer of the bond on a specified future date (maturity date), together with periodic interest at a specified rate. The term of a bond is always greater than one year. (See Note)

Bond and Interest Record: (Bond Register) – The permanent and complete record maintained by a treasurer for each bond issue. It shows the amount of interest and principal coming due each date and all other pertinent information concerning the bond issue.

Bonds Authorized and Unissued: Balance of a bond authorization not yet sold. Upon completion or abandonment of a project, any remaining balance of authorized and unissued bonds may not be used for other purposes, but must be rescinded by the community's legislative body to be removed from community's books.

Bond Issue: Generally, the sale of a certain number of bonds at one time by a governmental unit.

Bond Rating (Municipal): A credit rating assigned to a municipality to help investors assess the future ability, legal obligation, and willingness of the municipality (bond issuer) to make timely debt service payments. Stated otherwise, a rating helps prospective investors determine the level of risk associated with a given fixed-income investment. Rating agencies, such as Moody's and Standard and Poors, use rating systems, which designate a letter or a combination of letters and numerals where AAA is the highest rating and C1 is a very low rating.

Budget: A plan for allocating resources to support particular services, purposes and functions over a specified period of time. (See Performance Budget, Program Budget)

Budget amendments / revisions: The City Council has the sole responsibility for adopting the City's budget, and may amend or supplement the budget at any time after adoption by majority vote. The City Manager and Administrative Services Director have joint authority to approve line item budgetary transfers between expenditure objects of the budget, as long as transfers occur in the same fund and within the same division.

Budgetary basis: The basis of accounting used to estimate financing sources and uses in the budget. The budgetary basis generally takes one of three forms: GAAP, cash, or modified accrual.

Budget message: The opening section of the budget that provides the City Council and the public with a general summary of the most important aspects of the budget and changes from previous years, and presents recommendations made by the City Manager.

Budget year: The fiscal year for which the budget is being considered.

Budgetary unit: An organizational component budgeted separately, usually a department or a division.

Capital Assets: All real and tangible property used in the operation of government, which is not easily converted into cash, and has an initial useful live extending beyond a single financial reporting period. Capital assets include land and land improvements; infrastructure such as roads, bridges, water and sewer lines; easements; buildings and building improvements; vehicles, machinery and equipment. Communities typically define capital assets in terms of a minimum useful life and a minimum initial cost. (See Fixed Assets)

Capital Budget: An appropriation or spending plan that uses borrowing or direct outlay for capital or fixed asset improvements. Among other information, a capital budget should identify the method of financing each recommended expenditure, i.e., tax levy or rates, and identify those items that were not recommended. (See Capital Assets, Fixed Assets)

Capital expenditures: An acquisition or improvement (as distinguished from a repair) that will have a life of more than one year.

Capital improvement budget: Financial plans or authorized expenditures for tangible, long-term construction of, or improvement to, physical public facilities.

Capital Improvement Program or Plan (CIP): A long-term plan for multi-year projects such as street or park improvements, building construction, and various kinds of major facility maintenance. The projects set out in the plan usually require funding beyond the one-year period of the annual budget and the plan details funding sources and expenditure amounts.

Capitalization policy: The criteria used by a government to determine which outlays should be reported as fixed assets.

Capital outlay: Expenditures that result in the acquisition of, or addition to, fixed assets. A capital item is tangible, durable, and non-consumable, costs $5,000 or more, and has a useful life of more than one year.

Carryover: Process of carrying a budgeted and encumbered item from the current fiscal year to the next fiscal year. For example, a purchase order for a budgeted computer purchase is placed in FY 2021. However due to backlog at the computer factory, the computer is shipped in the 2022 Fiscal Year. The budget for FY 2022 did not include a purchase of a computer. The unspent FY 2021 budget for this item is carried over to the next fiscal year and the FY 2022 budget is adjusted (increased) for this purchase.

Cash: Currency, coin, checks, postal and express money orders and bankers' drafts on hand or on deposit with an official or agent designated as custodian of cash and bank deposits.

Cash basis: A basis of accounting in which transactions are recognized only when cash is increased or decreased.

Cash Management: The process of monitoring the ebb and flow of money in an out of municipal accounts to ensure cash availability to pay bills and to facilitate decisions on the need for short- term borrowing and investment of idle cash.

Certificate of Deposit (CD): A bank deposit evidenced by a negotiable or non-negotiable instrument, which provides on its face that the amount of such deposit plus a specified interest payable to a bearer or to any specified person on a certain specified date, at the expiration of a certain specified time, or upon notice in writing.

Classification of Real Property: Assessors are required to classify all real property according to use into one of four classes: residential, open space, commercial, and industrial. Having classified its real properties, local officials are permitted to determine locally, within limitations established by statute and the Commissioner of Revenue, what percentage of the tax burden is to be borne by each class of real property and by personal property owners.

Collective Bargaining: The process of negotiating workers' wages, hours, benefits, working conditions, etc., between an employer and some or all of its employees, who are represented by a recognized labor union. regarding wages, hours and working conditions.

Consumer Price Index: The statistical measure of changes, if any, in the overall price level of consumer goods and services. The index is often called the "cost-of-living index." Measure of change in consumer prices as determined by a monthly survey of the U.S. Bureau of Labor Statistics. Many pension and employment contracts are tied to changes in consumer prices as protection against inflation and reduced purchasing power. Among the CPI components are the costs of housing, transportation, and electricity. Also known as the Cost-of-Living Index.

Contingency: A budgetary reserve set aside for emergencies or unforeseen expenditures not otherwise budgeted.

Contract services: Services rendered to a government by private firms, individuals, or other governmental agencies. Examples include maintenance agreements, professional contracts, and tree trimming agreements.

Cost-Benefit Analysis: A decision-making tool that allows a comparison of options based on the level of benefit derived and the cost to achieve the benefit from different alternatives.

Debt Burden: The amount of debt carried by an issuer usually expressed as a measure of value (i.e., debt as a percentage of assessed value, debt per capita, etc.). Sometimes debt burden refers to debt service costs as a percentage of the total annual budget.

Debt Service: The repayment cost, usually stated in annual terms and based on an amortization schedule, of the principal and interest on any particular bond issue.

Deficit: The excess of an entity's liabilities over its assets, or the excess of expenditures or expenses over revenues during a single accounting period.

Department: A basic organizational unit of government that is functionally unique in its delivery of services. The components are hierarchically arranged as follows: department (such as Public Works), and division (such as Sewer Maintenance).

Depreciation: The loss in value of an asset over time due to physical changes, obsolescence, or factors outside of the asset.

Designated fund balance: A portion of unreserved fund balance designed by City policy for a specific future use.

Development-related fees: Fees and charges generated by building, development, and growth in a community. Included in development-related fees are building permits, development review fees, and zoning and subdivision fees.

Disbursement: The expenditure of monies from an account.

Division: An organizational component of a department.

Encumbrance: A reservation of funds to cover obligations arising from purchase orders, contracts, or salary commitments that are chargeable to, but not yet paid from, a specific appropriation account.

Enterprise Funds: An enterprise fund is a separate accounting and financial reporting mechanism for municipal services for which a fee is charged in exchange for goods or services. It allows a community to demonstrate to the public the portion of total costs of a service that is recovered through user charges and the portion that is subsidized by the tax levy, if any. With an enterprise fund, all costs of service delivery--direct, indirect, and capital costs—are identified. This allows the community to recover total service costs through user fees if it chooses. Enterprise accounting also enables communities to reserve the "surplus" or net assets unrestricted generated by the operation of the enterprise rather than closing it out to the general fund at year-end. Services that may be treated as enterprises include, but are not limited to, water, sewer, hospital, and airport services.

Equalized Valuations (EQVs): The determination of the full and fair cash value of all property in the community that is subject to local taxation.

Estimated Receipts: A term that typically refers to anticipated local revenues often based on the previous year's receipts and represent funding sources necessary to support a community's annual budget. (See Local Receipts)

Exemptions: A discharge, established by statute, from the obligation to pay all or a portion of a property tax. The exemption is available to particular categories of property or persons upon the timely submission and approval of an application to the assessors. Properties exempt from taxation include hospitals, schools, houses of worship, and cultural institutions. Persons who may qualify for exemptions include disabled veterans, blind individuals, surviving spouses, and seniors.

Expenditure: An outlay of money made by municipalities to provide the programs and services within their approved budget.

Fiduciary Funds: Repository of money held by a municipality in a trustee capacity or as an agent for individuals, private organizations, other governmental units, and other funds. These include pension (and other employee benefit) trust funds, investment trust funds, private- purpose trust funds, and agency funds.

Fiscal Year (FY): The 12-month period for recording financial transactions specified by the City of Pismo Beach as beginning July 1st and ending June 30th.

Fixed Assets: Long-lived, assets such as buildings, equipment and land obtained or controlled as a result of past transactions or circumstances.

Fixed Costs: Costs that are legally or contractually mandated such as retirement, FICA/Social Security, insurance, debt service costs or interest on loans.

Float: The difference between the bank balance for a local government’s account and its book balance at the end of the day. The primary factor creating float is clearing time on checks and deposits. Delays in receiving deposit and withdrawal information also influence float.

Franchise fee: A franchise fee is charged for the privilege of using public rights-of-way and property within the City for public or private purposes. The City currently assesses franchise fees on cable television and utilities.

Full Faith and Credit: A pledge of the general taxing powers for the payment of governmental obligations. Bonds carrying such pledges are usually referred to as general obligation or full faith and credit bonds.

Full-Time Equivalent Position (FTE): Personnel position or fractions thereof based on the full-time definition of forty hours of work per week.

Fund: An accounting entity with a self-balancing set of accounts that are segregated for the purpose of carrying on identified activities or attaining certain objectives in accordance with specific regulations, restrictions, or limitations.

Fund Accounting: Organizing financial records into multiple, segregated locations for money. A fund is a distinct entity within the municipal government in which financial resources and activity (assets, liabilities, fund balances, revenues, and expenditures) are accounted for independently in accordance with specific regulations, restrictions or limitations. Examples of funds include the general fund and enterprise funds. Communities whose accounting records are organized according to the Uniform Municipal Accounting System (UMAS) use multiple funds.

Fund balance: The excess of assets of a fund over liabilities, reserves and carry-overs.

GASB 34: A major pronouncement of the Governmental Accounting Standards Board that establishes new criteria on the form and content of governmental financial statements. GASB 34 requires a report on overall financial health, not just on individual funds. It requires more complete information on the cost of delivering value estimates on public infrastructure assets, such as bridges, road, sewers, etc. It also requires the presentation of a narrative statement the government's financial performance, trends and prospects for the future.

GASB 45: This is another Governmental Accounting Standards Board major pronouncement that each public entity account for and report other postemployment benefits in its accounting statements. Through actuarial analysis, municipalities must identify the true costs of the OPEB earned by employees over their estimated years of actual service.

General Fund: The fund used to account for most financial resources and activities governed by the normal appropriation process.

General Obligation Bonds: Bonds issued by a municipality for purposes allowed by statute that are backed by the full faith and credit of its taxing authority.

Governing Body: A board, committee, commission, or other executive or policymaking bodyof a municipality or school district.

Indirect Cost: Costs of a service not reflected in the operating budget of the entity providing the service. An example of an indirect cost of providing water service would be the value of time spent by non-water department employees processing water bills. A determination of these costs is necessary to analyze the total cost of service delivery. The matter of indirect costs arises most often in the context of enterprise funds.

Interest: Compensation paid or to be paid for the use of money, including amounts payable at periodic intervals or discounted at the time a loan is made. In the case of municipal bonds, interest payments accrue on a day-to-day basis, but are paid every six months.

Interest Rate: The interest payable, expressed as a percentage of the principal available for use during a specified period of time. It is always expressed in annual terms.

Investments: Securities and real estate held for the production of income in the form of interest, dividends, rentals or lease payments. The term does not include fixed assets used in governmental operations.

Line Item Budget: A budget that separates spending into categories, or greater detail, such as supplies, equipment, maintenance, or salaries, as opposed to a program budget.

Local Aid: Revenue allocated by the state or counties to municipalities and school districts.

Maturity Date: The date that the principal of a bond becomes due and payable in full.

Modified accrual basis or modified accrual method: Accounting method whereby income and expense items are recognized as they are available and measurable.

Municipal(s): (As used in the bond trade) "Municipal" refers to any state or subordinate governmental unit. "Municipals" (i.e., municipal bonds) include not only the bonds of all political subdivisions, such as cities, towns, school districts, special districts, counties but also bonds of the state and agencies of the state.

Net working capital: Net working capital is the aggregate amount of all current assets and current liabilities. It is used to measure the short-term liquidity of a business/enterprise fund.

Note: A short-term loan, typically with a maturity date of a year or less.

Objects of Expenditures: A classification of expenditures that is used for coding any department disbursement, such as “personal services,” “expenses,” or “capital outlay.”

Official Statement: A document prepared for potential investors that contains information about a prospective bond or note issue and the issuer. The official statement is typically published with the notice of sale. It is sometimes called an offering circular or prospectus.

Operating Budget: A plan of proposed expenditures for personnel, supplies, and other expenses for the coming fiscal year.

Overlapping Debt: A community's proportionate share of the debt incurred by an overlapping government entity, such as a regional school district, regional transit authority, etc.

Performance Budget: A budget that stresses output both in terms of economy and efficiency.

Principal: The face amount of a bond, exclusive of accrued interest.

Program: A combination of activities to accomplish an end.

Program Budget: A budget that relates expenditures to the programs they fund. The emphasis of a program budget is on output.

Proprietary funds: These funds account for records of operations similar to those found in a business, such as enterprise funds and internal service funds.

Public Employees' Retirement System (PERS): The state retirement system for city and other public employees that provides its members with benefits at retirement or upon disability or death.

Purchased Services: The cost of services that are provided by a vendor.

Refunding of Debt: Transaction where one bond issue is redeemed and replaced by a new bond issue under conditions generally more favorable to the issuer.

Reserve Fund: An amount set aside annually within the budget of a town to provide a funding source for extraordinary or unforeseen expenditures.

Revaluation: The assessors of each community are responsible for developing a reasonable and realistic program to achieve the fair cash valuation of property in accordance with constitutional and statutory requirements. The nature and extent of that program will depend on the assessors' analysis and consideration of many factors, including, but not limited to, the status of the existing valuation system, the results of an in-depth sales ratio study, and the accuracy of existing property record information.

Revenue Anticipation Note (RAN): A short-term loan issued to be paid off by revenues, such as tax collections and state aid. RANs are full faith and credit obligations.

Revenue Bond: A bond payable from and secured solely by specific revenues and thereby not a full faith and credit obligation.

Revolving Fund: Allows a community to raise revenues from a specific service and use those revenues without appropriation to support the service.

Sale of Real Estate Fund: A fund established to account for the proceeds of the sale of municipal real estate other than proceeds acquired through tax title foreclosure.

Stabilization Fund: A fund designed to accumulate amounts for capital and other future spending purposes, although it may be appropriated for any lawful purpose.

Surplus Revenue: The amount by which cash, accounts receivable, and other assets exceed liabilities and reserves.

Tax Rate: The amount of property tax stated in terms of a unit of the municipal tax base; for example, $14.80 per $1,000 of assessed valuation of taxable real and personal property.

Tax Title Foreclosure: The procedure initiated by a municipality to obtain legal title to real property already in tax title and on which property taxes are overdue.

Transient Occupancy Tax (TOT): A tax collected by the operators of hotels and motels located within the city, on behalf of the City. This tax is then remitted to the City.

Trust Fund: In general, a fund for money donated or transferred to a municipality with specific instructions on its use. As custodian of trust funds, the treasurer invests and expends such funds as stipulated by trust agreements, as directed by the commissioners of trust funds or by the community's legislative body. Both principal and interest may be used if the trust is established as an expendable trust. For nonexpendable trust funds, only interest (not principal) may be expended as directed.

Unassigned fund balance: Unassigned fund balance is the residual classification for the government's general fund and includes all spendable amounts not contained in the other classifications.

Uncollected Funds: Recently deposited checks included in an account's balance but drawn on other banks and not yet credited by the Federal Reserve Bank or local clearinghouse to the bank cashing the checks. (These funds may not be loaned or used as part of the bank's reserves and they are not available for disbursement.)

Undesignated Fund Balance: Monies in the various government funds as of the end of the fiscal year that are neither encumbered nor reserved, and are therefore available for expenditure once certified as part of free cash.

Unreserved Fund Balance (Surplus Revenue Account): The amount by which cash, accounts receivable, and other assets exceed liabilities and restricted reserves. It is akin to a "stockholders' equity" account on a corporate balance sheet. It is not, however, available for appropriation in full because a portion of the assets listed as "accounts receivable" may be taxes receivable and uncollected. (See Free Cash)

Work Plan budget items: Programs and services which departments would like to have added (in priority order) over their base budget.

Valuation (100 Percent): The legal requirement that a community's assessed value on property must reflect its market, or full and fair cash value.